

**Sales Discounts Calculation**

Item Card Number	Item Card Unit Price	Allow Invoice Discount	Item Discount Group (IDG)
LS-75	79.00	Yes	Resale
LS-75	79.00	Yes	Resale
LS-81	79.00	Yes	Finished
LS-81	79.00	Yes	Finished
		Yes	RAW MATERIAL
LS-150	129.00	Yes	
LS-150	129.00	Yes	

Parameters used			
CPG	TOP1		
CDG		RETAIL	LARGE ACCOUNT
IDG		FINISHED	RAW MATERIAL
Line Discount %	3	4	5

Customer	CDG
10000	
20000	RETAIL
30000	LARGE ACCOUNT
30000	LARGE ACCOUNT
40000	RETAIL

Sales Types
Customer Number
CDG
ALL
Campaign

ITEM	IDG
LS-75	RESALE
LS-81	FINISHED
70041	RAW MATERIAL
70060	RAW MATERIAL
LS-150	

Sales Type	Customer Price Group (CPG)	Minimum Quantity	Sold Quantity	Line Discount %	Suggested Sales price
10000	TOP 1	5	4	3	79.00
10000	TOP 1	5	6	3	76.63
Large Account	TOP 1	10	9	5	79.00
Large Account	TOP 1	10	11	5	75.05
RETAIL	TOP 1	100		9	
Large Account	TOP1	90		6	121.26
Large Account	TOP1	140		7	119.97

Allow Line Discount	Allow Invoice Discount	Price with VAT
Yes	Yes	No
RESALE	RESALE	
6	7	