

MS Dynamics NAV 2015 show of basic logic for South Africa



Presenter
function

City, YYYY.MM.DD

Show structure

- Presentation fragments are based on the table
- see header in the table Main Functionality Table (MFT) below

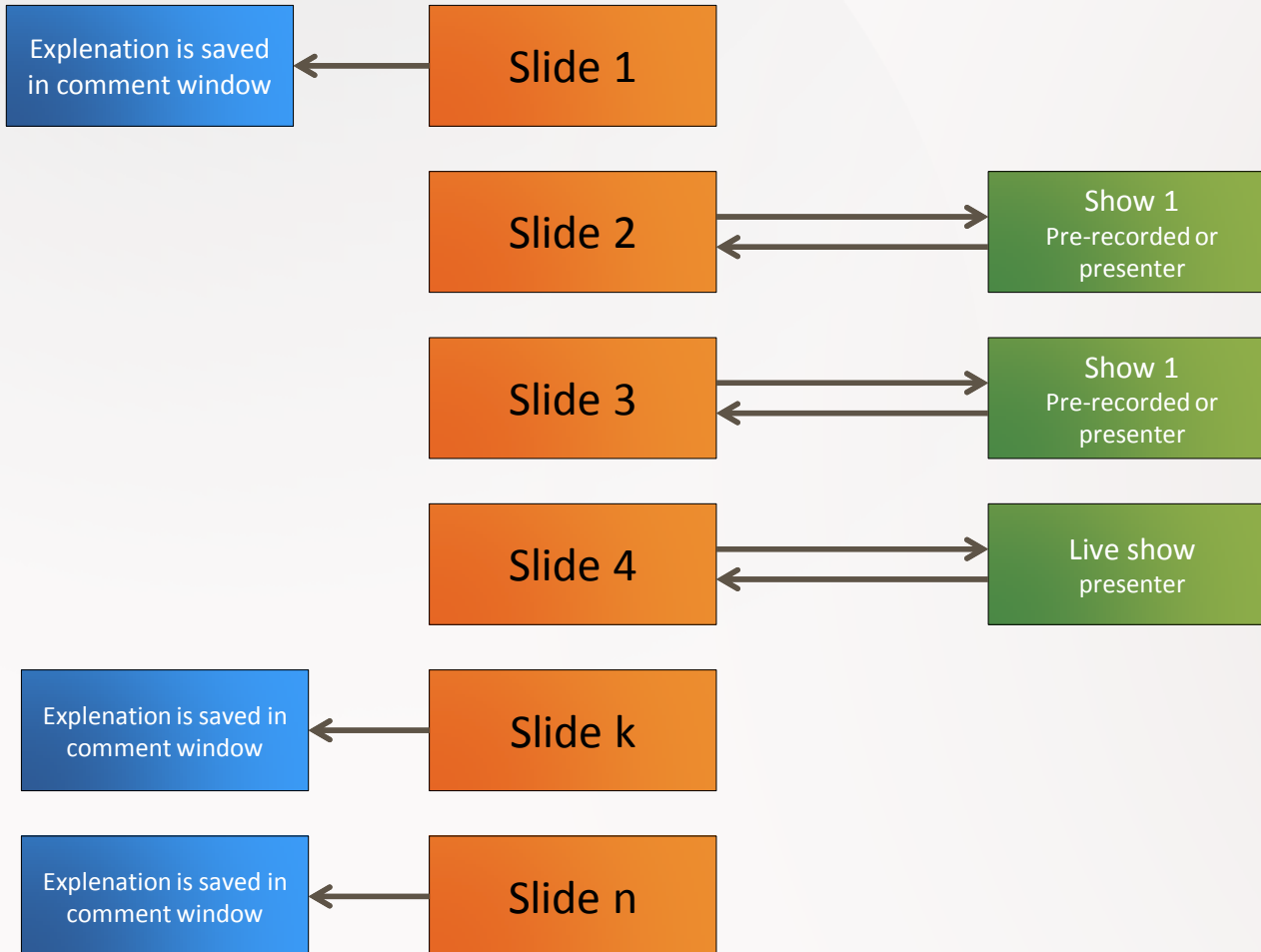
Domain	Description	Benefits	Reasons
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- Combined show principle :
 - PWP skeleton of the show
 - Live sections based on MFT started from corresponding slides with possibility to turn sound down to allow SA representative (presenter) to comment presented function on the fly
 - Live show performance by SA representative

Show structure

- Based on chosen entities from 50 NAV main functionality table (MFT)
- Duration – approximately 1 hour
- Combined show principle
 - PWP skeleton (slides with accompanying texts)
 - Live sections based on MFT started from corresponding slides
 - Live show performance by SA representative

Graphical representation of the show



Use of the show

- ❏ First level show without touching any of prospect **processes** (despite the fact, that firstly the salesperson should diagnose basic processes and later main attributes of required SW solution)
- ❏ The main impact of this first level show is to convict the prospect, that MS Dynamics NAV should be consider as a very serious option

RTC Principle

Profile Code	Description
ACCOUNTING MANAGER	Accounting Manager
AP COORDINATOR	Accounts Payable Coordinator
AR ADMINISTRATOR	Accounts Receivable Administrator
BOOKKEEPER	Bookkeeper
DISPATCHER	Dispatcher - Customer Service
IT MANAGER	IT Manager
MACHINE OPERATOR	Machine Operator - Manufacturing Comprehensive
ORDER PROCESSOR	Sales Order Processor
ORDER PROCESSOR - NC	Sales Order Processor - Non-configured
OUTBOUND TECHNICIAN	Outbound Technician - Customer Service
PRESIDENT	President
PRESIDENT - SMALL BUSINESS	President - Small Business
PRODUCTION PLANNER	Production Planner
PROJECT MANAGER	Project Manager
PURCHASING AGENT	Purchasing Agent
RAPIDSTART SERVICES	RapidStart Services Implementer
RESOURCE MANAGER	Resource Manager
SALES MANAGER	Sales Manager
SHIPPING AND RECEIVING	Shipping and Receiving - Order-by-Order
SHIPPING AND RECEIVING - WMS	Shipping and Receiving - Warehouse Management System
SHOP SUPERVISOR	Shop Supervisor - Manufacturing Comprehensive
SHOP SUPERVISOR - FOUNDATION	Shop Supervisor - Manufacturing Foundation
SMALL BUSINESS	Small Business
SMALL BUSINESS - TABLET	Small Business for tablet users
WAREHOUSE WORKER - WMS	Warehouse Worker - Warehouse Management System



Supported by



Working area for
chosen Role
(profile)

RTC main menu tailored for Salesperson

Role Center - Sales Order Processor - Microsoft Dynamics NAV

CRONUS International Ltd. | Home | Search (Ctrl+F3)

