

# REVIEW TEST

## PJI1A IB Units 1 - 7

|                                    |  |                                     |             |
|------------------------------------|--|-------------------------------------|-------------|
| <b>Name:</b>                       |  |                                     |             |
| <b>Teacher:</b>                    |  | <b>TOTAL</b><br>(60 points to pass) | <b>MARK</b> |
| Number of points (max. 100 points) |  |                                     |             |
| I. Listening:                      |  | III. Grammar:                       |             |
| II. Vocabulary:                    |  | IV. Translation:                    |             |

### I. Listening: (max. 20 points)

points

*You will hear the introduction to a seminar, called the Business Master Class, about the use of Information Technology in the workplace. As you listen, for questions 1-12 complete the notes, using up to three words or a number.*

#### THE BUSINESS MASTER CLASS

##### Arrangements for participants

1. The event will take place over .....
2. Seminar organized by .....
3. The title of the last session will be.....
4. To use the New City Hotel car park, delegates must obtain a.....

##### Dr Sangalli

5. Dr Sangalli has advised many .....
6. The name of his consultancy is .....
7. He is the author of .....
8. In Europe, he is the best-known.....

##### The Business Master Class

Two problems for companies:

9. to become more .....
10. to establish new.....

Two outcomes of session:

11. design your own.....
12. take away documents containing actual.....

### II. Vocabulary: (max. 34 points)

points

**A. Translate the following expressions into English:**

(2 points each)

- bez ohledu na dopad zavádějící televizní reklamy – \_\_\_\_\_
- načrtnout cíle právě odstartované strategie – \_\_\_\_\_
- rozšířit pokrytí a trh předplatitelů – \_\_\_\_\_
- být zodpovědný za sběr, zpracování a uchovávání dat – \_\_\_\_\_
- být ochoten přispět k odstranění závady – \_\_\_\_\_
- podávat týmu zprávy o vývoji a dostávat zpětnou vazbu – \_\_\_\_\_
- předložit návrh ke schválení nadřízenému – \_\_\_\_\_
- obdržet a odmítnout nabídku na převzetí – \_\_\_\_\_

**B. Write expressions the following definitions refer to:**

(2 points each)

1. the process of arranging for somebody outside a company to produce goods or services for the company: \_\_\_\_\_
2. an active consumer who helps correct and better the goods and services they are interested in, invariably by searching the Internet and informing the producer as well as other potential customers of the benefits or drawbacks: \_\_\_\_\_

**C. Complete the sentence with one of the following phrases; translate the selected phrase into Czech.** (2 points each)

#### **TEAM FACILITATOR – REAL-TIME TECHNOLOGY – OUT-OF-COURT SETTLEMENT – OWNERSHIP CLAIM – ON APPEAL – VERTICAL INTEGRATION**

1. Unfortunately the board have not approved of the solution for the \_\_\_\_\_  
\_\_\_\_\_ and the case had to be dealt with again.  
*In Czech:* \_\_\_\_\_
2. The complexity of view and the ability to take steps instantly is what I consider the main advantage of the \_\_\_\_\_.  
*In Czech:* \_\_\_\_\_
3. The complaint has been heard \_\_\_\_\_ and the verdict should be announced any time now.  
*In Czech:* \_\_\_\_\_

D. Complete the sentences with correct forms of the following verbs; some verbs are not used. (1 point each)

**FALL BEHIND – ENDORSE – WITHDRAW – SUSTAIN – EXCEED  
BRING ABOUT – COMMIT – INTERFACE – CONCEDE**

1. The product, having harmful side effects, endangers the position of the company and has to be \_\_\_\_\_.
2. She was awarded millions in compensation for the injuries she \_\_\_\_\_ in the car accident.
3. The whole project was a disaster. It \_\_\_\_\_ the budget enormously and was only complete a year after schedule.
4. The brand is likely to \_\_\_\_\_ by the image of the star linked with it.

