UNIT 5

Read keynotes of U 5. Then fill in the gaps with appropriate words.

The rapid p of t	i	s affecting every as	spect of our pers	onal and
	products are making our lives more comfortable and			
e New and more i	models are	_models are coming onto this almost s market		market all
the time. The f of b	and u	onto or do	wnloading from	the internet has
changed forever the way we work and v	/ th	e world. N	is a new g	5
market, which promises to bring s				
d But nowhere has technol	logy more d	chang	ged our l	than in
the f of m t	·			
Read article on p.44 and prepare ans	wers to the foll	owing questions.		
1. How does the new mobile phone	e model go to th	e limit?		
2. What are its features?				
3. What is the idea behind the Pets	Cell?			
4. What does the writer mean when	n he says the mo	bile phone industr	y is a victim of	its own success?
5. What are the specifics of individ	lual markets (Cl	ninese, African, the	e developed and	the developing
worlds')?				
6. How are some countries allowing	g poor people to	o use mobile phone	es?	
7. What statistic is no longer true?				
8. What is the industry looking for	and what can it	not rely on anymo	ore?	
9. Who is the MyMo designed for	What features	does it have?		
10. How can the potential market fo	or mobile phones	s in Japan be at lea	st five times big	ger than the
population?				
11. Where else does the market's po	otential lie?			
12. How can changes in coverage co	ontribute to the	ncrease in the nun	nber of phone ca	lls we make?
13. Where are the limits of the indus	stry?			

14. How can mobile phones be used when people are asleep? What is an advantage?

Use the following expressions to make a summary of the article on p.44

VICTIM FIXED-MOBILE CONVERGENCE

START-PUP to EXTEND THE COVERAGE

to PICK UP A PHONE to SATURATE THE MARKET

CONSUMER ELECTRONICS PRODUCT REMAINING PHONE FREE ENVIRONMENT

FASTEST-GROWING MARKET to RELY ON SUBSCRIBER GROWTH

ENTREPRENEUR BOOMING GROWTH

to RENT OUT MUCH QUOTED STATISTIC

HOUSEHOLD APPLIANCES UNTAPPED MARKET SATELLITE TRACKING THE DEAD OF NIGHT

POTENTIAL MARKET IN JAPAN

Look at the following expressions and make definitions.

ENTIRE – CONFIDENTIAL – VALUABLE – VULNERABLE – to BE AWARE OF –
COVERAGE - BUSINESS INTELLIGENCE – SECURITY TRAINING – to TRANSMIT –
to GIVE AWAY – to GATHER – SURVEILLANCE – CREDIBILITY- a START-UP –
to BOAST- VICTIM – to BOOM – to SUBSCRIBE – UNTAPPED MARKET

Translate the following sentences into English.

- 1. Telekomunikační společnosti se staly obětí vlastního úspěchu tím, že vložily mobilní telefony do rukou i těch nejchudších zákazníků, a téměř nasytily trh.
- 2. Nový model mobilu, jehož hlavními uživateli by měly být děti do osmi let, bude uveden na trh během měsíce.
- 3. Trh předplatitelů, na nějž telekomunikační firmy dosud spoléhaly, neumožňuje další růst.
- 4. Čelíme tlaku akcionářů, abychom vyvinuli originální strategie, které by posílily klesající příjmy a zvýšily ziskové marže.
- 5. Měli bychom zvážit rozšíření pokrytí, jež by umožnilo klientům používat mobily v letadle.