



# CHAPTER 5

## The Open Economy

MACROECONOMICS SIXTH EDITION

N. GREGORY MANKIWI

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## **In this chapter, you will learn...**

- accounting identities for the open economy
- the small open economy model
  - what makes it “small”
  - how the trade balance and exchange rate are determined
  - how policies affect trade balance & exchange rate



# Trade-GDP ratio, selected countries, 2005

(Imports + Exports) as a percentage of GDP

Luxembourg	297.2%
Ireland	149.9
Czech Republic	141.5
Hungary	134.2
Austria	103.8
Sweden	89.8
Switzerland	89.0
Korea, Republic of	82.2
Germany	76.2%
Poland	74.7

Canada	72.0
Mexico	61.5
Turkey	61.4
United Kingdom	56.8
Spain	56.4
France	53.0
Italy	52.2
Australia	42.1
Japan	27.3
United States	26.8



## **In an open economy,**

- spending need not equal output
- saving need not equal investment



## Preliminaries

$$C = C^d + C^f$$

$$I = I^d + I^f$$

$$G = G^d + G^f$$

superscripts:

$d$  = spending on  
domestic goods

$f$  = spending on  
foreign goods

$EX$  = exports =

foreign spending on domestic goods

$IM$  = imports =  $C^f + I^f + G^f$

= spending on foreign goods

$NX$  = net exports (*a.k.a.* the “trade balance”)

$$= EX - IM$$



# **GDP = expenditure on domestically produced g & s**

$$**Y = C^d + I^d + G^d + EX**$$

$$**= (C - C^f) + (I - I^f) + (G - G^f) + EX**$$

$$**= C + I + G + EX - (C^f + I^f + G^f)**$$

$$**= C + I + G + EX - IM**$$

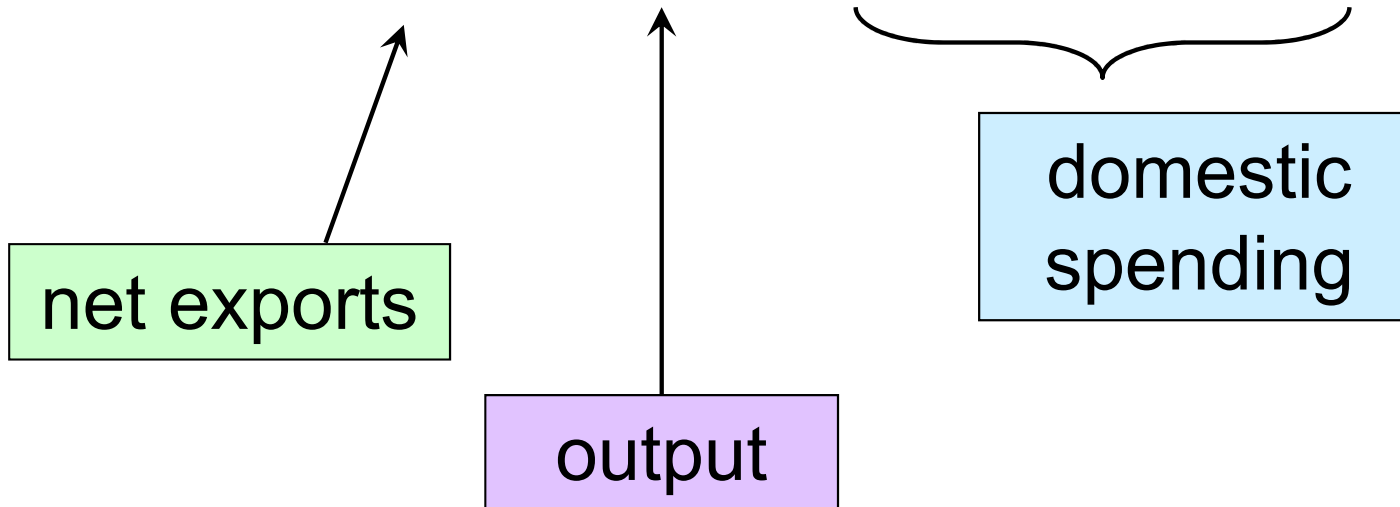
$$**= C + I + G + NX**$$



# The national income identity in an open economy

$$Y = C + I + G + NX$$

or,  $NX = Y - (C + I + G)$





# Trade surpluses and deficits

$$NX = EX - IM = Y - (C + I + G)$$

- **trade surplus:**

output > spending and exports > imports

Size of the trade surplus =  $NX$

- **trade deficit:**

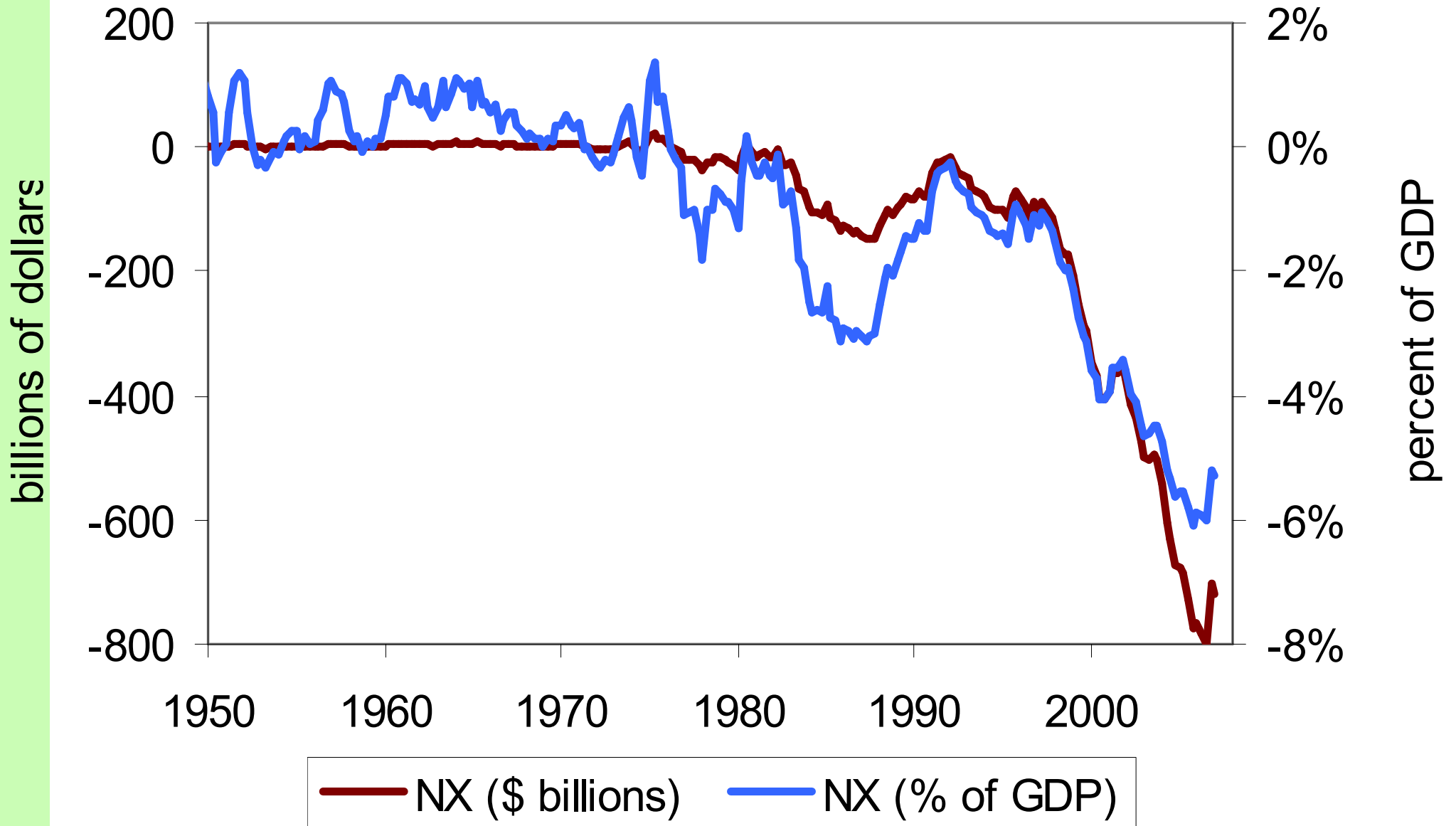
spending > output and imports > exports

Size of the trade deficit =  $-NX$





# U.S. net exports, 1950-2007





# International capital flows

- **Net capital outflow**

- =  $S - I$

  - = net outflow of “loanable funds”

  - = net purchases of foreign assets

    - the country’s purchases of foreign assets

    - minus foreign purchases of domestic assets

- When  $S > I$ , country is a net lender

- When  $S < I$ , country is a net borrower



## The link between trade & cap. flows

$$NX = Y - (C + I + G)$$

*implies*

$$\begin{aligned} NX &= (Y - C - G) - I \\ &= S - I \end{aligned}$$

***trade balance = net capital outflow***

Thus,  
a country with a trade deficit ( $NX < 0$ )  
is a net borrower ( $S < I$ ).



# “The world’s largest debtor nation”

- U.S. has had large trade deficits, been a net borrower each year since the early 1980s.
- As of 12/31/2006:
  - U.S. residents owned \$13.8 trillion worth of foreign assets
  - Foreigners owned \$16.3 trillion worth of U.S. assets
  - U.S. net indebtedness to rest of the world: \$2.5 trillion--higher than any other country, hence U.S. is the “world’s largest debtor nation”



# Saving and investment in a small open economy

- An open-economy version of the loanable funds model from Chapter 3.
- Includes many of the same elements:

