## **ARTICLE UNIT 12**

- 1. Who is Steve Jobs?
- 2. What significant event takes place at the beginning of every year in LV?
- 3. What event does Mr. Jobs take part in? What does he do there?
- 4. What did he announce this year? What encouraged him to do so? What is his position now? How does he want to change it?
- 5. What makes his plans conceivable?
- 6. What was the iPod's biggest competing product?
- 7. What market share does he want to get with the iPod Shuffle?
- 8. What contributes most to the revenues of the company?
- 9. What is the Apple's global market share in PCs?
- 10. What is the latest product?
- 11. What is the BYODKM? What does it allow the buyers to do?
- 12. How expensive should it be?
- 13. What is the message to customers who may be interested in switching to Apple?
- 14. What is the strategy behind the new device?
- 15. What has he introduced to distribute the products to the global market?
- 16. How should car makers enhance Mr Jobs' plan to become one of the leading companies on the market?
- 17. What is Jobs' involvement in Pixar?
- 18. How does he try to defend itself from the competitors?