Business Central Introduction Selling and Purchasing

Ing.J.Skorkovský,CSc. Department of Business Management Faculty of Business and Administration Masaryk University Brno Czech Republic

Most importatnt objects in purchasing and selling

- Customer card
- Vendor card
- Item card
- Locations
- G/L Account

Customer card access

My Settings - JSKORKOVSKY 2 X						
Role	Sales Order Processor ····					
Company	CRONUS International Ltd.					
Work Date	2/17/2027					
Region	English (United States)					
Language	English (United States)					
Time Zone	(UTC+01:00) Amsterdam, Berlin, Bern, Ro					
Notifications	Change when I receive notifications.					
Teaching Tips						
Security						
Your last sign in was on 02/14/24 09:4	5 AM.					
	OK Cancel					

CRONUS Internati	onal Ltd.	Sales ∨	Purchasing ~ I						
Sales Orders Items	Customers	Item Journal	s Sales Journals						
Headline									
Hi, Teacher 1!									

List of customers

Customers:	All	✓ 🔎 Search + New 🛍	Delete Home	New Docum	nent \vee Custome	er \lor Prices & D	iscounts \lor Report \lor	More options
No. †		Name	Responsibility Center	Location Code	Currency Code	Phone No.	Contact	Balanci
01121212	:	Spotsmeyer's Furnishings		BLUE	<u>USD</u>		Mr. Mike Nash	
01445544		Progressive Home Furnishings		BLUE	USD		Mr. Scott Mitchell	1,
01454545		New Concepts Furniture		YELLOW	USD		Ms. Tammy L. McDonald	222,
01905893	:	Candoxy Canada Inc.		YELLOW	<u>CAD</u>		Mr. Rob Young	
01905899		Elkhorn Airport		YELLOW	CAD		Mr. Ryan Danner	
01905902		London Candoxy Storage Cam		YELLOW	CAD		Mr. John Kane	
10000		The Cannon Group PLC	BIRMINGHAM	BLUE			Mr. Andy Teal	410,
20000		Selangorian Ltd.					Mr. Mark McArthur	20,
20309920		Metatorad Malaysia Sdn Bhd		YELLOW	MYR		Mrs. Azleen Samat	
20312912		Highlights Electronics Sdn Bhd		GREEN	MYR		Mr. Mark Darrell Boland	
20339921		TraxTonic Sdn Bhd		YELLOW	MYR		Mrs. Rubina Usman	
21233572		Somadis		YELLOW	MAD		M. Syed ABBAS	
21245278		Maronegoce		BLUE	MAD		Mme. Fadoua AIT MOUSSA	
21252947		ElectroMAROC		YELLOW	MAD			
27090917		Zanlan Corp.		YELLOW	ZAR		Mr. Derik Stenerson	
27321782		Karoo Supermarkets		YELLOW	ZAR		Mr. Pieter Wycoff	
27489991		Durbandit Fruit Exporters		YELLOW	ZAR		Mr. Eric Lang	
30000		John Haddock Insurance Co.					Miss Patricia Doyle	358,
31505050		Woonboulevard Kuitenbrouwer		YELLOW	EUR		Maryann Barber	



Customer card –tab General

Customer Card Work Date: 2/17/2027	7		Ĩ						
10000 · The Cannon Group PLC									
Home Request Approval New Document Prices & Discounts Customer Report Actions V Related V Reports V Fewer options									
Contact Contact Contact	🖪 Contact 🛛 🖞 Apply Template 🛛 🖓 Merge With 🖃 Send Email								
General			Show less						
No	10000	Responsibility Center	BIRMINGHAM						
Name · · · · · · · · · · · · · · · · · · ·	The Cannon Group PLC	Service Zone Code	Μ ~						
IC Partner Code	~	Document Sending Profile	~						
Balance (LCY)	410,015.07	Total Sales - Fiscal Year	113,090.70						
Balance (LCY) As Vendor	0.00	Costs (LCY)	66,511.02						
Balance Due (LCY)	289,462.06	Profit (LCY)	46,579.68						
Credit Limit (LCY)	0.00	Profit %	41.2						
Blocked · · · · · · · · · · · · · · · · · · ·	~	Last Date Modified	9/25/2023						
Privacy Blocked		Disable Search by Name							
Salesperson Code	~ OI								

Customer card -- tab Invoicing

Invoicing			Show les
Bill-to Customer	~	Posting Details	
VAT Registration No.	789456278	Gen. Bus. Posting Group	DOMESTIC
EORI Number		VAT Bus. Posting Group	DOMESTIC
GLN ·····	8712345000004	Customer Posting Group	DOMESTIC
Use GLN in Electronic Documents		Prices and Discounts	
Copy Sell-to Addr. to Qte From	Company	Currency Code	~
Registration No.		Customer Price Group	~
		Customer Disc. Group	~
		Allow Line Disc.	
		Investore Direc Conde	10000

Customer card –tab Payments

Payments			Show less
Prepayment %	0	Fin. Charge Terms Code	1.5 DOM. ~
Application Method	Manual ~	Cash Flow Payment Terms Code	~
Partner Type	~	Print Statements	
Intrastat Partner Type	~	Last Statement No.	0
Payment Terms Code	1M(8D) ~	Block Payment Tolerance	
Payment Method Code	~	Preferred Bank Account Code	~
Reminder Terms Code	DOMESTIC		

Relation to G/L accounts-> Pre-accounting of accounts related to sales (předkontace) – one of three approaches

Invoice

Roundi

Accour

9140

9140

9140

Additional Fee

Account

9120

9120

9120

	Posting Details								
	Gen. Bus. Posting Group								
	VAT Bus. Posting Gro	DOMESTIC			\sim				
	Customer Posting G	roup DOMESTIC		\sim					
						I			
	Code 1	Description	View All Acc on Loo	Receivables Account	1	Service Charge Acc.	Payment Disc. Debit Acc.	Payment Disc. Credit Acc.	Interest Account
\rightarrow	DOMESTIC :	Domestic customers		2310		6810	9250	9255	9120
	EU	Customers in EU		2320		6810	9250	9255	9120
	FOREIGN	Foreign customers (not EU)		2320		6810	9250	9255	9120

