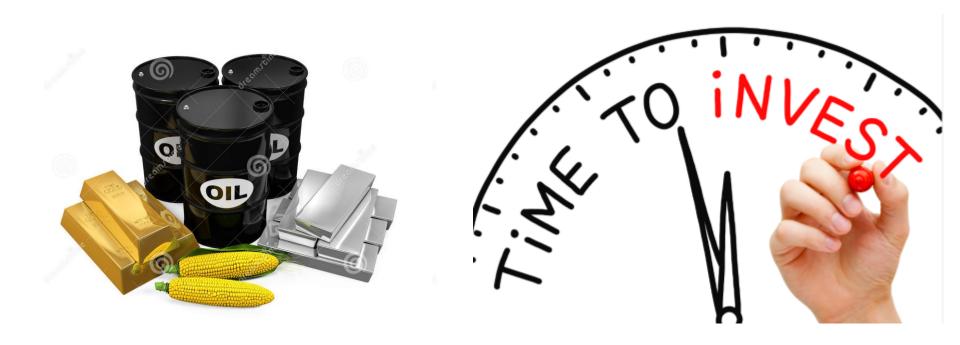
Trading in Oil, Gold and Other Commodities

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WHATIS TRADING

Buying, selling goods for profit.

Exchange of goods of equal value.

History of Trading



The Evolution Of Man



"I'M TIRED OF HUNTING AND GATHERING, LET'S INVENTITIES STOCK MARKETSO WE CAN SPEND THE DAY COMMODITIES TRADING."









Why is trading so important between countries?

Not all countries have the natural resources to be self suficient in certain matters.

It is sometimes cheaper to buy from another country than to try to produce the good in their national territory.

Seasonal changes

Quality



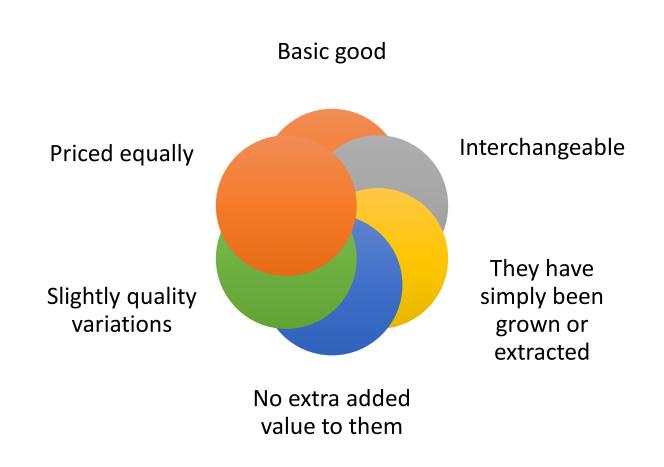
What can parties, people, countries trade?

Securities

Tangible items

Commodities

What are *commodities*? + CHARACTERISTICS



Clasification of commodities

Raw	Hard	Soft
Bought, sold or traded at a commoditie market	Natural resources, mined or extracted	Agricultural products Animal products



How do we trade commodities?

- Commodities are traded in the commodity market.
- Future contracts: specific quantity, specific price, specific day delivery.
- There is no physical delivery at the moment the contract is made.
- Future brokers: Commodity futures are bought and sold through an account with a commodity futures broker.
- Trading future contracts

Japan Case

No oil reserves of its own

Must import all it requires

World's
4th largest
consumer



Investing in commodities

Advantages:

- 1. Encourages a country to specialise in a primary good.
- 2. Production in higher volumes
- 3. Increase in quality
- 4. Employment



Disadvantages:

- 1. Over-specialisation
- 2. Loss of jobs when world demand falls
- 3. There is no growing from certain industries
- 4. Cheaper imports may destroy domestic market.
- 5. Volatile market

Types of traders

Buyers and
Producers:
Guarantee a
predetermined
cost at a
predetermined
time, usually
before the basic
good is processed.

Speculators: Traders that profit from volatile price movements, they never intend to posses the commodity.

How commodities move the market...

Oil = Market volatility (Natural gas)

Other commodities such as corn and gold have a tremendous impact on daily stock prices

Prices rises, pressure on the company's margins and quarterly earnings, investors start selling and cause falling stock prices. Fluctuation affects hundreds of the biggest and most widely traded companies

- Oil leads the list of commodities that move the market.
- Oil is a key input on a variety of products we use daily.
- Gold indirectly follows movements in the market.
- Metals gain value during market downturns.
- Lumber influences directly on the housing market.
- Corn is among the most versatile and complex commodities. Single most importan crop in the world.

Questions?



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