

## ACADEMIC CV

**TOMMASO REGGIANI**

**12/09/1983 Bollate-Milan (ITA)**

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**CARDIFF UNIVERSITY**

**Cardiff Business School - Economics section**

**room R11 - Aberconway Building, Colum Road,**

**CF10 3EU Cardiff (UK)**

### **::: Current Academic Position**

08/2022 +: **Senior Lecturer (Associate Professor) in Economics,  
Cardiff University, Cardiff Business School - Economics section (Cardiff, UK)**

### **::: Research Affiliations**

01/2020 +: Research Associate, **Masaryk University, MUEEL lab** - Dept. Public Economics (Brno, CZE)

04/2010 +: Research Fellow, **IZA** - Institute of Labor Economics (Bonn, GER)

### **::: Past Academic Positions**

01/2020-07/2022: Lecturer (with tenure), **Cardiff University, Cardiff Business School** (Cardiff, UK)

07/2017-01/2020: Research Fellow, **Masaryk University**, Dept. Public Economics (Brno, CZE)

10/2015-07/2017: Assistant Professor, **LUMSA University**, Dept. Social Sciences (Rome/Palermo, ITA)

04/2012-10/2015: Post-Doc, **University of Cologne**, Dept. Experimental Economics (Cologne, GER)

09/2011-04/2012: Research Fellow, **Toulouse School of Economics**, Dept. Economics (Toulouse, FRA)

### **::: Education**

09/2008-07/2012: **Ph.D. in Economics, University of Bologna, Dept. of Economics (Bologna, ITA)**

Supervisor: Prof. Andrea ICHINO; Advisor: Prof. Steffen ALTMANN

09/2010-09/2011: Ph.D. visiting student, **University of Bonn**, Graduate School of Economics (Bonn, GER)

09/2006-07/2008: M.A. in Economics, **University of Milan-Bicocca**, Dept. of Economics (Milan, ITA)

09/2003-07/2006: B.A. in Economics, **University of Milan-Bicocca**, Dept. of Economics (Milan, ITA)

### **::: Research Visitings**

teaching visiting (2018-ongoing): Ukrainian Catholic University - *Ethics, Politics & Economics* program

04/2018-06/2018: University of Pisa - Dept. of Economics

03/2017-05/2017: Erasmus University Rotterdam - Dept. of Economics

### ::: Academic Qualifications

2020: Italian University System: qualification - full professorship in Economics (ASN:13/A2)

2018: Italian University System: qualification - associate professorship in Economics (ASN: 13/A2-13/A3-13/A4)

### ::: Scientific Publications

Geraci A. , Nardotto M., Reggiani T., Sabatini F. (2022):

Broadband Internet and Social Capital

***Journal of Public Economics*** [DOI: 10.1016/j.jpubeco.2021.104578]

Mikula S., Reggiani T. (2022):

Residential-based discrimination in the labor market

***The B.E. Journal of Economic Analysis & Policy*** [DOI:10.1515/bejep-2021-0331]

Fazio A., Reggiani T. , Sabatini F. (2022)

The political cost of sanctions: evidence from COVID-19

***Health Policy*** [DOI: 10.1016/j.healthpol.2022.06.008]

Fisar M. , Reggiani T., Sabatini F. Spalek J. (2021):

Media Bias and Tax Compliance: Experimental Evidence

***International Tax and Public Finance*** [DOI: 10.1007/s10797-021-09706-w ]

De Rosa D., Reggiani T., Santori P. (2021):

Special Issue: “The Community of Advantage”

***International Review of Economics*** [editorial - DOI: 10.1007/s12232-021-00369-x]

Medda T, Pelligra V., Reggiani T. (2021):

Lab-Sophistication: Does repeated participation in laboratory experiments affect pro-social behaviour?

***Games***, 12(1):18 - S.I. Pro-sociality and Cooperation [DOI: 10.3390/g12010018]

Corazzini L. , Cotton C., Reggiani T. (2020):

Delegation and coordination with multiple threshold public goods: Experimental evidence

***Experimental Economics***, 23(4): 1030-1068 [ DOI: 10.1007/s10683-019-09639-6 ]

Pelligra V. , Reggiani T. , Zizzo D.J. (2020):

Responding to (un)reasonable requests by an authority

***Theory and Decision***, 89(3): 287–311 [DOI: 10.1007/s11238-020-09758-0 ]

Bruni L., Pelligra V., Reggiani T., Rizzolli M. (2020):