- production function

$$Y = \bar{Y} = F(\bar{K}, \bar{L})$$

- consumption function

$$C = C(Y - T)$$

- investment function

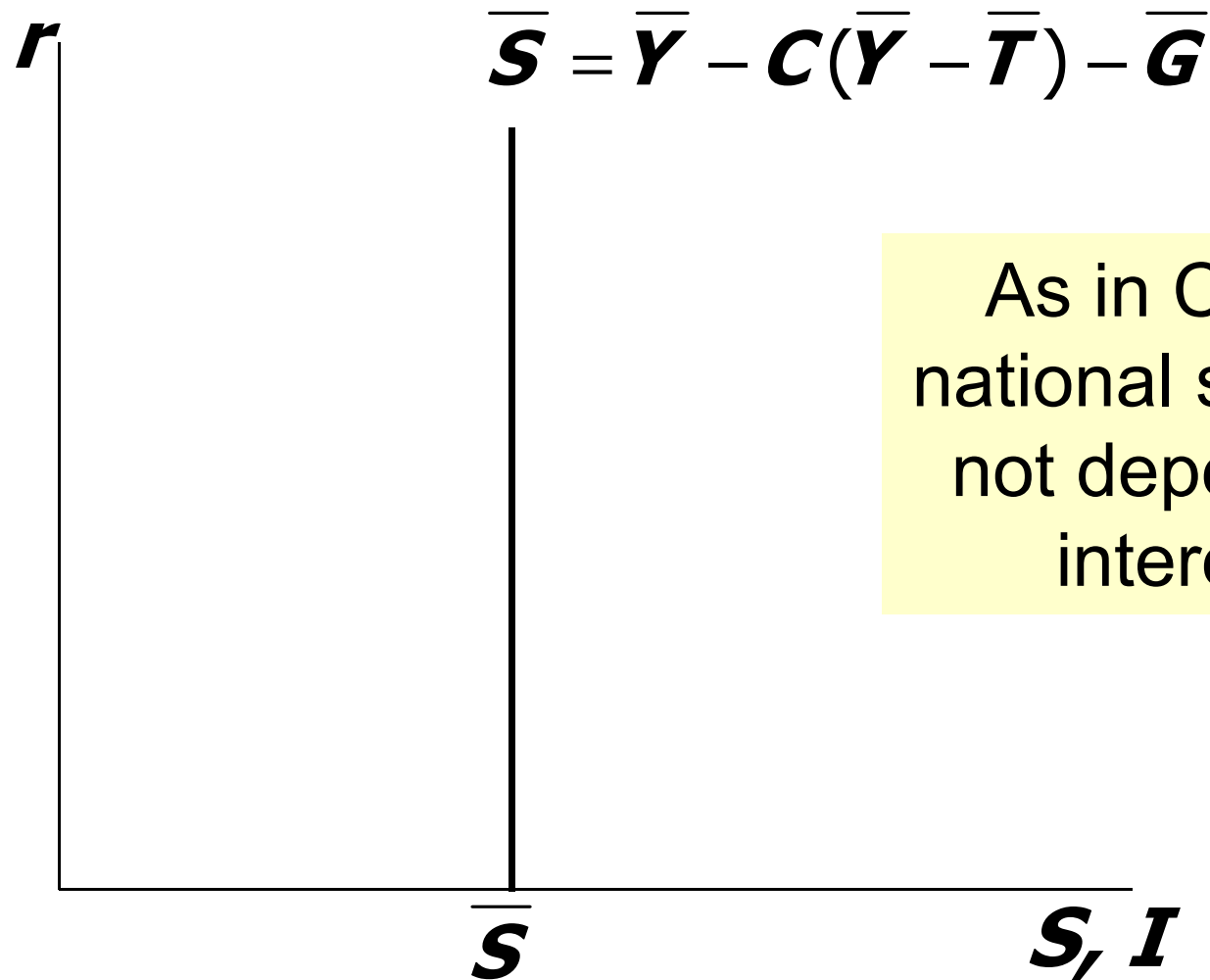
$$I = I(r)$$

- exogenous policy variables

$$G = \bar{G}, \quad T = \bar{T}$$



## National saving: The supply of loanable funds



As in Chapter 3,  
national saving does  
not depend on the  
interest rate



## Assumptions re: Capital flows

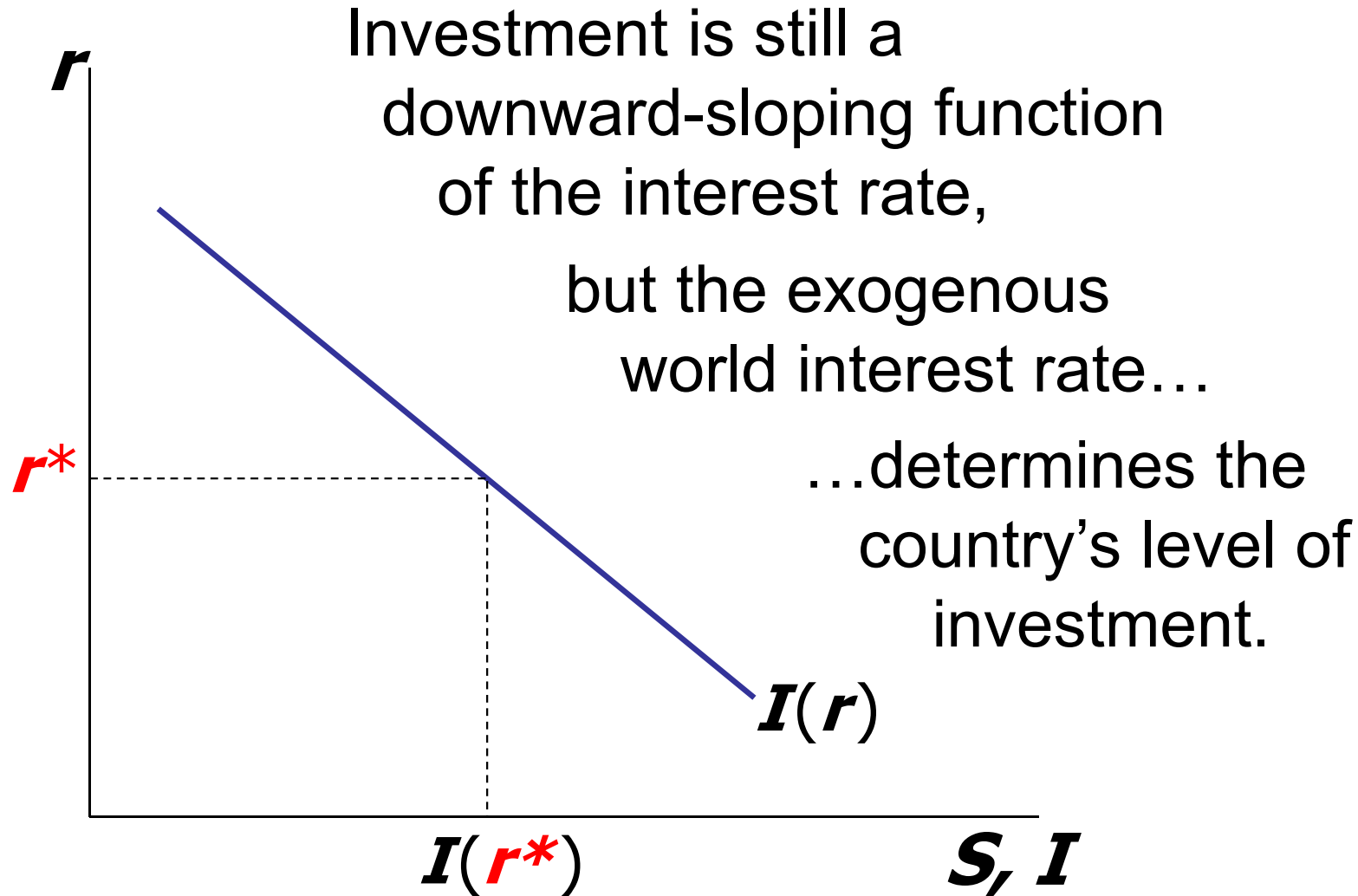
- a. domestic & foreign bonds are perfect substitutes (same risk, maturity, *etc.*)
- b. **perfect capital mobility**:  
no restrictions on international trade in assets
- c. economy is **small**:  
cannot affect the world interest rate, denoted  $r^*$

a & b imply  $r = r^*$

c implies  $r^*$  is exogenous



## Investment: The demand for loanable funds

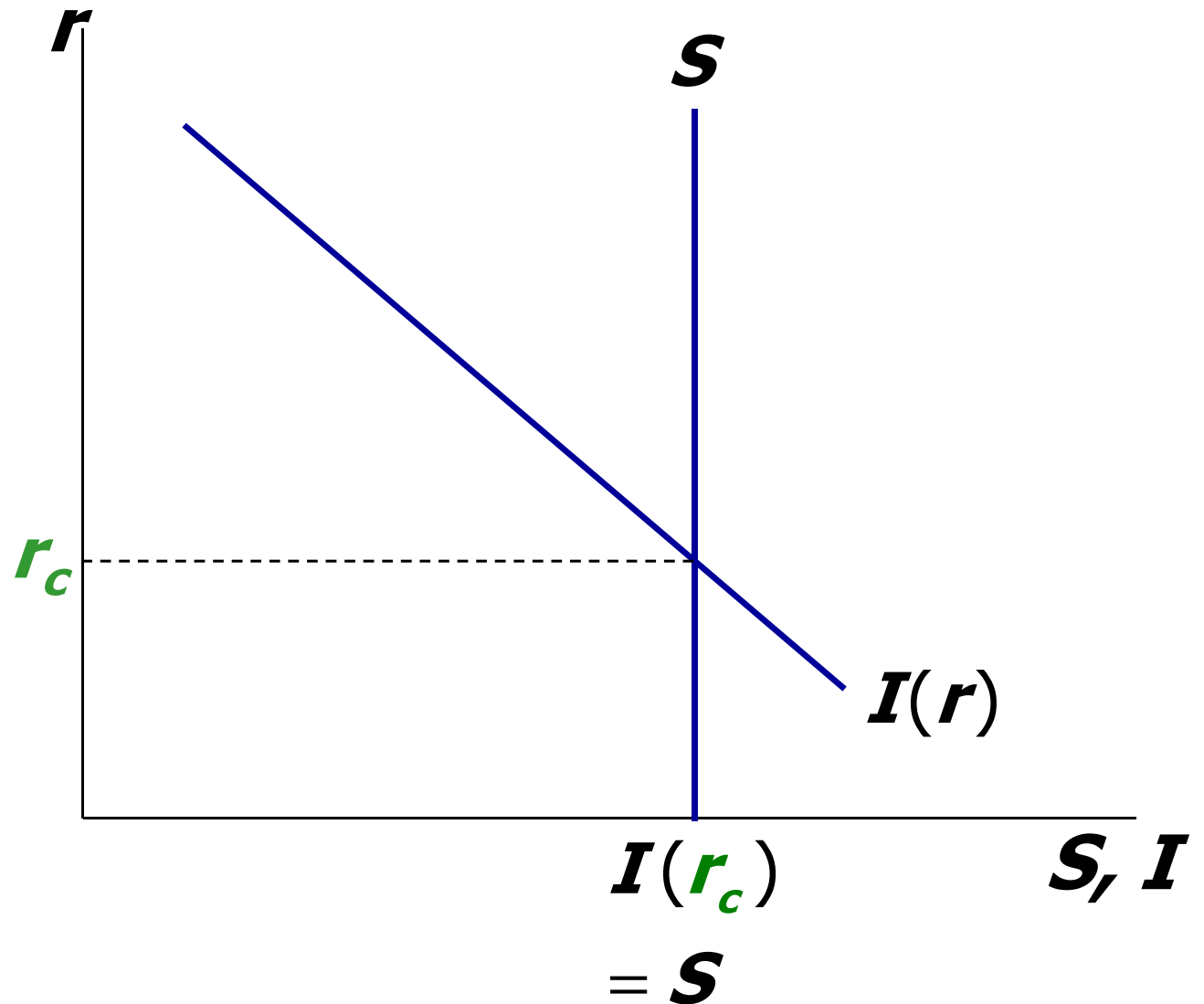






## *If the economy were closed...*

...the interest rate would adjust to equate investment and saving:

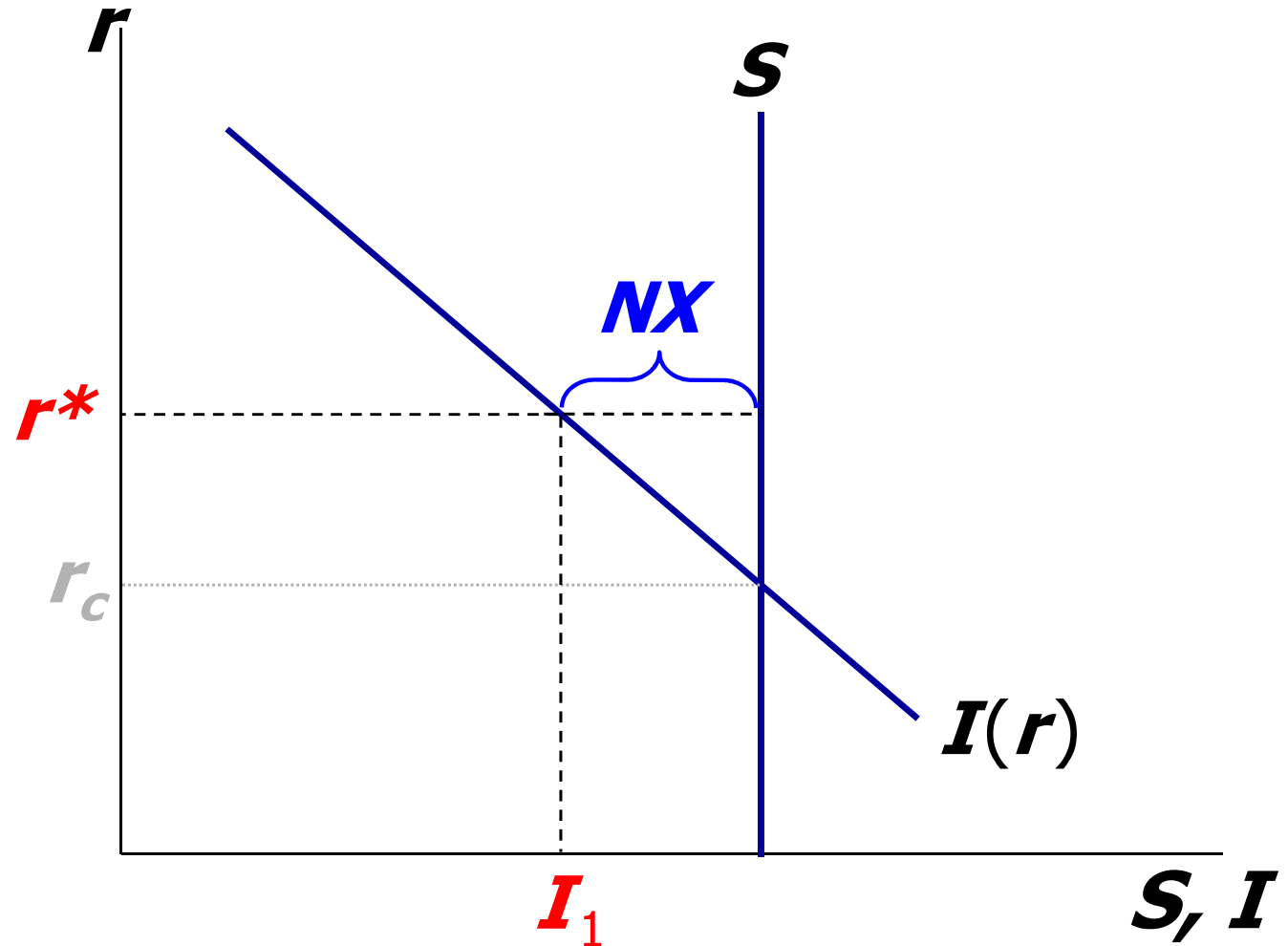




## *But in a small open economy...*

the exogenous world interest rate determines investment...

