

Europass Curriculum Vitae



Personal information

First name(s) / Surname(s) **Peter Reinhard Haiss**
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Nationality Austria
Date of birth May 6, 1960
Gender Male

Practical Work experience

Dates	Current since 6/2016
Occupation or position held	Job title: corporate banking product development; job level: senior professional, Department Corporate Strategy (formerly Corporate Business Intelligence; since 6/2016)
Main activities and responsibilities	Developing and implementing a credit workflow tool and a credit decision engine for corporate banking; credit risk and credit process-issues in corporate banking; credit policies and regulatory framework-issues
Name and address of employer	UniCredit Bank Austria AG, Rothschildplatz 1, A-1020 Vienna, Austria
Type of business or sector	Bank
Dates	2010-2016
Occupation or position held	6/2016 Department Corporates Network Austria, respectively Department Segment Management Corporates Austria, Division Commercial Banking (till 1/2014) sales management and product management with an emphasis on lending, risk and finance & advisory
Name and address of employer	UniCredit Bank Austria AG, Lassallestrasse 5, 1, A-1020 Vienna, Austria
Type of business or sector	Bank
Dates	2007-3/2010
Occupation or position held	Job title: sales management; job level: senior business consultant, Department Corporates and Public Sector, Division Corporate & Investment Banking
Main activities and responsibilities	Customer segment management, projects on share-of-wallet, risk management, rating and cross-border banking
Name and address of employer	UniCredit Bank Austria AG, Schottengasse 6-8, A-1010 Vienna, Austria
Type of business or sector	Bank

Dates	1996-2007
Occupation or position held	Project and Investment Finance (line job as “chief expert”) and Basel II-project on “specialised lending” and “change management” (as Basel-II-head for 5 departments in corporate & investment banking, parallel project jobs)
Main activities and responsibilities	Project finance transactions, risk analysis, corporate and market analyses, project finance and corporate finance rating systems; analyse complex information, dossiers and investment memoranda. Project management in Basel II-monitoring; Basel II-specialised lending task force; development of a rating system for the public sector; Basel-II-head for 5 departments
Name and address of employer	Bank Austria Creditanstalt AG, Am Hof 2, A-1010 Vienna, Austria
Type of business or sector	Bank
Dates	4/1995 to 4/1996
Occupation or position held	Economics Department
Main activities and responsibilities	EU adaptation of the Austrian economy and business, EMU, EU structural funds, systemic risks
Name and address of employer	Bank Austria AG, Am Hof 2, A-1010 Vienna, Austria
Type of business or sector	Bank
Dates	3/1991 to 4/1995
Occupation or position held	Secretariat to the Managing Board, assistant to the CEO
Main activities and responsibilities	assistant to the CEO, representing the bank in internal and external meetings; EU issues
Name and address of employer	Bank Austria AG, Vordere Zollamststrasse 13, A-1030 Vienna, Austria
Type of business or sector	Bank
Dates	3/1988 to 3/1991
Occupation or position held	Strategic Planning Department, staff
Main activities and responsibilities	Development of planning & controlling system and implementing the new methodology; competitive analyses, technological and structural concepts; industry analysis
Name and address of employer	Länderbank Aktiengesellschaft, Am Hof 2, A-1010 Vienna, Austria
Type of business or sector	Bank
Dates	1987-1992
Occupation or position held	Part-time journalist at business monthly “Gewinn”
Main activities and responsibilities	writing and researching
Name and address of employer	Gewinn Wailand & Waldstein GmbH, Stiftgasse 31, A-1070 Vienna, Austria
Type of business or sector	business journal
Dates	Summer 1987 and Summer 1984
Occupation or position held	Traineeship / job rotation
Main activities and responsibilities	Controlling and international marketing
Name and address of employer	Mercedes Benz of North America, Inc., One Mercedes Drive, Montvale, NJ 07645, USA Daimler-Benz AG, Stuttgart-Untertürkheim, Mercedesstraße 137, D-70327 Stuttgart, Germany
Type of business or sector	automotive sector
Dates	1982-1985 and 1987/1988
Occupation or position held	Part-time high school teacher
Main activities and responsibilities	Teaching computer science, shorthand and typewriting
Name and address of employer	Bundes-Bildungsanstalt für Erzieher, Dr. Theodor Körner-Strasse 8, A-3100 St. Pölten, Austria
Type of business or sector	College

