

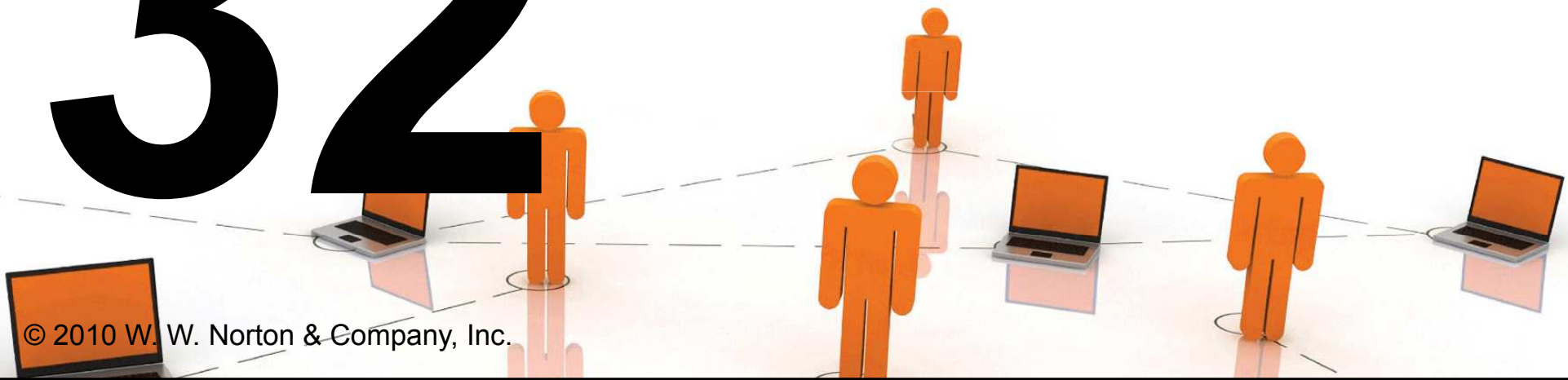
INTERMEDIATE

8TH EDITION

MICROECONOMICS

HAL R. VARIAN

32 Production



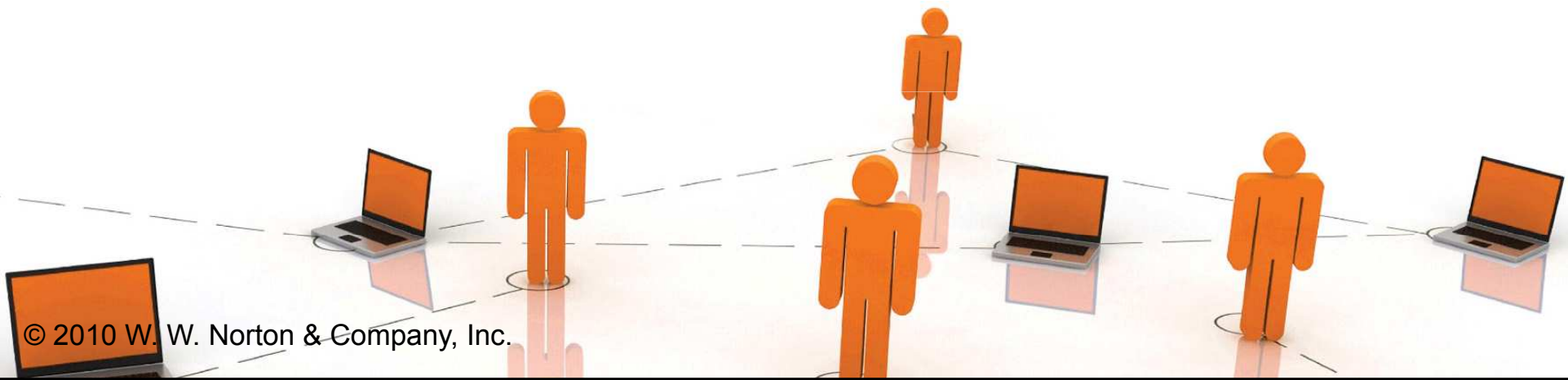
Exchange Economies (revisited)

- ◆ **No production, only endowments, so no description of how resources are converted to consumables.**
- ◆ **General equilibrium: all markets clear simultaneously.**
- ◆ **1st and 2nd Fundamental Theorems of Welfare Economics.**



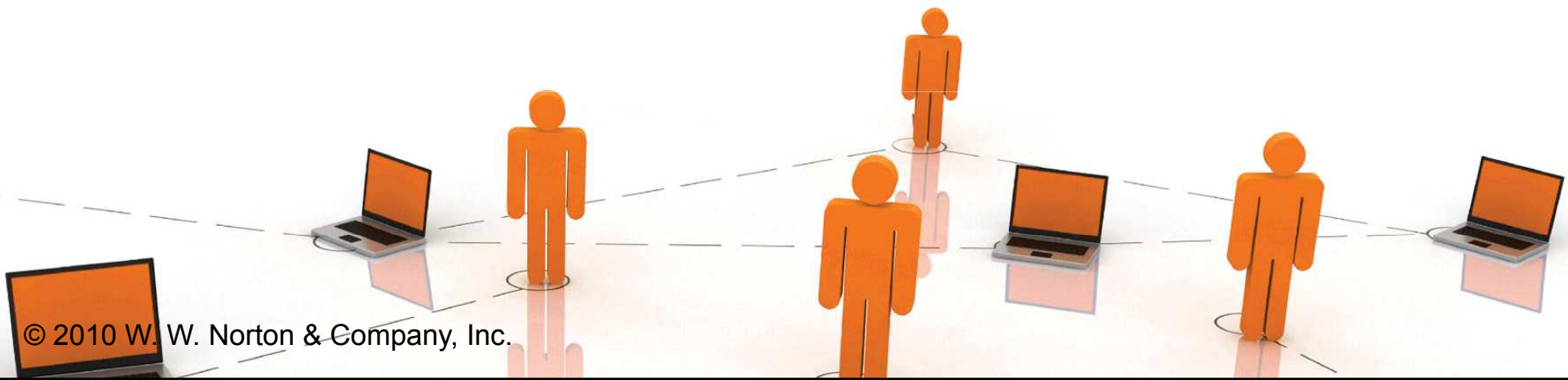
Now Add Production ...

- ◆ **Add input markets, output markets, describe firms' technologies, the distributions of firms' outputs and profits ...**



Now Add Production ...

- ◆ **Add input markets, output markets, describe firms' technologies, the distributions of firms' outputs and profits ... That's not easy!**



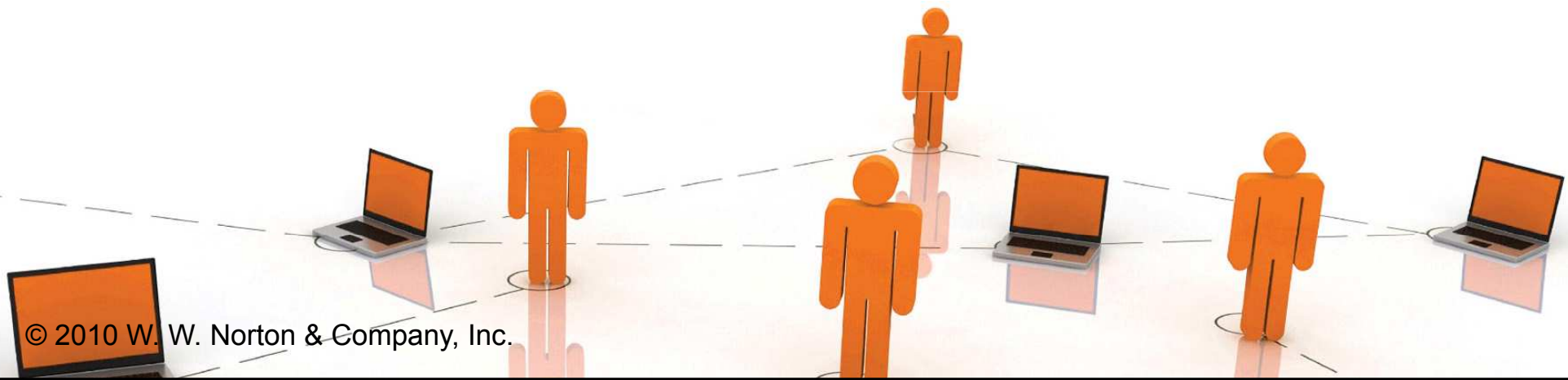
Robinson Crusoe's Economy

- ◆ One agent, RC.
- ◆ Endowed with a fixed quantity of one resource -- 24 hours.
- ◆ Use time for labor (production) or leisure (consumption).
- ◆ Labor time = L . Leisure time = $24 - L$.
- ◆ What will RC choose?



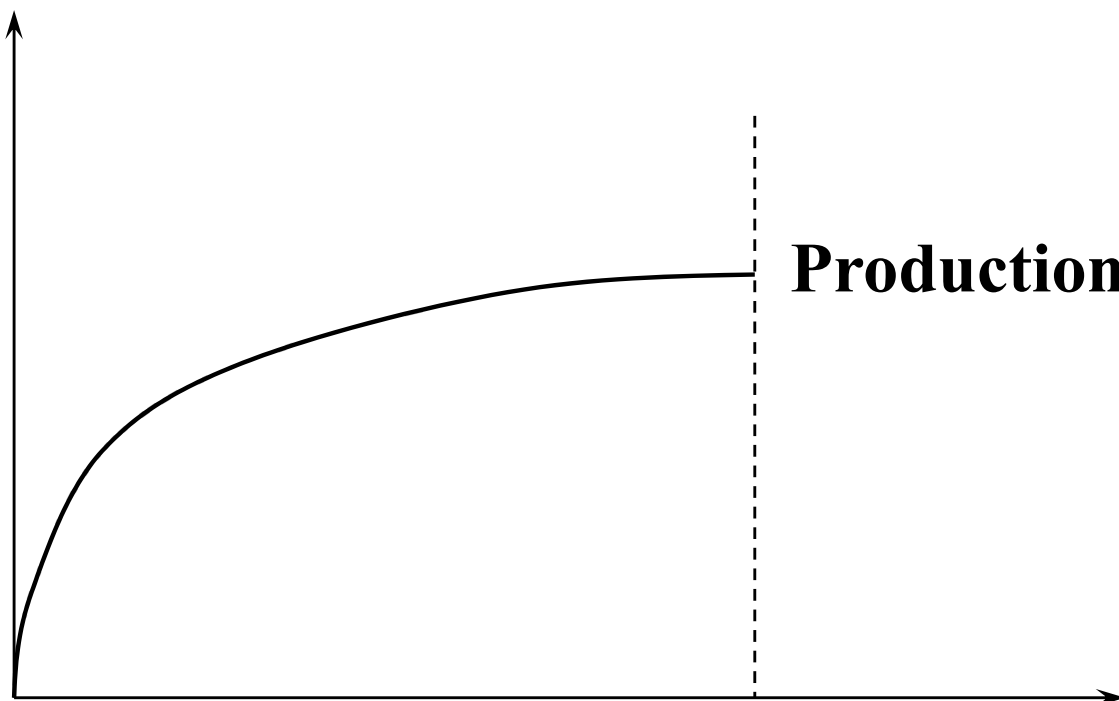
Robinson Crusoe's Technology

- ◆ **Technology: Labor produces output (coconuts) according to a concave production function.**



Robinson Crusoe's Technology

Coconuts



0

24

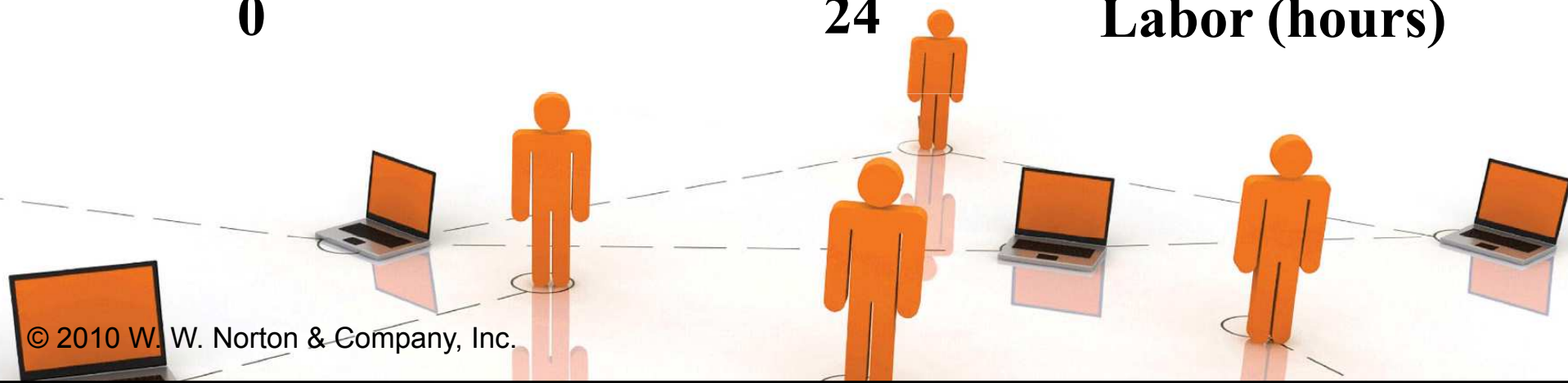
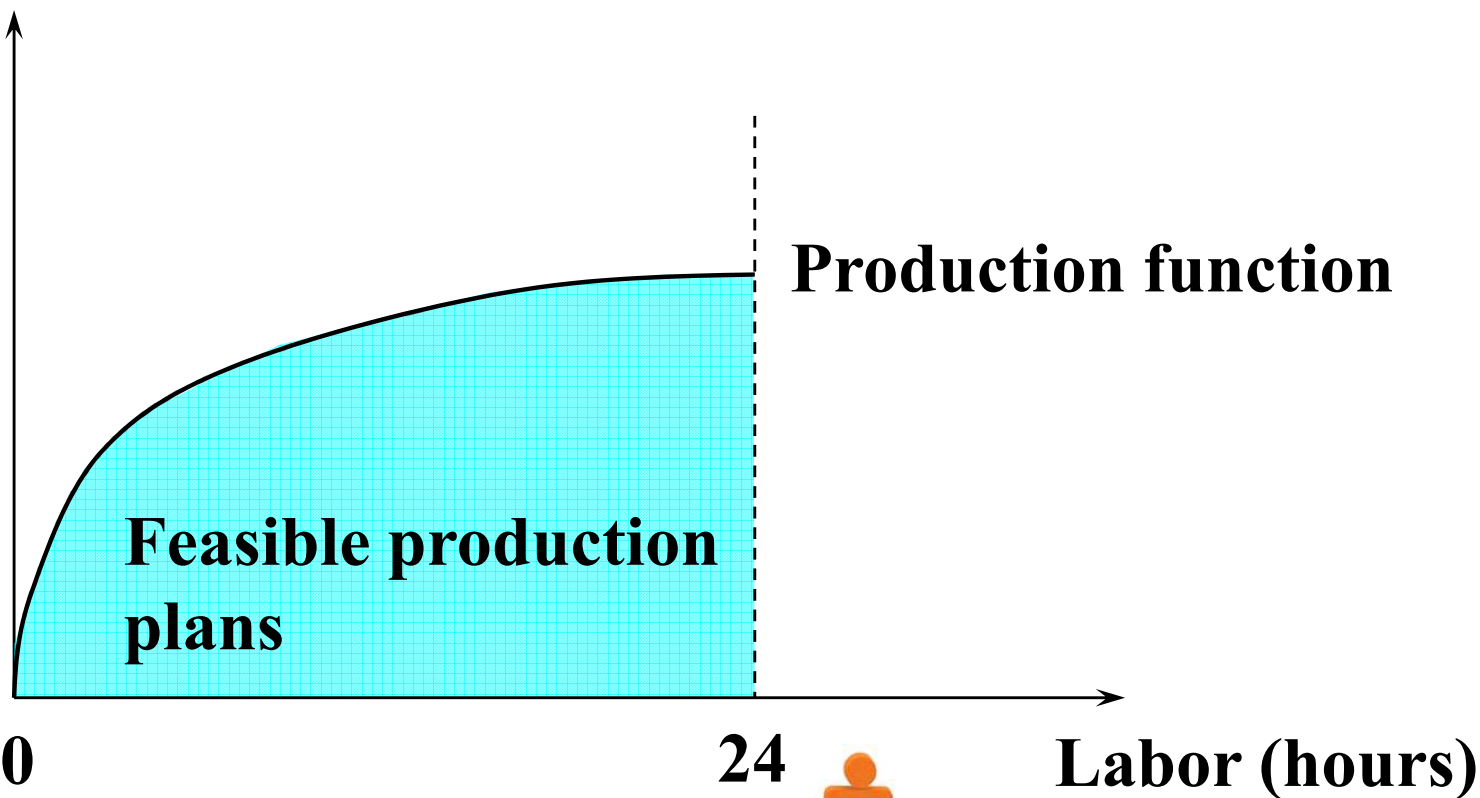
Labor (hours)

Production function



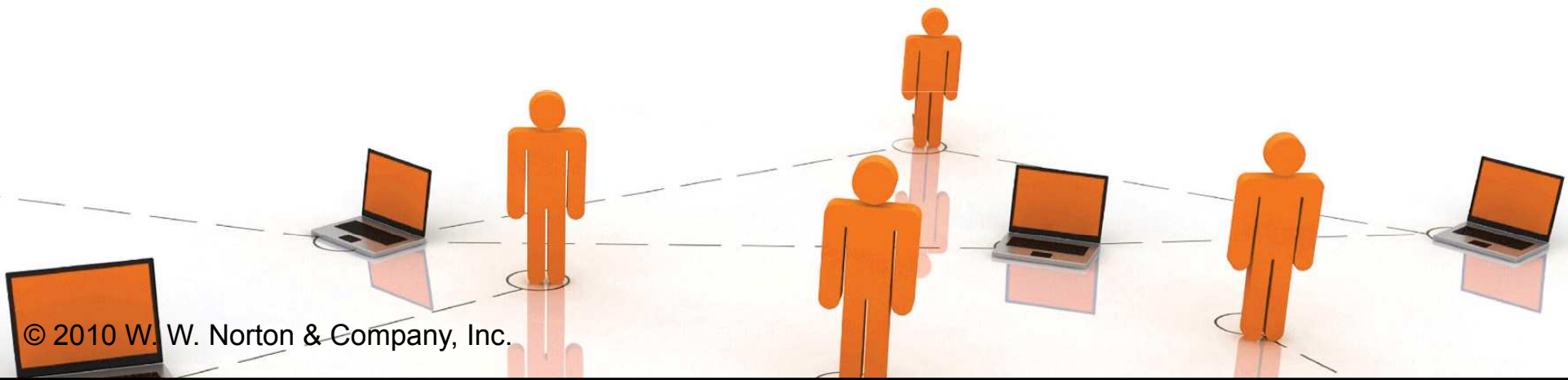
Robinson Crusoe's Technology

Coconuts



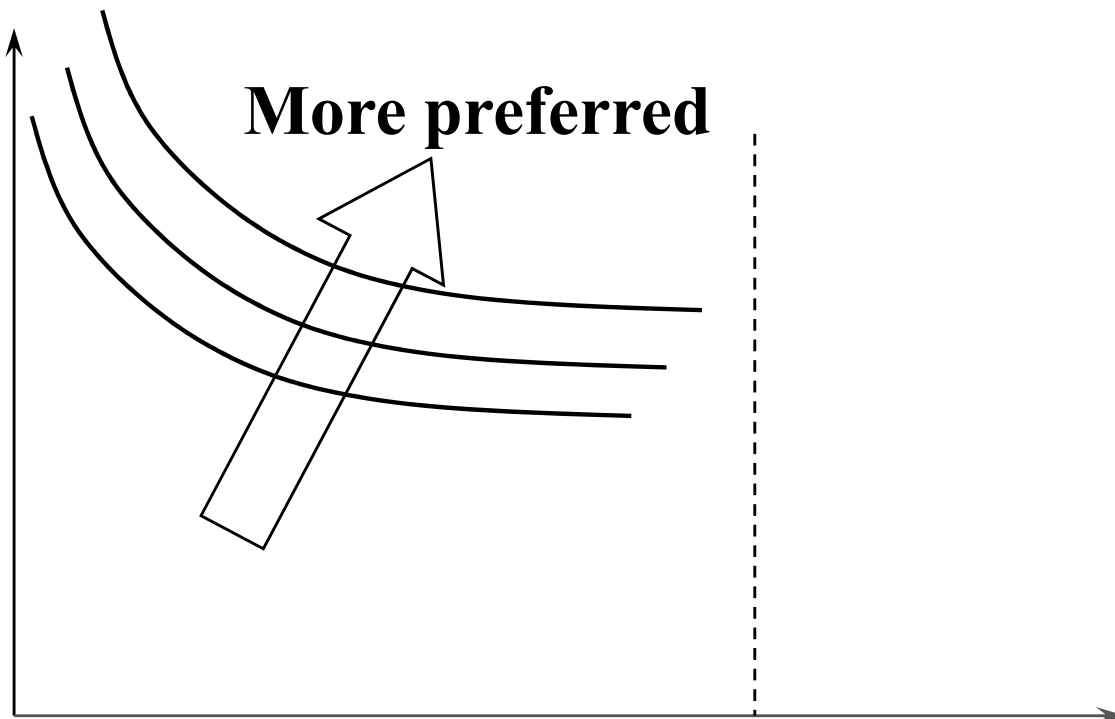
Robinson Crusoe's Preferences

- ◆ **RC's preferences:**
 - **coconut is a good**
 - **leisure is a good**



Robinson Crusoe's Preferences

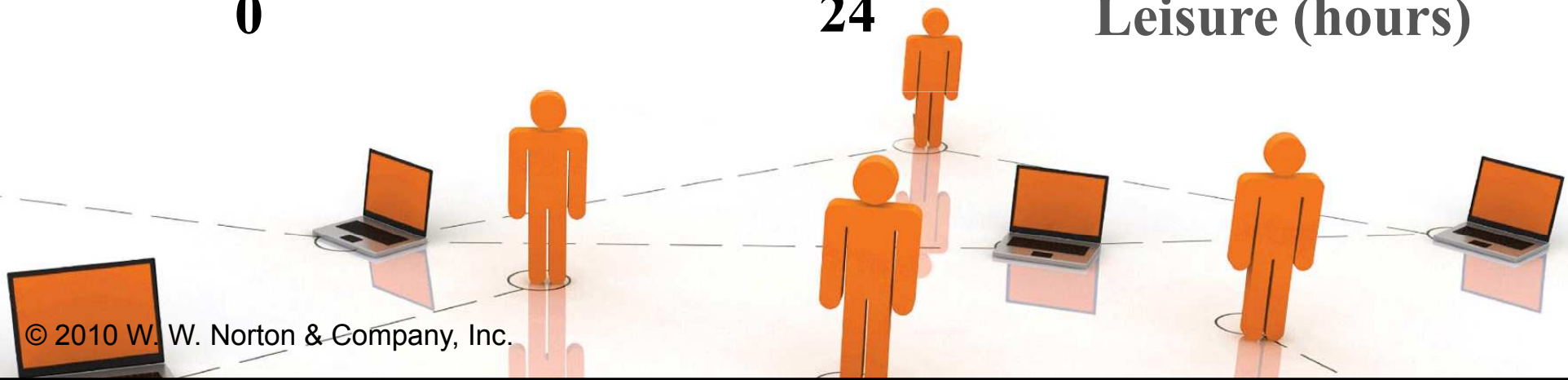
Coconuts



0

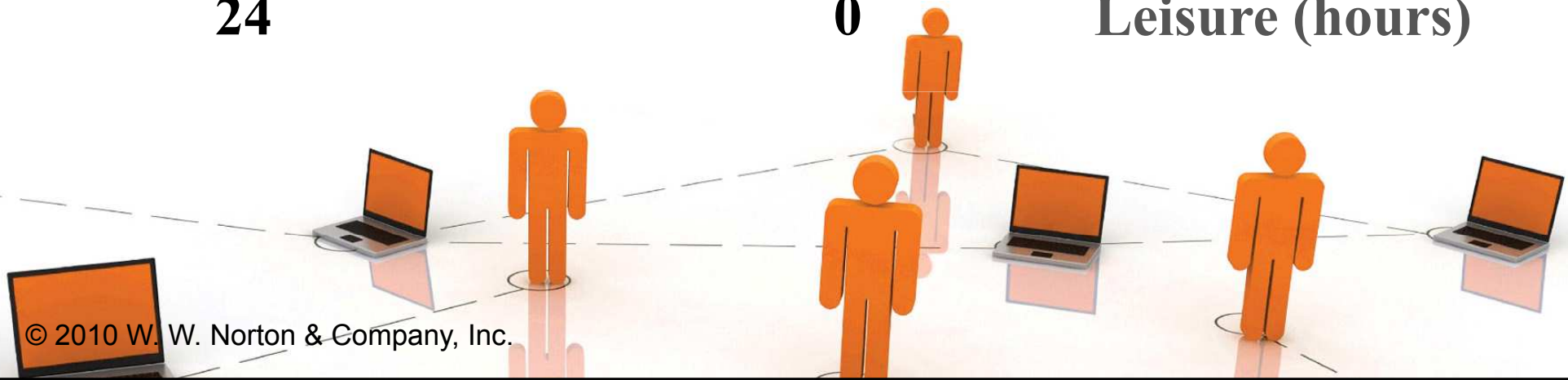
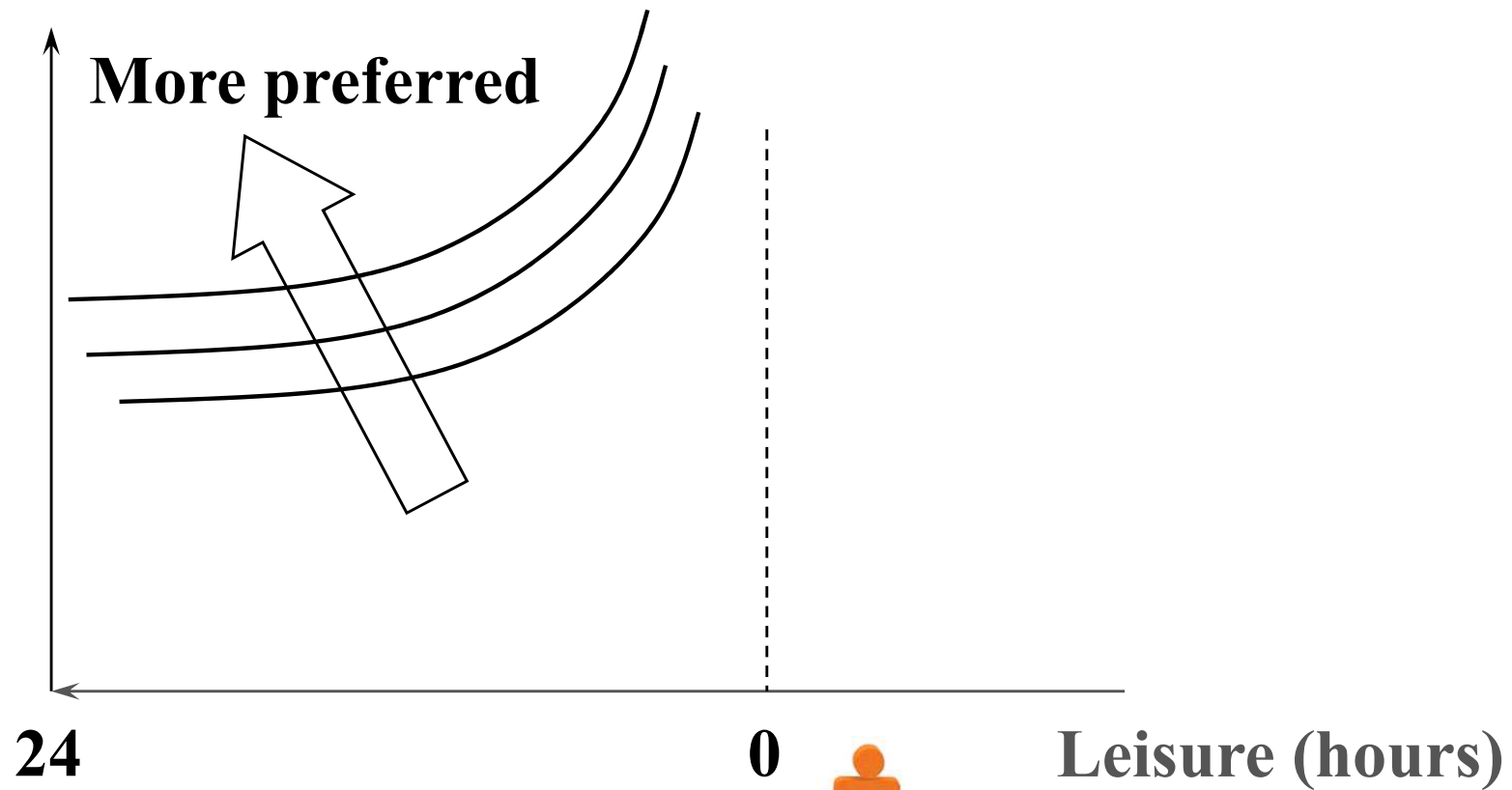
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Leisure (hours)



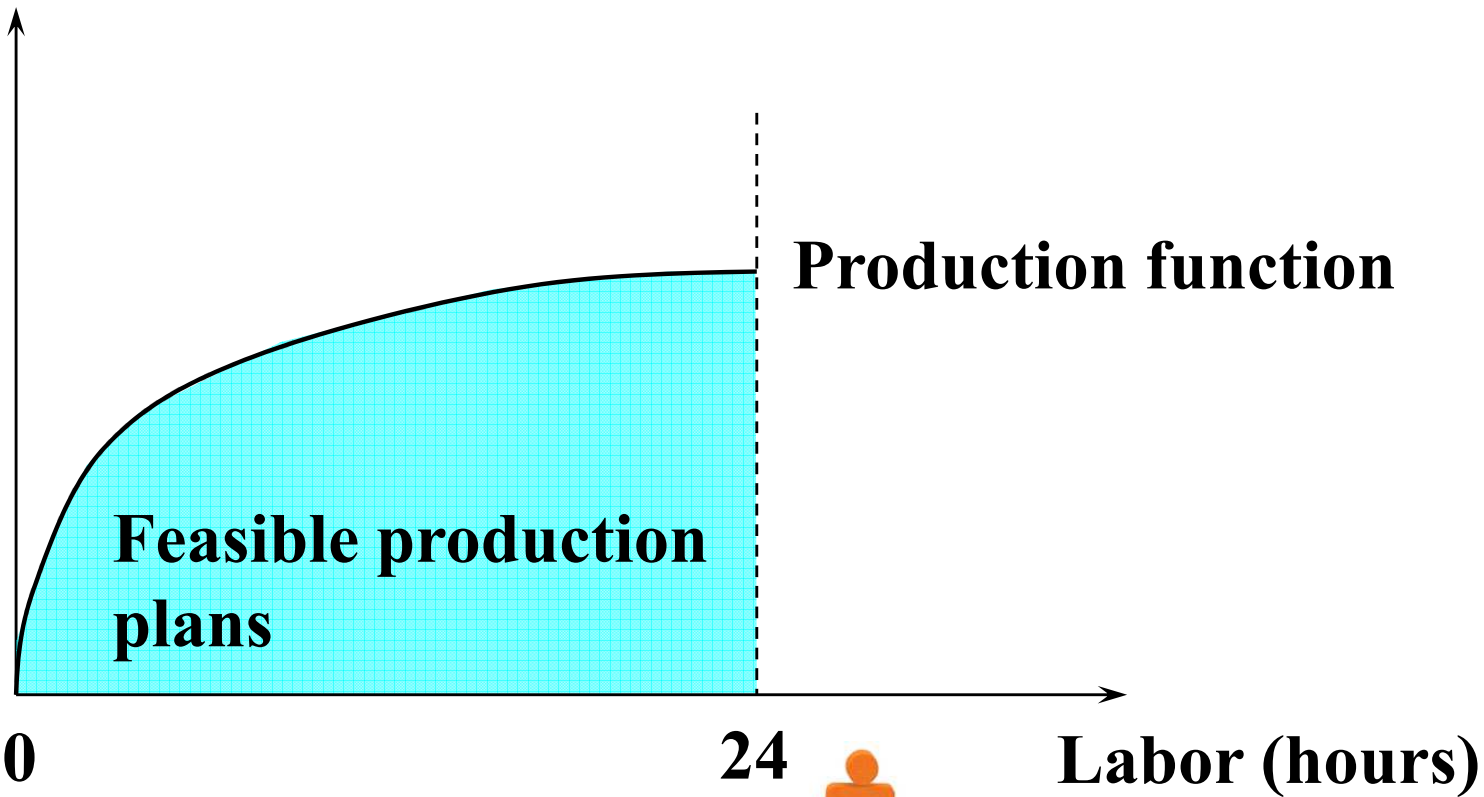
Robinson Crusoe's Preferences

Coconuts



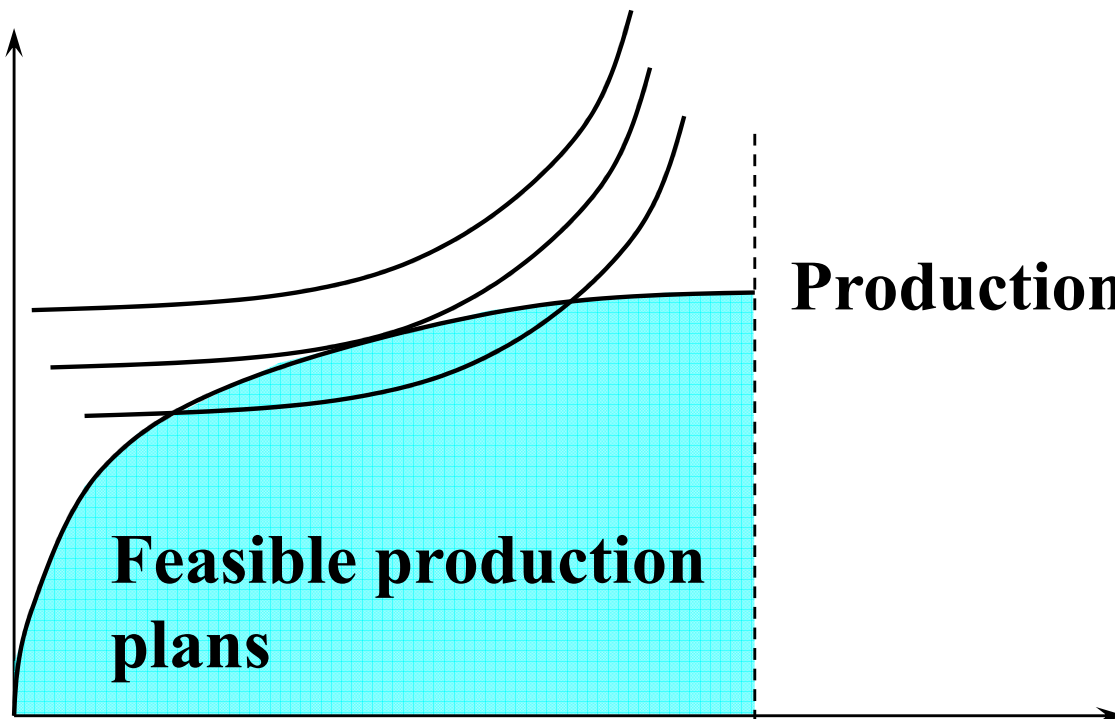
Robinson Crusoe's Choice

Coconuts



Robinson Crusoe's Choice

Coconuts



Production function

Feasible production plans

0

24

Labor (hours)

24

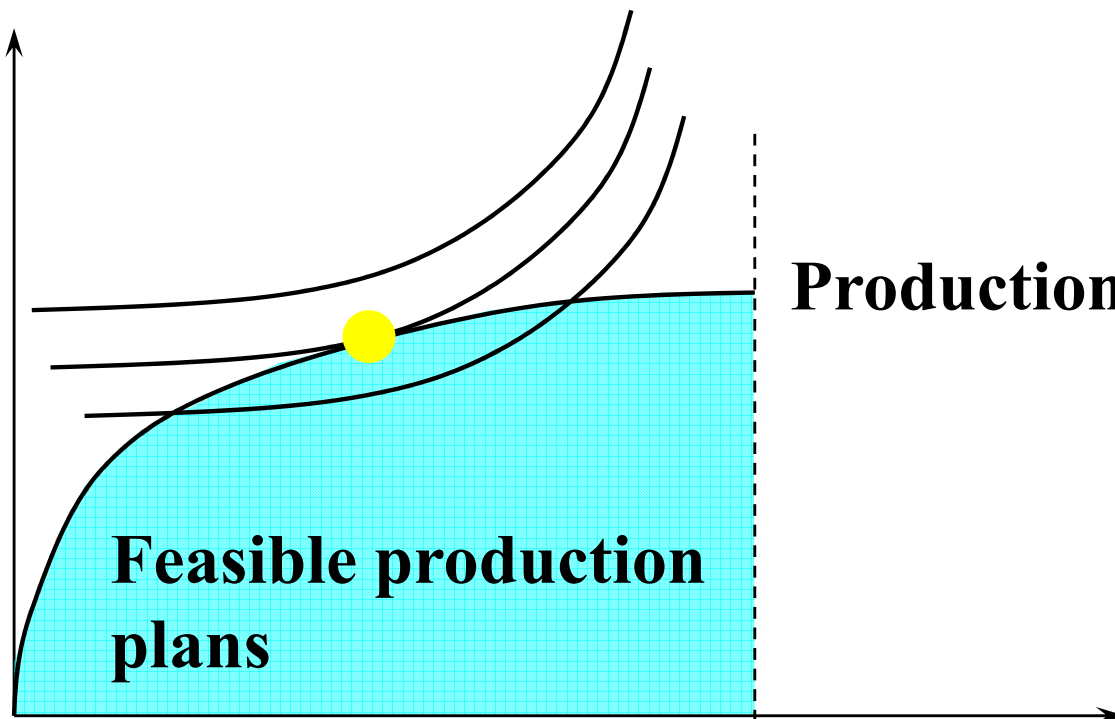
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Leisure (hours)



Robinson Crusoe's Choice

Coconuts



Production function

0

24

Labor (hours)

24

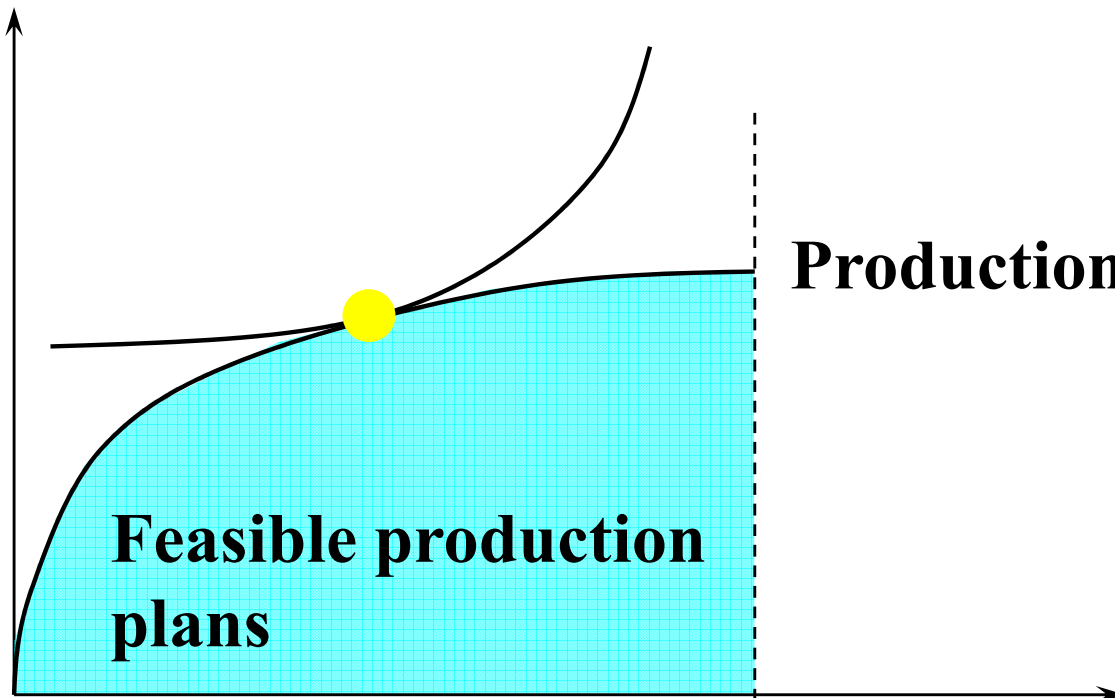
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Leisure (hours)



Robinson Crusoe's Choice

Coconuts



Production function

Feasible production plans

0

24

Labor (hours)

24

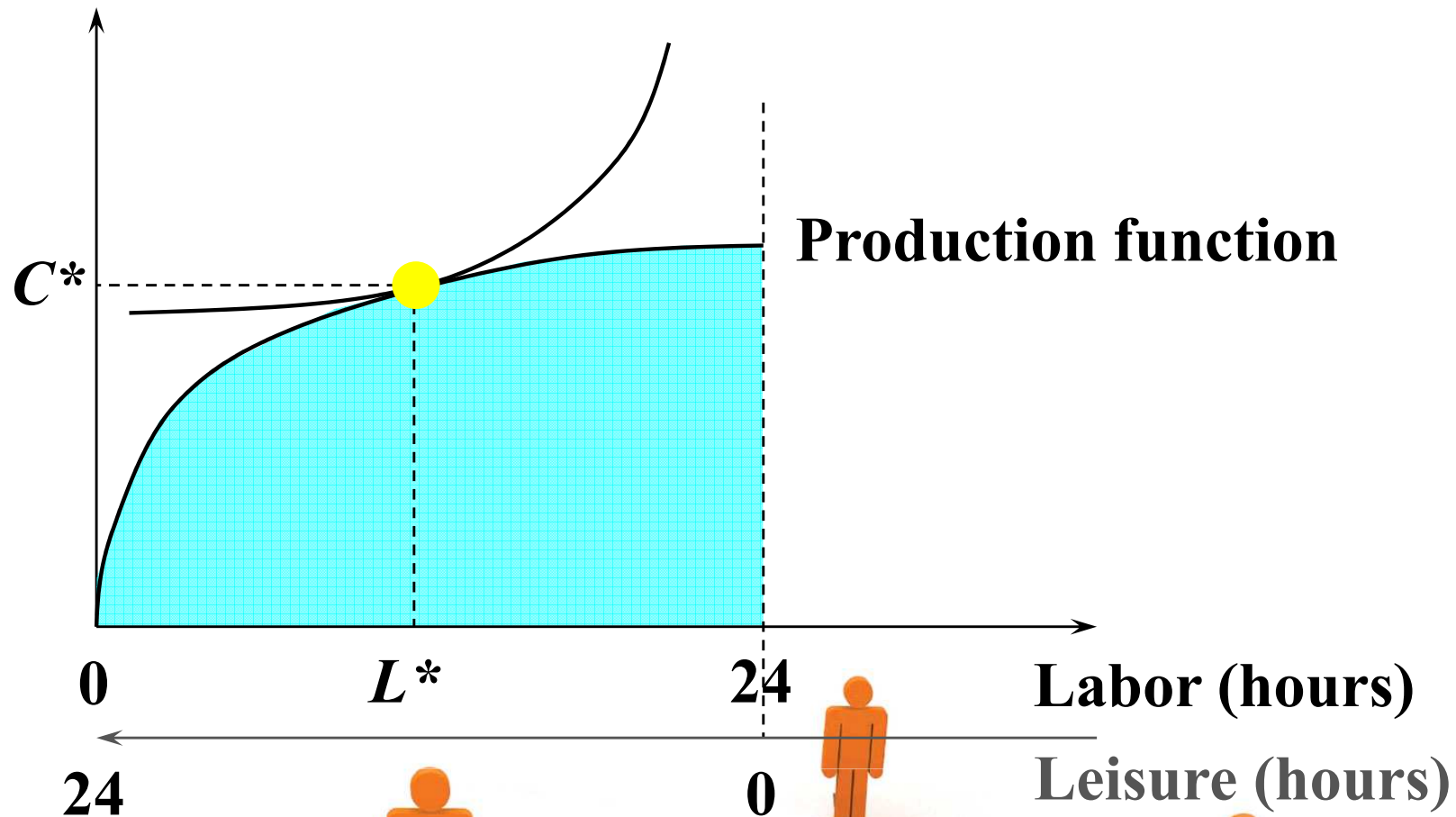
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Leisure (hours)