CRONUS International Ltd. - NAV2015W1 - develsupp15.navertica.local

Role Center - Sales Order Processor

Activities

- Set Up Cues

For Release

- Sales Quotes - Open: 2
- Sales Orders - Open: 24

Sales Orders Released Not Shipped

- Ready To Ship: 8
- Partially Shipped: 1
- Delayed: 13
- Average Days Delayed: 7,5

Returns

- Sales Return Orders - Open: 1
- Sales Credit Memos - Open: 2

My Notifications

From	Created Date	Note	Page

Pending Prod. Orders - By Cost

Legend:

- 26
- 20
- 13
- 6,5
- 0

3D Bar Chart Data:

Category	Value
Firm Planned	26
Released	20
1000	13
1001	6,5
0	0

My Items

Manage List | Open | Find

Item No.	Description	Unit Price

My Customers

Manage List | Open | Find

CRONUS International Ltd. 28. ledna 2016 NAVERTICA\JKORKOVSKY

Life show V1

Video 1

RTC Main Menu

- Activities
- Charts
- My Items
- My Customers
- Notes

Departments



Click to play Video 1

ACTIONS **REPORT**

[Sales Order](#) [Sales Return Order](#) [Sales Journal](#) [Sales Line Discounts](#) [Sales Price Worksheet](#) [Sales Prices](#) [Price List](#) [Navigate](#) [Inventory - Sales Back Orders](#) [Customer - Order Summary](#) [Refresh](#)

[Sales Quote](#) [Sales Invoice](#) [Sales Credit Memo](#) [Sales Journal](#) [Sales Line Discounts](#) [Sales Price Worksheet](#) [Sales Prices](#) [Price List](#) [Navigate](#) [Inventory - Sales Back Orders](#) [Customer - Order Summary](#) [Refresh](#)

New Document General Price History Reports Page

Role Center

- Sales Orders
 - Shipped Not Invoiced
 - Completely Shipped Not Inv...
 - Pending Approval
 - Approved
 - Sales Orders - Open
 - Ready To Ship
 - Partially Shipped
 - Delayed
- Sales Quotes
- Blanket Sales Orders
- Sales Invoices
- Sales Return Orders
- Sales Credit Memos
- Items
- Customers
- Item Journals
- Sales Journals
- Cash Receipt Journals

Home

Posted Documents

Departments

Role Center - Sales Order Processor

Activities

Set Up Cues

For Release

2
Sales Quotes - Open

24
Sales Orders - Open

[New Sales Quote](#)
[New Sales Order](#)

Sales Orders Released Not Shipped

8
Ready To Ship

1
Partially Shipped

13
Delayed

7,5
Average Days Delayed

[Navigate](#)

Returns

1
Sales Return Orders - Open

2
Sales Credit Memos - Open

[New Sales Return Order](#)
[New Sales Credit Memo](#)

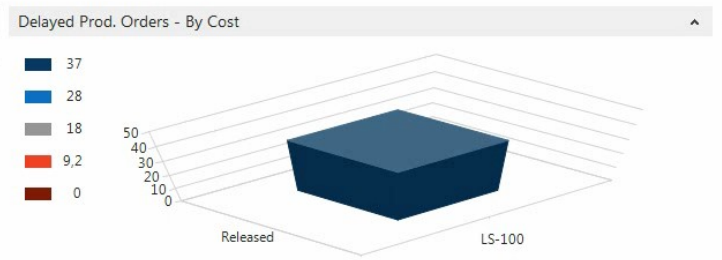
My Notifications

From	Created Date	Note	Page
NAVERTICA\JSKOR...	10.7.2015	You should post it today !	Sales Order - 104021...

Report Inbox

Show Unread Reports All Reports Delete Show Queue Find

Created Date-Time	Description	Output Type



My Items

Manage List Open Find

Item No.	Description	Unit Price
1924-W	CHAMONIX Base Storage Unit	136,40
1960-S	ROME Guest Chair, green	125,10

My Customers

Manage List Open Find

Customer No.	Name	Phone No.	Balance
10000	The Cannon Group PLC		168 364,41

Life show V2

Video 2

Basics of modifications

Click to play Video 2

ACTIONS **REPORT**

[Sales Order](#) [Sales Return Order](#) [Sales Credit Memo](#) [Sales Journal](#) [Sales Line Discounts](#) [Sales Price Worksheet](#) [Sales Prices](#) [Price List](#) [Navigate](#) [Inventory - Sales Back Orders](#) [Customer - Order Summary](#) [Refresh](#)

New Document General Price History Reports Page

- Role Center
- Sales Orders
- Sales Quotes
- Blanket Sales Orders
- Sales Invoices
- Sales Return Orders
- Sales Credit Memos
- Items
- Customers
- Item Journals
- Sales Journals
- Cash Receipt Journals

Role Center - Sales Order Processor

Activities

Set Up Cues

For Release

2
Sales Quotes - Open

24
Sales Orders - Open

[New Sales Quote](#)
[New Sales Order](#)

Sales Orders Released Not Shipped

8
Ready To Ship

1
Partially Shipped

13
Delayed

7,5
Average Days Delayed

[Navigate](#)

Returns

1
Sales Return Orders - Open

2
Sales Credit Memos - Open

[New Sales Return Order](#)
[New Sales Credit Memo](#)

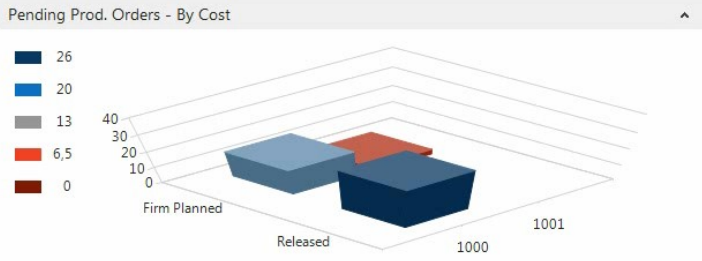
My Notifications

From	Created Date	Note	Page
NAVERTICA\JSKOR...	10.7.2015	Test text	Sales Order - 104017...
NAVERTICA\JSKOR...	10.7.2015	You should post it today !	Sales Order - 104021...

