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# Fundamental analysis

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25th March 2008

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# Main analysis of assets

- Three different approaches:
    - Fundamental analysis (USA: 85 %; GB: 75 %)
      - analysis of data (accounting, economic, global, etc.)
    - Technical analysis (USA: 13 %; GB: 13%)
      - Analysis of charts
    - Psychological analysis (least then 5 %)
      - Analysis of psychological factors
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# Main analysis of assets

- Main objective of these three analysis
    - Which security is
      - Underestimate
      - Overestimate
      - Correctly estimate?
    - Over- and underestimate securities their
      - intrinsic value (value determined by analysis) is different from spot market value.
    - Next objective is finding answers to questions:
      - Why is particular security over-, under- or correctly estimate.
      - And why we can expect decline or increase of particular security price.
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# Fundamental analysis

- Analysis base on usage of
    - Company data (expected and historical profits, dividend payments, etc.) and
    - basic economic, political, social, geographic factors.
  - Three levels
    - Economy (market) fundamental analysis
    - Industry fundamental analysis
    - Company fundamental analysis (analysis of particular securities)
  - Main objective the most exact answer to question:
    - Which stock is over-, under- or correctly estimate.
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# Fundamental analysis

- Fundamental analysis is basic tool for investment strategy called Stock-Picking:
    - Looking for underestimate stocks, purchase of them because it is expected rise of their prices in the future.
  - Sources of fundamental analysis
    - Accounting and statistic data
    - Prognoses of further development of particular
      - company
      - industry
      - economy
    - Key question: efficiency of the market
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# Form of effectiveness

- I Weak form of effectiveness
  - II Middle form of effectiveness
  - III Strong form of effectiveness
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# Theory of effective market

- In effective market security prices reflect all information that are known and are significant.
  - In this market do not exist over- or underestimate securities.
  - In effective market any analysis of securities works.
  - According to speed of capital market reaction exist three levels of effective market.
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# Weak form of effectiveness

- Prices of securities absorb immediately all historical information
  - In this case there is no reason for prediction of future security prices from historical development.
  - There is not expected any future reaction related with historical information.
  - Technical analysis is usable only if it based on current market date.
  - Changes in security prices in weak effective market are independent and random as well information that they immediately reacted.
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# Middle form of effectiveness

- Prices of securities absorb immediately all historical and current information.
  - Only insider information are not absorbed by security prices and it is only way how to gain higher revenue in this market.
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# Strong form of effectiveness

- Prices of securities absorb immediately all historical, current and other information.
  - Price of security in this effective market represents objective value.
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# Anomaly breaks effectiveness of market

- The January Effect

- Stocks of small companies
- In January especially in first two weeks over average growth in prices of these companies.

- Reasons

- A general increase in stock prices during the month of January.
  - This rally is generally attributed to an increase in buying, which follows the drop in price that typically happens in December when investors, seeking to create tax losses to offset capital gains, prompt a sell-off.
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# Anomaly breaks effectiveness of market

- The Day of the Week Effect
    - Refers to the tendency of stocks to exhibit relatively large returns on Fridays compared to those on Mondays.
    - This is a particularly puzzling anomaly because, as Monday returns span three days, if anything, one would expect returns on a Monday to be higher than returns for other days of the week due to the longer period and the greater risk.
    - This effect is explained as a reaction to important negative information announced on Friday or psychological motions of investors.
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# Anomaly breaks effectiveness of market

- **The Neglected Firms Effect**
    - Neglected firms are usually the smaller firms that analysts tend to ignore.
    - The abnormally high return exhibited by neglected firms may also be due to the lower liquidity or higher risks associated with the stock.
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- According to mentioned abnormal events we can say that capital market are ineffective.
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# Economy (market) fundamental analysis

- The objective:
    - Identify, investigate and evaluate of whole economy factors that have an influence to value of particular security.
    - For description of situation and development in particular market are used
      - Macroeconomics aggregates
        - Interest rate, inflation rate, GDP, movements of capital, monetary aggregates, etc.
  - Historical analysis of particular global aggregates and capital market were founded out relations that can be used as a initial point for prognosis of future development.
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# Main relations between aggregates

- Negative relation between development of interest rate and stock exchange rate.
  - Correlation rate about -0,85
  - If interest rates rise up the exchange rates decline and vice versa.
  - Several explication:
    - Competitive relations between bonds and securities
      - In phase of rising interest rate there is decline in expected revenue from securities and growth of expected revenues from bonds.
      - Investors move from security to bond market.
      - In stock market – decline of demand and subsequently decline in stock prices
      - In bond market – increase of demand and subsequently increase of prices and vice versa.
    - The highest growth of bond price is at the end of economic cycle
    - The significant decline of bond price is typical for the economic bottom.