...and the difference between saving and investment determines net capital outflow and net exports





## **Next, three experiments:**

1. Fiscal policy at home
2. Fiscal policy abroad
3. An increase in investment demand



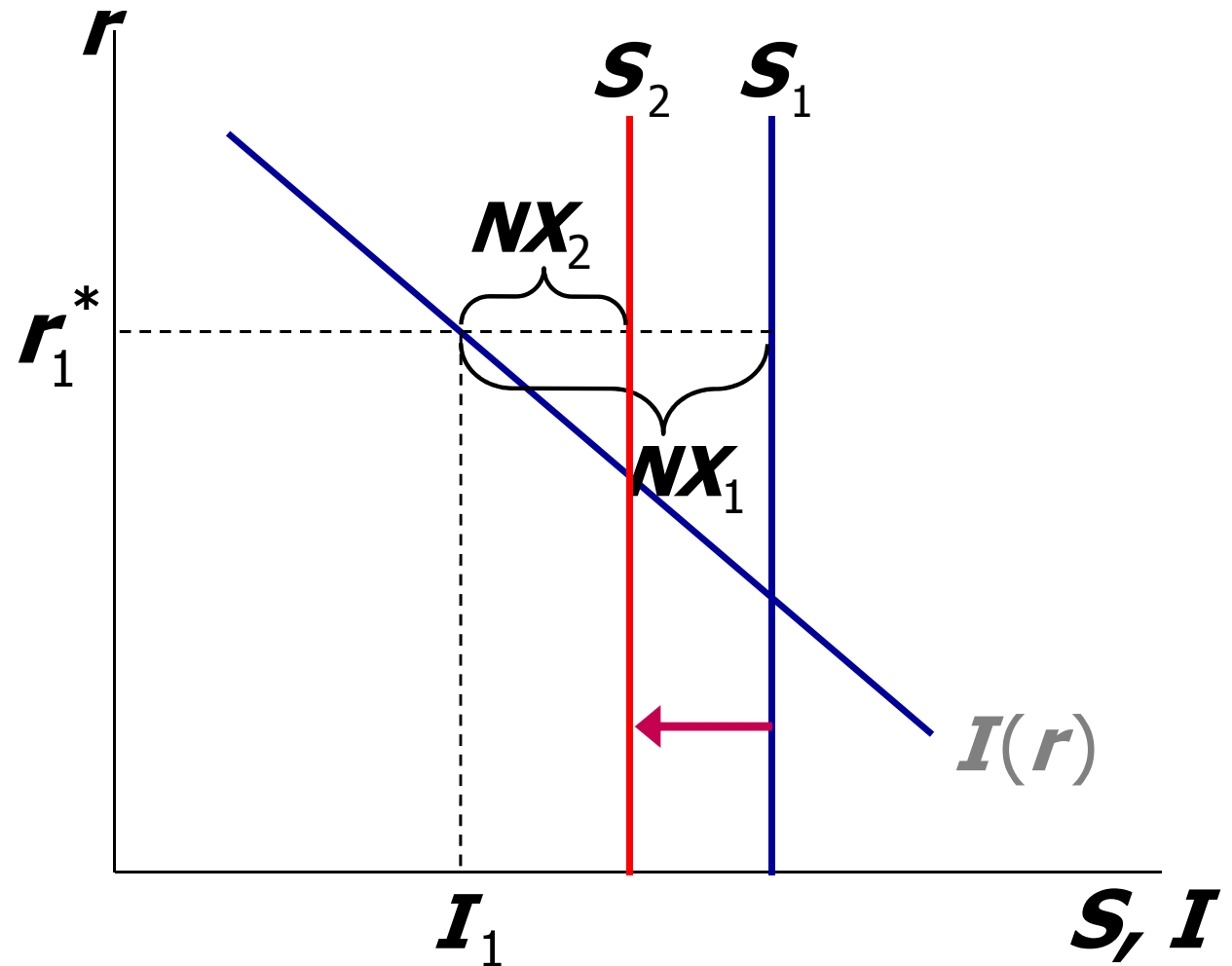
# 1. Fiscal policy at home

An increase in  $G$   
or decrease in  $T$   
reduces saving.

Results:

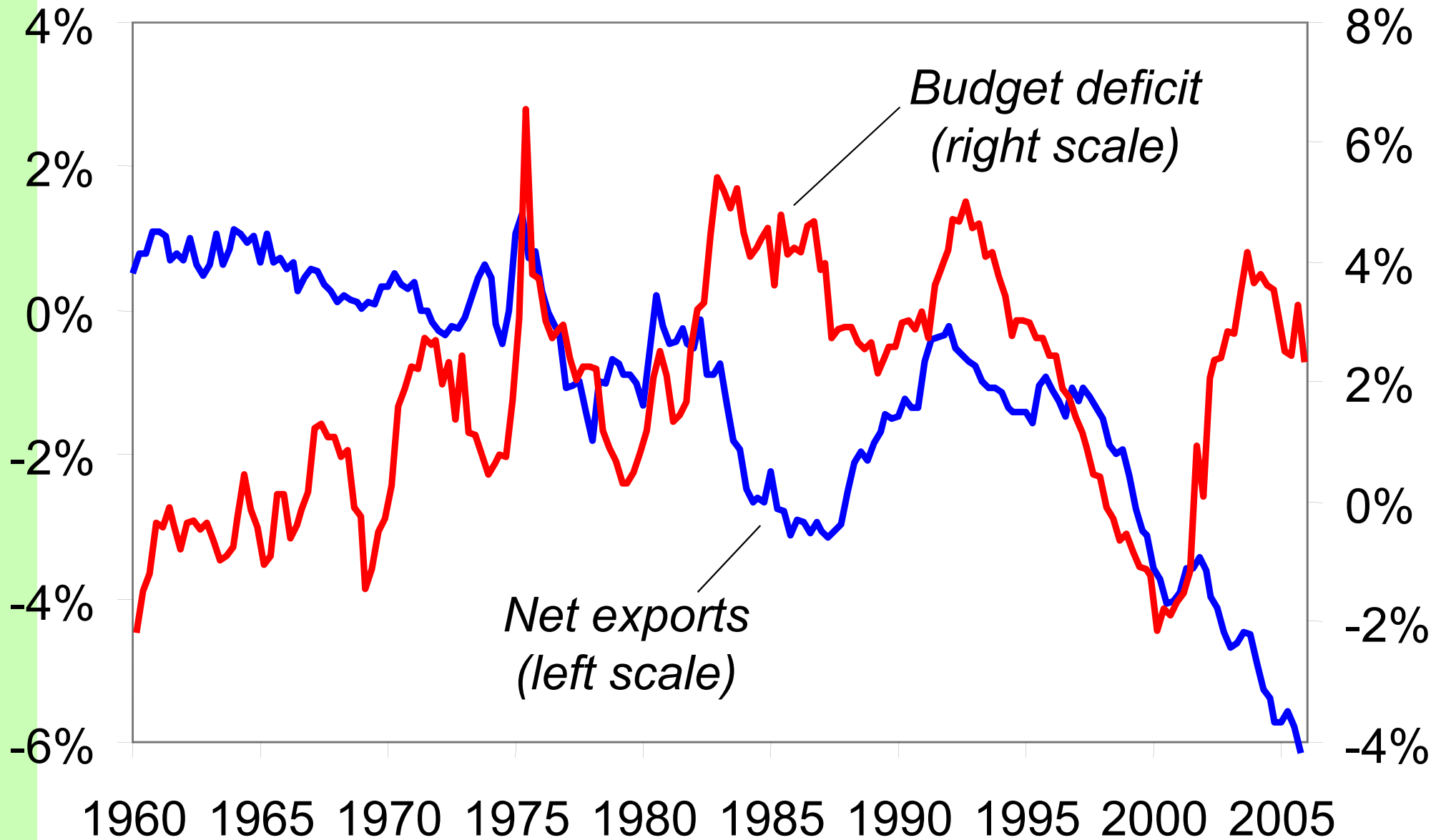
$$\Delta I = 0$$

$$\Delta NX = \Delta S < 0$$





# NX and the federal budget deficit (% of GDP), 1960-2006





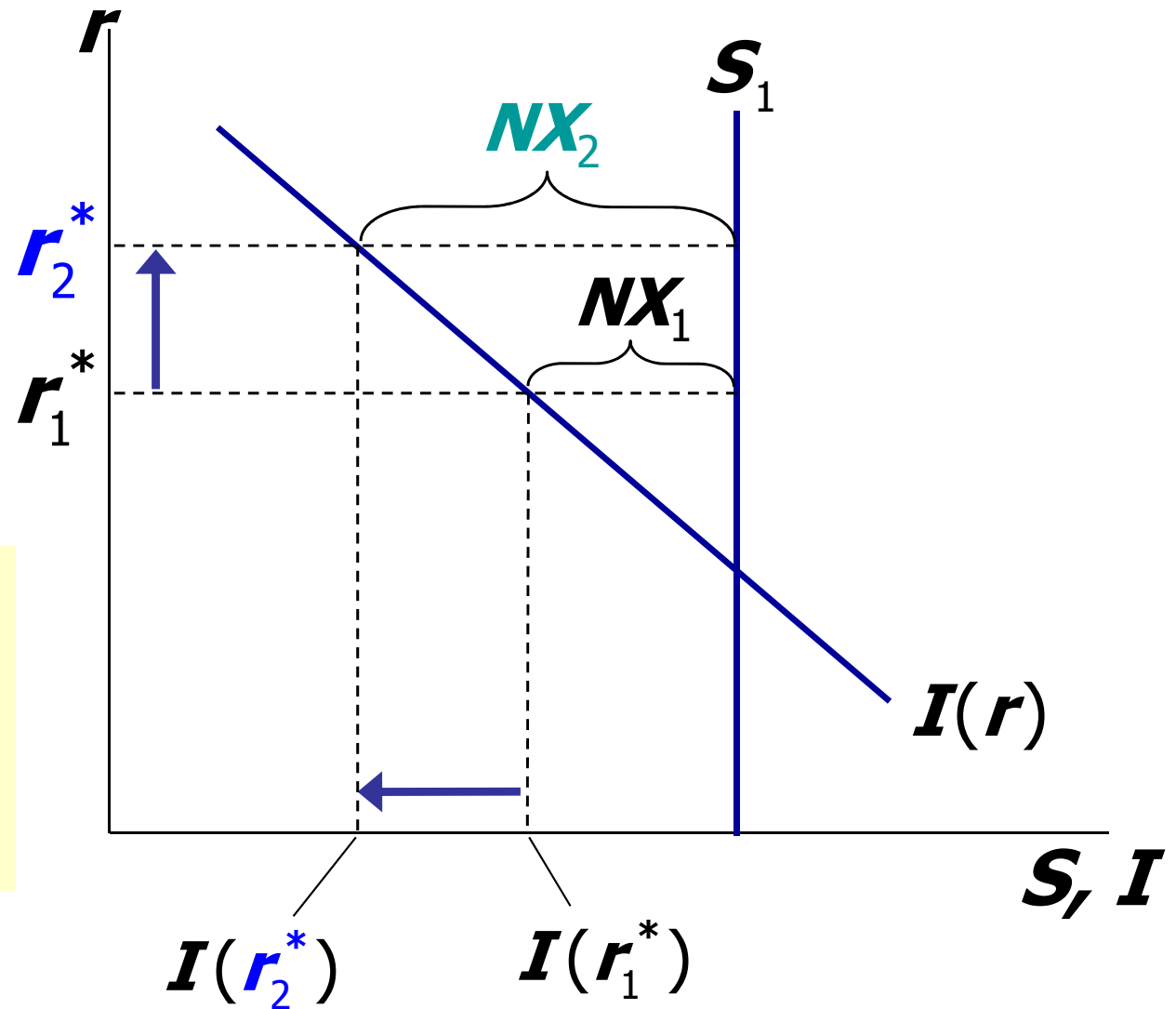
## 2. Fiscal policy abroad

Expansionary fiscal policy abroad raises the world interest rate.

