<u>REVIEW T</u> PJI1A Intelligent Business: Uni			<ul> <li>C. Complete the sentence with one of the following phrases; translate the selected phrase into Czech. (2 points each) RETURNS, MARKET LEADER, WASTE, CERTIFICATION, PROFIT MARGIN, MULTIMEDIA, RESEARCHER, COVERAGE     </li> <li>Bulk shopping allows franchisees to increase theirprofit marginsand keep a low     </li> </ul>		
Name:			price. In Czech:zisková marže		
Teacher: Number of points (max. 100 points)	(60 points to pass)	MARK	<ol> <li>Nokia is amarket leader in telecommunications devices.</li> <li>In Czech:vůdce na trhu</li> </ol>		
I. Listening:III. Grammar:II. Vocabulary:IV. Translation:			<ol> <li>The new technology is said to be able to provide wireless coverage in areas that do not have any yet.</li> </ol>		
I. Listening: (max. 20 points)		points	In Czech:pokrytí D. Complete the sentences with correct forms of the following verbs; some verbs are not used: (1 point each) MEET – DOWNLOAD – DUMP – DEVISE DETECT– INVOLVE – SHRINK – CONVERT		
II. Vocabulary: (max. 34 points)       points         A. Translate the following expressions into English:       (2 points each)         Ohlašovat nový model vyvinutý nedávno založeným podnikem – to announce a new model developed by a start-up       Záznamy představení jednoduše přenositelné na počítač – recordings of performances easy to upload onto a PC         Být navržen k vykonávání určitých, přesně stanovených funkcí – to be designed to perform specific functions       Spoléhat na nárůst předplatitelů v rozvojových zemích– to rely on subscriber growth in developing countries         Zaměřit se na cílové skupiny jako domácí spotřebiče – to aim at target groups such as household appliances       Čelit zmenšujícímu se podílu na trhu – to face shrinking market share         Poskytnout přístup k vysokorychlostnímu internetu – to provide high-speed Internet access			<ol> <li>WiMax Forum makes sure governement requirements concerning the products_are met</li> <li>The amount of time spentdevising new strategies must be taken into account.</li> <li>When assessing briefings remember how much time and effortis involved</li> <li>So far all the wastehas been dumped in landfills.</li> <li><i>E. Complete each sentence with a word made from the word given in brackets.</i> (1 point each)</li> <li>He has workedtirelessly on the marketing campaign.</li> </ol>		
<ul> <li>Recyklovat pneumatiky ekologicky přijatelným způsobem – to recycle</li> <li>B. Write expressions the following definitions refer to:</li> <li>1. a sum of money that is given by the government a particular purpose: grant</li> <li>2. software or information that can be moved from download</li> </ul>	tyres in an environementally-friendly or by another organization to	y fashion/way (2 points each) o be used for	<ul> <li>(<i>TIRE</i>)</li> <li>2. Unfortunately, this level of output is unsustainable (<i>SUSTAIN</i>)</li> <li>3. I don't think your invention can bemarketable (<i>MARKET</i>)</li> <li>4. One of the major issues is thedisposal of nuclear waste. (<i>DISPOSE</i>)</li> </ul>		

III. Grammar: (max. 30 points)	points
<b>A.</b> Fill in the gaps with a suitable preposition or adverbial, if necessary:	(1 point each)
<i>1</i> . The market research was modelledon the one we used last year.	
2. The new model opensto the side to reveal a standard keypad.	
3. When it comesto money, he is very tight-fisted.	
4. The land is rentedout to other farmers.	
5. Mobile phones for dogs will become realitywithin a few years.	
6. The company made 50 staff redundant <u>in</u> an effort to stay afloat.	
<b>B.</b> Join the sentences to make relative clauses.	(3 points each)
1. My friend Paul has decided to buy a motorbike. His car was stolen last we	ek
My friend Paul,whose car was stolen last week, has decided to buy a	a motorbike
2. The ship hit an iceberg and sank. Warning messages has been sent to it. The ship is	gnored these.
The ship, _which had ignored the warning messages sent to it, hit an iceberg a	nd sank
3. We talked about a girl last week. This is the girl.	
This isthe girl (who/that) we talked about last week	
<b>C.</b> Fill the gaps with the correct form of relative pronouns, commas and prepositions if necessary	: (1 point each)
We need to create a new company's website(,) which would serve as a	powerful
marketing tool. It should contribute to world recognition of the brands(whi	ich/that) we
sell and also enhance the company's image,which is crucial for our ex-	xpansion. The
information (which/that) the website will contain should be presented in	a simple and
well-orginazed way. It will list all our suppliers withwhom we cooperate a	nd also a list of
substances(which/that) our products are made of. I think it could also	show places in
the worldwhere our subsidiaries are located. We mustn't forget our em	ployees, most
of whom are loyal to the company andwhose hard work is one	of the key
success factors. Briefly, we must emphasizewhat we are good at and	l avoid
mentioning the problems (which (that)) our someony is fasting right as	

mentioning the problems \_\_\_\_(which/that)\_\_\_\_ our company is facing right now.

**D.** Choose suitable words or phrases that can complete each sentence. The number of correct answers is 0 - 4. (2 points each) 1. They have three cars \_\_\_\_\_ are very expensive. A:, most of whom B:, all of which C: each of which D: that 2. We moved to Prague is the capital of the republic. A: which B: that C:, which D:-3. The company \_\_\_\_\_ I ordered my camera \_\_\_\_\_ has gone bankrupt. A:, which ... from, *B*: - ... from *C*: that ... – D: that... from

## IV. Translation: (max. 16 points)

Translate the following sentences into English:

points (8 points each)

Komise, která tento rok rozhoduje, který z technologických vynálezů obdrží grant, má těžkou úlohu, protože všechny jsou přátelské k životnímu protředí, slibují dlouhodobou návratnost a ve svých oborech jsou vskutku revoluční.

\_\_\_\_The Committee which decides /deciding this year on which of the technological inventions will be awarded the grant has got /is faced with a very difficult task because all of them are environmentally friendly, promise/have long-term returns and are really revolutionary in their fields \_\_\_\_\_\_

Nezapomínejte, že abyste se vyvarovali neúspěchu, je důležité pozvat na instruktážní schůzku ty správné lidi, nastínit hned na začátku cíle schůzky, zadat každému přítomnému zaměstnanci nějaký úkol a na konci schůzku zhodnotit pomocí sady kritérií.

\_\_\_\_\_Remember that to avoid failure it is important to invite the right people to the briefing, to outline the objectives of the briefing right at the outset, to assign a task to each member of staff present at the briefing, and to evaluate the briefing by means of a set of criteria.