REVIEW TEST

PJI4A

Market Leader: Unit 8 – Consultants

Name:			
Teacher:		TOTAL	MARK
Number of points (max. 100 points)		(60 points to pass)	
I. Listening:	III. Grammar:		
II. Vocabulary:	IV. Translation:		
I. Listening:	(max. 20 points)		points
II. Vocabulary: (max. 34 points)			points
	ving expressions into English:		(2 points each)
1 1 1	dura jmenování generálního ředitele – _		
problém odvíjející se	e od shody se specifikacemi –		
ustoupit ve způsobu	měření manažerského výkonu –		
milníky obsažené v č	rasovém rámci –		
amatérští a úmyslně	bezohlední vyjednavači –		
ostranění odchylek s	přesností na zlomek milimetru –		
nadbytečná, ale uspo	okojivá požadovaná cena –		
instrukce obsažené v	re smlouvě za pevně stanovenou cenu –		
B. Write expressions	the following definitions refer to:		(2 points each)
1. the act of balar	ncing two things that you need or wan	t but which are opposed to o	each other:
	you allow or do, or allow somebody tion less difficult:	to have, in order to end an	argument or

C.	Complete the sentence with one of the following phrases; translate the selected phrase.	(2 points each)			
C	OMMITMENT – MONEY FOR OLD ROPE – CUSTOMER DELIGI MONEY SPINNER – RETAIL BANKING – INCREMENTAL IMI				
1.	Writing up the report was very easy, so it was for me.				
	In Czech or Slovak:				
2.	The Windows operating system has been a for Microsoft because so many people use it on their computers.				
	In Czech or Slovak:				
<i>3</i> .	Let's focus on	of our computer			
	In Czech or Slovak:				
D.	Complete the sentences with correct forms of the following verbs; some verbs are not used:	(1 point each)			
	WALK AWAY – CONCEDE – TOUT FOR – TAKE OUT - HOLD BACK – PARE BACK – APPOINT – JACK IN – T				
1.	My friend has promised me an additional bring me more money.	ousiness which could			
2.	The bad economic situation forces usstructure and dismiss several workers.	_ our organizational			
3.	Stop the process of restructuring – we need to start the production as quickly as possible.				
4.	Toyota is considering the development because the demand seems to be falling rapidly.	of their new model			
E.	Complete each sentence with a word made from the word given in brackets.	(1 point each)			
1.	Removing levels of management is sometimes referred to as(LAYER)				
2.	Every decision you make is subject to the boss's	(APPROVE)			
<i>3</i> .	Don't forget to mention all the(DELIVER)	the project includes.			
4.	There are many young and ambitious	in this company.			

		D Characteristic and a section of the second and the second and	
III. Grammar: (max. 30 points)	points	D. Choose suitable words or phrases that can complete each sent	tence. The number of correct answers is 0 – 4. (2 points each)
A. Fill in the gaps with a suitable preposition or adverbial, if necessa	ry: (1 point each)	1. If I you, I	
1. Stop holding back producing your reports	, we need them.	A: was would accept the offer C: were would have sold the car	B: had been would have gone there D: was could do it
2. Our commitment change is obvious and v	vell visible.	C: were would have sold the car 2. If you a ball, it	
3. A trade means offering something in exch	ange for something else.	A: drop will fall	B: will drop will fall
4. I'm not going to fulfill your needs one one	2.	C: had dropped would fall	D: drop falls
5. Let me run this my superior and then I'll l	et you know.	3. If Jack, he	·
6. This project will not get the ground becau	se it is too costly.	A: had been born earlier could vote now	
B. Rewrite the sentences with the given words and use conditional class	uses: (3 points each)	B: hadn't been killed wouldn't be dead now C: was clever would have passed the entrance exam D: was a woman couldn't have been interested in football	
1. It is unfortunate that they didn't offer me the job a mo	onth ago.	D. was a woman couldn't have been interes	- In 100tball
I wish I	·		
2. Unfortunately, the financial crisis didn't start two motor us to dismiss 200 workers in these days.	onths later. It wouldn't be necessary	IV. Translation: (max. 16 points)	points
•		Translate the following sentences into English:	
If		Přes zákazníkův záměr nepřijmout první nabídnut požadované ceně. Zástupci společnosti si však uvě	
we		jednání se zákazníky se staly již zastaralými. Následn	ě se rozhodli najmout poradenskou firmu,
3. Fortunately expense reports are filed via the intranet, s	, 1	jejíž experti by měli zrevidovat (přezkoumat) meto zákazníky a navrhnout účinná opatření vedoucí k vyš	
If expense reports, the	· y	zakazniky a navrimout denna opatiem vedoder k vys	of time dispessional ve vyjednavani.
C. Put the VERBS and other words in brackets into their correct auxiliary verbs if necessary. You may need to use the passive forms			
The consultants	(late, <i>POSTPONE</i> , <i>DEAL</i>)		
the major issues of their client. Instead of	(<i>RECOMMEND</i> ,	·	
WRITE) a report on the development of production, the co	onsultants		
(URGE, the client, LEAK) some	e confidential information about their		
foreign operations. The consultants			
(TRY, MAKE, their employees, GIVE OUT) this informa-	tion, which		
(CONSIDER) unethical be	havior by the management. Managers	-	
(DISAPPOINT,	HEAR) such news and have reacted		
quickly. They	(REFUSE, GO ON,		
COOPERATE) the consultancy. They			
(\emph{AVOID} , $\emph{PROPOSE}$, \emph{SUE} , they) because settlement out	of court		
(SEEM, BE) a better idea.			