Report Inbox

Show Unread Reports All Reports Delete Show Queue Find

Created Date-Time	Description	Output Type



My Items

Manage List Open Find

Item No.	Description	Unit Price
1908-S	LONDON Swivel Chair, blue	123,30
1924-W	CHAMONIX Base Storage Unit	136,40
1960-S	ROME Guest Chair, green	125,10

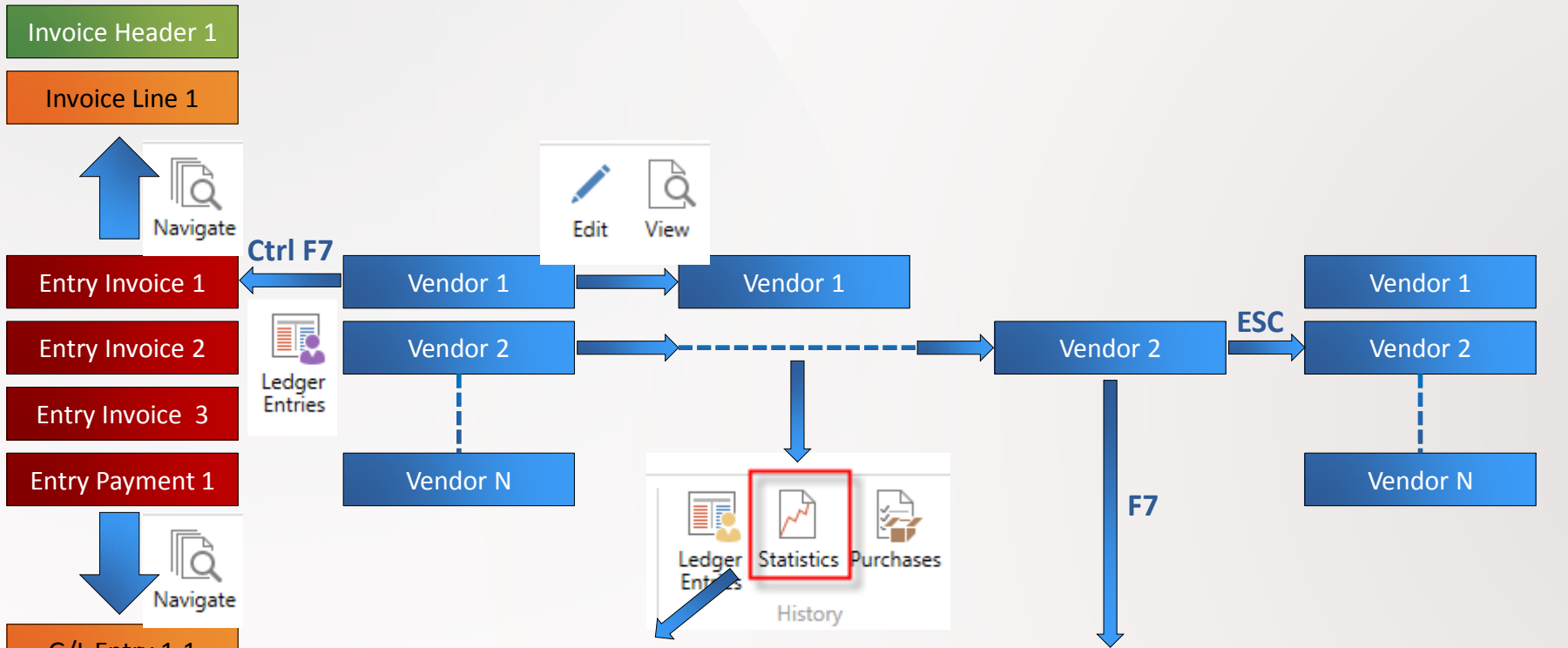
My Customers

Manage List Open Find

Customer No.	Name	Phone No.	Balance
1000	The Cannon Group PLC		168 364,41
20000	Selangorian Ltd.		96 049,99

- Home
- Posted Documents
- Departments

Unified handling of ERP



10000 · London Postmaster

General		Total (LCY):	
Balance (LCY):	114 096,40	115 225,90	
Outstanding Orders (LCY):	1 129,50	Overdue Amounts (LCY) as of 28.0...	-81 872,64
Amt. Rcd. Not Invd. (LCY):	0,00	Invoiced Prepayment Amount (LCY):	0,00
Outstanding Invoices (LCY):	0,00		

	This Period		This Year	Last Year	To Date
	January				
Purchase (LCY):	25 779,01	25 779,01	0,00	25 779,01	
Inv. Discount (LCY):	1 356,79	1 356,79	0,00	1 356,79	
Inv. Amounts (LCY):	32 223,76	32 223,76	154 113,20	186 336,96	

20000 · AR Day Property Management

General		Total (LCY):	
Balance (LCY):	2 904,53	2 904,53	
Outstanding Orders (LCY):	0,00	Overdue Amounts (LCY) as of 28.0...	0,00
Amt. Rcd. Not Invd. (LCY):	0,00	Invoiced Prepayment Amount (LCY):	0,00
Outstanding Invoices (LCY):	0,00		

	This Period		This Year	Last Year	To Date
	January				
Purchase (LCY):	2 323,62	2 323,62	0,00	2 323,62	
Inv. Discount (LCY):	258,18	258,18	0,00	258,18	
Inv. Amounts (LCY):	2 904,53	2 904,53	154 113,20	157 017,73	

Some more important shortcuts (can be replaced by icons)

F1	F1	Open Help
F2		Edit
F3		Select Type to filter (field filter)
F4	F6	Drop-down or look up to select
F5		Refresh the active window
F6		Go to the next frame
F7		Display statistics
F8		Copy the field above
F9		Post
F10, Alt	F10, Alt	Select the menu bar and display access keys
F12		Select the navigation pane

Easy access to structured data (info) in split- second

Role Center - Sales Order Processor

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For Release

Sales Quotes - Open	2	Sales Orders - Open	24
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Sales Orders Released Not Shipped

Ready To Ship	8	Partially Shipped	1	Delayed	13	Average Days Delayed	7,5
---------------	---	-------------------	---	---------	----	----------------------	-----

Returns

Sales Return Orders - Open	1	Sales Credit Memos - Open	2
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Pending Prod. Orders - By Cost

Cost	Count
26	26
20	20
13	13
6,5	6,5
0	0

My Customers

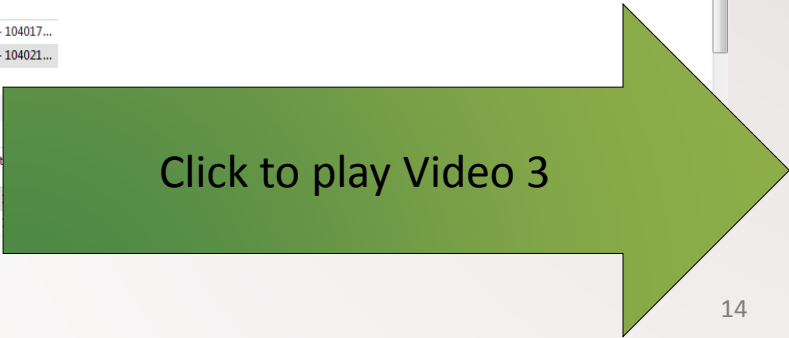
Customer No.	Name	Phone No.	Balance
10000	The Cannon Group PLC		168 364,41
20000	Selangorian Ltd.		96 049,99

My Notifications

From	Created Date	Note	Page
NAVERTICA\JSKORK...	10.7.2015	Test text	Sales Order - 104017...
NAVERTICA\JSKORK...	10.7.2015	You should post it today !	Sales Order - 104021...

