

Valuation of Financial Instruments: Theoretical Overview with Applications in Bloomberg

Introduction

In practice, company valuation deals with the valuation of stocks, bonds and other financial instruments issued by the company of interest. In this chapter, we take an overview of valuation techniques in accordance with different types of securities. The understanding of differences between financial instruments is crucial for the valuation process, where valuation methods differ for types of securities.

A financial instrument is a tradable asset of any kind; either cash, evidence of an ownership interest in an entity, or a contractual right to receive or deliver cash or another financial instrument. Valuation of certain financial instruments helps to determine the value of the whole company or just its part. It might seem that valuation of financial instruments is mostly important for financial firms, since securities issuing and trading is the biggest part of their business, but it becoming more important for production and service companies as well. Non-financial companies are actively participating in the bond market and placing free cash in cash and derivative instruments.

Boards, management and investors require valuations of equity and debt instruments for numerous purposes including planning and reporting requirements associated with: audit compliance, corporate and personnel tax, deferred compensation, employee stock ownership plan formation and reporting, fundraises/recapitalizations, mergers, acquisitions and divestitures, litigation support, and transaction advisory services including fairness and solvency opinions.

Equity, stock, options, and derivative valuations depend on a number of variables. How was the price of the underlying enterprise determined? How will pricing and value be determined going forward? These analyses often require complex formulas and key data/assumptions that unfortunately can lead to controversy or dispute. These analyses are the subjects of discussion in this chapter.

To address the practical side of valuation process, we provide our overview with examples and tasks in Bloomberg Terminal, which is currently one of the most popular electronic analytical and trading platforms worldwide. For valuation purposes, Bloomberg provides investors and traders with all of the necessary tools for basic valuation of financial instruments. We believe that these examples will help students to understand how valuation works in real life and give an experience of using Bloomberg Terminal for future job opportunities.

Example 1. Basic financial definitions in Bloomberg

Bloomberg Terminal offers brief, but comprehensive definitions of core valuation concepts. For example, valuation defined as the process of determining the current worth of an asset or company.

1. Find Bloomberg definitions for the following terms and compare with the approaches overviewed in this chapter: asset valuation, asset-based valuation, pre-money valuation, business valuation, post-money valuation and valuation analysis. How Bloomberg definitions are different from definitions found in the academic literature?
2. What is the difference between intrinsic value, market value, full value, fair market value and book value?

Figure 1. Example of Bloomberg search results (<SEARCH> function)

The screenshot shows a Bloomberg terminal window with the search results for the term 'valuation'. The interface includes a navigation pane on the left with categories like 'General', 'Securities', and 'Contributors'. The main content area displays the 'Valuation' definition, related functions (OVML, CVAL, CDSW, EQRV, BVAL), and news items. A banner at the bottom of the terminal window reads 'How Much ABS on ECB Books? | View the Data > BI BANKE GO'.

Classification of financial instruments

Financial instruments can be categorized by form depending on whether they are cash instruments or derivative instruments:

- *Cash instruments* are financial instruments whose value is determined directly by the markets. They can be divided into securities, which are readily transferable, and other cash instruments such as loans and deposits, where both borrower and lender have to agree on a transfer.
- *Derivative instruments* are financial instruments that derive their value from the value and characteristics of one or more underlying entities such as an asset, index, or interest rate. They can be divided into exchange-traded derivatives and over-the-counter (OTC) derivatives.

Alternatively, financial instruments can be categorized by "asset class" depending on whether they are equity based (reflecting ownership of the issuing entity) or debt based (reflecting a loan the investor has made to the issuing entity). If it is debt, it can be further categorized into short term (less than one year) or long term.

Table 1. Financial instruments classification according to their asset group and traded market

Asset class	Instrument type			
	Securities	Other cash	Exchange-traded derivatives	OTC derivatives
Equity	Stocks	-	Stock options, equity futures	Stock options, exotic instruments
Long-term debt	Bonds	Loans	Bond futures	Interest rate swaps and options
Short-term debt	Bills, commercial papers	Deposits, certificates of deposit	Interest rate futures	Forward rate arguments
Foreign Exchange	-	FX spot	Currency futures	FX options and swaps

Example 2. Financial instruments classification in Bloomberg

Bloomberg classification of financial instruments is more straightforward. There are eleven basic financial instrument classes in Bloomberg (main menu):

1. Sovereign (government) bonds
2. Credit (corporate) bonds
3. Mortgages
4. Money markets instruments
5. Municipal bonds
6. Preferred instruments
7. Equities (include stocks, ETFs, warrants, equity futures, equity options, index options, etc.)
8. Commodities
9. Indices
10. Currencies
11. Derivatives and structured notes

Why such classification is utilized in Bloomberg? What approaches to instrument classification is used in Bloomberg?

Valuing stocks

The problem in valuation of stocks is that there are relatively overwhelming number of valuation techniques found in the literature and employed by analysts. Generally speaking, there is no one method which is best suited for every situation. In practice, the decision on stock purchase is usually based on the combination of several valuation approaches and overall analysis of the firm. These approaches often make very different assumptions about fundamentals but they share some common characteristics allowing their classification. Classification makes it easier to understand where individual valuation models fit into the big picture, why they provide different results and when they fundamental errors in logic.

In the broadest possible terms, stock valuation methods fall into two main categories: absolute and relative valuation approaches. *Absolute valuation* attempts to find an intrinsic value of the stock based on company's fundamentals, such as dividends, cash flow and growth rate. Valuation models that fall into this category include the dividend discount model, discounted cash flow model, residual income models and asset-based models. In contrast to absolute valuation models, *relative valuation* models operate by comparing the company in question to other similar companies. These methods generally involve calculating multiples or ratios,

such as the price-to-earnings ratio, earnings-per-share ratio, price-to-book value ratio, prices-to-sales ratio, and comparing them to the multiples of other comparable firms. There is one additional approach for stock valuation called *contingent claim valuation*, which uses option pricing models and in our survey falls under the rubric of real option valuation.

Within each of valuation approaches lay a myriad of sub-approaches, which share common characteristics while varying on details. Absolute valuation models can take three forms – dividend based valuation, cash flow based valuation and residual income valuation. Relative valuation models can be structured around different multiples (earnings, book value and revenues) and an asset can be compared to very similar companies, the sector or even against the entire market.