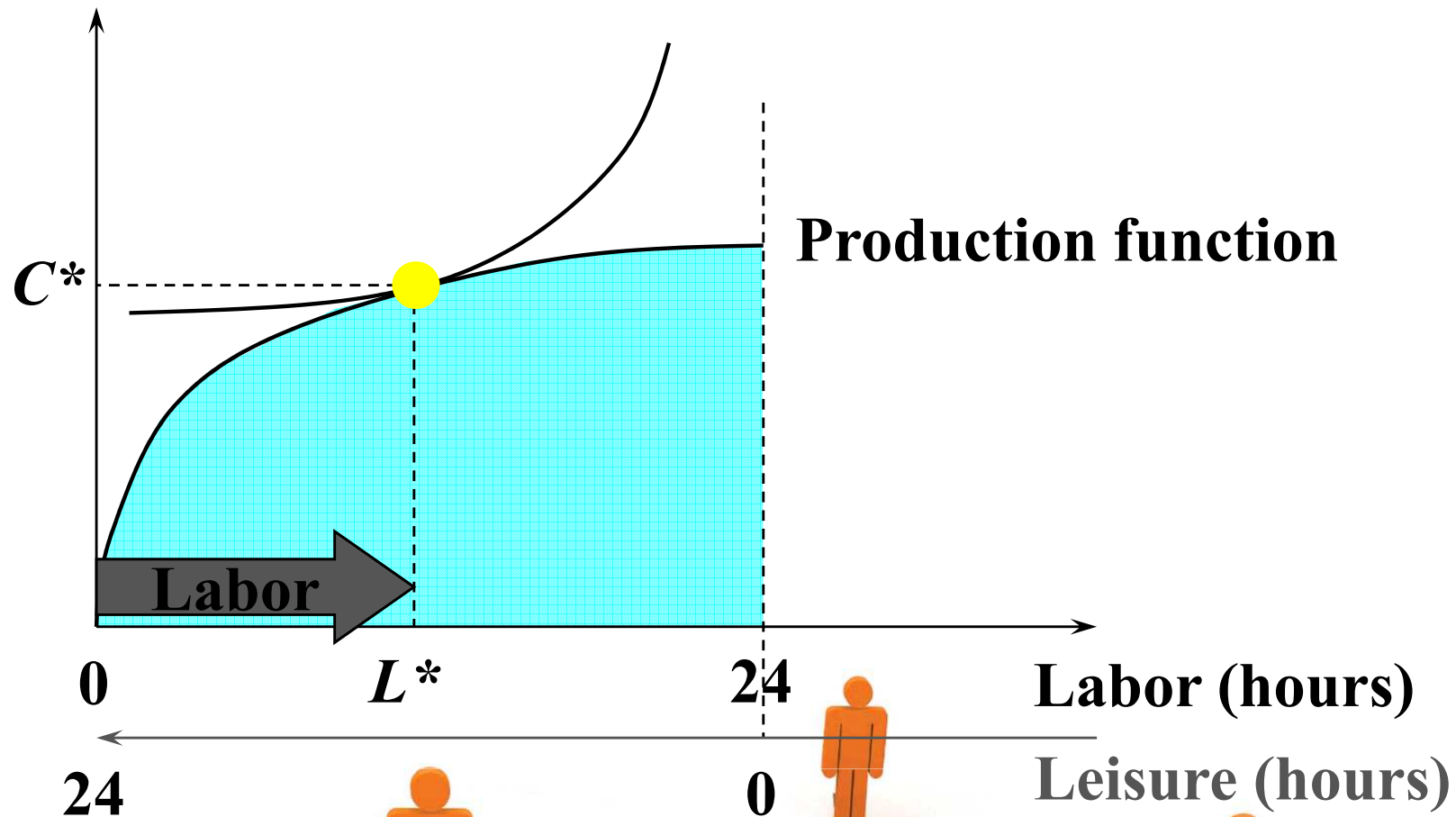
Robinson Crusoe's Choice

Coconuts



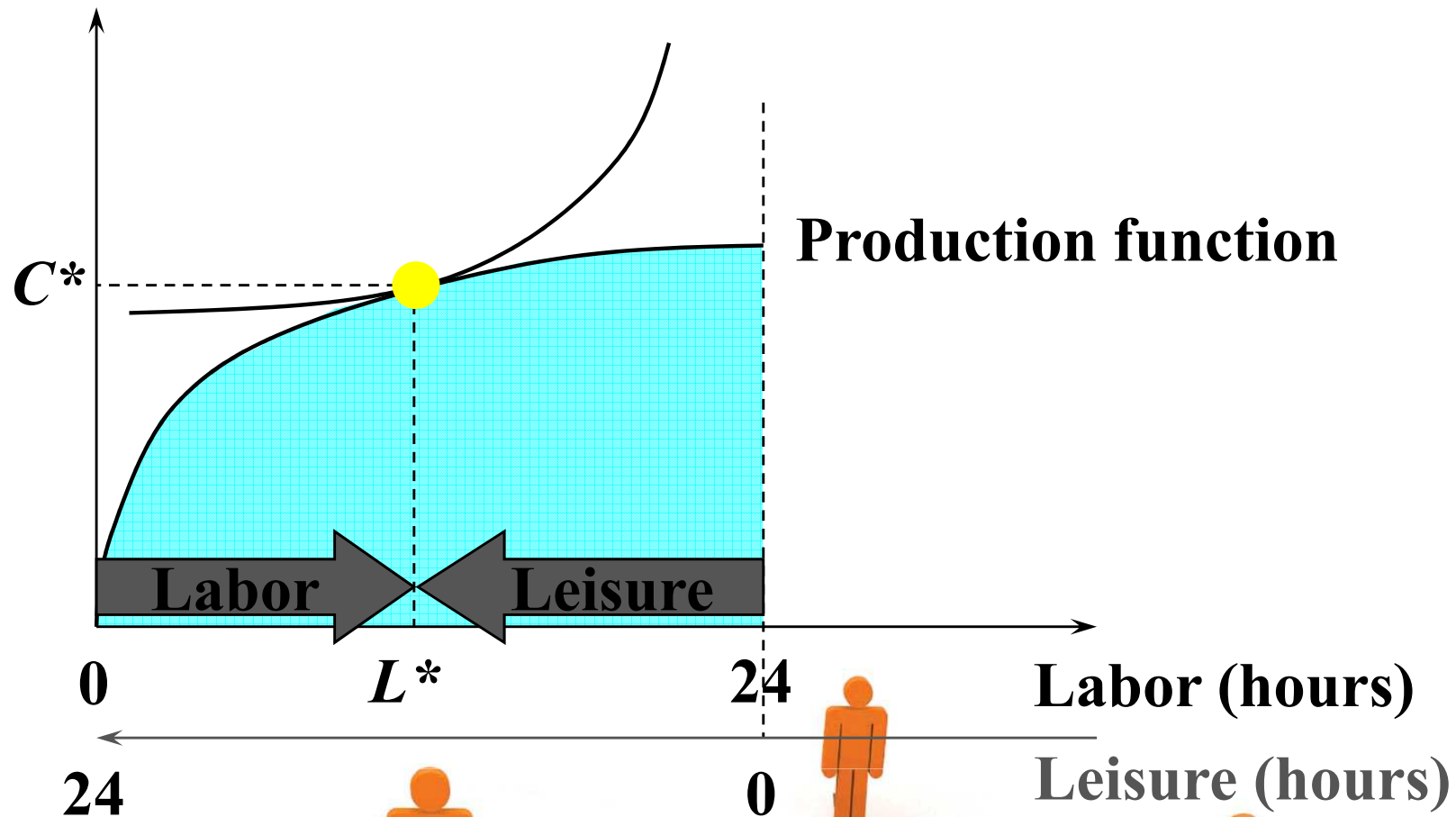
Robinson Crusoe's Choice

Coconuts



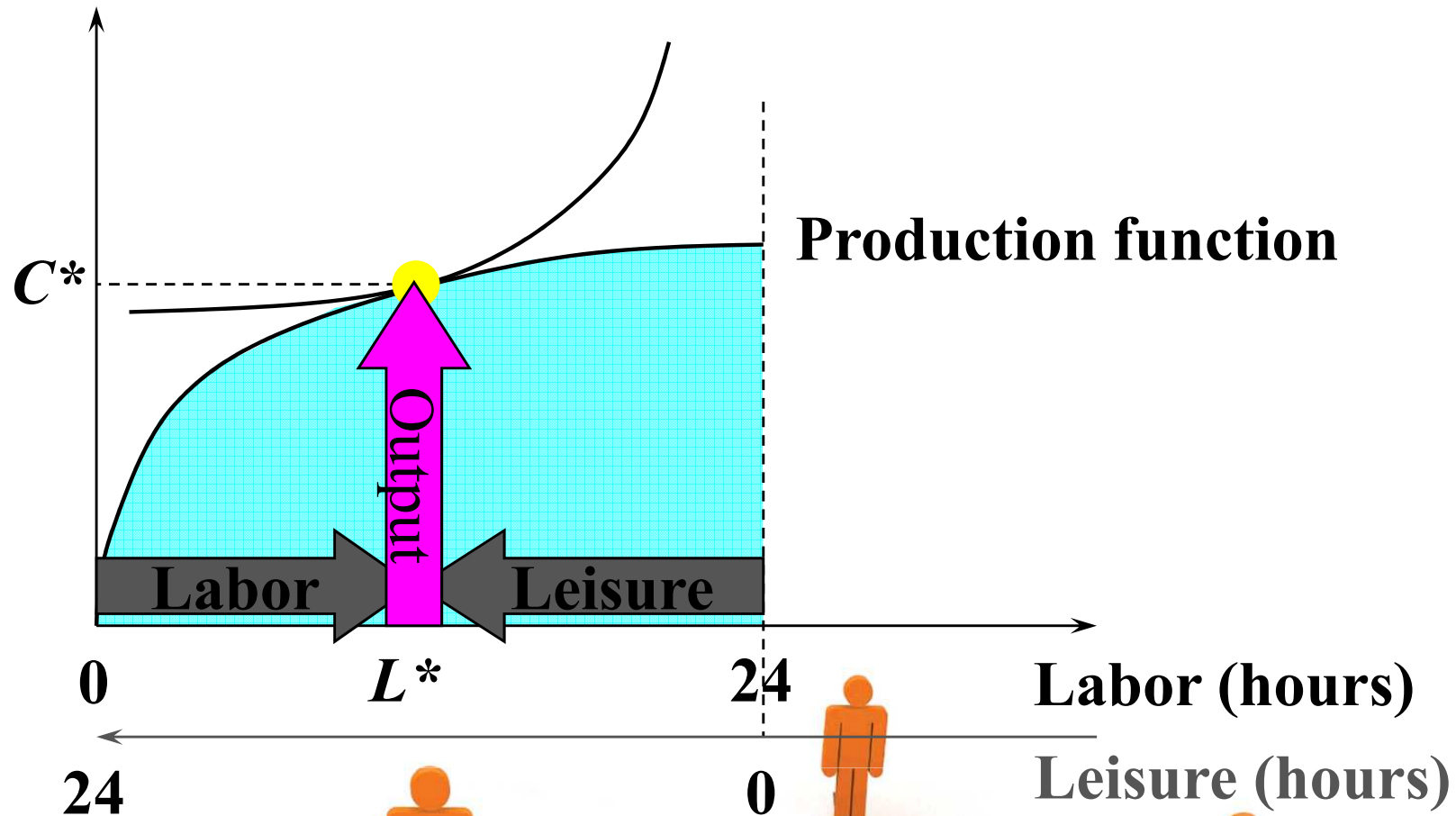
Robinson Crusoe's Choice

Coconuts



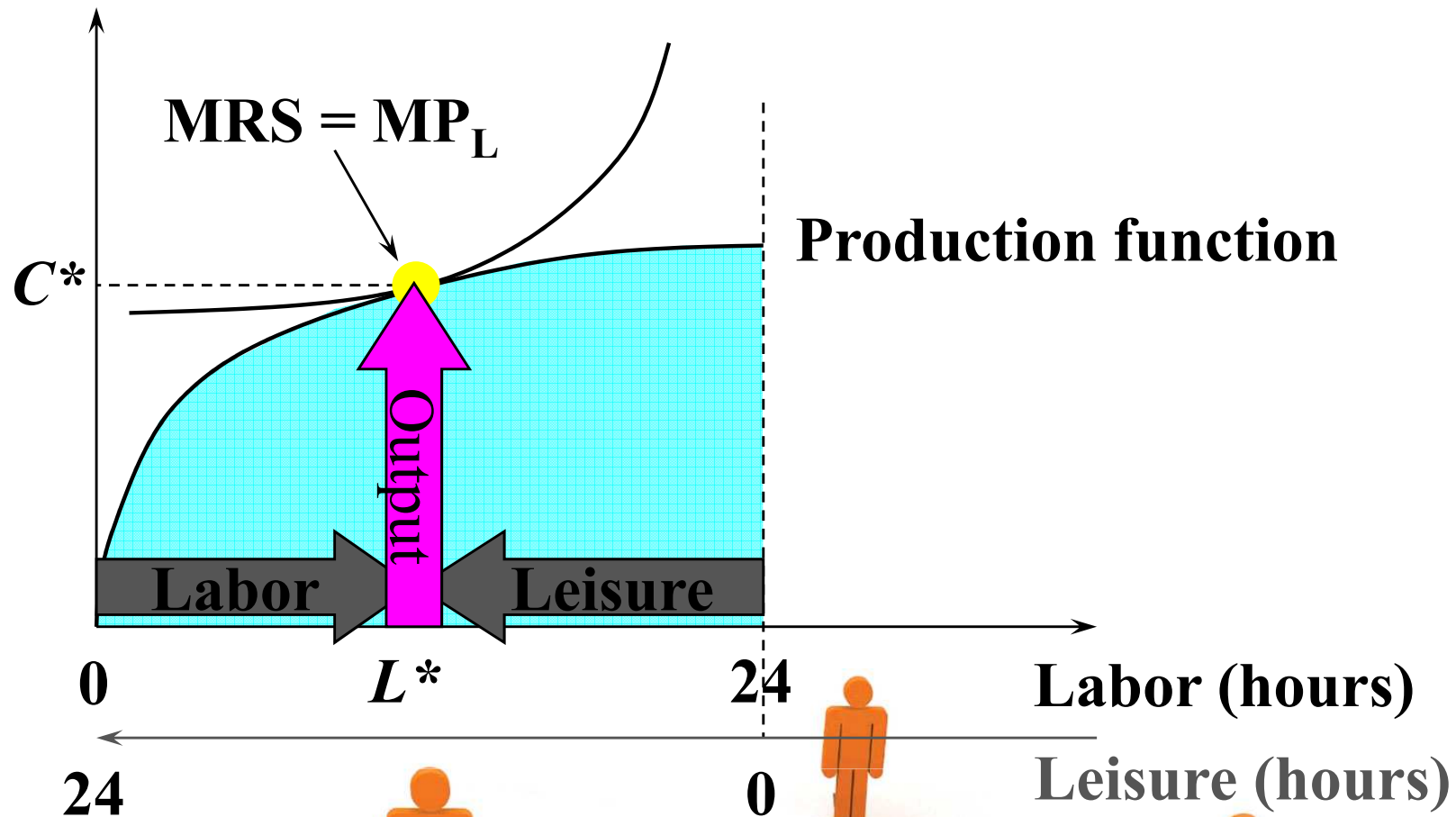
Robinson Crusoe's Choice

Coconuts



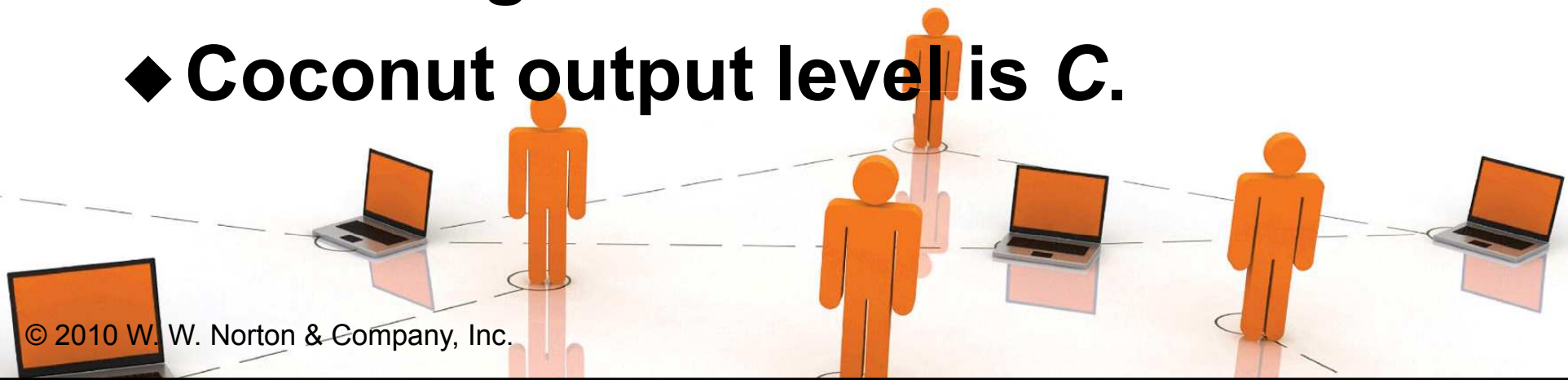
Robinson Crusoe's Choice

Coconuts



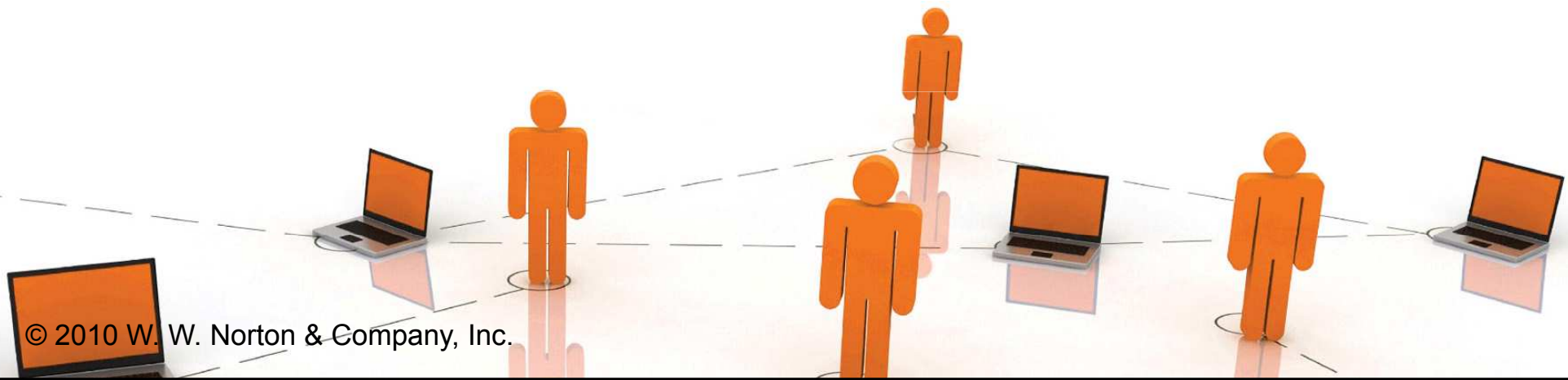
Robinson Crusoe as a Firm

- ◆ Now suppose RC is both a utility-maximizing consumer and a profit-maximizing firm.
- ◆ Use coconuts as the numeraire good; i.e. price of a coconut = \$1.
- ◆ RC's wage rate is w .
- ◆ Coconut output level is C .



Robinson Crusoe as a Firm

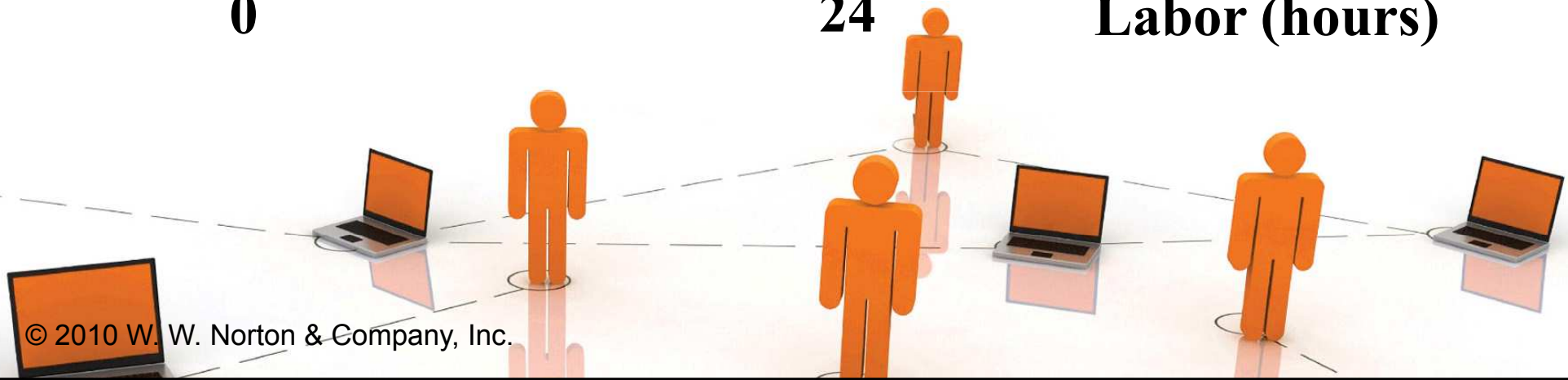
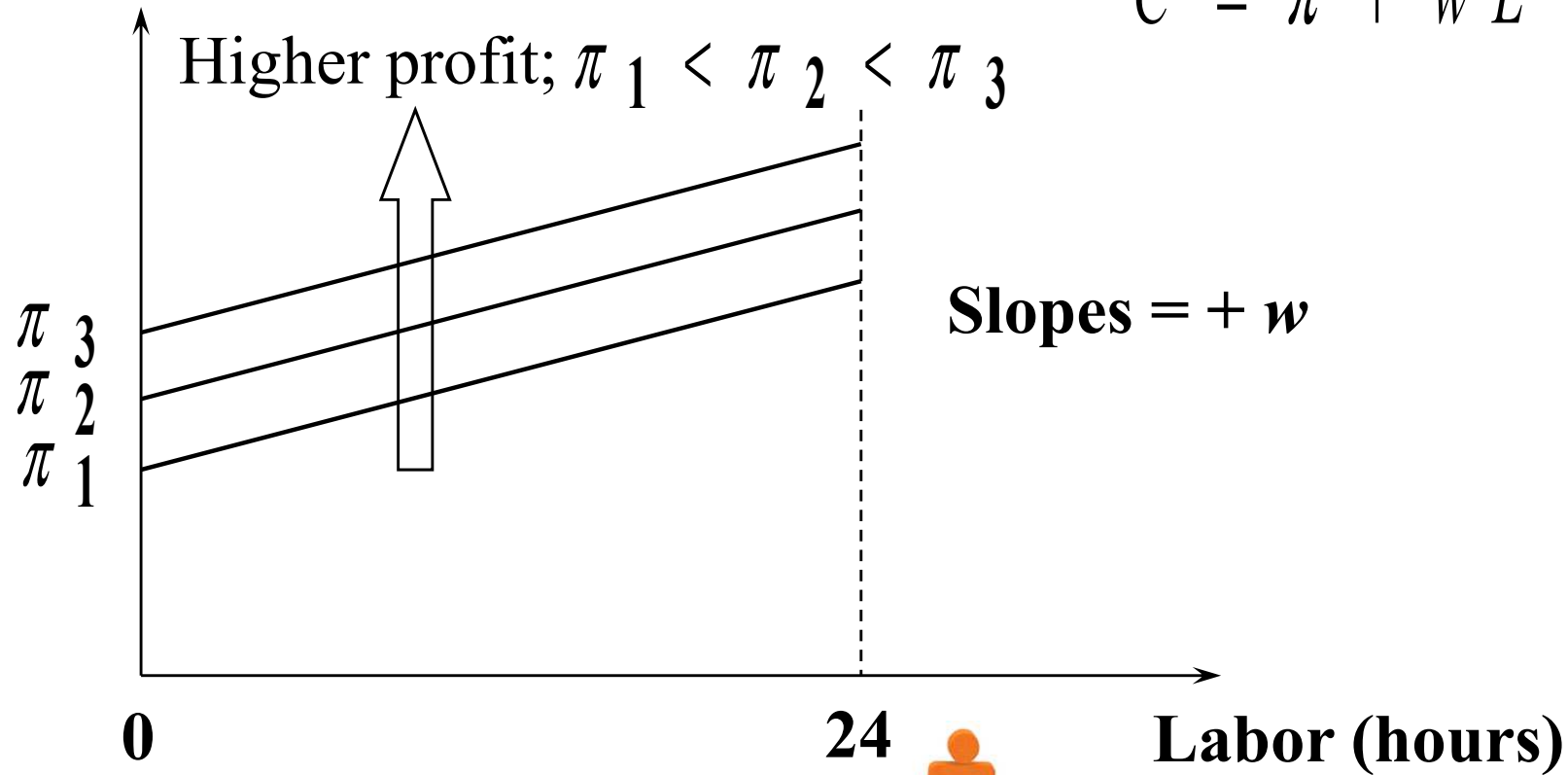
- ◆ RC's firm's profit is $\pi = C - wL$.
- ◆ $\pi = C - wL \Leftrightarrow C = \pi + wL$, the equation of an isoprofit line.
- ◆ Slope = $+w$.
- ◆ Intercept = π .



Isoprofit Lines

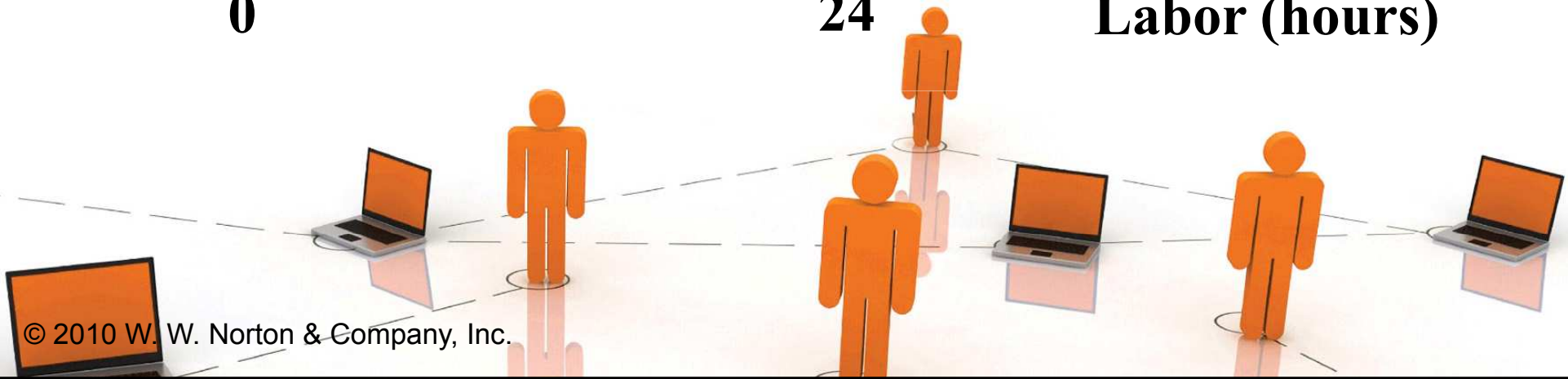
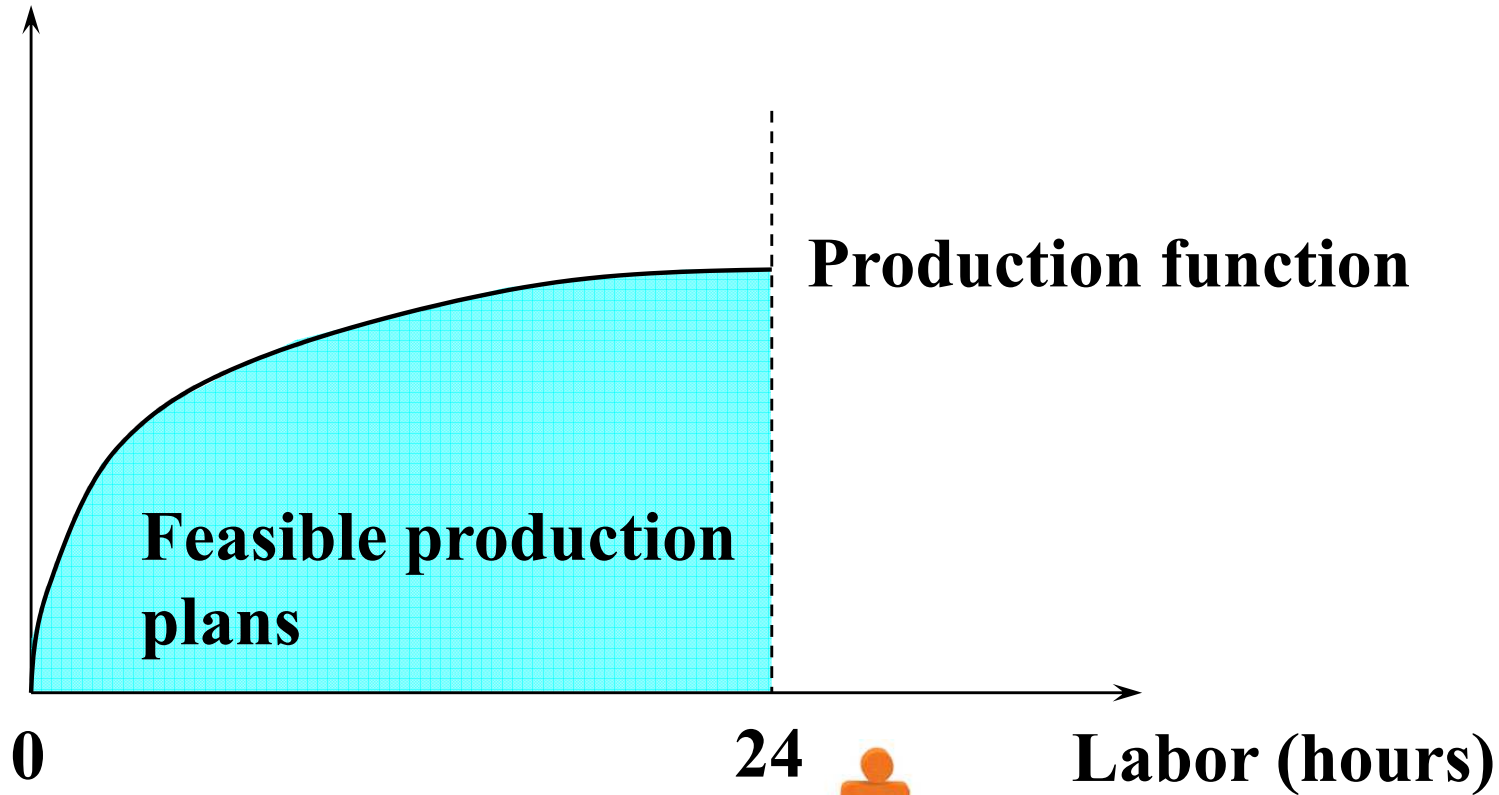
Coconuts

$$C = \pi + wL$$



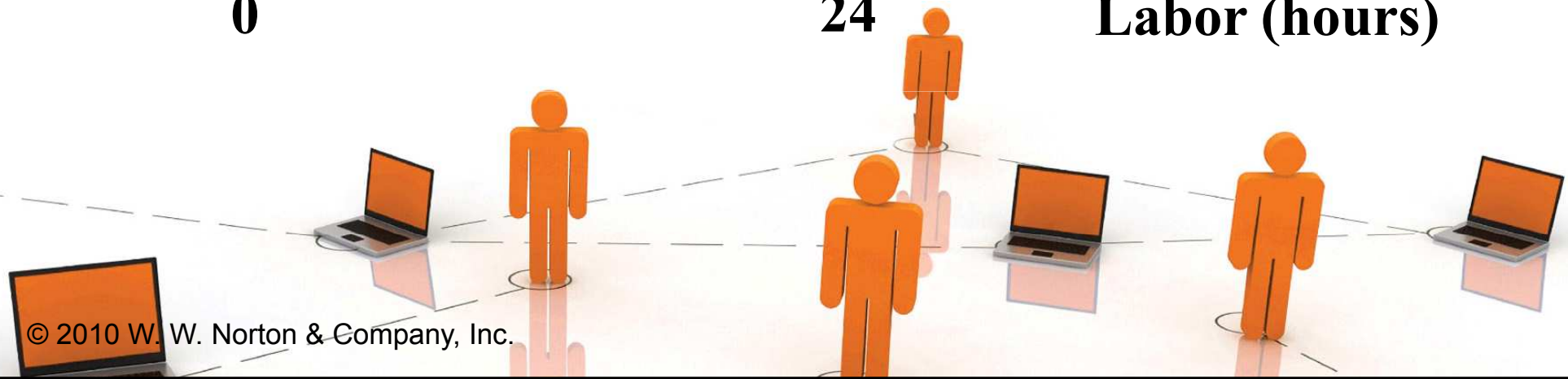
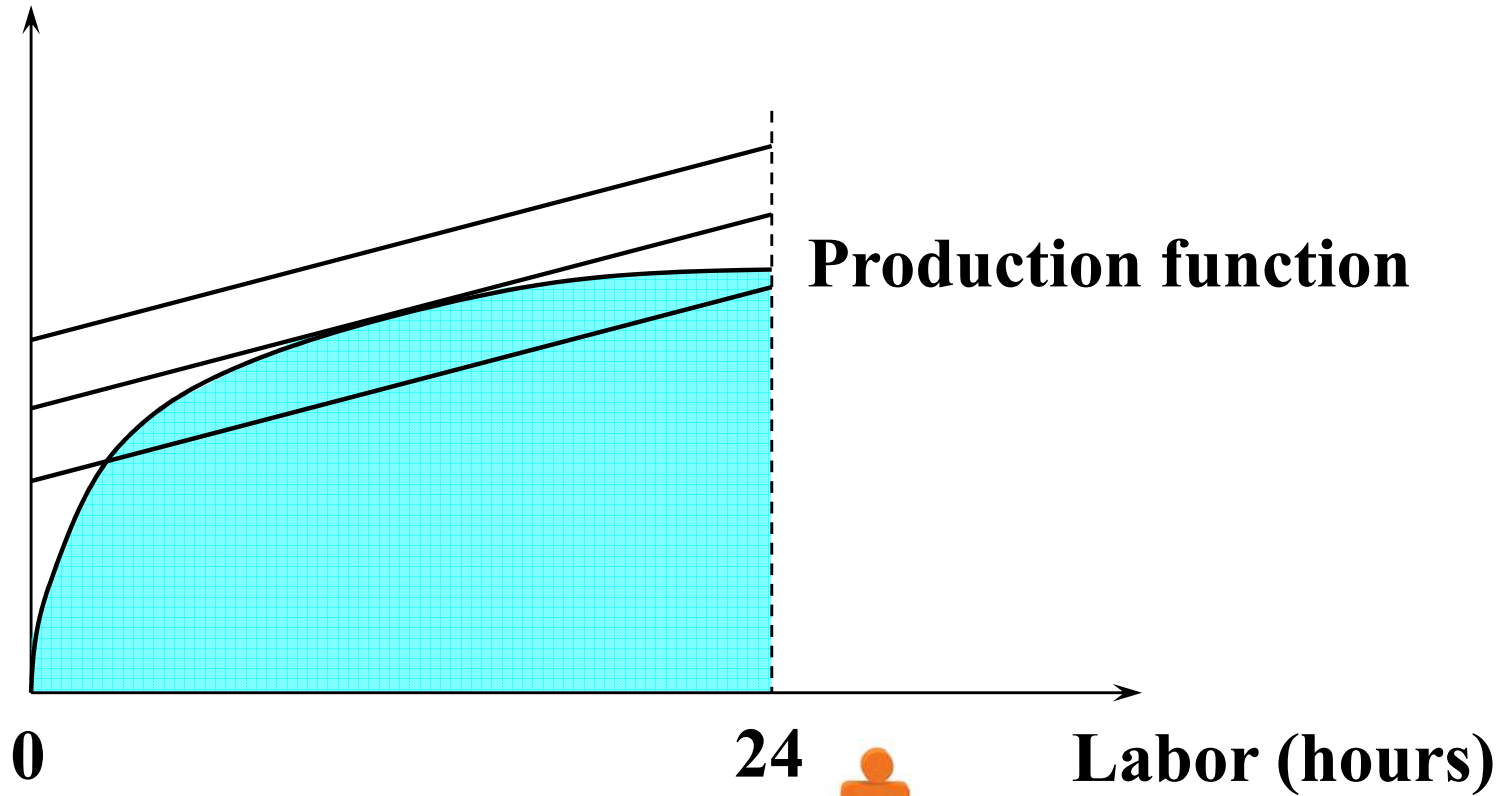
Profit-Maximization

Coconuts



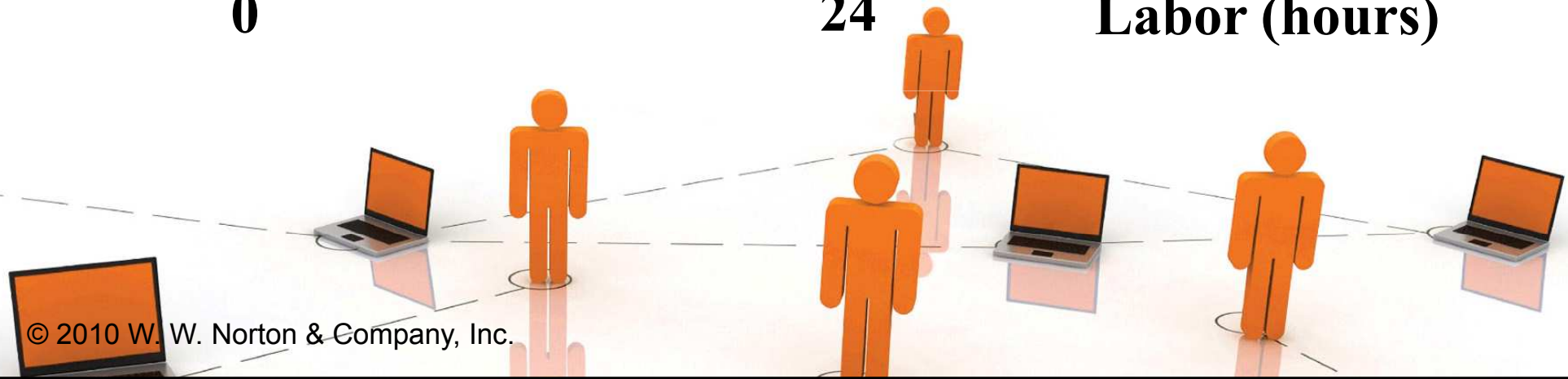
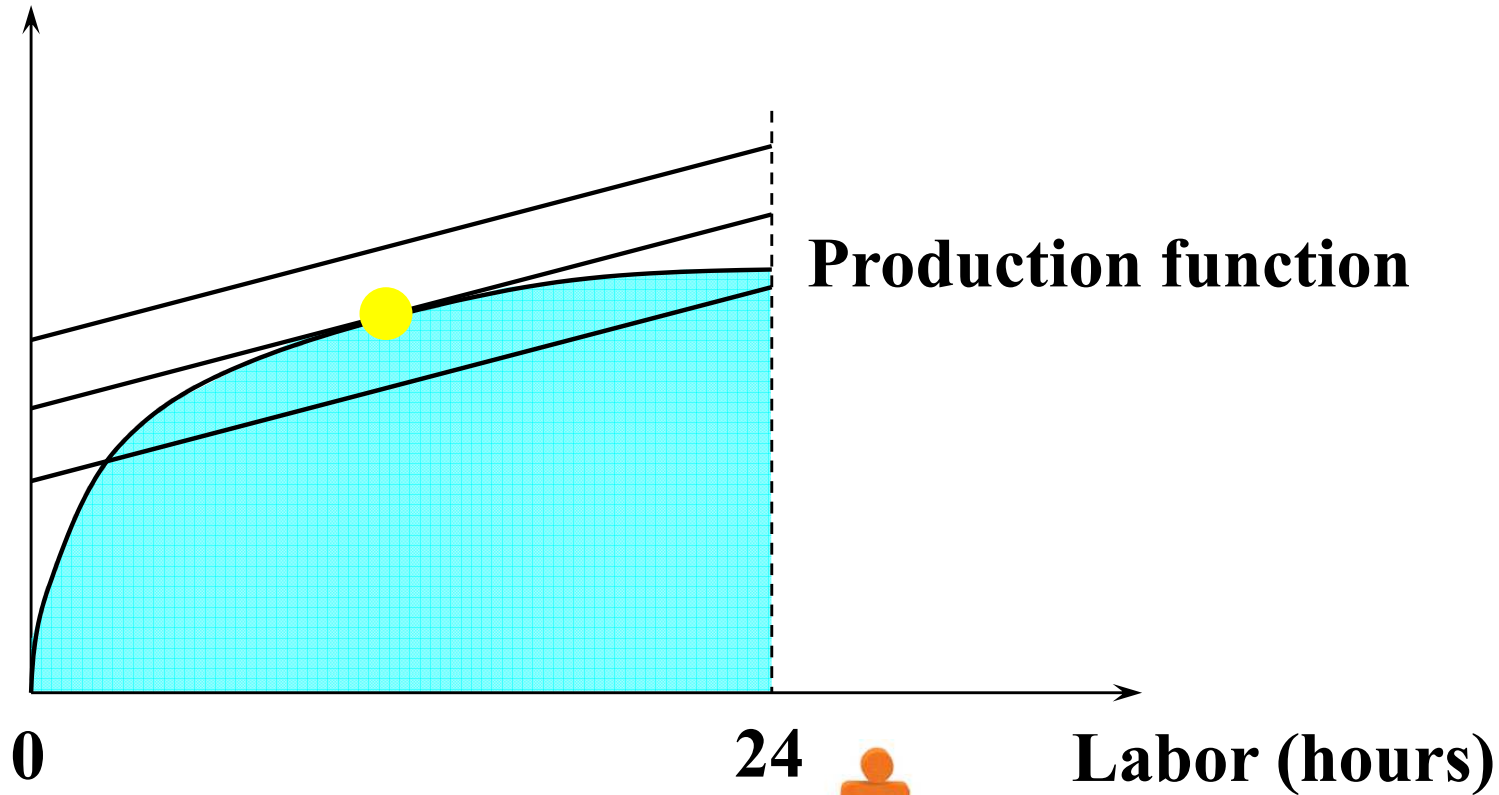
Profit-Maximization

Coconuts



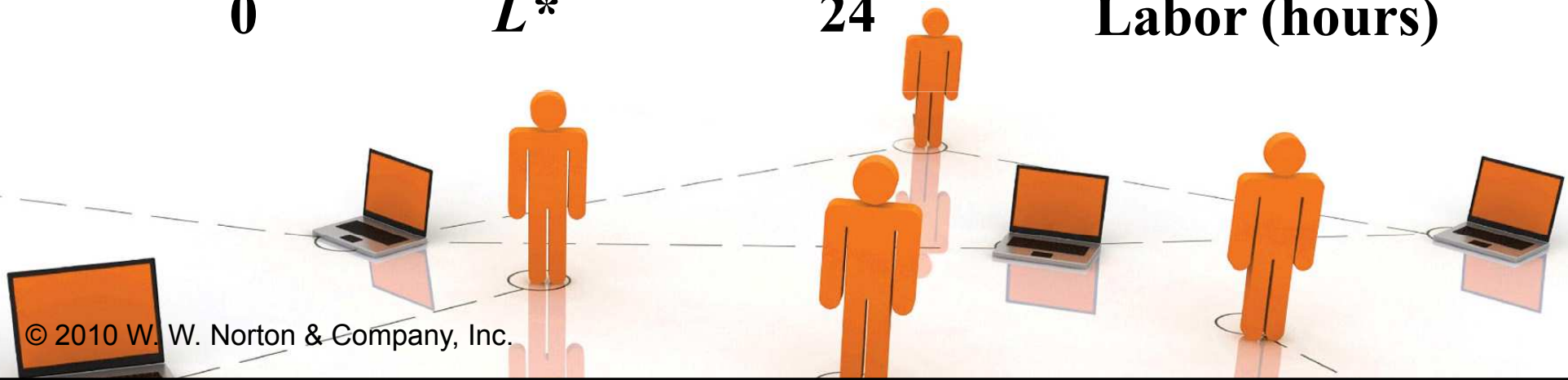
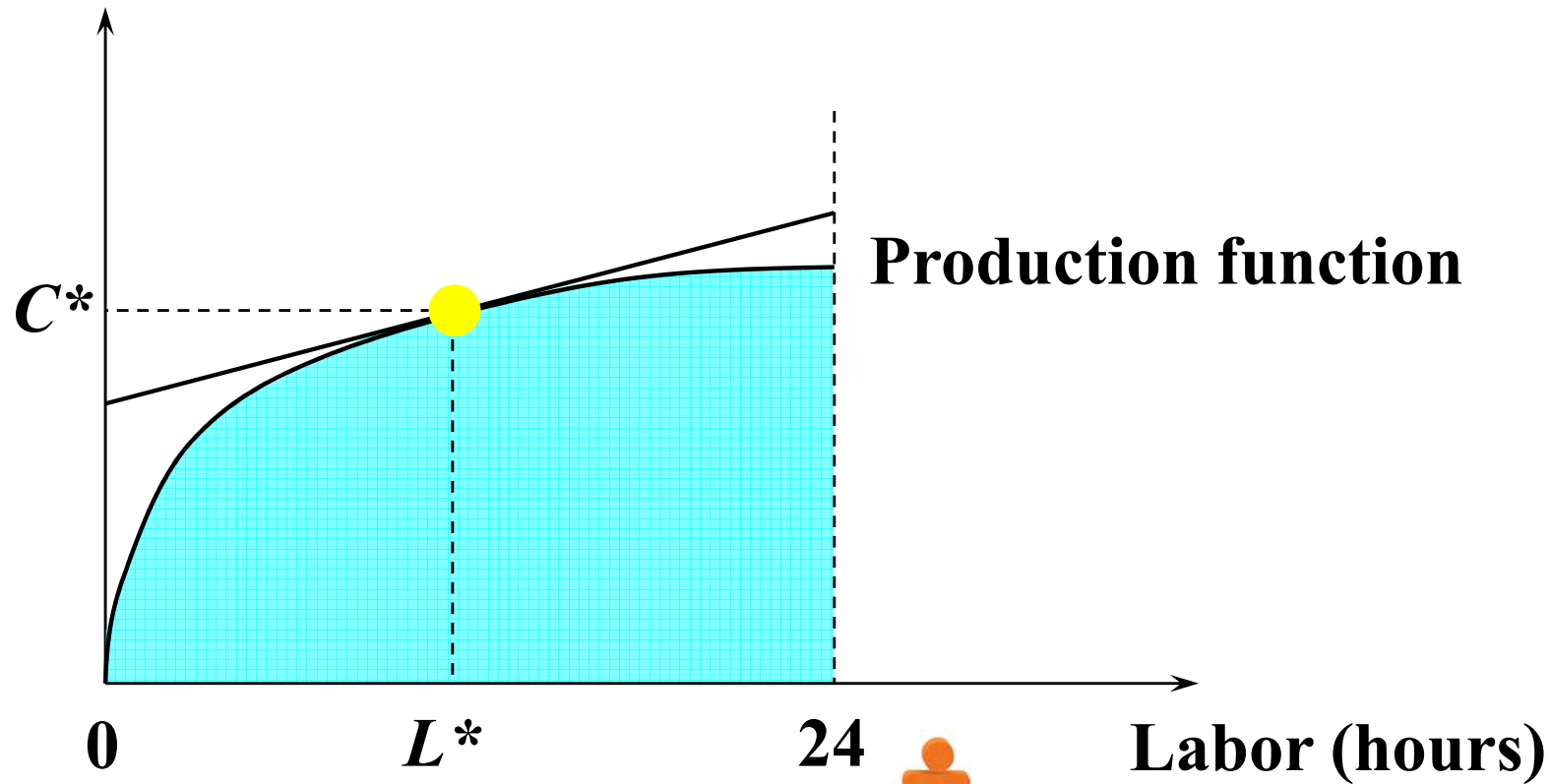
Profit-Maximization