Item card (from list to card)



Item card – tab General

Item Card Work Date: 2/17/2027		√ Saved						
1936-S · BERLIN Guest Chair, yellow								
Home Request Approval Item Prices & Discounts Actions V Related V Fewer options								
🖻 Copy Item 🛛 Adjust Inventory 🖉 Create Stockkeeping Unit 🖓 Apply Template								
Item	Show less	O Details Attachments (0)						
No	Item Category Code · · · · · · · CHAIR · ·	Picture ∨						
Description BERLIN Guest Chair, yellow	Service Item Group							
Blocked · · · · · · · · · · · · ·	Automatic Ext. Texts							
Type · · · · · · · Inventory ~	Common Item No.							
Base Unit of Measure · · · · · · PCS · · ·	Purchasing Code · · · · · · · · · · · · · · · · · · ·							
Last Date Modified · · · · · · · · · 6/12/2023	Variant Mandatory if Exists · · · · · · Default (No) · · ·							
GTIN ····								
Inventory	Show less							
Shelf No. · · · · · D8	Qty. on Job Order							
Created From Catalog Item	Qty. on Assembly Order 0							

Item card -tab Inventory

Inventory				Show les
Shelf No.	D8	Qty. on Job O	rder	0
Created From Catalog Item		Qty. on Assen	nbly Order	0
Search Description	BERLIN GUEST CHAIR, YELLOW	Qty. on Asm.	Component	0
Inventory	96	Stockout War	ning · · · · · · · · · · · · · · · · · · ·	Default (Yes)
Qty. on Purch. Order		Prevent Nega	tive Inventory	Default (No) \sim
Qty. on Prod. Order		Net Weight		8.3
Qty. on Component Lines		Gross Weight		9.55
Qty. on Sales Order	2	Unit Volume		0.25
Qty. on Service Order		Over-Receipt	Code · · · · · · · · · · · · · · · ·	~

Item card – tab Costs & Posting

Costs & Posting			Show less
Cost Details		Posting Details	
Costing Method	FIFO ~	Gen. Prod. Posting Group	etail ~
Standard Cost	97.50	VAT Prod. Posting Group	AT25 ~
Unit Cost	96.93609	Inventory Posting Group	esale ~
Indirect Cost %	0	Default Deferral Template	~
Last Direct Cost	9.00	Foreign Trade	
Net Invoiced Qty.	96	Tariff No. 94	401 71 00 \checkmark
Cost is Adjusted		Country/Region of Origin Code	\sim
Cost is Posted to G/L · · · · · · · ·		Exclude from Intrastat Report	
Purchase Prices & Discounts	Create New	Supplementary Unit of Measure	~

Item card – tab Prices & Sales and tab Replenishment

Prices & Sales				Show less
Unit Price	125.10	Sales Prices & Discounts	View Existing Prices and Discounts	
Unit Price Excl. VAT	125.10	Allow Invoice Disc.		
Price Includes VAT		Item Disc. Group	RESALE	\sim
Price/Profit Calculation	Profit=Price-Cost ~	Sales Unit of Measure	PCS	\sim
Profit % · · · · · · · · · · · · · · · · · ·	22.51	Sales Blocked		
Replenishment				Show less
Replenishment System	Purchase ~	Production		
Lead Time Calculation		Manufacturing Policy	Make-to-Stock	\sim
Purchase		Routing No.		\sim
Vendor No.	20000 ~	Production BOM No.		~
Vendor Item No.	20-123	Rounding Precision		1
Purch. Unit of Measure	PCS ~	Flushing Method	Manual	\sim

Vytváření prodejní objednávky



Vytváření nákupní objednávky



The basics of double entry accounting presented on Sales Order posting

Link between amounts posted to general ledger accounts and customer items ledger entries

See next slide

Double-entry booking (Selling process -> Sales Order->Sales Invoice)



Sales Order

\leftarrow	Sales Order Work Da	ate: 2/1/2022					(Ø) +	Î			
	1029 · The	Cannon (Group I	PLC								
	imes This customer h	nas an overdue bala	nce. Show	details								
	Process Release	Posting Prep	are Order	Request Approval	Print/Send	Navigate	Actions Rel	ated Fewer op	otions			
	Address		192 Marke	t Square			Promised Delivery Da	ite · · · · · · · · ·				
	Address 2						External Document N	lo. • • • • • • • • •				
	City · · · · · · · · · · ·		Birmingha	m			Your Reference					
	Post Code		B27 4KT				Salesperson Code		PS			\sim
	Country/Region Code	<u>.</u>	GB			\sim	Campaign No.					\sim
	Contact No.		CT000008				Opportunity No.					\sim
	Phone No.						Responsibility Center	•••••••••••••••••••••••••••••••••••••••	BIRMIN	GHAM		\sim
	Mobile Phone No.						Assigned User ID					\sim
	Email · · · · · · · · · ·						Status		Open			
	Contact		Mr. Andy	Feal			Work Description					
	No. of Archived Versi	ons				0						
	Document Date		2/1/2022									
	Lines Manag	e Line Orde	r Fewer op	otions								E2
	Туре	No. Ca	ıt Descrip	tion	Location Code	Quantity	Qty. to Assemble / to Order	Reserved Quantity	Purchasing Code	Drop Shipment	Unit of Measure Code	Unit Price Excl. VAT
	\rightarrow Item	1936-S	BERLIN	Guest Chair, yellow	BLUE	5	5	_			PCS	143.90

The sales order printing will be demonstrated in the classroom and is not part of this presentation



Posted Sales Invoice (after posting by F9 hot key)

 Posted Sales Invoice Work Date: 2/1/202	2			(0 +	Ŵ			
103058 · The Cannor	n Group	PLC							
Process Invoice Correct Print/S	end Navigate	More options							
Address 2			Or	der No.		1029			
City	Birmingham		Pre	e-Assigned No.					
County			Ext	ternal Document I	No				
Post Code	B27 4KT		Sa	lesperson Code		PS			
Country/Region	GB		Re	sponsibility Cente	r	BIRMINGHAM	N		
Contact No.	CT000008		No	. Printed					0
Phone No.			Ca	ncelled		No			
Mobile Phone No.			Co	rrective		No			
Email	mr.andy.teal@	contoso.com	Clo	osed					
Contact	Mr. Andy Teal		W	ork Description					
Your Reference									
Lines Manage More option	S								E
Туре	No.	Description	Quantity	Unit of Measure Code	Unit Price Excl. VAT	Line Discount %	Line Amount Excl. VAT	Deferral Code	Department Code
→ <u>Item</u>	1936-S	BERLIN Guest Chair, yellow	5	PCS	143.90		719.50		SALES

