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| EuropassCurriculum Vitae | Photo_Peter_Haiss |
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| Personal information |  |
| First name(s) / Surname(s)  | Peter Reinhard Haiss |
| Address(es) | Josefsgasse 18, A-2340 Mödling  |
| Mobile: | ++43 (0) 664 812 29 90 |  |  |
| Fax(es) | ++43 (0)50505 89 4214 |
| E-mail | peter.haiss@wu.ac.at or peter.haiss@unicreditgroup.at  |
|  |  |
| Nationality | Austria |
|  |  |
| Date of birth | May 6, 1960 |
|  |  |
| Gender | Male |
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| Practical Work experience |  |
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| Dates | Current since 6/2016  |
| Occupation or position held | Job title: corporate banking product development; job level: senior professional, Department Corporate Strategy (formerly Corporate Business Intelligence; since 6/2016  |
| Main activities and responsibilities | Developing and implementing a credit workflow tool and a credit decision engine for corporate banking; credit risk and credit process-issues in corporate banking; credit policies and regulatory framework-issues |
| Name and address of employer | UniCredit Bank Austria AG, Rothschildplatz 1, A-1020 Vienna, Austria |
| Type of business or sector Dates  Occupation or position held Name and address of employerType of business or sector | Bank2010-20166/2016 Department Corporates Network Austria, respectively Department Segment Management Corporates Austria, Division Commercial Banking (till 1/2014)sales management and product management with an emphasis on lending, risk and finance & advisoryUniCredit Bank Austria AG, Lassallestrasse 5, 1, A-1020 Vienna, AustriaBank |
| v |  |
| Dates | 2007-3/2010 |
| Occupation or position held | Job title: sales management; job level: senior business consultant, Department Corporates and Public Sector, Division Corporate & Investment Banking |
| Main activities and responsibilities | Customer segment management, projects on share-of-wallet, risk management, rating and cross-border banking |
| Name and address of employer | UniCredit Bank Austria AG, Schottengasse 6-8, A-1010 Vienna, Austria |
| Type of business or sector | Bank |

