FINAL EXAM

PJI/4A – spring semester

model test

Name:		UČO:	
Number of points (max. 120 points)		TOTAL	MARK
I. Listening:	IV. Grammar:	(72 points to pass)
II. Vocabulary:	V. Writing:		
III. Transla	tion:		
	ax. 20 points)		po
	ax. 20 points) ption that is correct according to w	hat you hear:	po (2 points per item; total 10
		5	·
	ption that is correct according to w	play the interview	·

1.

- B) ran another company.
- C) worked in an office.
- 2. The idea for The Gadget Shop was the result of:
 - A) a suggestion made by a friend of Jonathan's.
 - B) a lack of suitable gifts in other shops.
 - C) Jonathan's own attitude to shopping.

3. How did Jonathan get advice on starting a business?

- A) He did some research into what other people had done.
- B) He talked to friends in the local business community.
- C) He contacted people who already ran shops successfully.
- 4. What problem did he have when he opened his first shop?
 - A) He couldn't afford to buy suitable premises.
 - B) An arrangement to borrow money failed.
 - C) His business failed to qualify for government aid.

5. Jonathan says that in the early days of the business:

- A) it was easy to sell a lot of goods.
- B) attracting the right customers was a problem.
- C) the profits he made were surprisingly high.

Part 2: Listen to the second part of the talk and complete the notes using up to three words per gap:



(total 10 pts)

Being a mere beginner in (1) _____, Jonathan made a beginner's mistake when he agreed immediately to (2) ______ he was asked for.

- Jonathan found himself in a very frustrating situation and was (3) ______ by Andrew Hobbs – his new partner who wanted him to (4) _____ by opening up on new sites in other northern cities.
- Last year they opened two new retail outlets in London and now they have got their first (5) _____ – in Amsterdam. There are planning another (6) _____ which is going to be TV selling. Now they are investing a substantial sums of money in a new
 - $(7)_{-}$

	II. VOCABULARY (max.	30 points)	points
<i>A.</i>	Translate the following expressions from Czech	into English:	(2 pts per item; total: 14 pts)
spl	nit očekávání co se týká dodacích lhůt – _		
ver	dikt ve prospěch žalující strany –		
spe	ecializovat se na termínové obchody a opc	e –	
poi	řádat veřejnou aukci na prodej akcií z počá	iteční veřejné nabídky –	
níz	koúvěrové půjčky nekryté majetkovou zár	ukou –	
účt	ovat si školné v závislosti na HDP dané z	emě –	
bar	nkrot zaviněný špatnou rozpočtovou kont	rolou —	
В.	Complete the sentences with correct forms of the	following verb:	(1 pt per item; total: 5 pts)
		AW, EMPOWER, STEM FROM, IFORCE, PROMOTE, ADVERTI	
1.	They delive	ery of the product until the payment w	vas confirmed.
2.	Lenders were forced to	long-term loans at rates f	fixed long before.
3.	Access to information about environm to make buying decisions that help the		consumers
4.	The drop in morale	the failure of managers to	o communicate the impact of such an
5.	If you want to	, you need to prove that you are a	valuable asset to the company.
С.	Complete each sentence with a word made from	the words given in brackets:	(1 pt per item; total: 5 pts)
1.	The administration has imposed(<i>PROHIBIT</i>)	high duties	on steel imports from Japan and Brazil.
2.	He's really(<i>COMMIT</i>)	to the company, he sees its go	ood as more important than his own.
3.	The auditing company found some investigation. (<i>REGULAR</i>)	in in	the account books and initiated an
4.	All individuals involved in the case are	guaranteed complete	(CONFIDENTIAL)
5.	It's not easy to create a	venture. (PROSPER	R)
D.	Give the terms the following definitions refer to		(2 pts per item; total: 6 pts)
1.	a company whose shares can be bough	t and sold on the stock market –	
2.	an electrical machine that is designed to	$_{\rm o}$ do a particular thing in the home – _	
3.	a steady increase in the Earth's average	lower atmosphere temperature due to	o emissions and build up of greenhouse

III. TRANSLATION (max. 20 points)

Translate the following sentences:

__ points

(10 pts per sentence)

 Od poloviny 20.století dochází k nesmírnému nárůstu poptávky po energii následkem průmyslového rozvoje a populačního růstu. Nyní průmysloví odborníci obecně uznávají, že trh s energiemi již nyní funguje téměř na plný výkon a proměnlivé náklady na energii tlačí nahoru ceny benzínu a výrobků. Proto se světová zásoba fosilních paliv rapidně zmenšuje.