Academic Work experience

Dates	Fall semester 1999 to fall 2016
Occupation or position held	Lecturer and researcher, supervising bachelor, master and doctoral theses and teaching graduate courses
Main activities and responsibilities	Chairing a research project on “the financial sector and its relationships with the wider economy” (finance-growth-nexus) financed by the Jubiläumsfonds of the OeNB (Austrian National Bank) Teach (in English and German), conduct and chair research, review scientific work (both as reviewer for scholarly journals as well as doctoral and master theses), publish and give presentations (e.g. at the OECD, the EU Commission, and at scholarly conferences; participate in expert meetings Research and teach on the finance-real sector interaction, particularly how the financial sector, its internationalization and regulation influence the wider economy (systemic risks, macroeconomic development, and economic growth) with an emphasis on EU/Central, Eastern and South-Eastern Europe. Teach a thesis working group on financial-real sector interaction (including systemic risks). Teach and research on the automotive sector, European Integration in the financial and the real sector, EU enlargement to the East, European Monetary and Economic Union, foreign direct investment, and scientific research methods. Teach on competitive strategy (WU MBA program, Bukarest, Romania)
Name and address of employer	Vienna University of Economics and Business, Welthandelsplatz 1, A-1020 Vienna, Austria - (current: Institute of Production Management / Department of Information Systems and Operations Management - formerly at Institute of Export Management / Department of Global Business and Trade; previously Research Institute for European Affairs and Institute of Institutional and Heterodox Economics / Economics Department
Type of business or sector	University
Dates	Since Spring semester 1989 (current)
Occupation or position held	Lecturer in international finance
Main activities and responsibilities	Teach and supervise scientific with a focus on European financial integration, EMU, and the global financial crisis
Name and address of employer	IES Abroad Vienna / Institute of European Studies, Johannesgasse 7, A-1010 Vienna, Austria
Type of business or sector	Undergraduate university (study abroad) programme
Dates	2010, 2008, 2005
Occupation or position held	Member of the scientific program development committee / institutional review & audit committee
Main activities and responsibilities	Curriculum development for bachelor program in “Banking and Finance” and for the master program in “European Economics and Finance” (FH bfi); institutional evaluation & audit of both universities
Name and address of employer	University of Applied Sciences bfi Vienna (FH bfi), Wohlmutthstrasse 22, A-1020 Wien, Austria; Management Center Innsbruck Internationale Hochschule GmbH (MCI), Universitätsstrasse 15, A-6020 Innsbruck, Austria
Type of business or sector	University of Applied Sciences (“Fachhochschule”)
Dates	Spring 1996 to Spring 1998
Occupation or position held	Lecturer
Main activities and responsibilities	Teach graduate courses on strategic management and supervise related research
Name and address of employer	Innsbruck University School of Management, Department of Strategic Management, Marketing and Tourism, Universitätsstrasse 15, A-6020 Innsbruck, Austria
Type of business or sector	University
Dates	Fall 1991 to Fall 2000
Occupation or position held	Lecturer
Main activities and responsibilities	Teach graduate courses on strategic management and supervise related research
Name and address of employer	University of Graz, Institute for Strategic Management and Entrepreneurship, Universitätsplatz 3, A-8020 Graz, Austria
Type of business or sector	University