My Items

Item No.	Description	Unit
1908-S	LONDON Swivel Chair, blue	
1924-W	CHAMONIX Base Storage Unit	



ACTIONS **REPORT**

[Sales Order](#) [Sales Return Order](#) [Sales Journal](#) [Sales Line Discounts](#) [Sales Price Worksheet](#) [Sales Prices](#) [Price List](#) [Navigate](#) [Inventory - Sales Back Orders](#) [Customer - Order Summary](#) [Refresh](#)

[Sales Quote](#) [Invoice](#) [Sales Credit Memo](#) [Sales Journal](#) [Sales Line Discounts](#) [Sales Price Worksheet](#) [Sales Prices](#) [Price List](#) [Navigate](#) [Inventory - Sales Back Orders](#) [Customer - Order Summary](#) [Refresh](#)

New Document General Price History Reports Page

- Role Center**
- Sales Orders
 - Shipped Not Invoiced
 - Completely Shipped Not Inv...
 - Pending Approval
 - Approved
 - Sales Orders - Open
 - Ready To Ship
 - Partially Shipped
 - Delayed
 - Sales Quotes
 - Blanket Sales Orders
 - Sales Invoices
 - Sales Return Orders
 - Sales Credit Memos
 - Items
 - Customers
 - Item Journals
 - Sales Journals
 - Cash Receipt Journals

Role Center - Sales Order Processor

Activities

Set Up Cues

For Release

[Sales Quotes - Open](#) 2 [Sales Orders - Open](#) 24

[New Sales Quote](#) [New Sales Order](#)

Sales Orders Released Not Shipped

[Ready To Ship](#) 8 [Partially Shipped](#) 1 [Delayed](#) 13 [Average Days Delayed](#) 7,5

[Navigate](#)

Returns

[Sales Return Orders - Open](#) 1 [Sales Credit Memos - Open](#) 2

[New Sales Return Order](#) [New Sales Credit Memo](#)

My Notifications

From	Created Date	Note	Page
NAVERTICA\JSKORK...	10.7.2015	Test text	Sales Order - 104017...
NAVERTICA\JSKORK...	10.7.2015	You should post it today !	Sales Order - 104021...

My Items

Item No.	Description	Unit Price
1908-S	LONDON Swivel Chair, blue	123,30



My Customers

[Manage List](#) [Open](#) [Find](#)

Customer No.	Name	Phone No.	Balance
10000	The Cannon Group PLC		168 364,41
20000	Selangorian Ltd.		96 049,99

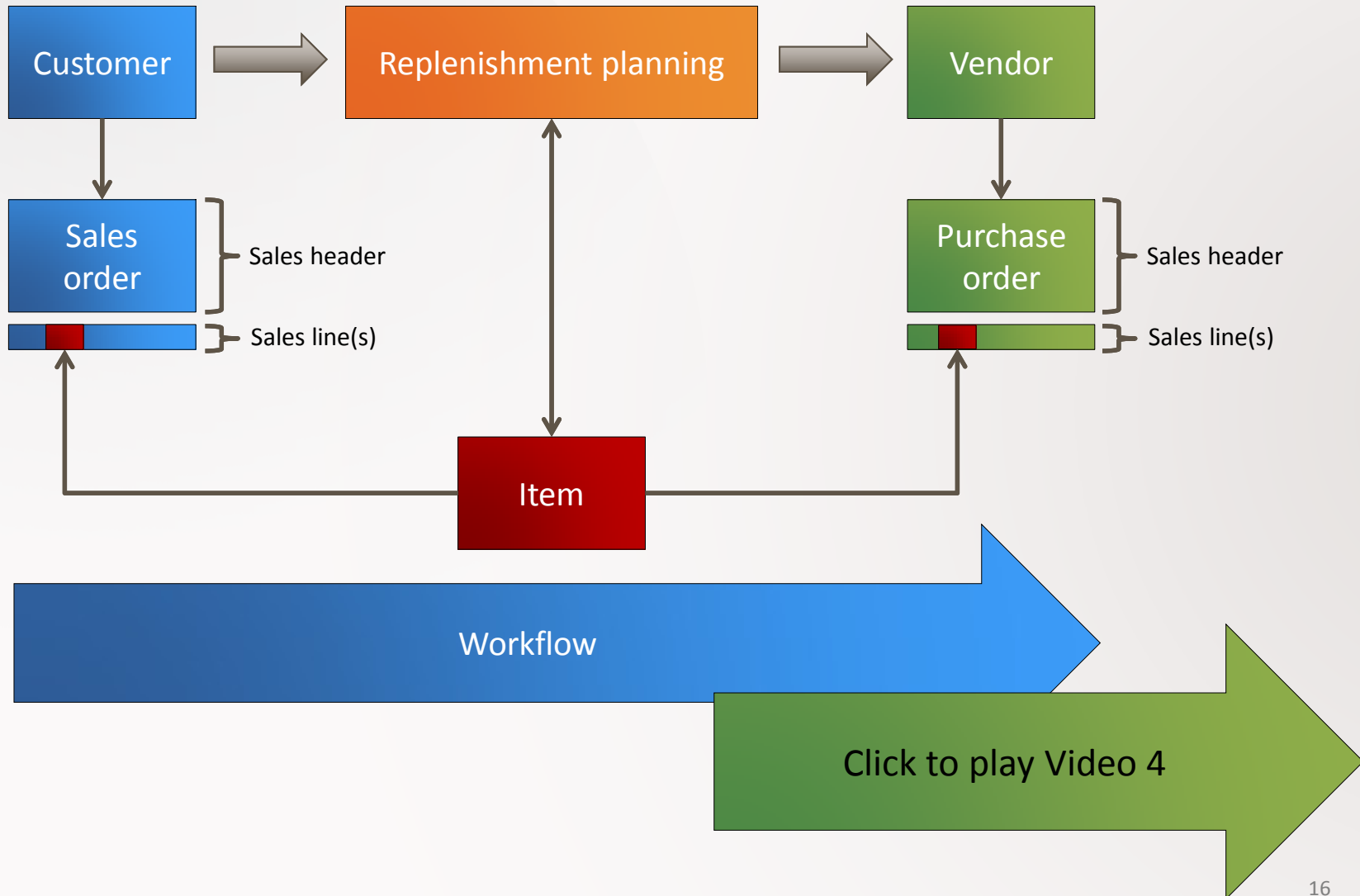
Report Inbox

[Show](#) [Unread Reports](#) [All Reports](#) [Delete](#) [Show Queue](#) [Find](#)