Example 3. Financial Instrument Search

Use Security Finder to get a list of most popular common stocks available for trading in Bloomberg. According to what criteria the list is compiled?

Figure 2. Example of Bloomberg Security Finder results (<SECF> function)

R	Ticker	Company Name	Curr	Exchange	Country	Type	Trading Status	Price	Avg Vol 30D
1	IBM	International Business Machines Corp	USD	US	US	Common Stock	Active	191.78	6.156M
2	GOOGL	Google Inc	USD	US	US	Common Stock	Active	537.99	2.833M
3	GOOG	Google Inc	USD	US	US	Common Stock	Active	528.48	0
4	FB	Facebook Inc	USD	US	US	Common Stock	Active	61.70	73.776M
5	AAPL	Apple Inc	USD	US	US	Common Stock	Active	527.58	8.53M
6	VOD	Vodafone Group PLC	Gbp	LN	GB	Common Stock	Active	214.85	80.858M
7	C	Citigroup Inc	USD	US	US	Common Stock	Active	48.32	31.449M
8	JPM	JPMorgan Chase & Co	USD	US	US	Common Stock	Active	55.96	21.363M
9	BAC	Bank of America Corp	USD	US	US	Common Stock	Active	16.32	104.24M
10	AMZN	Amazon.com Inc	USD	US	US	Common Stock	Active	324.60	4.682M
11	GM	General Motors Co	USD	US	US	Common Stock	Active	34.51	26.056M
12	PLD	Prologis Inc	USD	US	US	Trusts and Partnerships	Active	41.07	2.199M
13	GILD	Gilead Sciences Inc	USD	US	US	Common Stock	Active	74.66	19.247M
14	TSLA	Tesla Motors Inc	USD	US	US	Common Stock	Active	208.45	8.158M
15	700	Tencent Holdings Ltd	HKD	HK	CN	Common Stock	Active	529.00	7.856M
16	YHOO	Yahoo! Inc	USD	US	US	Common Stock	Active	35.49	25.584M
17	MSFT	Microsoft Corp	USD	US	US	Common Stock	Active	39.66	37.837M
18	TWTR	Twitter Inc	USD	US	US	Common Stock	Active	45.83	10.878M
19	GS	Goldman Sachs Group Inc/The	USD	US	US	Common Stock	Active	160.60	3.587M
20	INTC	Intel Corp	USD	US	US	Common Stock	Active	26.78	33.799M
21	APC	Anadarko Petroleum Corp	USD	US	US	Common Stock	Active	99.14	6.331M
22	AA	Alcoa Inc	USD	US	US	Common Stock	Active	13.62	28.016M
23	WFC	Wells Fargo & Co	USD	US	US	Common Stock	Active	49.56	18.856M
24	MU	Micron Technology Inc	USD	US	US	Common Stock	Active	26.24	31.988M
25	BARC	Barclays PLC	Gbp	LN	GB	Common Stock	Active	248.90	57.487M

Absolute Valuation Techniques

Beginning with John Burr Williams' PhD thesis "The Theory of Investment Value" in 1938, analysts have developed this insight into a group of valuation models known as discounted cash flow (DCF) valuation models. DCF models—which view the intrinsic value of common stock as the present value of its expected future cash flows—are a fundamental tool in both investment management and investment research. The value of an asset must be related to the benefits or returns we expect to receive from holding it. The concept that an asset's value is the present value of its (expected) future cash flows in its simplest form is usually expressed by the following equation:

$$V_0 = \sum_{t=1}^n \frac{CF_t}{(1+r)^t}$$

where V_0 is the value of the asset at time $t=0$ (today), n is the number of cash flow periods considered, CF_t is the cash flow (or the expected cash flow, for risky cash flows) at time t and r is the discount rate or required rate of return.

Example 4. Stock description and basic information

Let use IBM stock as an example for our valuation exercises. What are the business activities of the company?

Figure 3. Bloomberg screen for company description (<DES> function)



Figure 3 provides basic information about the company stock. What is the company current price (at 16:01) and if you have the budget of 10.000 USD how many stocks you can buy? What is the company market capitalization and how many shares have been issued, respectively, what is the number of shares outstanding and what is the one year maximum and minimum? How is measured the sensitivity of the stock to the market and what is actual value of this sensitivity?

Several basic DCF models should be considered a cornerstone of absolute stock valuation according to the used notion of returns (dividends, free cash flow and residual income):

- The *dividend discount model* (DDM) defines cash flows as dividends, which are the only form of cash returns for an investor who buys and holds a share of stock. It should be noted that dividends are less volatile than earnings and other return concepts, thus making DDM values less sensitive to short-run fluctuations in underlying value than ^{5/18}

alternative DCF models. Analysts often view DDM values as reflecting long-run intrinsic value. However, DDM models cannot not be applied to every public company, for the reason that not every stock pays dividends. Additionally, analysts should pay attention to broad trends in dividend policy, since dividend policy practices have international differences and change through time, even in one market¹. The DDM is the simplest and oldest present value approach to valuing stock.

- *Free cash flow to the firm* (FCFF) is cash flow from operations minus capital expenditures (reinvestment in new assets, including working capital, which are needed to maintain the company as a going concern). FCFF is the part of the cash flow generated by the company's operations that can be withdrawn by bondholders and stockholders without economically impairing the company. *Free cash flow to equity* (FCFE) is cash flow from operations minus capital expenditures, from which we net all payments to debt holders. FCFF is a pre-debt free cash flow concept; FCFE is a post-debt free cash flow concept. The FCFE model is the baseline free cash flow valuation model for equity, but the FCFF model may be easier to apply in several cases, such as when the company's leverage (debt in its capital structure) is expected to change significantly over time. Free cash flow (FCFF or FCFE) can be calculated for any company.
- *Residual income* for a given time period is the earnings for that period in excess of the investors' required return on beginning-of-period investment (common stockholders' equity). The required rate of return is investors' opportunity cost for investing in the stock: the highest expected return available from other equally risky investments, which is the return that investors forgo when investing in the stock. The residual income model states that a stock's value is book value per share plus the present value of expected future residual earnings. Several popular valuation techniques, such as Economic Value Added developed by consulting firm Stern Stewart & Co., are based on residual income concept.