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| Dates | 1996-2007 |
| Occupation or position held | Project and Investment Finance (line job as “chief expert”) and Basel II-project on “specialised lending” and “change management” (as Basel-II-head for 5 departments in corporate & investment banking, parallel project jobs) |
| Main activities and responsibilities | Project finance transactions, risk analysis, corporate and market analyses, project finance and corporate finance rating systems; analyse complex information, dossiers and investment memoranda.Project management in Basel II-monitoring; Basel II-specialised lending task force; development of a rating system for the public sector; Basel-II-head for 5 departments |
| Name and address of employer | Bank Austria Creditanstalt AG, Am Hof 2, A-1010 Vienna, Austria |
| Type of business or sector | Bank |
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| Dates | 4/1995 to 4/1996 |
| Occupation or position held | Economics Department |
| Main activities and responsibilities | EU adaptation of the Austrian economy and business, EMU, EU structural funds, systemic risks |
| Name and address of employer | Bank Austria AG, Am Hof 2, A-1010 Vienna, Austria |
| Type of business or sector | Bank |
|  |  |
| Dates | 3/1991 to 4/1995 |
| Occupation or position held | Secretariat to the Managing Board, assistant to the CEO |
| Main activities and responsibilities | assistant to the CEO, representing the bank in internal and external meetings; EU issues |
| Name and address of employer | Bank Austria AG, Vordere Zollamststrasse 13, A-1030 Vienna, Austria |
| Type of business or sector | Bank |
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| Dates | 3/1988 to 3/1991 |
| Occupation or position held | Strategic Planning Department, staff |
| Main activities and responsibilities | Development of planning & controlling system and implementing the new methodology; competitive analyses, technological and structural concepts; industry analysis |
| Name and address of employer | Länderbank Aktiengesellschaft, Am Hof 2, A-1010 Vienna, Austria |
| Type of business or sector | Bank |
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| Dates | 1987-1992 |
| Occupation or position held | Part-time journalist at business monthly “Gewinn”  |
| Main activities and responsibilities | writing and researching  |
| Name and address of employer | Gewinn Wailand & Waldstein GmbH, Stiftgasse 31, A-1070 Vienna, Austria |
| Type of business or sector | business journal |
|  |  |
| Dates | Summer 1987 and Summer 1984 |
| Occupation or position held | Traineeship / job rotation |
| Main activities and responsibilities | Controlling and international marketing |
| Name and address of employer | Mercedes Benz of North America, Inc., One Mercedes Drive, Montvale, NJ 07645, USADaimler-Benz AG, Stuttgart-Untertürkheim, Mercedesstraße 137, D-70327 Stuttgart, Germany |
| Type of business or sector | automotive sector |
|  |  |
| Dates | 1982-1985 and 1987/1988 |
| Occupation or position held | Part-time high school teacher |
| Main activities and responsibilities | Teaching computer science, shorthand and typewriting |
| Name and address of employer | Bundes-Bildungsanstalt für Erzieher, Dr. Theodor Körner-Strasse 8, A-3100 St. Pölten, Austria |
| Type of business or sector | College |
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| Academic Work experience |  |
| Dates | Fall semester 1999 to fall 2016 |
| Occupation or position held | Lecturer and researcher, supervising bachelor, master and doctoral theses and teaching graduate coursesChairing a research project on “the financial sector and its relationships with the wider economy” (finance-growth-nexus) financed by the Jubiläumsfonds of the OeNB (Austrian National Bank) |
| Main activities and responsibilities | Teach (in English and German), conduct and chair research, review scientific work (both as reviewer for scholarly journals as well as doctoral and master theses), publish and give presentations (e.g. at the OECD, the EU Commission, and at scholarly conferences; participate in expert meetingsResearch and teach on the finance-real sector interaction, particularly how the financial sector, its internationalization and regulation influence the wider economy (systemic risks, macroeconomic development, and economic growth) with an emphasis on EU/Central, Eastern and South-Eastern Europe. Teach a thesis working group on financial-real sector interaction (including systemic risks).Teach and research on the automotive sector, European Integration in the financial and the real sector, EU enlargement to the East, European Monetary and Economic Union, foreign direct investment, and scientific research methods.Teach on competitive strategy (WU MBA program, Bukarest, Romania) |
| Name and address of employer | Vienna University of Economics and Business, Welthandelsplatz 1, A-1020 Vienna, Austria * (current: Institute of Production Management / Department of Information Systems and Operations Management
* formerly at Institute of Export Management / Department of Global Business and Trade; previously Research Institute for European Affairs and Institute of Institutional and Heterodox Economics / Economics Department
 |
| Type of business or sector | University |
|  |  |
| Dates | Since Spring semester 1989 (current) |
| Occupation or position held | Lecturer in international finance  |
| Main activities and responsibilities | Teach and supervise scientific with a focus on European financial integration, EMU, and the global financial crisis  |
| Name and address of employer | IES Abroad Vienna / Institute of European Studies, Johannesgasse 7, A-1010 Vienna, Austria |
| Type of business or sector | Undergraduate university (study abroad) programme |
|  |  |
| Dates | 2010, 2008, 2005  |
| Occupation or position held | Member of the scientific program development committee / institutional review & audit committee |
| Main activities and responsibilities | Curriculum development for bachelor program in “Banking and Finance” and for the master program in “European Economics and Finance” (FH bfi); institutional evaluation & audit of both universities |
| Name and address of employer | University of Applied Sciences bfi Vienna (FH bfi), Wohlmuthstrasse 22, A-1020 Wien, Austria; Management Center Innsbruck Internationale Hochschule GmbH (MCI), Universitätsstrasse 15, A-6020 Innsbruck, Austria  |
| Type of business or sector | University of Applied Sciences (“Fachhochschule”) |
|  |  |
| Dates | Spring 1996 to Spring 1998 |
| Occupation or position held | Lecturer |
| Main activities and responsibilities | Teach graduate courses on strategic management and supervise related research |
| Name and address of employer | Innsbruck University School of Management, Department of Strategic Management, Marketing and Tourism, **Universitätsstrasse 15, A-6020 Innsbruck, Austria** |
| Type of business or sector | University |
|  |  |
| Dates | Fall 1991 to Fall 2000 |
| Occupation or position held | Lecturer |
| Main activities and responsibilities | Teach graduate courses on strategic management and supervise related research |
| Name and address of employer | University of Graz, Institute for Strategic Management and Entrepreneurship, Universitätsplatz 3, A-8020 Graz, Austria |
| Type of business or sector | University |