Coconuts



Profit-Maximization

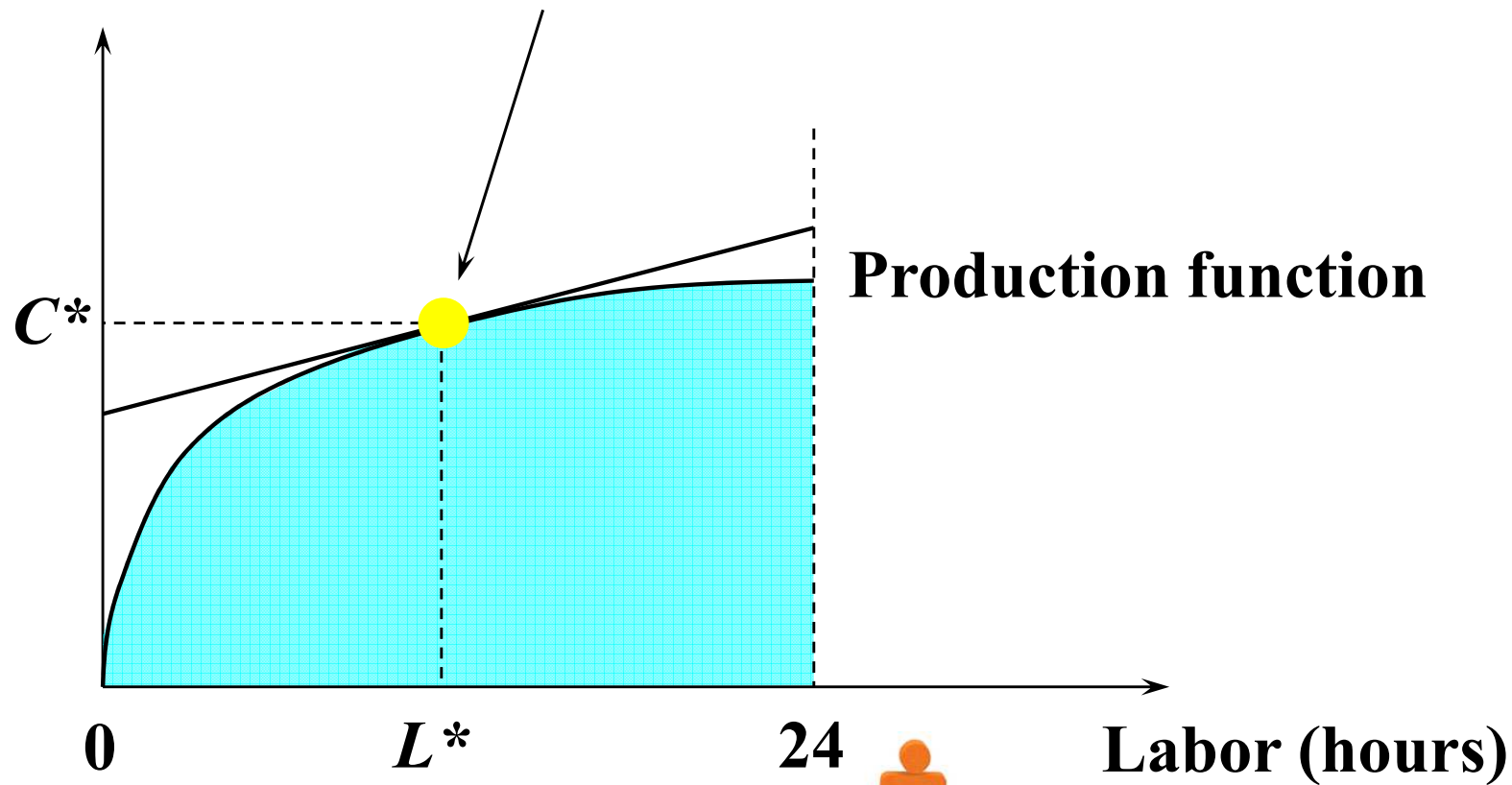
Coconuts



Profit-Maximization

Coconuts

Isoprofit slope = production function slope

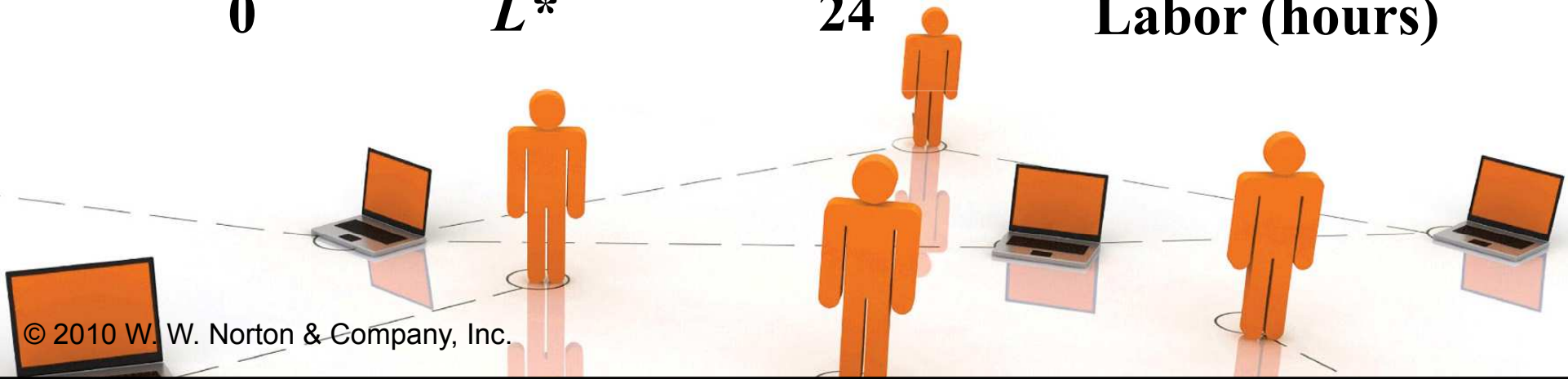
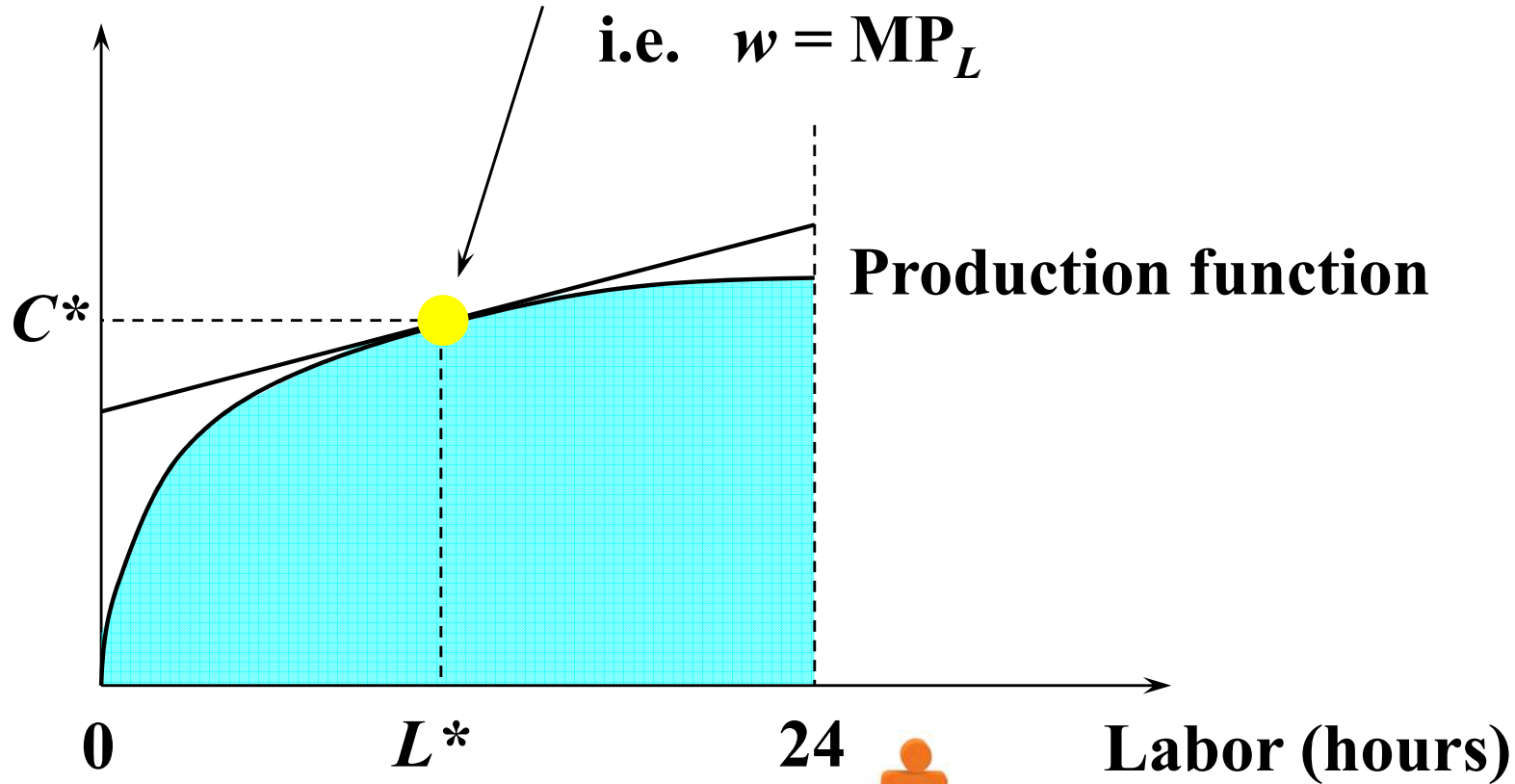


Profit-Maximization

Coconuts

Isoprofit slope = production function slope

i.e. $w = MP_L$

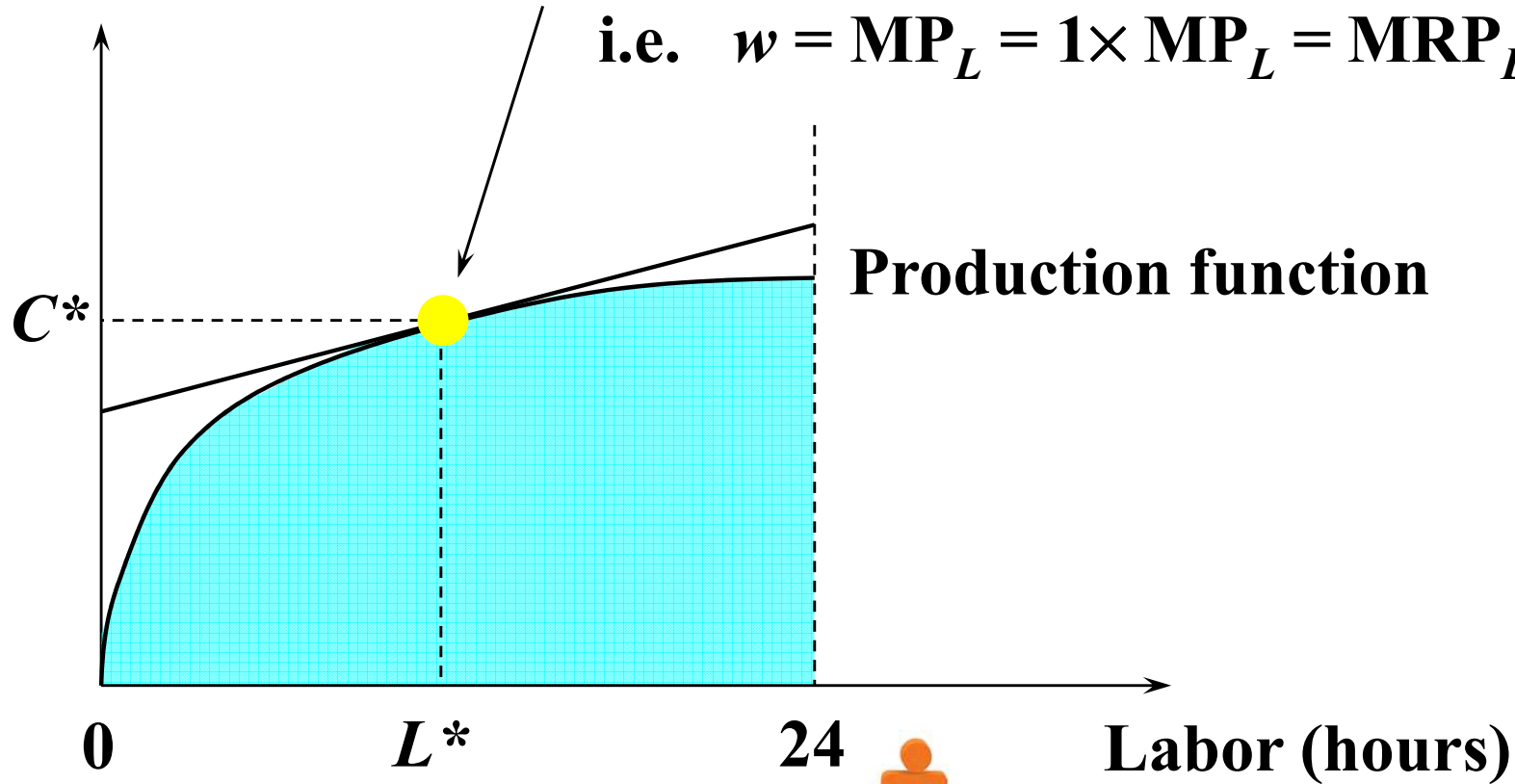


Profit-Maximization

Coconuts

Isoprofit slope = production function slope

i.e. $w = MP_L = 1 \times MP_L = MRP_L$.

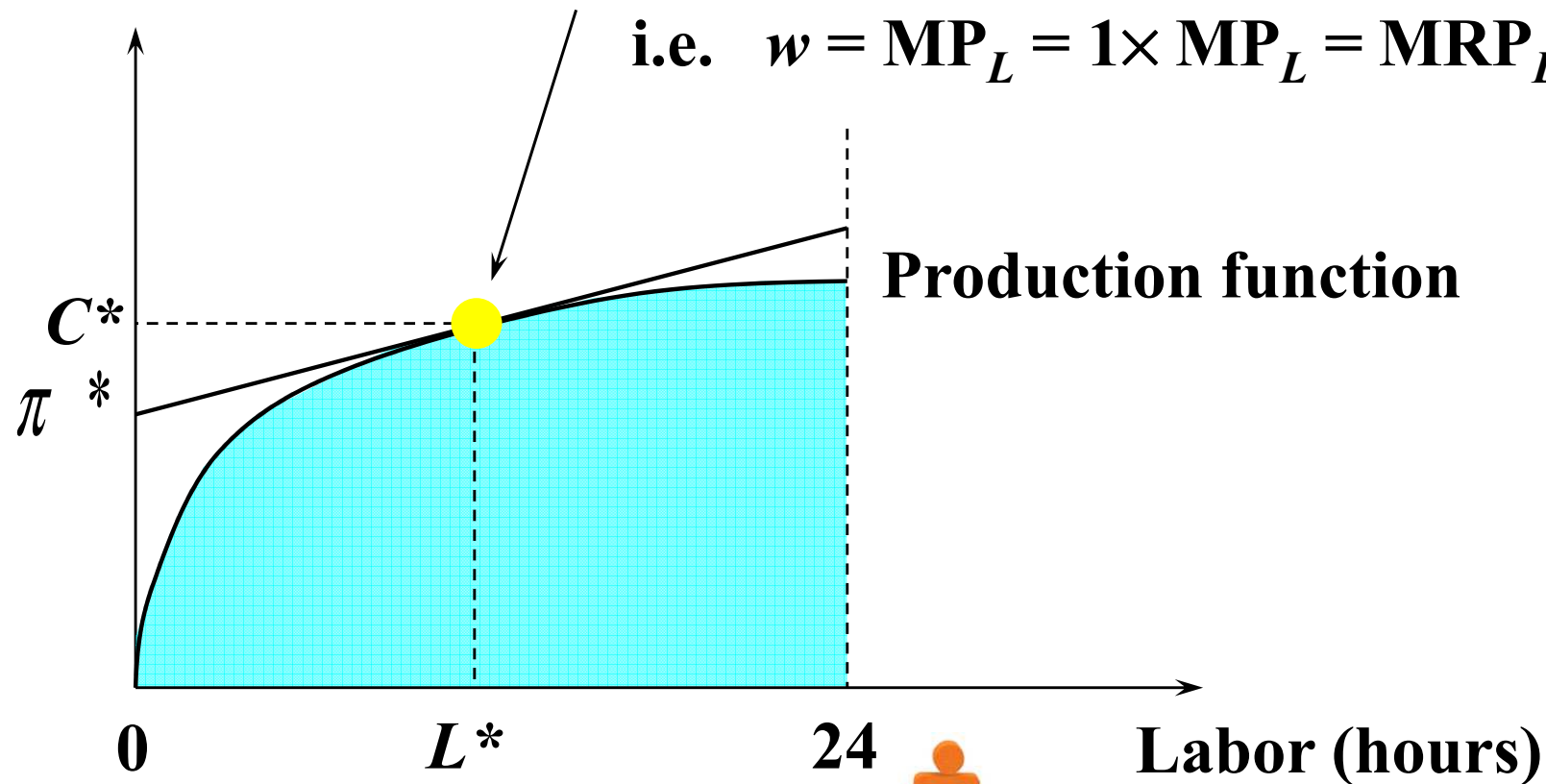


Profit-Maximization

Coconuts

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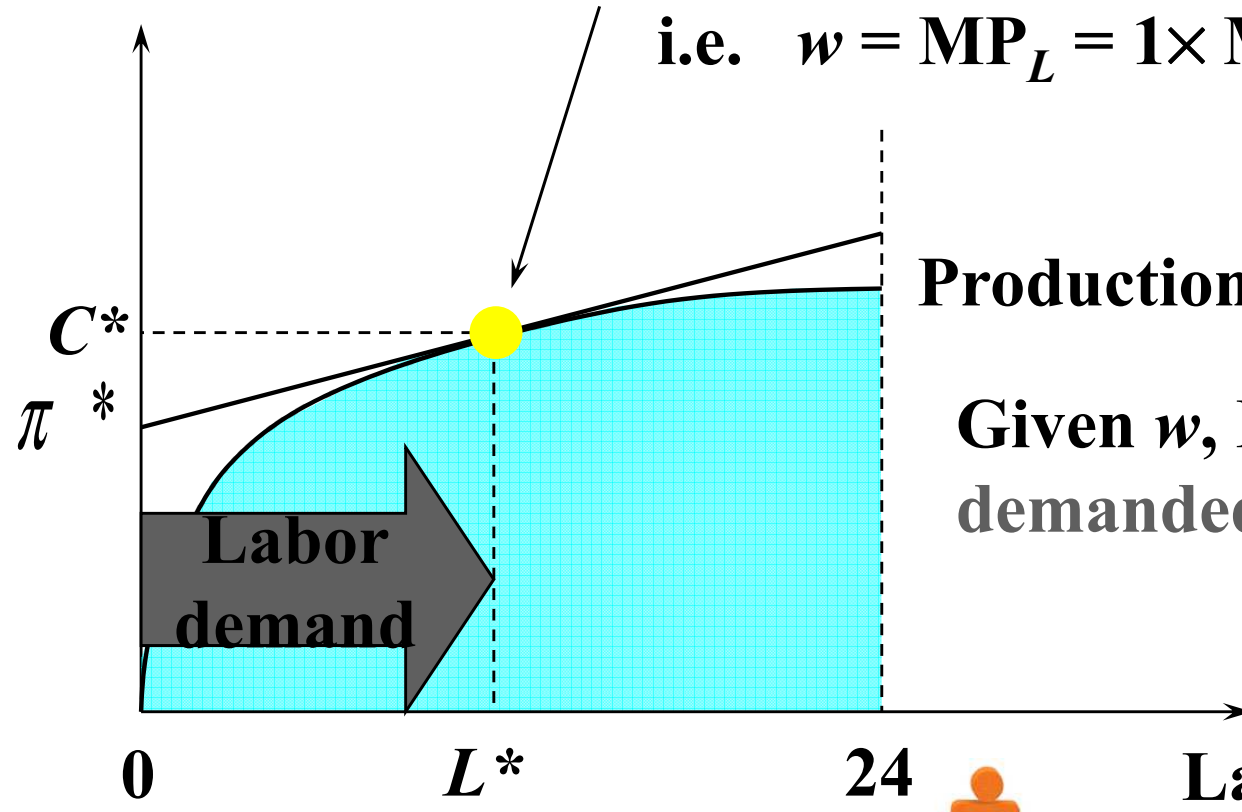
RC gets $\pi^* = C^* - w L^*$

Profit-Maximization

Coconuts

Isoprofit slope = production function slope

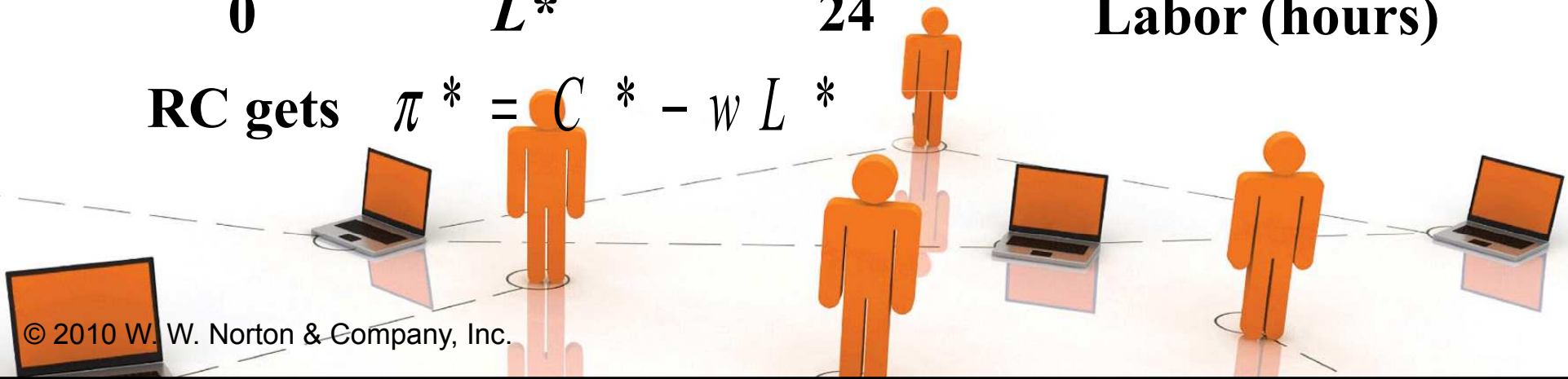
i.e. $w = MP_L = 1 \times MP_L = MRP_L$.



Production function

Given w , RC's firm's quantity demanded of labor is L^*

RC gets $\pi^* = C^* - w L^*$

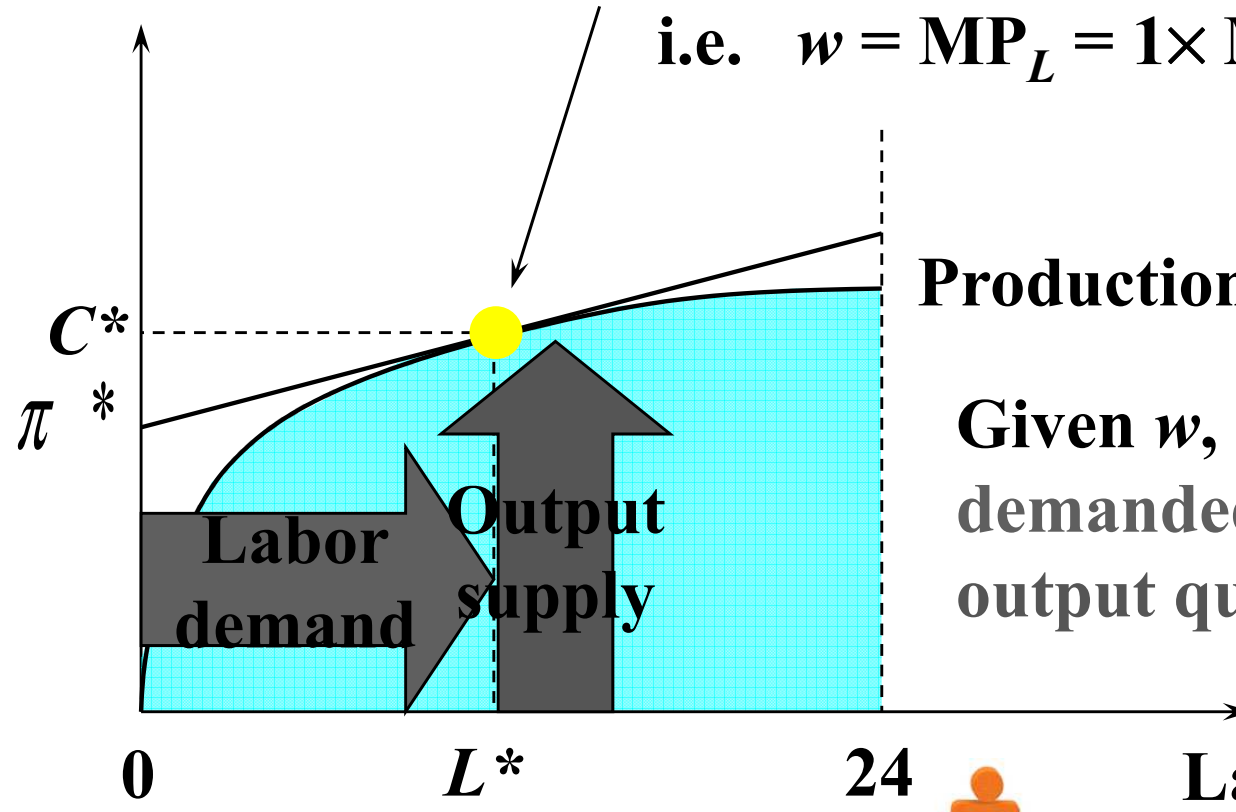


Profit-Maximization

Coconuts

Isoprofit slope = production function slope

i.e. $w = MP_L = 1 \times MP_L = MRP_L$.



Production function

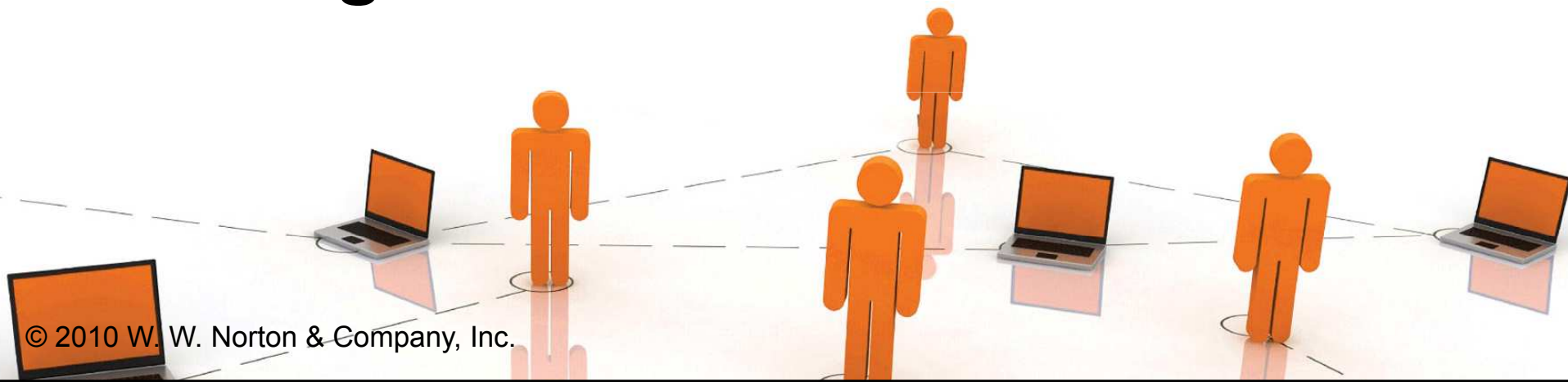
Given w , RC's firm's quantity demanded of labor is L^* and output quantity supplied is C^* .

RC gets $\pi^* = C^* - w L^*$



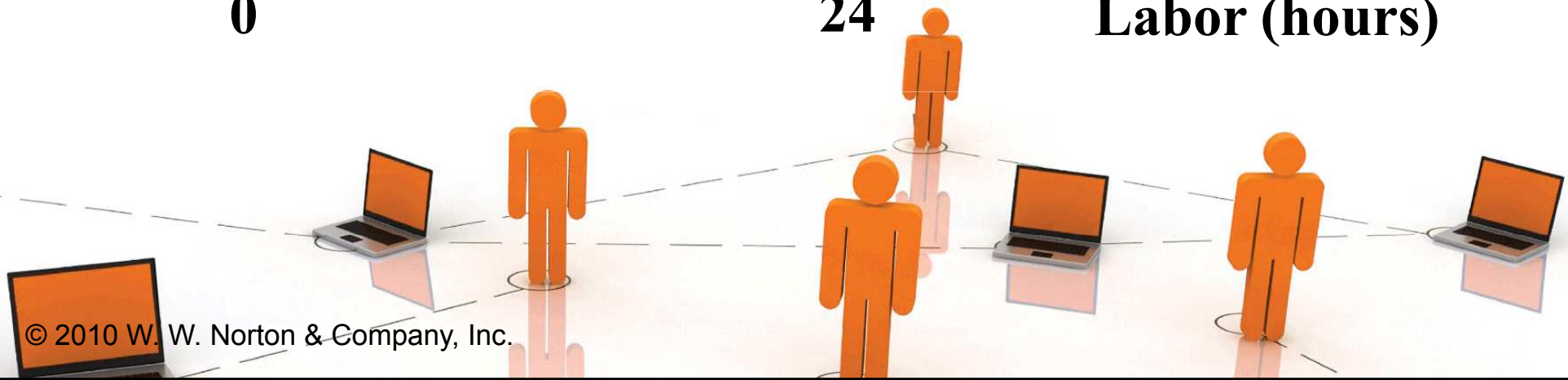
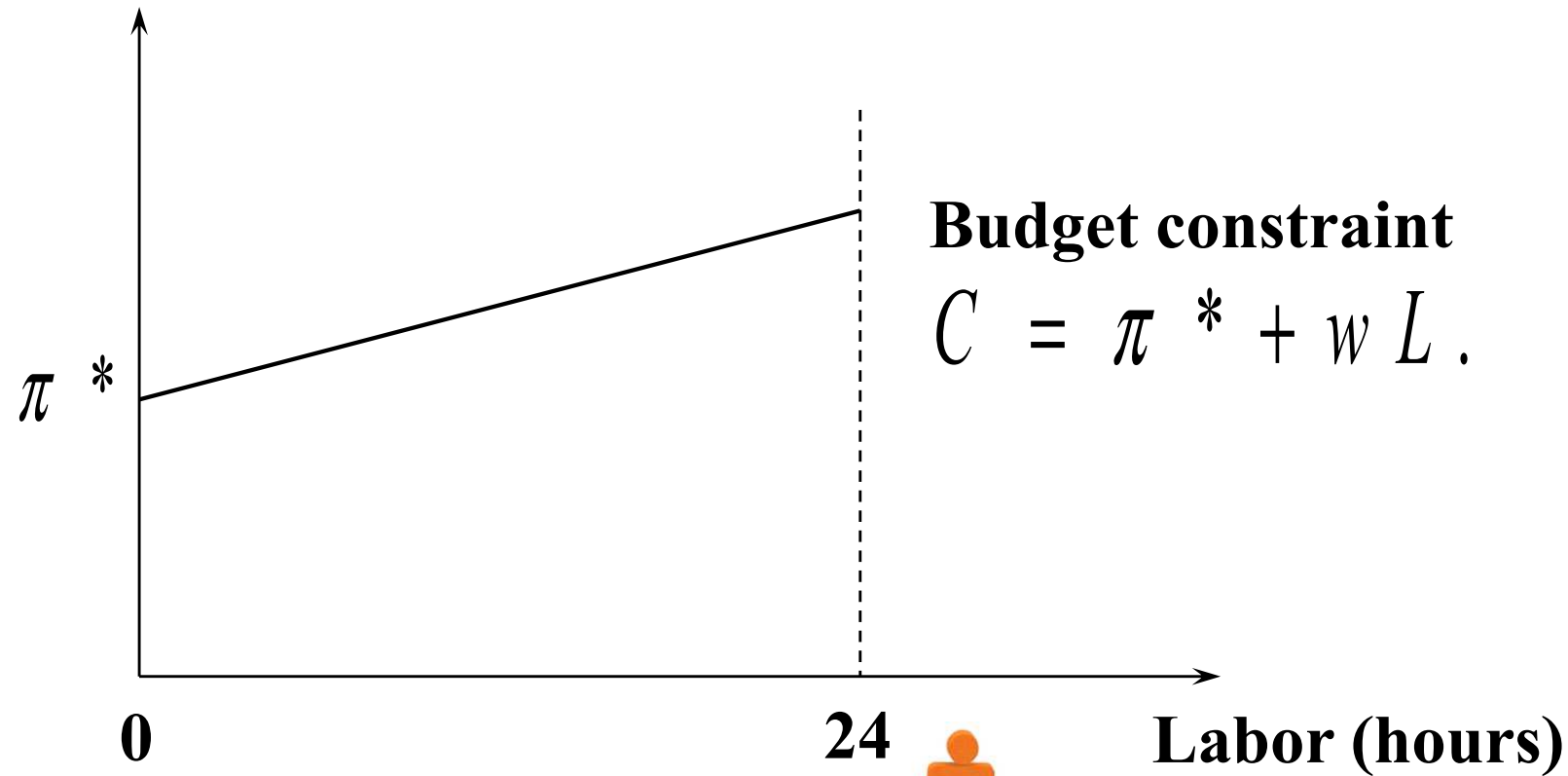
Utility-Maximization

- ◆ Now consider RC as a consumer endowed with π^* who can work for w per hour.
- ◆ What is RC's most preferred consumption bundle?
- ◆ Budget constraint is $C = \pi^* + wL$.



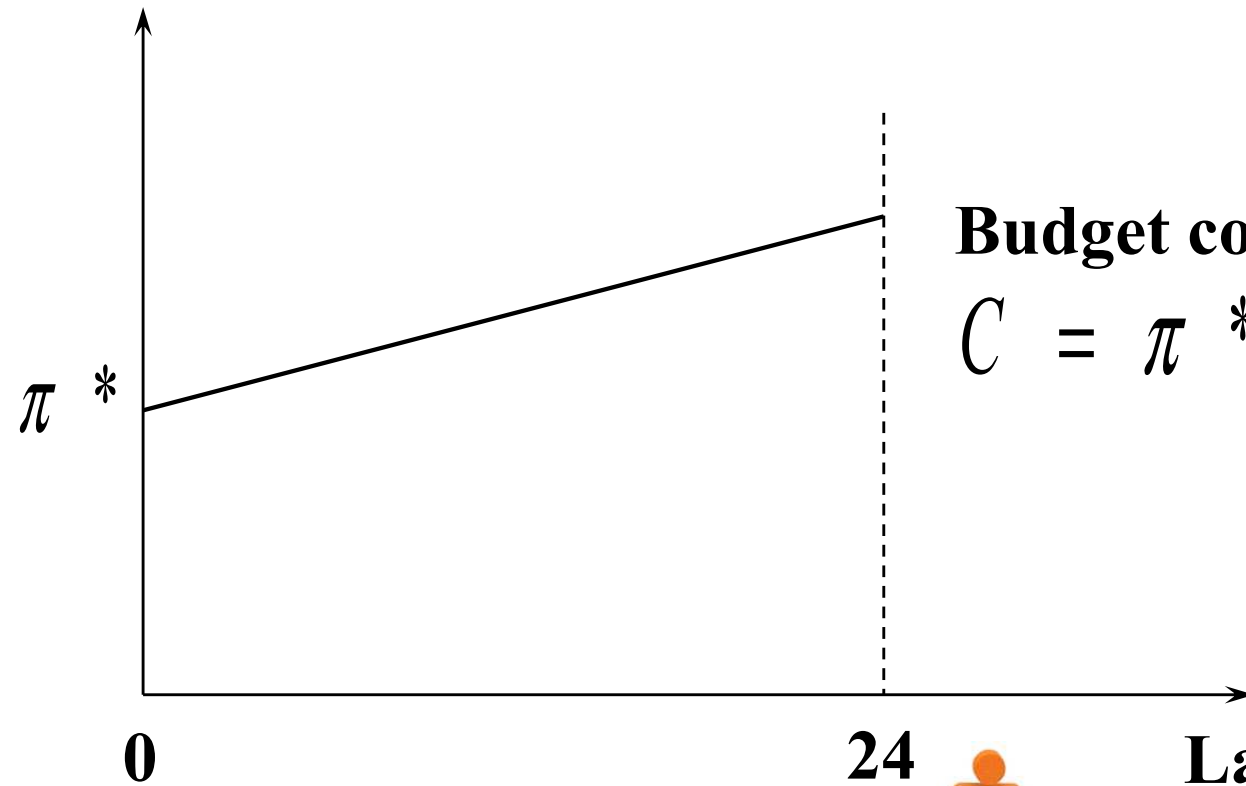
Utility-Maximization

Coconuts



Utility-Maximization

Coconuts



Budget constraint; slope = w

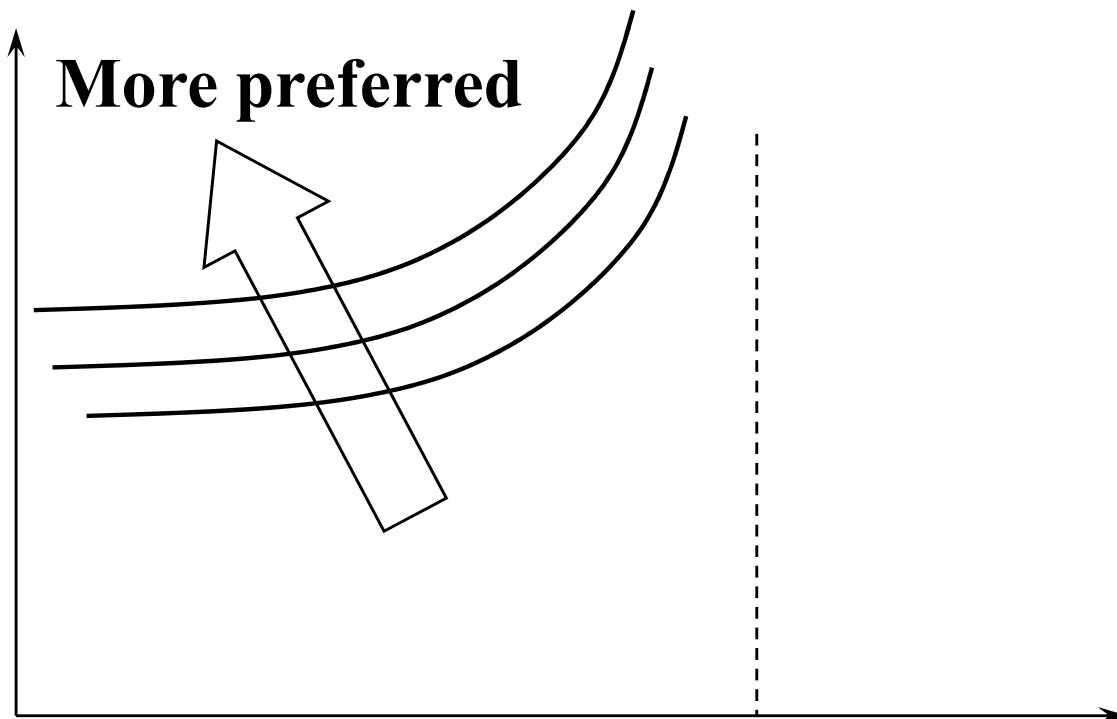
$$C = \pi^* + wL.$$

Labor (hours)



Utility-Maximization

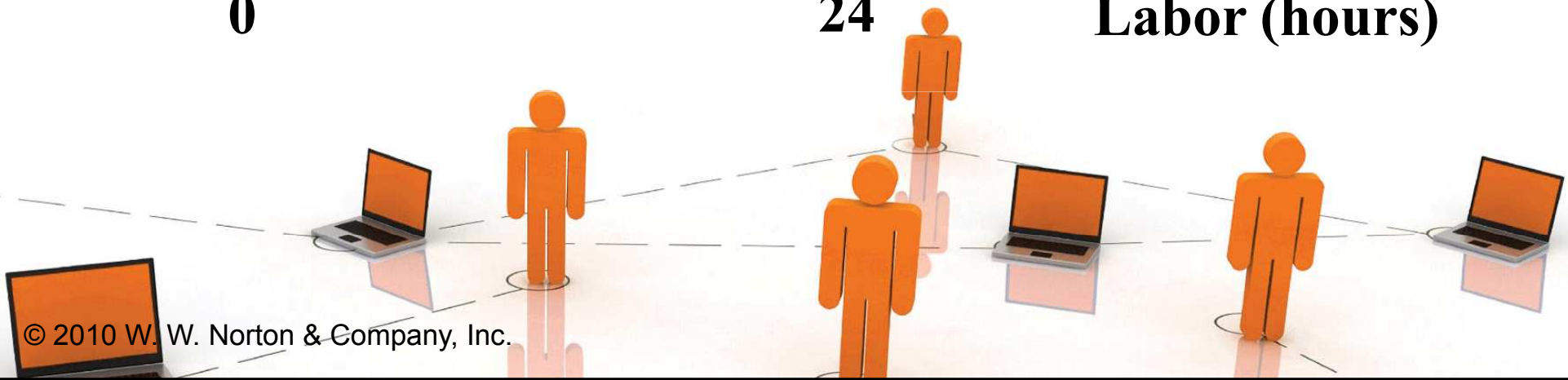
Coconuts



0

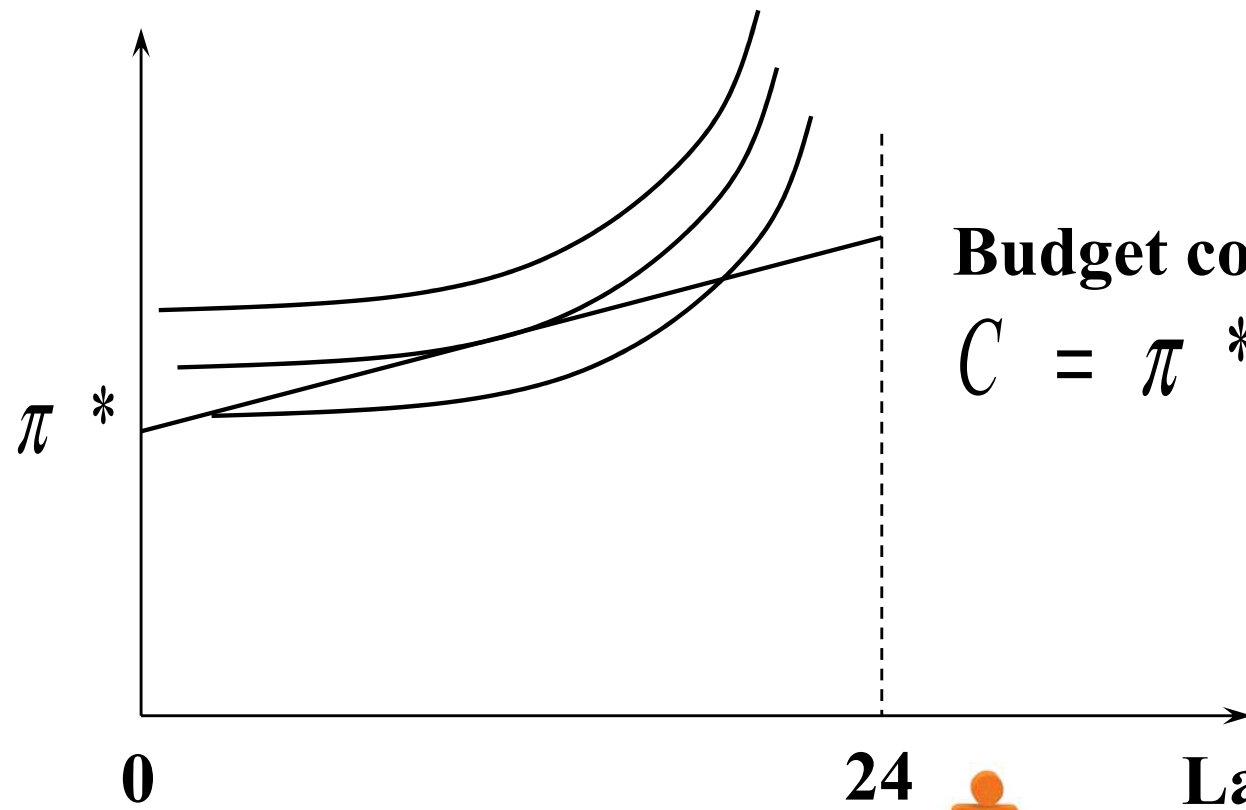
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Labor (hours)



