

REVIEW TEST

PJI4A

Market Leader: Unit 8 – Consultants

Name:			
Teacher:		TOTAL (60 points to pass)	MARK
Number of points (max. 100 points)			
I. Listening:		III. Grammar:	
II. Vocabulary:		IV. Translation:	

I. Listening: (max. 20 points) points

II. Vocabulary: (max. 34 points) points

A. Translate the following expressions into English: (2 points each)

pracovaná procedura jmenování generálního ředitele – _____

problém odvíjející se od shody se specifikacemi – _____

ustoupit ve způsobu měření manažerského výkonu – _____

milníky obsažené v časovém rámci – _____

amatérští a úmyslně bezohlední vyjednaváci – _____

ostranění odchylek s přesností na zlomek milimetru – _____

nadbytečná, ale uspokojivá požadovaná cena – _____

instrukce obsažené ve smlouvě za pevně stanovenou cenu – _____

B. Write expressions the following definitions refer to: (2 points each)

1. the act of balancing two things that you need or want but which are opposed to each other:

2. something that you allow or do, or allow somebody to have, in order to end an argument or to make a situation less difficult:

C. Complete the sentence with one of the following phrases; translate the selected phrase. (2 points each)

**COMMITMENT – MONEY FOR OLD ROPE – CUSTOMER DELIGHT – HINDSIGHT
MONEY SPINNER – RETAIL BANKING – INCREMENTAL IMPROVEMENTS**

1. Writing up the report was very easy, so it was _____ for me.

In Czech or Slovak: _____

2. The Windows operating system has been a _____ for Microsoft because so many people use it on their computers.

In Czech or Slovak: _____

3. Let's focus on _____ of our computer systems rather than doing everything from the beginning.

In Czech or Slovak: _____

D. Complete the sentences with correct forms of the following verbs; some verbs are not used: (1 point each)

**WALK AWAY – CONCEDE – TOUT FOR – TAKE OUT – GRANT
HOLD BACK – PARE BACK – APPOINT – JACK IN – TAKE ON**

1. My friend has promised me _____ an additional business which could bring me more money.

2. The bad economic situation forces us _____ our organizational structure and dismiss several workers.

3. Stop _____ the process of restructuring – we need to start the production as quickly as possible.

4. Toyota is considering _____ the development of their new model because the demand seems to be falling rapidly.

E. Complete each sentence with a word made from the word given in brackets. (1 point each)

1. Removing levels of management is sometimes referred to as _____. (**LAYER**)

2. Every decision you make is subject to the boss's _____. (**APPROVE**)

3. Don't forget to mention all the _____ the project includes. (**DELIVER**)

4. There are many young and ambitious _____ in this company. (**ACHIEVE**)