To use the DDM in the indefinite time, expected dividends should be forecasted, usually in simplified, not individual company-specific manner. Future dividends can be forecast by assigning the stream of future dividends to one of several stylized growth patterns: constant growth forever (the Gordon growth model), two distinct stages of growth (the two-stage growth model and the H-model) or three distinct stages of growth (the three-stage growth model). The Gordon growth model, developed by Gordon and Shapiro (1956) and Gordon (1962), assumes that dividends grow indefinitely at a constant rate: $D_t = D_{t-1}(1 + g)$, where D_t is the expected dividend payable at time t and g is the expected constant growth in dividends (usually measured by the growth in GDP, as the market's implied growth rate for a stock or derived from company fundamentals²). This assumption, applied to general DCF model, yields a geometric series, which can be simplified as:

$$V_0 = \frac{D_0(1 + g)}{r - g} \text{ or } V_0 = \frac{D_1}{r - g}.$$

The strongest critic of the Gordon growth model lies in its oversimplification about stable dividend growth rate from now into the indefinite future, making the model unrealistic for many or even most companies (especially in periods of economic and financial crises). For many publicly traded companies, practitioners assume growth falls into three stages (see Sharpe, Alexander, and Bailey 1999): growth phase (rapidly expanding markets, high profit margins, and an abnormally high growth rate in earnings per share), transition phase (growth slows as competition puts pressure on prices and profit margin or because of market saturation) and

¹ Lesser amount of US companies have paid dividends than European comparable companies (CITATION IS NEEDED)

² The sustainable growth rate depends on the ROE and, using the DuPont analysis, can be expanded further to include various ratios used in fundamental analysis.

mature phase (fundamentals stabilize at levels that can be sustained long term). The growth-phase concept provides the intuition for multistage discounted cash flow (DCF) models of all types, including multistage dividend discount models. Two-stage dividend discount model provides a useful example:

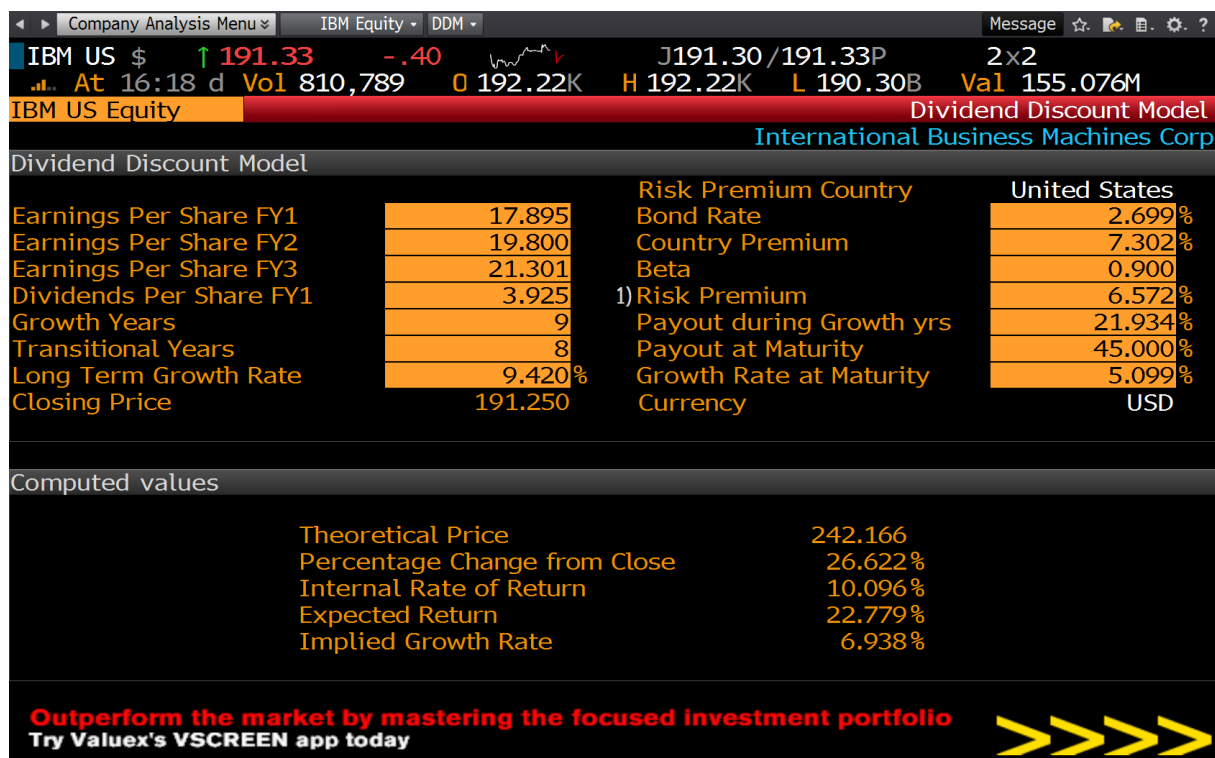
$$V_0 = \sum_{t=1}^n \frac{D_0(1+g_S)^t}{(1+r)^t} + \frac{D_0(1+g_S)^n(1+g_L)}{(1+r)^n(r-g_L)},$$

where g_S is an extraordinary short-term rate and g_L is a normal long-term rate (usually matches with the growth rate of the Gordon growth model). The two-stage model might be transformed into H-model to account for linear decline from initial supernormal growth to a normal rate at the end (see Fuller and Hsia, 1984). Various versions of the three-stage DDM depict all three stages of growth and usually customized by analyst and might be enlarged to depict any variety of growth patterns (multiple stages).

Example 5. Bloomberg dividend discount model

Dividend discount model is one of the basic valuation functions in Bloomberg, providing automatic calculations for stages of growth, interest rates, risk premiums and growth rate. Selection of growth patterns at different stages is easily customized by the analyst.

Figure 4. Results of dividend discount model computations in Bloomberg (<DDM> function)



What type of dividend discount model is utilized in Bloomberg? What kind of bond is used for automatic calculation of bond rate? What index is used for calculation of beta? How will theoretical price change, if we change the number of growth years, transitional years and growth rate at maturity?

