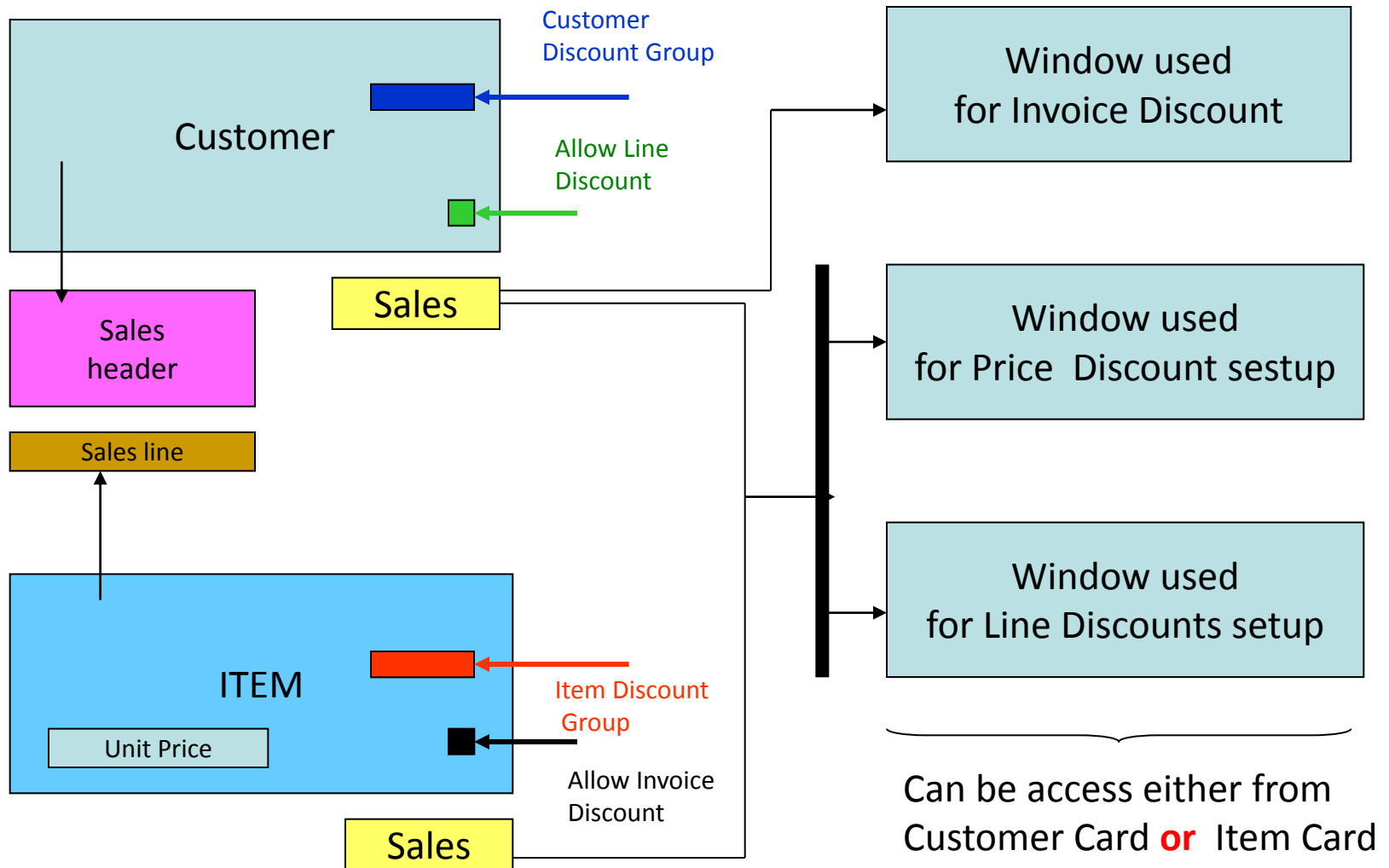


# Sales Discounts

Skorkovský ,ESF MU

# Basic Blocks





# Window used for Line Discounts Setup (%)

General Options

Sales Type Filter . . . . . None

Sales Code Filter . . . . .