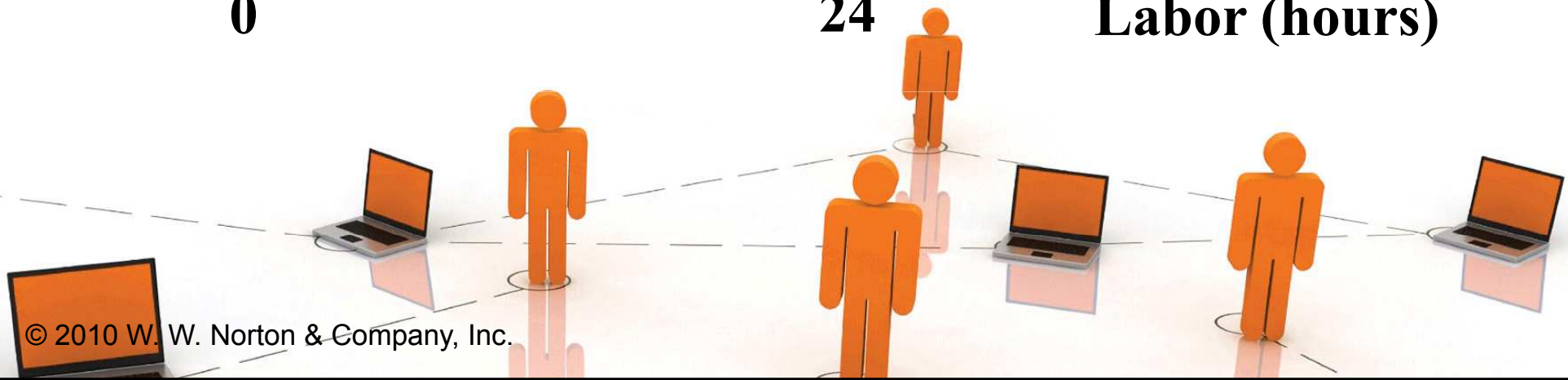
Utility-Maximization

Coconuts



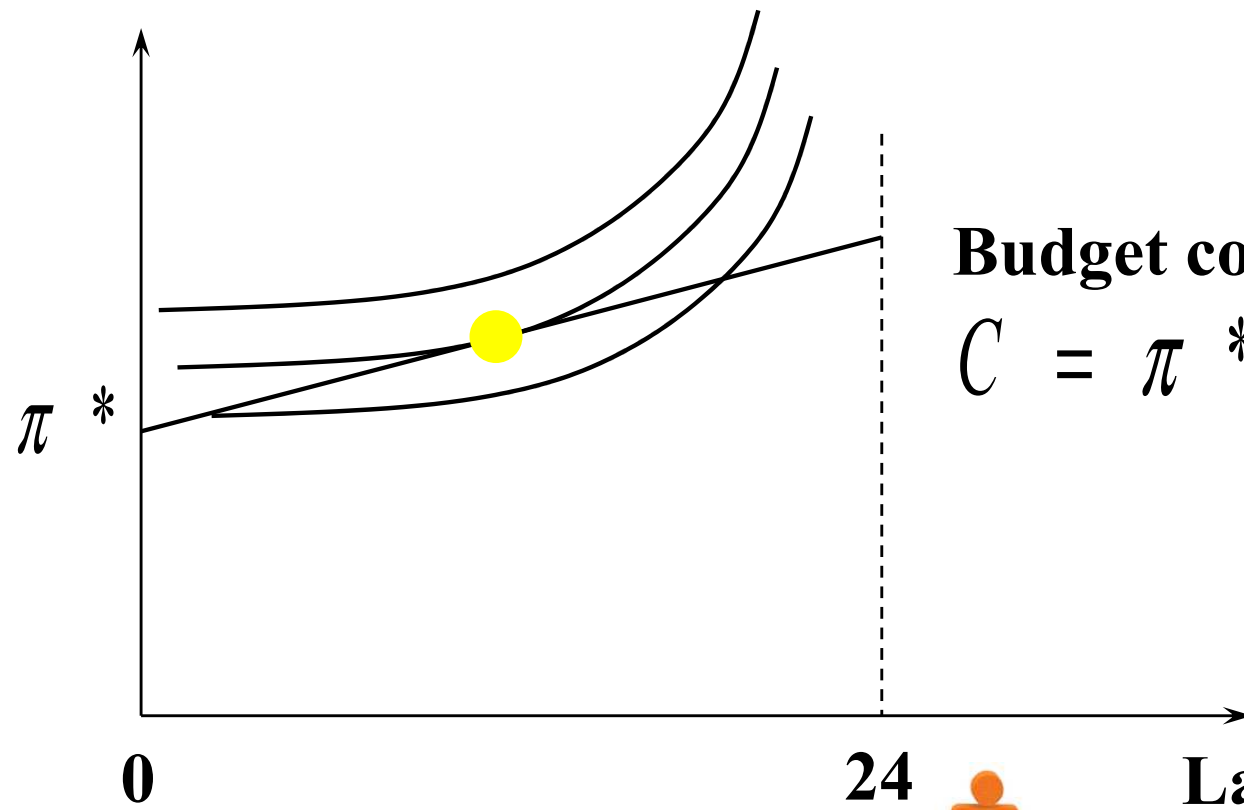
Budget constraint; slope = w

$$C = \pi^* + wL.$$



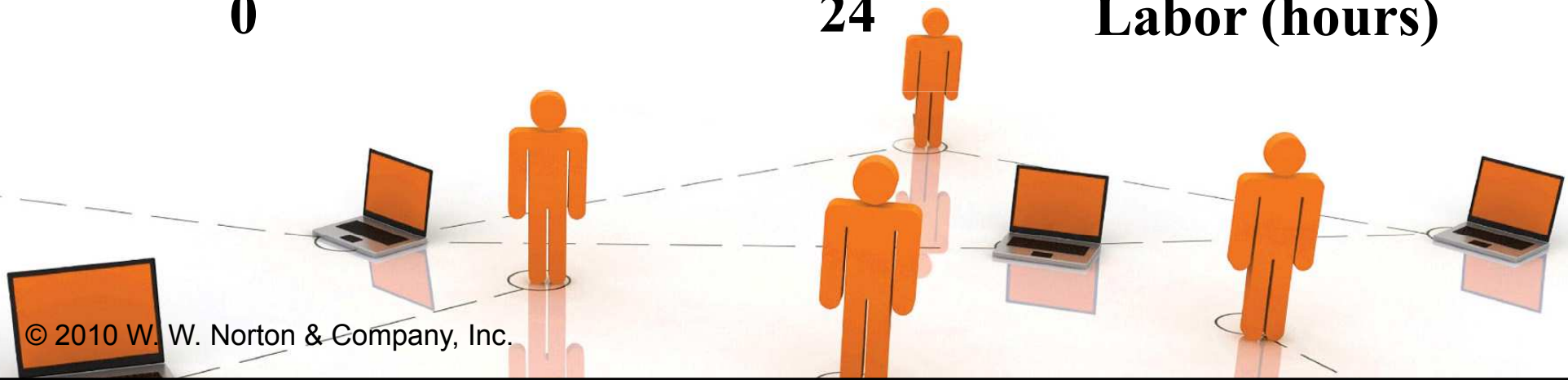
Utility-Maximization

Coconuts



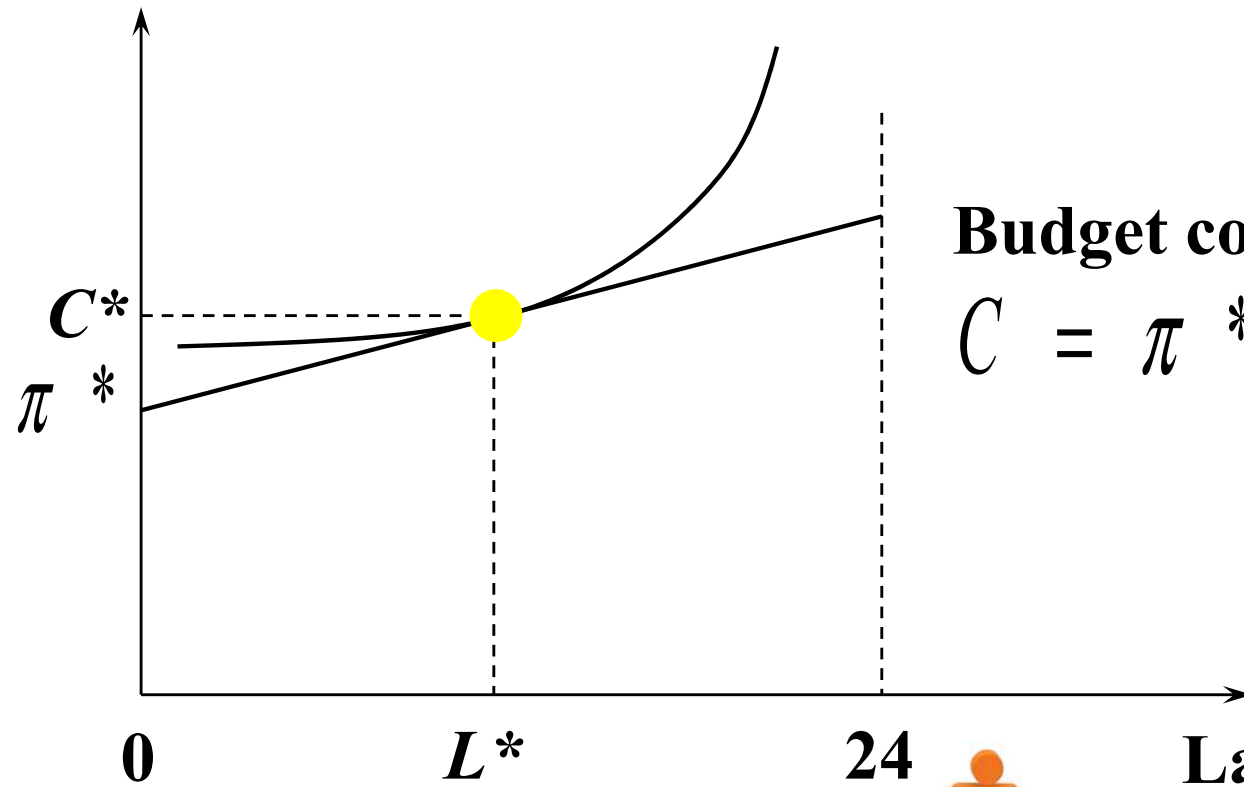
Budget constraint; slope = w

$$C = \pi^* + wL.$$



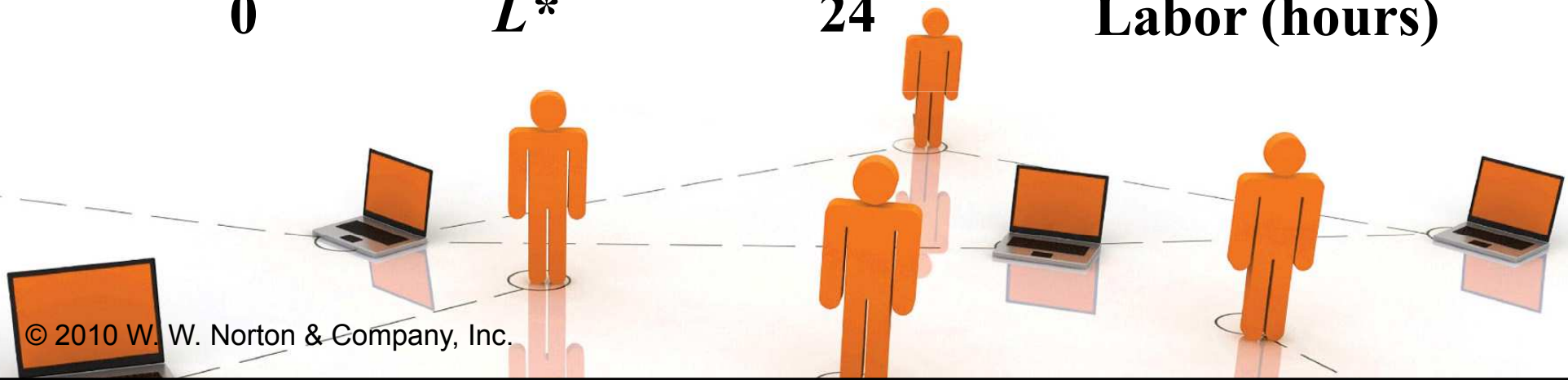
Utility-Maximization

Coconuts



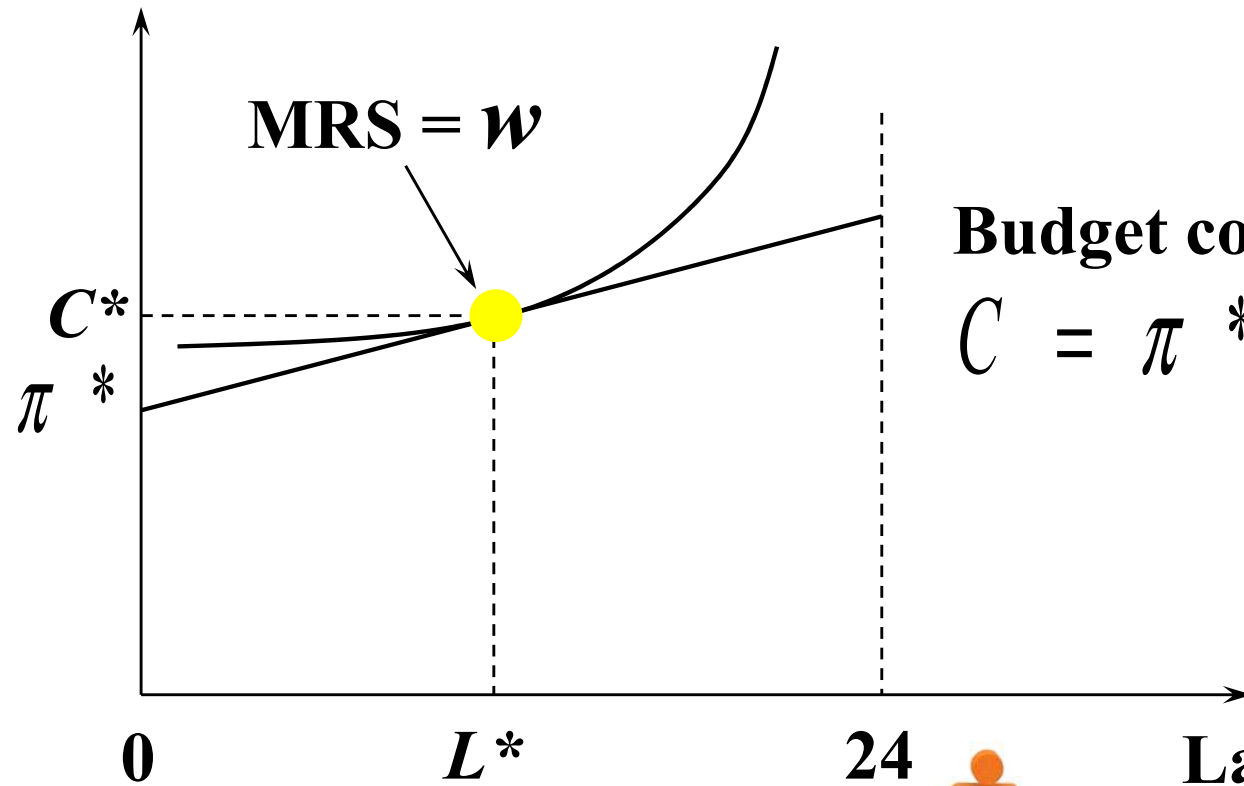
Budget constraint; slope = w

$$C = \pi^* + wL.$$



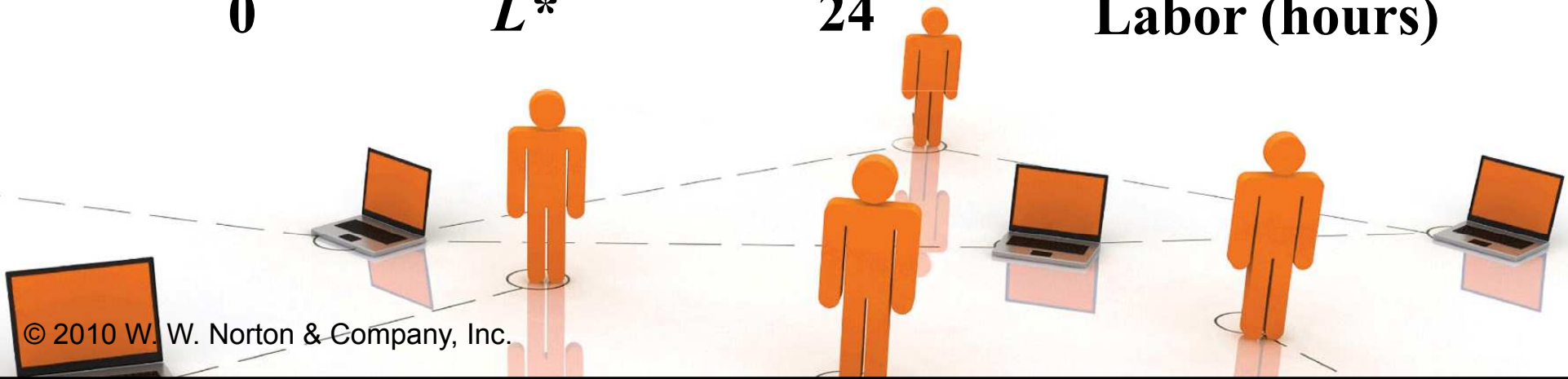
Utility-Maximization

Coconuts



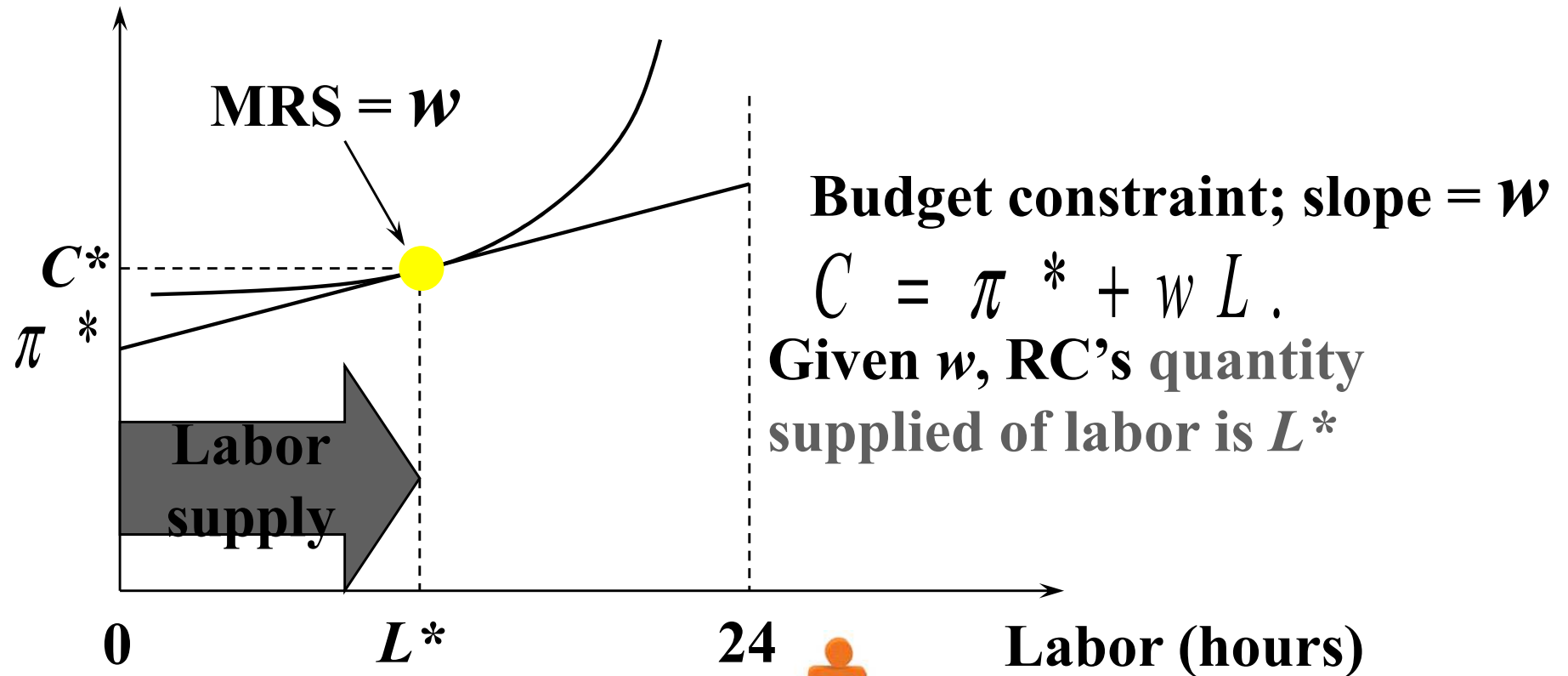
Budget constraint; slope = w

$$C = \pi^* + wL.$$



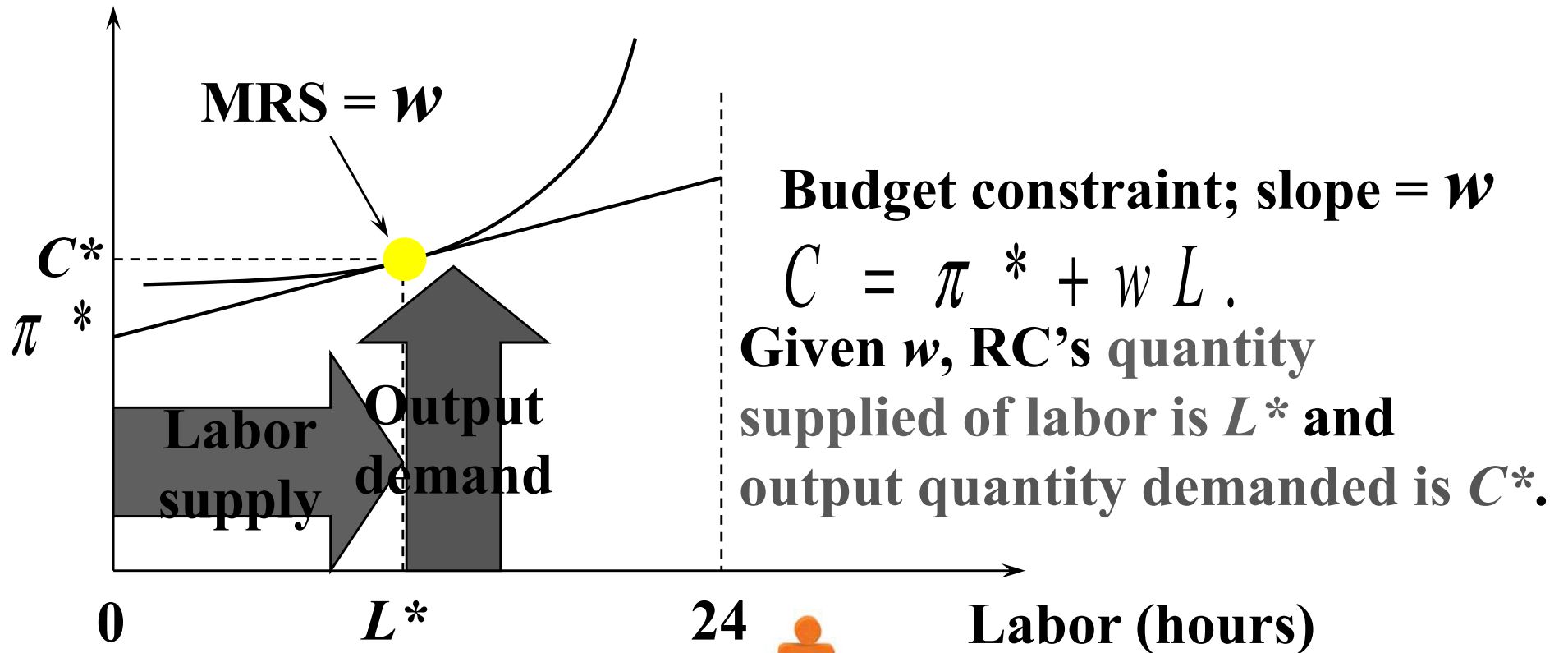
Utility-Maximization

Coconuts



Utility-Maximization

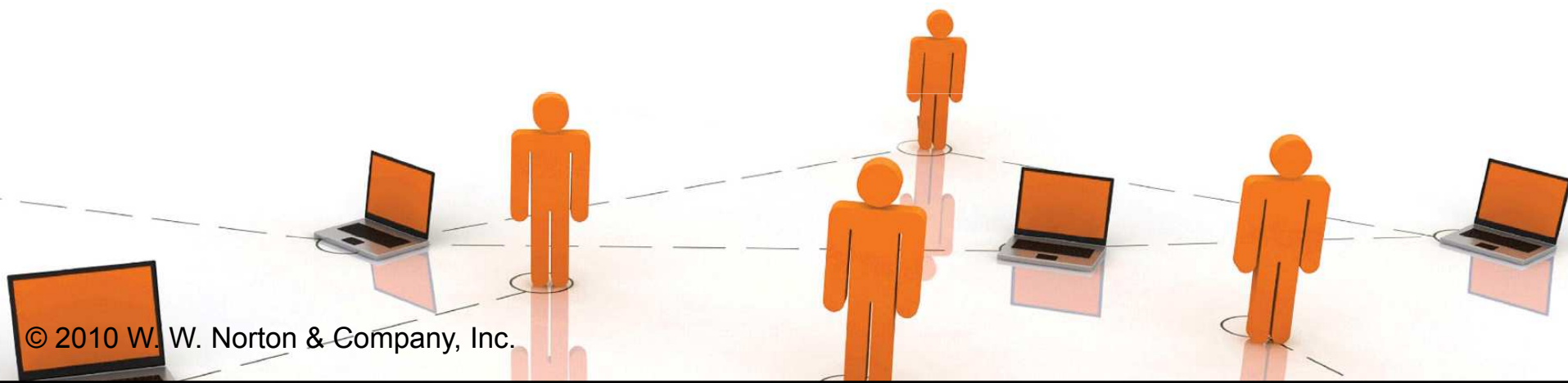
Coconuts



Utility-Maximization & Profit-Maximization

◆ Profit-maximization:

- $w = MP_L$
- quantity of output supplied = C^*
- quantity of labor demanded = L^*



Utility-Maximization & Profit-Maximization

◆ Profit-maximization:

- $w = MP_L$
- quantity of output supplied = C^*
- quantity of labor demanded = L^*

◆ Utility-maximization:

- $w = MRS$
- quantity of output demanded = C^*
- quantity of labor supplied = L^*

Utility-Maximization & Profit-Maximization

◆ Profit-maximization: Coconut and labor markets both clear.

– $w = MP_L$

– quantity of output supplied = C^*

– quantity of labor demanded = L^*

◆ Utility-maximization:

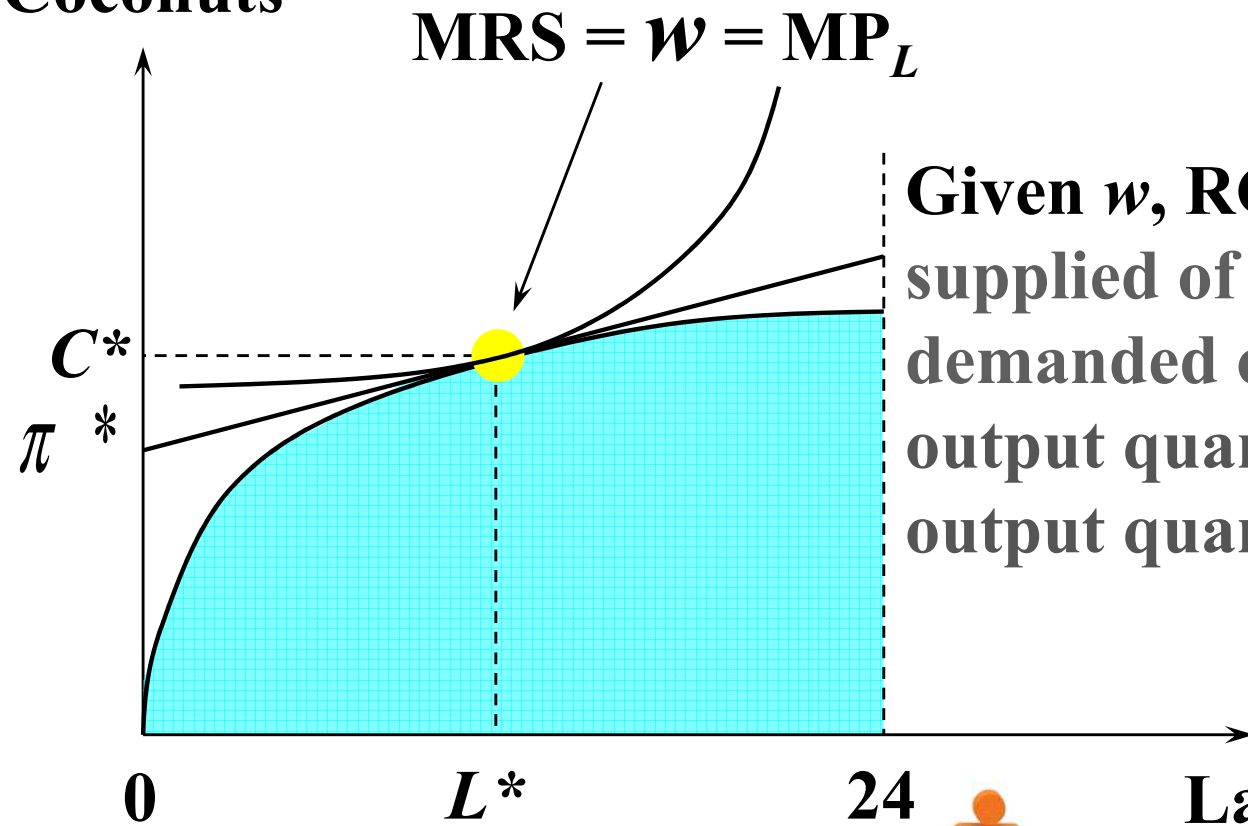
– $w = MRS$

– quantity of output demanded = C^*

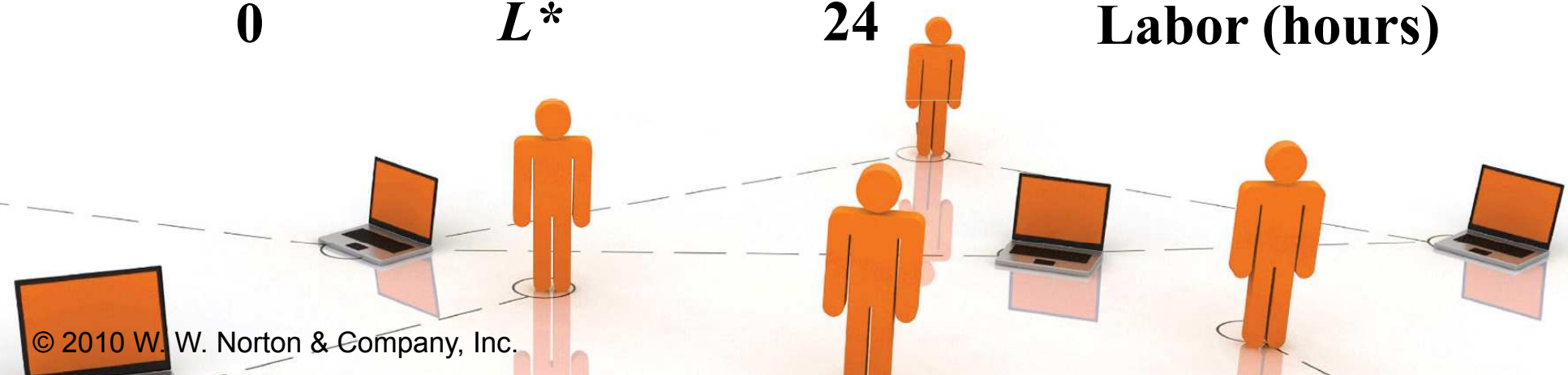
– quantity of labor supplied = L^*

Utility-Maximization & Profit-Maximization

Coconuts

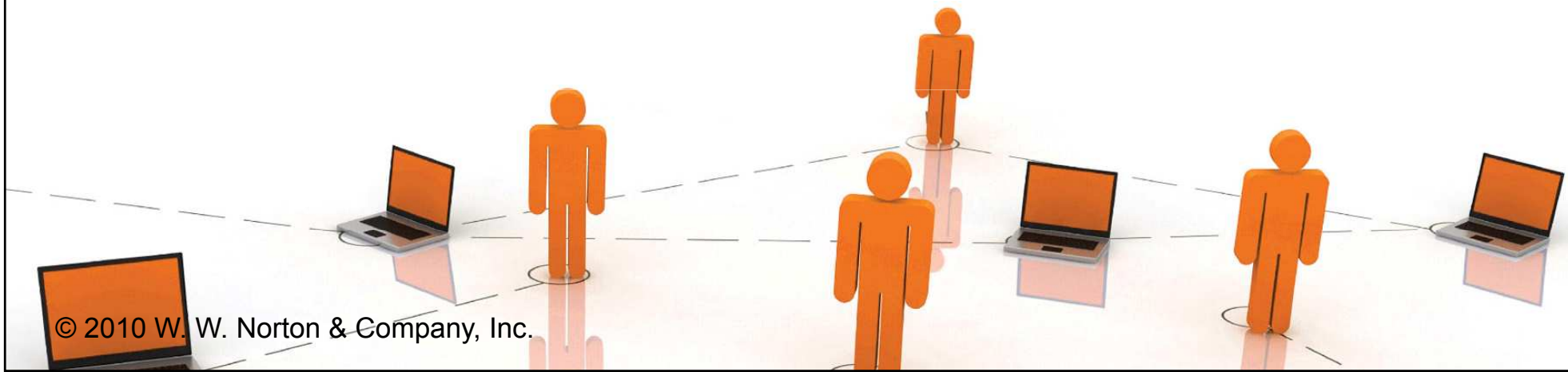


Given w , RC's quantity supplied of labor = quantity demanded of labor = L^* and output quantity demanded = output quantity supplied = C^* .



Pareto Efficiency

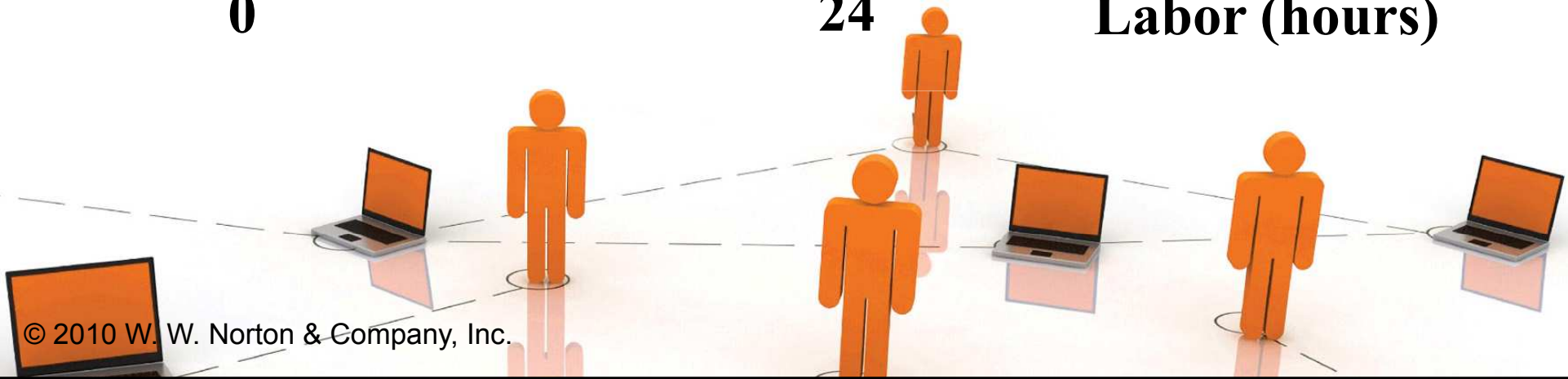
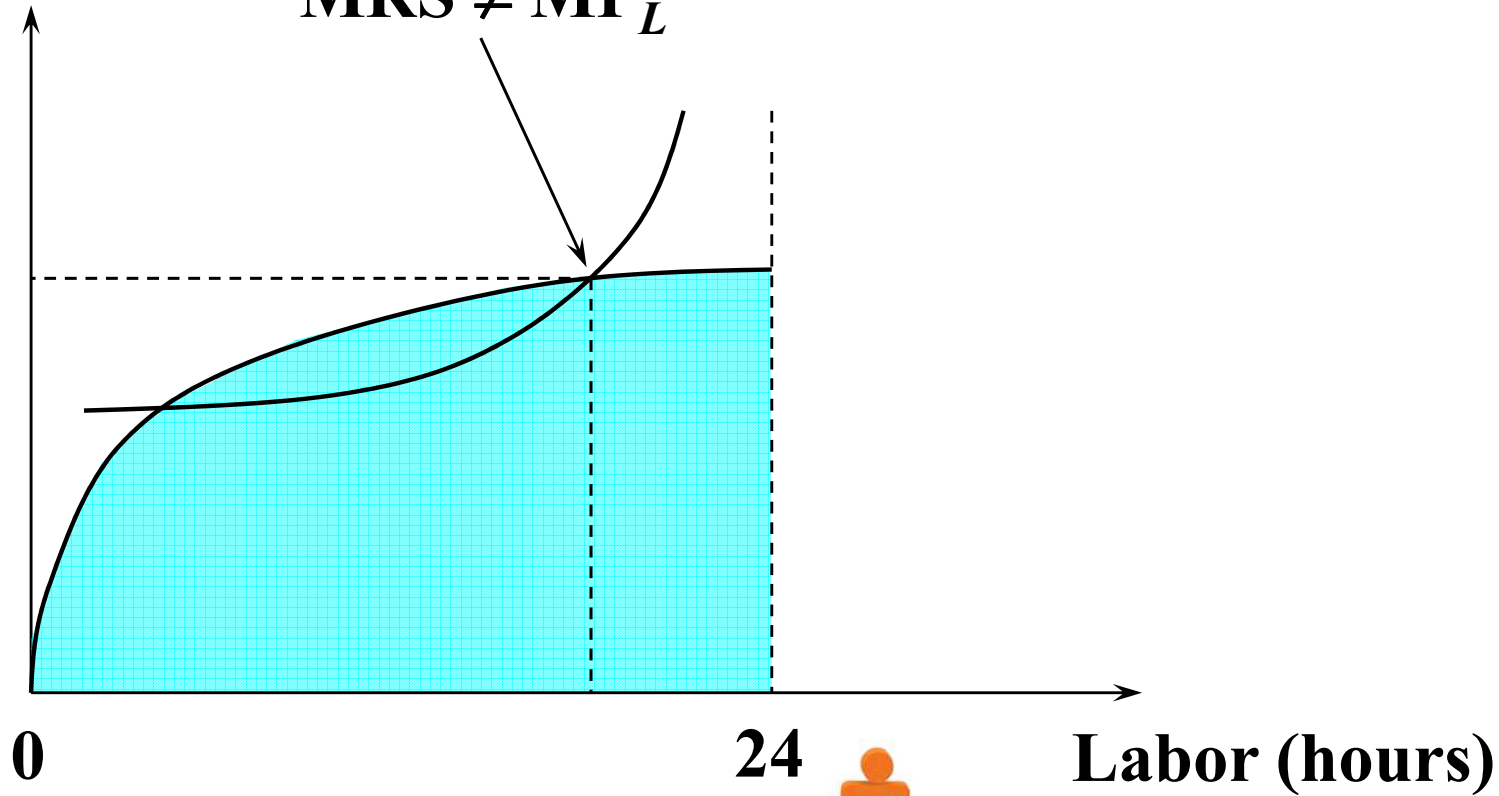
◆ Must have $MRS = MP_L$.



Pareto Efficiency

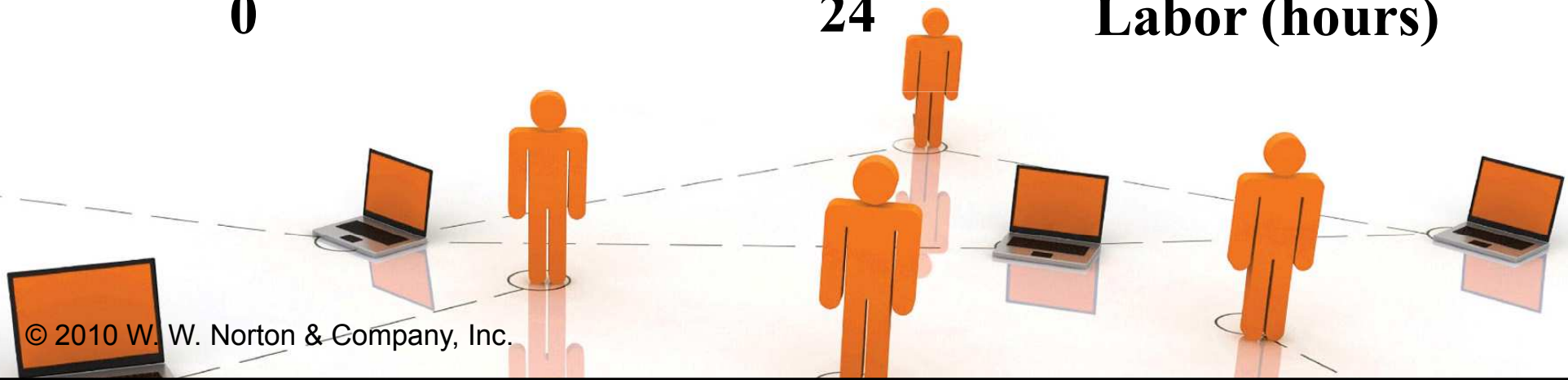
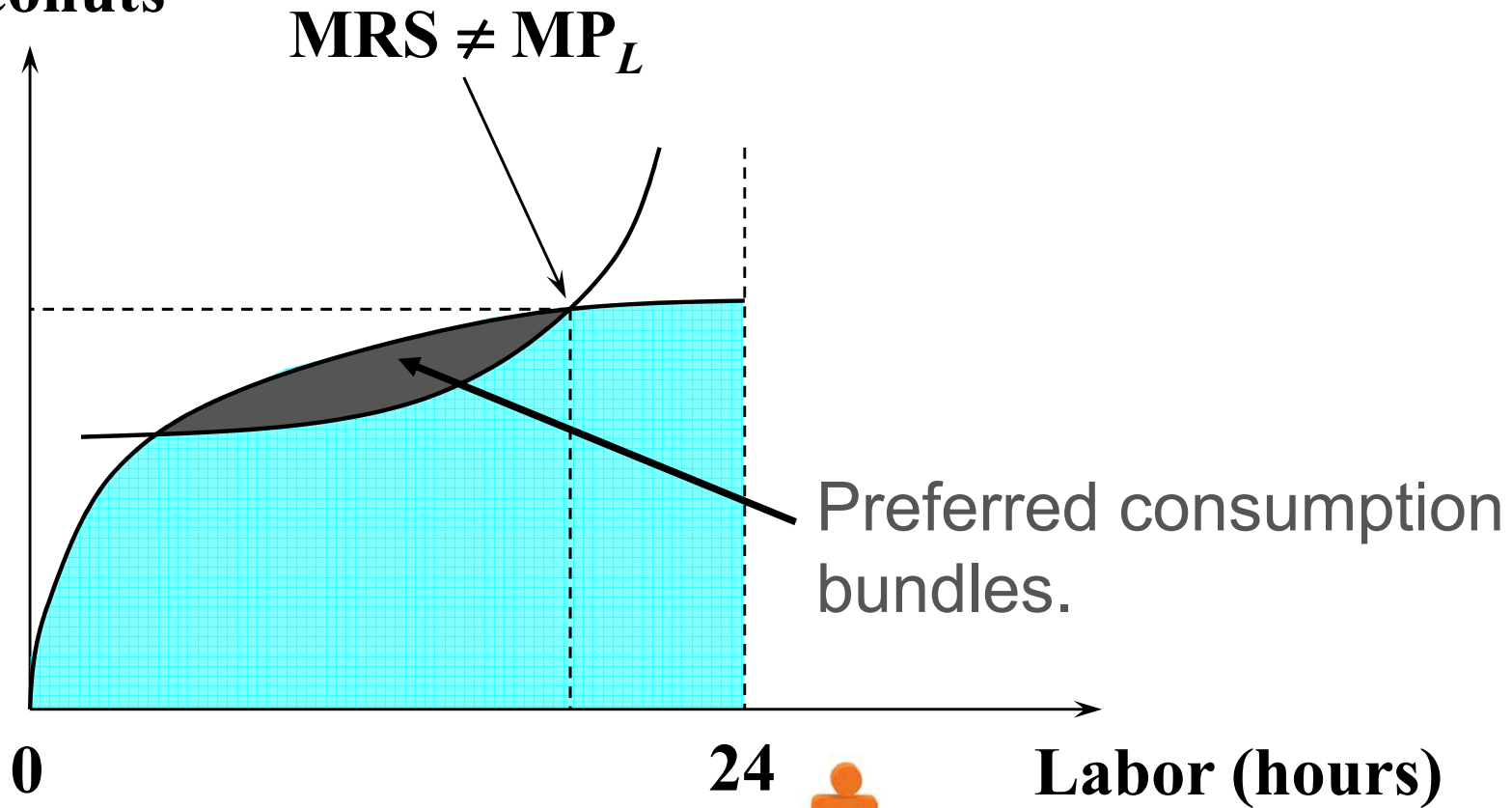
Coconuts

$MRS \neq MP_L$



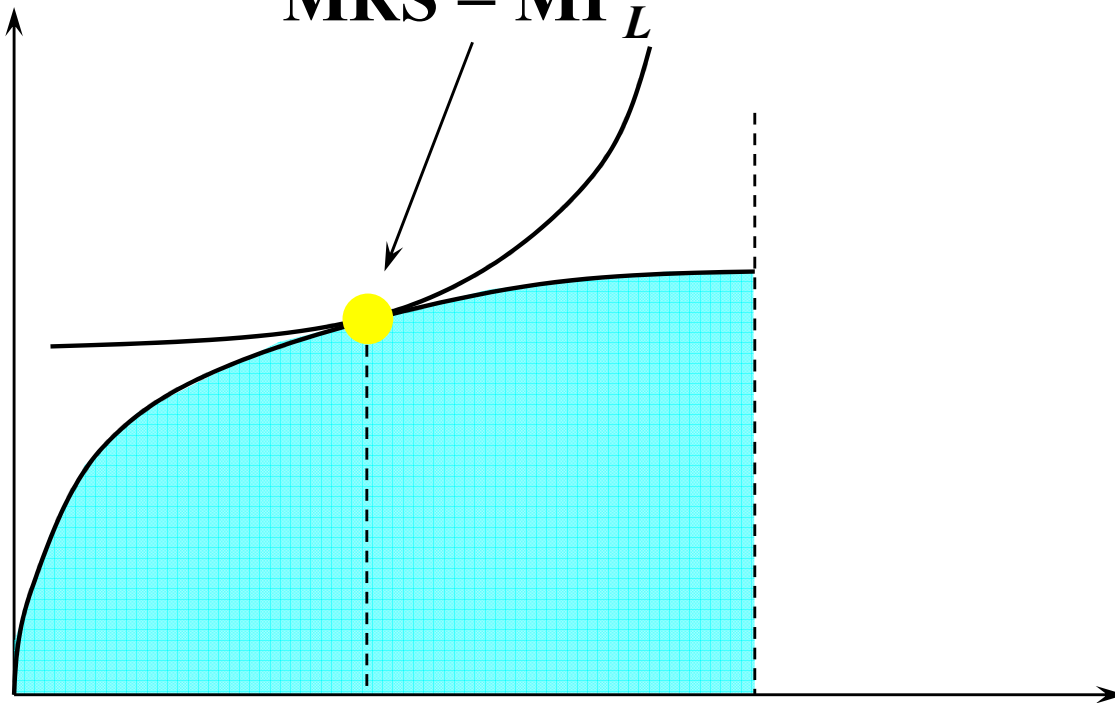
Pareto Efficiency

Coconuts



Pareto Efficiency

Coconuts



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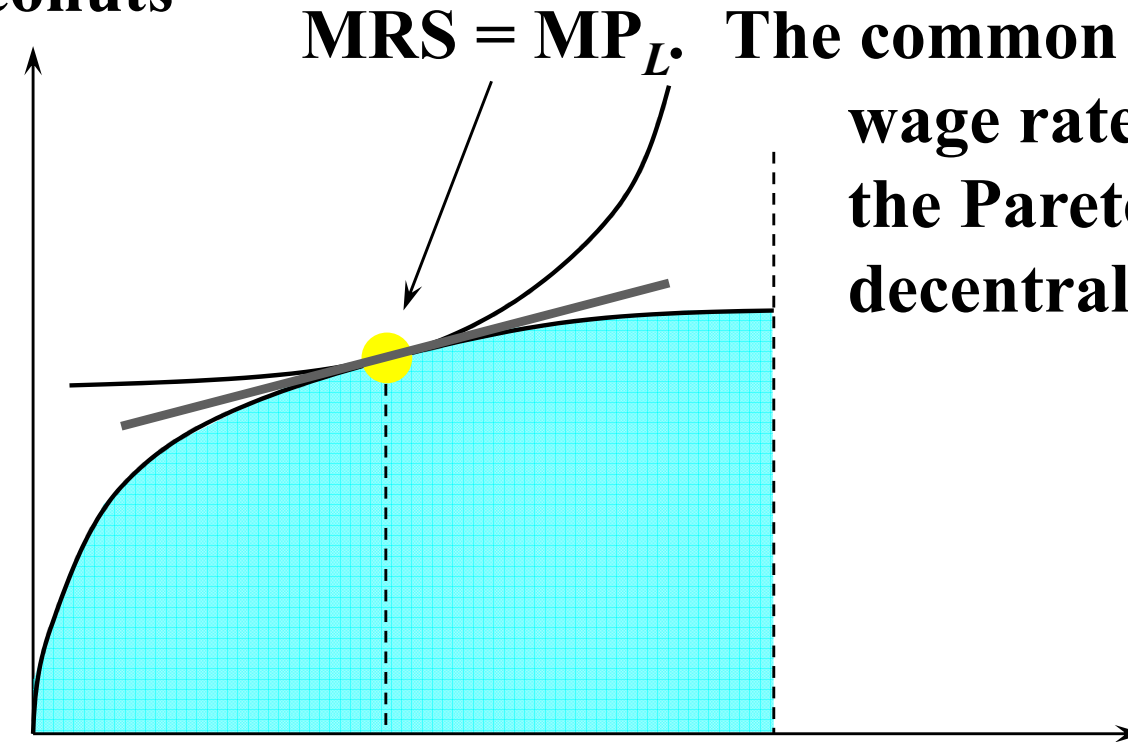
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Labor (hours)



Pareto Efficiency

Coconuts

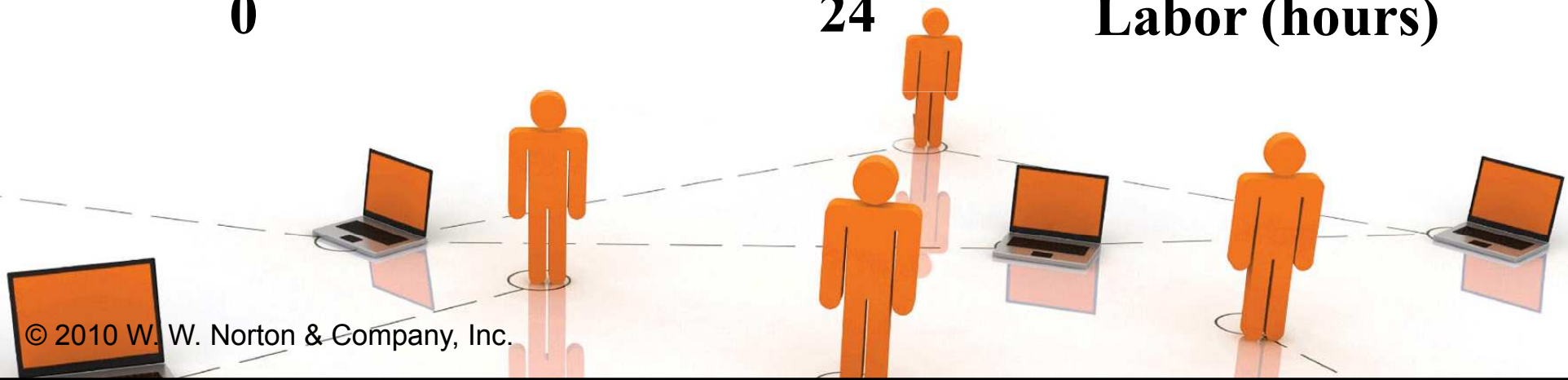


$MRS = MP_L$. The common slope \Rightarrow relative wage rate w that implements the Pareto efficient plan by decentralized pricing.