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| Education and training |  |
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| Dates | 2000-2003 |
| Title of qualification awarded | Habilitation as “Universitätsdozent” in Business Administration  |
| Principal subjects/occupational skills covered | Venia docendi in business administration; title of professoral dissertation: “Bank Strategies, Restructuring and Financial Sector Reform”. Criteria: sound methodology applied in empirical research, new findings produced, contributed to the development of the field of research, proof of expert knowledge; proven teaching (didactical and paedagogical) capabilities and experience.  |
| Name and type of organisation providing education and training | Wirtschaftsuniversität Wien (Vienna University of Economics and Business), Welthandelsplatz 1, A-1020 Wien, Austria |
| Level in national or international classification | Habilitation (PhD) |
|  |  |
| Dates | 1992-1993 |
| Title of qualification awarded | Certified Management Consultant (CMC; „Gewerbeprüfung Betriebsberater einschliesslich Betriebsorganisatoren”)  |
| Principal subjects/occupational skills covered | Applied graduate courses in consulting, contracting, finance, business administration, accountancy, law etc.  |
| Name and type of organisation providing education and training | AFU Akademie für Unternehmensberatung, WKO Fachgruppe Unternehmensberatung, Prüfungsstelle der Kammer der Gewerblichen Wirtschaft für Wien, Salesianergasse 1, A-1030 Wien, Austria |
| Level in national or international classification | Austrian requirement to become consultant (“Befähigungsprüfung zur Ausübung des Gewerbes der Unternehmensberater”) |
|  |  |
| Dates | 1985-1987 |
| Title of qualification awarded | Doctorate in Business Administration (Dr. rer.soc.oec; with honors) |
| Principal subjects/occupational skills covered | Doctoral courses in business administration; special concentration an banking and finance; doctoral thesis on “Cultural Influences on Strategic Bank Planning” received the “1990 Barry Mr. Richman Best Dissertation Award in International Business” by the (U.S.) Academy of Management  |
| Name and type of organisation providing education and training | Wirtschaftsuniversität Wien (Vienna University of Economics and Business Administration), Welthandelsplatz 1, A-1020 Wien, Austria |
| Level in national or international classification | Doctoral level |
|  |  |
| Dates | 1985-1987 |
| Title of qualification awarded | Master of Business Administration (MBA) |
| Principal subjects/occupational skills covered | As a Fulbright study grant scholar, I took master level courses in all fields of economics, business administration, finance, organizational behaviour, international business, stats & math, accountancy, law etc. special concentration on international business and marketing strategy |
| Name and type of organisation providing education and training | University of Illinois at Urbana-Champaign (UIUC), Graduate School of Business, 1206 South Sixth Street, Champaign, IL 61820-697, USA |
| Level in national or international classification | Masters level |
|  |  |
| Dates | 1979-1985 |
| Title of qualification awarded | Magister in Business Administration (Mag.rer.soc.oec) |
| Principal subjects/occupational skills covered | Double degree program in business administration and business education; master level courses in all fields of economics, finance, business administration, organizational behaviour, international business, stats & math, computer science, accountancy, law, paedagogics, teaching practice etc. special concentration on marketing, auditing and computer science.  |
| Name and type of organisation providing education and training | Wirtschaftsuniversität Wien (Vienna University of Economics and Business Administration), Welthandelsplatz 1, A-1020 Wien (previously Althanstrasse 6-8, A-1010 Wien), Austria |
| Level in national or international classification | Masters level |
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| Dates | 1974-1979 |
| Title of qualification awarded | Matura (~ German “Abitur” / School leaving certificate) |
| Principal subjects/occupational skills covered | [diploma](http://dict.leo.org/ende?lp=ende&p=Ci4HO3kMAA&search=diploma&trestr=0x8010) from Austrian higher level secondary commercial college [school](http://dict.leo.org/ende?lp=ende&p=Ci4HO3kMAA&search=school&trestr=0x8010) [qualifying](http://dict.leo.org/ende?lp=ende&p=Ci4HO3kMAA&search=qualifying&trestr=0x8010) for [university](http://dict.leo.org/ende?lp=ende&p=Ci4HO3kMAA&search=university&trestr=0x8010) [admission](http://dict.leo.org/ende?lp=ende&p=Ci4HO3kMAA&search=admission&trestr=0x8010) ([matriculation](http://dict.leo.org/ende?lp=ende&p=Ci4HO3kMAA&search=matriculation&trestr=0x8010)). Graduate and undergraduate courses in finance, economics, business administration, accountancy, business & trade, applied computer science, English, French, geography, physics, chemistry etc.; special area of concentration: stats/math and computer science |