The Pied Piper: Prizes, Incentives, and Motivation Crowding-in

***Journal of Business Ethics***, 166(3): 643-658 [ DOI: 10.1007/s10551-019-04154-3 ]

- Antoci A., Bonelli L., Paglieri F., Reggiani T., Sabatini F. (2019):  
Civility and trust in social media  
*Journal of Economic Behavior & Organization*, 160: 83-99 [ DOI: 10.1016/j.jebo.2019.02.026 ]
- Marchegiani L. , Reggiani T., Rizzolli M. (2018):  
Gender effects in injustice perceptions: An experiment on error evaluation and effort provision  
chapter #15 in "**Gender Issues in Business and Economics**" (Springer) [ DOI: 10.1007/978-3-319-65193-4\_15 ]
- Becchetti L. , Pelligrina V. , Reggiani T. (2017):  
Information, belief elicitation and threshold effects in the 5X1000 tax scheme: A framed field experiment  
*International Tax and Public Finance*, 24(6): 1026-1049 [ DOI: 10.1007/s10797-017-9474-z ]
- Conrads J., Reggiani T. (2017):  
The effect of communication channels on promise-making and promise-keeping: Experimental evidence  
*Journal of Economic Interaction and Coordination*, 12(3): 595-611 [ DOI: 10.1007/s11403-016-0177-9 ]
- Marchegiani L. , Reggiani T., Rizzolli M. (2016):  
Loss averse agents and lenient supervisors in performance appraisal  
*Journal of Economic Behavior & Organization*, 131(A): 183–197 [ DOI: 10.1016/j.jebo.2016.07.022 ]
- Conrads J. , Irlenbusch B. , Reggiani T. , Rilke R.M. , Sliwka D. (2016):  
How to hire helpers? Evidence from a field experiment  
*Experimental Economics*, 19(3): 577–594 [ DOI: 10.1007/s10683-015-9455-y ]
- Conrads J. , Reggiani T. , Rilke R.M. (2016):  
Reducing ambiguity in lotteries: Evidence from a field experiment  
*Applied Economics Letters*, 23(3): 206-211 [ DOI: 10.1080/13504851.2015.1066480 ]
- Bigoni M. , Fort M. , Nardotto M. , Reggiani T. (2015):  
Cooperation or competition? A field experiment on non-monetary learning incentives  
*The B.E. Journal of Economic Analysis & Policy*, 15(4): 1753–1792 [ DOI: 10.1515/bejep-2014-0109 ]
- Stutzer A., Reggiani T. (2014):  
On the many accounts of "Public Happiness"  
*International Review of Economics*, 61(2): 109-113 [ DOI: 10.1007/s12232-014-0207-7 ]

### ::: Working Papers (submitted)

- Fisar M., Cingl L., et al. (2022)  
Riding the Cycle: Ovulatory-Shift Hypothesis and incentivized decision-making - submitted -
- Fazio A., Reggiani T. (2022)  
Minimum wage and tolerance for inequality  
Working Paper: MUNI n. 2022-07 - submitted -

Abraham D., Corazzini L., Fisar M. Reggiani T. (2021)  
Delegation and overhead aversion with multiple threshold public goods  
Working Paper: MUNI n. 2021-14 – submitted-

Corazzini L. , Cotton C., Longo E., Reggiani T. (2021)  
The Gates Effect in public goods experiments  
Working Paper: QED 1471 - submitted -

Reggiani T., Rilke R.M. (2020)  
When Too Good Is Too Much: Social Incentives and Job Selection  
Working Paper: IZA n. 12095 - submitted -

#### **::: Grants**

P.I.: 2017-2019: *The Effect of Housing on Preferences and Behavior: Lab-in-the-Field Experiments with Participants of a Randomized Controlled Trial*  
GACR: Czech Science Foundation - GA18-19492S (approx. 200.000 EUR)

P.I.: 2018-2020: *Economic Decision-Making: Hormonal Determinants and Ritualized Behavior*  
GAMU: Interdisciplinary research project - MUNI/G/0985/2017 (approx. 200.000 EUR)

P.I.: 2020-2022: *Experimental analysis of multiple public goods funding dilemmas*  
GACR: Czech Science Foundation -GA20-06785S (approx. 200.000 EUR)

#### **::: Editorial Activities**

-**Assistant Editor:** *International Review of Economics* (Springer)