Education and training

Dates	2000-2003
Title of qualification awarded	Habilitation as "Universitätsdozent" in Business Administration
Principal subjects/occupational skills covered	Venia docendi in business administration; title of professoral dissertation: "Bank Strategies, Restructuring and Financial Sector Reform". Criteria: sound methodology applied in empirical research, new findings produced, contributed to the development of the field of research, proof of expert knowledge; proven teaching (didactical and paedagogical) capabilities and experience.
Name and type of organisation providing education and training	Wirtschaftsuniversität Wien (Vienna University of Economics and Business), Welthandelsplatz 1, A-1020 Wien, Austria
Level in national or international classification	Habilitation (PhD)
Dates	1992-1993
Title of qualification awarded	Certified Management Consultant (CMC; „Gewerbeprüfung Betriebsberater einschliesslich Betriebsorganisatoren“)
Principal subjects/occupational skills covered	Applied graduate courses in consulting, contracting, finance, business administration, accountancy, law etc.
Name and type of organisation providing education and training	AFU Akademie für Unternehmensberatung, WKO Fachgruppe Unternehmensberatung, Prüfungsstelle der Kammer der Gewerblichen Wirtschaft für Wien, Salesianergasse 1, A-1030 Wien, Austria
Level in national or international classification	Austrian requirement to become consultant ("Befähigungsprüfung zur Ausübung des Gewerbes der Unternehmensberater")
Dates	1985-1987
Title of qualification awarded	Doctorate in Business Administration (Dr. rer.soc.oec; with honors)
Principal subjects/occupational skills covered	Doctoral courses in business administration; special concentration on banking and finance; doctoral thesis on "Cultural Influences on Strategic Bank Planning" received the "1990 Barry Mr. Richman Best Dissertation Award in International Business" by the (U.S.) Academy of Management
Name and type of organisation providing education and training	Wirtschaftsuniversität Wien (Vienna University of Economics and Business Administration), Welthandelsplatz 1, A-1020 Wien, Austria
Level in national or international classification	Doctoral level
Dates	1985-1987
Title of qualification awarded	Master of Business Administration (MBA)
Principal subjects/occupational skills covered	As a Fulbright study grant scholar, I took master level courses in all fields of economics, business administration, finance, organizational behaviour, international business, stats & math, accountancy, law etc. special concentration on international business and marketing strategy
Name and type of organisation providing education and training	University of Illinois at Urbana-Champaign (UIUC), Graduate School of Business, 1206 South Sixth Street, Champaign, IL 61820-697, USA
Level in national or international classification	Masters level
Dates	1979-1985
Title of qualification awarded	Magister in Business Administration (Mag.rer.soc.oec)
Principal subjects/occupational skills covered	Double degree program in business administration and business education; master level courses in all fields of economics, finance, business administration, organizational behaviour, international business, stats & math, computer science, accountancy, law, paedagogics, teaching practice etc. special concentration on marketing, auditing and computer science.
Name and type of organisation providing education and training	Wirtschaftsuniversität Wien (Vienna University of Economics and Business Administration), Welthandelsplatz 1, A-1020 Wien (previously Althanstrasse 6-8, A-1010 Wien), Austria

Organisational skills and competences	Already while I was a student, I gained experience in handling diversity as a leader of a Boy Scout & Girl Guide group. As a member of the respective program committees, I contributed in organizing scholarly conferences e.g. in Bratislava, Berlin, Istanbul, Bukarest. Over 1992-1995, I served as deputy general secretary of the Austrian chapter of the European League for Economic Cooperation and Development (ELEC), organizing, preparing and co-chairing international meetings.
Technical skills and competences	In my papers I apply sound econometric models (please see list of publications), particularly widening the application of the production function approach and of data envelopment analysis.
Reviewer	I served as reviewer for the following scholarly journals: African Journal of Business Management, Applied Economics Letters, British Journal of Economics Management, Bulletin of Economic Research, Comparative Economic Studies, Eastern European Economics, Economic Inquiry, Economic Change and Restructuring, Economics Bulletin, Emerging Markets Finance and Trade, European Integration Online Papers, European Journal of Finance, Financial Theory and Practice, Geneva Papers on Risk and Insurance – Issues and Practice, German Economic Review, International Review of Economics and Finance, Journal of Economics and Management, Journal of Financial Stability, Journal of International Money and Finance, Journal of Multinational Financial Management, Journal of Risk and Insurance, Lecturas de Economía, South Eastern Europe Journal of Economics, and World Development.
Computer skills and competences	I am familiar with software packages typically used by bank practitioners and university researchers.
Driving licence	I hold an Austrian driving licence for cars and motorbikes
Annex	List of scholarly publications