General Ledger (impacts) – One way to get at it

Go to Reports and Analysis	Show all (7)
Posted General Journal	Archive 🗌	
General Ledger Entries	Archive	
☐ G/L Registers	Archive	

Search	Process	Report	t Reverse	Open in Excel	More options								
	No. 4 🗸		Creation Date	Creation Time	User ID	Source Code	Journal Batch	Name	From Entry No		To Entry No.	From VAT Entry No.	To VAT En
	<u>203</u>	:	1/26/2021	10:37:37 AM	NAVERTI	CA SALES			3088		3090	964	
- G/LI	Registers Worl	k Date: 2/	1/2022 eport Reverse				Sign ND	ohit Si	ign -> (redit			
Ð	General Ledge	er 🖳 (Customer Ledger	_				ebit , - 3i	BII -> C	ieun			
General	General Ledge	er 🖪 🤇	Customer Ledger	arch 🐺 Edit Li	st Process	Entry I Open in Excel	Actions	Related Few	ver options				
eneral Pos ↓	General Ledge	er 🖪 🤇	Customer Ledger	arch 🐺 Edit Li Document No.	st Process G/L Account No.	Entry I Open in Excel	Actions Department Code	Related Few Project Code	rer options Gen. Posting Type	Gen. Bus. Posting Group	Gen. Prod. Posting Group	Amount	Bal. Account Type
eneral Pos ↓ → 2/1	General Ledge Ledger Effective sting Date /2022	ntries	Customer Ledger	arch 🐺 Edit Li Document No. 103058	st Process G/L Account No. 6110	Entry I Open in Excel Description Order 1029	Actions Department Code SALES	Related Few Project Code	rer options Gen. Posting Type Sale	Gen. Bus. Posting Group DOMEST	Gen. Prod. Posting Group RETAIL	Amount -719.50	Bal. Account Type G/L Account
\overrightarrow{Pos} \overrightarrow{Pos} \overrightarrow{Pos} $\overrightarrow{2/1}$ $2/1,$	General Ledge	ntries	Customer Ledger Customer Ledger Customer Ledger Customer Ledger Invoice Invoice Invoice	arch	st Process G/L Account No. 6110 5610	Entry Copen in Excel Description Order 1029 Order 1029	Actions Department Code SALES SALES	Related Few Project Code	rer options Gen. Posting Type Sale	Gen. Bus. Posting Group DOMEST	Gen. Prod. Posting Group RETAIL	Amount -719.50 -179.88	Bal. Account Type G/L Account G/L Account

719,50+179,88=899,38

Demand creation – Sales Order (only theory so far)

Reasons - instructions for creating the model

- Planning calculation of replenishment and Creation of Purchase Order (PO)
- Creation of two different PO covering demand with different costs
- Posting both **PO** (Purchase Order documents)
- Partly posting of Sales Order (For example, not everything was delivered by Vendor)
- See applied Item Ledger Entries (this affects stock levels)
- See important fields on the Item card
- Inventory Adjustment (will be explain at the end of the course PIS1 and the startd of PIS2 course)
- See the impact on item General Ledger Entries
- See the impacts on Value entries (will be explain more in detail later only PIS2 course !!!!)

Business Central supports supply planning for **wholesale companies** where the resulting supply orders can only be transfer and purchase orders. The main interface for this planning work is the **Requisition Worksheet** page, Which will be shortly described by tutor (only PIS2 coursce).

Logic



Customer card (already presneted in this show)

CRONUS Intern	ational Ltd.	Finance \smallsetminus	Journals	 Cash Manager 	ment \sim	Cost Accounti	ng∨	Fixed Assets
Chart of Accounts	Bank Accounts	Customers	Vendors	Purchase Orders	Incomin	g Documents	Purch	ase Invoices

Customer list

Customers:	All \	✓	ew 📋 Delete	Process \smallsetminus	Report \smallsetminus	New Document \smallsetminus	Customer \smallsetminus	Navigate \smallsetminus	Prices &	Discounts \smallsetminus
No. 1		Name	Responsibility Center	Location Code	e Phone No	. Contact		Balan	ce (LCY)	Balance Due (LC
01121212	÷	Spotsmeyer's Furnishings		YELLOW		Mr. Mike N	lash		0.00	
01445544		Progressive Home Furnishing	gs	YELLOW		Mr. Scott M	litchell	1	,499.03	1,49
01454545		New Concepts Furniture		YELLOW		Ms. Tammy	/ L. McDonald	223	,577.28	223,57
01905893		Candoxy Canada Inc.		YELLOW		Mr. Rob Yo	ung		0.00	
01905899		Elkhorn Airport		YELLOW		Mr. Ryan D	anner		0.00	
01905902		London Candoxy Storage Ca	ım	YELLOW		Mr. John K	ane		0.00	
10000		The Cannon Group PLC	BIRMINGHAM	BLUE		Mr. Andy T	eal	168	,364.41	168,36
20000		Selangorian Ltd.				Mr. Mark M	/IcArthur	96	,049.99	96,0 ²
20309920		Metatorad Malaysia Sdn Bho	ł	YELLOW		Mrs. Azlee	n Samat		0.00	
20312912		Highlights Electronics Sdn B	hd	GREEN		Mr. Mark [arrell Boland		0.00	

Customer card – access to entries from caclulation field

Customer Card Work Date: 7/20/2022			 + 	Ŵ
10000 · The Cannon	Group PLC			
New Document Approve Reques	st Approval Prices & Discounts	Navigate Cus	stomer More options	
General				Show mo
No	10000		Credit Limit (LCY)	0.00
Name · · · · · · · · · · · · · · · · · · ·	The Cannon Group PLC		Blocked · · · · · · · · · · · · · · · · · · ·	~
Balance (LCY)		168,364.41	Total Sales	17,100.96
Balance Due (LCY)		168,364.41	Costs (LCY)	11,762.70
Address & Contact		Ctrl-F7		Show mo