-**Referee / Reviewer:** *The Economic Journal, Economic Policy, Games and Economic Behavior, Management Science, Journal of Economic Behavior & Organization, Journal of Economic Psychology, Economic Inquiry, International Economic Review, The Scandinavian Journal of Economics, Theory and Decision, The B.E. Journal of Economic Analysis & Policy, The Manchester School, Research Policy, Games, European Journal of Health Economics, Journal of Behavioral and Experimental Economics, Journal of Economic Policy Reform, Review of Economics of the Household, Bulletin of Economic Research, Managerial and Decision Economics, Behavioural Public Policy, Frontiers in Behavioral Economics, International Review of Economics, European Journal of Law and Economics, Health Economics, Journal of Public Administration & Policy, Journal of Entrepreneurial and Organizational Diversity , Economics and Business Letters, Journalism, Frontiers in Psychology, Mind & Society.*

**Grant Agencies:** CNRS-France, ESRC-UK, SNF-Switzerland.

#### **::: Seminars/Talks**

U. Bologna, U. Bonn, Toulouse School of Economics, Monash University, U. Cologne, U. Cagliari, U. San Raffaele-Milan, U. Paderborn, UCL, U. Padua, Free University Berlin, LUMSA University, LISER-Luxembourg, Masaryk University, Erasmus University Rotterdam, CERGE-EI Prague, U. Utrecht, VSE University of Economics - Prague, TU Munich, U. Pisa, U. Regensburg, VSB Technical University Ostrava, UCU-Lviv, U. Stavanger, Cardiff University, U. Leeds, U. Exeter, U. Cardiff, U. Verona, UCD Dublin, UAB Barcelona.

### **::: PhD committees**

Member of the board, since 2019: U. Rome “Sapienza” - *European PhD Programme in Socio-Economic and Statistical Studies*

- external reader, 2020: Tomas Zelinsky, Charles University - Prague (Experimental Economics)
- external reader, 2019: Matej Lorko, Macquarie University - Sydney (Experimental Economics)
- internal reader, 2018: Milos Fisar, Masaryk University - Brno (Public Economics)
- external reader, 2018: Francesco Salustri, U. Rome “Tor Vergata” (Economics, Law and Institutions)
- external reader, 2018: Irene Maria Buso, U. Rome “Sapienza” (EU PhD in Socio-Economics Studies)

### **::: Academic services**

2020-ongoing: Cardiff University – academic champion *Discovery Economics* campaign

2020-2022: Cardiff University – member of the Research Ethics Committee

2017-2020: Masaryk University – research seminars organiser

2015-2017: LUMSA University – Erasmus program coordinator

2012-2015: University of Cologne – research seminars organiser

### **::: Teaching**

2022 - 2023 Cardiff University | Cardiff Business School

Microeconomic Theory (BA) - Fall 2022

Microeconomic Analysis (BA) - Spring 2023

2021 - 2022 Cardiff University | Cardiff Business School

Microeconomic Theory (BA) - Fall 2021

Microeconomic Analysis (BA) - Spring 2022

2020 - 2021 Cardiff University | Cardiff Business School

Microeconomic Theory (BA) - Fall 2020

Microeconomic Analysis (BA) - Spring 2021

2019 - 2020 Masaryk University

Public Sector Economics (MA) - Fall 2019

Advanced Public Finance (BA) - Fall 2019

2018 - 2019 Masaryk University

Public Sector Economics (MA) - Fall 2018

Experimental and Behavioral Economics (BA) - Spring 2019

2017 - 2018 Masaryk University

Public Sector Economics (MA) - Fall 2017

Experimental and Behavioral Economics (BA) - Spring 2018

2016 - 2017 LUMSA University

Micro-Economics (Law School - Palermo, BA) - Fall 2016

Economic Policy -ita- (School of Business & Economics - Palermo, BA) - Fall 2016

2015 - 2016 LUMSA University

Micro-Economics (Dept. of Law - Palermo, BA) - Fall 2015

2014 - 2015 University of Cologne

Advanced Business Ethics (MA 1053 / 1054) - Fall 2014

Advanced Seminar Corporate Development and Business Ethics (MA 1055) - Fall 2014

Behavioral Ethics (PhD / MA) - Spring 2015

2013 - 2014 University of Cologne

Advanced Business Ethics (MA 1054) - Fall 2013

Advanced Seminar Corporate Development and Business Ethics (MA 1056) - Fall 2013

Behavioral Ethics (PhD / MA) 1052 - Spring 2014

2012 - 2013 University of Cologne

Advanced Business Ethics (MA 1054) - Spring 2012

Behavioral Ethics (PhD 1058) - Spring 2012

### **::: References**

Prof. Steffen ALTMANN, U. Copenhagen & IZA – altmann@iza.org

Prof. Maria BIGONI, University of Bologna – maria.bigoni@unibo.it

Prof. Luigino BRUNI, LUMSA University – l.bruni@lumsa.it

Prof. Andrea ICHINO, EUI – andrea.ichino@eui.eu