

REVIEW TEST

PJI1A IB Units 1 - 7

Name:			
Teacher:		TOTAL (60 points to pass)	MARK
Number of points (max. 100 points)			
I. Listening:		III. Grammar:	
II. Vocabulary:		IV. Translation:	

I. Listening: (max. 20 points)

points

You will hear two managers, a man called Kevin and a woman called Juliet, discussing candidates they have just interviewed for a job. For each question mark one letter A, B, or C for the correct answer.

1. Having interviewed all the candidates, Kevin says it is difficult to
 - A remember particular individuals
 - B maintain objective standards about them**
 - C relate them to their CVs
2. Kevin and Juliet agree that Michael White is unsuitable because he
 - A has changed his job so often**
 - B doesn't have the right qualifications
 - C showed the wrong attitude in the interview
3. Juliet says the psychological profile test is useful for showing how people will
 - A respond to working in teams**
 - B react to tight deadlines
 - C develop as managers
4. Why does Kevin think the case study exercise is a reliable test?
 - A It puts candidates in a realistic situation
 - B It shows what priorities candidates have**
 - C It requires candidates to think quickly
5. The most important aspect of the job that the candidates have been interviewed for is
 - A setting up a new department
 - B co-ordinating different projects
 - C implementing policy changes**
6. Kevin and Juliet wanted the Development Manager to be present because he
 - A needs more experience at interviewing
 - B will be working with the successful candidate
 - C was the person who wrote the job description**
7. The deciding factor in choosing Elaine Harris for the job is her
 - A attitude to work**
 - B knowledge of business
 - C specialized experience
8. What does Juliet think is the most difficult about interviewing candidates?
 - A remaining enthusiastic throughout the process
 - B having to think about different things at the same time**
 - C weighing up the consequences of her decisions

II. Vocabulary: (max. 34 points)

points

A. Translate the following expressions into English: (2 points each)

- bez ohledu na dopad zavádějící televizní reklamy – **regardless of the impact of the misleading TV commercial**
 načrtnout cíle právě odstartované strategie – **to outline objectives of the just launched strategy**
 rozšířit pokrytí a trh předplatitelů – **to extend coverage and the subscriber market**
 být zodpovědný za sběr, zpracování a uchovávání dat – **to be responsible for gathering, processing and storing data**
 být ochoten přispět k odstranění závady – **to be willing to contribute to dealing with/fixing the glitch**
 podávat týmu zprávy o vývoji a dostávat zpětnou vazbu – **to update the team about development and get feedback**
 předložit návrh ke schválení nadřízenému – **to submit a proposal to a superior for approval**
 obdržet a odmítnout nabídku na převzetí – **to receive and reject/decline an acquisition bid**

B. Write expressions the following definitions refer to: (2 points each)

1. the process of arranging for somebody outside a company to produce goods or services for the company: **outsourcing**
2. an active consumer who helps correct and better the goods and services they are interested in, invariably by searching the Internet and informing the producer as well as other potential customers of the benefits or drawbacks: **prosumer**

C. Complete the sentence with one of the following phrases; translate the selected phrase into Czech. (2 points each)

TEAM FACILITATOR – REAL-TIME TECHNOLOGY – OUT-OF-COURT SETTLEMENT – OWNERSHIP CLAIM - ON APPEAL – VERTICAL INTEGRATION

1. Unfortunately the board has not approved of the solution for the **out-of-court settlement** and the case had to be dealt with again.
In Czech: mimosoudní vyrovnání
2. The complexity of view and the ability to take steps instantly is what I consider the main advantage of the **real-time technology**.
In Czech: technologie umožňující reagovat v reálném čase
3. The complaint has been heard **on appeal** and the verdict should be announced any time now.
In Czech: u odvolání

D. Complete the sentences with correct forms of the following verbs; some verbs are not used: (1 point each)

**FALL BEHIND – ENDORSE – WITHDRAW – SUSTAIN – EXCEED
BRING ABOUT – COMMIT – INTERFACE – CONCEDE**

1. The product, having harmful side effects, endangers the position of the company and has to be **withdrawn**.
2. She was awarded millions in compensation for the injuries she **sustained** in the car accident.
3. The whole project was a disaster. It **exceeded** the budget enormously and was only complete a year after schedule.
4. The brand is likely to **be endorsed** by the image of the star linked with it.

