

Suggested answers

- 1 The company hasn't upgraded the computers since 2008.
- 2 The company relocated last year but no one likes the new office.
- 3 There has been a boom in office rents in the last six months.
- 4 The government deregulated the insurance industry in the middle of last year and your company is the only one which hasn't reformed its business because of that yet.
- 5 The company downsized the workforce six months ago and now there aren't enough staff to do all the work.
- 7 The company updated its software on Monday, but it has already crashed several times since then.
- 8 The sales staff were retrained in November. Since then half of the staff have left to get better jobs with other companies.
- 10 A product was re-launched at the beginning of this month but its sales have been even worse since then.
- 13 The market share of one of your competitors has expanded by more than 300% in the last twelve months.
- 10 I have changed companies since I saw you last.

- 1 I had no idea that you and Gregory were friends. How long **have you known** (know) him?
- 2 Mr Collins **has been waiting** (wait) in the entrance hall for 20 minutes already. (has waited also plausible)
- 3 Our company **has been supplying** (supply) pumps for almost 20 years.
- 4 I need a break - I **have been replying** (reply) to emails for three hours now.
- 5 These customers **have been purchasing** (purchase) our machines for over a decade.
- 6 For the last 30 minutes, I **have been trying** (try) to get through to Mrs Hanks.
- 7 Could you check this client's phone number for me? I **have been calling** (call) her all day but there's no answer.
- 8 I **have been trying** (try) to change the toner cartridge – now my fingers are dirty.
- 9 I'm going home now. I **have finished** (finish) all the assignments today.
- 10 We **have already sold** (sell) over 80,000 copies of our new computer game this month.