Results:

$$\Delta \mathbf{I} < 0$$

$$\Delta \mathbf{NX} = -\Delta \mathbf{I} > 0$$

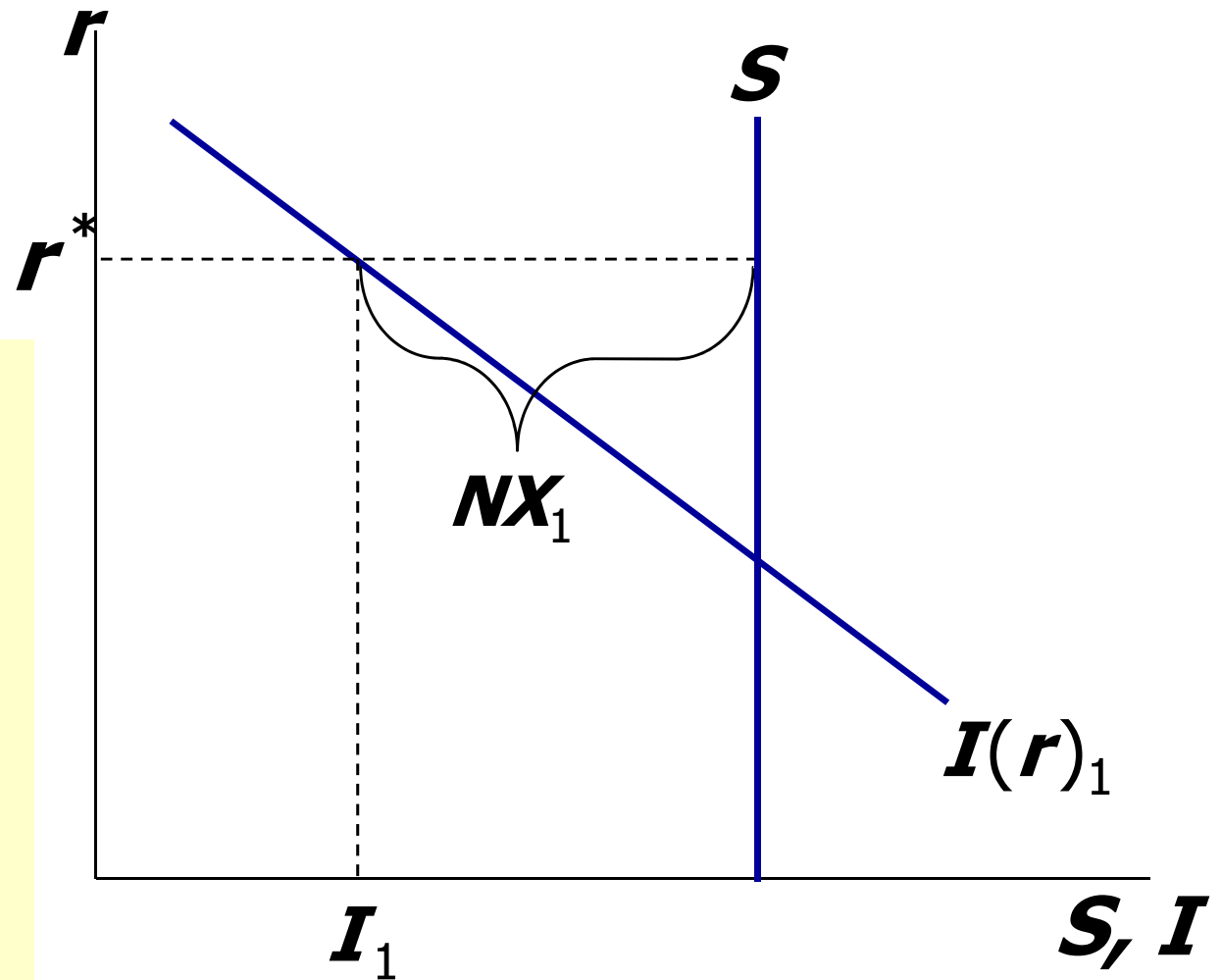




### 3. An increase in investment demand

#### **EXERCISE:**

Use the model to determine the impact of an increase in investment demand on  $NX$ ,  $S$ ,  $I$ , and net capital outflow.





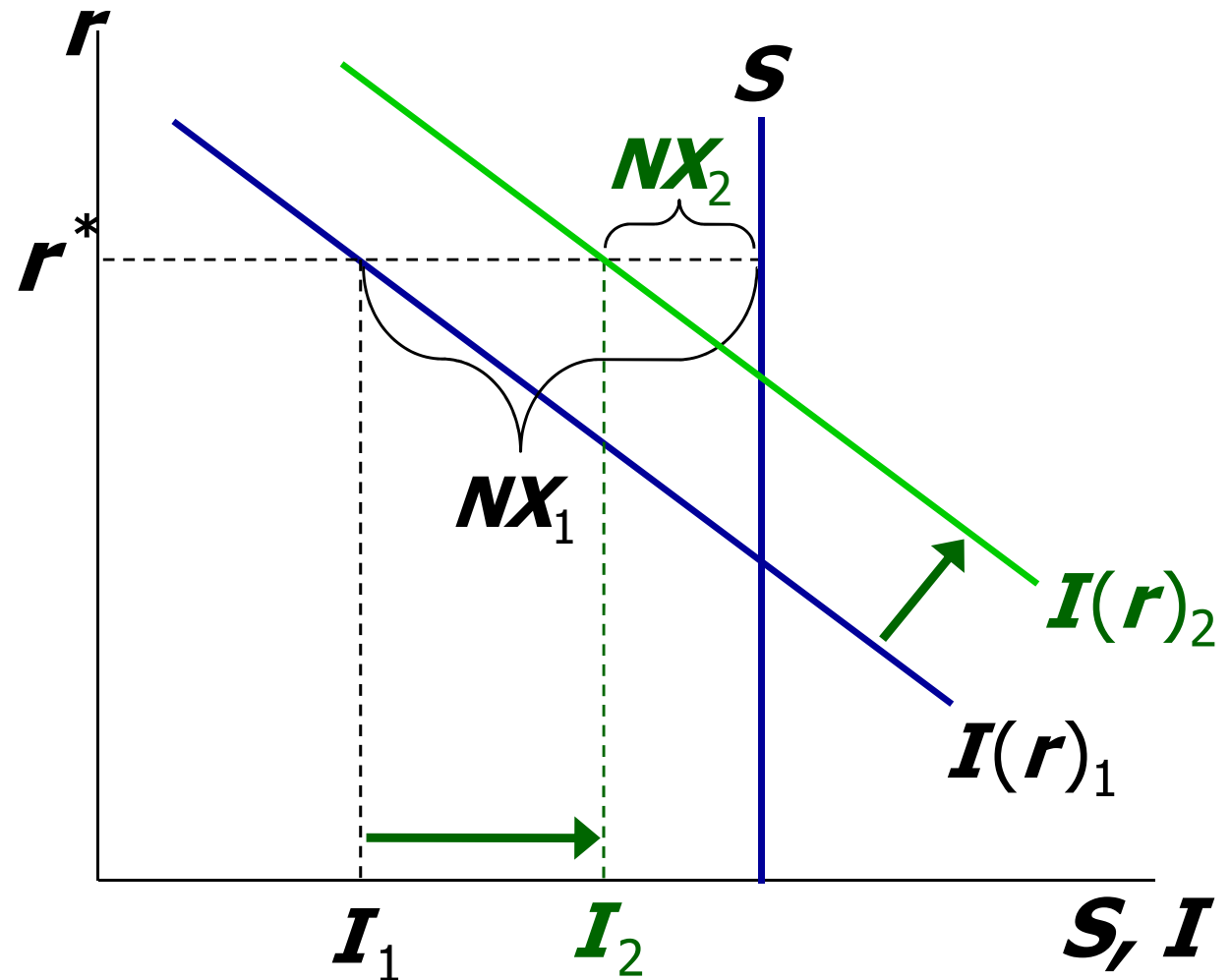
### 3. An increase in investment demand

**ANSWERS:**

$$\Delta I > 0,$$

$$\Delta S = 0,$$

net capital  
outflow and  
 **$NX$**  fall by the  
amount  $\Delta I$







# The nominal exchange rate

**e** = nominal exchange rate,  
the relative price of  
domestic currency  
in terms of foreign currency  
(*e.g.* Yen per Dollar)



## A few exchange rates, as of 7/11/07

<i>country</i>	<i>exchange rate</i>
Euro	0.73 Euro/\$
Indonesia	9,037 Rupiahs/\$
Japan	122.3 Yen/\$
Mexico	10.8 Pesos/\$
Russia	25.9 Rubles/\$
South Africa	7.0 Rand/\$
U.K.	0.49 Pounds/\$



# The real exchange rate

*the lowercase  
Greek letter  
epsilon*

$\epsilon$  = real exchange rate,  
the relative price of  
domestic goods  
in terms of foreign goods  
(e.g. Japanese Big Macs per  
U.S. Big Mac)



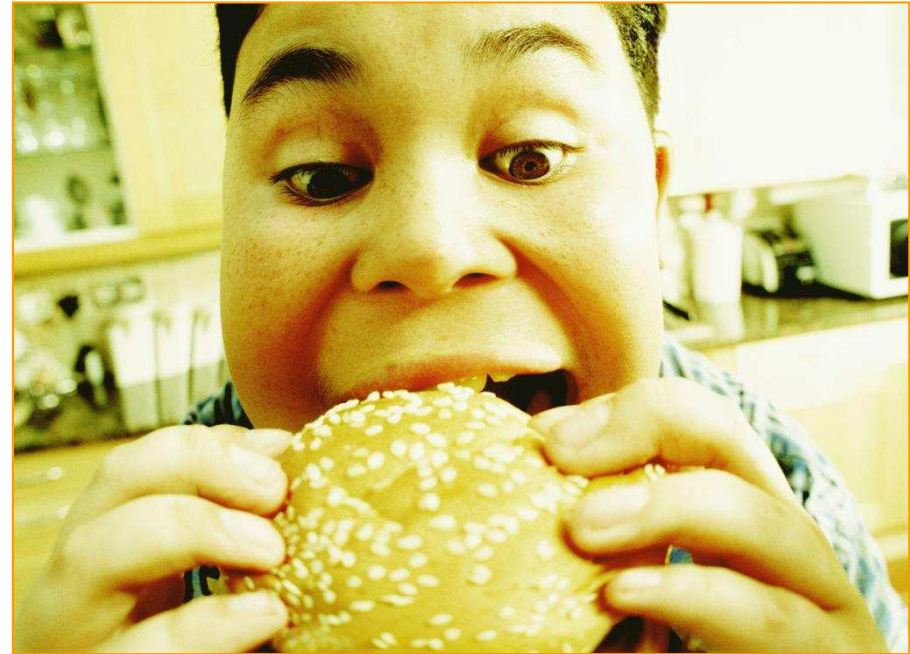
# Understanding the units of $\epsilon$

$$\begin{aligned}\epsilon &= \frac{e \times P}{P^*} \\ &= \frac{(\text{Yen per } \$) \times (\$ \text{ per unit U.S. goods})}{\text{Yen per unit Japanese goods}} \\ &= \frac{\text{Yen per unit U.S. goods}}{\text{Yen per unit Japanese goods}} \\ &= \text{Units of Japanese goods} \\ &\quad \text{per unit of U.S. goods}\end{aligned}$$

## ~ *McZample* ~

- one good: Big Mac
- price in Japan:  
 $P^* = 200$  Yen
- price in USA:  
 $P = \$2.50$
- nominal exchange rate  
 $e = 120$  Yen/\$

$$\begin{aligned}\boldsymbol{\varepsilon} &= \frac{\boldsymbol{e} \times \boldsymbol{P}}{\boldsymbol{P}^*} \\ &= \frac{120 \times \$2.50}{200 \text{ Yen}} = 1.5\end{aligned}$$



*To buy a U.S. Big Mac, someone from Japan would have to pay an amount that could buy 1.5 Japanese Big Macs.*



## $\varepsilon$ in the real world & our model

- *In the real world:*

We can think of  $\varepsilon$  as the relative price of a basket of domestic goods in terms of a basket of foreign goods

- *In our macro model:*

There's just one good, "output."