The value of equity or whole firm can also be found by discounting FCFE or FCFF at the required rate of return on equity r^3 :

$$V_0 = \sum_{t=1}^n \frac{FCFE_t}{(1+r)^t} \text{ or } V_{firm} = \sum_{t=1}^n \frac{FCFF_t}{(1+WACC)^t}.$$

Unlike dividends, FCFE or FCFF are not readily available data. Free cash flow valuation requires analysts to fully understand company's financial statements, its operations, sources of financing and industry situation in order to accurately compute company's cash flow. Although a company reports cash flow from operations (CFO) on the statement of cash flows, it is not free cash flow needed for valuation purposes. However, this information combined with net income can be used in determining a company's free cash flow. FCFF from net income is computed as follows:

$$FCFF = NI + NCC + Int(1 - Tax\ rate) - FCI_{nv} - WCI_{nv},$$

where NI is net income available to common shareholders - the bottom line in an income statement - income after depreciation, amortization, interest expense, income taxes, and the payment of dividends to preferred shareholders. Net noncash charges (NCC), such as depreciation expenses on equipment or any other kind of fixed capital, represent an adjustment for noncash decreases and increases in net income. After-tax interest expense (Int) is added back to net income, because interest expense net of the related tax savings was deducted in arriving at net income. Moreover, interest is a cash flow available to company's capital providers (creditors). Interest expenses are taken as an after tax measure, because it is usually tax deductible. Investments in fixed capital (FCI_{nv}) are the outflows of cash to purchase fixed capital (property, equipment, intangible assets) necessary to support the company's current and future operations. Net increases in working capital (WCI_{nv}) represent the net investment in current assets (accounts receivable) less current liabilities (accounts payable). Working capital for cash flow and valuation purposes is defined to exclude cash and short-term debt.

Net income in calculation of FCFF can be replaced with EBIT or EBITDA:

$$FCFF = EBIT(1 - Tax\ rate) + Dep + FCI_{nv} - WCI_{nv} \text{ or}$$

$$FCFF = EBITDA(1 - Tax\ rate) + Dep(Tax\ rate) + FCI_{nv} - WCI_{nv}.$$

Using the company's statement of cash flows, FCFF is calculated as follows:

$$FCFF = CFO + Int(1 - Tax\ rate) - FCI_{nv}.$$

The two free cash flow approaches, indirect (from net income) and direct (from statement of cash flows), for valuing equity should theoretically yield the same estimates if all inputs reflect identical assumptions.⁴

Stock equity can be valued directly by using FCFE or indirectly by first using an FCFF model to estimate the value of the firm and then subtracting the value of debt from FCFF to arrive at an estimate of the value of equity:

$$FCFE = FCFF - Int(1 - Tax\ rate) + Net\ borrowing.$$

³ For calculation of FCFF the weighted average cost of capital (WACC) is used, since FCFF is the cash flow available to all suppliers of capital

⁴ Robinson et al. (2009) provides a discussion of the direct and indirect cash flow statements formats.

Similar to DDM valuation, different growth patterns might be chosen for forecasting cash flows at different stages. For example, in this equation the growth rate is stable in the first stage before dropping to the long-run sustainable rate later:

$$V_0 = \sum_{t=1}^n \frac{FCFE_t}{(1+r)^t} + \frac{FCFE_{n+1}}{r-g} \frac{1}{(1+r)^n}$$

To forecast FCFE, which usually fluctuates from year to year, the variety of models of varying complexity should be built. The most common approach is to forecast sales with profitability, investments and financing derived from changes in sales.

Example 6. Free cash flow calculations in Bloomberg

Calculations of free cash flow variables are embedded in Bloomberg directly into standardized cash flow statement.

Figure 5. Bloomberg screen for standardized cash flow statement (<FA> function)