Customer ledger entries

Customer ledger entries from the card

						Custome	er ca	ard					
							Ctr	l-F7					
	Posting Date ↓ ✓		Document Type	Document No.	Customer No. ↓ ▼	Customer Name		Description	Department Code	Project Code	Currency Code	Original Amount	Amount
\rightarrow	2/17/2027	:	Invoice	103148	10000	The Cannon Group PLC		Invoice 1028	SALES			2,640.00	2,640.00
	2/17/2027		Credit Memo	104018	10000	The Cannon Group PLC		Credit Memo 1012	SALES			-1,100.00	-1,100.00
	2/17/2027		Invoice	103147	10000	The Cannon Group PLC		Invoice 1027	SALES			1,100.00	1,100.00
	2/17/2027		Credit Memo	104017	10000	The Cannon Group PLC		Credit Memo 1011	SALES			-1,100.00	-1,100.00
	2/17/2027		Invoice	103146	10000	The Cannon Group PLC		Invoice 1026	SALES			1,100.00	1,100.00
	2/17/2027		Credit Memo	104016	10000	The Cannon Group PLC		Credit Memo 1010	SALES			-1,100.00	-1,100.00
	2/17/2027		Invoice	103145	10000	The Cannon Group PLC		Invoice 1025	SALES			1,100.00	1,100.00

Customer entries – part of the file

Cus	tomer Ledger	Entr	ies 🔎 Search	醇 Edit List	Home Entry	Actions \vee Fewer option	S							┢ ७ ≣
Ē	🖞 Show Docum	ent	🗸 🗿 Apply I	Entries $ $ \sim \Box	Find entries	Reverse Transaction	韑 Create Reminder	1 Create Fin	ance Charge <mark>M</mark>	lemo				
	Posting Date ↓ ✓		Document Type	Document No.	Customer No. ↓ ▼	Customer Name	Description		Department Code	Project Code	Currency Code ↓	Original Amount	Amount	Amount (LC)
\rightarrow	2/17/2027	:	Invoice	103148	10000	The Cannon Group PLC	Invoice 1028	1	SALES			2,640.00	2,640.00	2,640.0
	2/17/2027		Credit Memo	104018	10000	The Cannon Group PLC	Credit Memo 1012	:	SALES			-1,100.00	-1,100.00	-1,100.0
	2/17/2027		Invoice	103147	10000	The Cannon Group PLC	Invoice 1027	:	SALES			1,100.00	1,100.00	1,100.0
	2/17/2027		Credit Memo	104017	10000	The Cannon Group PLC	Credit Memo 1011	:	SALES			-1,100.00	-1,100.00	-1,100.0
	2/17/2027		Invoice	103146	10000	The Cannon Group PLC	Invoice 1026	:	SALES			1,100.00	1,100.00	1,100.0
	2/17/2027		Credit Memo	104016	10000	The Cannon Group PLC	Credit Memo 1010	:	SALES			-1,100.00	-1,100.00	-1,100.0
	2/17/2027		Invoice	103145	10000	The Cannon Group PLC	Invoice 1025	:	SALES			1,100.00	1,100.00	1,100.0
	2/17/2027		Invoice	103142	10000	The Cannon Group PLC	Order 1110	:	SALES			26.00	26.00	26.0
	2/17/2027		Invoice	103137	10000	The Cannon Group PLC	Order 1105	1	SALES			1,606.00	1,606.00	1,606.0
	2/17/2027		Payment	G00025	10000	The Cannon Group PLC	The Cannon Group	PLC	SALES			-8,269.04	-8,269.04	-8,269.0
	2/17/2027		Invoice	103136	10000	The Cannon Group PLC	Order 1104	:	SALES			1,012.50	1,012.50	1,012.5

Customer card – already presented

Invoicing			Show more
VAT Registration No.	789456278	Prices and Discounts	
Use GLN in Electronic Documents		Customer Price Group	~ ·
Copy Sell-to Addr. to Qte From	Company 🗸	Customer Disc. Group	~
Posting Details			
Gen. Bus. Posting Group	DOMESTIC ~		
Customer Posting Group	DOMESTIC \checkmark		
Payments			Show more
Payment Terms Code	1M(8D)		

New item card (FIFO)

TEST	ſ_1 · Rivo	onia Bottle			
Process	Costs & Pos	sting		Zobrazit méně	
ltem	COST DETAILS	Special Purch	Prices & Discoun Create New	M/	
No.	Costing Meth	Planning			Zobrazit více
Descriptio	Standard Cos	Reordering Policy	REORDER-POINT PARAMETE	ERS	
Blocked	Unit Cost	Order Tracking Policy	Reorder Point		5
Invento	Indirect Cost	Stockkeeping Unit Exists	Reorder Quantity		0
	Last Direct Co		Maximum Inventory		0
Shelf No. Created Fr	Net Invoiced	Safety Lead Time	ORDER MODIFIERS		
Search De	Cost is Adjus	Safety Lead Time	Minimum Order Quantity		0
Inventory	Cost is Poster	LOT-FOR-LOT PARAMETERS	Maximum Order Quantity		0
Qty. on Pu	on oraci	Include Inventory	Order Multiple		0
Qty. on Proc	d. Order	Lot Accumulation Period	Lot Accumulation per	iod explanation on the next sl	ide
Qty. on Con	nponent Lines	Rescheduling Period			
Qty. on Sale Qty. on Serv	vice Order	0			

Lot-for-lot : The quantity is calculated to meet the sum of the demand that comes due in the time bucket.

Lot- for- Lot-> Economic Order Quantity



FIFO costing method (home study)

An item's unit cost is the actual value of any receipt of the item, selected by the FIFO rule.

In inventory valuation, it is assumed that the first items placed in inventory are sold first.



New Sales Order

To find Sales orders you can use searching window !!!!