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# Main relations between aggregates

- Negative relation between inflation rate and stock exchange rate.
    - The growth of inflation rate is followed by decline of stock prices.
  - Positive relation between development of stock exchange rates and real economic output.
    - BUT on short and medium time-term (3 - 9 months): securities fulfill function of leading indicator in relation to real economic output.
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# Main relations between aggregates

- Why Leading Indicator?
    - Investors make decision a business on the basis of principle of expectation.
    - All indicators that are observed by investors have an expected character and also fulfill function of Leading Indicator to economic output (expected profit and expected profit margin).
  - In long-time period (decades) there is continues growth of economic output and subsequent growth of stock prices. This is motivated by growing level of living and economic level.
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# Main relations between aggregates

- Relation between money supply and stock exchange rate.
  - Also leading indicator the growth of the money supply is followed by growth of stock exchange rate.
- Relation between state budget and stock markets
  - Government support of income part of budget (higher taxation) and negative impact in stock markets (limited resources for dividends, reinvesting, etc.)
- Relations between stock exchange rate and
  - Movements of capital
  - Currency exchange rate
  - Political or economical shocks
    - Political shocks
      - Unexpected demissions of government
      - Scandals related with political members (demission of Nixon in 1974)
      - Terroristical attacks
      - Wars, etc

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# Main group of factors

- All factors that are used in fundamental analysis can be divided into three main groups
    - Leading factors – to prognoses of economic development, move in advance to economic development.
    - Coincident factors
      - Give an evidence about running of economic cycle.  
They confirm particular development trend or change.
    - Lagging factors
      - With delay confirm past development of economic cycle.
      - Can be used for analysis of mutual relations
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Leading factors	Coincident factors	Lagging factors
Monetary supply	Total value of wage for employees and non-agriculture workers	Average duration of unemployment
Exchange rates	Income-transfer payments	Wage to unit of output
Changes of material prices	Total value of industry production	Change in consumer price index
New buildings permissions	Sales for goods	
Order of new machinery and equipment		
Order of resources		
Average number of worker hours per week		
Changes in number of credits		
Development of cash-flow		

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# Industry fundamental analysis (FA)

- Main objective
    - Identification of sector characteristic factors, lines or specifics of sector where particular company makes a business.
    - The object is
      - explored, analyzed and predicted development of these specific sector factors and
      - find out the impact of these factors in instinctive value of company stock.
  - Important sectors factor are the following
    - Life cycle of industry
    - Market structure of sector (monopoly, oligopoly, etc.)
    - Role of regulatory body
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# Life Cycle of Industry

- It is a cycle of particular evolutionary phases from rise to expire of industry.
  - In particular phases are different developments of
    - Profits
    - Revenues or
    - Security exchange rates
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# Life Cycle of Industry

- Three main phases
  - Pioneer phase
  - Phase of development
  - Phase of stabilization





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# Life Cycle of Industry

- Pioneer phase
    - It starts of life cycle of industry
    - Characteristics
      - Strong rise of demand about company products
      - The demand is fueled by fact that
        - it is new or updated product attractive for consumer
      - Company is able to gets high (often above an average) profit
      - This profit is a lure for competitors
        - A lot of new companies entrance during this phase in the market but because of strong competition do not all of them survive and expire in the short time period.
      - Position of particular subject is weak, profits, revenues, instinctive value and exchange rates of stocks fluctuates very strongly.
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# Life Cycle of Industry

- Investment in industry in pioneer phases promise high revenue but are related with high risk.
  - At the end of the 1970's pioneer phase of personal computers.
  - In the 1990's pioneer phase of cell phones.
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# Life Cycle of Industry

- Phase of development
    - General stabilization of industry.
    - Companies that survival pioneer phases build their market position, growth and expand.
    - Declining in fluctuation of revenues, profits and exchange rate.
    - High level of competition in industry, it has impact in prices that are decreasing.
    - Level of competition can be negatively affected by government intervention.
    - Demand about production is relatively high and profits, revenues and exchange rates are still rising but slower than in the pioneer phase.
    - Risk related with investment in this companies is lower but also revenues form investments are lower.
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# Life Cycle of Industry