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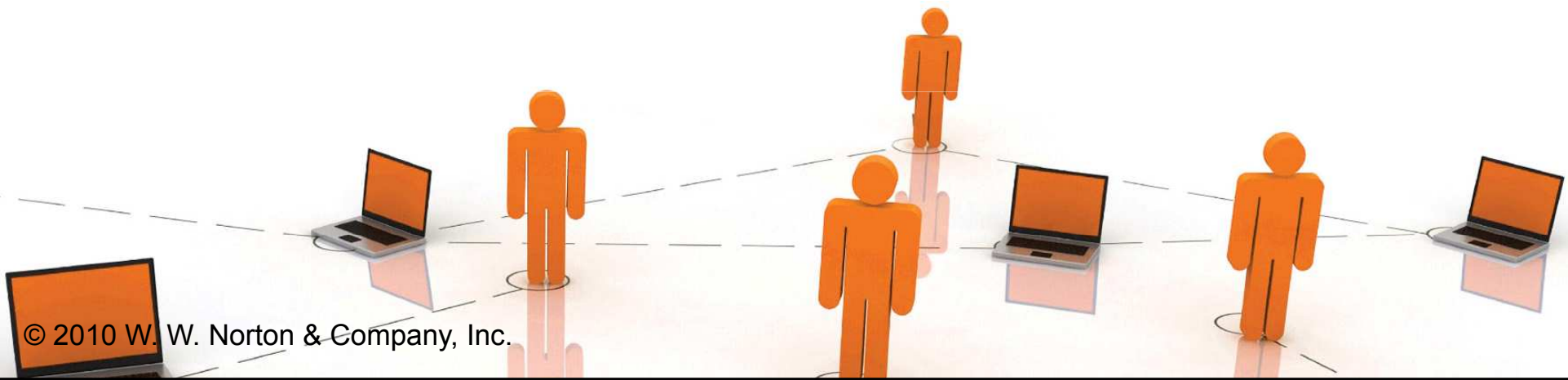
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Labor (hours)



First Fundamental Theorem of Welfare Economics

- ◆ **A competitive market equilibrium is Pareto efficient if**
 - **consumers' preferences are convex**
 - **there are no externalities in consumption or production.**



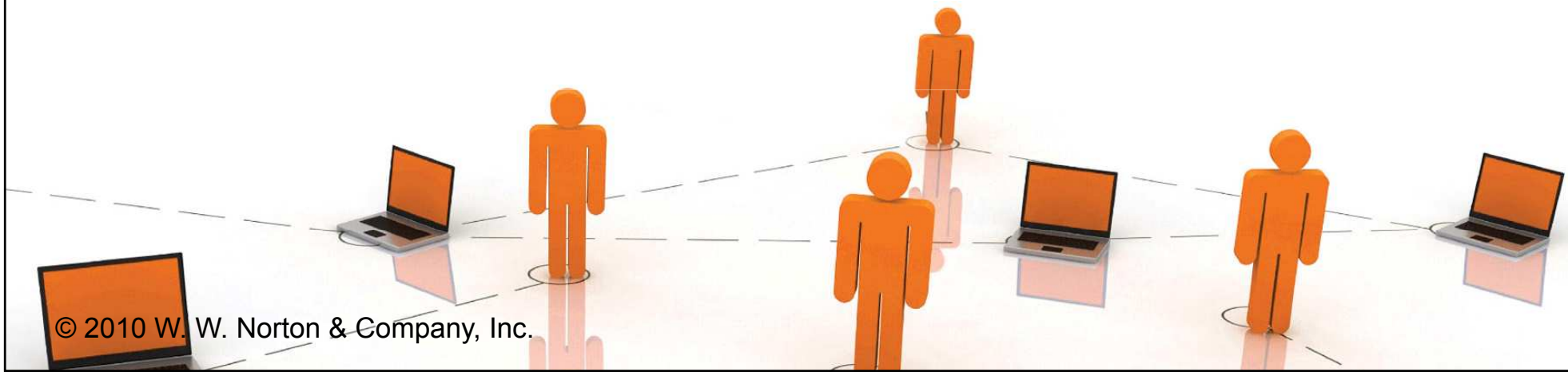
Second Fundamental Theorem of Welfare Economics

- ◆ **Any Pareto efficient economic state can be achieved as a competitive market equilibrium if**
 - **consumers' preferences are convex**
 - **firms' technologies are convex**
 - **there are no externalities in consumption or production.**



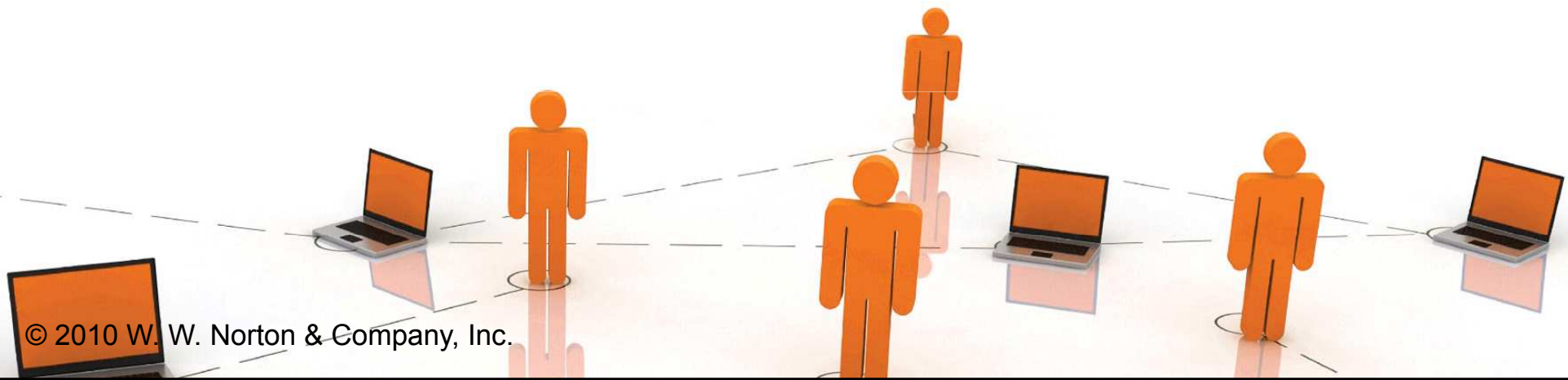
Non-Convex Technologies

- ◆ **Do the Welfare Theorems hold if firms have non-convex technologies?**



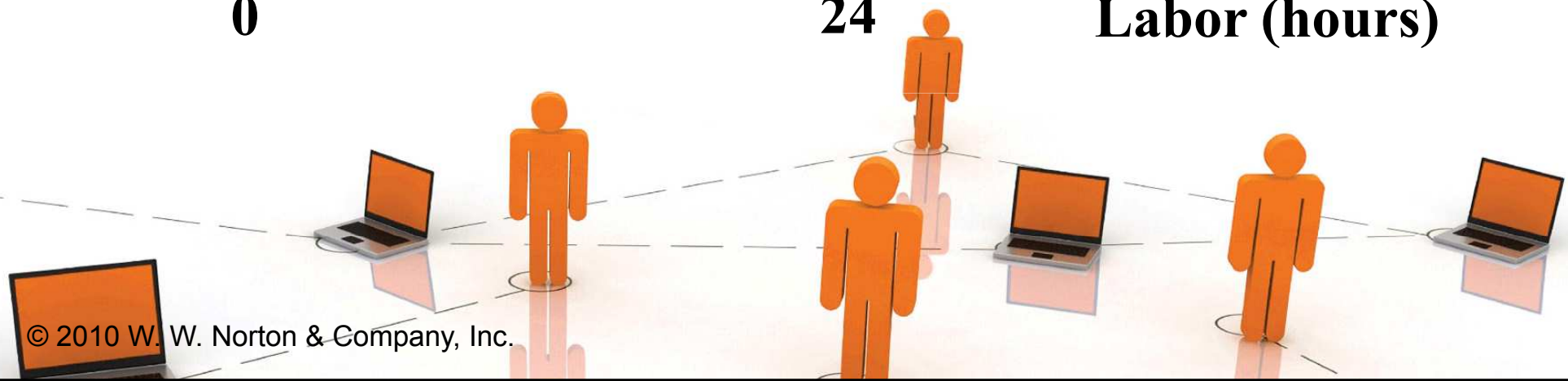
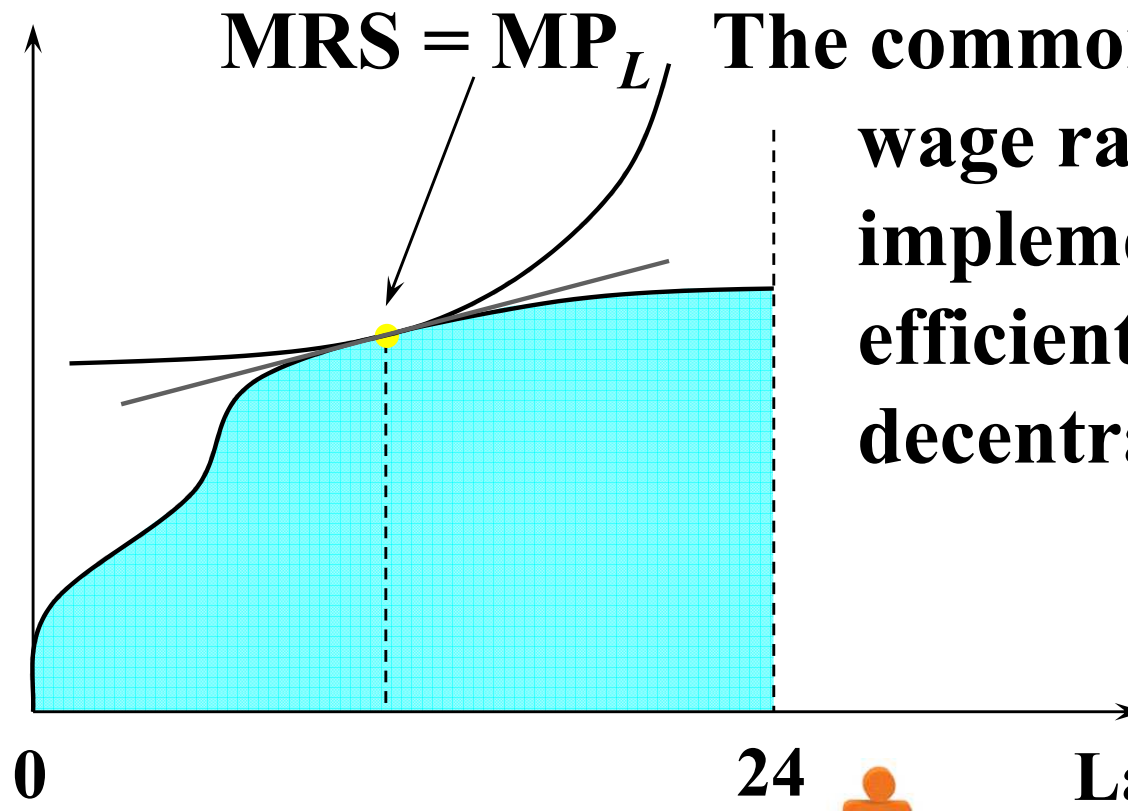
Non-Convex Technologies

- ◆ **Do the Welfare Theorems hold if firms have non-convex technologies?**
- ◆ **The 1st Theorem does not rely upon firms' technologies being convex.**



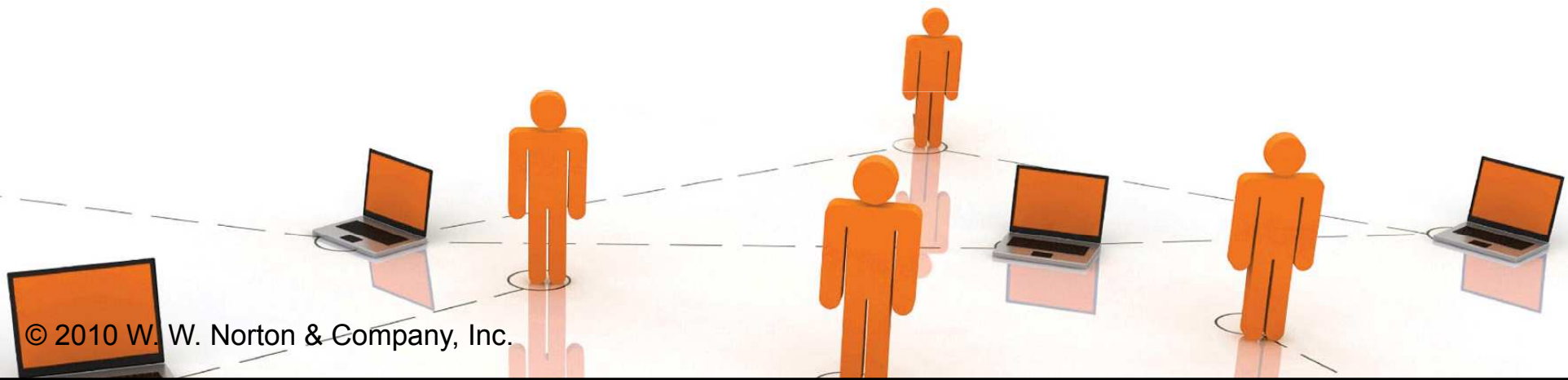
Non-Convex Technologies

Coconuts



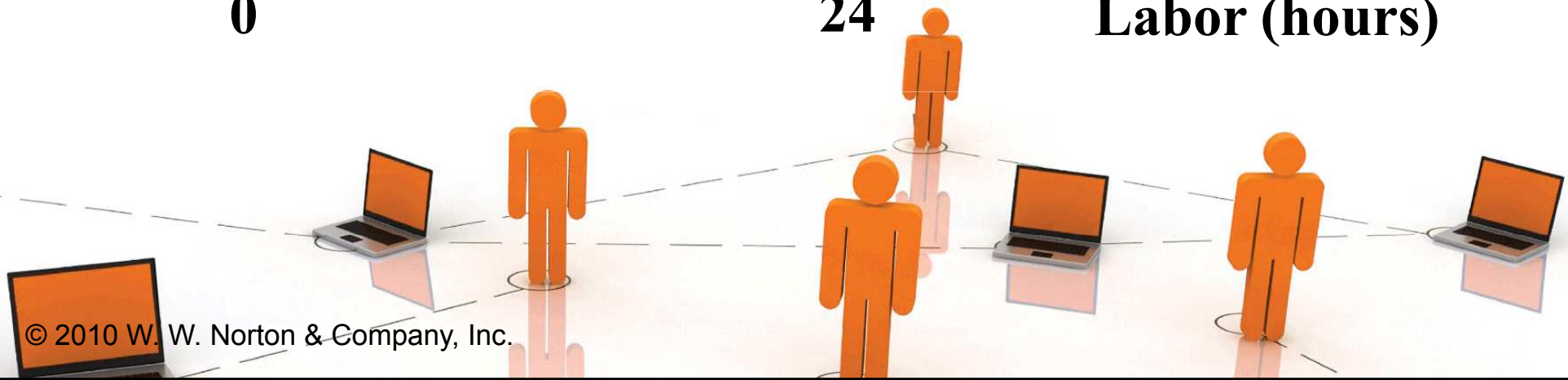
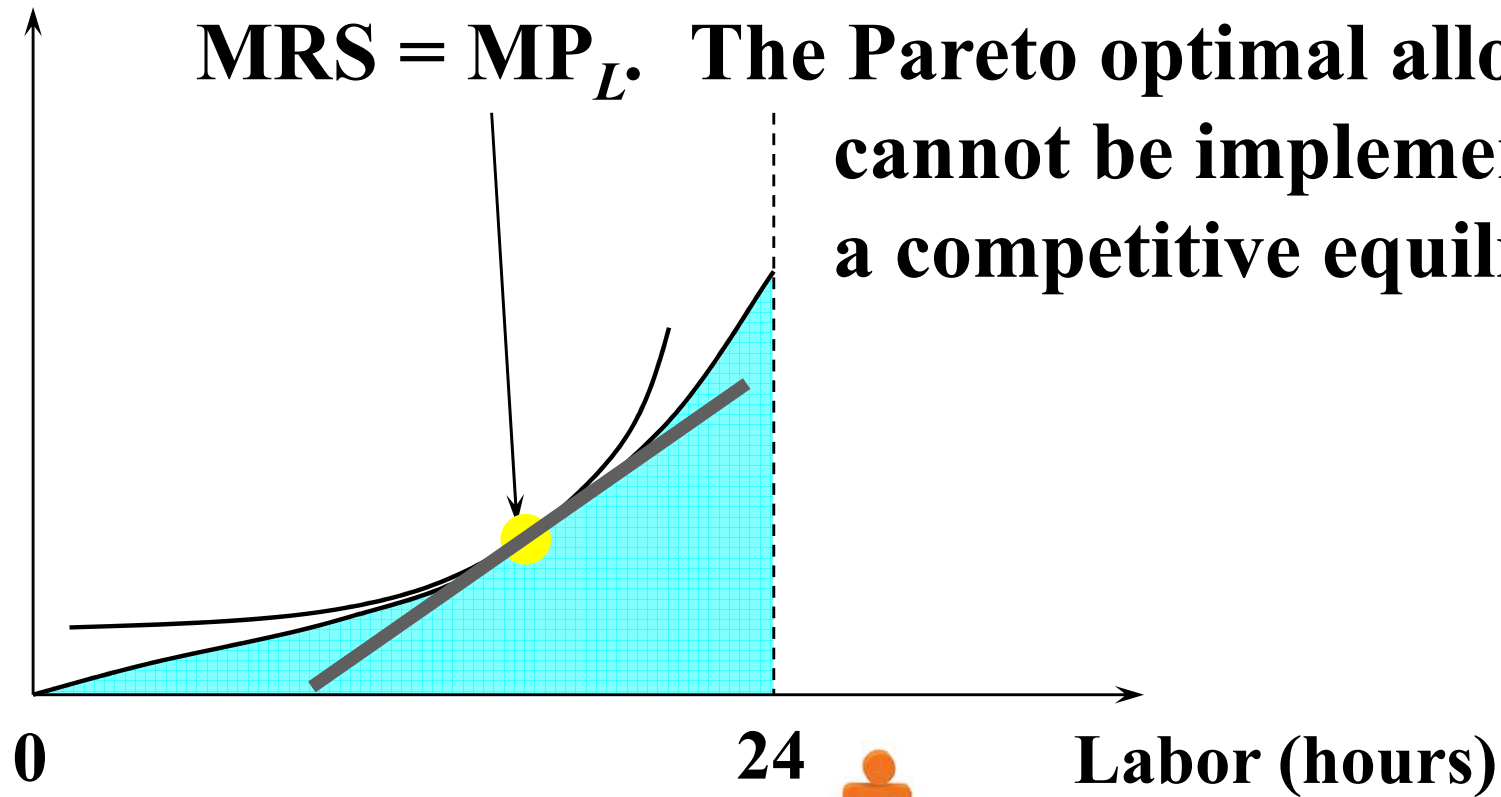
Non-Convex Technologies

- ◆ **Do the Welfare Theorems hold if firms have non-convex technologies?**
- ◆ **The 2nd Theorem does require that firms' technologies be convex.**



Non-Convex Technologies

Coconuts



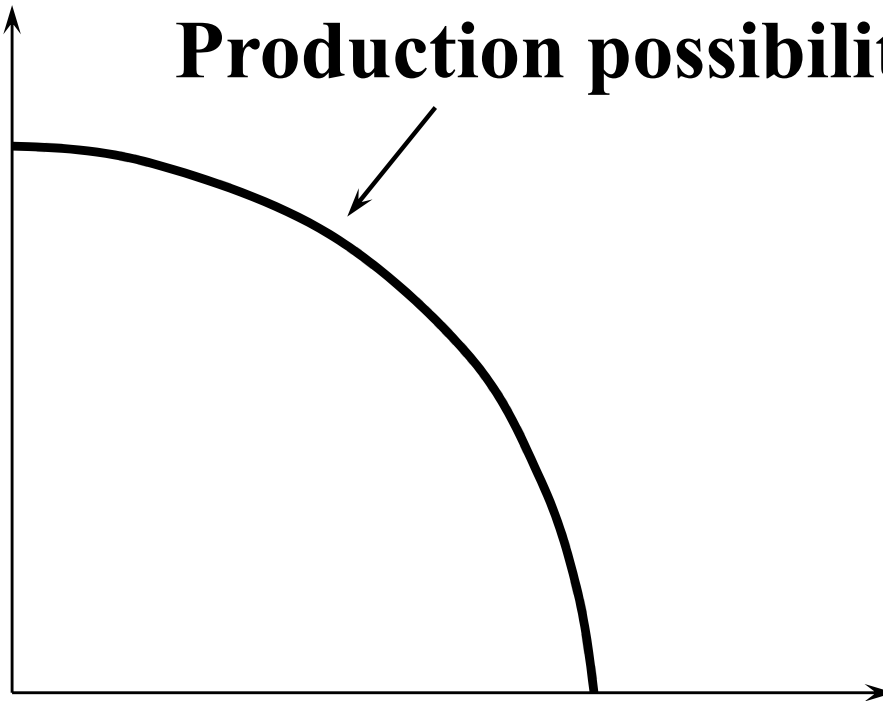
Production Possibilities

- ◆ **Resource and technological limitations restrict what an economy can produce.**
- ◆ **The set of all feasible output bundles is the economy's production possibility set.**
- ◆ **The set's outer boundary is the production possibility frontier.**

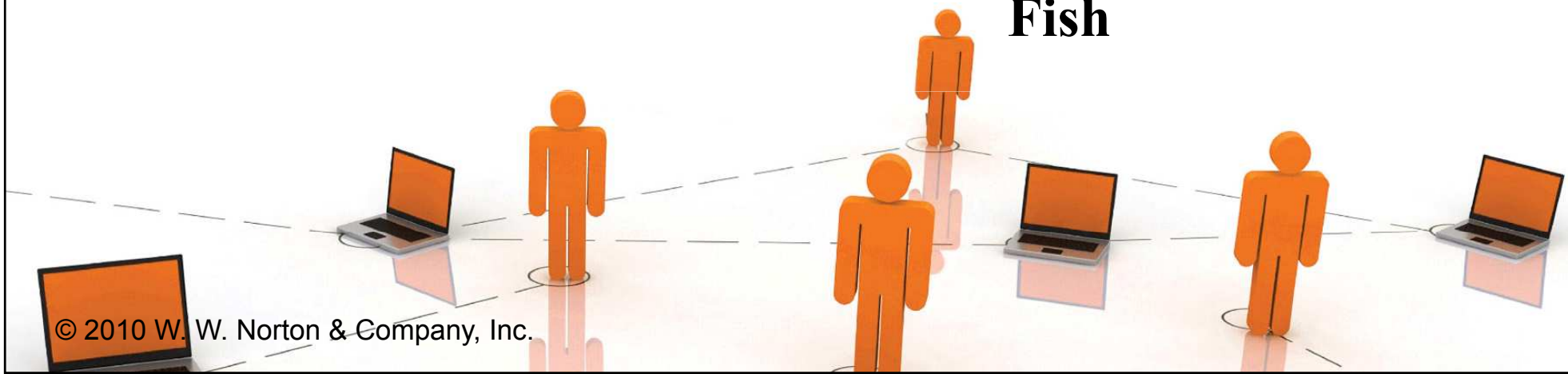


Production Possibilities

Coconuts

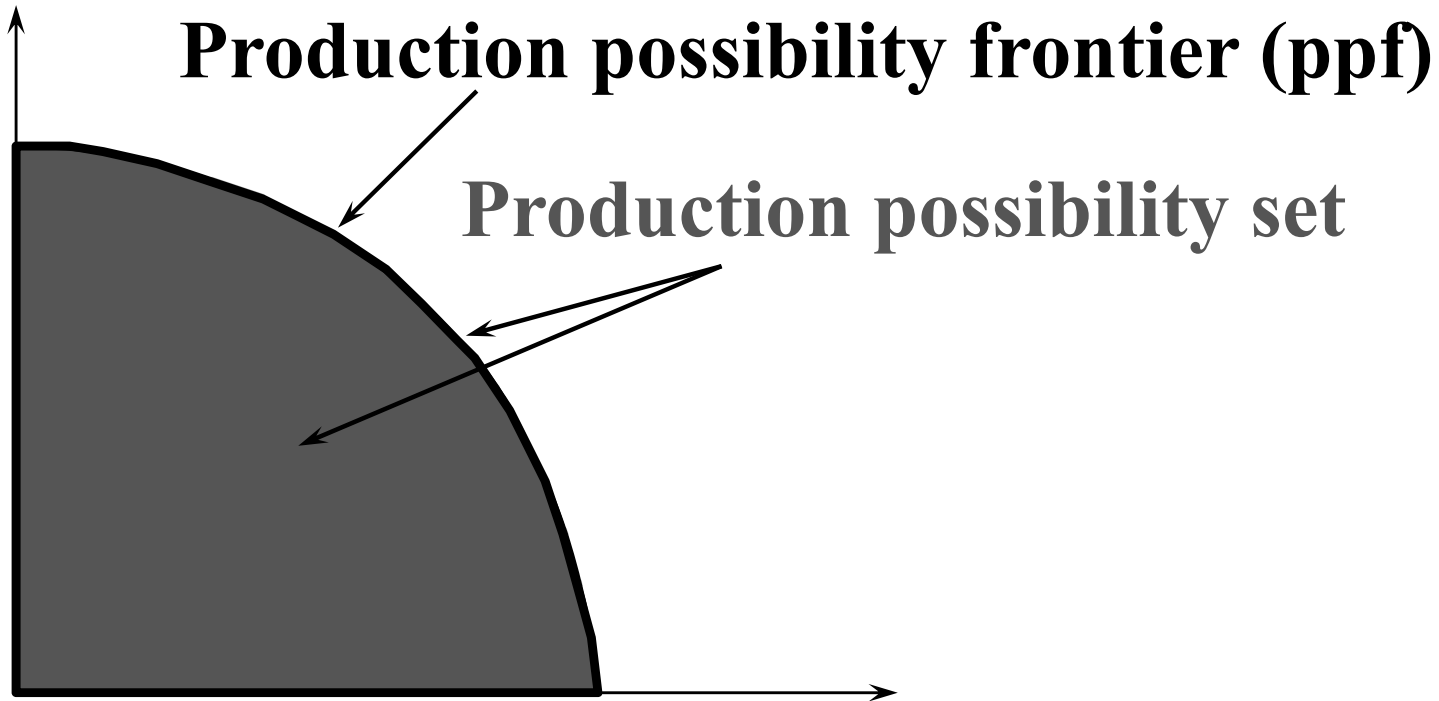


Fish

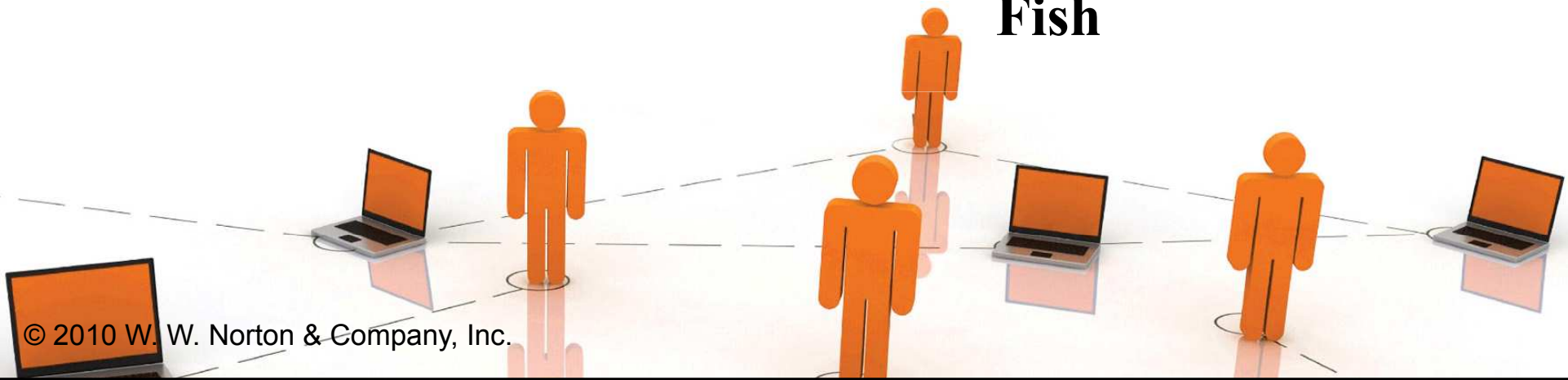


Production Possibilities

Coconuts

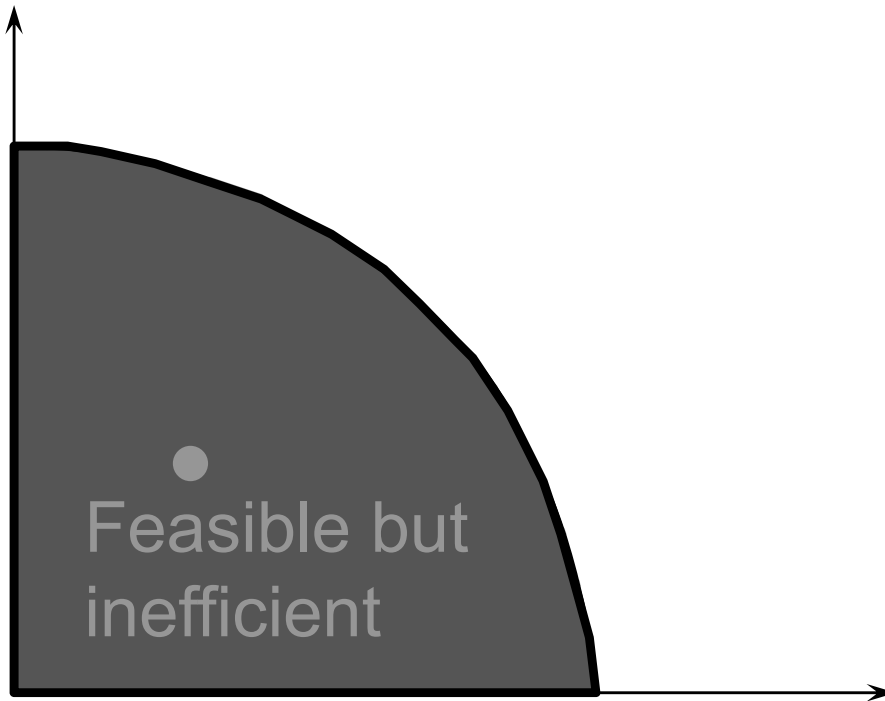


Fish

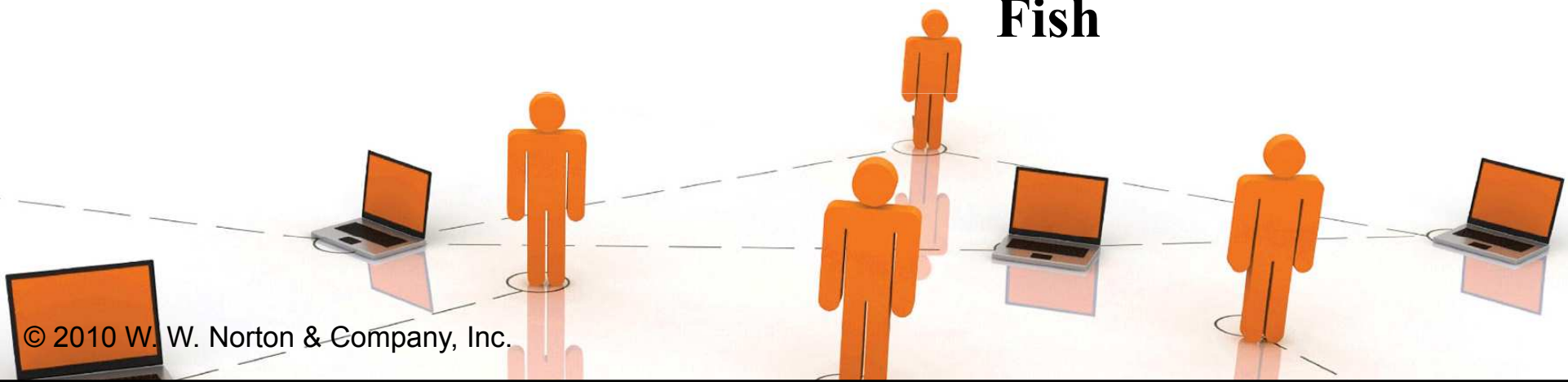


Production Possibilities

Coconuts

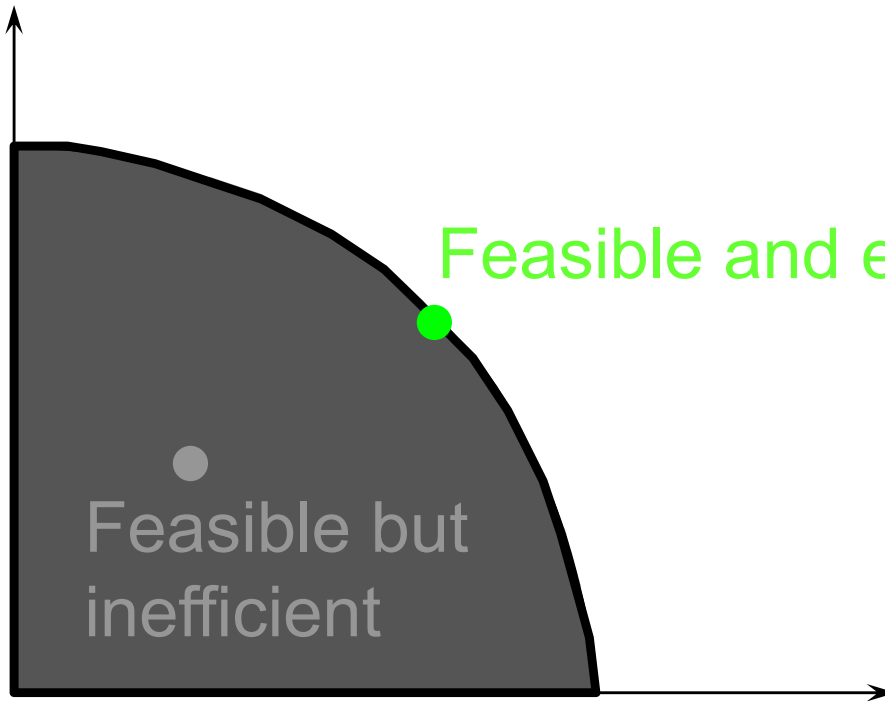


Fish



Production Possibilities

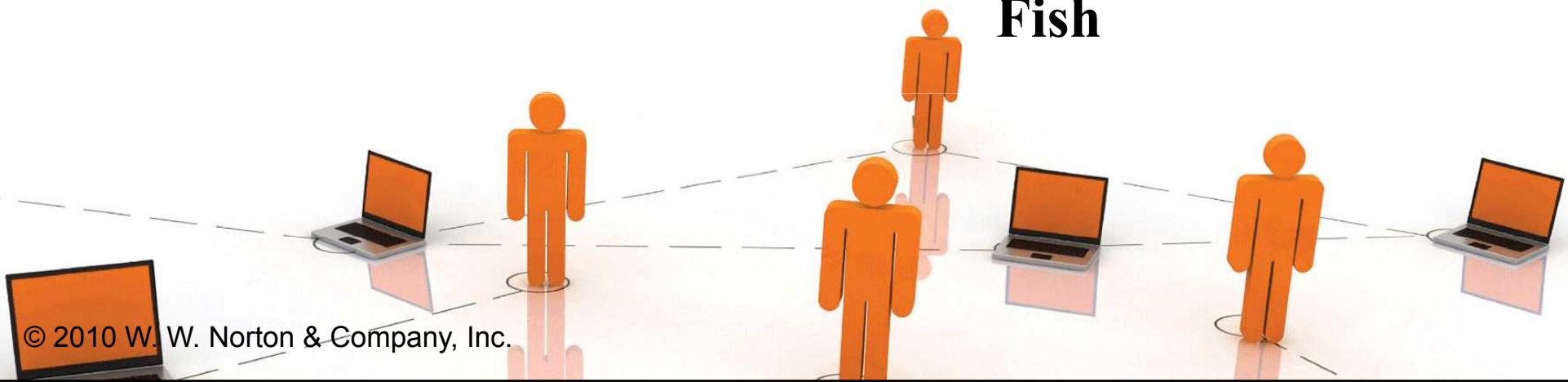
Coconuts



Feasible and efficient

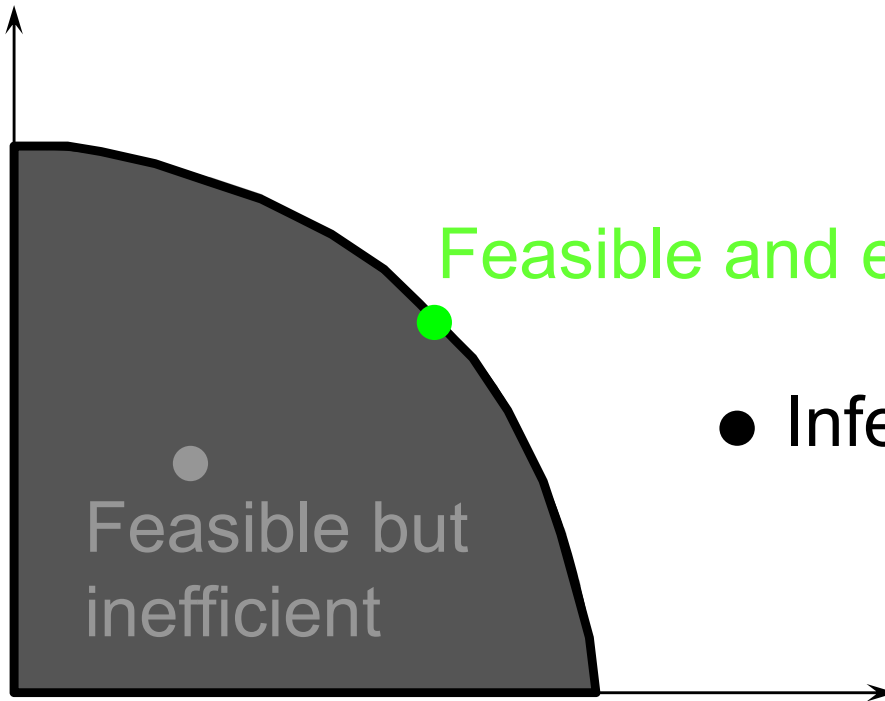
Feasible but inefficient

Fish



Production Possibilities

Coconuts

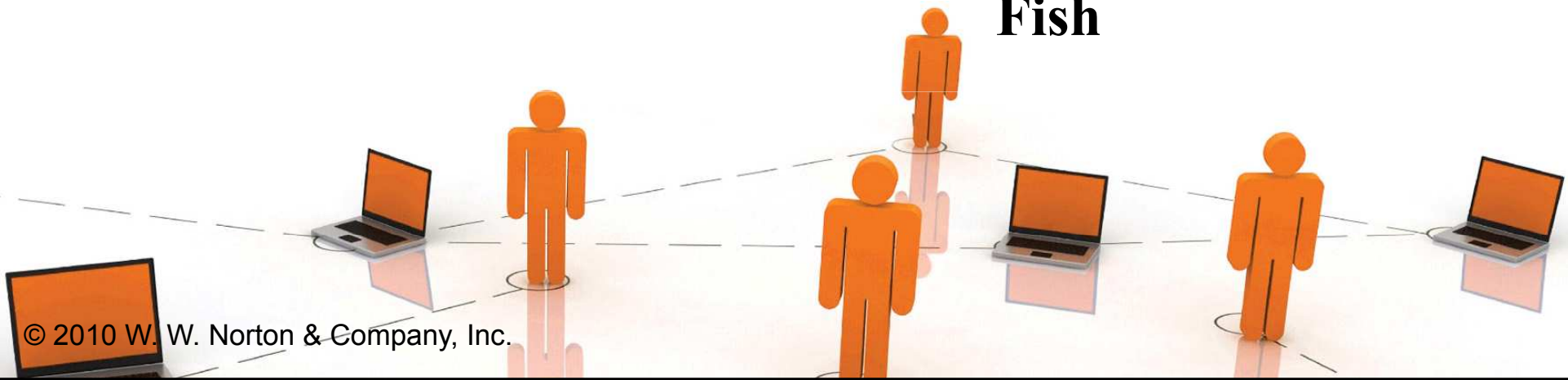


Feasible and efficient

● Infeasible

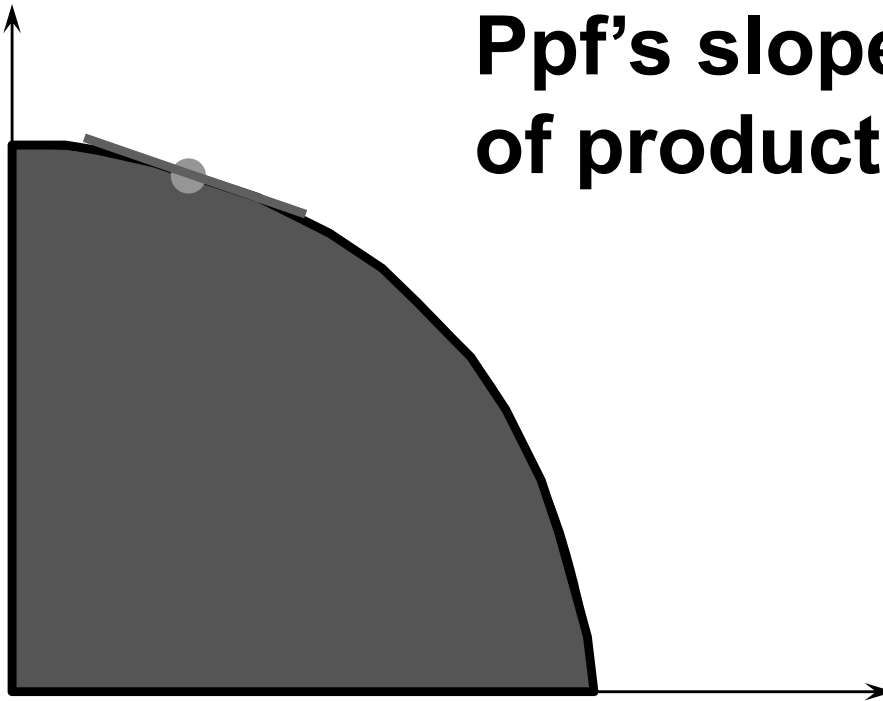
Feasible but inefficient

Fish



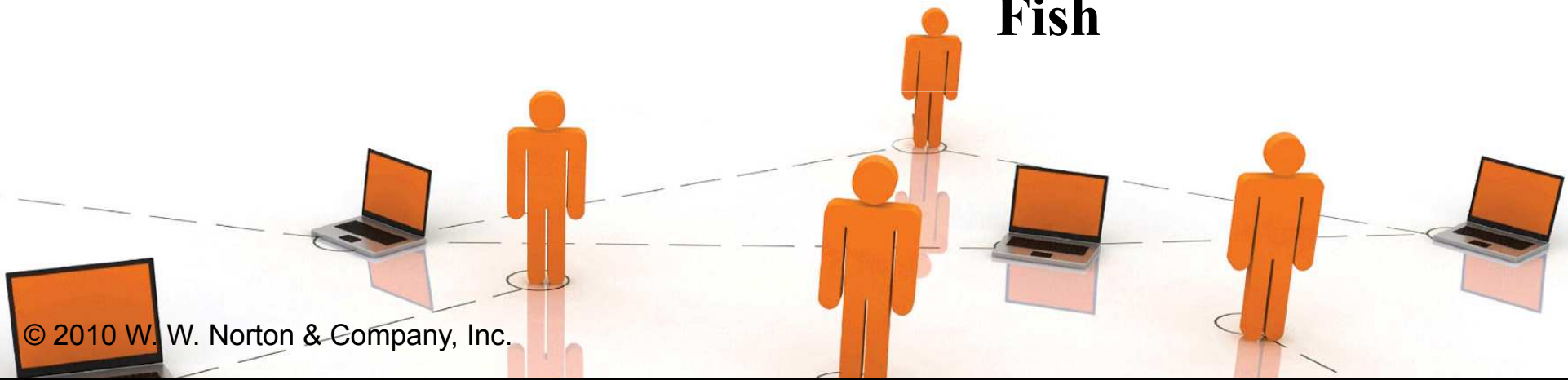
Production Possibilities

Coconuts



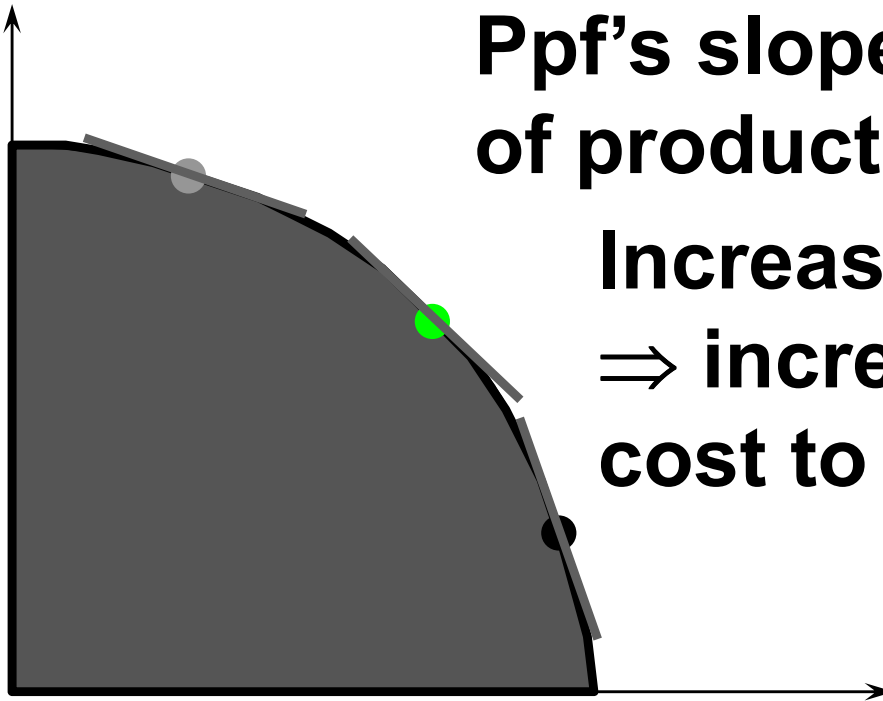
Ppf's slope is the marginal rate of product transformation.

Fish



Production Possibilities

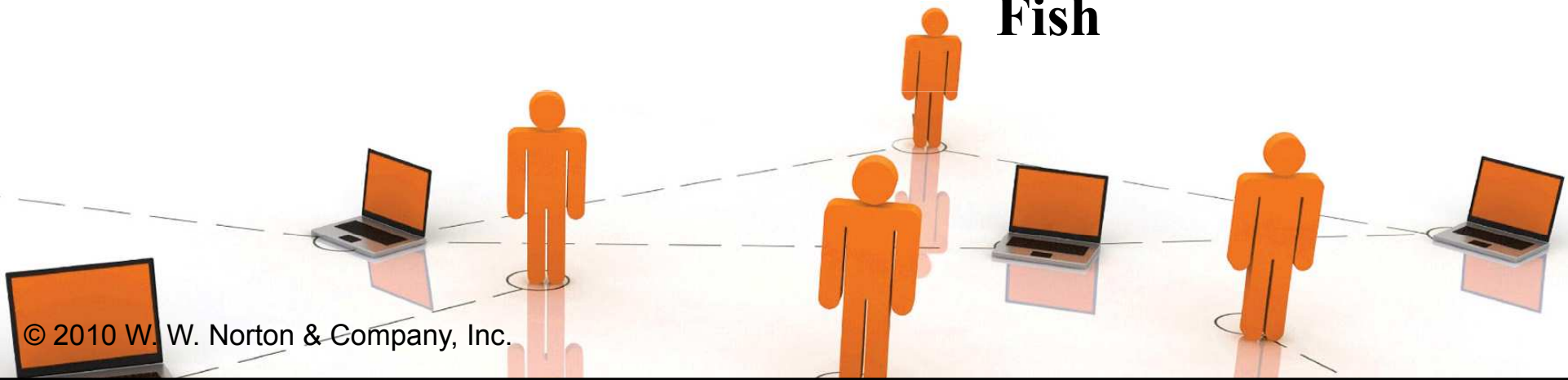
Coconuts



Ppf's slope is the marginal rate of product transformation.