So  $\varepsilon$  is the relative price of one country's output in terms of the other country's output



## How $NX$ depends on $\varepsilon$

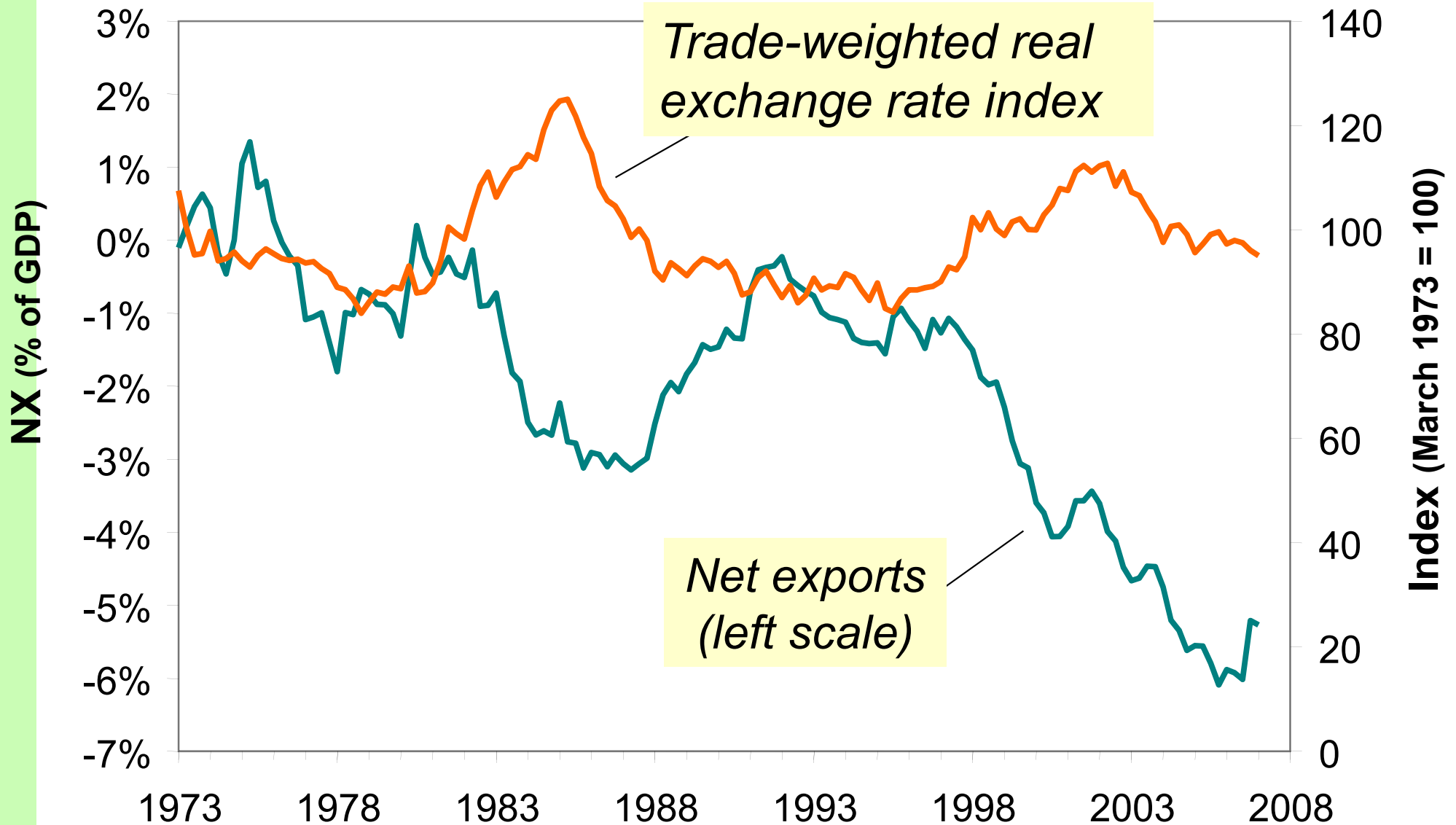
$\uparrow \varepsilon \Rightarrow$  U.S. goods become more expensive relative to foreign goods

$\Rightarrow \downarrow EX, \uparrow IM$

$\Rightarrow \downarrow NX$



# U.S. net exports and the real exchange rate, 1973-2007







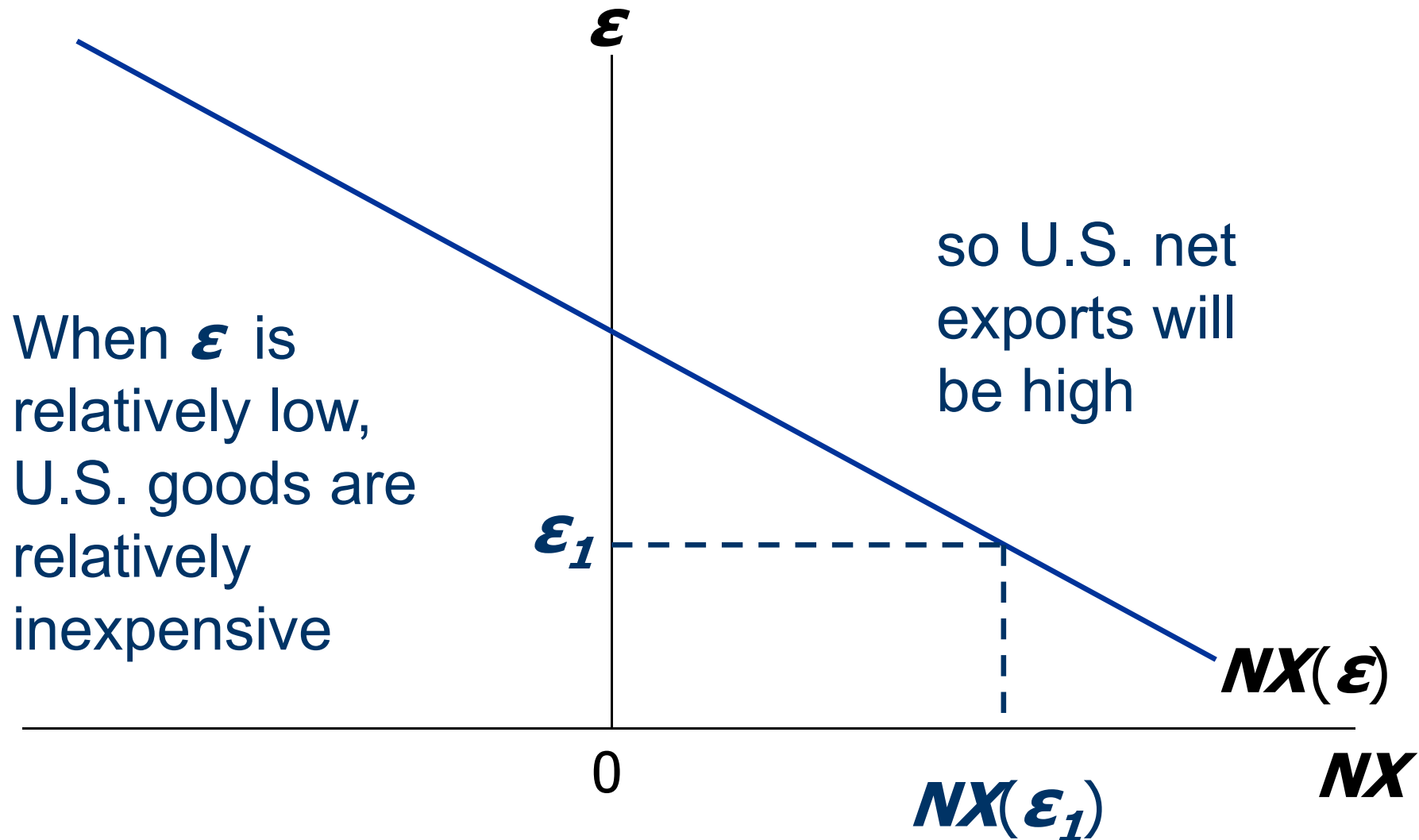
# The net exports function

- The **net exports function** reflects this inverse relationship between  $NX$  and  $\epsilon$ :

$$NX = NX(\epsilon)$$

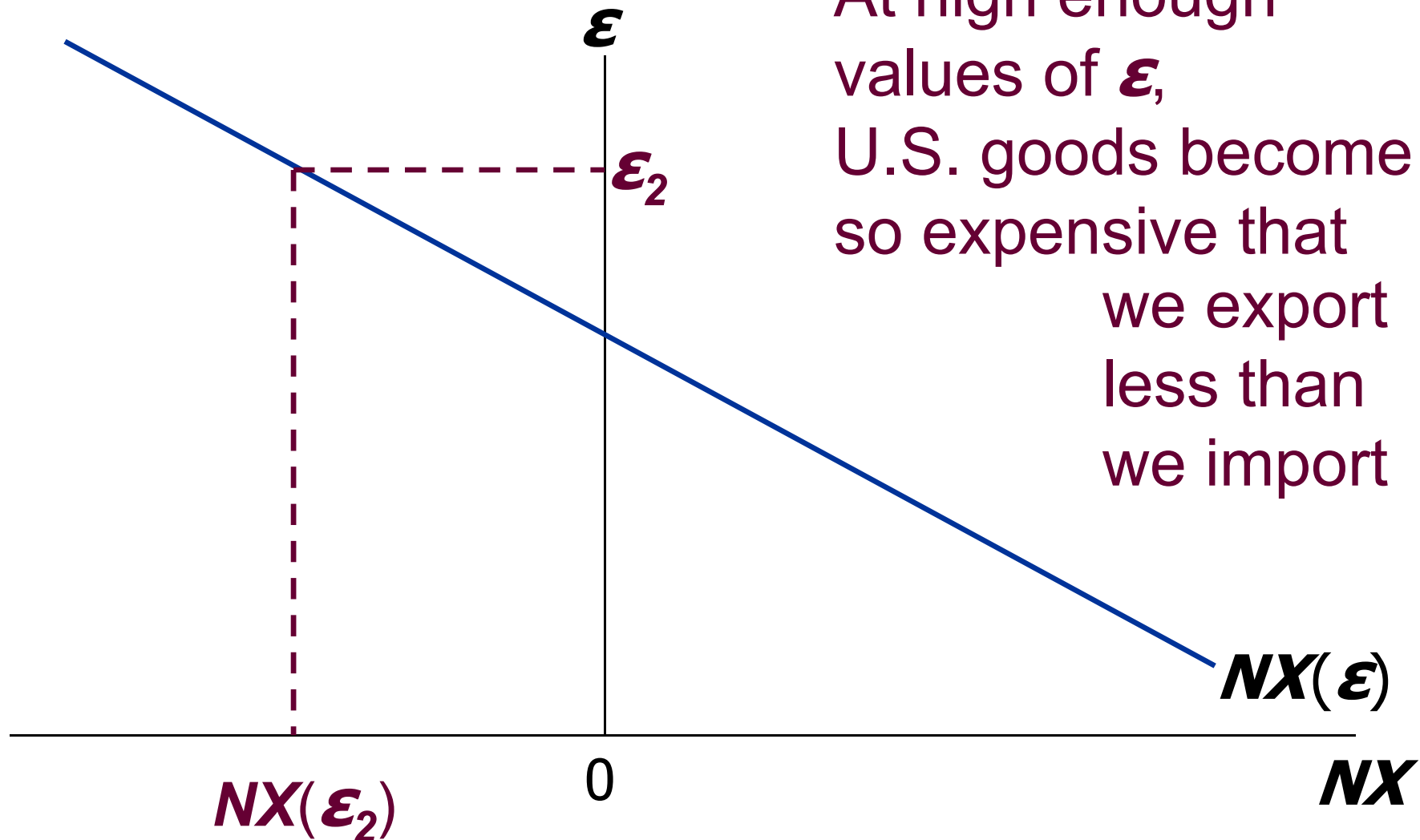


# The $NX$ curve for the U.S.





# The $NX$ curve for the U.S.



At high enough values of  $\epsilon$ , U.S. goods become so expensive that we export less than we import



## How $\varepsilon$ is determined

- The accounting identity says  $NX = S - I$
- We saw earlier how  $S - I$  is determined:
  - $S$  depends on domestic factors (output, fiscal policy variables, *etc*)
  - $I$  is determined by the world interest rate  $r^*$
- So,  $\varepsilon$  must adjust to ensure