Created Date-Time	Description	Output Type

- Home
- Posted Documents
- Departments

Simple model business case



ACTIONS **REPORT**

[Sales Order](#) [Sales Return Order](#) [Sales Journal](#) [Sales Line Discounts](#) [Sales Price Worksheet](#) [Sales Prices](#) [Price List](#) [Navigate](#) [Inventory - Sales Back Orders](#) [Customer - Order Summary](#) [Refresh](#)

New Document General Price History Reports Page

- Role Center**
- Sales Orders
 - Shipped Not Invoiced
 - Completely Shipped Not Inv...
 - Pending Approval
 - Approved
 - Sales Orders - Open
 - Ready To Ship
 - Partially Shipped
 - Delayed
 - Sales Quotes
 - Blanket Sales Orders
 - Sales Invoices
 - Sales Return Orders
 - Sales Credit Memos
 - Items
 - Customers
 - Item Journals
 - Sales Journals
 - Cash Receipt Journals
- Home**
- Posted Documents
- Departments

Role Center - Sales Order Processor

Activities Set Up Cues

For Release

0 Sales Quotes - Open	22 Sales Orders - Open	New Sales Quote New Sales Order
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Sales Orders Released Not Shipped

3 Ready To Ship	0 Partially Shipped	17 Delayed	232,8 Average Days Delayed	Navigate
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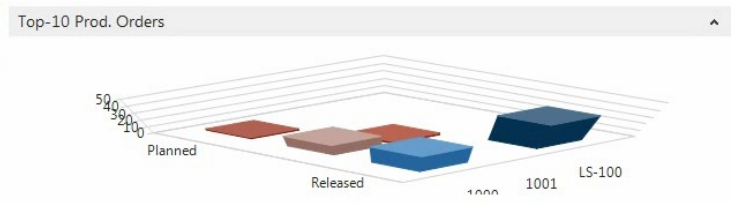
Returns

0 Sales Return Orders - Open	1 Sales Credit Memos - Open	New Sales Return Order New Sales Credit Memo
---------------------------------	--------------------------------	---

My Customers

Manage List Open Find

Customer No.	Name	Phone No.	Balance
01905893	Candoxy Canada Inc.		0,00



My Items

Manage List Open Find

Item No.	Description	Unit Price
----------	-------------	------------

Report Inbox

Show Unread Reports All Reports Delete Show Queue Find

Created Date-Time	Description	Output Type
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My Notifications

From	Created Date	Note	Page
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Sales order creation

Edit - Sales Order - 1011 - The Cannon Group PLC

CRONUS International Ltd.

HOME ACTIONS NAVIGATE

View New Release Reopen Post... Post and Print... Post and Email... Test Report... Copy Document... Order Promising Statistics Assembly Orders Archive Document Shipments Invoices Email Confirmation... Print Confirmation... OneNote Notes Links Refresh Clear Filter Page Go to Previous Next

1011 · The Cannon Group PLC

General

Sell-to Customer No.: 10000 Document Date: 11.9.2016
 Sell-to Customer Name: The Cannon Group PLC Requested Delivery Date:
 Sell-to City: Birmingham External Document No.:
 Posting Date: 11.9.2016 Salesperson Code: PS
 Order Date: 11.9.2016 Status: Open

▼ Show more fields

Sell-to Customer Sal...
 Customer No.: 10000
 Quotes: 0
 Blanket Orders: 0
 Orders: 7
 Invoices: 2
 Return Orders: 0
 Credit Memos: 0
 Pstd. Shipments: 13
 Pstd. Invoices: 10
 Pstd. Return Rece...: 1
 Pstd. Credit Mem...: 1

Lines

Type	No.	Description	Location Code	Quantity	Qty. to Assemble to Order	Reserved Quantity	Unit of Measur...	Unit Price Excl. VAT	Line Amount Excl. VAT	Line Discount %	Qty. to Ship
Item	998	T-Shirt King Kong	BLUE	500			PCS	40,00	20 000,00		500

Invoice Discount Amount: 0,00 Total Excl. VAT (GBP): 20 000,00
 Invoice Discount %: 0 Total VAT (GBP): 5 000,00
 Total Incl. VAT (GBP): 25 000,00

Invoicing: 10000 | 1M(8D) | 11.10.2016
 Shipping: | B27 4KT | 11.9.2016 | Partial
 Foreign Trade:
 Prepayment: 0 | 11.10.2016

Sales Line Details
 Item No.: 998
 Required Quantity: 500
Availability
 Shipment Date: 11.9.2016
 Item Availability: -390
 Available Invent...: 110
 Scheduled Recei...: 0
 Reserved Receipt: 0
 Gross Requireme...: 500
 Reserved Require...: 0
Item
 Unit of Measure ...: PCS
 Qty. per Unit of ...: 1
 Substitutions: 0
 Sales Prices: 0
 Sales Line Disco...: 0

Notes
[Click here to create a new note.](#)

OK

Requisition worksheet

Role Center - Purchasing Agent - Microsoft Dynamics NAV

CRONUS International Ltd. Home

ACTIONS REPORT JOURNALS

Purchase Invoice, Purchase Order, Purchase Return Order, Purchase Journal, Item Journal, Order Planning, Requisition Worksheet, Purchase Prices, Purchase Line Discounts, Navigate, Refresh

Role Center

- Purchase Orders
- Purchase Quotes
- Blanket Purchase Orders
- Purchase Invoices
- Purchase Return Orders
- Purchase Credit Memos
- Assembly Orders
- Sales Orders
- Transfer Orders
- Vendors
- Items
- Nonstock Items
- Stockkeeping Units
- Purchase Analysis Reports
- Inventory Analysis Reports
- Item Journals
- Purchase Journals
- Requisition Worksheets**
- Subcontracting Worksheets
- Standard Cost Worksheets

Role Center - Purchasing Agent

Activities

Pre-arrival Follow-up on Purchase Orders

To Send or Confirm: 8, Upcoming Orders: 0

New Purchase Quote, New Purchase Order, Edit Purchase Journal

Post Arrival Follow-up

Outstanding Purchase Orders: 13, Purchase Return Orders - All: 0

Navigate, New Purchase Return Order

Purchase Orders - Authorize for Payment

Not Invoiced: 1, Partially Invoiced: 0

My Vendors

Manage List, Open, Find

Vendor No.	Phone No.	Name
------------	-----------	------

Edit - Calculate Plan - Req. Wksh.

CRONUS International Ltd.

ACTIONS

Clear Filter Page

Options

Starting Date: 1.1.2006

Ending Date: 31.12.2017

Use Forecast:

Exclude Forecast Before:

Respect Planning Parameters for Supply Triggered by Safety Stock:

Item

Show results:

Where No. is 998

And Search Description is Enter a value.

