Gartner Magic Quadrant Tool

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Agenda related to MQ Matrix

- Positioning Technology Players within a specific market
- Giving you a wide-angle view of the relative positions of the market's competitors
- Helps to digest how well technology providers are executing against their stated vision



MQ Matrix

Ability to execute -schopnost řídit firemní procesy



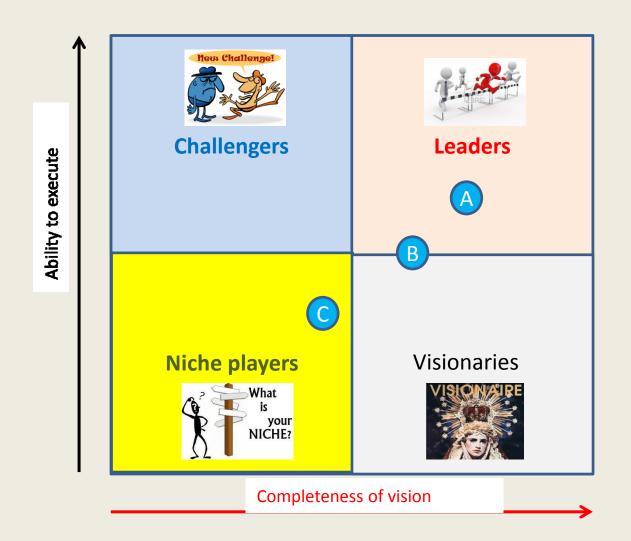
Niche=mezera na trhu (gaps)

MQ Matrix explanation

- Leaders execute well against their current vision and are well positioned for tomorrow (make money now and in the future - TOC statement).
- Visionaries understand where the market is going or have a vision for changing market rules, but do not yet execute well (stand ups)
- Niche Players focus successfully on a small segment, or are unfocused and do not out-innovate or outperform others
- Challengers execute well today or may dominate a large segment, but do not demonstrate an understanding of market direction.

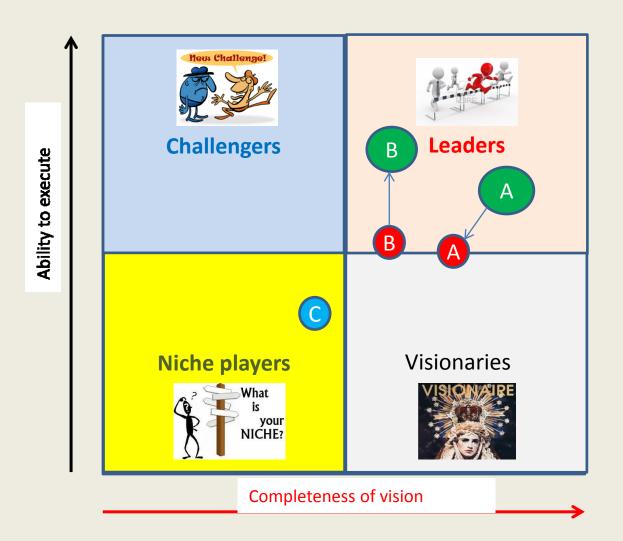
MQ Matrix

"A" better than "B" and "B" Better than"C"



MQ Matrix

Using colors in order to show progress (Red =bad, Green = good)

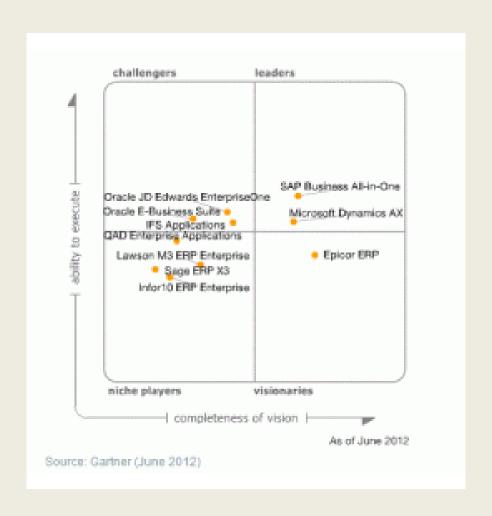


MQ for BI

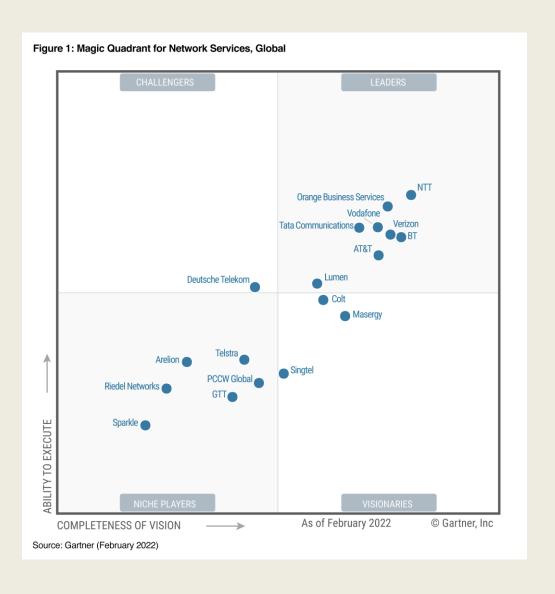




MQ for ERP



MQ for Network Services



Studie Magic Quadrant pro oblast archivace podnikových informací



End of section