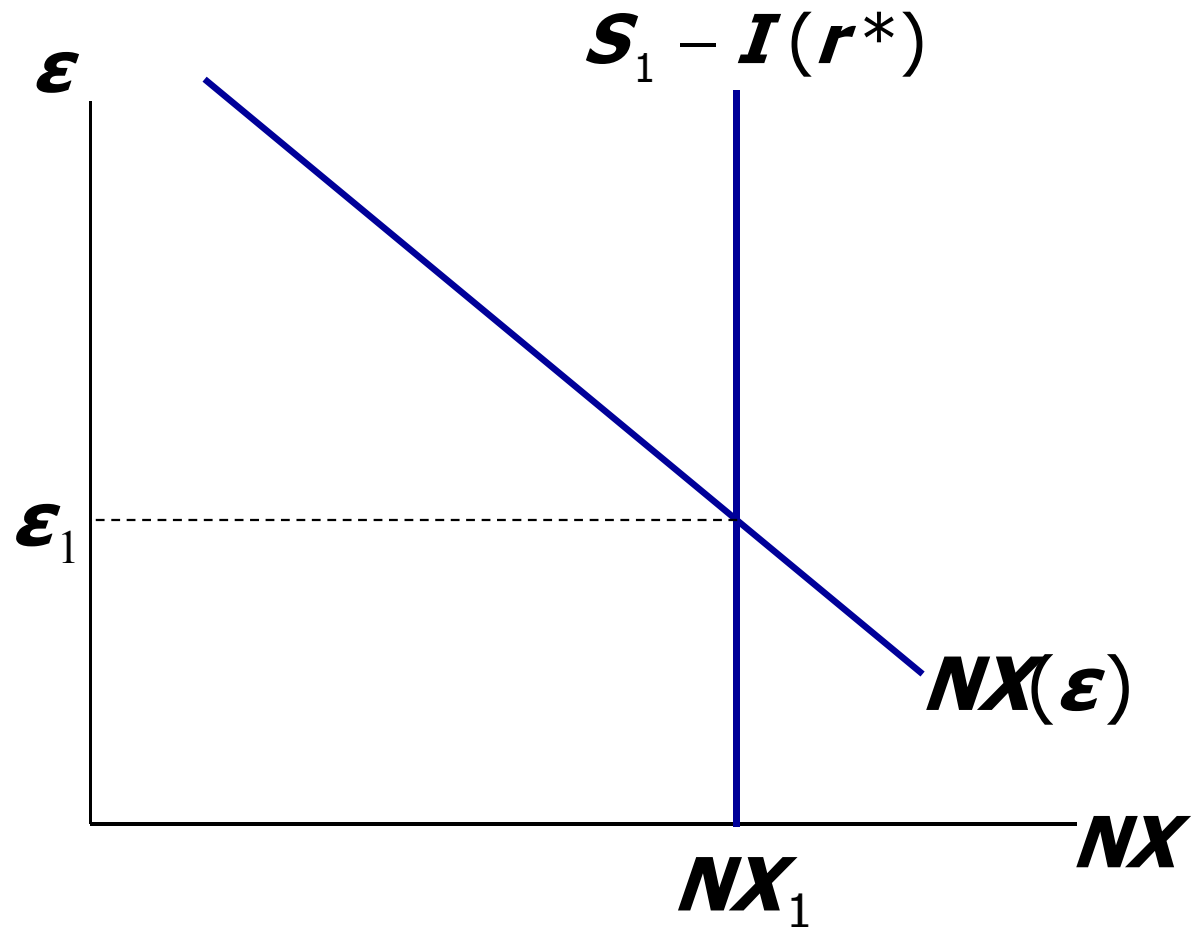
$$NX(\varepsilon) = \bar{S} - I(r^*)$$



## How $\epsilon$ is determined

Neither  $S$  nor  $I$  depend on  $\epsilon$ , so the net capital outflow curve is vertical.

$\epsilon$  adjusts to equate  $NX$  with net capital outflow,  $S - I$ .





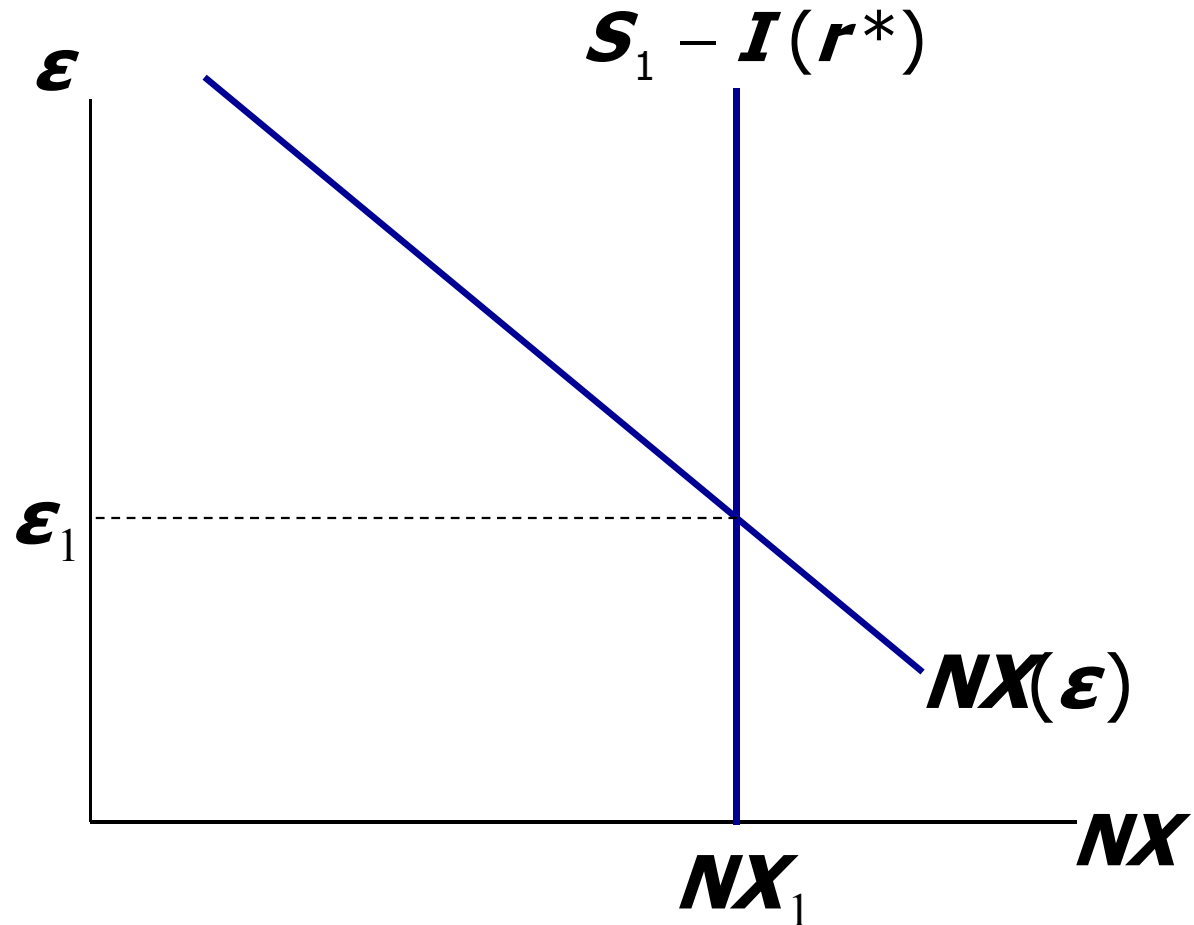
## *Interpretation: Supply and demand in the foreign exchange market*

### **demand:**

Foreigners need dollars to buy U.S. net exports.

### **supply:**

Net capital outflow ( $S - I$ ) is the supply of dollars to be invested abroad.





## Next, four experiments:

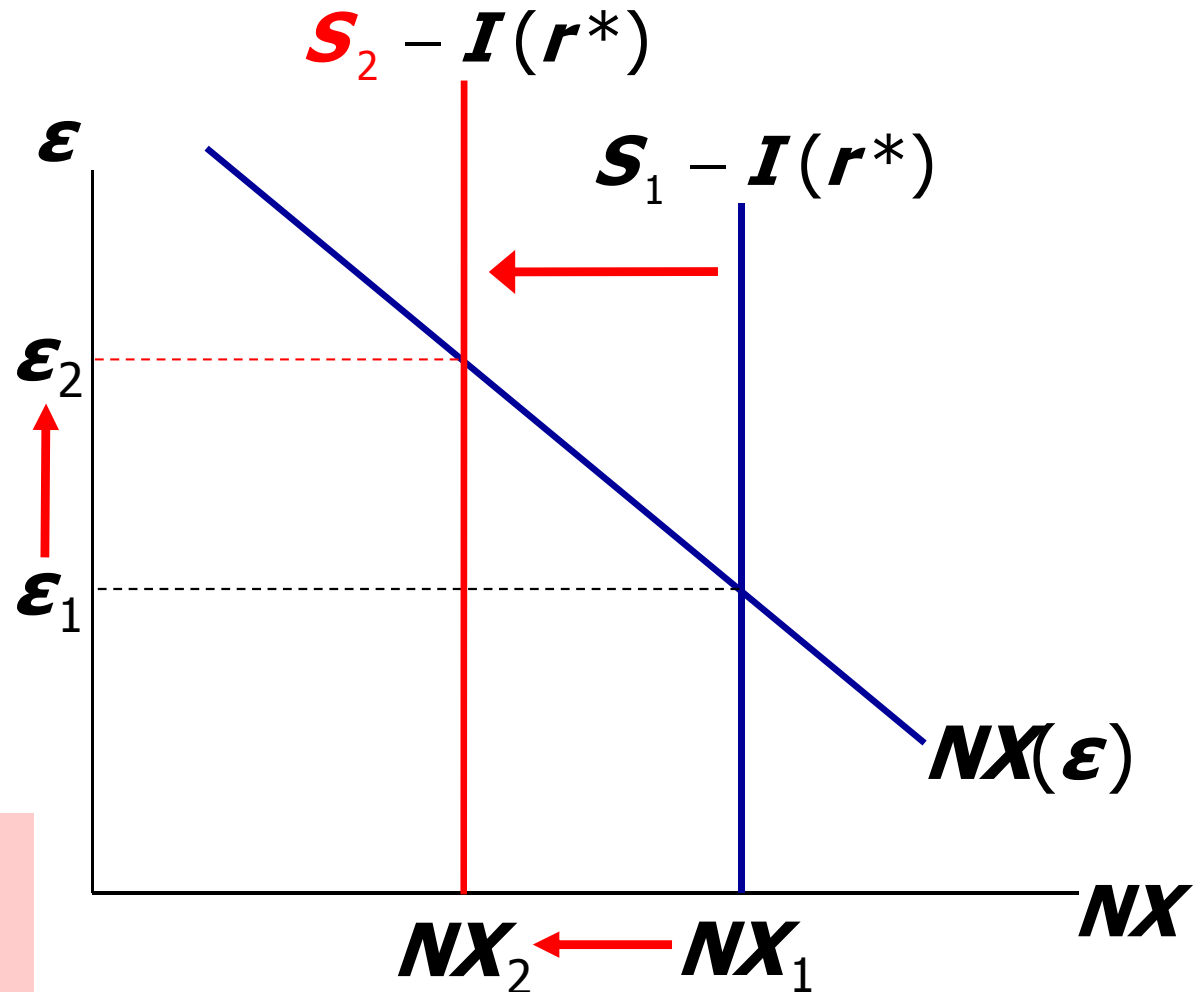
1. Fiscal policy at home
2. Fiscal policy abroad
3. An increase in investment demand
4. Trade policy to restrict imports



# 1. Fiscal policy at home

A fiscal expansion reduces national saving, net capital outflow, and the supply of dollars in the foreign exchange market...

...causing the real exchange rate to rise and  $NX$  to fall.

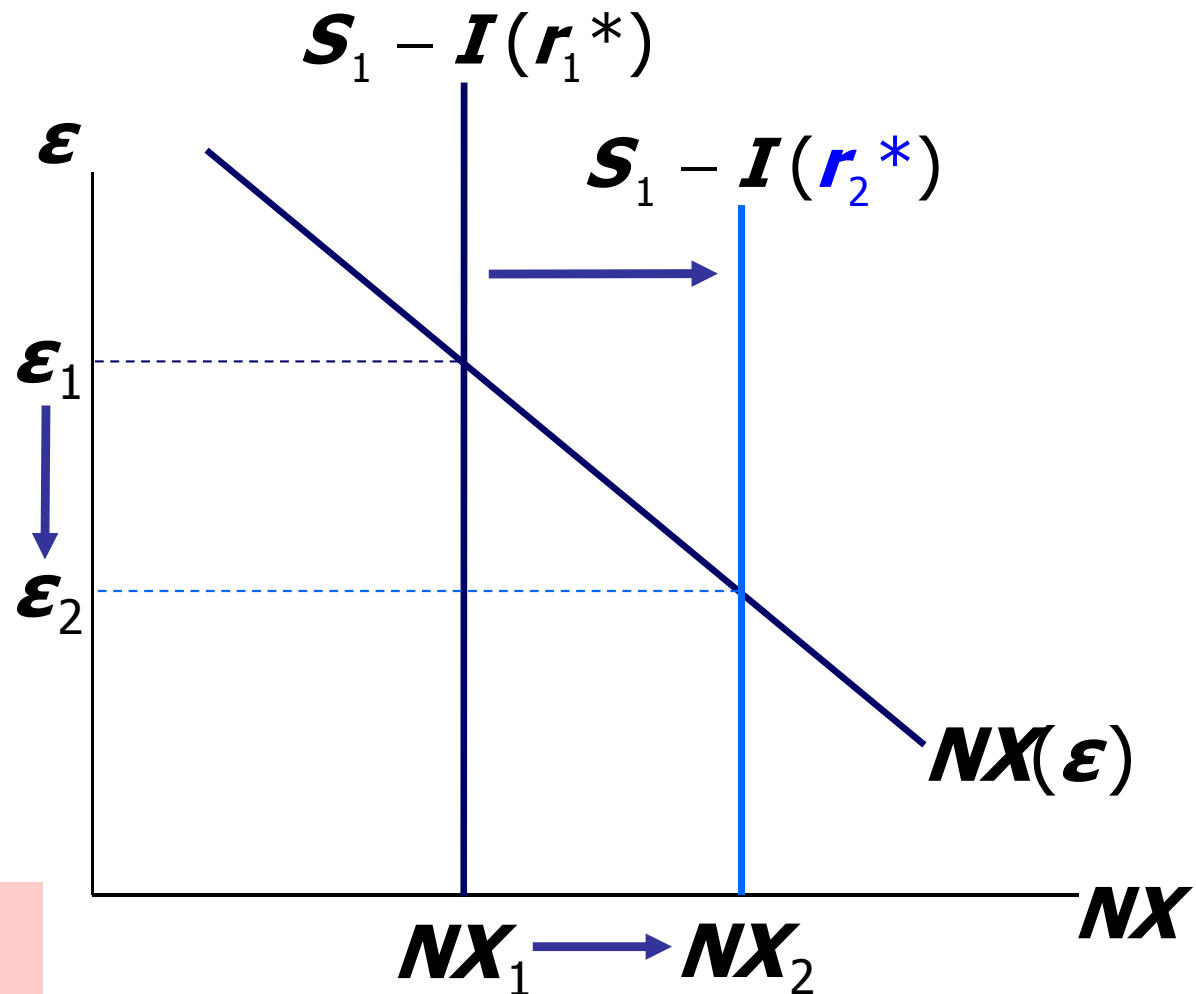




## 2. Fiscal policy abroad

An increase in  $r^*$  reduces investment, increasing net capital outflow and the supply of dollars in the foreign exchange market...