| Name and type of organisation providing education and training | Bundeshandelsakademie St. Pölten, Waldstraße 1, 3100 St. Pölten, Austria |
| Level in national or international classification | College / High School  |
|  |  |
| Dates | 1974-1979 |
| Title of qualification awarded | College admission |
| Principal subjects/occupational skills covered | Secondary school with an emphasis on social and natural sciences |
| Name and type of organisation providing education and training | Bundesrealgymnasium St. Pölten, Josefstrasse 84, A-3100 St. Pölten, Austria |
| Level in national or international classification | Secondary school |
|  |  |
| Dates | 1966-1974 |
| Title of qualification awarded | Secondary school admission |
| Principal subjects/occupational skills covered | Primary school |
| Name and type of organisation providing education and training | Volksschule St. Pölten Grillparzer I, Grillparzerstraße 8, A-3100 Sankt Pölten, Austria |
| Level in national or international classification | Primary school |
|  |  |
| Personal skills and competences |  |
|  |  |
| Mother tongue(s) | German |
|  |  |
| Other language(s) |  |
| Self-assessment |  | Understanding | Speaking | Writing |
| European level (\*) |  | Listening | Reading | Spoken interaction | Spoken production |  |
| English Language |  |  | C2 |  | C2 |  | C2 |  | C2 |  | C2 |
| French Language |  |  | A1 |  | A2 |  | A1 |  | A1 |  | A1 |
|  | (\*) [Common European Framework of Reference for Languages](http://europass.cedefop.europa.eu/LanguageSelfAssessmentGrid/en) |
|  |  |
| Social skills and competences | From working in an international organization (UniCredit Bank Austria) and from teaching and researching in international university networks, I am used to teamwork in cross-disciplinary, international teams. I also taught on cross-cultural issues in management. I network with a broad group of scholarly colleagues particularly on financial market issues in Central, Eastern and South-Eastern Europe, many of which I got to know in the about 100 presentation I was involved at scientific workshops and conferences. Among others, I am a member of the European Community Studies Association (ECSA) and of the European Finance Group SUERF.  |
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| Organisational skills and competences | Already while I was a student, I gained experience in handling diversity as a leader of a Boy Scout & Girl Guide group. As a member of the respective program committees, I contributed in organizing scholarly conferences e.g. in Bratislava, Berlin, Istanbul, Bukarest. Over 1992-1995, I served as deputy general secretary of the Austrian chapter of the European League for Economic Cooperation and Development (ELEC), organizing, preparing and co-chairing international meetings.  |
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| Technical skills and competences | In my papers I apply sound econometric models (please see list of publications), particularly widening the application of the production function approach and of data envelopment analysis.  |
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| ReviewerComputer skills and competences |  I served as reviewer for the following scholarly journals: African Journal of Business Management, Applied Economics Letters, British Journal of Economics Management, Bulletin of Economic Research, Comparative Economic Studies, Eastern European Economics, Economic Inquiry, Economic Change and Restructuring, Economics Bulletin, Emerging Markets Finance and Trade, European Integration Online Papers, European Journal of Finance, Financial Theory and Practice, Geneva Papers on Risk and Insurance – Issues and Practice, German Economic Review, International Review of Economics and Finance, Journal of Economics and Management, Journal of Financial Stability, Journal of International Money and Finance, Journal of Multinational Financial Management, Journal of Risk and Insurance, Lecturas de Economía, South Eastern Europe Journal of Economics, and World Development.I am familiar with software packages typically used by bank practitioners and university researchers. |
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| Driving licence | I hold an Austrian driving licence for cars and motorbikes  |
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| Annex | List of scholarly publications |