Contributions to Reviewed Scholarly Journals

- Haiss, Peter / Mahlberg, Bernhard & Michlits, Daniel (2021): Industry 4.0—the future of Austrian jobs. *Empirica* 48, 5–36 (2021), <https://doi.org/10.1007/s10663-020-09497-z>
- Haiss, Peter / Juvan, Hannes / Mahlberg, Bernhard (2016): The Impact of Financial Crises on the Finance–Growth Relationship: A European Perspective, *Economic Notes* 45(3): 423–444.
- Haiss, Peter / Rainer, Wolfgang (2012): Credit Euroization in Eastern Europe: The “Foreign Funds” Channel at Work, *Comparative Economic Studies* 54(3): 471-505, <http://www.palgrave-journals.com/ces/journal/v54/n3/pdf/ces201227a.pdf>
- Haiss, Peter (2010): Bank Herding and Incentive Systems as Catalysts for the Financial Crisis, *IUP Journal of Behavioral Finance* 7(1&2): 30-58, http://www.iupindia.in/310/Behavioral_Finance.asp?mag=http://www.iupindia.in/310/Behavioral_Finance_sub.asp
- Sammer, Bernhard / Haiss, Peter (2010): The Impact of Derivative Markets on Asset Management and the Economy, *SUERF Studies* 2008/5: 133-170, <http://www.suerf.org/download/studies/study20085.pdf>
- Fink, Gerhard / Haiss, Peter / Paripovic, Ina (2009): Country risk of Croatia and the Euro Zone. Is the pressure sustainable, *Oxford Journal* 8(1): 65-80.
- Haiss, Peter / Paulhart, Andreas / Rainer, Wolfgang (2009): Verbreiten Ausländische Banken Fremdwährungskredite in der CEE-Region?, *Bankarchiv* 57(11): 786-798, http://www.springer.com/cda/content/document/cda_downloadaddocument/11_2009.pdf?SGWID=0-0-45-827198-p1180388
- Fink, Gerhard / Haiss, Peter / Vuksic, Goran (2009): Contribution of Financial Market Segments at Different Stages of Development: Transition, Cohesion and Mature Economies Compared, *Journal of Financial Stability* 5(4): 431-455, <http://dx.doi.org/10.1016/j.jfs.2008.05.002>
- Fasiangova Lucia / Haiss, Peter (2009): Lessons from the Financial Crisis: Is National Supervision of International Markets to Blame? *Wirtschaftspolitische Blätter* 03/09: 389-405, http://papers.ssrn.com/sol3/papers.cfm?abstract_id=1477388
- Fink, Gerhard / Haiss, Peter / Paripovic, Ina (2009): Pressure on the Euro: country risk of Croatia, Latvia and the Euro Zone, *Les Cahiers de Recherche de l'ESCE*, No. 11 , http://www.esce.fr/web_fr/cahiers-recherche.php,
- Pantel, Nikolai / Haiss, Peter (2008): The Growth of Hedge Funds and Implications for Financial Markets, *Revue bancaire et financière / Bank-en Financiewezen*, 2008/6-7: 395-403.
- Haiss, Peter / Sümegi, Kjell (2008): The Relationship of Insurance and Economic Growth in Europe - A Theoretical and Empirical Analysis, *Empirica* 35(4): 405-431, <http://dx.doi.org/10.1007/s10663-008-9075-2>.
- Sümegi, Kjell / Haiss, Peter (2008): The Relationship Between Insurance and Economic Growth: Review and Agenda, *The Icfai Journal of Risk & Insurance*, Vol. V, No. 2, pp. 32-56, May 2008, http://papers.ssrn.com/sol3/papers.cfm?abstract_id=1116123
- Fink, Gerhard / Haiss, Peter / Oeberseder, Lena / Rainer, Wolfgang, (2007): Dollar Depreciation - Euro Pain, *Journal of Policy Modeling* 29(5): 739-763.
- Fink, Gerhard / Haiss, Peter / von Varendorff, Mina (2007): Serbia´s Reform of the Banking Sector – Implications for Economic Growth and Financial Development, *Southeast European and Black See Studies* 7(4): 609-639.
- Hagmayr, Bettina / Haiss, Peter (2007): Financial Sector Development in South-Eastern Europe, *Beyond Transition* 18(2): 9, <http://siteresources.worldbank.org/INTTRANSITION/Newsletters/21492432/AprilJune2007.pdf>
- Eller, Markus / Haiss, Peter / Steiner, Katharina (2006): Foreign Direct Investment in the financial sector and economic growth in Central and Eastern Europe: The crucial role of the efficiency channel, *Emerging Markets Review* 7(4): 300-319.
- Haiss, Peter / Steiner, Katharina / Eller, Markus (2005): How do foreign owned banks contribute to economic development in transition economies – how much do we know about challenges and opportunities? *Osteuropa Wirtschaft* 50(3-4/2005): 232-247.