...causing the real exchange rate to fall and  $NX$  to rise.

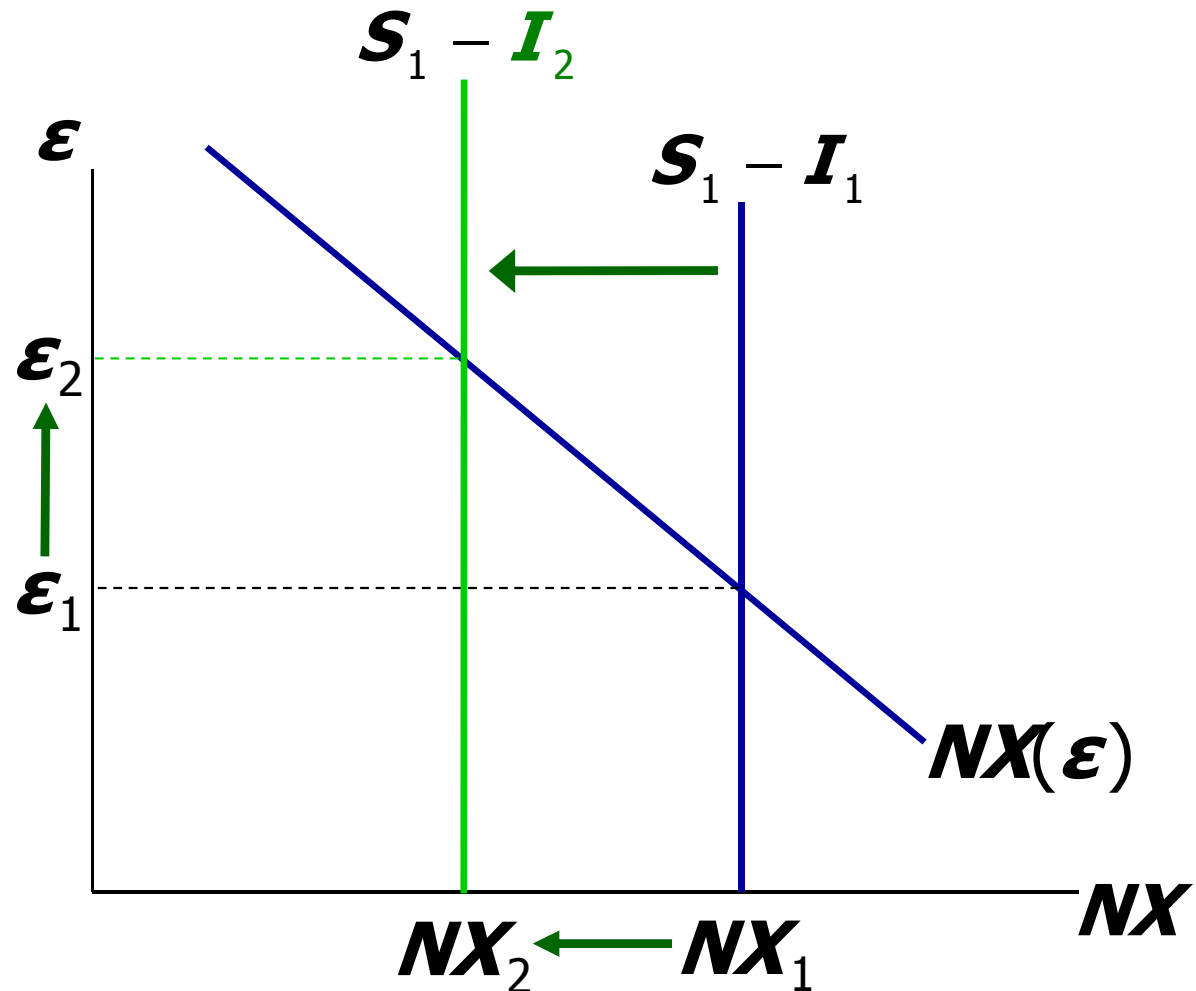




### 3. Increase in investment demand

An increase in investment reduces net capital outflow and the supply of dollars in the foreign exchange market...

...causing the real exchange rate to rise and ***NX*** to fall.

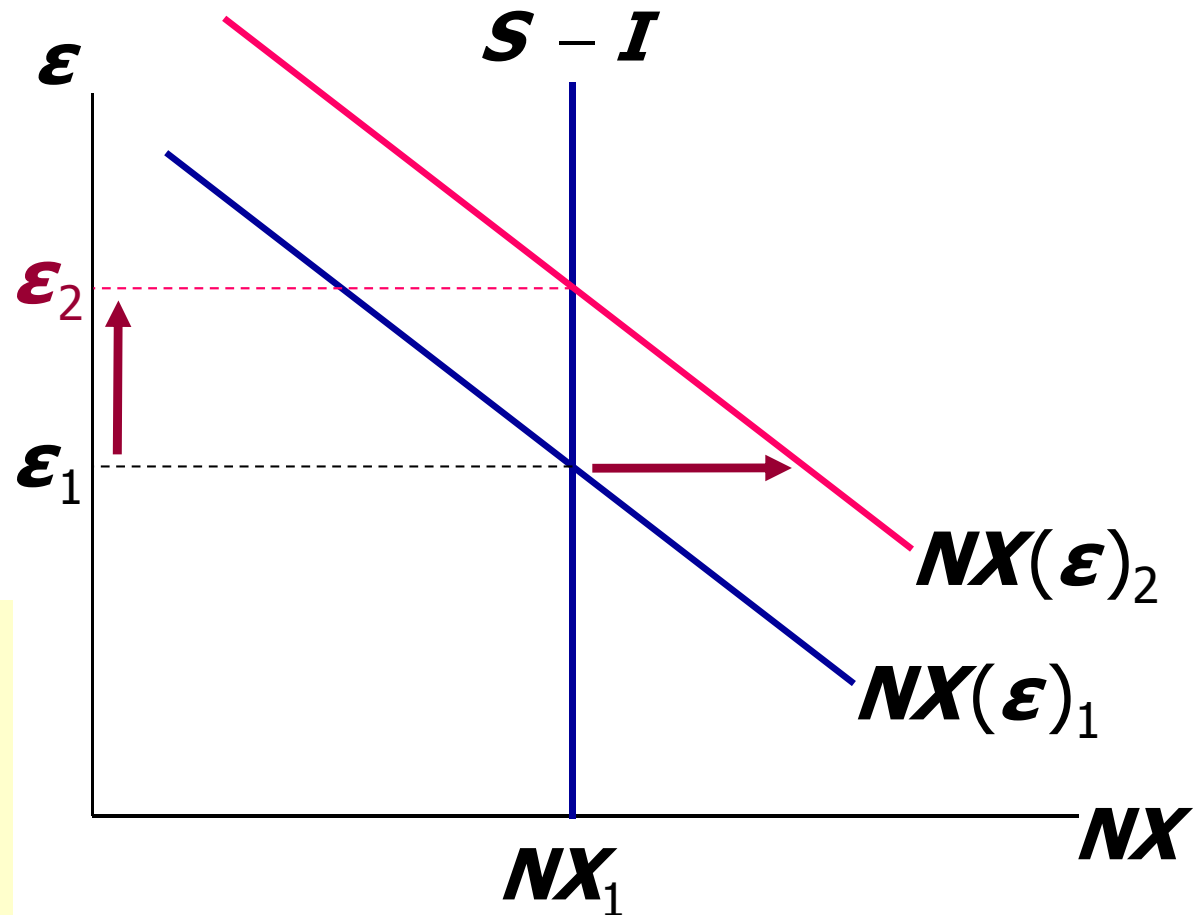




## 4. Trade policy to restrict imports

At any given value of  $\epsilon$ , an import quota  
 $\Rightarrow \downarrow IM \Rightarrow \uparrow NX$   
 $\Rightarrow$  demand for dollars shifts right

Trade policy doesn't affect  $S$  or  $I$ , so capital flows and the supply of dollars remain fixed.





## 4. Trade policy to restrict imports

*Results:*

$$\Delta \boldsymbol{\varepsilon} > 0$$

(demand  
increase)

$$\Delta \boldsymbol{NX} = 0$$

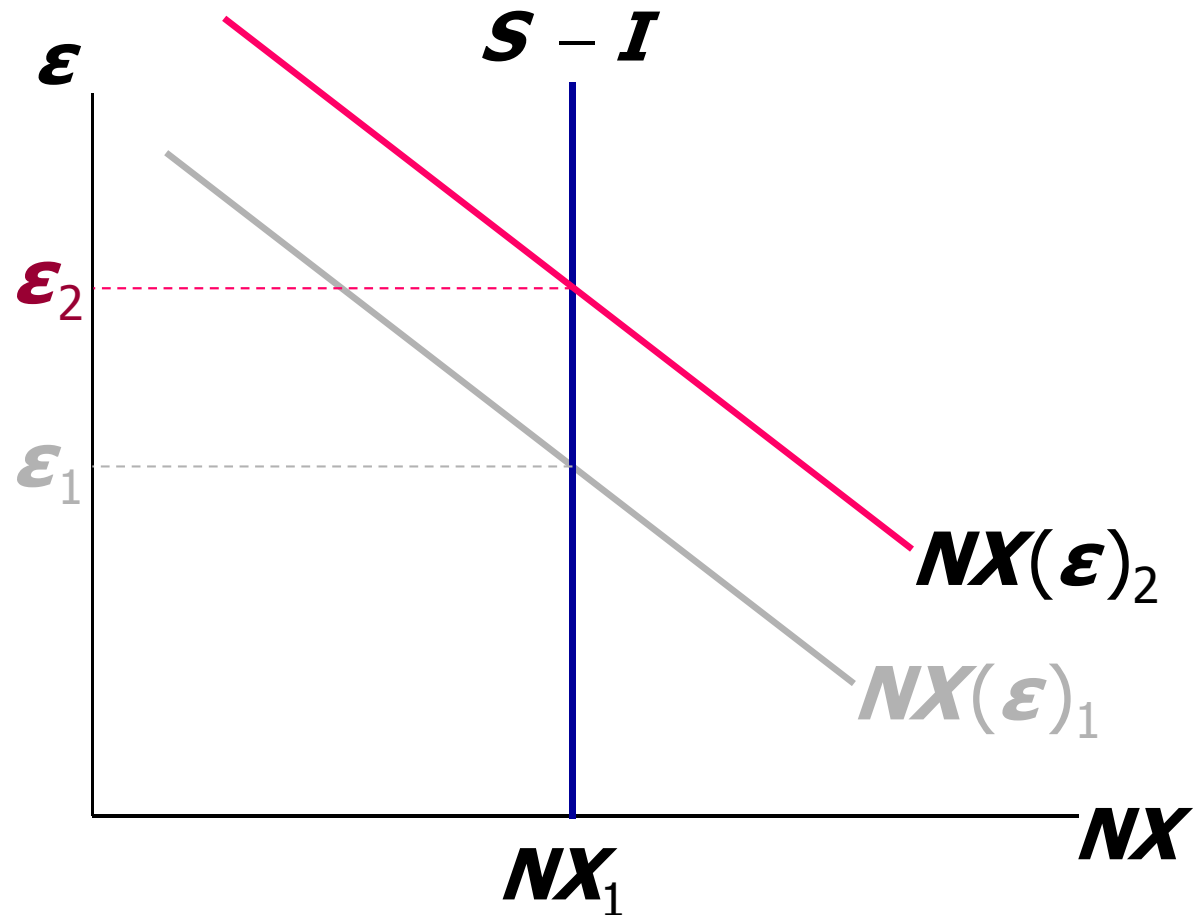
(supply fixed)

$$\Delta \boldsymbol{IM} < 0$$

(policy)

$$\Delta \boldsymbol{EX} < 0$$

(rise in  $\boldsymbol{\varepsilon}$ )





## The determinants of the nominal exchange rate

- Start with the expression for the real exchange rate:

$$\boldsymbol{\varepsilon} = \frac{\boldsymbol{e} \times \boldsymbol{P}}{\boldsymbol{P}^*}$$

- Solve for the nominal exchange rate:

$$\boldsymbol{e} = \boldsymbol{\varepsilon} \times \frac{\boldsymbol{P}^*}{\boldsymbol{P}}$$



# The determinants of the nominal exchange rate

- So  $e$  depends on the real exchange rate and the price levels at home and abroad...