**PUBLICATIONS**

**Contributions to Reviewed Scholarly Journals**

Haiss, Peter / Mahlberg, Bernhard & Michlits, Daniel (2021): Industry 4.0–the future of Austrian jobs. Empirica 48, 5–36 (2021), <https://doi.org/10.1007/s10663-020-09497-z>

Haiss, Peter / Juvan, Hannes / Mahlberg, Bernhard (2016 ): The Impact of Financial Crises on the Finance–Growth Relationship: A European Perspective, Economic Notes 45(3): 423–444.

Haiss, Peter / Rainer, Wolfgang (2012): Credit Euroization in Eastern Europe: The “Foreign Funds” Channel at Work, Comparative Economic Studies 54(3): 471-505, <http://www.palgrave-journals.com/ces/journal/v54/n3/pdf/ces201227a.pdf>

Haiss, Peter (2010): Bank Herding and Incentive Systems as Catalysts for the Financial Crisis, IUP Journal of Behavioral Finance 7(1&2): 30-58, <http://www.iupindia.in/310/Behavioral_Finance.asp?mag=http://www.iupindia.in/310/Behavioral_Finance_sub.asp>

Sammer, Bernhard / Haiss, Peter (2010): The Impact of Derivative Markets on Asset Management and the Economy, SUERF Studies 2008/5: 133-170, <http://www.suerf.org/download/studies/study20085.pdf>

Fink, Gerhard / Haiss, Peter / Paripovic, Ina (2009): Country risk of Croatia and the Euro Zone. Is the pressure sustainable, Oxford Journal 8(1): 65-80.

Haiss, Peter / Paulhart, Andreas / Rainer, Wolfgang (2009): Verbreiten Ausländische Banken Fremdwährungskredite in der CEE-Region?, Bankarchiv 57(11): 786-798, <http://www.springer.com/cda/content/document/cda_downloaddocument/11_2009.pdf?SGWID=0-0-45-827198-p1180388>

Fink, Gerhard / Haiss, Peter / Vuksic, Goran (2009): Contribution of Financial Market Segments at Different Stages of Development: Transition, Cohesion and Mature Economies Compared, Journal of Financial Stability 5(4): 431-455, <http://dx.doi.org/10.1016/j.jfs.2008.05.002>

Fasiangova Lucia / Haiss, Peter (2009): Lessons from the Financial Crisis: Is National Super­vision of International Markets to Blame? Wirtschaftspolitische Blätter 03/09: 389-405, <http://papers.ssrn.com/sol3/papers.cfm?abstract_id=1477388>

Fink, Gerhard / Haiss, Peter / Paripovic, Ina (2009): Pressure on the Euro: country risk of Croatia, Latvia and the Euro Zone, Les Cahiers de Recherche de l’ESCE, No. 11 *,* [*http://www.esce.fr/web\_fr/cahiers-recherche.php*](http://www.esce.fr/web_fr/cahiers-recherche.php)*,*

Pantel, Nikolai / Haiss, Peter (2008): The Growth of Hedge Funds and Implications for Financial Markets, Revue bancaire et financière / Bank-en Financiewezen, 2008/6-7: 395-403.

Haiss, Peter / Sümegi, Kjell (2008): The Relationship of Insurance and Economic Growth in Europe - A Theoretical and Empirical Analysis, Empirica 35(4): 405-431, <http://dx.doi.org/10.1007/s10663-008-9075-2>.

Sümegi, Kjell / Haiss, Peter (2008): The Relationship Between Insurance and Economic Growth: Review and Agenda, The Icfai Journal of Risk & Insurance, Vol. V, No. 2, pp. 32-56, May 2008, http://papers.ssrn.com/sol3/papers.cfm?abstract\_id=1116123

Fink, Gerhard / Haiss, Peter / Oeberseder, Lena / Rainer, Wolfgang, (2007): Dollar Depreciation - Euro Pain, Journal of Policy Modeling 29(5): 739-763.

Fink, Gerhard / Haiss, Peter / von Varendorff, Mina (2007): Serbia´s Reform of the Banking Sector – Implications for Economic Growth and Financial Development, Southeast European and Black See Studies 7(4): 609-639.