2. Cena akcií eBay dosáhla v roce 2000 hodnoty 30 dolarů. Za posledních 12 měsíců však kolísala a okolo roku 2001 se zastavila na necelých10 USD. Během následujících tří let se cena akcií opět vzpamatovala a plynule šplhala dokud na konci roku 2004 nedosáhla vrcholu přes 55 USD. Poté prudce poklesla. Od dubna 2005 se cena znova zvedá.

IV. GRAMMAR (max. 30 points)	points
A. Fill the gaps in the following sentences with the suitable prepositions or adverbials, if n	necessary: (1 pt per item; total: 6 pts)
1. I need to meet someone who deals foreign exchange.	
2. They decided to move upmarket and start selling goods super-	erior quality.
<i>3</i> . The information must be treated confidence.	
4. The system helps us cope delivery times and solve possible p	planning conflicts.
5. Unemployment will be reduced temporarily the cost of incre	eased inflation.
6. We haven't placed the order them yet.	
B. Put the VERBS and any other words in brackets into the correct form. You may need particles. Use the VERBS in the brackets in the given order and do not change them into	
1. We will not deal with them unless they	
unjustified claim.	
2. It is necessary to find out how much	(radiology
CONTRIBUTE, INCREASE) health care costs.	
3. If he (not, URGE ,	we, HANDLE) the backlog of orders, w
(<i>FAIL</i> , <i>BE</i>) more compe	etitive at that time.
A: invest might earn B: invest would C: had investedwill earn D: investedco 2. By the time she	
2. By the time, she	
A: a decision will be taken will have applied for a different job	
<i>B</i> : a decision is taken applies for another job <i>C</i> : a decision is taken will have applied for another job	
<i>C</i> : a decision is taken applies for another job <i>C</i> : a decision is taken will have applied for another job <i>D</i> : a decision was taken had already applied for another job	
 C: a decision is taken will have applied for another job D: a decision was taken had already applied for another job 3. The party at midnight 	
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 C: a decision is taken will have applied for another job D: a decision was taken had already applied for another job 3. The party at midnight A: will finish B: is going to C: will have finished D: finishes D. Finish each of the following sentences in such a way that it means the same as the sentence 1. We were considering the merger proposal for most of last year.	the printed above it: (2 pts per item; total: 8 pts
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•	/. WRITIN	G (max. 20 poi	ints)			po
asea	l on the following text,	, write a summary of 1	100-140 words exc	luding the summary h	eading:	
				in Vietnam		
		Da	angerous	convictio	ons	
	Content and Style	Organization and cohesion	Vocabulary and register	Accuracy	Grammar	Total number of points
	0-4 points				0-4 points	max. 20

Text for summarizing:

Repression in Vietnam

Dangerous convictions

Scholarship abroad; trouble at home

DAILY since the middle of January, Nguyen Hue Chi, a professor of Vietnamese literature, has been summoned¹ to an office of the Ministry of Public Security in Hanoi for questioning. Mr Chi runs an environmentalist blog, Bauxite Vietnam, that criticises Chinese-run bauxite mines in Vietnam. He has good relations with foreign colleagues, and in 2000 he spent time at university in Massachusetts. Vietnamese higher education is woefully inadequate, so stints² at Western universities are prized. But beneficiaries³ risk becoming victims of a political crackdown.

On January 20th a court in Ho Chi Minh City sentenced Le Cong Dinh, a 41-year-old lawyer, and Nguyen Tien Trung, 26, an activist, to prison terms of five and seven years for advocating multiparty democracy. For both, the road to prison began with Western scholarships. Mr Dinh has a law degree from America; Mr Trung took a masters in France.

After graduation, Mr Dinh landed a senior job at the Vietnam office of White & Case, a New York law firm, advising the government on American anti-dumping law. He became vice-chairman of Ho Chi Minh City's bar association. Mr Trung had grown up a patriotic communist, but in France discovered the virtues of open-minded education. In 2006 he launched a pro-democracy website, which attracted the attention of the anti-communist Vietnamese diaspora⁴. In mid-2006 a well-connected Vietnamese-American invited Mr Trung to America, where he introduced him to the then president, George Bush. After returning to Vietnam in 2007, he soon became the youth chairman of a fledgling Vietnam Democratic Party, with ties to Vietnamese exiles in California.