\leftarrow	Sales Orders	Work	k Date: 7/20/202	2									
	✓ Search	+1	New Manage	e Report Ord	ler Release	Posting	Print/Send N	avigate 🛛 🚺 (Open in Excel	More op	tions		
	No. 1		Sell-to Customer No.	Sell-to Customer Nar	me	External Document No.	Location Code	Assigned User ID	Document Date	Status	Compl Shipped	Amount Shipped Not Invoiced (LCY)	Amount Shipped Not Invoiced (LCY) Incl. VAT
	<u>1001</u>	÷	10000	The Cannon Grou	p PLC		BLUE		1/27/2022	Open	No	0.00	0.00
	101005	:	30000	John Haddock Ins	surance Co.				1/13/2022	Released	Yes	1,597.52	1,996.90

List of Sales Orders already created but not posted so far

Sales Order created

Sales Order Work Date: 7/20/2022			+ 🖻				√ S
1003 · The Cannon Gro	pup PLC	_					
imes This customer has an overdue balance.	Show details It's just a warni	ng based on Sa	ales and				
Process Release Posting Prepare	Order Request Approval Print/Send Nav	vigate More option	S				
General							
No	1003		Due Date		8/20/2022		
Customer Name	The Cannon Group PLC		Requested Deliver	y Date 🕠			
Contact · · · · · · · · · · · · · · · · · · ·	Mr. Andy Teal		External Documer	t No. 🐳			
Posting Date	7/20/2022		Status		Open		
Order Date	7/20/2022						
Lines Manage More options				<i>←</i>	Receivables Setup Work Date: 1/23/2025	<i>i</i> e + ₫	√ Saved
Type No.	Description Location Code	Qty. to Ouantity	Assemble	S	Sales & Receivables Se	etup	
→ Item : 1936-S	BERLIN Guest Chair, yellow BLUE	2		(Customer Groups Payments		
		· · · · ·	·	G	eneral		SI
				Di	scount Posting · · · · · All Discounts ~	Default Posting Date	Work Date
				Cr	edit Warnings · · · · · Both Warnings · · · · ·	Auto Post Non-Invt. v	None
				St	ockout Warning	Allow VAT Difference	

Setting warning types in BC



Credit Limit (LCY)

Specifies the maximum amount you allow the customer to exceed the payment balance before warnings are issued. <u>Learn more</u>

Explanation : LCY=Local Currency (in ourt model = British pound - thanks to the fact that we work with an English demo database, which is used as a demo database worldwide)

Sales Order Print confirmation->Preview only



Sales Order posting (by use hot key F9)->Result->Sales invoice



You can also find it in BC using the search window

List of all Posted Sales Invoices



Customer Ledger Entries (raw data) - review

10000 TI C			Ø +	۵					
10000 · The Cannon	Group PLC								
New Document Approve Reques	t Approval Prices & Disc	counts Navigate Custo	omer More options						
General				Show more					
No	10000		Credit Limit (LCY)	0.00					
Name · · · · · · · · · · · · · · · · · · ·	The Cannon Group PLC		Blocked · · · · · · · · · · · · · · · · · · ·						
Balance (LCY)		168,724.16	Total Sales	17,388.76					
Balance Due (LCY)		168,724.16	Costs (LCY)	11,957.70					
			Ctrl-F						
Customer Ledger F	/								
customer Ledger E	ntries /	🗅 Search 🛛 👿	Edit List Process	Line Entry Navigate	🚺 Open in Exce	I More optio	ons		
	ntries >	O Search	Edit List Process	Line Entry Navigate	Vpen in Exce	I More optic	ons		
	ntries	O Search 🐺	Edit List Process	Line Entry Navigate	Vpen in Exce	I More optic	ons		
	Document	O Search	Edit List Process	Line Entry Navigate	🛯 Open in Exce	I More optio	ons		Remaining
Posting Date	Document Type	Search	Edit List Process	Line Entry Navigate	Open in Exce	I More optic	ons Amount	Amount (LCY)	Remaining Amount
Posting Date \rightarrow 7/20/2022	Document Type	Document N 103033	Edit List Process	Line Entry Navigate Description Order 1003	Currency Code	I More optio Original Amount 359.75	Amount 359.75	Amount (LCY) 359.75	Remaining Amount 359.75
Posting Date $\rightarrow 7/20/2022$ 1/19/2022	Document Type Invoice	 Search Document N 103033 103028 	Edit List Process	Line Entry Navigate Description Order 1003 Order 6005	Currency Code	I More optio Original Amount 359.75 4,101.88	Amount 359.75 4,101.88	Amount (LCY) 359.75 4,101.88	Remaining Amount 359.75 4,101.88
Posting Date → <u>7/20/2022</u> 1/19/2022 1/24/2022	Document Type Invoice Invoice	 Search Document N 103033 103028 103001 	Edit List Process	Line Entry Navigate Description Order 1003 Order 6005 Invoice 103001	Currency Code	I More optio Original Amount 359.75 4,101.88 8,182.35	Amount 359.75 4,101.88 8,182.35	Amount (LCY) 359.75 4,101.88 8,182.35	Remaining Amount 359.75 4,101.88 8,182.35
Posting Date → 7/20/2022 1/19/2022 1/24/2022 1/16/2022	Document Type Invoice Invoice Payment	 Search Document N 103033 103028 103001 2596 	Edit List Process	Line Entry Navigate Description Order 1003 Order 6005 Invoice 103001 Payment 2022	Currency Code	More option Original Amount 359.75 4,101.88 8,182.35 -67,704.67	Amount 359.75 4,101.88 8,182.35 -67,704.67	Amount (LCY) 359.75 4,101.88 8,182.35 -67,704.67	Remaining Amount 359.75 4,101.88 8,182.35 0.00

Item Ledger Entries



General Ledger Entries

Tell me what you want to do G/L	2 X
On current page (Accountant)	Show all (12)
Budget View or edit estimated amounts for a range of accounting) periods.
G/L Journal Entry Prepare to post any transaction to the company books.	
G/L Trial Balance View, print, or send a report that shows the balances for t	he general ledger accounts, in
Go to Pages and Tasks	Show all (7)
> G/L Budgets	Lists
> Job G/L Journals	Tasks
> Job Post WIP to G/L	Tasks
Go to Reports and Analysis	Show all (14)
G/L Register	Reports and Analysis
G/L Registers	Archive
Job WIP To G/L	Reports and Analysis