- Fink, Gerhard / Haiss, Peter / Kirchner, Herwig (2005): Die Finanzierung über Anleihenemissionen und Zusammenhänge zum Wirtschaftswachstum, Kredit und Kapital 38(3/2005): 351-375.
- Haiss, Peter / Rizzi, Regina (2004): Ist US-Type „Fiscal Federalism“ eine Option für die Europäische Wirtschafts- und Währungsunion? Wirtschaftspolitische Blätter 4/2004: 483-494.
- Breuss, Fritz / Fink, Gerhard / Haiss, Peter (2004): How well prepared are the New Member States for the European Monetary Union? Journal of Policy Modeling 26(7): 769-791.
- Fink, Gerhard / Haiss, Peter (2003): Industry Disequilibrium: Why banks fall prey to the “new economy” and other business bubbles, Wirtschaftspolitische Blätter 2/2003: 263-270.
- Eller, Makus / Haiss, Peter (2003): Strukturschwächen im Finanzsektor der Bewerberstaaten als Verstärker spekulativer Blasen: Implikationen für die EU-Erweiterung, Bankarchiv 51(4): 253-264.
- Haiss, Peter / Marin, Stefan (2002): Unternehmensanleihen als Finanzierungsinstrument in den MOEL, Bankarchiv 12/2002: 981-986.
- Haiss, Peter / Marin, Stefan (2002): Corporate Bonds: Entwicklung in Österreich und Euroland, Bankarchiv 11/2002: 847-864.
- Eller, Markus / Haiss, Peter (2002): Integrationstheoretische, aussenhandelsseitige und finanzsektorspezifische Analyse der Teilnahme der Mittel- und Osteuropäischen Länder am Euro-Währungsraum, Osteuropa-Wirtschaft 2/2002: 200-215.
- Eller, Markus / Haiss, Peter (2002): Anpassungsmaßnahmen am Weg der EU-Beitrittskandidaten in die Wirtschafts- und Währungsunion, Wirtschaftspolitische Blätter 2/2002: 181-193.
- Fink, Gerhard / Haiss, Peter (2002): Lemming Banking: Conflict Avoidance to Eliminate Excess Capacity by Herd Instinct? Bankarchiv 1/2002: 9-20.
- Haiss, Peter / Marin, Stefan (2000): Corporate Bonds als Wachstumssegment in der Eurozone, Bankarchiv 9/2000: 775-786.
- Fink, Gerhard / Haiss, Peter (2000): Accession Countries' Banking Markets from an EU Perspective: Review of the Commissions' Progress Reports on Enlargement, Part 2 on BUL, CYP, RO, TK, MA, Bankarchiv 2/2000: 29-37.
- Fink, Gerhard / Haiss, Peter (2000): Accession Countries' Banking Markets from an EU Perspective: Review of the Commissions' Progress Reports on Enlargement, Part 1 on CZ, H, PL, SLO, SK and Baltics, Bankarchiv 1/2000: 122-128.
- Fink, Gerhard / Haiss, Peter (1999): Bank failure and lemming behaviour, European Business Journal 4/1999: 208-211.
- Fink, Gerhard / Haiss, Peter / Orlowski, Lucjan / Salvatore, Dominick (1999): Privileged Interfirm/Bank Relationships in Central Europe: Trigger or Trap for Corporate Governance, CASE Studies & Analysis Working Paper Nr. 170/1999, Centrum Analiz Spoleczno-Ekonomicznych (Center for Social and Economic Research), Warsaw: pp. 5-35.
- Fink, Gerhard / Haiss, Peter / Orlowski, Lucjan / Salvatore, Dominick (1999): Financial Restructuring and Bank Privatization in Central European Transition Countries: The Case of Poland's Bank Handlowy, Osteuropa-Wirtschaft 3/1999, S. 284-297.
- Fink, Gerhard / Haiss, Peter (1999): Der Finanzplatz Wien im Wettbewerb mit der Finanzmarktreform in Zentraleuropa, Bankarchiv 2/1999, S. 133-148.
- Fink, Gerhard / Haiss, Peter / Orlowski, Lucjan / Salvatore, Dominick (1998): Central European Banks and Stock Exchanges: Capacity Building and Institutional Development, European Management Journal 16(4): 431-446.
- Fink, Gerhard / Haiss, Peter (1998): Seven Years of Financial Market Reform in Central Europe, SUERF Studies No. 3: 54-95, <http://www.suerf.org/download/studies/study3.pdf>.
- Fink, Gerhard / Haiss, Peter / Inagawa, Nobuko (1998): Financial Markets in the Baltic States: Fit for the EU?, Journal of International Development 10(1998): 659-679.
- Al-Ani, Ayad / Haiss, Peter (1996): Personalmanagement im Virtual Banking, in: Bank Magazin 7/1996.
- Fink, Gerhard / Haiss, Peter (1996): Finanzmarktreform in Osteuropa, Teil 1: Erbschaft und organisatorischer Ablauf, in: Bankarchiv 6/1996, S. 8-13.
- Fink, Gerhard / Haiss, Peter (1996): Finanzmarktreform in Osteuropa, Teil 2: Transformationsprobleme und Lösungsansätze, in: Bankarchiv 7/1996, S. 535-543.