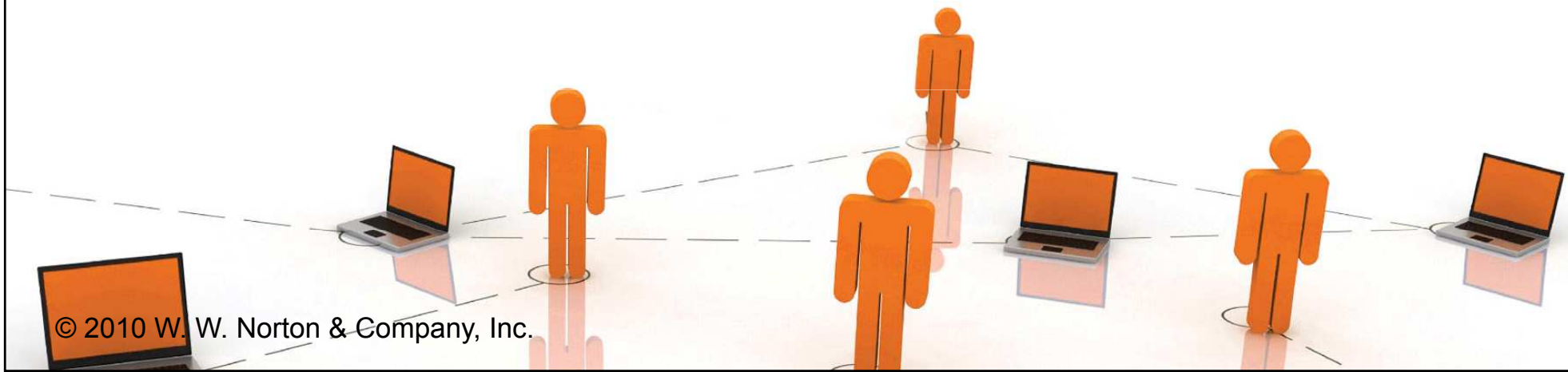
**Increasingly negative MRPT
⇒ increasing opportunity
cost to specialization.**

Fish



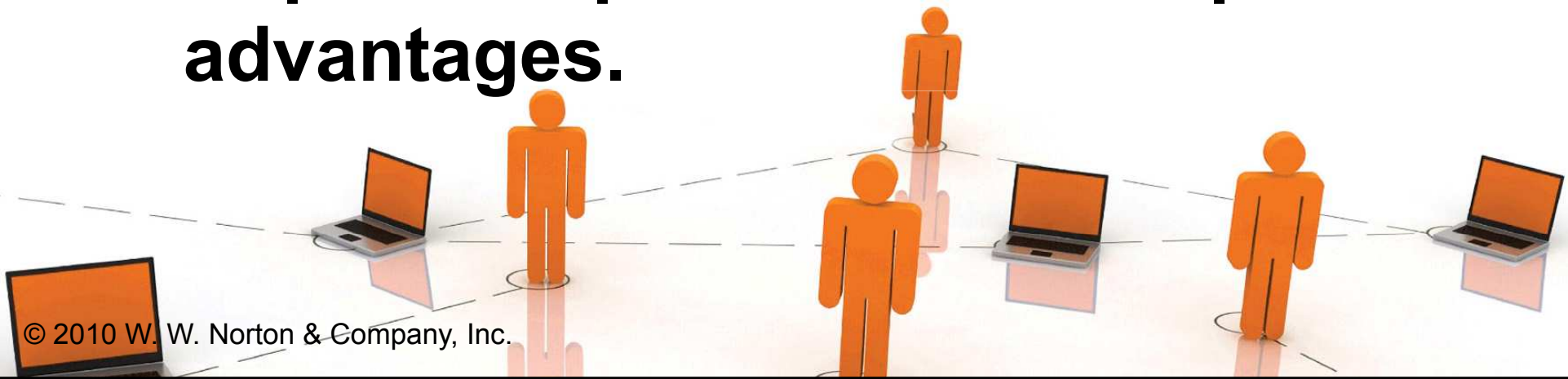
Production Possibilities

- ◆ If there are no production externalities then a ppf will be concave w.r.t. the origin.
- ◆ Why?



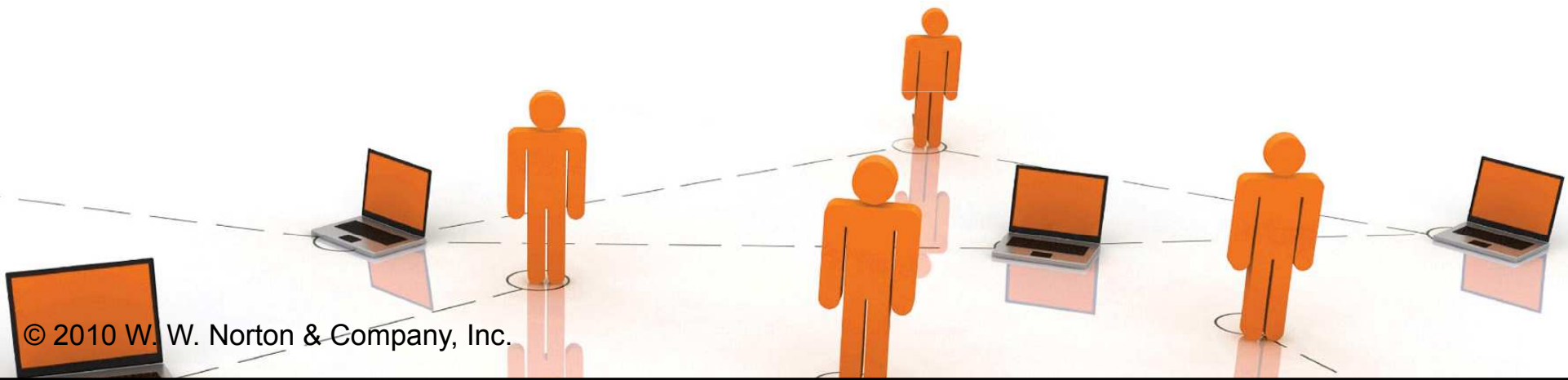
Production Possibilities

- ◆ **If there are no production externalities then a ppf will be concave w.r.t. the origin.**
- ◆ **Why?**
- ◆ **Because efficient production requires exploitation of comparative advantages.**

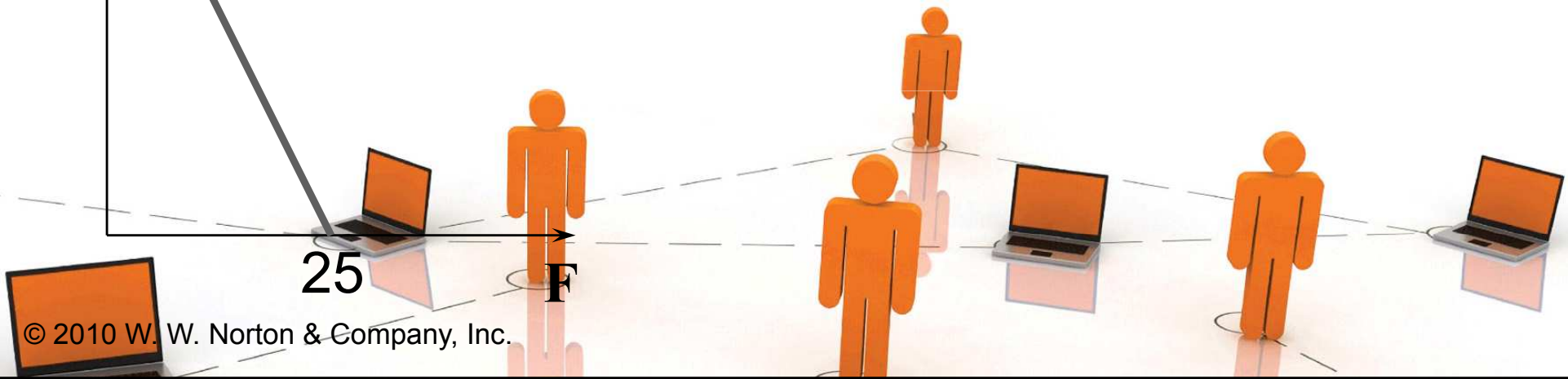
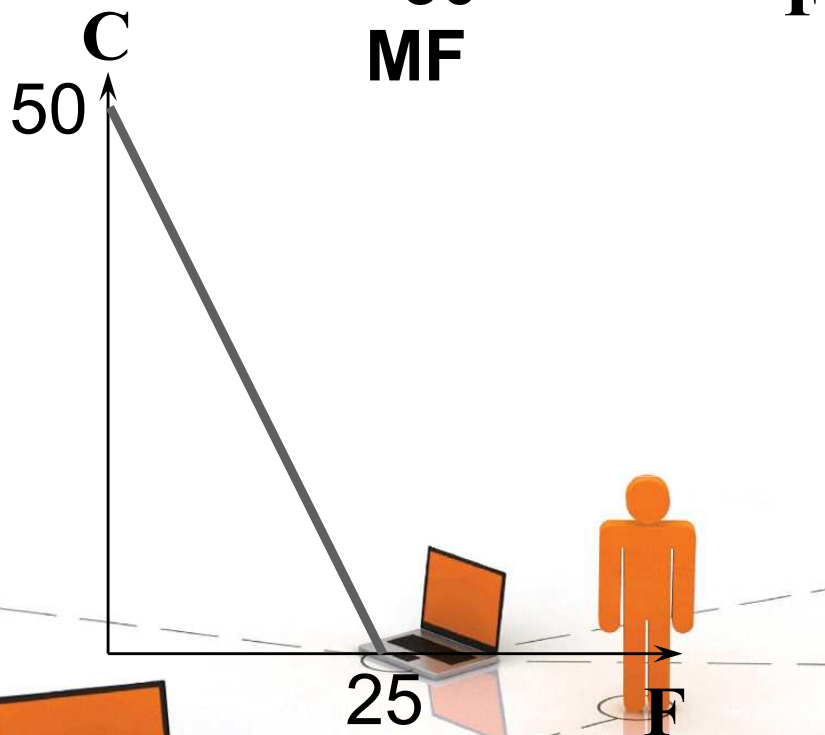
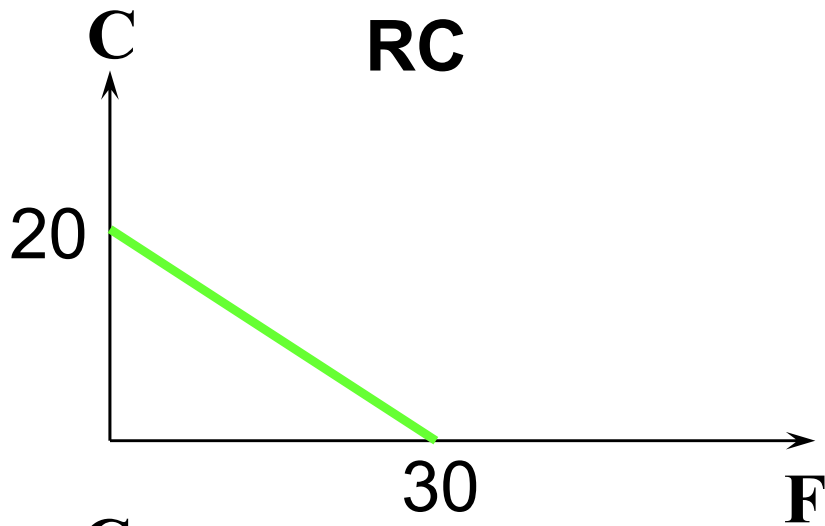


Comparative Advantage

- ◆ **Two agents, RC and Man Friday (MF).**
- ◆ **RC can produce at most 20 coconuts or 30 fish.**
- ◆ **MF can produce at most 50 coconuts or 25 fish.**

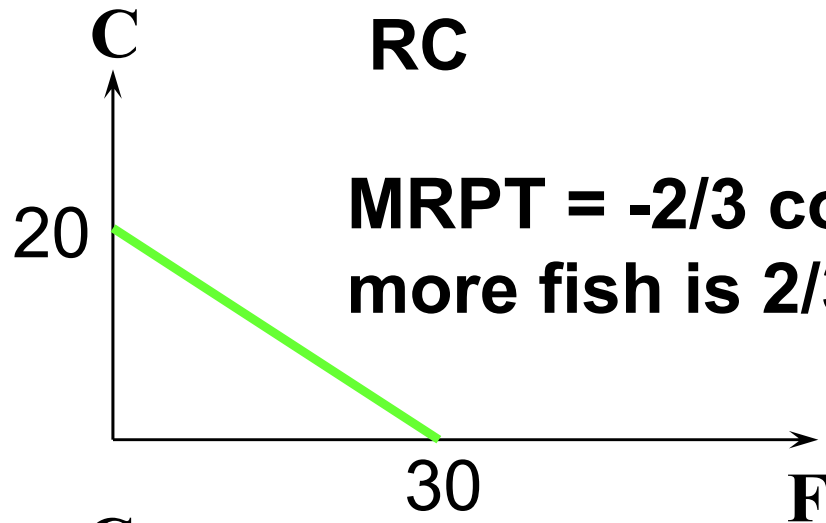


Comparative Advantage

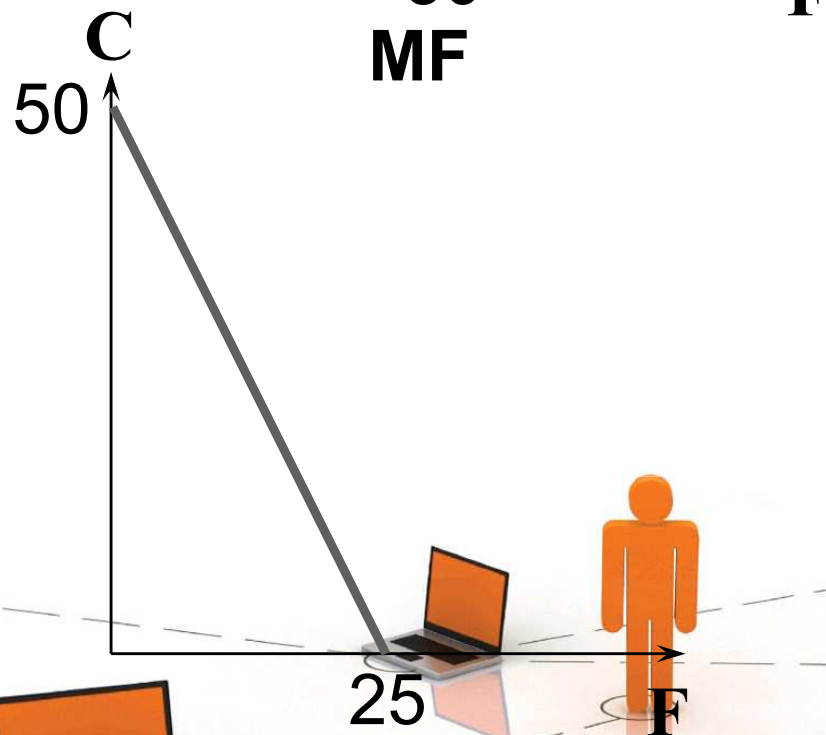


Comparative Advantage

RC

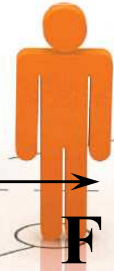


MRPT = $-2/3$ coconuts/fish so opp. cost of one more fish is $2/3$ foregone coconuts.



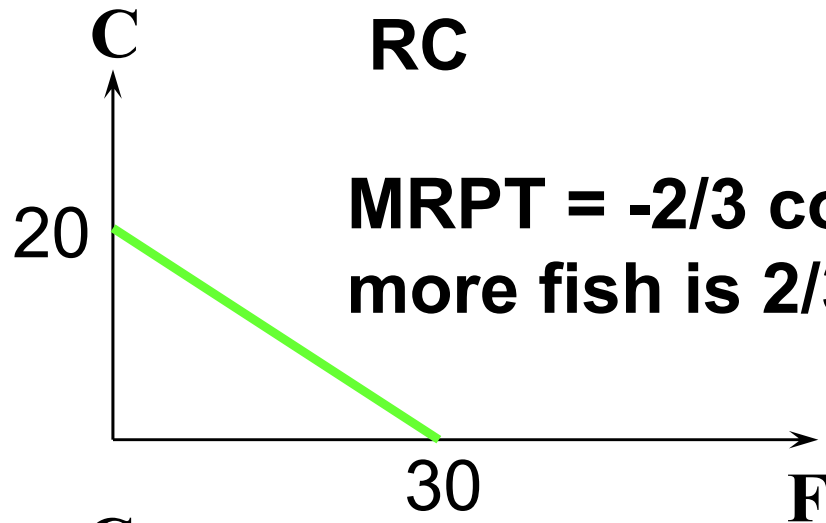
25

F

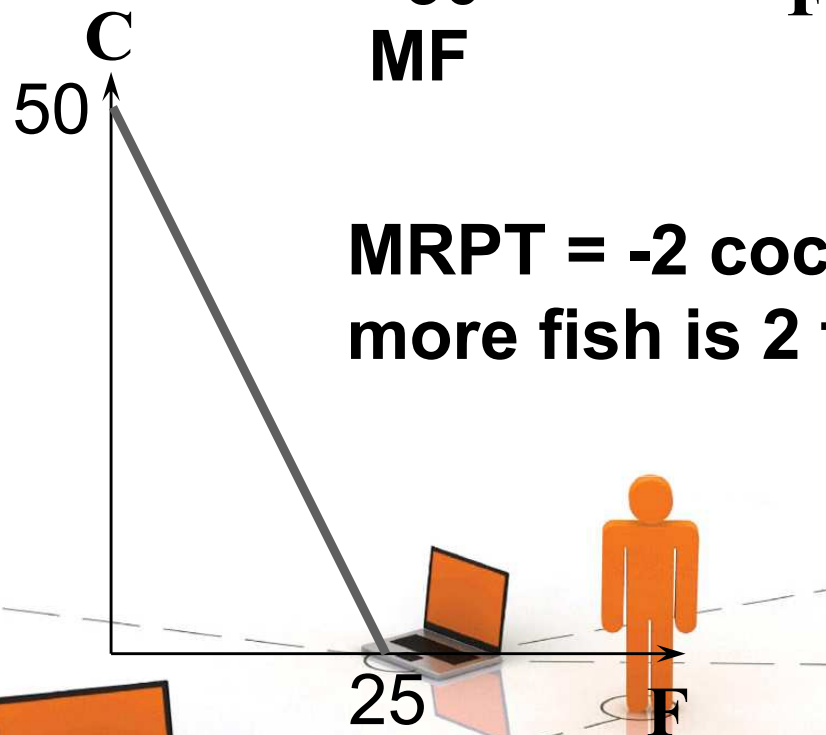


Comparative Advantage

RC



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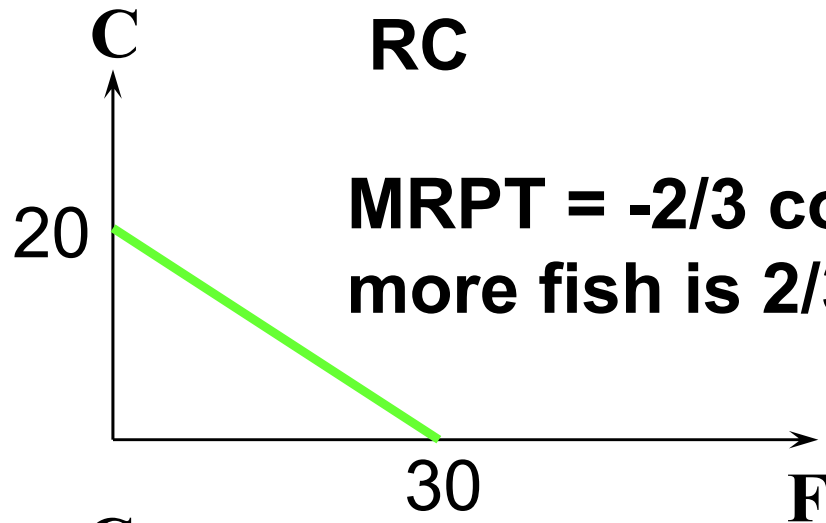


MRPT = -2 coconuts/fish so opp. cost of one more fish is 2 foregone coconuts.



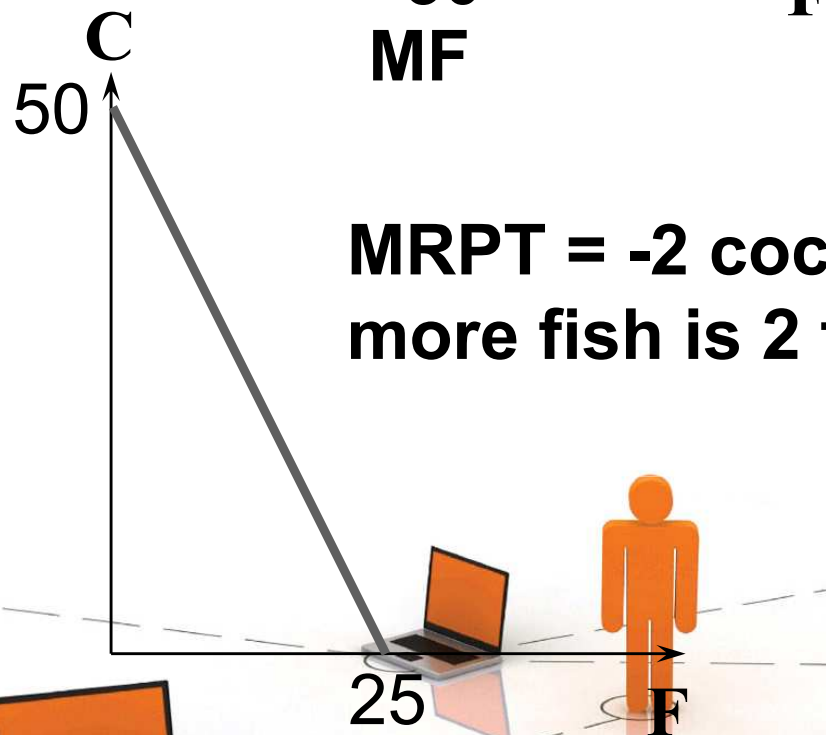
Comparative Advantage

RC



MRPT = $-2/3$ coconuts/fish so opp. cost of one more fish is $2/3$ foregone coconuts.

RC has the comparative opp. cost advantage in producing fish.

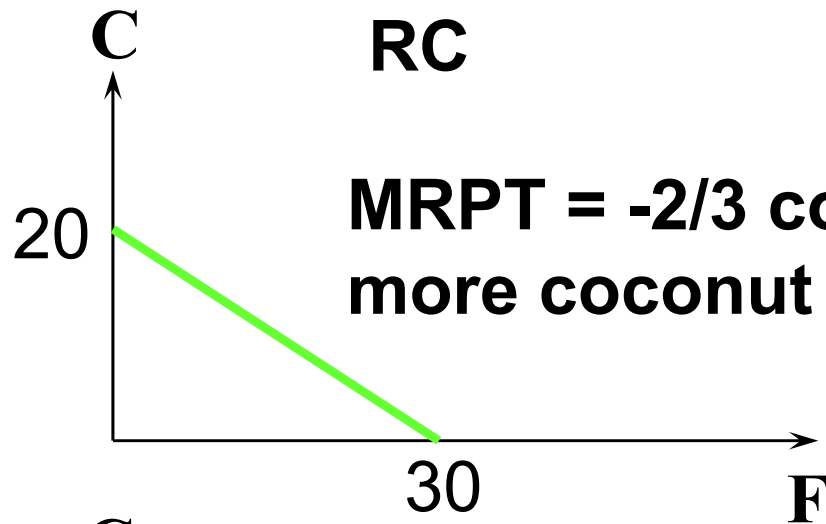


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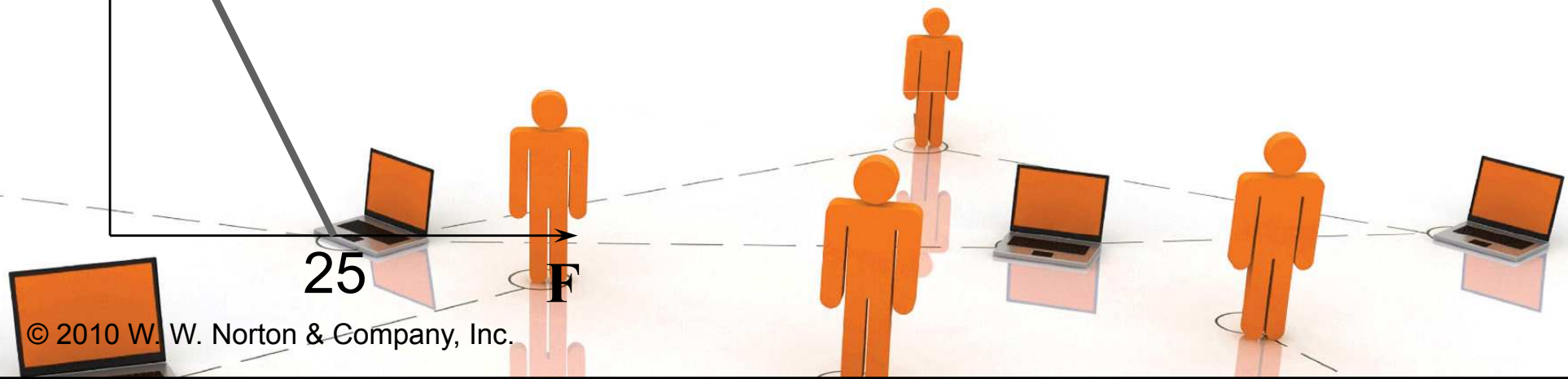
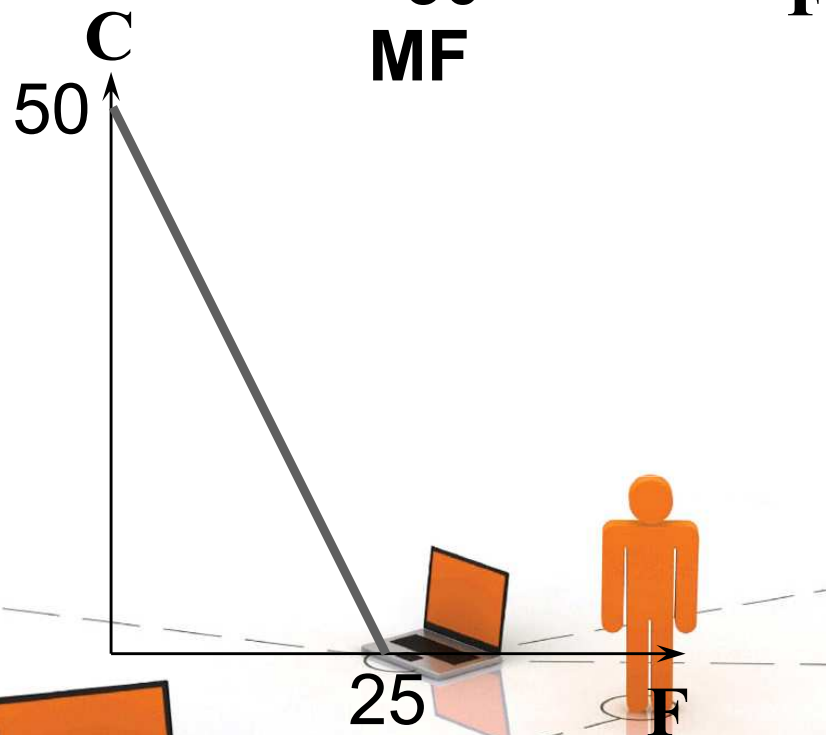


Comparative Advantage

RC

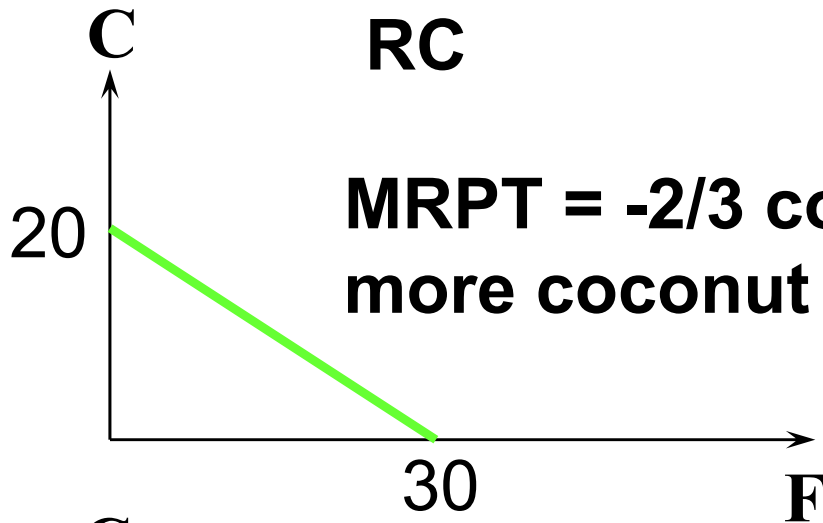


MRPT = $-2/3$ coconuts/fish so opp. cost of one more coconut is $3/2$ foregone fish.



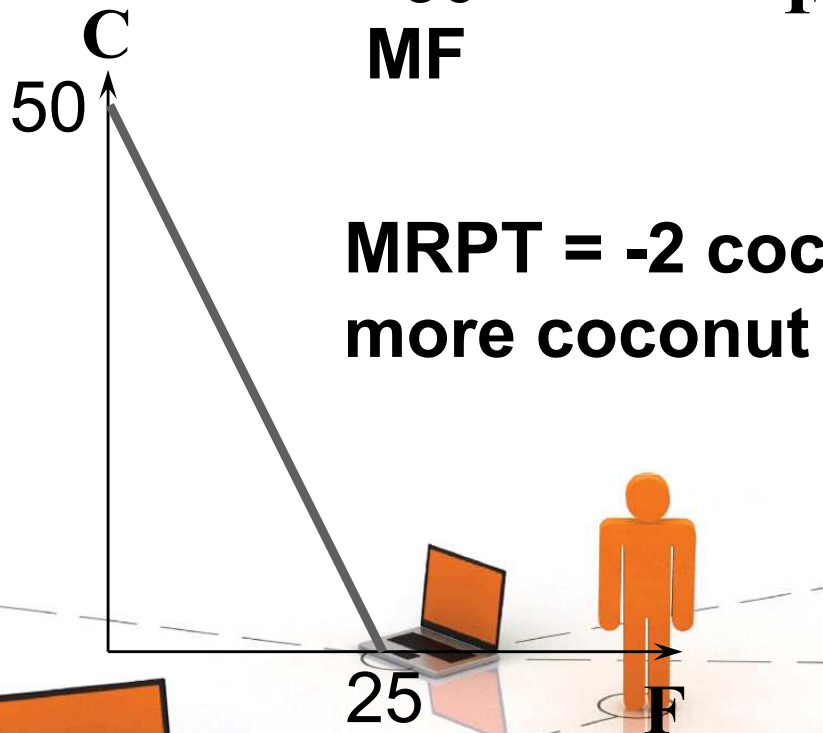
Comparative Advantage

RC

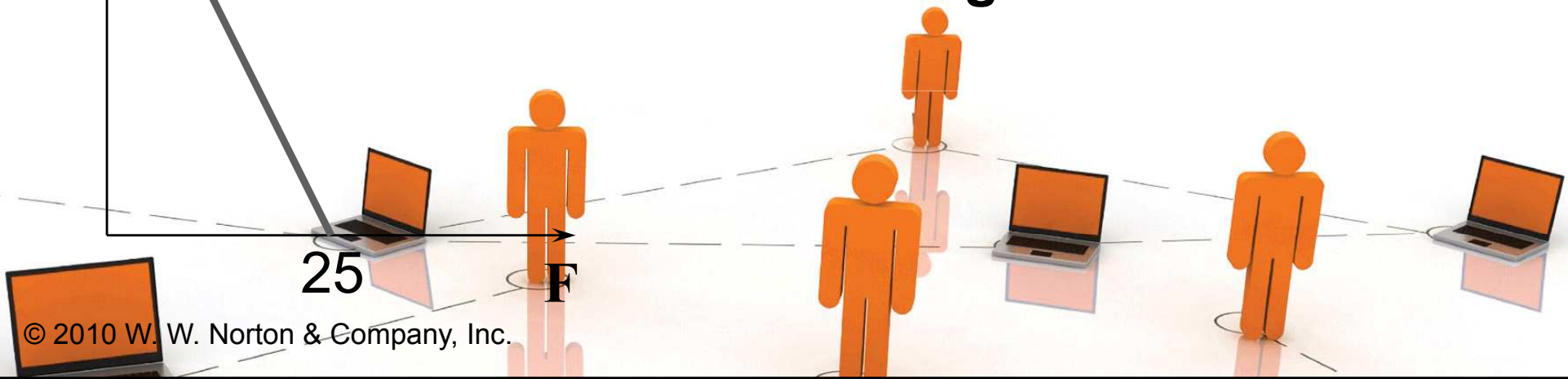


MRPT = $-2/3$ coconuts/fish so opp. cost of one more coconut is $3/2$ foregone fish.

MF

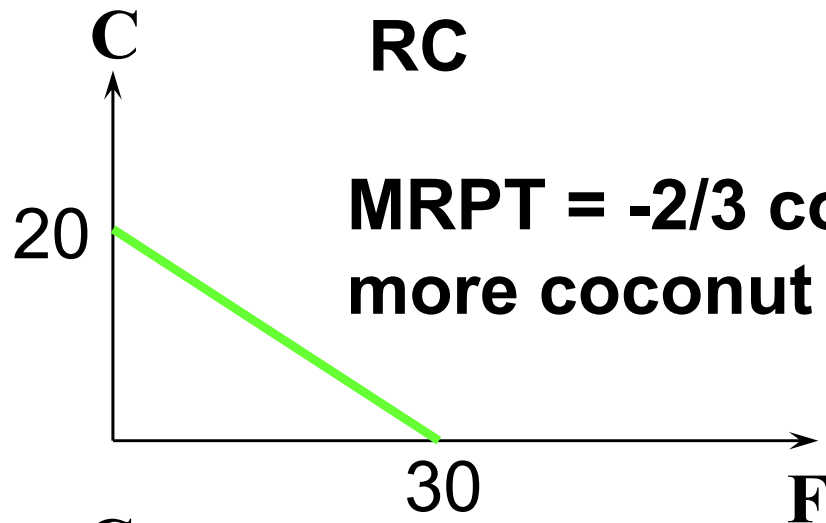


MRPT = -2 coconuts/fish so opp. cost of one more coconut is $1/2$ foregone fish.



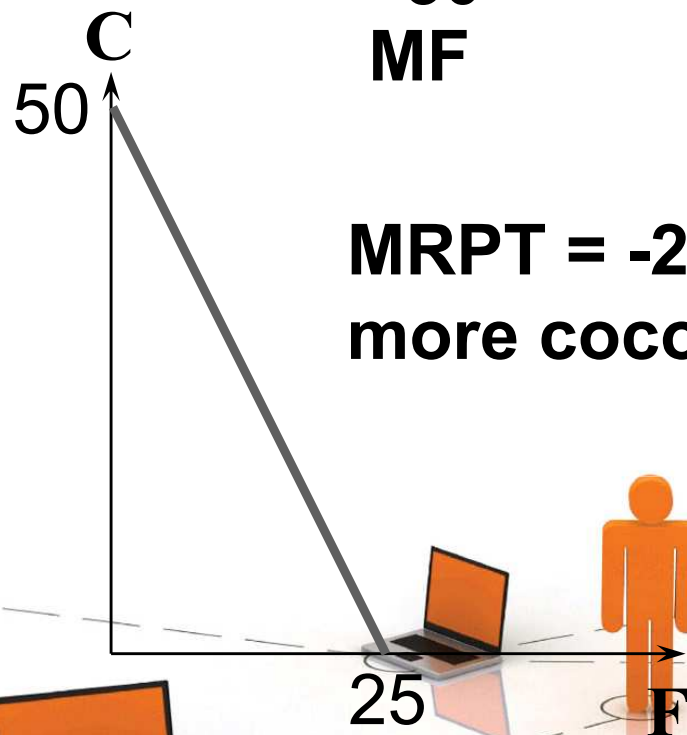
Comparative Advantage

RC



MRPT = $-2/3$ coconuts/fish so opp. cost of one more coconut is $3/2$ foregone fish.

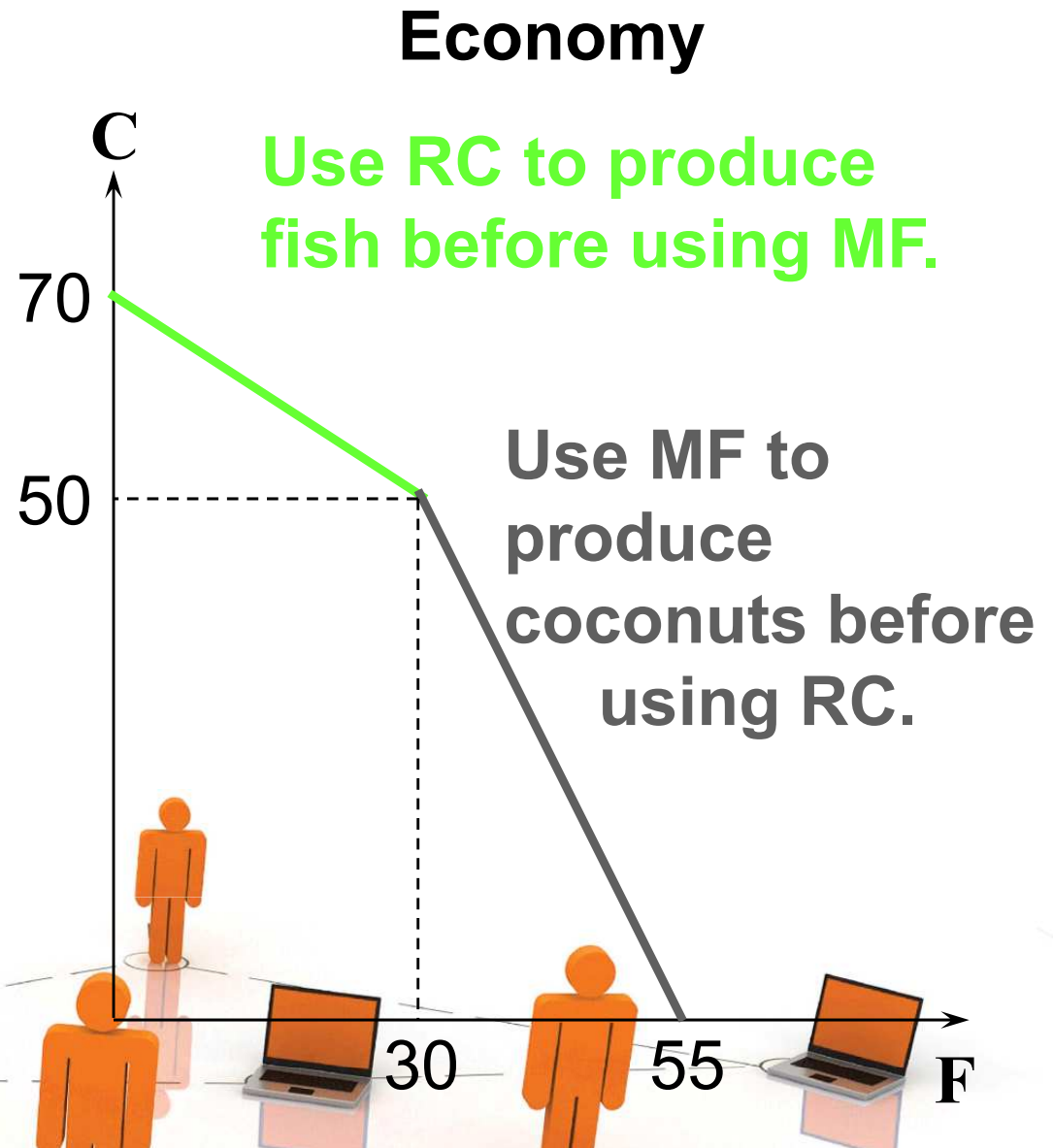
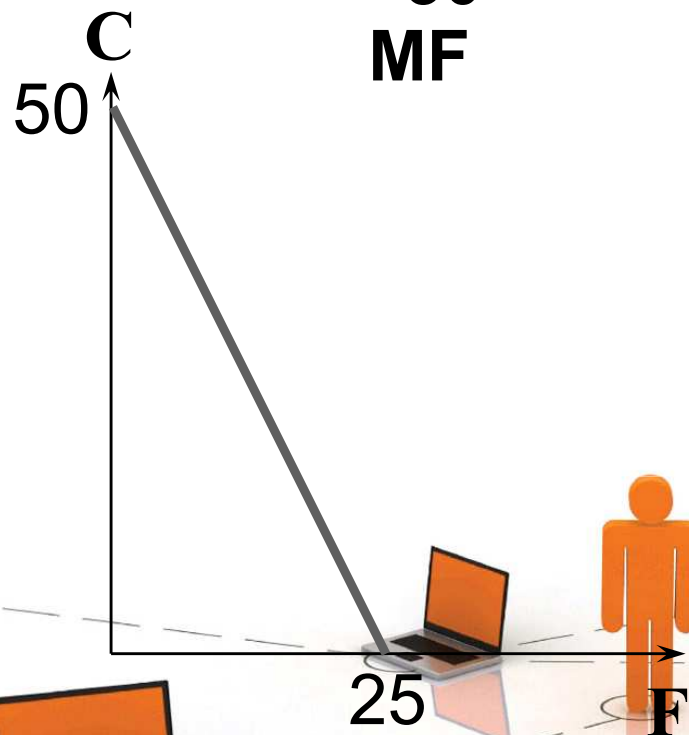
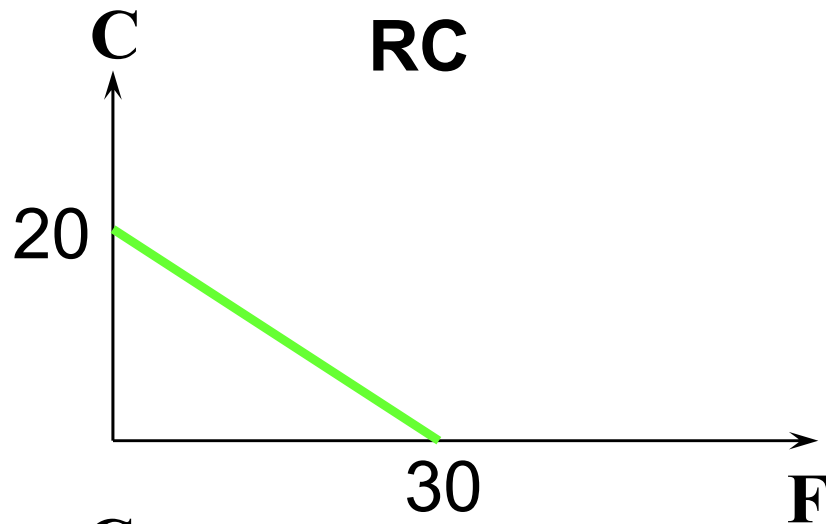
MF



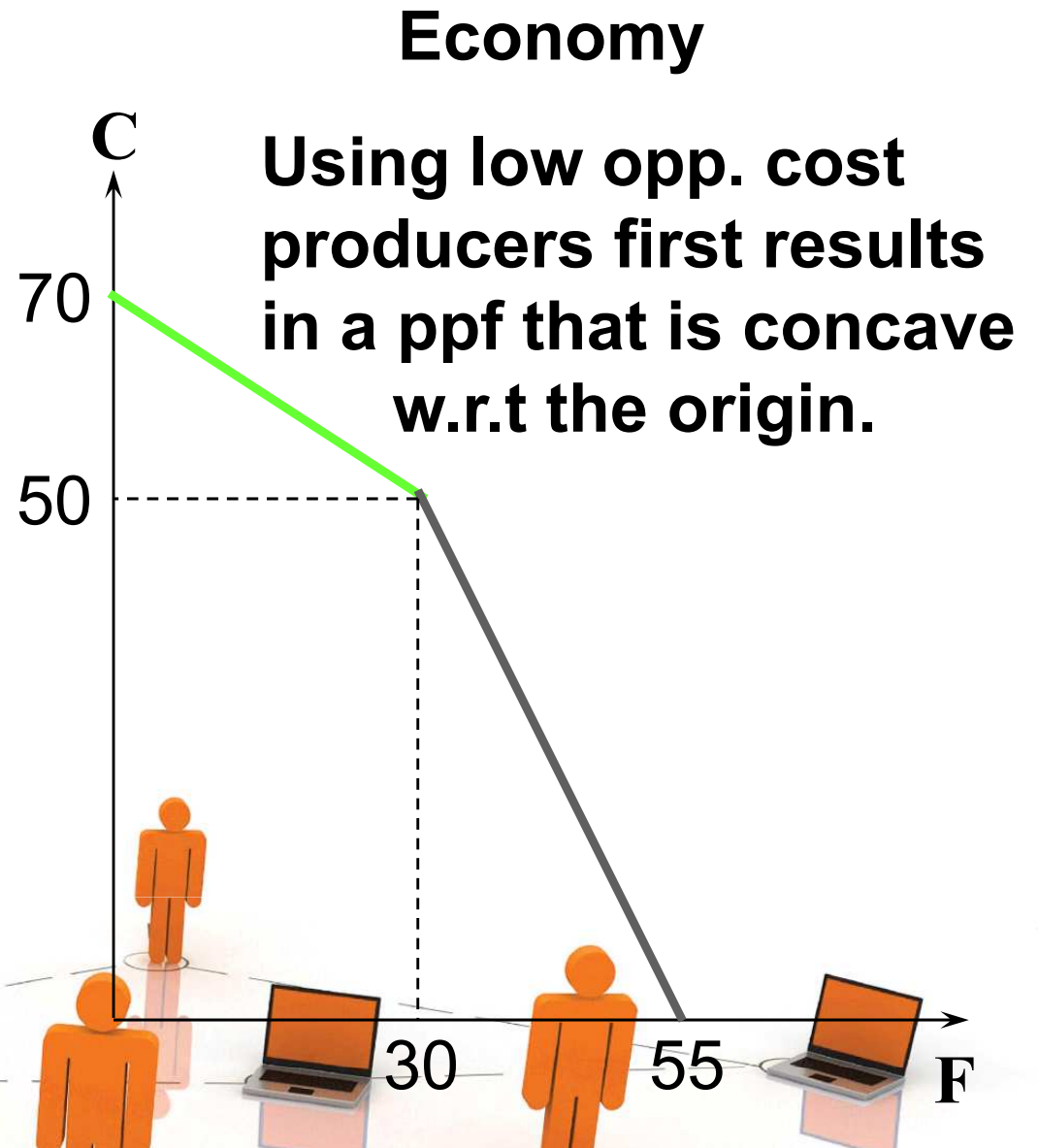
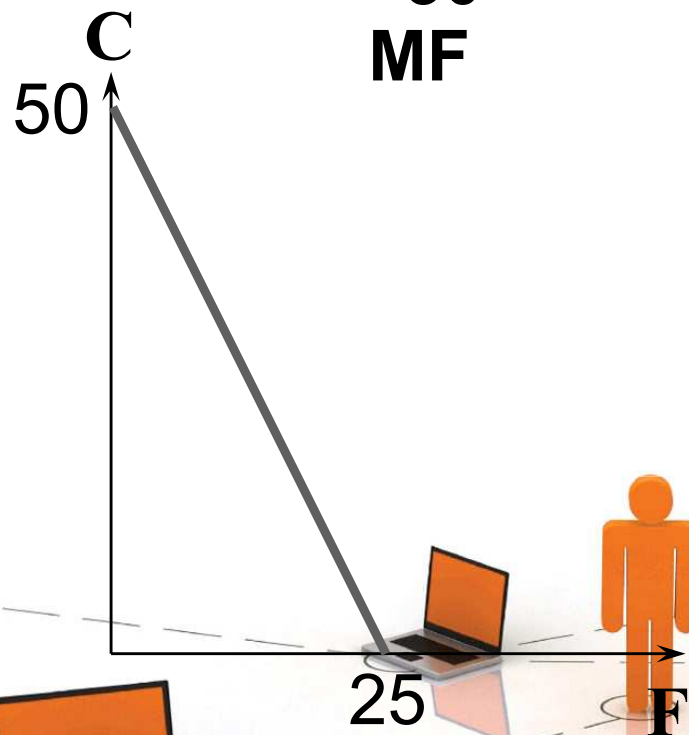
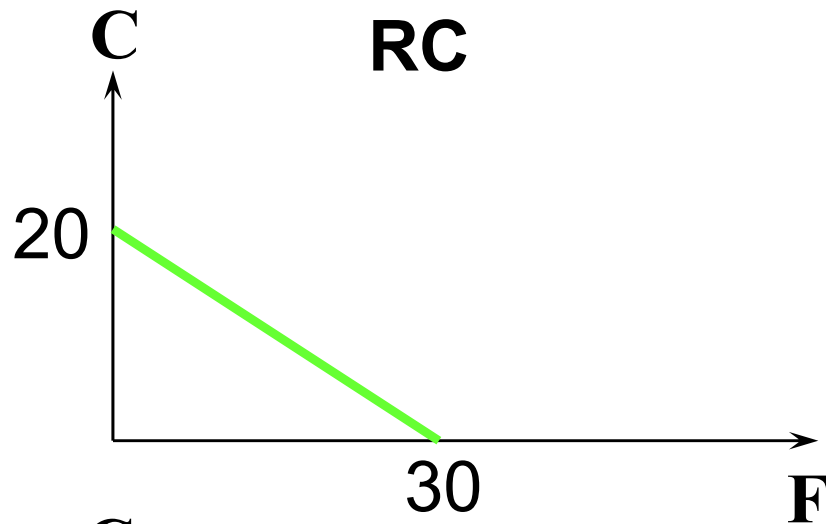
MRPT = -2 coconuts/fish so opp. cost of one more coconut is $1/2$ foregone fish.

