

REVIEW TEST

PJI1A

IB: Unit 1

Name:			
Teacher:		TOTAL (60 points to pass)	MARK
Number of points (max. 100 points)			
I. Listening:		III. Grammar:	
II. Vocabulary:		IV. Translation:	

I. Listening: (max. 20 points) points

II. Vocabulary: (max. 34 points) points

A. Translate the following expressions into English: (2 points each)

předložit nabídku na převzetí – **to put forward a takeover/acquisition bid**

spojení umožňující sdílet zdroje – **an alliance/partnership enabling to share**

resources

být si vědom chyb a vyhnout se jim – **to be aware of mistakes and to avoid them**

zpomalit růst a mít/udělat ztrátu – **to slow down growth and make a loss**

správný předpoklad vedoucí k úspěšné fúzi – **the right assumption leading to a**

successful merger

významný nárůst hodnoty akcií – **a significant increase in the share value**

vstoupit na trh a stát se generálním ředitelem – **to enter the market and to become**

the CEO

B. Write expressions the following definitions refer to: (2 points each)

1. an arrangement between two or more people or companies to work together to achieve something: **alliance** (general)
2. a person who owns a part of a company listed on stock exchange: **shareholder**

C. Complete the sentence with one of the following phrases; translate the selected phrase into Czech. (2 points each)

**HERD INSTINCT - DOT-COM BOOM - DIVERSE INVESTMENT
CORPORATE PARTNERSHIP – STRONGHOLD – GLOVES-OFF BUSINESS**

1. Many companies tried to weaken the risk and spread it by building portfolios with **diverse investment**.

In Czech: **různorodé/rozčleněné investice**

2. Some economists blame the bubble of the **dot-com boom** of the 90's to be the main reason for the economic collapse in 2008.

In Czech: **rychlý rozvoj/rozkvět internetového podnikání** (příp. jiné)

3. The company has its **stronghold** in Germany, the world's second-largest generics market, which is the main source of their profit.

In Czech: **pevnost/silná pozice**

D. Complete the sentences with correct forms of the following verbs; some verbs are not used: (1 point each)

**CLASH – COMPETE – PURCHASE – CONCERN –
GIVE UP – HIBERNATE - TURN DOWN**

1. If you want to succeed you can never stop **competing** with your rivals.

2. There were lots of problems involved in the merger especially because the cultures **clashed**.

3. I do not approve of the solution to **turn down** (příp. give up) the offer. We've lost a really good chance.

4. We've lost the market due to the undervalued part of the company we **had purchased** a year before.

E. Complete each sentence with a word made from the word given in brackets. (1 point each)

1. Discussing the lost opportunity won't **necessarily** help you find the right way. (**NECESSARY**)

2. This is a very **competitive** market, so make sure you know what you are doing. (**COMPETE**)

3. The top **executives** decided this was the right marketing strategy. (**EXECUTE**)

4. The **accountant** confirmed the figure was wrong. (**ACCOUNT**)

5. The deal is **unacceptable** for us and we won't sign it. (**ACCEPT**)

III. Grammar: (max. 30 points)

points

A. Fill in the gaps with a suitable preposition or adverbial, if necessary: (1 point each)

1. There is no money on the market and the company is likely to go **out of** business.
2. Have you noticed the improvement **in** the efficiency of the machine?
3. The manager presented the idea **on** behalf **of** the whole team.
4. The company can't succeed **in** acquiring a larger market share.
5. We expect the profits to grow **by** at least 2 percent a year.

B. Rewrite the sentences so that they mean the same as the sentence above. (3 points each)

1. My aunt started working here about a year ago.

My aunt has been working here for about a year.

2. My boss started working at 6 a.m. I arrived an hour later.

By the time I arrived at work, my boss had already started working.

3. I haven't spoken to my relatives since the family reunion in June.

It was in June, at the family reunion when I last spoke to my relatives.

C. Fill the gaps with the appropriate form of the verbs in brackets. (1 point each)

Interviewer: So, Alan, why **did you quit** your last job?

Alan: Well, at the time I **was working** as an accountant for a big firm. I **had been** in the sale company for three years.

I: How **did you get** the job?

A: Just after I **(had) finished** university I **went** to a job fair. I still **hadn't decided** what I wanted to do. I was interested to see what kinds of jobs there **were** at the fair. While I **was looking** at information on one of the stands for a large accountancy firm, someone **gave** me an application form to fill in. I **completed** the form, **sent it off**, **was interviewed** the following week and **got** the job.

I: So what went wrong?

A: I **was working** for a very difficult person who **was never satisfied** and honestly the job **was/had been** too repetitive.

D. Choose A,B,C or D to complete the sentences with articles. The number of correct answers is 0–4. (2 points each)

1. After she _____ a few notes, she _____ the introduction to the Annual Report.

A: will make, will start writing

B: had made, started writing

C: makes, will start writing

D: made, started writing

2. The rain _____ by the time I _____ out of the taxi.

A: had stopped, got

B: stops, get

C: stopped, had got

D: will have stopped, get

3. I _____ late at nights but now I _____ my work in the early mornings.

A: was used to study, am getting used to do

B: used to study, am getting used to doing

C: studied, am used to doing

D: was used to studying, do

IV. Translation: (max. 16 points)

points

Translate the following sentences into English: (8 points each)

Po mnoha týdnech vyjednávání podepsaly obě strany smlouvu. Zdálo se, že je to nejsnadnější cesta, jak zajistit růst, rozčlenit investiční portfolio a oslabit riziko, které představuje konkurence. Oba současní generální ředitelé jsou si vědomi překážek které je potřeba odstranit, aby celá operace proběhla hladce, stejně jako toho, že jeden z nich se bude muset vzdát své pozice ve prospěch toho druhého.

After many weeks of negotiations both part (have) signed the contract. It seemed to have been the easiest way to secure growth, diversify investment portfolio and weaken the risk presented by (the) competition. Both of the present CEOs are aware of the obstacles which are necessary to get rid of/remove for the whole operation to run/be competed smoothly as well as the fact that one of them will have to give up his position in favour of the other one.