- Fink, Gerhard / Haiss, Peter (1995): Western Strategies in Central Europe, in: Journal of East-West Business 3/95, pp. 37-45.
- Haiss, Peter (1995): Handlungsalternativen für die (Re)Strukturierung der Finanzmärkte in Zentraleuropa, in: Bankarchiv 2/1995, pp. 100-112.
- Haiss, Peter (1995): Die EU braucht eine rasche Ostvertiefung, in: Wirtschaftspolitische Blätter 1/1995, S. 65-71.
- Haiss, Peter (1994): Unternehmensberatung als Bankgeschäftsfeld, in: Bankarchiv 6/1994, S. 423-435.
- Haiss, Peter (1994): The (Re)Creation of Financial Markets in Central Europe: Which Way to Choose? in Wirtschaftspolitische Blätter 5-6/1994, pp. 551-566.
- Haiss, Peter (1994): The Evolution of Strategy and Strategy as Evolution, in: World Futures, vol. 36, 1/1993, pp. 21-29.
- Haiss, Peter (1993): Banken unter Stress: Diagnose und Therapie, in: Bankarchiv 10/1993, pp.757-772.
- Haiss, Peter (1993): Kredit- und Risikopolitik unter Umweltaspekten, in: Bankarchiv 6/1993, pp. 435-444.
- Haiss, Peter (1993): Bankfunktionen in grenzüberschreitenden Wirtschaftsregionen, in: Wirtschaftspolitische Blätter 2/1993, pp. 253-262.
- Haiss, Peter (1992): The Twin Challenges to Austrian Banking: the Environment and the East, in: Long Range Planning, 4/1992, pp. 47-53.
- Haiss, Peter (1992): Banken im Binnenmarkt, in: Bankarchiv 11/1992, pp. 1032-1034.
- Haiss, Peter / Schicklgruber, Werner (1992): Bankstrategien unter geänderten Rahmenbedingungen, in: Bankarchiv 10/1992, pp. 871-885.
- Haiss, Peter (1992): EG-Auswirkungen auf Anleger am Beispiel Österreichs, in: Bankarchiv 1/1992, pp. 28-41.
- Haiss, P. / Rumpold, K. / Schicklgruber, W. / RumAllfinanz versus Universalbank (with W. Schicklgruber und K. Rumpold), in: Versicherungs-rundschau 3/1992, pp. 65-71.
- Haiss, Peter (1992): Die neue Bedeutung der Regionen, in: Europäische Rundschau 3/1992, pp. 103-111.
- Haiss, Peter (1992): Notwendige Randbedingungen für die Reformen in Osteuropa, in: Wirtschaftspolitische Blätter 1/1992, pp. 139-147.
- Haiss, Peter (1991): A Cultural Link of Strategic Heuristics, in Prasad, B. (ec.): Advances in International Comparative Management, JAI Press, New York 1991, pp. 35-55.
- Haiss, Peter (1991): Internationale Aktivitäten öst. Banken, in Zeitschrift für das gesamte Kreditwesen 18/1991, pp. 850-856.
- Haiss, Peter (1991): Öko-Strategien österreichischer Banken, in Bankarchiv 9/1991, pp. 641-650.
- Haiss, Peter (1991): Central European Strategies of Austrian Banks, in Bankarchiv 5/1991, pp. 327-335.
- Haiss, Peter (1991): Auswirkungen von EG und EWR auf den österreichischen Handel, in: der markt 3/91, pp. 116-121.
- Haiss, Peter (1991): Finanzplatz Österreich, in Bankarchiv 2/1991, . 96-105.
- Haiss, Peter (1989): Bank Rankings: Comparing Like with Alike? in: Bankarchiv 12/1989, pp. 1170-1181.
- Haiss, Peter (1988): Restructuring the U.S. Banking Industry, in: der markt 4/1988, pp. 173-179.
- Haiss, Peter (1987): Subliminal Software, in: der markt 3-4/1987.