1) Key Stats	2) I/S	3) B/S	4) C/F	5) Ratios	6) Segments	7) Addt	8) ESG	9) Custom								
1) Standardized	2) As Reported															
12 Months Ending	FY 1999	FY 2000	FY 2001	FY 2002	FY 2003	FY 2004	FY 2005	FY 2006	FY 2007	FY 2008	FY 2009	FY 2010	FY 2011	FY 2012	FY 2013	Last 12M
Cash From Operating Activ...	7,712.0	8,093.0	7,723.0	3,579.0	7,583.0	7,479.0	7,934.0	9,492.0	10,418.0	12,334.0	13,425.0	14,833.0	15,855.0	16,604.0	16,483.0	15,836.0
Net Income	6,585.0	4,995.0	4,506.0	4,379.0	4,701.0	4,915.0	5,188.0	4,983.0	5,201.0	5,450.0	4,994.0	4,831.0	4,815.0	4,676.0	4,678.0	4,678.0
Depreciation & Amort...	2,807.0	1,284.0	469.0	967.0	649.0	139.0	132.0	576.0	1,837.0	1,716.0	2,100.0	1,080.0	1,680.0	491.0	1,685.0	1,685.0
Other Non-Cash Adjustm...	1,320.0	2,830.0	2,206.0	4,863.0	2,934.0	2,733.0	1,883.0	45.0	1,340.0	683.0	2,564.0	2,223.0	991.0	2,175.0	1,982.0	1,982.0
Changes in Non-Cash Ca...	10,111.0	9,274.0	13,966.0	13,788.0	14,569.0	15,266.0	14,875.0	15,006.0	16,088.0	18,812.0	20,773.0	19,549.0	19,847.0	19,586.0	17,483.0	16,786.0
Cash From Operations	1,207.0	1,619.0	1,149.0	775.0	1,039.0	1,311.0	1,107.0	430.0	577.0	350.0	330.0	770.0	608.0	410.0	372.0	372.0
Disposal of Fixed Assets	-9,959.0	-5,616.0	-5,400.0	-4,753.0	-4,393.0	-4,368.0	-3,842.0	-4,362.0	-4,630.0	-4,171.0	-3,447.0	-4,185.0	-4,108.0	-4,082.0	-3,623.0	-3,796.0
Capital Expenditures	--	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Increase in Investments	--	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Decrease in Investments	3,683.0	-251.0	-1,611.0	-2,919.0	-1,768.0	-2,289.0	-1,688.0	-7,616.0	-582.0	-5,464.0	-3,613.0	-5,093.0	-896.0	-5,333.0	-4,074.0	-3,525.0
Other Investing Activities	-1,669.0	-4,436.0	-5,626.0	-6,977.0	-5,122.0	-5,249.0	-4,123.0	-11,546.0	-4,675.0	-9,255.0	-6,730.0	-9,588.0	-4,393.0	-9,005.0	-7,325.0	-7,072.0
Cash From Investing Activ...	-979.0	-920.0	-966.0	-1,055.0	-1,055.0	-1,174.0	-1,250.0	-1,683.0	-2,147.0	-2,585.0	-3,177.0	-3,177.0	-3,473.0	-3,773.0	-4,058.0	-4,100.0
Dividends Paid	276.0	-1,400.0	2,926.0	-4,087.0	777.0	1,073.0	-232.0	1,834.0	1,674.0	-6,025.0	-651.0	817.0	1,321.0	-441.0	621.0	621.0
Change in Short-Term B...	6,133.0	9,604.0	4,535.0	6,726.0	1,573.0	2,438.0	4,263.0	1,444.0	21,744.0	13,829.0	6,683.0	8,055.0	9,996.0	12,242.0	16,353.0	17,302.0
Increase in Long-Term ...	-7,510.0	-7,561.0	-7,998.0	-5,812.0	-5,831.0	-4,528.0	-3,522.0	-3,400.0	-11,366.0	-10,248.0	-13,495.0	-9,522.0	-9,947.0	-9,549.0	-10,912.0	-9,156.0
Decrease in Long-Term ...	--	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Increase in Capital Stock	-6,645.0	-6,073.0	-3,906.0	-3,087.0	-3,232.0	-5,261.0	-6,506.0	-8,084.0	-18,282.0	-10,578.0	-7,429.0	-15,375.0	-15,046.0	-11,995.0	-13,859.0	-19,432.0
Decrease in Capital Sto...	-149.0	-147.0	28.0	-574.0	259.0	408.0	789.0	201.0	294.0	56.0	98.0	135.0	493.0	-116.0	28.0	28.0
Other Financing Activities	-8,774.0	-6,506.0	-5,337.0	-7,839.0	-7,539.0	-7,157.0	-7,936.0	-8,003.0	-4,446.0	-11,777.0	-14,602.0	-12,563.0	-14,189.0	-12,092.0	-9,854.0	-9,854.0
Cash From Financing Activ...	-332.0	-1,480.0	2,767.0	-948.0	1,908.0	2,763.0	2,516.0	-4,546.0	6,967.0	-2,250.0	-559.0	-1,522.0	1,262.0	-1,511.0	304.0	-1,230.0
Net Changes in Cash	18,512.0	16,629.0	14,361.0	11,175.0	14,790.0	14,531.0	14,564.0	16,912.0	18,717.0	21,388.0	22,099.0	22,982.0	25,101.0	25,119.0	23,455.0	23,455.0
EBITDA	2,114	18,21	17,29	13,76	16,59	15,09	15,98	18,50	18,95	20,64	22,98	23,01	23,48	24,04	23,51	23,51
Trailing 12M EBITDA Margin	1,904.0	2,497.0	2,279.0	1,841.0	1,707.0	1,837.0	1,994.0	2,068.0	2,608.0	2,111.0	1,567.0	3,238.0	4,168.0	3,169.0	4,024.0	4,024.0
Cash Paid for Interest	1,574.0	1,447.0	1,247.0	831.0	853.0	705.0	866.0	1,202.0	1,485.0	1,460.0	1,240.0	951.0	956.0	1,009.0	982.0	982.0
Net Cash Paid for Acquisi...	--	0.0	916.0	3,158.0	1,836.0	1,738.0	1,482.0	3,799.0	1,009.0	6,313.0	1,194.0	5,922.0	1,811.0	3,722.0	3,656.0	3,656.0
Tax Benefit from Stock Opt...	4,152.0	3,658.0	8,566.0	9,035.0	10,176.0	10,898.0	11,033.0	10,644.0	14,641.0	17,326.0	15,364.0	15,364.0	15,739.0	15,504.0	13,860.0	12,990.0
Free Cash Flow	4,628.0	4,151.0	8,725.0	9,137.0	10,275.0	10,997.0	11,176.0	10,846.0	11,897.0	15,176.0	17,623.0	15,640.0	16,049.0	15,520.0	14,199.0	13,321.0
Free Cash Flow to Firm	4,238.0	5,900.0	9,021.0	6,637.0	7,734.0	11,182.0	12,749.0	10,952.0	24,107.0	12,547.0	10,193.0	16,484.0	16,717.0	18,166.0	21,193.0	23,365.0
Free Cash Flow to Equity	2.30	2.07	4.94	5.30	5.91	6.51	6.89	6.95	8.05	10.77	13.05	12.11	13.15	13.57	12.66	12.09
Free Cash Flow per Basic S...	46.59	40.97	24.49	14.61	15.68	15.15	11.93	13.97	13.43	7.82	10.02	12.12	13.98	14.12	14.81	15.89
Price to Free Cash Flow	1.31	1.15	1.81	3.85	1.92	2.04	1.97	1.58	1.54	1.53	1.58	1.32	1.28	1.18	1.06	1.40
Cash Flow to Net Income	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	0.00
Direct Method Cashflow	--	--	--	--	--	--	--	--	--	--	--	--	--	--	--	0.00

How different are Bloomberg calculations of FCFF and FCFE from those found in the academic literature? Are FCFF and FCFE reported in Bloomberg different from FCFF and FCFE calculated according to above discussed formulas? Is it possible to calculate company's value from FCFF or FCFE in Bloomberg? If yes, how would you proceed with such calculations? Is it possible to use <DDM> function for automatic calculations?