	G/L Registers Work Date: 7/20/	G/L Registers Work Date: 7/20/2022											
	✓ Search Process Repo	rt Reverse 🚺 Oper	n in Excel More options		\ ≡								
	Creation No.↓ Date	Creation Time User ID	Journal Source Code Batch Name	From Entry No.	To Entry No.								
	<u>136</u> : 8/25/2021	12:21:25 PM TEACHER	SALES	2836	2838								
	Select More 7/29/2021	2:55:41 PM TEACHER	PURCHASES	2833	2835								
ſ													
		Report Reverse	Open in Excel Act	tions Related	Reports ••								
	🛃 General Ledger	耳 Vendor Ledger	폐 Bank Account Ledger	🚮 Maintenanc	e Ledger								
	🖫 Customer Ledger	🖹 Employee Ledger	🖫 Fixed Asset Ledger	🖷 VAT Entries									

Ge	neral Ledger Er	ntries	s 📔 🔎 Se	arch 📑 Edit Li	ist Process	Entry	Open in Excel	More option	5			
	Posting Date ↓		Document Type	Document No.	G/L Account No.	Description	1	Gen. Posting Type	Gen. Bus. Posting Group	Gen. Prod. Posting Group	Amount	Bal. Account Type
\rightarrow	7/20/2022	÷	Invoice	103033	6110	Order 100	13	Sale	DOMESTIC	RETAIL	-287.80	G/L Account
	7/20/2022		Invoice	103033	5610	Order 100	13				-71.95	G/L Account
	7/20/2022		Invoice	103033	2310	Order 100)3				359.75	G/L Account

Purchase Order – List of Vendors

LinkUp Fin	ance Journals	 Cash Mar 	nagement 🗸	Cost Accountin	$_{ m ig}$ \sim Fixed Assets \sim	Posted Documents	 Setup & E 	xtensions \smallsetminus
Chart of Accounts	Bank Accounts	Customers	Vendors	Purchase Orders	Incoming Documents	Purchase Invoices	EC Sales List	VAT Returns
imes You can include	Azure AI capabilities	in the cash flow f	orecast. E	nable Azure Al Don't	ask again			

Vendors: All 🗸	🔎 Search 🕂 New 🗎 Delete 🏻 Process 🗸	New Document \lor Vendor \lor N	lavigate 🗸 📓 Open in Excel 🛛 More option	5					V 🗏 🛈 🔎
No. †	Name	Location Code Phone I	No. Contact	Search Name	Balance (LCY)	Balance Due (LCY)	Payments (LCY)		
01254796	Progressive Home Furnishings		Mr. Michael Sean Ray	PROGRESSIVE HOM	106,130.69	106,130.69	0.00	① Details ① Attachments (0)	
01587796	Custom Metals Incorporated		Mr. Peter Houston	CUSTOM METALS I	0.00	0.00	0.00		
01863656	American Wood Exports		Mr. Jeff D. Henshaw	AMERICAN WOOD	77,793.33	77,793.33	0.00	Vendor Statistics	
01905283	Mundersand Corporation		Mr. Mike Hines	MUNDERSAND COR	0.00	0.00	0.00	Vendor No.	10000
01905382	NewCaSup		Mr. Toby Nixon	NEWCASUP	0.00	0.00	0.00	Balance (LCY)	132,102.66
01905777	OakvilleWorld		Mr. Sean P. Alexander	OAKVILLEWORLD	0.00	0.00	0.00	Outstanding Orders (LCY)	1,129.50
10000	London Postmaster		Mrs. Carol Philips	LONDON POSTMAS	132,102.66	117,701.40	72,240.56	Amt. Rca. Not Inva. (LCY)	6,000.00
20000	AR Day Property Management	YELLOW	Mr. Frank Lee	AR DAY PROPERTY	27,605.81	19,105.81	154,113.20	Total (LCY)	139,232.16
20300190	Malax-Dan Export Unit Sdn Bhd	YELLOW	Mr. Fabrice Perez	MALAY-DAN EXPOR	0.00	0.00	0.00	Overdue Amounts (LCY) as of 02/01/22	117,701.40
20319939	KDHSL99 Son Bhd		Mr. Toh Chin Theng	KDHSL99 SDN BHD	0.00	0.00	0.00	Invoiced Prepayment Amount (LCY)	0.00
20323323	Tengah Butong San Bhd		Mrs. Anisah Yoosoof	TENGAH BUTONG S	0.00	0.00	0.00	Payments (LCY)	72,240.56
21201992	Texpro Maroc		M. Charaf HAMZAOUI	TEXPRO MAROC	0.00	0.00	0.00	Refunds (LCY)	0.00
21218838	Top Bureau	BLUE	M. Fadi FAKHOURI	TOP BUREAU	0.00	0.00	0.00	Last Payment Date	1/12/2022



Vendor Card

Purchase Order – Vendor Card

¢	Vendor Card Work Date: 2/1/2022		Ø	+ 0		√ Saved ⊏ ₇ ⊀	
	10000 · London Postmaste	er					
	Process Request Approval New Document	Navigate Vendor Actions Related Reports Fewer opti	ons			0	
	Invoicing						Show less
	VAT Registration No.	895741963	Prices Including VAT		Foreign Trade		
	GLN	8712345000028	Posting Details		Currency Code		~
	Pay-to Vendor No.		Gen. Bus. Posting Group	DOMESTIC ~			
	Invoice Disc. Code	10000 ~	VAT Bus. Posting Group	DOMESTIC ~			
			Vendor Posting Group	DOMESTIC V			
			_				
	Payments					S	how more
	Application Method	Manual	Priority	1	Partner Type		~
	Payment Terms Code	21 DAYS \checkmark	Block Payment Tolerance		Cash Flow Payment Terms Code		~
	Payment Method Code	~	Preferred Bank Account Code	~	Creditor No.		
	Receiving						
	Location Code	V	Lead Time Calculation		Customized Calendar	lo	
	Shipment Method Code	CIF ~	Base Calendar Code	\vee	Over-Receipt Code		\sim