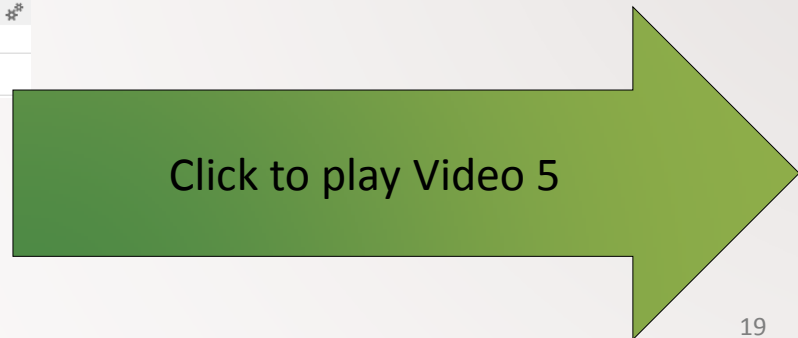
Add Filter

Limit totals to:

Where Location Filter is BLUE

Add Filter

OK Cancel



ACTIONS **REPORT** **JOURNALS**

Purchase Invoice Purchase Order Purchase Return Order
 Purchase Journal Item Journal Order Planning Requisition Worksheet Purchase Prices Purchase Line Discounts Navigate Refresh
 New Document General History Page

- Role Center
 - Purchase Orders
 - Purchase Quotes
 - Blanket Purchase Orders
 - Purchase Invoices
 - Purchase Return Orders
 - Purchase Credit Memos
 - Assembly Orders
 - Sales Orders
 - Transfer Orders
 - Vendors
 - Items
 - Nonstock Items
 - Stockkeeping Units
 - Purchase Analysis Reports
 - Inventory Analysis Reports
 - Item Journals
 - Purchase Journals
 - Requisition Worksheets
 - Subcontracting Worksheets
 - Standard Cost Worksheets
- Home
 - Posted Documents
 - Departments

Role Center - Purchasing Agent

Activities

Pre-arrival Follow-up on Purchase Orders

8
To Send or Confirm

0
Upcoming Orders

[New Purchase Quote](#)
[New Purchase Order](#)
[Edit Purchase Journal](#)

Post Arrival Follow-up

13
Outstanding Purchase Orders

0
Purchase Return Orders - All

[Navigate](#)
[New Purchase Return Order](#)

Purchase Orders - Authorize for Payment

1
Not Invoiced

0
Partially Invoiced

My Vendors

Manage List Open Find

Vendor No.	Phone No.	Name

Purchase Performance

Select Chart Period Length Previous Next Refresh

DEFAULT | Day (Updated 15:00:29)

Select measures for the chart.

Inventory Performance

Select Chart Period Length Previous Next Refresh

DEFAULT | Day (Updated 15:00:29)

Select measures for the chart.

Report Inbox

Show Unread Reports All Reports Delete Show Queue Find

Created Date-Time	Description	Output Type

My Items

Manage List Open Find

Item No.	Description	Unit Price

My Notifications

Requisition worksheet

Edit - Req. Worksheet - DEFAULT - Default Journal Batch

HOME REPORT

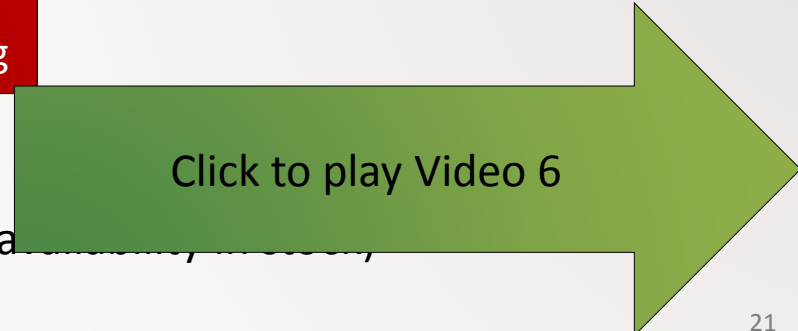
Delete Calculate Plan... Drop Shipment Prepare Special Order Item Availability by Card Dimensions Reserve Item Tracking Lines Order Tracking Carry Out Action Message... Execute Microsoft Excel Send To Refresh Find

Name: DEFAULT

Type	No.	Item message	Acc... Acti...	Description	Location Code	Original Quantity	Quantity	Unit of Measur...	Direct Unit Cost	Original Due Date	Due Date	Vendor No.	Vend No.
Item	998		<input checked="" type="checkbox"/>	T-Shirt King Kong	BLUE		390	PCS	20,00		11.9.2016	10000	

Purchase order

T-shirt King Kong



Comment : 390 = 500 (Sales Order)- 110 (actual a

Created purchase order

108055 · London Postmaster

General

No.:	<input type="text" value="108055"/>	Posting Date:	<input type="text" value="11.9.2016"/>
Buy-from Vendor No.:	<input type="text" value="10000"/>	Document Date:	<input type="text" value="11.9.2016"/>
Buy-from Contact No.:	<input type="text" value="CT000072"/>	Quote No.:	<input type="text"/>
Buy-from Vendor Name:	<input type="text" value="London Postmaster"/>	Order No.:	<input type="text" value="106035"/>
Buy-from Address:	<input type="text" value="10 North Lake Avenue"/>	Pre-Assigned No.:	<input type="text"/>
Buy-from Address 2:	<input type="text"/>	Vendor Order No.:	<input type="text"/>
Buy-from Post Code:	<input type="text" value="N12 5XY"/>	Vendor Invoice No.:	<input type="text" value="123456987"/>
Buy-from City:	<input type="text" value="London"/>	Order Address Code:	<input type="text"/>
Buy-from Contact:	<input type="text" value="Mrs. Carol Philips"/>	Purchaser Code:	<input type="text" value="RL"/>
No. Printed:	<input type="text" value="0"/>	Responsibility Center:	<input type="text" value="LONDON"/>

Lines

Line Find Filter Clear Filter

Type	No.	Description	Quantity	Unit of Measur...	Direct Unit Cost Excl. VAT	Unit Price (LCY)	Line Amount Excl. VAT	Line Discount %
Item	998	T-Shirt King Kong	390	PCS	20,00	40,00	7 800,00	

Invoice Discount Amount Excl. VAT:	<input type="text" value="0,00"/>	Total Excl. VAT (GBP):	<input type="text" value="7 800,00"/>
		Total VAT (GBP):	<input type="text" value="1 950,00"/>
		Total Incl. VAT (GBP):	<input type="text" value="9 750,00"/>

Invoicing	10000	CM	30.9.2016	▼
Shipping		BLUE	11.9.2016	▼
Foreign Trade				▼

Screen assigned to the role of order processor

Role Center - Sales Order Processor - Microsoft Dynamics NAV

CRONUS International Ltd. | Home

ACTIONS | **REPORT**

[Sales Quote](#) | [Sales Invoice](#) | [Sales Order](#) | [Sales Return Order](#) | [Sales Credit Memo](#) | [Sales Journal](#) | [Sales Line Discounts](#) | [Sales Price Worksheet](#) | [Sales Prices](#) | [Price List](#) | [Navigate](#) | [Inventory - Sales Back Orders](#) | [Customer - Order Summary](#) | [Refresh](#)