E. Complete each sentence with a word made from the word given in brackets. (1 point each)

1. Shareholders are **increasingly** unhappy about the management. (**INCREASE**)
2. The **inefficiency** of the new tool resulted in its abolition. (**EFFICIENT**)
3. The briefing is designed to **clarify** objectives of particular steps of the project. (**CLEAR**)
4. High prices and the short guarantee **discourage** clients from repeat orders. (**COURAGE**)

III. Grammar: (max. 30 points)

points

A. Fill in the gaps with a suitable preposition or adverbial, if necessary: (1 point each)

1. Print media account **for** a considerably smaller proportion of the pie chart.
2. The delay threatens to bump **up** the cost of the construction work.
3. The meeting will have to be put **off** as many employees are still not here.
4. HR have set **up** a telephone hotline to deal **with** enquires.
5. Who shall we blame **for** such negligence?
6. I am afraid these files have been interfered **with**.

B. Rewrite the sentences so that they mean the same as the sentence above. (3 points each)

1. We are advertising the new model on the Internet, but we advertised the old one on TV.
The new model **is being advertised on the Internet**, but the old one **was advertised on TV**.
2. Who did you brief about the assignment after we had sacked three staff members?
Can you tell me **who you briefed about the assignment** after three **of the staff members had been sacked**?
3. It was absolutely necessary for us to keep to the deadline. Nevertheless, it was a bad decision to sign such inconvenient delivery terms.
We **had to keep to the deadline**. Nevertheless, we **should not have/need not have signed** such inconvenient delivery terms.

C. Fill the gaps with the appropriate form of the verbs in brackets. Add prepositions if necessary: (1 point each)

We **will have finished** the project by the end of the month. The marketing department **have been evaluating** the risk factor of launching the product for some time now and they **consider suggesting postponing** it for two or three weeks. The thing is the target audience **has just been reached by** the advertising campaign and so the advice is **to keep running** it until many more people **are aware of** the range of products. Now the PR **will have to remember to make** an announcement to the press. Last time they did not as the information about the project **had not been completed** on time and the product **cannot have been presented** to the public along with that of competitors'.

D. Choose suitable words or phrases that can complete each sentence. The number of correct answers is 0 – 4.
(2 points each)

1. Last year we made ____ small profit and ____ revenue is increasing rapidly so we took ____ steps to have ____ loan from ____ local bank and relocate to ____ Slovak republic.

A: the, -, -, a, the, the

B: a, the, the, the, a, the

C: a, -, -, a, a, the

D: a, -, -, a, the, the

2. In spite of huge budgets ____ the research requires and slow progress, it is believed to ultimately lead to the solution ____ will bring the answer to all our questions.

A: , which; , which

B: that; that

C: that; -

D: -; -

3. Could you tell me if _____?

A: can the suit prompts some change

B: is the suit prompting some change

C: will the suit prompt some change

D: has the suit prompted some change

IV. Translation: (max. 16 points)

points

Translate the following sentences into English: (8 points each)

Důvod, proč je naše firma žalována za nedodržení smluvních závazků a opomenutí z nedbalosti, je, že jsme nedostatečně zhodnotili rizika, zahájili jsme zkušební projekt bez schválení a přidělení zdrojů. Také náš subdodavatel neskončil svoji práci včas a šrouboval ceny nahoru.

The reason why our company is sued for contractual failure and negligence is that we insufficiently evaluated the risks, launched the pilot project without validation and allocating resources. Also our subcontractor did not complete its task on time and bumped up prices.

Po převzetí naší firmy konkurencí se samozřejmě sloučila i reklamní oddělení. Bylo obtížné ustanovit společné cíle a postup, protože zatímco my jsme do té doby používali reklamní poštu a sponsoring sportovních událostí, oni díky daleko vyššímu rozpočtu utráceli za televizní reklamu a propagaci svých výrobků ve filmech.

After we were taken over by our competitor, both advertising departments merged too.

It was difficult to establish common goals and progress because while we had been using direct mail and sponsored sports events, they, thanks to a much higher budget, had spent money on TV commercials and product placement.