General Ledger Settings – already presented

• Link to **the general ledger account settings** on which the purchase order, that will become the purchase invoice will be posted



See tab Invoicing and options : Show more fields, Select from full list->Edit list->Option Setup

Vendor card -> one card = one chosen parameter

Gen. Bus. Posting Group ↑ ▼	Gen. Prod. Posting Group ↑	Description	View All Acc on	Sales Account	Sales Credit Memo Account	Sales Line Disc. Account	Sales Inv. Disc. Account	Sales Pmt. Disc. Debit Acc.	Sales Pmt. Disc. Credit Acc.	Sales Prepayments Account	Purch. Account	Purch. Credit Memo Account
\rightarrow DOMESTIC \sim	MANUFACT			6110	6110	6910	6910				7110	7110
DOMESTIC	MISC			6110	6110	6910	6910			5380	7110	7110
DOMESTIC	NO VAT			6110	6110	6910	6910			5360	7110	7110
DOMESTIC	RAW MAT			6210	6210	6910	6910			5380	7210	7210
DOMESTIC	RETAIL			6110	6110	6910	6910			5380	7110	7110
DOMESTIC	SERVICES			6410	6410	6910	6910			5370	7110	7110
	•											

Item card -> one card=one chosen parameter

Purchase Order – document (Header and Lines)

LinkUp Fin	anceJournals	 Cash Ma 	anagement $\!$	Cost Accountin	g \checkmark Fixed Assets \lor
Chart of Accounts	Bank Accounts	Customers	Vendors	Purchase Orders	Incoming Documents
imes You can include	Azure Al capabilities	in the cash flow	forecast. Ena	able Azure Al Don't	ask again

Dynamics 365 Business Central				
LinkUp Finance > Journals >	Cash Management \lor	Cost Accounting \lor	Fixed Assets > Posted Doc	:uments \lor Setup & Extensions \lor \equiv
Purchase Orders: All -> -> Search	+ New 🗊 Delete 🛛 P	Print/Send 🗸 🛛 Order 🗸	Release 🗸 🛛 Posting 🗸 🛛 Nat	vigate 🗸 📓 Open in Excel 🛛 More options

Purchase Order (PO) – document (Header and

106056 · London Po Process Release Posting Ord	er Request Approval Print/Send Navigate	Actions Related Fewer opti	ons									
General											Show less	
Vendor No.	10000 ~	Contact	Mrs. Carol	Philips		R	esponsibility Center		LONDON		~	
Vendor Name	London Postmaster ····	Document Date	2/1/2022			₫ A	ssigned User ID · · · ·				\sim	
Buy-from		Posting Date	2/1/2022			titi s	atus		Open			
Address	10 North Lake Avenue	Due Date	2/22/2022			Ē						
Address 2		Vendor Invoice No.	*									
City · · · · · · · · · · · · · · · · · · ·	London	Purchaser Code · · · · · · · RL v					wner	etne	reis			
Post Code	N12 5XY	No. of Archived Versions · · · · · · · · 0				0	an or	ange	asteris	sk		
Country/Region	GB ~	Order Date	Order Date 2/1/2022				VOUR	and t	bbc o	alway	c	
Contact No.	CT000129	Quote No.					youn		U auu	aiway	3	
Phone No.		Vendor Order No.					the d	ata !!	!!			
Mobile Phone No.		Vendor Shipment No.										
Email · · · · · · · · · · · · · · · · · · ·	mrs.carol.philips@contoso.com	Alternate Vendor Address Code				~						
Lines Manage Line Fund	tions Order Fewer options										5	
Type No.	Description Location Code	Bin Code Quantity	leserved Quantity	Unit of Measure Code	Direct Unit Cost Excl. VAT	Line Amount Excl. VAT	Qty. to Receive	Quantity Received	Qty. to Invoice	Quantity Invoiced	Qty. to Assign	
→ Item : 1936-S	BERLIN Guest Chair, yellow BLUE	10	_	PCS \vee	80.00	800.00	10		10		0	

PO- Preview

							ך [\leftarrow	Purchase (Order Wo	rk Date: 2/1/2	2022				
Purchase	Order 106056				cronus				1060	56 · L	ondon	Pos	tmaster			
01 February 20 Page 1/1	22															
		Ship-to Ad	dress						Process	Release	Posting	Order	Request App	roval Pr	rint/Send	Navigate
London Postm Mrs. Carol Phil 10 North Lake	naster ilips 2 Avenue	CRONUS 5 The Ri Westmir	internation ng nster	nal Ltd.	CRONUS, London Jack S. Richins Kensington Street	RC.			🚮 Post	🖷 Po	ost and Print.		Preview Posting	🛅 Post	t and New	
London, N12 5 Great Britain	5XY	London,	W2 8HG		London, N12 5XY											
VAT Registrati	ion No. 895741963	Great Br	itain		Great Britain											
Payment Terms Net 21 days	Buyer Richard Lum	Receive B	Y	Shipn Cost	nent Method Insurance and Freight	t										
Prices Including V False	VAT VAT Registration No. 777777777	Giro No. 888-999	9													
Vendor Invoice N	No. Vendor Order No.															
No. Des	scription	Quantity	Unit	Direct	t Unit Cost VAT Identifier	Line Amount										
20-123 BEF	RLIN Guest Chair, yellow	10	Piece	80.00	VAT25	800.00										
					Total GBP Excl. VAT	800.00										
					25% VAT	200.00										
				,	Total GBP Incl. VAT	1,000.00										

PO - preview posting by appropriate icon

~	Posting Preview Work Date: 2/1/2022	c /		
	🔎 Search 🗟 Show Related Entries 🛛 🖬 Open in Excel 🔋 More options	$\nabla \equiv$		
	Related Entries	No. of Entries		
	G/L Entry	3		
	Vendor Ledger Entry	1		
	Item Ledger Entry	1		
	VAT Entry	1		
	Detailed Vendor Ledg. Entry	1		
	Value Entry	1		



	2	Dimensions	📲 Open in E	7 ≣			
Posting Date		Document Type	Document No.	External Document No.	Vendor No.	Message to Recipient	Description
2/1/2022	÷	Invoice	***	12334	10000		Order 106056