Type Filter . . . . . Item

Code Filter . . . . . 1000

Starting Date Filter . . . . .

|    | Sales Type        | Sales Code | Type             | Code     | Unit of Measure Code | Minimum Quantity | Line Discount % | Starting Date | Ending Date |
|----|-------------------|------------|------------------|----------|----------------------|------------------|-----------------|---------------|-------------|
|    | All Customers     |            | Item Disc. Group | A        |                      | 5,00             | 15,00           |               |             |
|    | All Customers     |            | Item Disc. Group | A        |                      | 15,00            | 25,00           |               |             |
|    | All Customers     |            | Item Disc. Group | B        |                      | 25,00            | 15,00           |               |             |
|    | All Customers     |            | Item Disc. Group | B        |                      | 100,00           | 25,00           |               |             |
|    | Customer Disc.... | VELKÁSPOL  | Item Disc. Group | PRODEJ   |                      | 0,00             | 5,00            |               |             |
|    | Customer Disc.... | OBCHOD     | Item Disc. Group | SUROVINY |                      | 0,00             | 15,00           |               |             |
|    | Customer Disc.... | VELKÁSPOL  | Item Disc. Group | SUROVINY |                      | 0,00             | 20,00           |               |             |
|    | Customer Disc.... | OBCHOD     | Item Disc. Group | VÝROBKY  |                      | 0,00             | 10,00           |               |             |
|    | Customer Disc.... | VELKÁSPOL  | Item Disc. Group | VÝROBKY  |                      | 0,00             | 15,00           |               |             |
| *▶ | Customer          |            | Item             |          | 1000                 | 3,00             | 3,00            |               |             |

Big company  
Retail  
Big company  
Retail  
Big company

Sales  
Raw material  
Raw material  
Products  
Products

# Window used for Sales Price Discounts Setup

General Options

Sales Type Filter . . . . . None   
Sales Code Filter . . . . .   
Item No. Filter . . . . . 1000   
Starting Date Filter . . . . .

|    | Sales Type   | Sales Code                             | Item No. | Unit of Measure Code | Minimum Quantity | Unit Price | Starting Date | Ending Date |
|----|--------------|--|----------|----------------------|------------------|------------|---------------|-------------|
|    | Customer     | 10000                                  | 1170     |                      | 3,00             | 2,00       |               |             |
|    | All Custo... |  | 1936-5   |                      | 0,00             | 5.410,00   | 18.01.08      |             |
|    | All Custo... |  | 1972-W   |                      | 0,00             | 843,345    | 01.01.08      |             |
| *▶ | Custome...   | TOPA1 <input type="button" value="u"/> | 70001    |                      | 10,00            | 20,00      |               |             |

New Unit Price <> Unit Price on the Item Card

# Sales Discounts Calculation

| Unit Price | New Unit Price After Discount is granted | Allowed Line % Discount | Line Discount % | Minimum | Quantity on Sales Line | Suggested Unit Price after Discount is Granted |
|------------|--|-------------------------|-----------------|---------|------------------------|--|
| 10,00      |  | Yes                     | 0,00            | 10,00   | 20,00                  | 10,00  |
| 10,00      |  | Yes                     | 10,00           | 10,00   | 11,00                  | 9,00   |
| 10,00      |  | Yes                     | 10,00           | 10,00   | 9,00                   | 10,00  |
| 10,00      | 8,00                                     | Yes                     | 10,00           | 10,00   | 9,00                   | 8,00   |
| 10,00      | 8,00                                     | Yes                     | 10,00           | 10,00   | 11,00                  | 7,20   |
| 10,00      | 8,00                                     | Yes                     | 20,00           | 20,00   | 21,00                  | 6,40   |
| 10,00      | 8,00                                     | No                      | 20,00           | 20,00   | 21,00                  | 8,00   |