Hagmayr, Bettina / Haiss, Peter (2007): Financial Sector Development in South-Eastern Europe, Beyond Transition 18(2): 9, http://siteresources.worldbank.org/INTTRANSITION/Newsletters/21492432/AprilJune2007.pdf

Eller, Markus / Haiss, Peter / Steiner, Katharina (2006): Foreign Direct Investment in the financial sector and economic growth in Central and Eastern Europe: The crucial role of the efficiency channel, Emerging Markets Review 7(4): 300-319.

Haiss, Peter / Steiner, Katharina / Eller, Markus (2005): How do foreign owned banks contribute to economic development in transition economies – how much do we know about challenges and opportunities? Osteuropa Wirtschaft 50(3-4/2005): 232-247.

Fink, Gerhard / Haiss, Peter / Kirchner, Herwig (2005): Die Finanzierung über Anleihen­emissionen und Zusammenhänge zum Wirtschaftswachstum, Kredit und Kapital 38(3/2005): 351-375.

Haiss, Peter / Rizzi, Regina (2004): Ist US-Type „Fiscal Federalism“ eine Option für die Euro­päische Wirtschafts- und Währungsunion? Wirtschaftspolitische Blätter 4/2004: 483-494.

Breuss, Fritz / Fink, Gerhard / Haiss, Peter (2004): How well prepared are the New Member States for the European Monetary Union? Journal of Policy Modeling 26(7): 769-791.

Fink, Gerhard / Haiss, Peter (2003): Industry Disequilibrium: Why banks fall prey to the “new economy” and other business bubbles, Wirtschaftspolitische Blätter 2/2003: 263-270.

Eller, Makus / Haiss, Peter (2003): Strukturschwächen im Finanzsektor der Bewerberstaaten als Verstärker spekulativer Blasen: Im­pli­kationen für die EU-Erweiterung, Bankarchiv 51(4): 253-264.

Haiss, Peter / Marin, Stefan (2002): Unternehmensanleihen als Finanzierungsinstrument in den MOEL, Bankarchiv 12/2002: 981-986.

Haiss, Peter / Marin, Stefan (2002): Corporate Bonds: Entwicklung in Österreich und Euroland, Bankarchiv 11/2002: 847-864.

Eller, Markus / Haiss, Peter (2002): Integrationstheoretische, aussenhandelsseitige und finanzsektorspezifische Analyse der Teil­nahme der Mittel- und Osteuropäischen Länder am Euro-Währungsraum, Osteuropa-Wirtschaft 2/2002: 200-215.

Eller, Markus / Haiss, Peter (2002): Anpassungsmaßnahmen am Weg der EU-Beitrittskandidaten in die Wirtschafts- und Währungs­union, Wirtschaftspolitische Blätter 2/2002: 181-193.

Fink, Gerhard / Haiss, Peter (2002): Lemming Banking: Conflict Avoidance to Eliminate Excess Capacity by Herd Instinct? Bankarchiv 1/2002: 9-20.

Haiss, Peter / Marin, Stefan (2000): Corporate Bonds als Wachstumssegment in der Eurozone, Bankarchiv 9/2000: 775-786.

Fink, Gerhard / Haiss, Peter (2000): Accession Countries' Banking Markets from an EU Perspective: Review of the Commissions' Progress Reports on Enlargement, Part 2 on BUL, CYP, RO, TK, MA, Bankarchiv 2/2000: 29-37.

Fink, Gerhard / Haiss, Peter (2000): Accession Countries' Banking Markets from an EU Perspective: Review of the Commissions' Progress Reports on Enlargement, Part 1 on CZ, H, PL, SLO, SK and Baltics, Bankarchiv 1/2000: 122-128.

Fink, Gerhard / Haiss, Peter (1999): Bank failure and lemming behaviour, European Business Journal 4/1999: 208-211.

Fink, Gerhard / Haiss, Peter / Orlowski, Lucjan / Salvatore, Dominick (1999): Privileged Inter­firm/Bank Relationships in Central Europe: Trigger or Trap for Corporate Governance, CASE Studies & Analysis Working Paper Nr. 170/1999, Centrum Analiz Spoteczno-Ekonomiczych (Center for Social and Economic Research), Warsaw: pp. 5-35.