Residual income is calculated as net income minus a deduction for the cost of equity capital. The deduction is called the equity charge and is equal to equity capital multiplied by the required rate of return on equity (the cost of equity capital in percent). The appeal of residual income models stems from a shortcoming of traditional accounting. Residual income valuation addresses the changes in the equity value for shareholders. As an economic concept,

residual income has a long history, dating back to Alfred Marshall in the late 1800s. In recent literature, the residual income concept is used in the variety of contexts, such as:

- economic profit (residual income is an estimate of the profit of the company after deducting the cost of all capital),
- abnormal earnings (in the long term the company is expected to earn its cost of capital, any earnings in excess of the cost of capital can be termed abnormal earnings), or
- economic value added (EVA)⁵. Specifically, economic value added is computed as

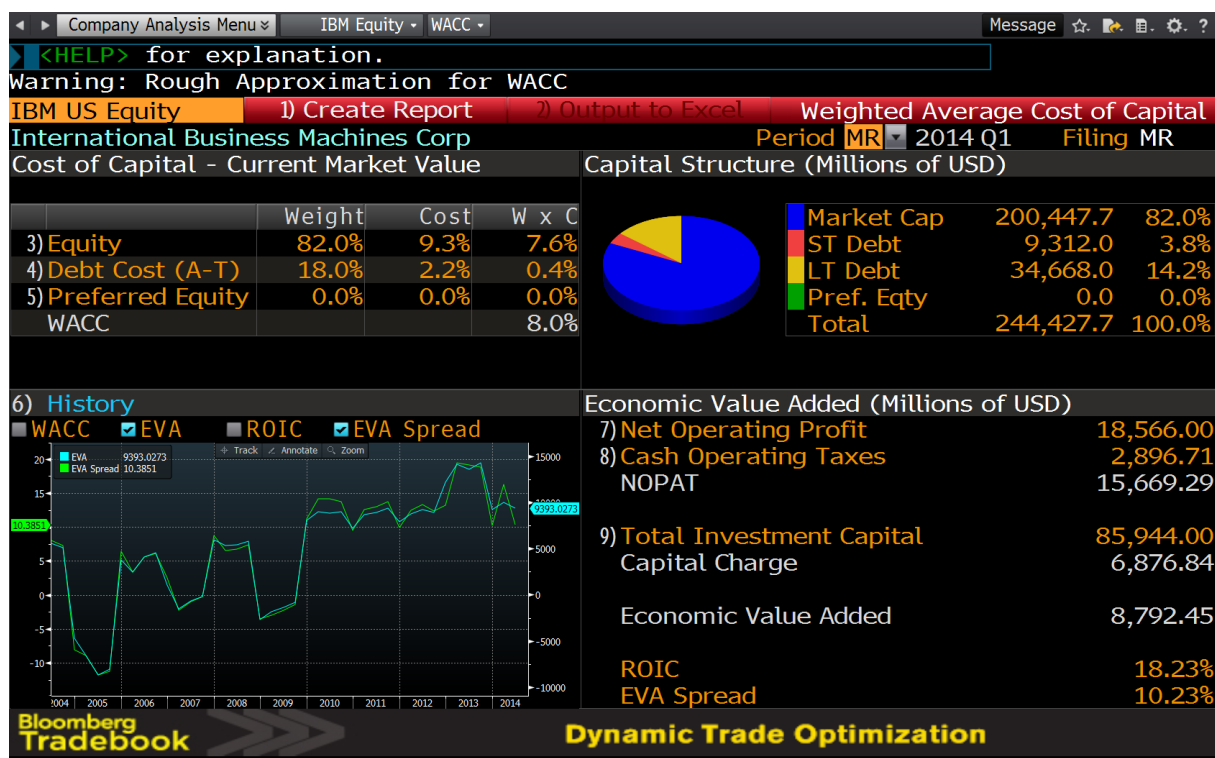
$$EVA = NOPAT - (C\% * TC)$$

where *NOPAT* is the company's net operating profit after taxes, *C%* is the cost of capital and *TC* is total capital.

Example 7. Economic Value Added calculations in Bloomberg

Bloomberg employs automatic calculations for cost of capital based on capital structure combined with economic value added calculations. Combine Bloomberg automatic EVA calculations with your own calculations based on balance sheet information. What is economic value added spread?

Figure 6. Bloomberg screen for the weighted average cost of capital and economic value added calculations (<WACC> function)



Research on the ability of value-added concepts to explain equity value and stock returns has reached mixed conclusions. Peterson and Peterson (1996) found that value-added measures

⁵ EVA is the most popular commercial implementations of the residual income. It is trademarked by Stern Stewart & Company and is generally associated with a specific set of adjustments proposed by the consulting firm. 19/18

are slightly more highly correlated with stock returns than traditional measures, such as return on assets and return on equity. Bernstein and Pigler (1997) and Bernstein, Bayer, and Pigler (1998) found that value-added measures are no better at predicting stock performance than such measures as earnings growth.

The residual income (RI_t) model of valuation analyzes the intrinsic value of equity as the sum of two components - the current book value of equity (B_0 - taken as per share measure) and the present value of expected future residual income (expected per-share book value of equity at any time t B_t discounted at the required rate of return on equity investment):

$$V_0 = B_0 + \sum_{t=1}^n \frac{RI_t}{(1+r)^t} = B_0 + \sum_{t=1}^n \frac{E_t - rB_{t-1}}{(1+r)^t}.$$

The per-share residual income in period t RI_t is the earnings per share (EPS) for the current period E_t minus the per-share equity charge, which is the required rate of return on equity times the book value per share at the beginning of the period rB_{t-1} . This model is also referred as Edwards-Bell-Ohlson model, since its origins largely lies in the academic work of Ohlson (1995) and Feltham and Ohlson (1995) along with the earlier work of Edwards and Bell (1961). The other expression of the residual income model uses inputs from the accounting data ($RI_t = (ROE_t - r)B_{t-1}$):

$$V_0 = B_0 + \sum_{t=1}^n \frac{(ROE_t - r)B_{t-1}}{(1+r)^t}.$$

As discussed previously for DDM and FCFE valuation, forecasted changes in residual income take different forms. The above formula depicts single-stage residual income model, which assumes a constant growth rate over time. In further stages, the residual income is usually put under one of the following assumptions:

- continues indefinitely at a positive level,
- is zero from the terminal year forward,
- declines to zero as ROE reverts to the cost of equity through time (ROE may decline to the cost of equity in a competitive environment),
- reflects the reversion of ROE to some mean level (ROE has been found to revert to mean levels over time).