MF has the comparative opp. cost advantage in producing coconuts.

Comparative Advantage



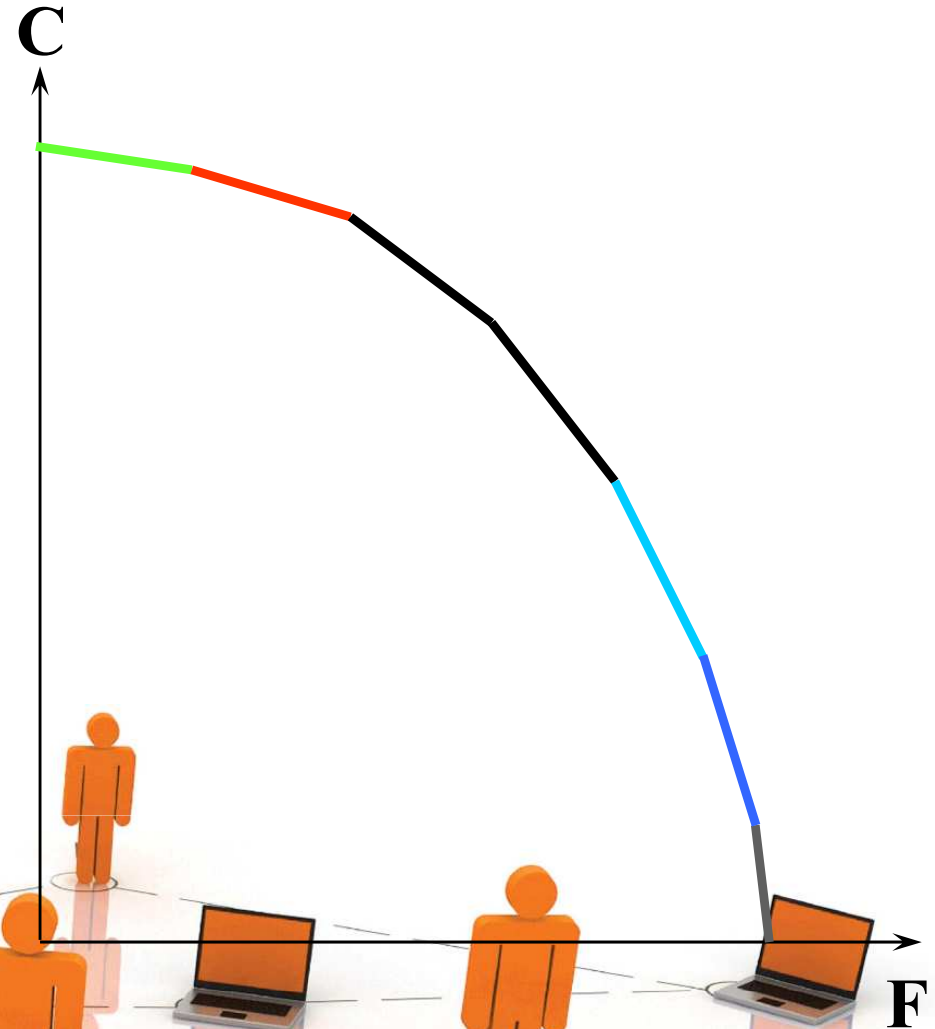
Comparative Advantage



Comparative Advantage

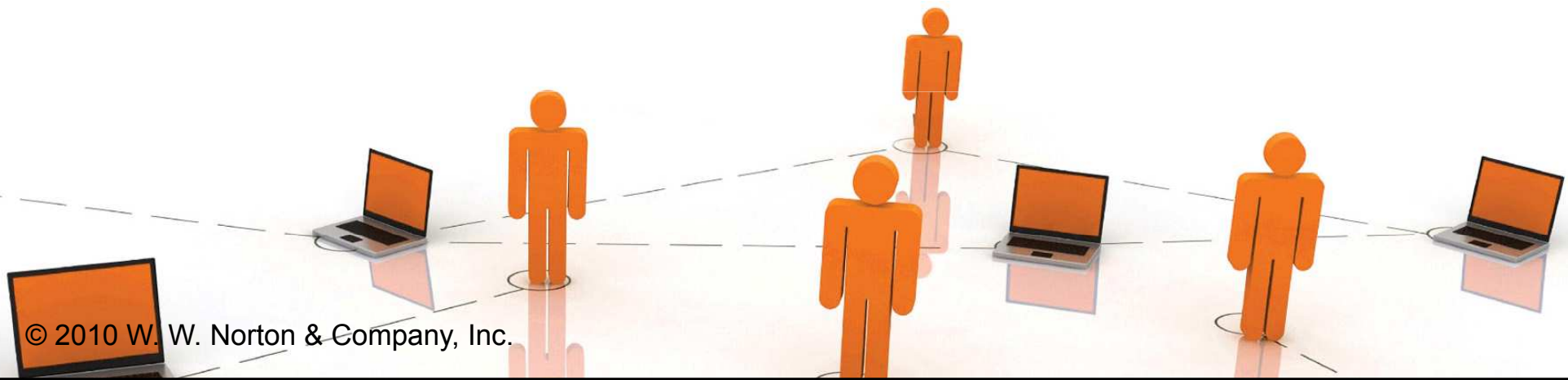
Economy

More producers with
different opp. costs
“smooth out” the ppf.



Coordinating Production & Consumption

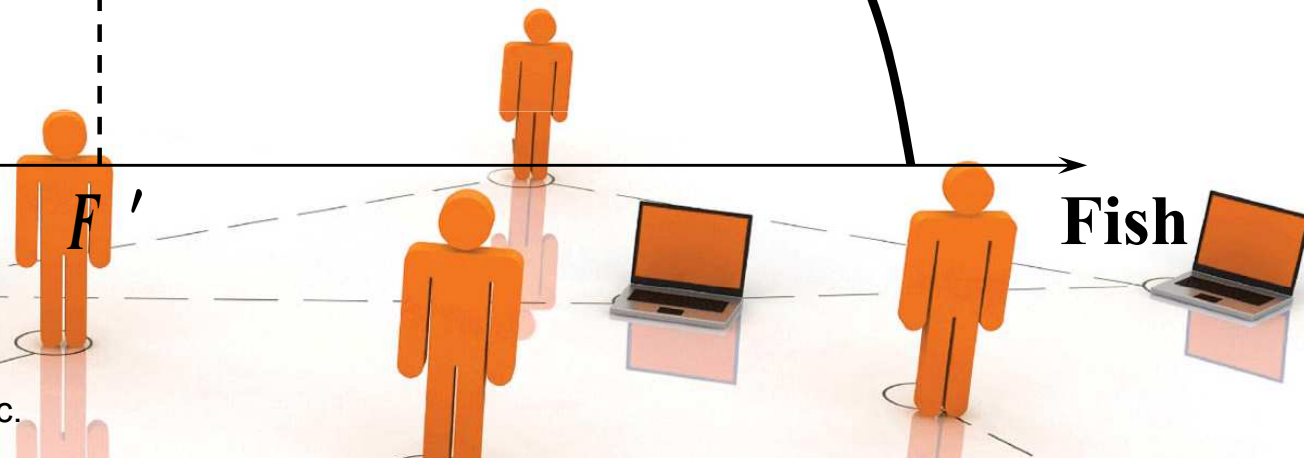
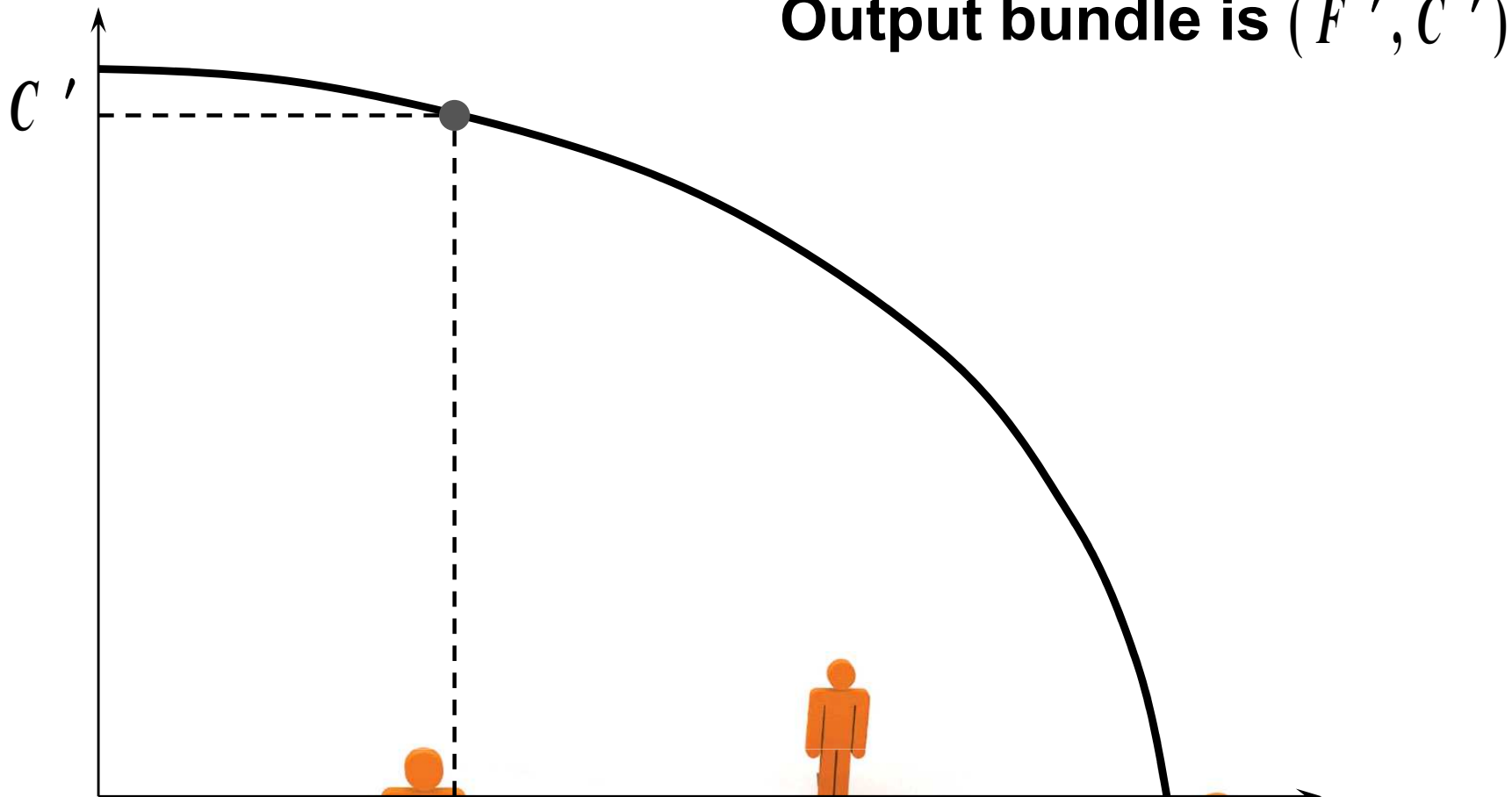
- ◆ **The ppf contains many technically efficient output bundles.**
- ◆ **Which are Pareto efficient for consumers?**



Coordinating Production & Consumption

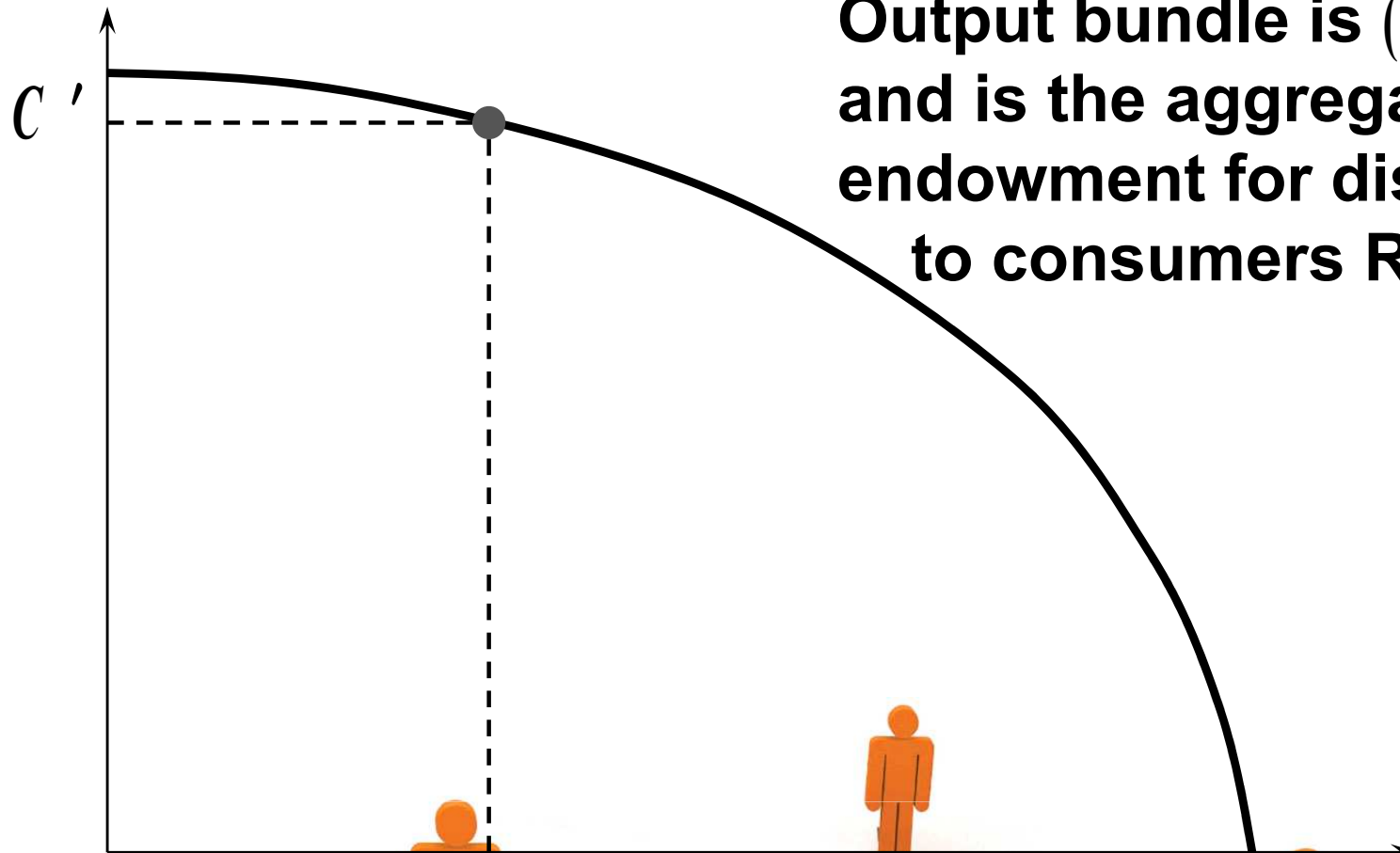
Coconuts

Output bundle is (F', C')

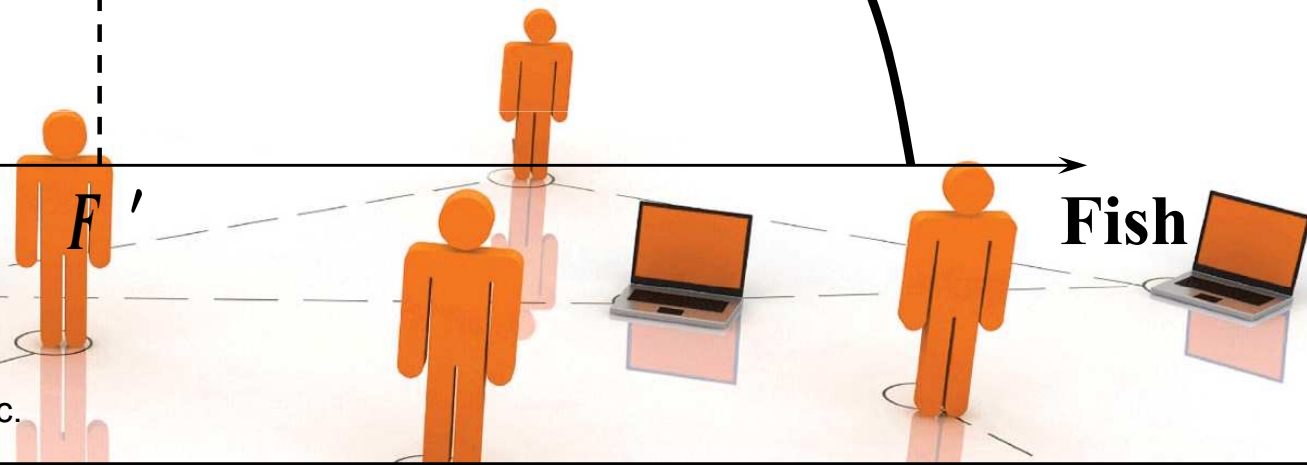


Coordinating Production & Consumption

Coconuts

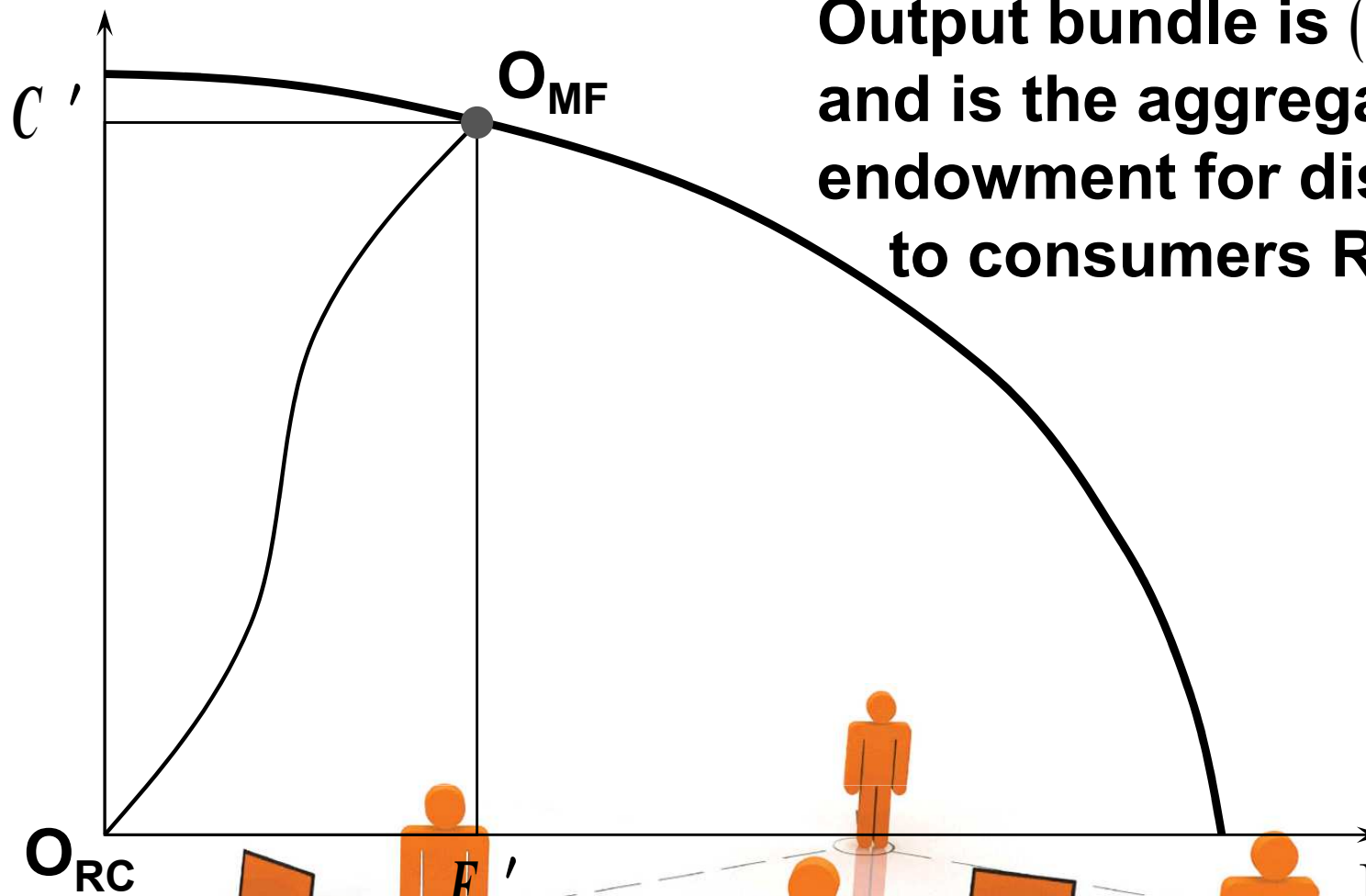


**Output bundle is (F', C')
and is the aggregate
endowment for distribution
to consumers RC and MF.**



Coordinating Production & Consumption

Coconuts

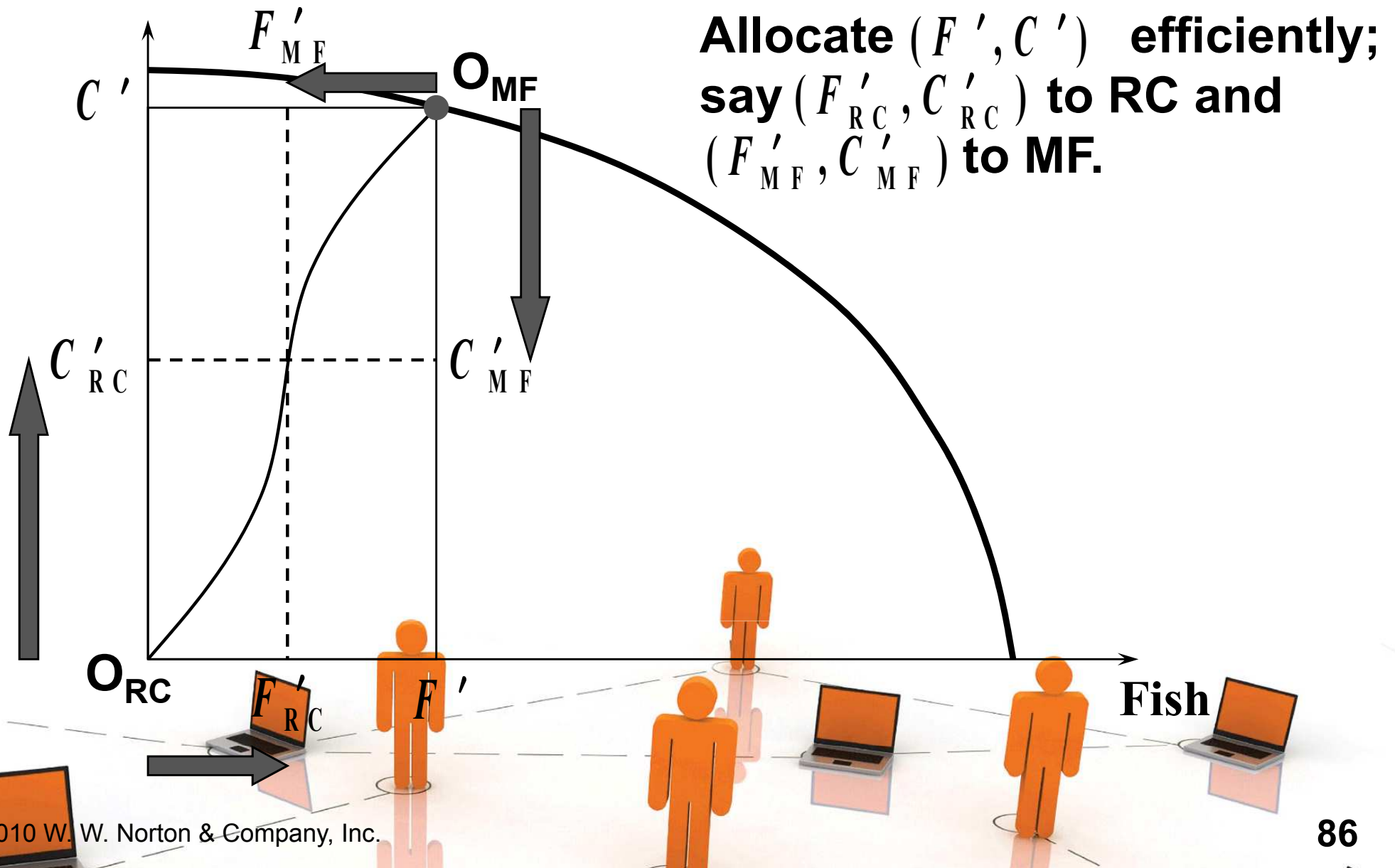


Output bundle is (F', C') and is the aggregate endowment for distribution to consumers RC and MF.



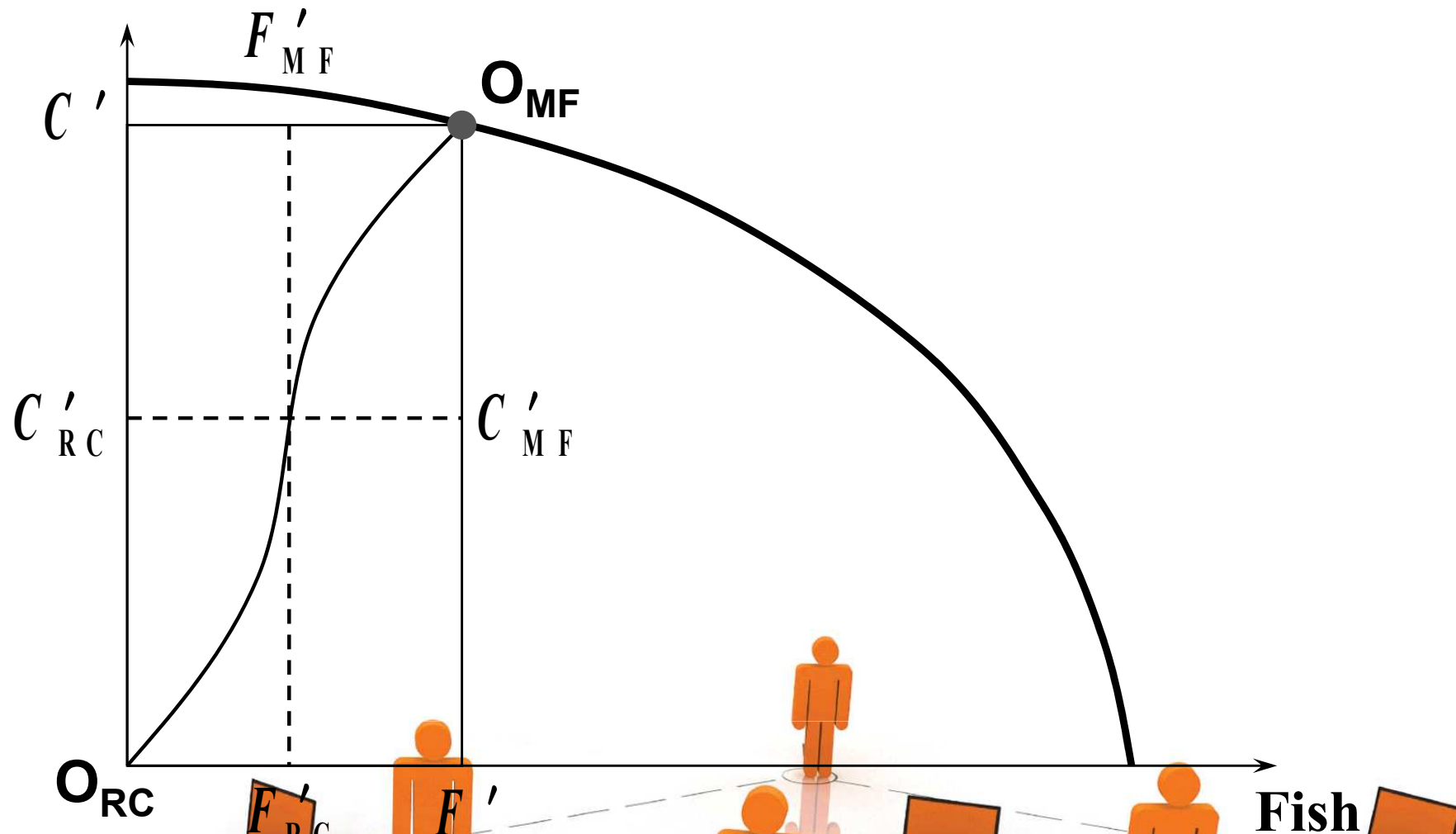
Coordinating Production & Consumption

Coconuts



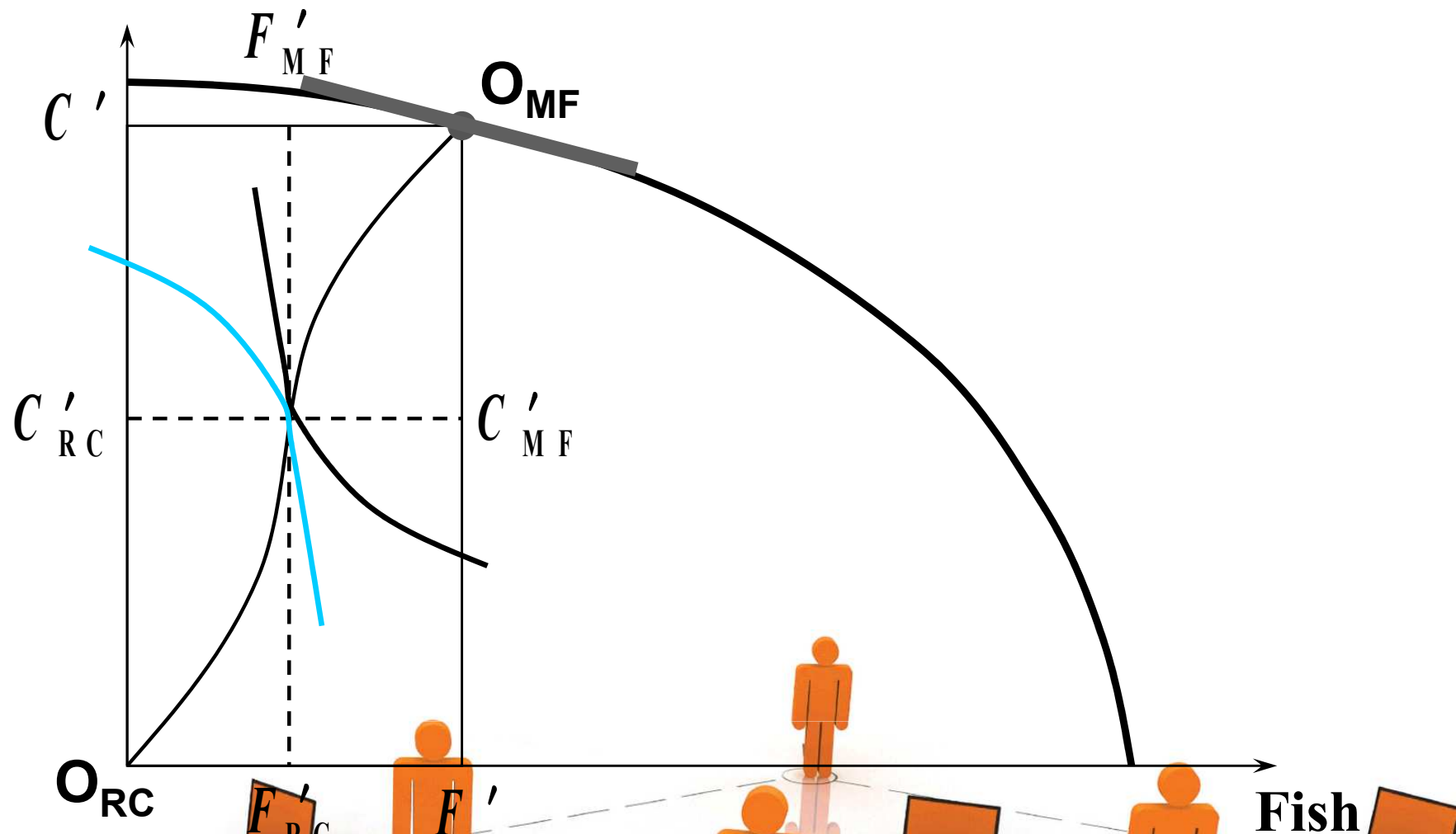
Coordinating Production & Consumption

Coconuts



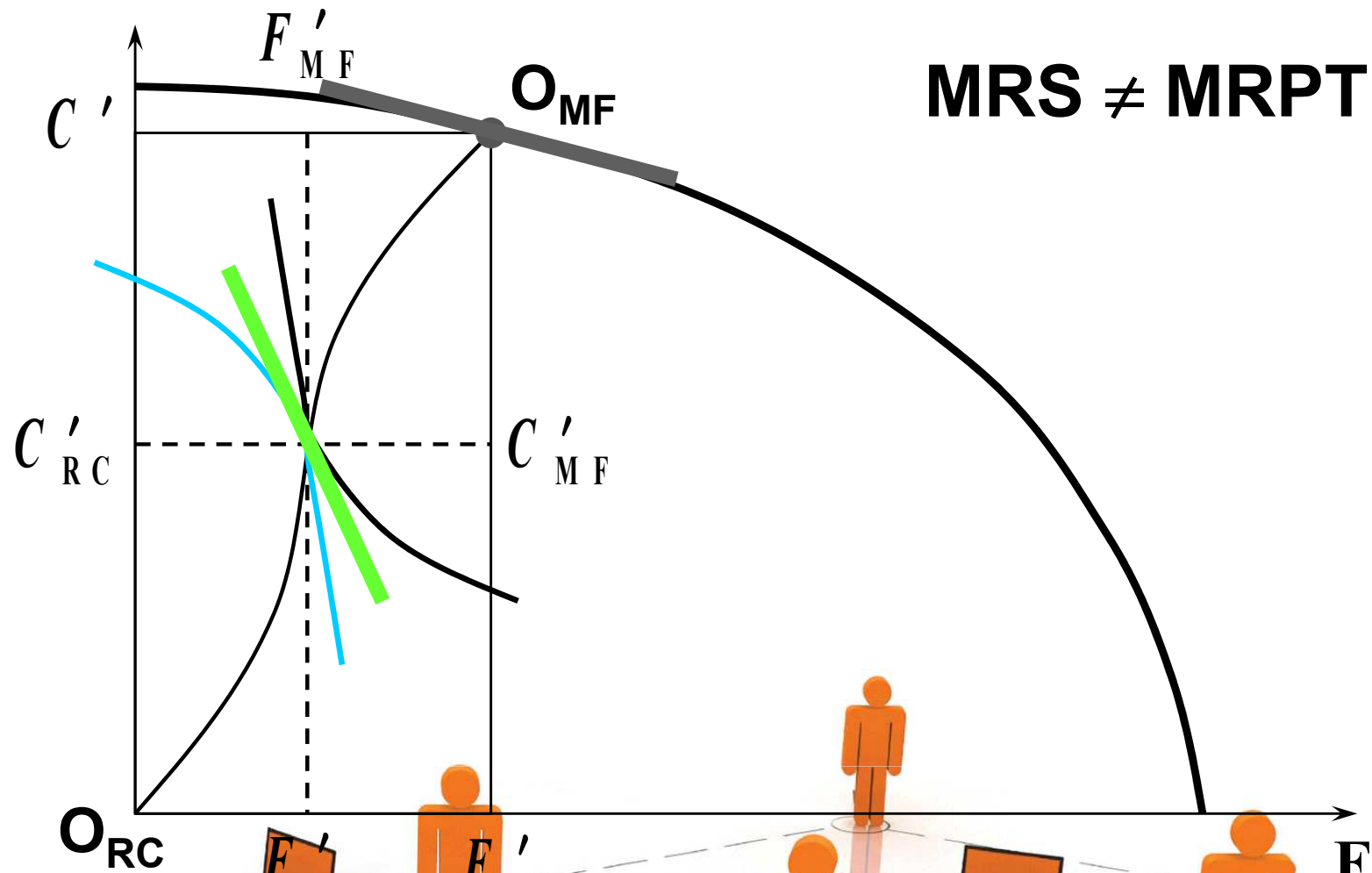
Coordinating Production & Consumption

Coconuts



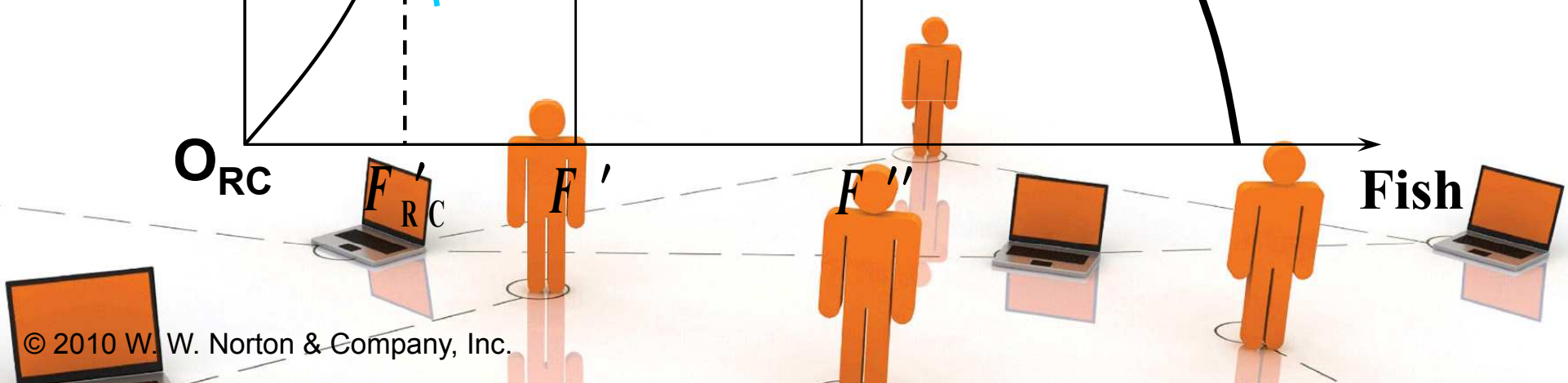
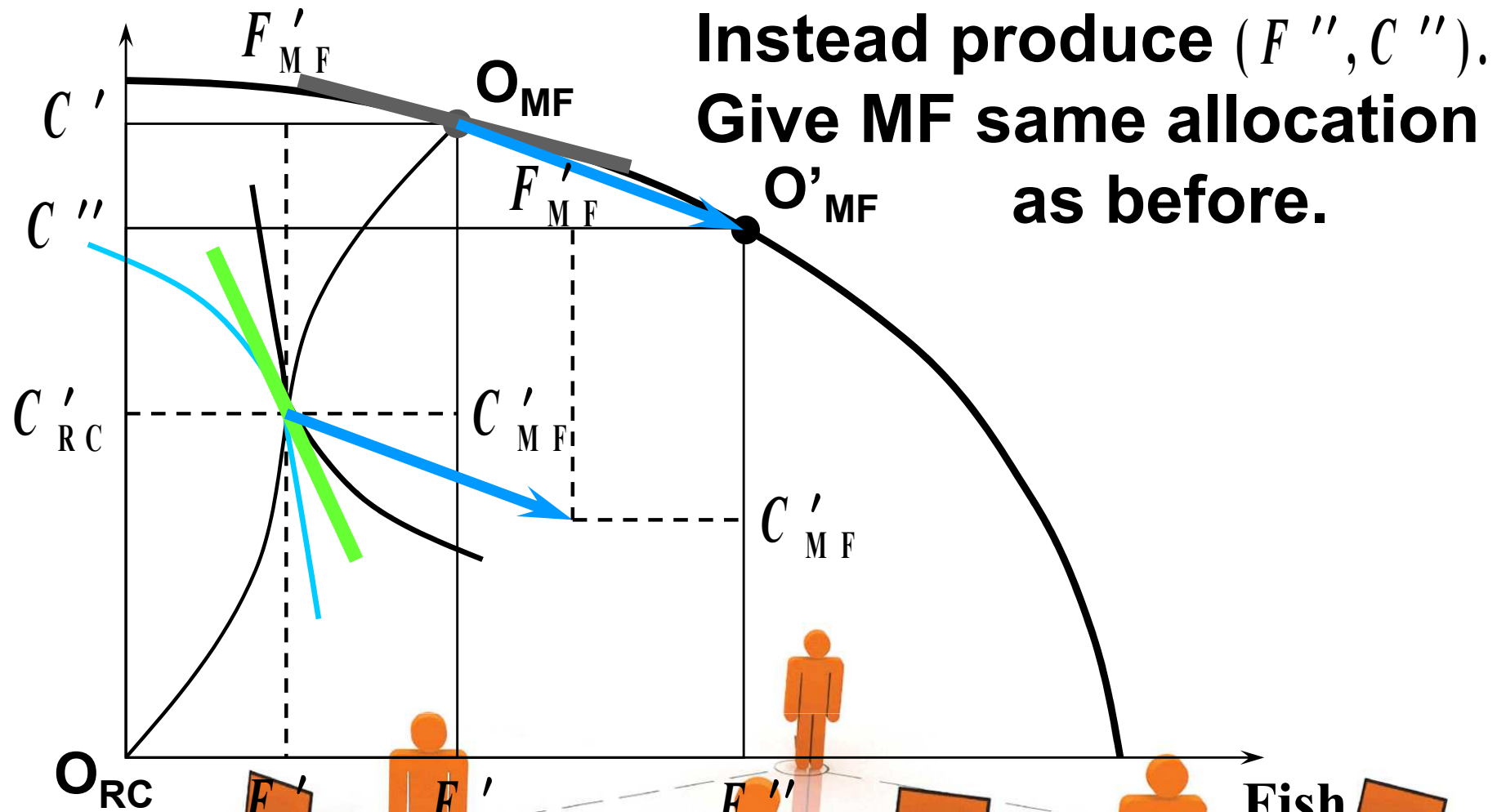
Coordinating Production & Consumption