Mr Dinh, meanwhile, was developing contacts with a different America-based pro-democracy exile group, Viet Tan. In March 2009 he attended a workshop on non-violent protest that the group organised in Thailand. It seems the Vietnamese government was keeping tabs⁵.

In June and July Mr Dinh and Mr Trung were arrested, along with two internet entrepreneurs, Tran Huynh Duy Thuc and Le Thang Long. On August 19th all four read aloud televised confessions. Mr Thuc and Mr Long recanted these at trial, saying they were coerced⁶. Mr Thuc's obstinacy earned him a 16-year sentence. Mr Dinh, by contrast, appeared every inch the practised, relaxed lawyer. He admitted breaking the law, since, with the Communist Party's leading role enshrined in the constitution, support for a different political party is illegal. He asked for leniency⁷, as he had been influenced by Western ideas.

Indeed. It is not clear why Vietnam has embarked on its recent campaign of tighter repression. Some blame tension ahead of next year's five-yearly party congress, the 11th. Others suspect a struggle between pro-Chinese and pro-Western factions in the Politburo. Political openness in Vietnam can look like a market index, rising and falling over time. The underlying trend may be modestly upwards. But so long as its education system forces its brightest young people abroad, they will come home influenced by Western ideas.

Vocabulary:

¹ summon = to officially order someone to come to a place, especially a court of law

² stint = a period of time spent doing something

³ beneficiary = someone who gets an advantage from a situation

⁴ diaspora = a move of a large number of people from their country to another country in the world

⁵ keep tabs = to watch someone carefully to know what they are doing

⁶ coerce = to make someone do something, especially by using threats or force

⁷ leniency = a punishment that is not as severe as it could be

ANSWER KEY

I/4 EXAM \Box MODEL TEST \Box spring semester

I. LISTENING	MAX. 20 POINTS
Part 1: In each case, choose the correct option:	(2 points per item; total 10 pts)
1 C	
2 C	
3 A	
4 B	
5 <mark>A</mark>	

Part 2: Listen to the second part of the talk and complete the notes using up to three words per gap: (total 10 pts)

- Being a mere beginner in (1) <u>retail</u> (1 point), Jonathan made a beginner's mistake when he agreed immediately to (2) <u>pay the rent</u> (2 points) he was asked for.
- Jonathan found himself in a very frustrating situation and was (3) <u>approached</u> (1 point) by Andrew Hobbs his new partner who wanted him to (4) <u>expand his</u> <u>operation</u> (2 points) by opening up on new sites in other northern cities.
- Last year they opened two new retail outlets in London and now they've got their first (5) overseas branch (2 points) in Amsterdam. There are planning another (6) venture (1 point) which is going to be TV selling. Now they are investing a substantial sums of money in a new (7) shopping network (1 point).

II. VOCABULARY

MAX. 30 POINTS

A. Translate the following expressions from Czech into English: (2 pts per item; total: 14 pts)

splnit očekávání co se týká dodacích lhůt – <u>to meet expectations in terms of delivery</u> <u>times</u>

verdikt ve prospěch žalující strany – a verdict in favour of the plaintiff

specializovat se na termínové obchody a opce - to specialize in futures and options

pořádat veřejnou aukci na prodej akcií z počáteční veřejné nabídky – <u>to hold a public</u> <u>auction to sell shares of the IPO</u>

nízkoúvěrové půjčky nekryté majetkovou zárukou – <u>microcredit loans not backed up by</u> <u>collateral</u>

účtovat si školné v závislosti na HDP dané země – <u>to charge tuition fees depending on</u> <u>the GDP of the given country</u>

bankrot zaviněný špatnou rozpočtovou kontrolou – <u>bankruptcy caused by poor</u> <u>budgetary control</u> **B.** Complete the sentences with correct forms of the following verbs:

PURVEY, WITHDRAW, EMPOWER, STEM FROM, UNDERWRITE, BE BASED ON, ENFORCE, PROMOTE, ADVERTISE, WITHHOLD

- 1. They (had) withheld delivery of the product until the payment was confirmed.
- 2. Lenders were forced to <u>underwrite</u> long-term loans at rates fixed long before.
- *3.* Access to information about environmentally friendly production processes <u>empowers</u> consumers to make buying decisions that help the environment.
- 4. The drop in morale <u>stems from</u> the failure of managers to communicate the impact of such an important decision to the employees.
- 5. If you want to <u>be promoted</u>, you need to prove that you are a valuable asset to the company.
- C. Complete each sentence with a word made from the words given in brackets: (1pt per item; total: 5 pts)
- The administration has imposed <u>prohibitively</u> high duties on steel imports from Japan and Brazil. (*PROHIBIT*)
- He's really <u>committed</u> to the company, he sees its good as more important than his own. (COMMIT)
- *3.* The auditing company found some <u>irregularities</u> in the account books and initiated an investigation. (*REGULAR*)
- *4*. All individuals involved in the case are guaranteed complete <u>confidentiality</u>. *(CONFIDENTIAL)*
- 5. It's not easy to create a **prosperous** venture. (**PROSPER**)
- **D**. Give the terms the following definitions refer to:

(2 pts per item; total: 6 pts)

- a company whose shares can be bought and sold on the stock market <u>public</u> <u>company</u>
- 2. an electrical machine that is designed to do a particular thing in the home <u>appliance</u>
- 3. a steady increase in the Earth's average lower atmosphere temperature due to emissions and build up of greenhouse gases <u>global warming</u>

III. TRANSLATION

MAX. 20 POINTS

- (10 pts per sentence)
- 1. There has been an enormous increase in the demand for energy since the mid-20th century as a result of industrial development and population growth. It is now widely acknowledged by industry experts/ industry experts now widely acknowledge that the energy market is already operating at close to / at almost full capacity and volatile/variable energy costs are pushing up the prices of petrol/gas and products. Consequently, the world's fossil fuel supply/reserve has been shrinking rapidly.
- 2. eBay's share price amounted to \$30 in 2000. However, over the next 12 months it fluctuated and by 2001 it stood at under \$10. Over the following three years, the share price picked up again and climbed steadily until it reached a peak of over \$55 at the end of 2004. It fell sharply afterwards. Since April 2005 the price has recovered.

IV. GRAMMAR

MAX. 30 POINTS

A. Fill the gaps in the following sentences with the suitable prepositions or adverbials.

(1pt per item; total: 6 pts)

- 1. I need to meet someone who deals <u>in/with</u> foreign exchange.
- 2. They decided to move upmarket and start selling goods of superior quality.
- 3. The information must be treated <u>in</u> confidence.
- 4. The system helps us cope with delivery times and solve possible planning conflicts.
- 5. Unemployment will be reduced temporarily <u>at</u> the cost of increased inflation.
- *6.* We haven't placed the order <u>with</u> them yet.
- **B.** Put the **VERBS** and any other words in brackets into the correct form. You may need to add the necessary auxiliary verbs, prepositions and particles. Use the **VERBS** in the brackets in the given order and do not change them into another part of speech. (total: 10 pts)
- 1. We will not deal with them unless they stop filing the unjustified claim.
- 2. It is necessary to find out how much <u>radiology contributes to increasing</u> health care costs.
- If he <u>hadn't urged us to handle</u> the backlog of orders, we <u>would have failed to</u> <u>be</u> more competitive at that time.

C. Choose suitable word or phrases to complete each sentence. The number of correct answers is 1-3. (2pts each, total; 6 pts)

1. If you	_ in Coca-Cola yo	u much more.
A: invest migh	<u>it earn</u>	B: invest would have earned
C: had invested	. will earn	D: invested could earn
2. By the time		_ , she
A: a decision will	be taken will hav	re applied for a different job
B: a decision is tak	en applies for ar	nother job
C: a decision is	taken will have	<u>e applied for another job</u>
<u>D: a decision wa</u>	as takenhad a	lready applied for another job

3. The party	at midnight.	
<u>A: will finish</u>	<u>B: is going to</u>	
C: will have finished	D: finishes	

- D. Finish each of the following sentences in such a way that it means the same as the sentence printed above it:
 (2pts per item; total: 8 pts)
- 1. We were considering the merger proposal for most of last year.

The merger proposal was being considered for most of last year.

2. We have bought fewer units than last year.

We haven't bought as many units as last year.

3. "Does your company provide investment advice?"

The person asked *if our company provided investment advice*.

4. We sued the company and now we have to pay so much money in lawyer fees.

If we hadn't sued the company we wouldn't have to pay so much in lawyer fees.

V. LETTER

MAX. 20 POINTS

write an article summary