E. Complete each sentence with a word made from the word given in brackets. (1 point each)

1. Shareholders are \_\_\_\_\_ unhappy about the management. (**INCREASE**)
2. The \_\_\_\_\_ of the new tool resulted in its abolition. (**EFFICIENT**)
3. The briefing is designed to \_\_\_\_\_ objectives of particular steps of the project. (**CLEAR**)
4. High prices and the short guarantee \_\_\_\_\_ clients from repeat orders. (**COURAGE**)

### III. Grammar: (max. 30 points)

points

A. Fill in the gaps with a suitable preposition or adverbial, if necessary: (1 point each)

1. Print media account \_\_\_\_\_ a considerably smaller proportion of the pie chart.
2. The delay threatens to bump \_\_\_\_\_ the cost of the construction work.
3. The meeting will have to be put \_\_\_\_\_ as many employees are still not here.
4. HR have set \_\_\_\_\_ a telephone hotline to deal \_\_\_\_\_ enquires.
5. Who shall we blame \_\_\_\_\_ such negligence?
6. I am afraid these files have been interfered \_\_\_\_\_.

B. Rewrite the sentences so that they mean the same as the sentence above. (3 points each)

1. We are advertising the new model on the Internet, but we advertised the old one on TV.  
The new model \_\_\_\_\_, but the old one \_\_\_\_\_.
2. Who did you brief about the assignment after we had sacked three staff members?  
Can you tell me \_\_\_\_\_ after three \_\_\_\_\_  
\_\_\_\_\_?
3. It was absolutely necessary for us to keep to the deadline. Nevertheless, it was a bad decision to sign such inconvenient delivery terms.  
We \_\_\_\_\_ . Nevertheless, we \_\_\_\_\_ such inconvenient delivery terms.

C. Fill the gaps with the appropriate form of the verbs in brackets. Add prepositions if necessary: (1 point each)

We \_\_\_\_\_ (**FINISH**) the project by the end of the next month. The marketing

department \_\_\_\_\_ (**EVALUATE**) the risk factor of launching the product for some time now and they \_\_\_\_\_ (**CONSIDER, SUGGEST, POSTPONE**) it for two or three weeks. The thing is the target audience \_\_\_\_\_ (just, **REACH**) by the advertising campaign and so the advice is \_\_\_\_\_ (**KEEP, RUN**) it until many more people \_\_\_\_\_ (**BE AWARE**) the range of products. Now the PR \_\_\_\_\_ (**MUST, REMEMBER, MAKE**) an announcement to the press. Last time they did not as the information about the project \_\_\_\_\_ (**not COMPLETE**) on time and the product \_\_\_\_\_ (**not CAN, PRESENT**) to the public along with that of competitors'.

D. Choose suitable words or phrases that can complete each sentence. The number of correct answers is 0 – 4. (2 points each)

1. Last year we made \_\_\_\_\_ small profit and \_\_\_\_\_ revenue is increasing rapidly so we took \_\_\_\_\_ steps to have \_\_\_\_\_ loan from \_\_\_\_\_ local bank and relocate to \_\_\_\_\_ Slovak republic.  
A: the, - , - , a, the, the  
B: a, the, the, the, a, the  
C: a, - , - , a, a, the  
D: a, - , - , a, the, the
2. In spite of huge budgets \_\_\_\_\_ the research requires and slow progress, it is believed to ultimately lead to the solution \_\_\_\_\_ will bring the answer to all our questions.  
A: , which; , which  
B: that; that  
C: that; -  
D: -; -
3. Could you tell me if \_\_\_\_\_?  
A: can the suit prompts some change  
B: is the suit prompting some change  
C: will the suit prompt some change  
D: has the suit prompted some change

### IV. Translation: (max. 16 points)

points

Translate the following sentences into English: (8 points each)

Důvod, proč je naše firma žalována za nedodržení smluvních závazků a opomenutí z nedbalosti, je, že jsme nedostatečně zhodnotili rizika, zahájili jsme zkušební projekt bez schválení a přidělení zdrojů. Také náš subdodavatel neskončil svoji práci včas a šrouboval ceny nahoru.

Po převzetí naší firmy konkurenci se samozřejmě sloučila i reklamní oddělení. Bylo obtížné ustanovit společné cíle a postup, protože zatímco my jsme do té doby používali reklamní poštu a sponzorování sportovních událostí, oni díky daleko vyššímu rozpočtu utráceli za televizní reklamu a propagaci svých výrobků ve filmech.