Books

- Cultural Influences on Strategic Planning - Empirical Findings in the Banking Industry
 - in englischer Sprache veröffentlicht durch Physica-Springer, Heidelberg 1990
 - in japanischer Sprache veröffentlicht durch Seimei Hokun Bunka Kenkyusha, Osaka 1995.

Contributions to Edited Books and Conference Proceedings

- Haiss, Peter / Brandstaedter, Alexandra (2019): Implications of IFRS 9-based Multi-Year Risk Parameters for Bank Management, Proceedings of the the 16th International Scientific Conference "European Financial Systems", Brno: Masary University, Czech Republic, June 24-25, 2019, <http://www.efs.econ.muni.cz/>
- Haiss, Peter / Pammer, Bettina (2019): The UK's Role in the Global Financial Crisis – Stabilizing or Destabilizing Financial Markets?, Proceedings of the 10th International Conference on Currency, Banking and

- Haiss, Peter / Schmid Schmidsfelden, Jakob (2018): Bitcoin compared on Price, Liquidity and Volatility: Crypto “Currencies” or an Asset Class of their own? In: European Financial Systems 2018. Proceedings of the 15th International Scientific Conference, Brno: Masaryk University, Czech Republic, 2018, pp. 128-138, ISBN-13 978-80-2010-890-8, <https://munispace.muni.cz/library/catalog/book/1016>
- Haiss, Peter / Moser, Andreas (2017): Blockchain-Applications in Banking & Payment Transactions: Results of a Survey. In: European Financial Systems 2017. Proceedings of the 14th International Scientific Conference, Brno: Masaryk University, Czech Republic, 2017, part 2, pp. 141-150. ISBN 978-80-210-8609-8, ISBN 978-80-210-8610-4 (online: <https://is.muni.cz/do/econ/sborniky/70896034/EFS2017-Proceedings-2.pdf> respectively <https://is.muni.cz/do/econ/sborniky/70896034/>).
- Fink, Gerhard / Rainer, Wolfgang / Haiss, Peter (2016): The Euro as International Currency: Euro-Loans in Central and South-Eastern European Countries, in Guderzo, Max & Bosco, Andrea (eds.): A Monetary Hope for Europe, Firenze University Press, Firenze, Italy: 201-220.
- Haiss, Peter / Binder, Franz / Hajzeri, Kushtrim / Kalmykov, Wadim (2016): Foreign Trade Finance: What is the Impact of the Global Financial Crisis of 2007-2009? In Kajurová, Veronika & Krajicek, Jan (eds.): European Financial Systems 2016. Proceedings of the 13th International Scientific Conference, Brno: Masaryk University, Czech Republic: 214-221, <http://www.efs.econ.muni.cz/>
- Haiss, Peter / Rainer, Wolfgang / Fink, Gerhard (2015): Foreign Currency Loans in Central and Eastern Europe: Did Regional Euro Internationalization Worsen Credit Quality? In Kajurová, Veronika & Krajicek, Jan (eds.): European Financial Systems 2015. Proceedings of the 12th International Scientific Conference, Brno: Masaryk University, Czech Republic: 166-174, <http://www.efs.econ.muni.cz/>
- Haiss, Peter / Schwaiger, Reinhard (2013): History Compared: Austrian Banks’ Internationalization during the Monarchy and after the Fall of the Iron Curtain, in Aspey, Melanie et al (eds.): Foreign Financial Institutions & National Financial Systems, Studies in Banking and Financial History, 2013 EABH Annual Conference, Warsaw, Poland, The European Association for Banking and Financial History e.V.: 371-402.
- Haiss, Peter / Balási, Zsolt / Meissl, Christine (2012): Automotive Industry Strategies by CEE Governments: Who does what to attract business? In Springer, Reiner & Chadraba, Petr (eds.): Proceedings of the 20th Annual Conference on Business and Marketing Strategies for CEE, Vienna: 87-106.
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