Valuation models based on discounting dividends or on discounting free cash flows are as theoretically sound as the residual income model. Unlike the residual income model, however, the discounted dividend and free cash flow models forecast future cash flows and find the value of stock by discounting them back to the present by using the required return. Recall that the required return is the cost of equity for both the DDM and the free cash flow to equity (FCFE) model. For the free cash flow to the firm (FCFF) model, the required return is the overall weighted average cost of capital (WACC). The RI model approaches this process differently. It starts with a value based on the balance sheet, the book value of equity, and adjusts this value by adding the present values of expected future residual income. Thus, in theory, the recognition of value is different, but the total present value, whether using expected dividends, expected free cash flow, or book value plus expected residual income, should be consistent.

Determination of discount rate

Discount rate is a general term for any rate used in finding the present value of a future cash flow. The discount rate which is used in financial calculations is usually chosen to be ^{11/18}

equal to the cost of capital, which from an investor's point of view is the shareholder's required return on a company's equity. *Required return on equity* is usually expressed as a sum of current expected return on a risk-free asset (usually government bills or government bonds) and the equity risk premium - the incremental return that investors require for holding risky stocks rather than a risk-free asset. If the estimation of the expected return on a risk-free asset entirely depends on the choice of the secure asset, the *equity risk premium* is decided solely by the analyst and can be a reason for different, even contradicting investment conclusions. There are two broad approaches to estimate risk premium:

- by calculating the mean differences between broad-based equity-market-index returns and government debt returns over some selected sample period
- or by forecasting based on current information and expectations concerning economic and financial fundamentals.

Within the *historical equity risk premium* estimate analyst should resolve several factors:

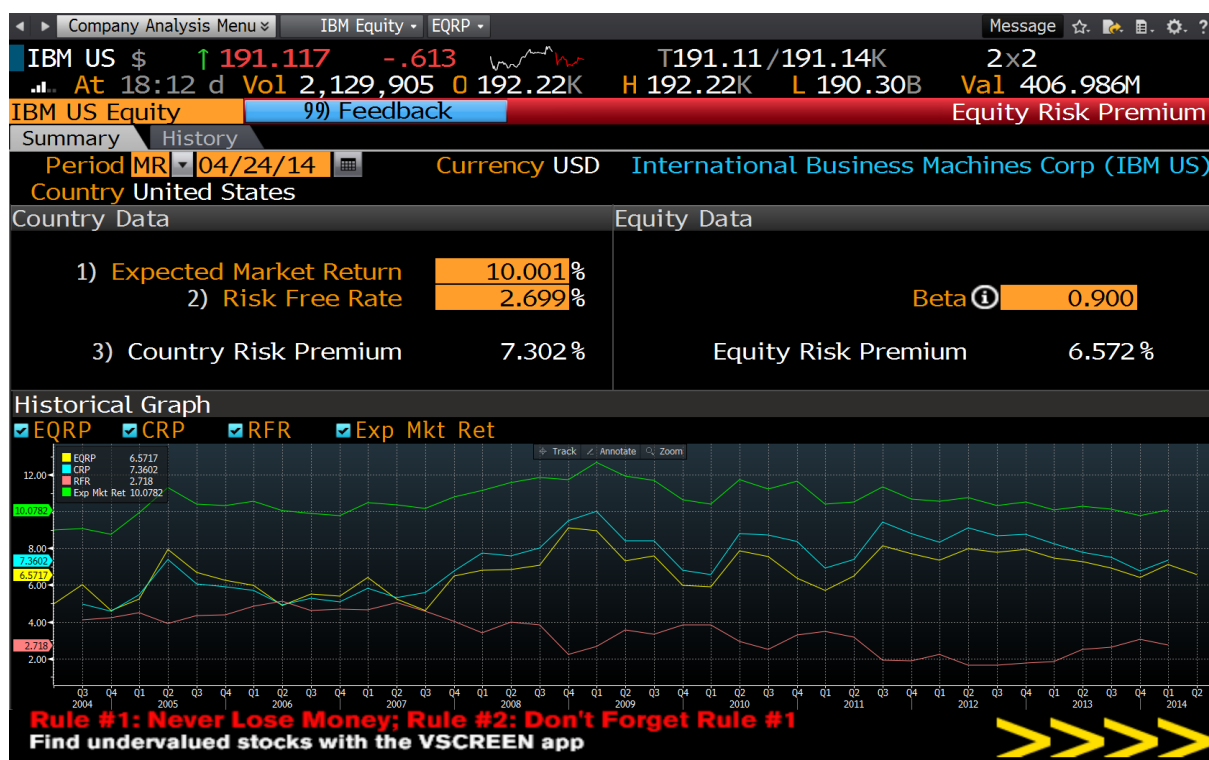
1. Which equity index represents equity market returns? Typical choice is broad-based capitalization-weighted indexes. However, the choice might be ambiguous for smaller stock markets, when geographically wider or sectorial indexes are desirable for the valuation analysis.
2. What time period of returns is used for computing the estimate? Using the longest available series would be an obvious pick. At the same time, it is hard to maintain the stationarity of returns as the main assumption behind the historical estimates approach. Empirical research by Fama and French (1989) revealed the expected equity risk premium is countercyclical in the US, which means that it is high during economic recession and general market downturn and low during economic boom and stock market bubbles.
3. What type of mean - arithmetic or geometric - is calculated? Empirically, the geometric mean is smaller by an amount equal to about one half the variance of returns, so it is always smaller than the arithmetic mean given any variability in returns. According to Hughson et al. (2006) using the sample geometric mean instead of the sample arithmetic mean does not introduce bias in the calculated expected terminal value of an investment. In investment analysis, geometric mean, as the compounding in terms of finding amounts of equivalent worth at different points in time, is the reverse process of discounting.
4. What should be considered a risk-free asset? Long-term bond yields are typically higher than short-term yields (Dimson, Marsh, and Staunton 2008). The use of a long-term government bond rate is usually favored by the practitioners. A risk premium based on a bill rate may produce a better estimate of the required rate of return for discounting a one-year-ahead cash flow, but a premium relative to bonds should produce a more plausible required return/discount rate in a multi-period context of valuation (Arzac 2005). Most of the cash flows lie in the future and the premium for expected average inflation rates built into the long-term bond rate is more plausible. A practical principle is that for the purpose of valuation, the analyst should try to match the duration of the risk-free-rate measure to the duration of the asset being valued.