Fink, Gerhard / Haiss, Peter / Orlowski, Lucjan / Salvatore, Dominick (1999): Financial Restructuring and Bank Privatization in Central European Transition Countries: The Case of Poland´s Bank Handlowy, Osteuropa Wirtschaft 3/1999, S. 284-297.

Fink, Gerhard / Haiss, Peter (1999): Der Finanzplatz Wien im Wettbewerb mit der Finanzmarktreform in Zentraleuropa, Bankarchiv 2/1999, S. 133-148.

Fink, Gerhard / Haiss, Peter / Orlowski, Lucjan / Salvatore, Dominick (1998): Central European Banks and Stock Exchanges: Capacity Building and Institutional Development, European Management Journal 16(4): 431-446.

Fink, Gerhard / Haiss, Peter (1998): Seven Years of Financial Market Reform in Central Europe, SUERF Studies No. 3: 54-95, <http://www.suerf.org/download/studies/study3.pdf>.

Fink, Gerhard / Haiss, Peter / Inagawa, Nobuko (1998): Financial Markets in the Baltic States: Fit for the EU?, Journal of International Development 10(1998): 659-679.

Al-Ani, Ayad / Haiss, Peter (1996): Personalmanagement im Virtual Banking, in: Bank Magazin 7/1996.

Fink, Gerhard / Haiss, Peter (1996): Finanzmarktreform in Osteuropa, Teil 1: Erbschaft und organisatorischer Ablauf, in: Bankarchiv 6/1996, S. 8-13.

Fink, Gerhard / Haiss, Peter (1996): Finanzmarktreform in Osteuropa, Teil 2: Transformations­probleme und Lösungsansätze, in: Bankarchiv 7/1996, S. 535-543.

Fink, Gerhard / Haiss, Peter (1995): Western Strategies in Central Europe, in: Journal of East-West Business 3/95, pp. 37-45.

Haiss, Peter (1995): Handlungsalternativen für die (Re)Strukturierung der Finanzmärkte in Zentraleuropa, in: Bankarchiv 2/1995, pp. 100-112.

Haiss, Peter (1995): Die EU braucht eine rasche Ostvertiefung, in: Wirtschaftspolitische Blätter 1/1995, S. 65-71.

Haiss, Peter (1994): Unternehmensberatung als Bankgeschäftsfeld, in: Bankarchiv 6/1994, S. 423-435.

Haiss, Peter (1994): The (Re)Creation of Financial Markets in Central Europe: Which Way to Choose? in Wirtschafts­politische Blätter 5-6/1994, pp. 551-566.

Haiss, Peter (1994): The Evolution of Strategy and Strategy as Evolution, in: World Futures, vol. 36, 1/1993, pp. 21-29.

Haiss, Peter (1993): Banken unter Stress: Diagnose und Therapie, in: Bankarchiv 10/1993, pp.757-772.

Haiss, Peter (1993): Kredit- und Risikopolitik unter Umweltaspekten, in: Bankarchiv 6/1993, pp. 435-444.

Haiss, Peter (1993): Bankfunktionen in grenzüberschreitenden Wirtschaftsregionen, in: Wirtschaftspolitische Blätter 2/1993, pp. 253-262.

Haiss, Peter (1992): The Twin Challenges to Austrian Banking: the Environment and the East, in: Long Range Planning, 4/1992, pp. 47-53.

Haiss, Peter (1992): Banken im Binnenmarkt, in: Bankarchiv 11/1992, pp. 1032-1034.

Haiss, Peter / Schicklgruber, Werner (1992): Bankstrategien unter geänderten Rahmen­bedingungen, in: Bankarchiv 10/1992, pp. 871-885.

Haiss, Peter (1992): EG-Auswirkungen auf Anleger am Beispiel Österreichs, in: Bankarchiv 1/1992, pp. 28-41.

Haiss, P. / Rumpold, K. / Schicklgruber, W. / RumAllfinanz versus Universalbank (with W. Schicklgruber und K. Rumpold), in: Versicherungs-rundschau 3/1992, pp. 65-71.

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