...and we know how each of them is determined:

$$NX(\varepsilon) = \bar{S} - I(r^*)$$

$$e = \varepsilon \times \frac{P^*}{P}$$

$$\frac{M^*}{P^*} = L^*(r^* + \pi^*, Y^*)$$

$$\frac{M}{P} = L(r^* + \pi, Y)$$



## The determinants of the nominal exchange rate

$$e = \varepsilon \times \frac{P^*}{P}$$

- Rewrite this equation in growth rates  
(see “*arithmetic tricks for working with percentage changes,*” Chap 2 ):

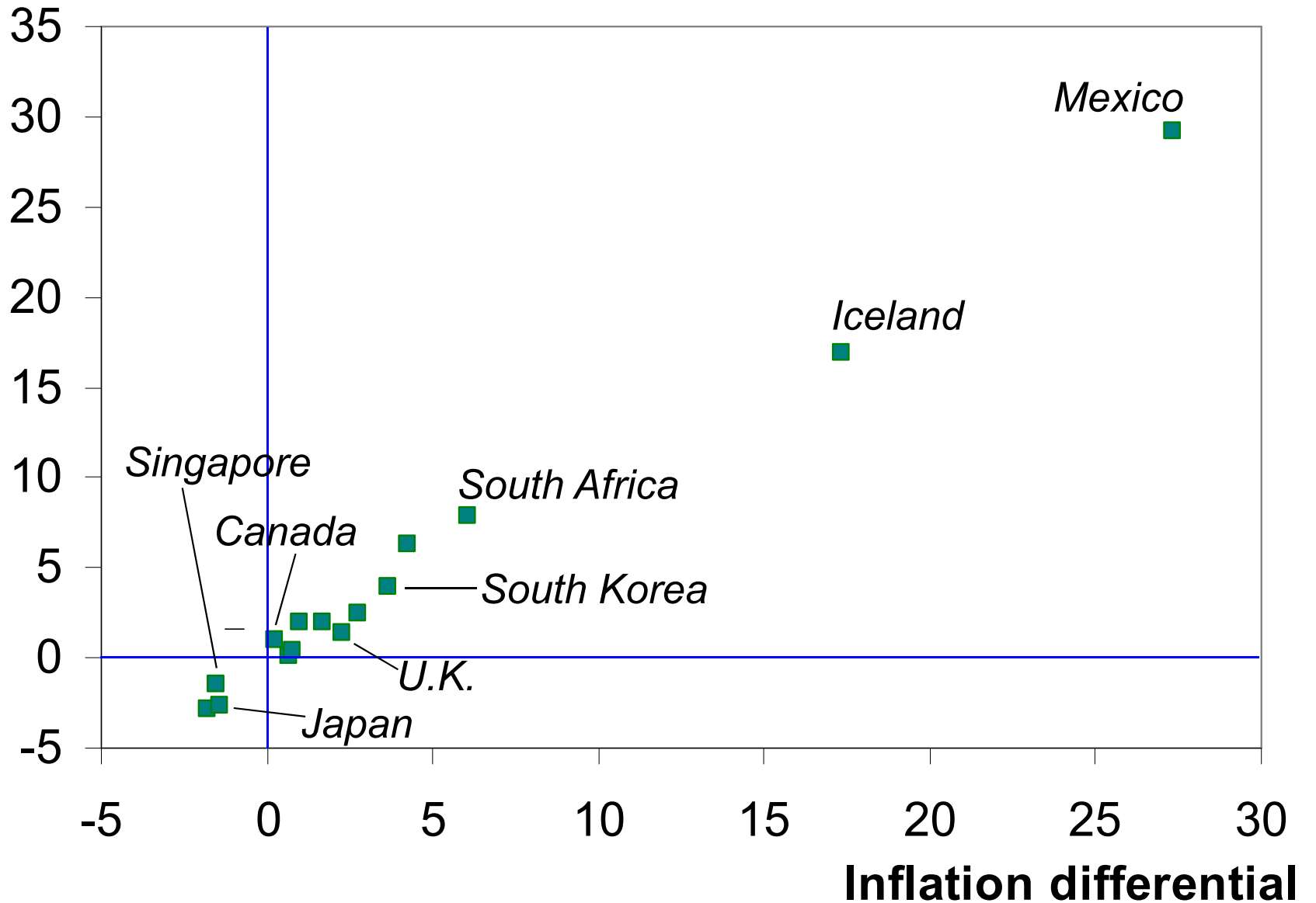
$$\frac{\Delta e}{e} = \frac{\Delta \varepsilon}{\varepsilon} + \frac{\Delta P^*}{P^*} - \frac{\Delta P}{P} = \frac{\Delta \varepsilon}{\varepsilon} + \pi^* - \pi$$

- For a given value of  $\varepsilon$ ,  
the growth rate of  $e$  equals the difference  
between foreign and domestic inflation rates.



# Inflation differentials and nominal exchange rates

Percentage change in nominal exchange rate







# Purchasing Power Parity (PPP)

Two definitions:

- A doctrine that states that goods must sell at the same (currency-adjusted) price in all countries.
- The nominal exchange rate adjusts to equalize the cost of a basket of goods across countries.

Reasoning:

- arbitrage, the law of one price



# Purchasing Power Parity (PPP)

- PPP:

$$e \times P = P^*$$

Cost of a basket of foreign goods, in foreign currency.

Cost of a basket of domestic goods, in foreign currency.

Cost of a basket of domestic goods, in domestic currency.

- Solve for  $e$  :  $e = P^*/P$
- PPP implies that the nominal exchange rate between two countries equals the ratio of the countries' price levels.

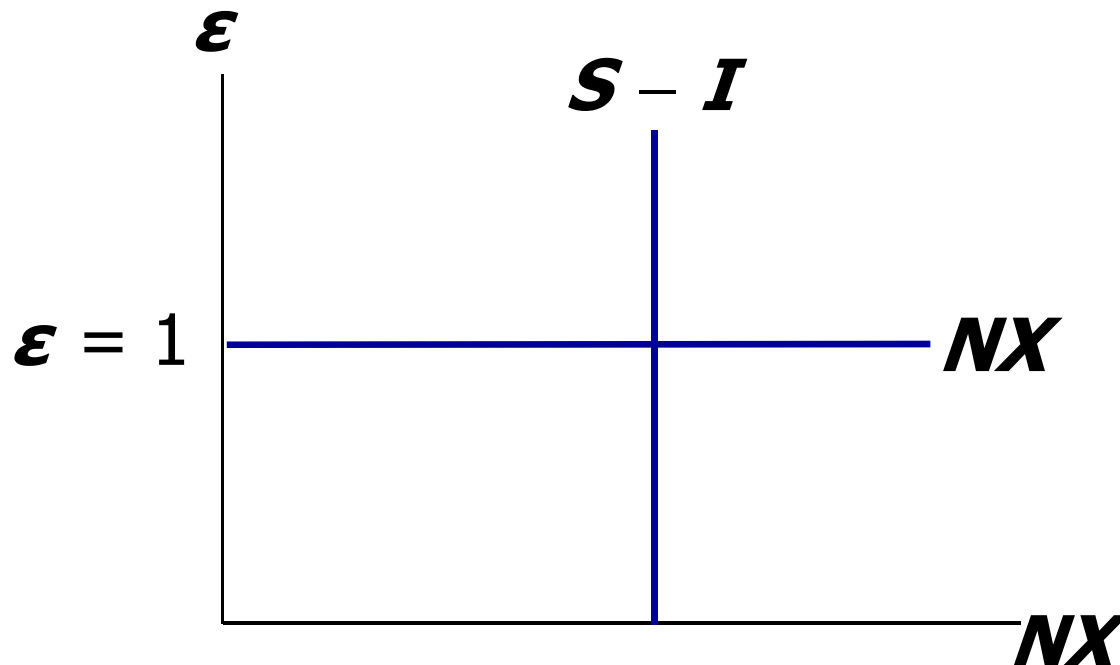


# Purchasing Power Parity (PPP)

- If  $e = P^*/P$ ,

then  $\epsilon = e \times \frac{P}{P^*} = \frac{P^*}{P} \times \frac{P}{P^*} = 1$

and the  $NX$  curve is horizontal:



Under PPP, changes in  $(S - I)$  have no impact on  $\epsilon$  or  $e$ .



# Does PPP hold in the real world?

- No, for two reasons:
  1. International arbitrage not possible.
    - nontraded goods
    - transportation costs
  2. Different countries' goods not perfect substitutes.
- Nonetheless, PPP is a useful theory:
  - It's simple & intuitive
  - In the real world, nominal exchange rates tend toward their PPP values over the long run.



## CASE STUDY: The Reagan deficits revisited

	1970s	1980s	actual change	closed economy	small open economy
<b><math>G - T</math></b>	2.2	3.9	↑	↑	↑
<b><math>S</math></b>	19.6	17.4	↓	↓	↓
<b><math>r</math></b>	1.1	6.3	↑	↑	no change
<b><math>I</math></b>	19.9	19.4	↓	↓	no change
<b><math>NX</math></b>	-0.3	-2.0	↓	no change	↓
<b><math>\varepsilon</math></b>	115.1	129.4	↑	no change	↑

*Data: decade averages; all except  $r$  and  $\varepsilon$  are expressed as a percent of GDP;  $\varepsilon$  is a trade-weighted index.*



# The U.S. as a large open economy

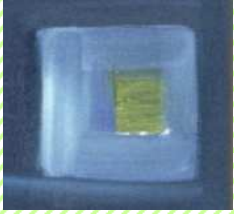
- So far, we've learned long-run models for two extreme cases:
  - closed economy (chap. 3)
  - small open economy (chap. 5)
- A large open economy – like the U.S. – falls between these two extremes.
- The results from large open economy analysis are a mixture of the results for the closed & small open economy cases.
- For example...



## *A fiscal expansion in three models*

A fiscal expansion causes national saving to fall.  
The effects of this depend on openness & size:

	<i>closed economy</i>	<i>large open economy</i>	<i>small open economy</i>
<i>r</i>	rises	rises, but not as much as in closed economy	no change
<i>I</i>	falls	falls, but not as much as in closed economy	no change
<i>NX</i>	no change	falls, but not as much as in small open economy	falls



# Chapter Summary

- Net exports--the difference between
  - exports and imports
  - a country's output ( $Y$ ) and its spending ( $C + I + G$ )
- Net capital outflow equals
  - purchases of foreign assets minus foreign purchases of the country's assets
  - the difference between saving and investment





# Chapter Summary

- National income accounts identities:
  - $Y = C + I + G + NX$
  - trade balance  $NX = S - I$  net capital outflow
- Impact of policies on  $NX$  :
  - $NX$  increases if policy causes  $S$  to rise or  $I$  to fall
  - $NX$  does not change if policy affects neither  $S$  nor  $I$ . Example: trade policy



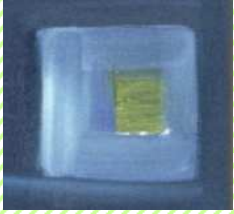
# Chapter Summary

- Exchange rates
  - nominal: the price of a country's currency in terms of another country's currency
  - real: the price of a country's goods in terms of another country's goods
  - The real exchange rate equals the nominal rate times the ratio of prices of the two countries.



# Chapter Summary

- How the real exchange rate is determined
  - **$NX$**  depends negatively on the real exchange rate, other things equal
  - The real exchange rate adjusts to equate  **$NX$**  with net capital outflow



# Chapter Summary

- How the nominal exchange rate is determined
  - $e$  equals the real exchange rate times the country's price level relative to the foreign price level.
  - For a given value of the real exchange rate, the percentage change in the nominal exchange rate equals the difference between the foreign & domestic inflation rates.