- Phase of stabilization
    - Final phases of live cycle.
    - High stability in development of prices, revenues or exchange stock rates.
    - Dominant role played by established, strong and stable companies.
    - Average profit rate in this industry is declining and some companies leave of industry.
    - Next development of particular industry by two ways:
      - Continued decline in demand, product prices, or
      - Important revolutionary innovation that bring resuscitation of industry and subsequent passing of pioneer, development and stabilization phases.
      - In order the company was able to implement resuscitation is important to have
        - Capital, new technology and capacity to produce new product with the most lowest costs, etc.
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# Sensitivity of industry to economy cycle

- According to sensitivity of profits, revenues and exchange rates to economic cycle can be all industries divided into 3 branches.
    - Cyclic industry
      - Development of profit, revenues and security exchange rates imitates development of economic cycle.
      - The higher profit these industries get in conjuncture the lowest in recession.
      - Typical industries with non-essential goods (luxury goods) their consumption can be postponed in the future when economic situation will be more favorable.
      - Examples: building industry, car industry, hotels, clothing industry, etc.
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# Sensitivity of industry to economy cycle

- ❑ Neutral industry
  - In these industries there is no possible to identify relation between their profits and economic development.
  - Neutral industries produce essential goods.
  - Examples: food industry, beverage industry, newspapers, pharmaceutical industry, etc.
- ❑ Anti-cycle industry
  - These industries get the higher revenues in the time of recession. Typical examples are industries that offer cheaper substitutes of expensive goods of cyclical industry.
  - Examples in the in the 1970's
    - ❑ Cable television as a alternative of expensive travelling
    - ❑ In the half of the 1990's video-tape library alternative to cinema

# Sensitivity of stocks to economy cycle

- Also stocks can be divided according to their exchange rate movements in particular part of economic cycle.
  - Cycling stocks
    - The most volatile
    - The higher revenue at the beginning or in the first half of conjuncture
    - The higher decline at the beginning or in the middle of recession.
      - Aggressive stocks that rise up or decrease more than the market as a whole.
    - Examples
      - Stocks of
        - companies producing goods of long-term consumptions
        - mining companies
        - energetic companies, etc

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# Sensitivity of industry to economy cycle

## ■ Defensive stocks

- For these stocks it typical that the higher revenues get in last phase of conjuncture.
  - But reaction of these stocks is much less intensive than in cyclical stocks
    - The changes in stock prices are in lower range than changes of whole economy
  - Examples, companies produce
    - Some goods of long term consumption
    - Initial goods
    - Petroleum companies
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# Sensitivity of industry to economy cycle

- Growth stocks
    - Stocks that get above-average profits and revenues.
    - High level of intrinsic value of these stocks
    - These securities are combination of growth and defensive characteristics
    - Above-average profits only for limited time because of
      - competitors,
      - limited demand or
      - dating of product.
    - Stock are marketed as growth stocks are only for limited time
    - Examples
      - In the history
        - Pharmaceutical industry
        - Color receiver
        - Computer industry, etc.
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# Company fundamental analysis

- Analysis of particular stocks
  - Main objective
    - find out intrinsic value of particular stock
  - Intrinsic value is compared with spot price and stocks are categorized as a
    - Underestimate
    - Correctly estimate
    - Or overestimate
  - According this is formulated investment recommendation – buy, sell, hold.
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# Company fundamental analysis