New Document | General | Price | History | Reports | Page

Role Center - Sales Order Processor

Activities

Set Up Cues

For Release

0 Sales Quotes - Open	23 Sales Orders - Open	New Sales Quote New Sales Order
--------------------------	---------------------------	--

Sales Orders Released Not Shipped

3 Ready To Ship	0 Partially Shipped	17 Delayed	232,8 Average Days Delayed	Navigate
--------------------	------------------------	---------------	-------------------------------	--------------------------

Returns

0 Sales Return Orders - Open	1 Sales Credit Memos - Open	New Sales Return Order New Sales Credit Memo
---------------------------------	--------------------------------	---

My Notifications

From	Created Date	Note	Page
NAVERTICA\USKORK...	21.7.2015	T-shirt will be delivered to the customer officer Johny Weissmuller	Sales Order - 1011 - T...
NAVERTICA\USKORK...	21.7.2015	1 Package: 20 T-shirts	Sales Order - 1011 - T...

Item card

Edit - Item Card - 998 - T-Shirt King Kong

CRONUS International Ltd. ?

HOME ACTIONS NAVIGATE

View Edit New Delete Manage Requisition Worksheet Process Units of Measure Substitutions Translations Entries Email as Attachment OneNote Refresh Previous Clear Filter Next Go to MasterData Statistics Microsoft Word Show Attached Page

998 · T-Shirt King Kong

General

No.: 998
 Description: T-Shirt King Kong
 Base Unit of Measure: PCS
 Assembly BOM: No
 Shelf No.:
 Automatic Ext. Texts:
 Created From Nonstock Item:
 Item Category Code:
 Product Group Code:
 Service Item Group:
 Search Description: T-SHIRT KING KONG

Inventory: 500
 Qty. on Purch. Order: 0
 Qty. on Prod. Order: 0
 Qty. on Component Lines: 0
 Qty. on Sales Order: 500
 Qty. on Service Order: 0
 Qty. on Job Order: 0
 Blocked:
 Last Date Modified: 20.7.2015
 Stockout Warning: Default (Yes)
 Prevent Negative Inventory: Default (No)

Links

Link Address De

Notes

[Click here to create a new note.](#)

From: **NAVERTICA**
 VSKORKOVSKY To:
 NAVERTICA

Invoicing

Costing Method: FIFO
 Cost is Adjusted:
 Cost is Posted to G/L: No
 Standard Cost: 0,00
 Unit Cost: 20,002

Profit %: 49,995
 Unit Price: 40,00
 Gen. Prod. Posting Group: RETAIL
 VAT Prod. Posting Group: VAT25
 Inventory Posting Group: RESALE

OK

Item card- item ledger entries

View - Item Ledger Entries - Item 998 T-Shirt King Kong

HOME CRONUS International Ltd. ?

Navigate Order Tracking Dimensions Value Entries Applied Entries Reservation Entries Application Worksheet Microsoft Excel Show as List Show as Chart OneNote Notes Links Refresh Clear Filter Find

Item Ledger Entries Type to filter (F3) Posting Date Filter: 998

Posting Date	Entry Type	Document Type	Document No.	Item No.	Description	Location Code	Quantity	Invoiced Quantity
28.1.2016	Purchase	Purchase Receipt	107039	998		BLUE	1 000	1 000
28.1.2016	Assembly ...	Posted Assembly	A00001	998		BLUE	-100	-100
28.1.2016	Assembly ...	Posted Assembly	A00002	998		BLUE	-90	-90
11.9.2016	Purchase		T00002	998		BLUE	710	710
11.9.2016	Sale		T00003	998		BLUE	-1 410	-1 410
11.9.2016	Purchase	Purchase Receipt	107056	998		BLUE	390	390

Item card and stock location

View - Items by Location Matrix

HOME NAVIGATE CRONUS International Ltd. ?

Show as List Show as Chart Refresh Clear Filter Find

Items by Location Matrix Type to filter (F3) No. No filters applied

No.	Description	BLUE	GREEN	RED	SILVER	WHITE	YELLOW
8908-W	Computer - Highline Package	-6					
8912-W	Computer - Trendy Package						
8916-W	Computer - TURBO Package	-3					
8920-W	Server - Teamwear Package						
8924-W	Server - Enterprise Package	-3					
994	Box assembly_002_tracking						
995	Box_assembly_001						
996	Label_001	998					
997	Box_01	98					
998	T-Shirt King Kong	500					
999	Test reflector	10					
C-100	Cabling for LS-100					33	
COST_RO...	Cost round						
COSTING ...	Costing	3		7			
COSTING_...	Costing_expected	10					
COSTING_...	Costing Expected II						
FF-100	Frequency filter for LS-100					42	
HS-100	Housing LS-100,Oakwood 1...					56	
I OT 001	I OT 001	7					

Close

Posting sales order

1011 · The Cannon Group PLC

General

Sell-to Customer No.: 10000
 Sell-to Contact No.: CT000007
 Sell-to Customer Name: The Cannon Group PLC
 Sell-to Address: 192 Market Square
 Sell-to Post Code: B27 4KT
 Sell-to City: Birmingham
 Sell-to Contact: Mr. Andy Teal
 No. of Archived Versions: 0
 Posting Date: 11.9.2016
 Order Date: 11.9.2016
 Document Date: 11.9.2016

Requested Delivery Date:
 Promised Delivery Date:
 Quote No.:
 External Document No.:
 Salesperson Code: PS
 Campaign No.:
 Opportunity No.:
 Responsibility Center: BIRMINGHAM
 Assigned User ID:
 Job Queue Status:
 Status: Open

Sell-to Customer Sal...

