

TASK Complete the three conversations with the phrases you hear.

① A: Hi, Ray. I thought I'd give you a call to see how things _____.

B: I'd say we're doing OK, but we _____ recently.

A: Oh, really? Any idea _____?

B: The engineers have found a problem with the power supply. It _____ and they don't know why.

A: Well, that doesn't sound too good. How can _____?

B: Why don't we have a video conference with the supplier? They should be able to come up with some suggestions.

② A: So, Don, can you give me _____?

B: Nothing too serious, no. The next batch of samples should be ready by the end of the month.

A: The end of the month! So, _____? I thought we said they had to be ready for testing by the fifteenth.

B: I know that's _____. But we haven't received some of the precision tools we ordered.

A: Let's hope they're here soon, but if _____, we could extend the deadline. Why didn't you tell me about this before, _____?

③ A: Hi, Alan. So, how did it go?

B: _____, actually.

A: Really? Don't tell me they're not going to sign the contract.

B: Not just yet, _____. They say they'll only sign it if we give them a guarantee that we won't raise prices by more than 2% a year.

A: You can't be serious! _____, not with energy prices as high as they are. How do you suggest we deal with this?

B: I don't know, but I think we'd better call head office first and see _____.