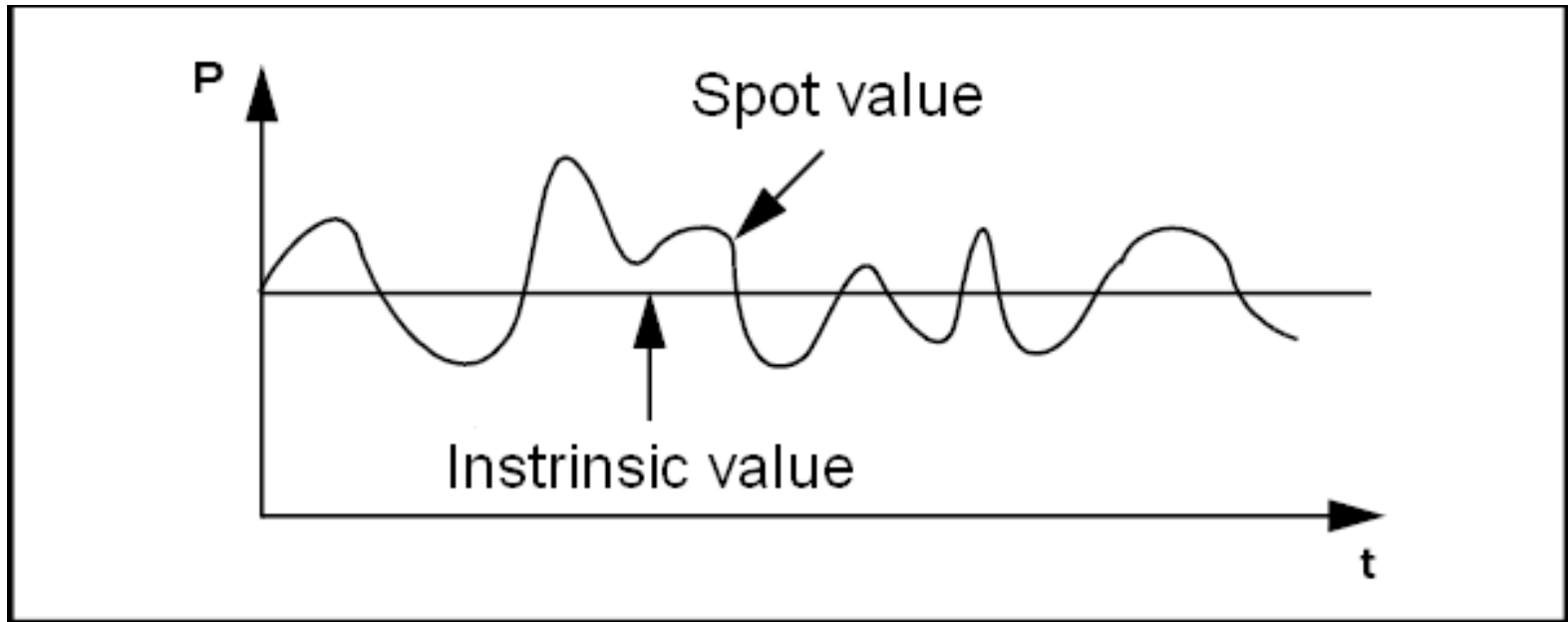
- Intrinsic value – key factor of fundamental analysis
  - Intrinsic value
    - right value for which stock should be traded in the market.
  - Intrinsic value reflects
    - all important company characteristics (company size, its life cycle, mindedness, profitability, etc.)
    - Perspectives of company in the future
    - All industry or global factors
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# Company fundamental analysis

- Spot market price does not respond with intrinsic value.
    - Sometime is over and sometime is under intrinsic value. The exchange rate volatile about intrinsic value.
    - In the stock market is running continual valuation process.
    - Analytics and Investors are trying to identify over- and underestimate stocks.
    - As a result they change demand about particulate stock and help to elimination of difference between spot value and intrinsic value.
    - Decisive influence to limitation of this difference is by actions of professional investors called “smart money”.
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# Company fundamental analysis



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# Company fundamental analysis

- Difference between spot value and intrinsic value is determined by
    - Psychological factors
    - Technical factors
    - Efficiency of market
      - Market with lower level of efficiency
        - Difference wider, because reaction of spot exchange rate to new information is slower.
        - With rising efficiency the difference is narrower.
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# Methods of setting intrinsic value

- Models basic on future revenues that can get investors
    - Dividend discount models
    - Profit models
    - Cash flow models
  - Models basic on information from accounting reports
    - Book models
  - The most sophisticates and accurate models are
    - First three above mentioned
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# Dividend discount model

- The most sophisticated method
  - Base on presumption that intrinsic value is given by current value of all future incomes from particular stock.
  - All future incomes are given by
    - dividend payments
    - And under particular conditions by sale rate of stock
  - With dividends these models operate always
  - With sale rate only if is expected of early sale of stock
  - There are two main group of models
    - Dividend discount model with infinite time of holding
    - Dividend discount model with ultimate time of holding
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# Profit models

- Price/Earnings ration
- How much must investor pay for one unit of profit generated by company
- Advantages
  - Easy and quick
  - Comparison of several securities according to investor attractively
  - Definition of successful investment strategy
  - Analysis of actual attractiveness of stock and comparison with history
- Disadvantages
- Not usable if company in loss
  - Depends on accounting methodology
  - Problems with comparison of different industries or countries
    - P/E is influenced by global or specific factors for particular economy
      - From 1985 – 1989
      - P/E ration in Japan 37.9 to 70.9
      - P/E ration in USA 8 to 19
      - P/E ration in UK 10 to 18

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# Profit models

- P/BV ratio
  - Price of stock/Book value
  - How much must investor pay for one unit of shareholders' capital of particular company
    - ROE: return on equity
  - P/S ratio
  - Price of stock/Sales
  - How much must investor pay for one unit of sales
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Thank you for your attention

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