

25 March 2013

TASK 1

U11 - LISTENING (do not complete)

1 What does the advisor mean by "it is important to understand what is at stake"?

2 What action does N-Vision need to take to establish a long-term relationship with Watermark?

3 What would Watermark gain if offered a 10% discount on all times?

4 If Watermark had highly computer literate staff, what cost-saving measure could they take?

5 What should Watermark avoid doing?

6 What should Watermark do to increase their chances of making a deal?

TASK 2

U12 - WORD FORMATION

Being _____ (**EXPLOIT**) means treating people unfairly in order to get some benefit for yourself.

Animal rights _____ (**CAMPAIGN**) are trying to close down the farm.

He was _____ (**AWARENESS**) of the problem so we had to inform him.

Many trains are subject to _____ (**CANCEL**) because

of the flooding.

TASK 3

Find pages 102 - 103 and use the text to help you identify a collocation. Below, you will find an incomplete phrase. Complete the blanks using a word that best fits. *Collocations may include various types: noun + noun, verb + noun, adjective + noun, etc.*

to _____ quotas
to condemn _____
_____ farming
debt _____
_____ attention
_____ Secretary
to _____ a report (on st)
_____ aid
to cut _____

TASK 4

self-check exercise: MODAL VERBS OF OBLIGATION - the present

<http://www.autoenglish.org/modalverbs/gr.must.pdf>

Remember to write down your own examples, too.