Coconuts



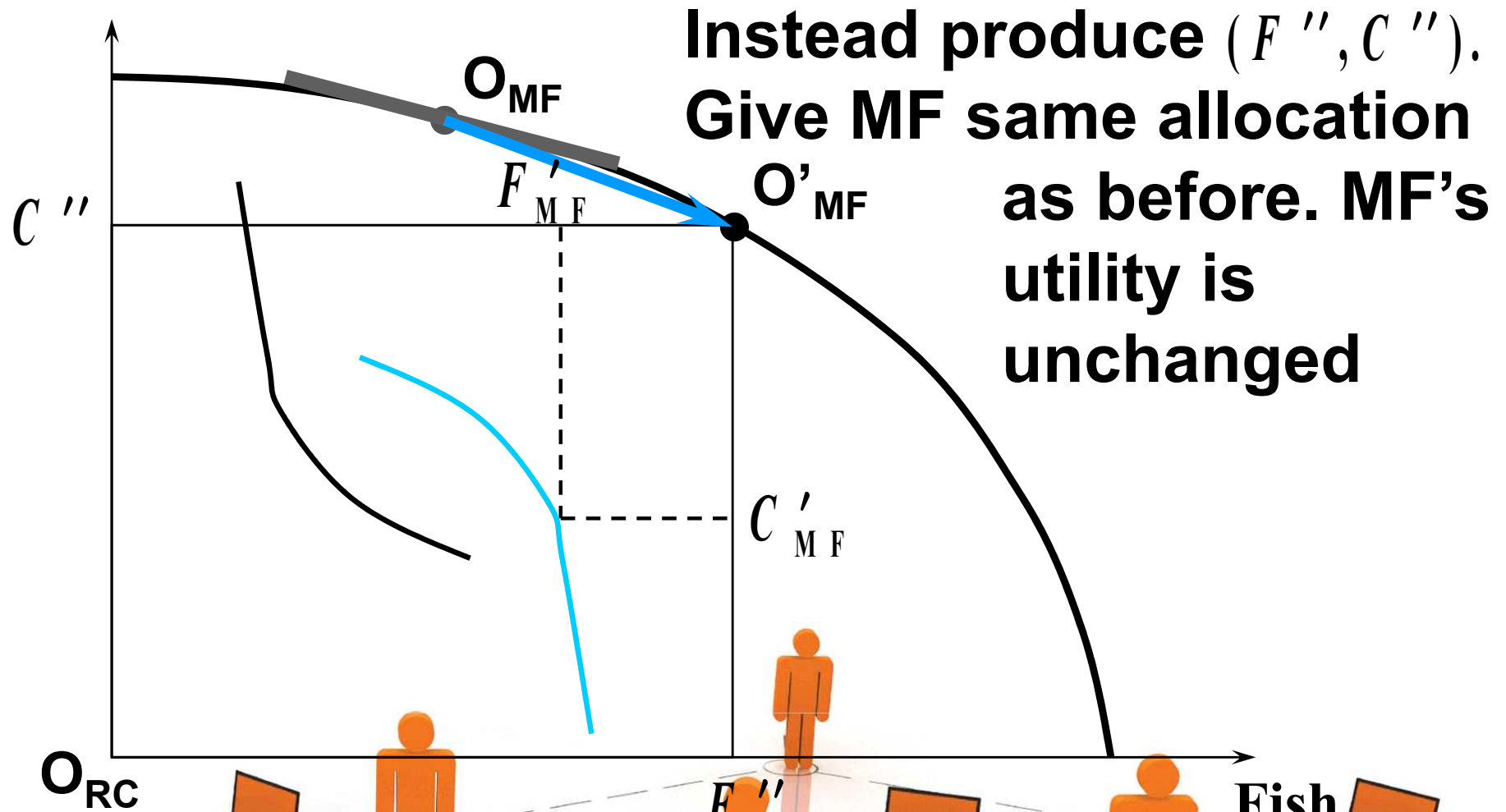
Coordinating Production & Consumption

Coconuts



Coordinating Production & Consumption

Coconuts

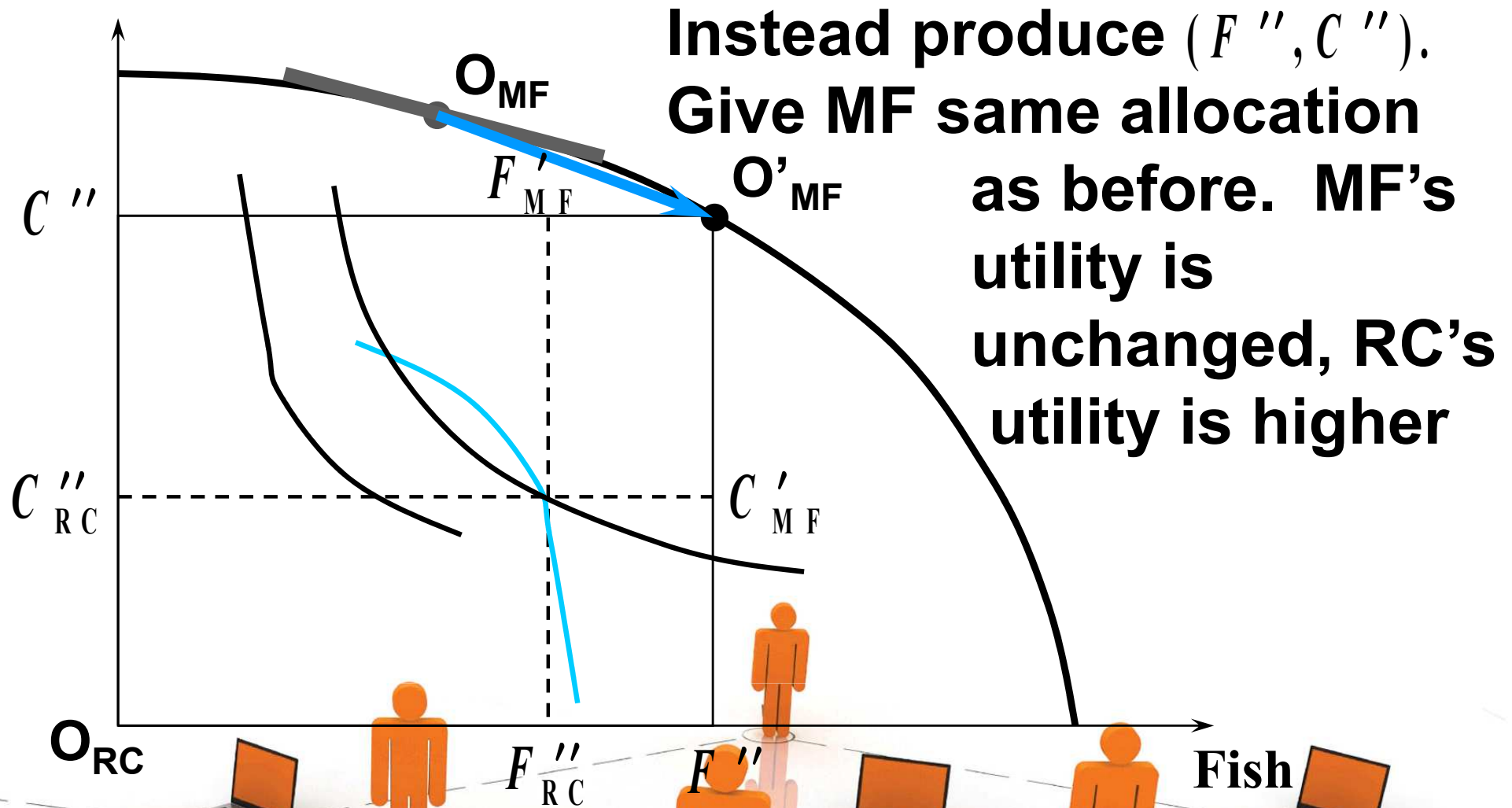


O_{RC}

Fish

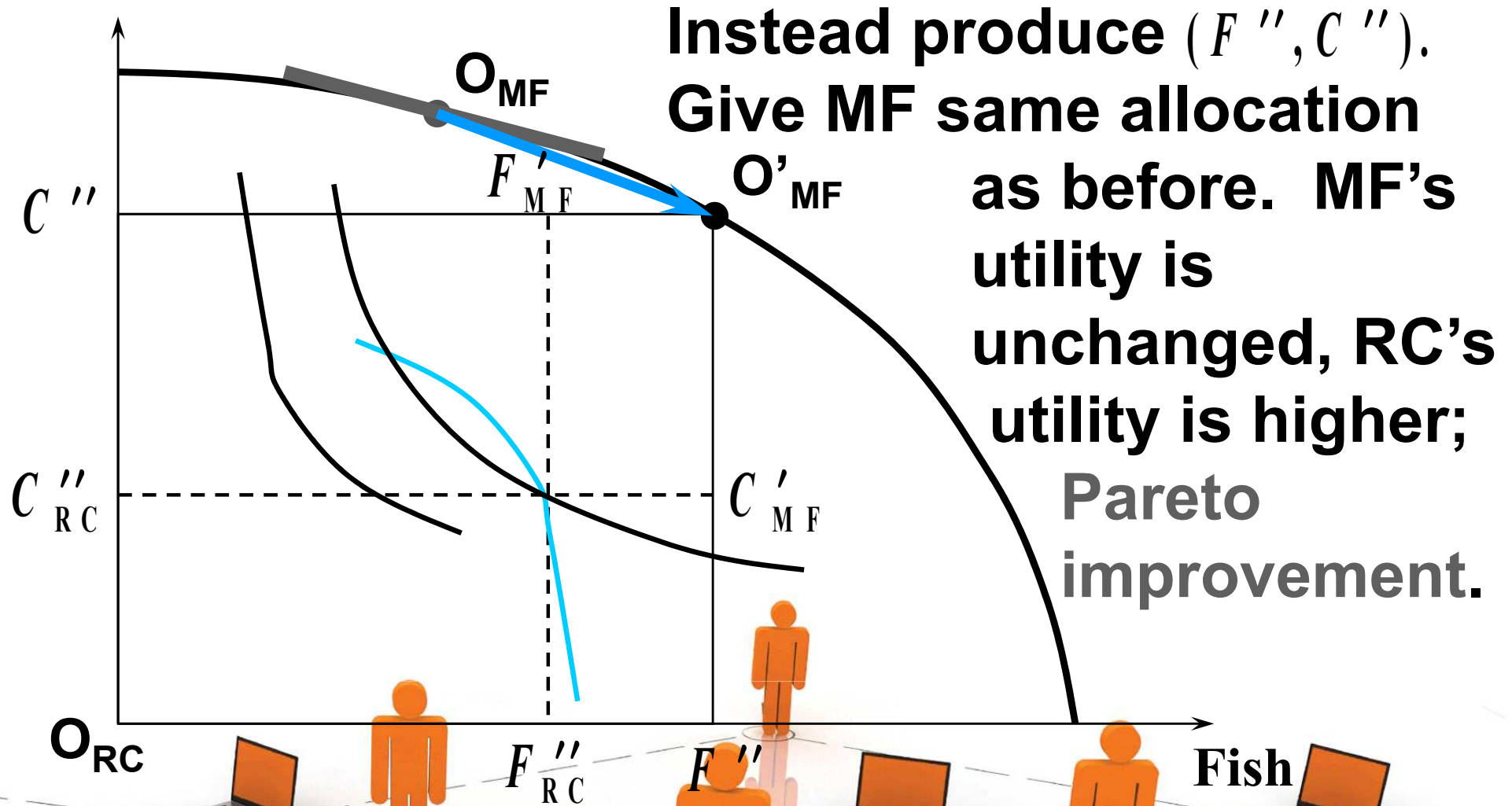
Coordinating Production & Consumption

Coconuts



Coordinating Production & Consumption

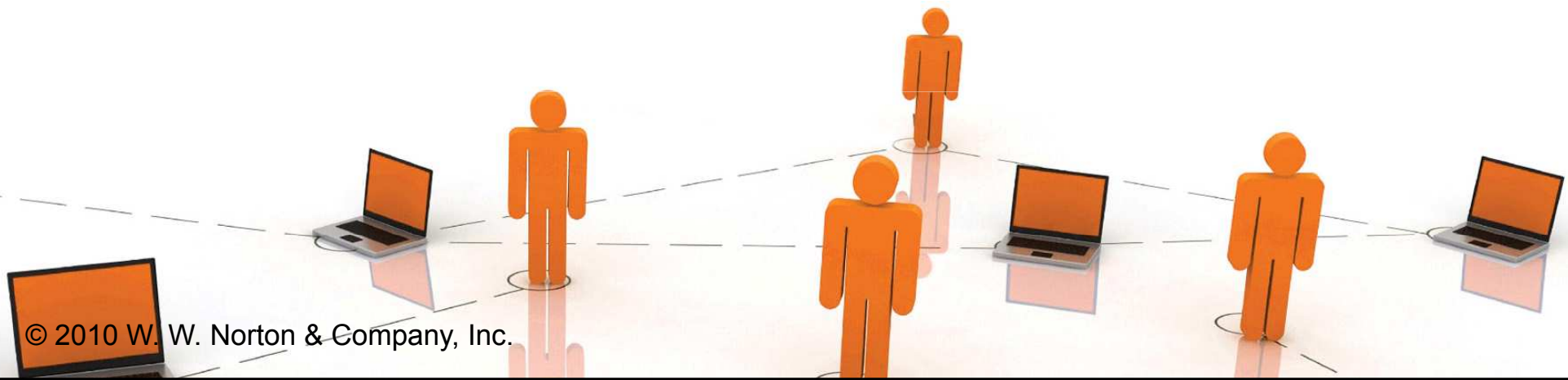
Coconuts



Instead produce (F'', C'') .
 Give MF same allocation
 as before. MF's
 utility is
 unchanged, RC's
 utility is higher;
 Pareto
 improvement.

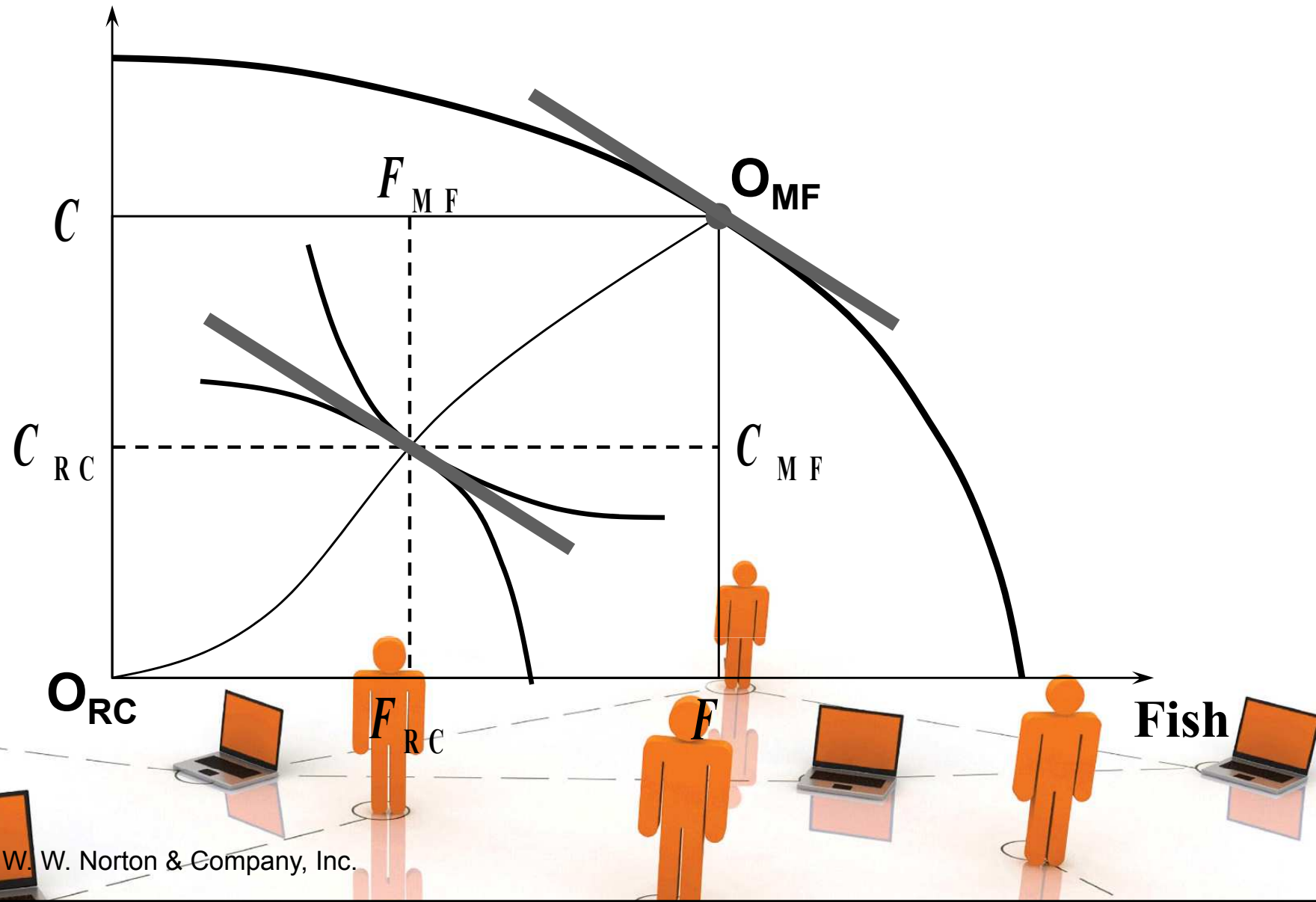
Coordinating Production & Consumption

- ◆ **$MRS \neq MRPT \Rightarrow$ inefficient coordination of production and consumption.**
- ◆ **Hence, $MRS = MRPT$ is necessary for a Pareto optimal economic state.**



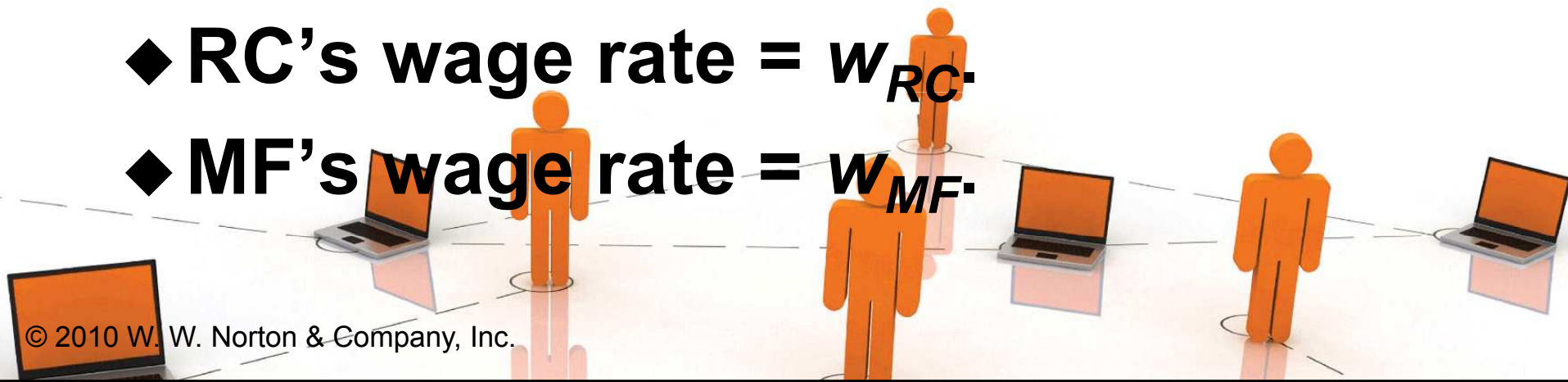
Coordinating Production & Consumption

Coconuts



Decentralized Coordination of Production & Consumption

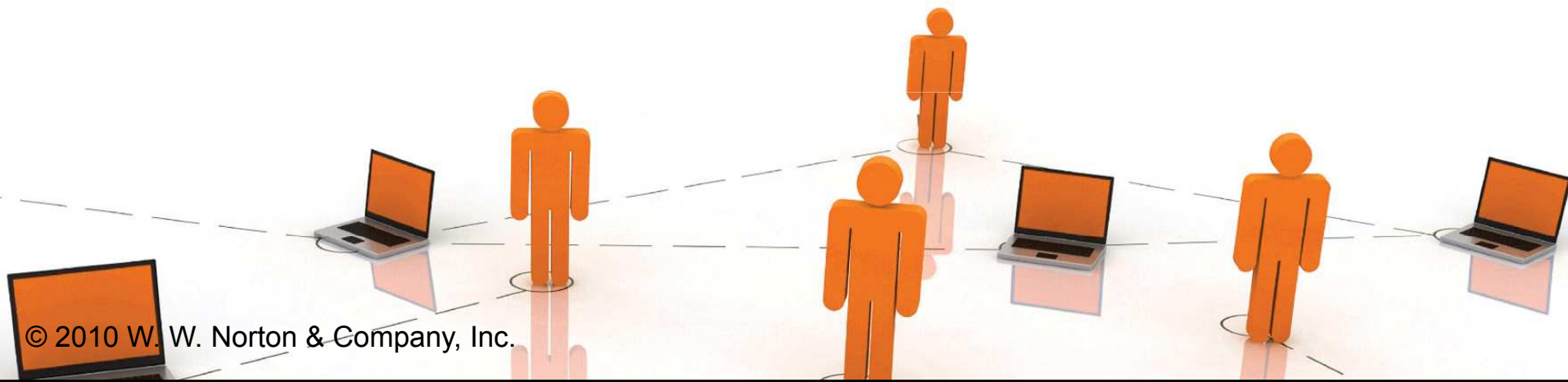
- ◆ RC and MF jointly run a firm producing coconuts and fish.
- ◆ RC and MF are also consumers who can sell labor.
- ◆ Price of coconut = p_C .
- ◆ Price of fish = p_F .
- ◆ RC's wage rate = w_{RC} .
- ◆ MF's wage rate = w_{MF} .



Decentralized Coordination of Production & Consumption

- ◆ L_{RC} , L_{MF} are amounts of labor purchased from RC and MF.
- ◆ Firm's profit-maximization problem is choose C , F , L_{RC} and L_{MF} to

$$\max \pi = p_C C + p_F F - w_{RC} L_{RC} - w_{MF} L_{MF} .$$

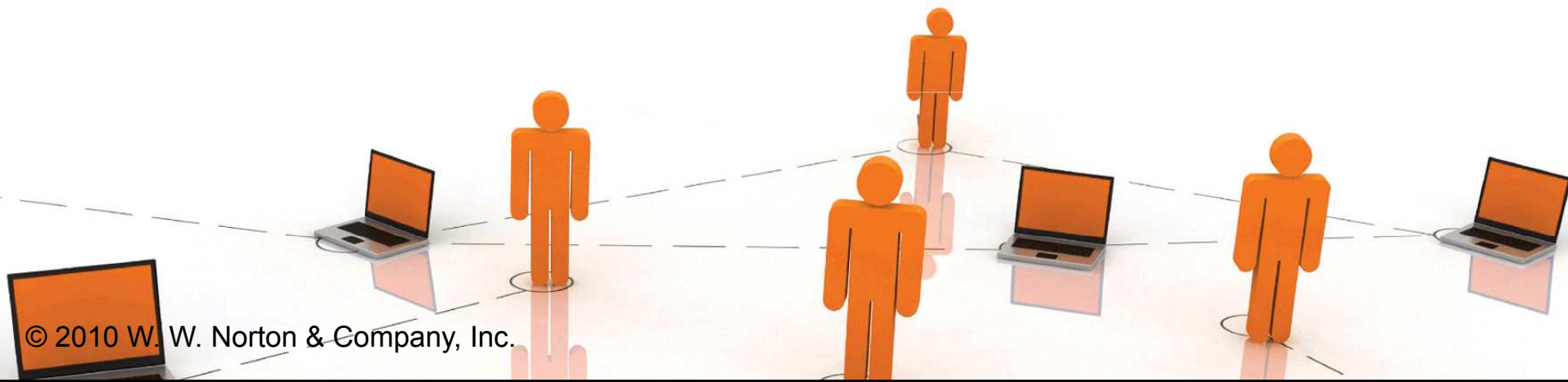


Decentralized Coordination of Production & Consumption

$$\max \pi = p_C C + p_F F - w_{RC} L_{RC} - w_{MF} L_{MF} .$$

Isoprofit line equation is

$$\text{constant } \pi = p_C C + p_F F - w_{RC} L_{RC} - w_{MF} L_{MF}$$



Decentralized Coordination of Production & Consumption

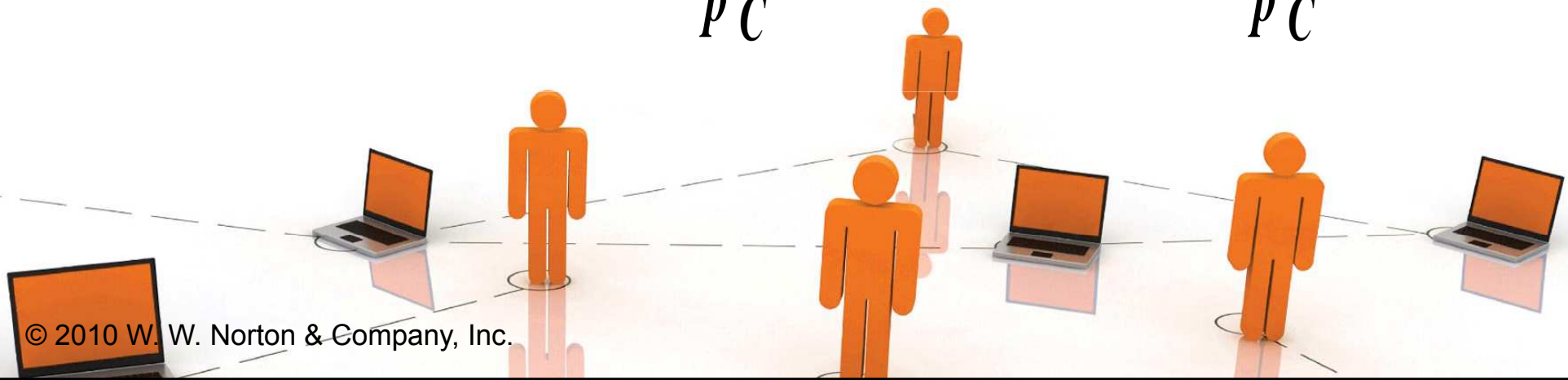
$$\max \pi = p_C C + p_F F - w_{RC} L_{RC} - w_{MF} L_{MF} .$$

Isoprofit line equation is

$$\text{constant } \pi = p_C C + p_F F - w_{RC} L_{RC} - w_{MF} L_{MF}$$

which rearranges to

$$C = \frac{\pi + w_{RC} L_{RC} + w_{MF} L_{MF}}{p_C} - \frac{p_F}{p_C} F .$$



Decentralized Coordination of Production & Consumption

$$\max \pi = p_C C + p_F F - w_{RC} L_{RC} - w_{MF} L_{MF} .$$

Isoprofit line equation is

$$\text{constant } \pi = p_C C + p_F F - w_{RC} L_{RC} - w_{MF} L_{MF}$$

which rearranges to

$$C = \frac{\pi + w_{RC} L_{RC} + w_{MF} L_{MF}}{p_C} - \frac{p_F}{p_C} F .$$

intercept

slope

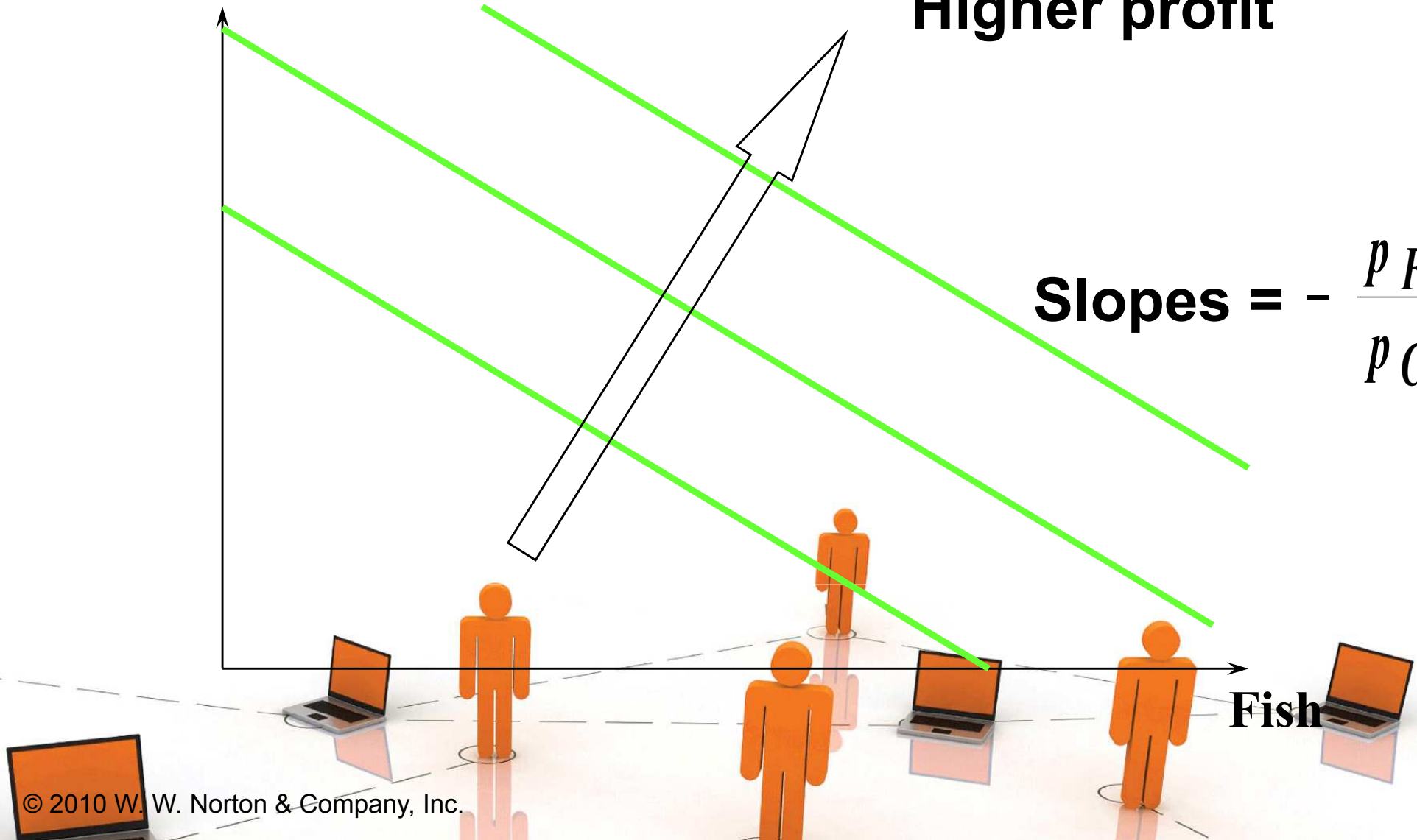


Decentralized Coordination of Production & Consumption

Coconuts

Higher profit

$$\text{Slopes} = - \frac{p_F}{p_C}$$

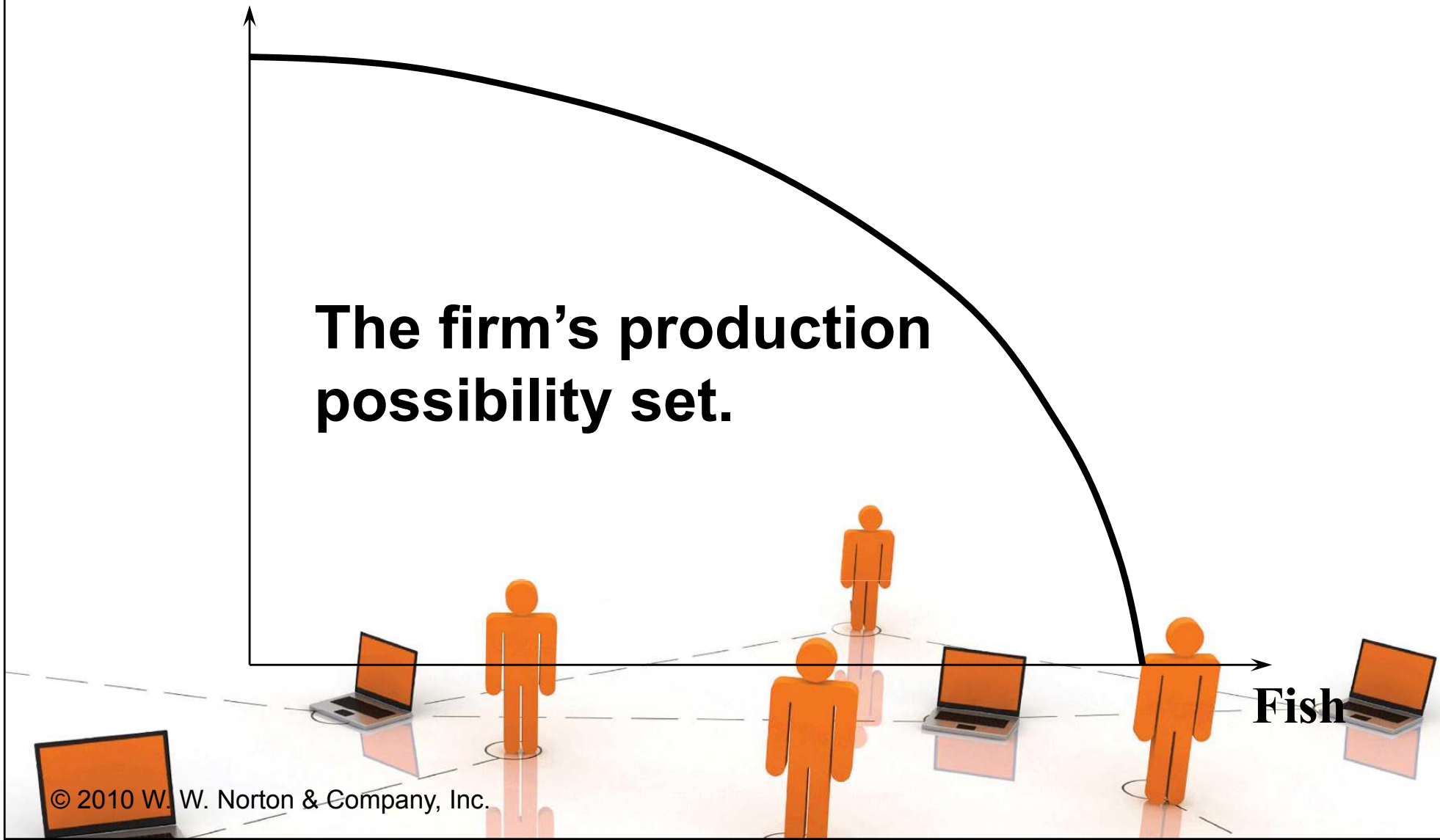


Decentralized Coordination of Production & Consumption

Coconuts

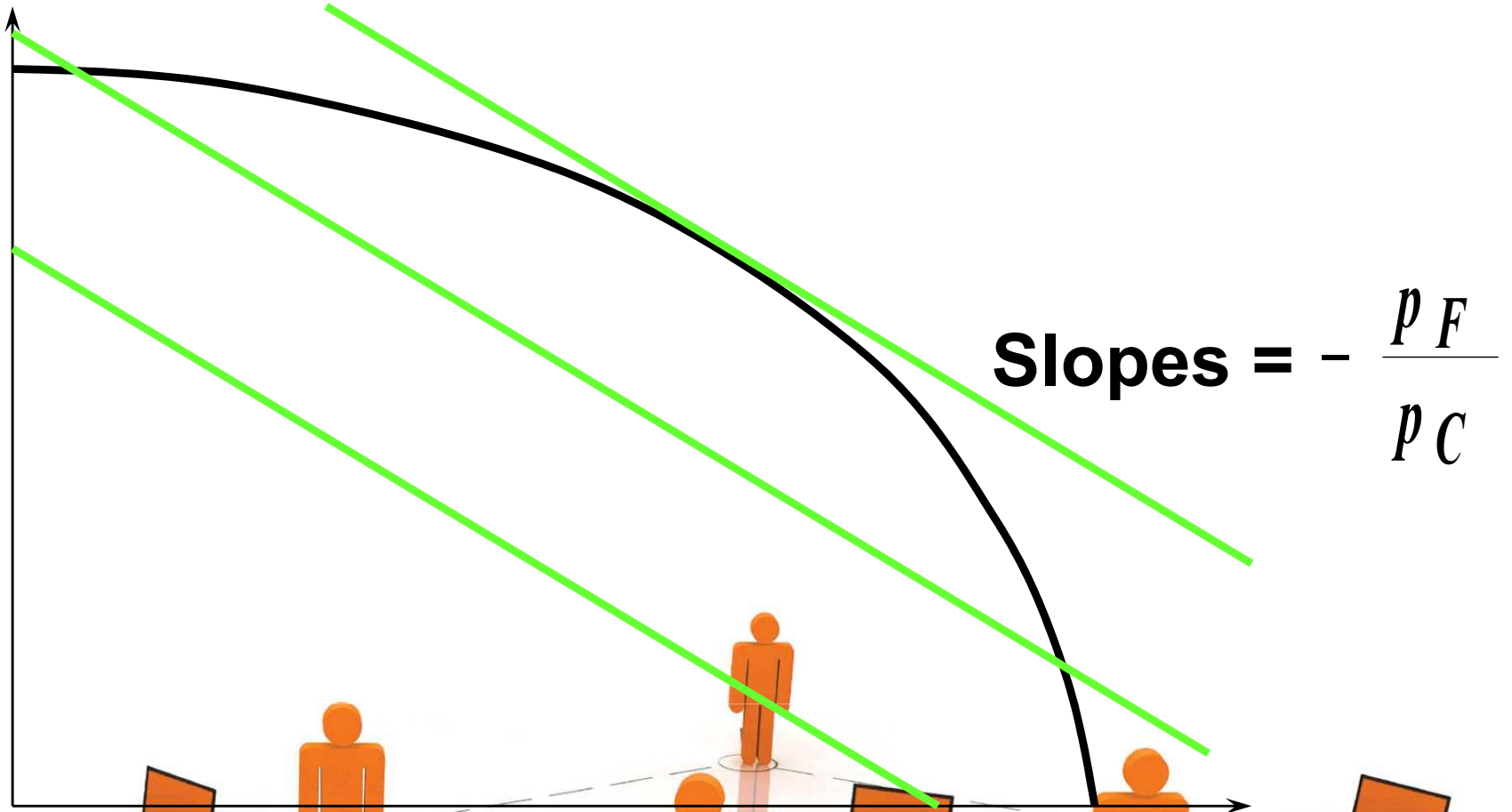
The firm's production possibility set.

Fish



Decentralized Coordination of Production & Consumption

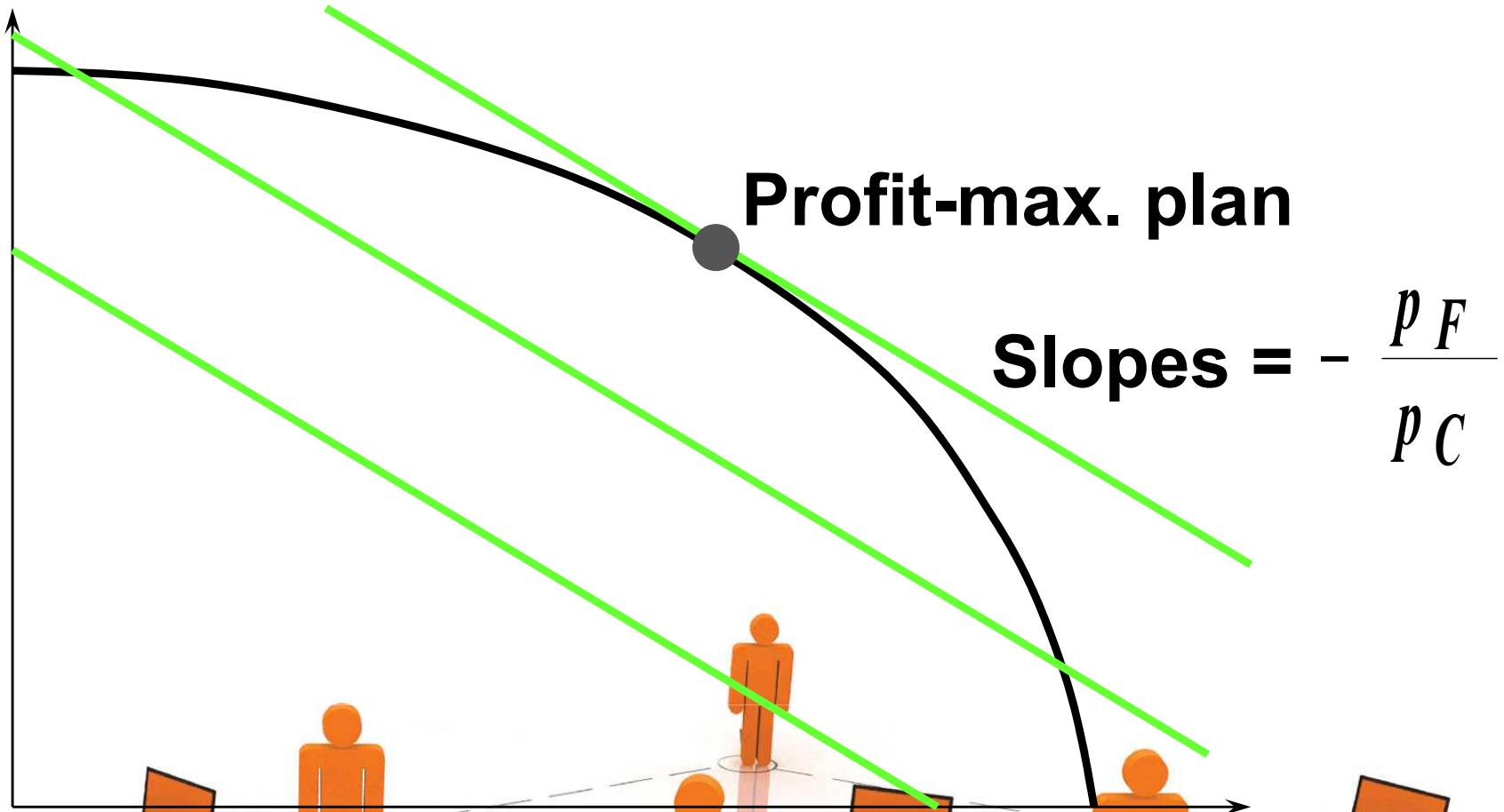
Coconuts



Fish

Decentralized Coordination of Production & Consumption

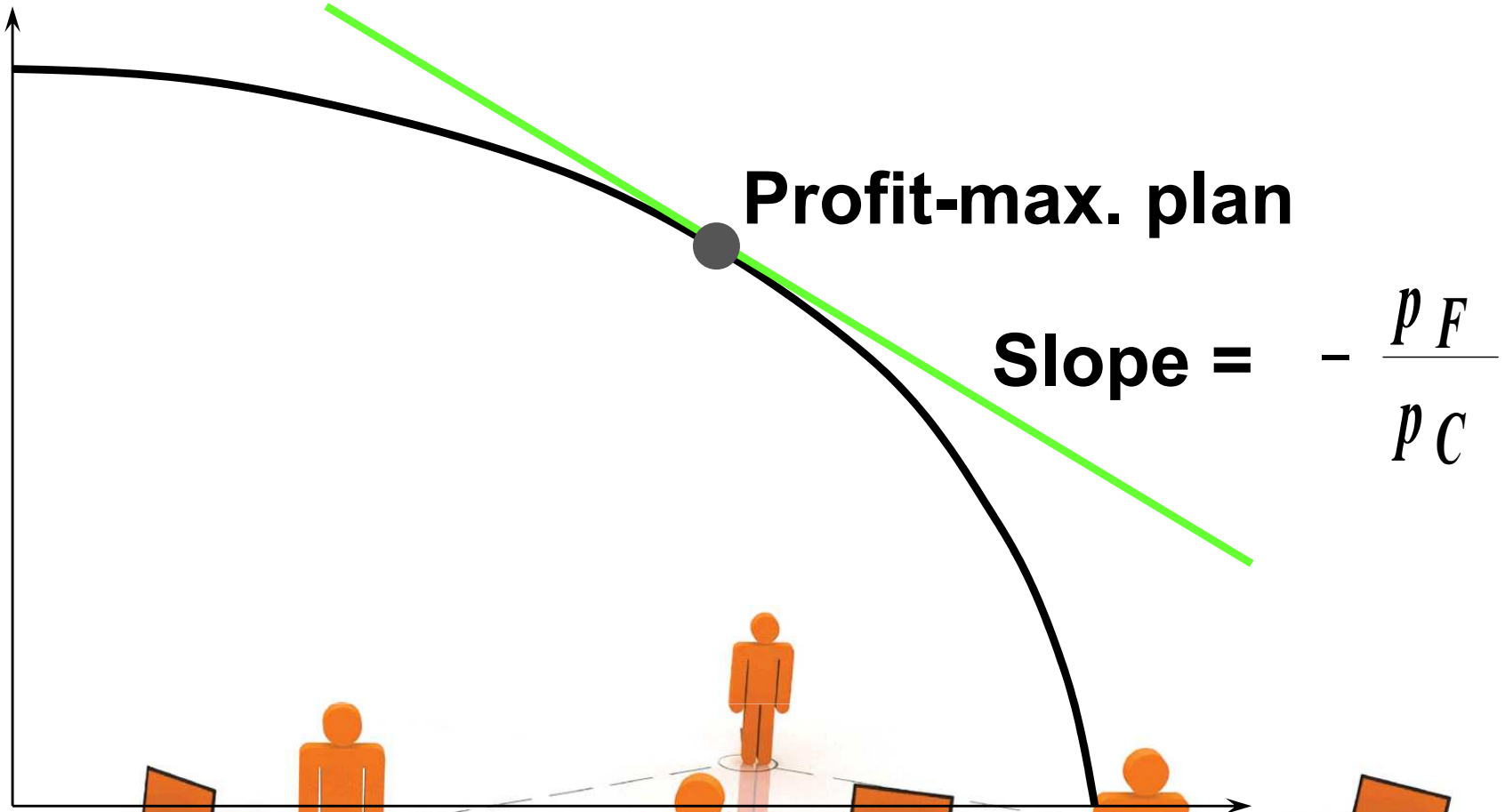
Coconuts



Fish

Decentralized Coordination of Production & Consumption

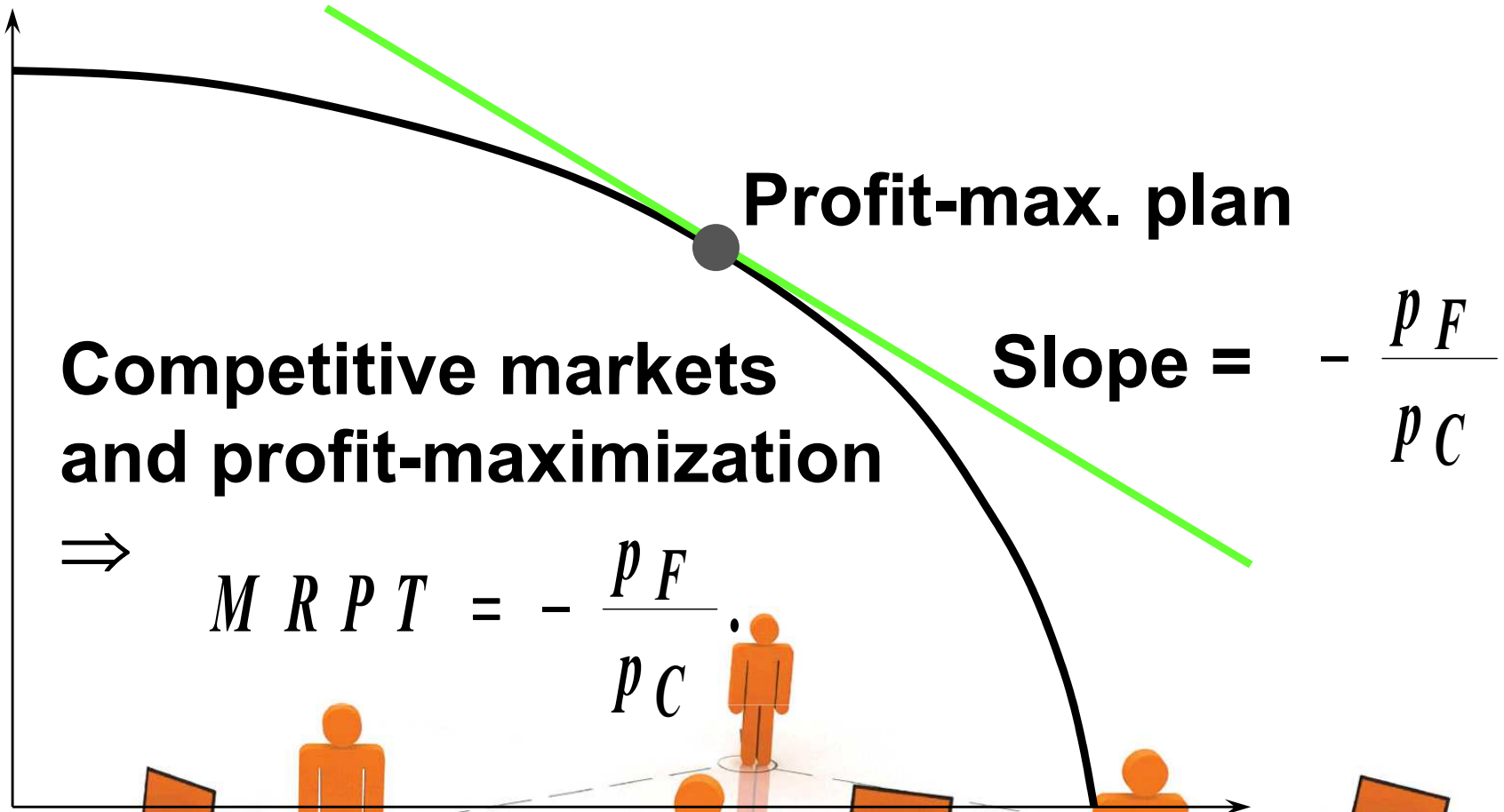
Coconuts



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- ◆ **So competitive markets, profit-maximization, and utility maximization all together cause**

$$M R P T = - \frac{P F}{P C} = M R S ,$$

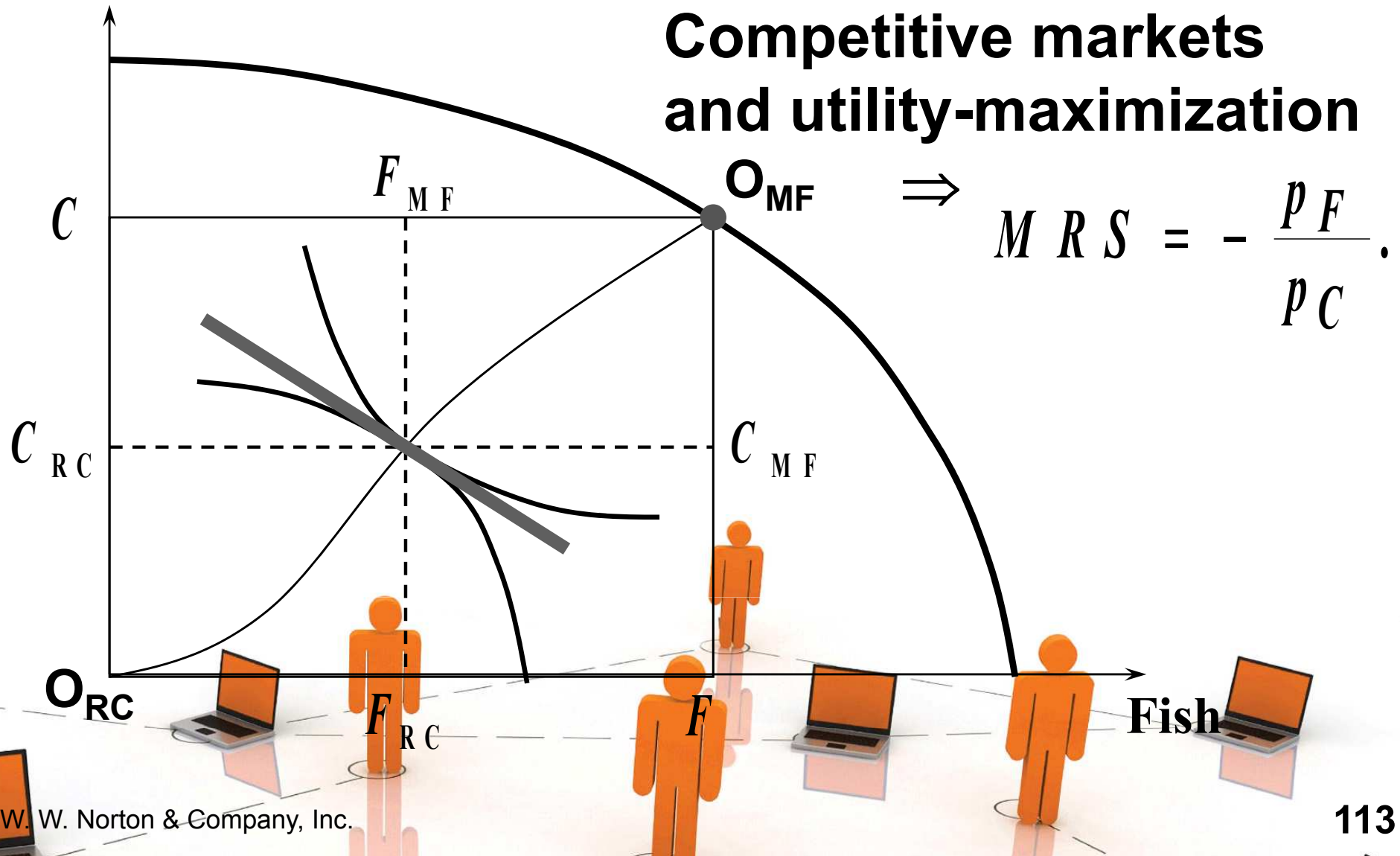
the condition necessary for a Pareto optimal economic state.



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Competitive markets and utility-maximization



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Competitive markets, utility-maximization and profit-maximization \Rightarrow