Customer No.: 10000
 Quotes: 0
 Blanket Orders: 0
 Orders: 7
 Invoices: 2
 Return Orders: 0
 Credit Memos: 0
 Pstd. Shipments: 13
 Pstd. Invoices: 10
 Pstd. Return Recei...: 1
 Pstd. Credit Mem...: 1

Sales Line Details

Item No.: 998
 Required Quantity: 500
Availability
 Shipment Date: 11.9.2016
 Item Availability: 0
 Available Invent...: 500
 Scheduled Recei...: 0
 Reserved Receipt: 0
 Gross Requireme...: 500
 Reserved Require...: 0
Item
 Unit of Measure ...: PCS
 Qty. per Unit of ...: 1
 Substitutions: 0

Lines

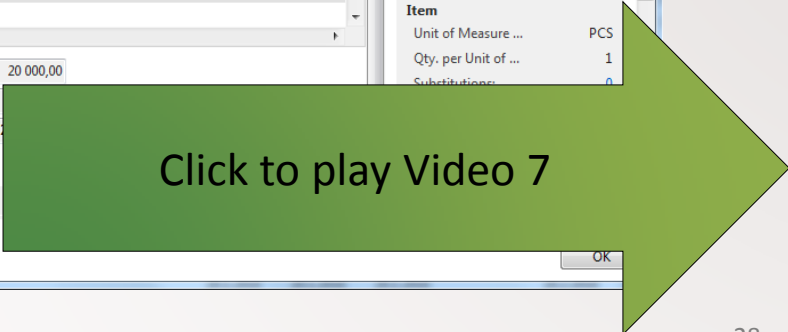
Type	No.	Description	Location Code	Quantity	Qty. to Assemble to Order	Reserved Quantity	Unit of Measur...	Unit Price Excl. VAT	Line Amount Excl. VAT	Line Discount %	Qty. to Ship
Item	998	T-Shirt King Kong	BLUE	500			PCS	40,00	20 000,00		500

Invoice Discount Amount: 0,00
 Invoice Discount %: 0

Total Excl. VAT (GBP): 20 000,00
 Total VAT (GBP):
 Total Incl. VAT (GBP):

Invoicing

OK



ACTIONS **REPORT**

[Sales Quote](#) [Sales Invoice](#) [Sales Return Order](#) [Sales Credit Memo](#)

[Sales Journal](#) [Sales Line Discounts](#) [Sales Price Worksheet](#) [Sales Prices](#) [Price List](#)

[Navigate](#) [Inventory - Sales Back Orders](#) [Customer - Order Summary](#) [Refresh](#)

New Document General Price History Reports Page

- Role Center
- Sales Orders
- Sales Quotes
- Blanket Sales Orders
- Sales Invoices
- Sales Return Orders
- Sales Credit Memos
- Items
- Customers
- Item Journals
- Sales Journals
- Cash Receipt Journals

Role Center - Sales Order Processor

Activities

Set Up Cues

For Release

0

Sales Quotes - Open

23

Sales Orders - Open

New Sales Quote
New Sales Order

Sales Orders Released Not Shipped

3

Ready To Ship

0

Partially Shipped

17

Delayed

232,8

Average Days Delayed

Navigate

Returns

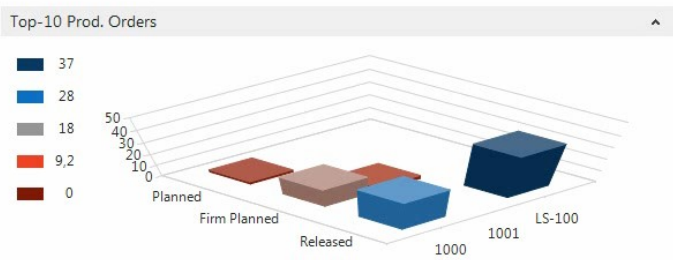
0

Sales Return Orders - Open

1

Sales Credit Memos - Open

New Sales Return Order
New Sales Credit Memo



My Items

Manage List Open Find

Item No.	Description	Unit Price

My Notifications

From	Created Date	Note	Page
NAVERTICA\JSKORK...	21.7.2015	T-shirt will be delivered to the customer officer Johny Weissmuller	Sales Order - 1011 - T...
NAVERTICA\JSKORK...	21.7.2015	1 Package: 20 T-shirts	Sales Order - 1011 - T...

Report Inbox

Show Unread Reports All Reports Delete Show Queue Find

Created Date-Time	Description	Output Type

- Home
- Posted Documents
- Departments

My Customers

Manage List Open Find

C... No.	Name	Phone No.	Balance
01905893	Candoxy Canada Inc.		0,00

One of the report related to the posted sales order

Customer - Detail Trial Bal.

Customer - Detail Trial Bal. 21.07.15
 Page 1
 NAVERTICA\JSKORKOVSKY

Period: 11.09.16
 CRONUS International Ltd.
 All amounts are in LCY

This report also includes customers that only have balances.
 Customer: No.: 10000, Date Filter: 11.09.16

Posting Date	Document Type	Document No.	Description	Amount (LCY)	Remaining Amt. (LCY)	Balance (LCY)	Due Date	Entry No.
10000	The Cannon Group PLC					515614,41		
	Phone No.							
11.09.16	Invoice	103034	Order 1003	1 200,00	1 200,00	516 814,41	11.10.16	3339
11.09.16	Invoice	103035	Order 1005	1 750,00	1 750,00	518 564,41	11.10.16	3367
11.09.16	Invoice	103037	Order 1006	187,50	187,50	518 751,91	11.10.16	3379
11.09.16	Invoice	103038	Order 1007	187,50	187,50	518 939,41	11.10.16	3382
11.09.16	Invoice	103039	Order 1008	187,50	187,50	519 126,91	11.10.16	3385
11.09.16	Invoice	103040	Order 1011	25 000,00	25 000,00	544 126,91	11.10.16	3391
	The Cannon Group PLC					28 512,50	544 126,91	
	Total (LCY) Before Period						515 614,41	
	Total (LCY)					28 512,50	544 126,91	

Another report related to the posted sales order

Customer/Item Sales

Customer/Item Sales
Period:
CRONUS International Ltd.

All amounts are in LCY

Customer: No.: 10000

Item No.	Description	Invoiced Quantity	Unit of Measure	Amount	Discount Amount	Profit	Profit %
10000	The Cannon Group PLC Phone No.						
1250	Back Hub	250	PCS	275 000,00	0,00	271 887,12	98,90
1920-S	ANTWERP Conference	0	PCS	0,00	0,00	0,00	0,00
1964-W	INNSBRUCK Storage U	10	PCS	2 920,00	0,00	1 206,00	41,30
1968-S	MEXICO Swivel Chair, b	3	PCS	351,40	18,50	63,10	18,00
1996-S	ATLANTA Whiteboard, b	7	PCS	6 029,58	317,34	1 079,16	17,90
70011	Glass Door	5	PCS	361,50	0,00	177,00	49,00
998	T-Shirt King Kong	500	PCS	20 000,00	0,00	9 999,00	50,00
COST_ROUND	Cost round	3	PCS	450,00	0,00	290,00	64,40
COSTING_FIFO	Costing	20	PCS	2 800,00	0,00	580,00	20,70
COSTING_EXP	Costing_expected	10	PCS	1 200,00	0,00	200,00	16,70
COSTING_EXPECTED_II	Costing Expected II	10	PCS	1 400,00	0,00	1 400,00	100,00
	The Cannon Group PLC			310 512,46	335,84	286 881,38	92,40
Total				310 512,46	335,84	286 881,38	92,40

List of the slides and related shows

PWP slide	Live show Miki	Live show Garteh



Thanks for your attention

Liora Hellmann