	×	Open in Excel	ixcel More options							
Posting Date		Entry Type	Document Type	Document No.	Item No.	Description	Department Code	Proj		
2/1/2022	÷	Purchase	Purchase R	***	1936-S					

Invoice (could be modified by personalize feature-adding fields)

Presented in BC - 2

Inventory (could be modified by personalize feature-adding fields)

General Ledger Registers-> Archive

Tell me what you want to do	2 X
G/L	
On current page (Accountant)	Show all (12)
Budget View or edit estimated amounts for a range of accounti	ng periods.
G/L Journal Entry Prepare to post any transaction to the company books.	
G/L Trial Balance View, print, or send a report that shows the balances for	r the general ledger accounts, in
Go to Pages and Tasks	Show all (7)
> G/L Budgets	Lists
> Job G/L Journals	Tasks
> Job Post WIP to G/L	Tasks
Go to Reports and Analysis	Show all (14)
G/L Register	Reports and Analysis
G/L Registers	Archive
Job WIP To G/L	Reports and Analysis

PO – General Ledger Entries - preview

G/L Entries Previe	G/L Entries Preview $\begin{subarray}{c} \end{subarray}{c} Search & Den in Excel & More options & & & \\ \hline \end{subarray}{c} \end{subarray}$												
Posting Date	Document Type	Document No.	G/L Account No.	Description	Debit Amount	Credit Amount	Department Code	Project Code	Gen. Posting Type	Gen. Bus. Posting Group	Gen. Prod. Posting Group	Amount	Bal. Account Type
2/1/2022	Invoice	***	7110	Order 106056	800.00				Purchase	DOMESTIC	RETAIL	800.00	G/L Account
2/1/2022	Invoice	***	5630	Order 106056	200.00							200.00	G/L Account
<u>2/1/2022</u> :	Invoice	***	5410	Order 106056		1,000.00						-1,000.00	G/L Account

PO – F9 posting



?	The order is posted as number 108066 and moved to the Posted Purchase Invoices window.
	Do you want to open the posted invoice? -
	Yes No

			Purchase - Invoice
London Postmaster Mrs. Carol Philips			Page 1
10 North Lake Avenue London, N12 SXY Great Britain			CRONUS, London RC. Jack S. Richins Kensington Street, 22 London, N12 SXY
			Great Britain
		Phone No.	+44-999 154642
Pay-to Vendor No.	10000	Home Page	
Invoice No.	108066	Email	
Order No.	106056	VAT Registration No.	777777777
Document Date	02/01/22	Giro No.	888-9999
Posting Date	02/01/22	Bank	World Wide Bank
Due Date	02/22/22	Account No.	99-99-888
VAT Registration No.	895741963	Purchaser	Richard Lum
Payment Terms	Net 21 days		
Shipment Method	Cost Insurance and Freight		
Prices Including VAT	No		

No.	Description	Quantity	Unit of Measure	Direct Unit Cost	Discount %	Allow Invoice Discount	VAT Identifier	Amount
1936-S	BERLIN Guest Chair, yellow	10	Piece	80.00		Yes	VAT25	800.00
						Total GBP Excl. VAT 25% VAT		800.00 200.00
						Total G	BP Incl. VAT	1,000.00

VAT Amount Specification

VAT Identifier	VAT %	Line Amount	Inv. Disc. Base Amount	Invoice Discount Amount	VAT Base	VAT Amount
VAT25	25.00	800.00	800.00	0.00	800.00	200.00
Total		800.00	800.00	0.00	800.00	200.00

Ship-to Address

CRONUS International Ltd. 5 The Ring

Westminster

London, W2 8HG

Great Britain

Use of items journal (in our case to purchase)

item j												
On current p	age (Sales (Order Process	or)									
Salespers View amo	son - Sales S ounts for sa	Statistics les, profit, invo	ice									
Go to Pages	and Tasks											
> Item Jour	rnals											
Batch Name	•••••				DEFAULT							
Manage Hom	e Line N	fore options										
Image Image												
Posting Date	Entry Type	Document No.	Item No.	Description	Location Code	Bin Code	Quantity	Unit of Measure Code	Unit Amount	Amount	Discount Amount	Unit Cost
17.02.2027	Purchase	T00028	TI_019	Master Showel	BLUE		10	PCS	70,00	700,00	0,00	70,00





See created Item entries

One partd od the Item card

🛅 Copy Item	着 Adjust Inventory	ᄸ Create Stockkeeping Unit	: 📑 Apply Temp
Item			
No		_019	
Description · · · ·		laster Showel	
Blocked · · · · · ·			
Туре	In	ventory	\sim
Base Unit of Measu	re ····· Po	CS	\sim
Last Date Modified		5.11.2023	
GTIN · · · · · · · ·			
Inventory			
Shelf No.			
Created From Catal	og Item · · · · · ·		
Search Description	· · · · · · · · · · · · · · · · · · ·	IASTER SHOWEL	
Inventory			12
Qty. on Purch. Orde	er · · · · · · · · · · · · · · · · · · ·		0

Created item ledger entries (transactions)

ltem Ledger Entrie	es 🔎 Search	🔁 Find entries Entry 📑 Order	Tracking 🔋 🕒	Application Work	sheet									ዸ 7 ≣
Posting Date	Entry Type	Document Type	Document No.	Item No. 🝸	Description	Depart Code	Lot No.	Serial No.	Expi Date	Proj Code	Location Code	Quantity	Invoiced Quantity	Cost Amount (Expected)
<u>17.02.2027</u> :	Purchase		T00028	<u>TL019</u>			-	-			BLUE	10	10	0,00
01.03.2026	Purchase	Purchase Return Shipment	105004	TI_019			_	_			RED	-2	-2	0,00
01.03.2026	Purchase	Purchase Receipt	107086	TI_019			_	_			RED	2	2	0,00
01.03.2026	Purchase	Purchase Receipt	107086	TI_019			_	_			BLUE	2	2	0,00

Not a single day without a joke !!!



"You're right. We should have built the castle first, THEN the moat."

Máš pravdu. Asi jsme napřed měli postavit ten hrad a teprve potom ten vodní příkop.