Example 8. Discount rate calculations in Bloomberg

Historical equity risk premium calculations are employed in Bloomberg. How Bloomberg automatic calculations address the resolution of factors previously discussed? Which index is used for calculation of market returns? for what time period? Is it possible to establish the type of mean used in calculations? What is considered a risk-free rate? How the equity risk premium changes over time? Is the equity risk premium consistent with country risk premium and risk free rate? How is expected market return calculated?

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Figure 7. Bloomberg screen for equity risk premium calculations (<EQRP> function)



Forward-looking estimates (or *ex ante estimates*) of the equity risk premium are usually based on a very simple form of a present value model, such as the constant growth dividend discount model or Gordon growth model, or between macroeconomic variables and the financial variables (macroeconomic modelling).

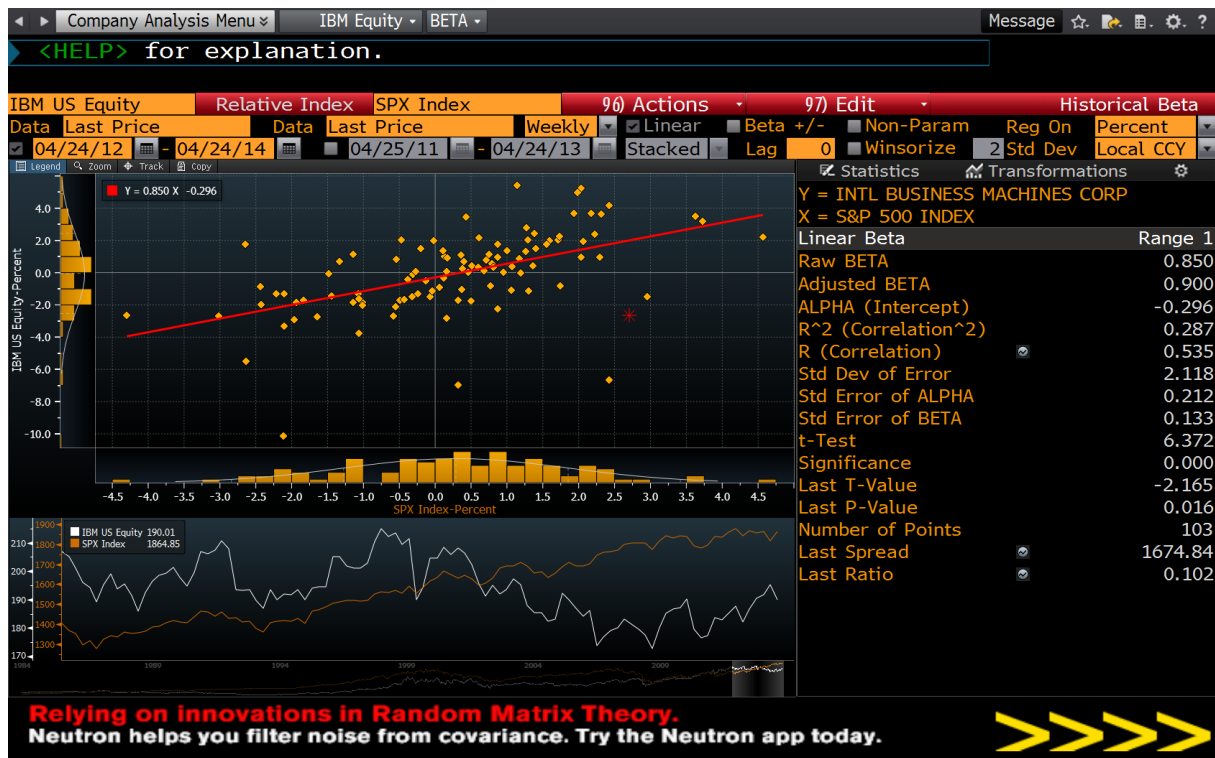
After estimating the equity risk premium, the required return on the equity of a particular company is estimated by:

- The capital asset pricing model (CAPM). The model was introduced by Jack Treynor (1961, 1962), William Sharpe (1964), John Lintner (1965a,b) and Jan Mossin (1966) independently, building on the earlier work of Harry Markowitz on diversification and modern portfolio theory.
- Multifactor models, such as Fama-French (1993) three-factor model. Whereas the CAPM adds a single risk premium to the risk-free rate, arbitrage pricing theory (APT) models add a set of risk premia. APT models are based on a multifactor representation of the drivers of return.
- A build-up method, such as the bond yield plus risk premium method.

Example 9. Equity risk premium calculations in Bloomberg

Bloomberg provides a special regression analysis function to determine relative performance of one instrument against another. For the calculation of equity risk premium, we use regression analysis of IBM stock returns against corresponding market S&P index returns (Bloomberg ticker SPX Index), therefore, implementing the basic capital asset pricing model.

Figure 8. Regression analysis results of two financial instruments in Bloomberg (<HRA> or <BETA> functions)



How the correlation between IBM stock and S&P index changes over time? How changing time frame for the analysis changes correlation strength? How minimizing the distortion of data by outliers (winsorizing the data) affect the calculations of beta? How applying moving average transformation to data affects correlation coefficients and beta calculations?

The overall required rate of return of a company's suppliers of capital is usually referred to as the company's cost of capital. The cost of capital is most commonly estimated using the company's after-tax weighted average cost of capital, or weighted average cost of capital (WACC) for short: a weighted average of required rates of return for the component sources of capital. The cost of capital is relevant to equity valuation when an analyst takes an indirect, total firm value approach using a present value model. Using the cost of capital to discount expected future cash flows available to debt and equity, the total value of these claims is estimated. The balance of this value after subtracting off the market value of debt is the estimate of the value of equity. If the suppliers of capital are creditors and common stockholders, the expression for WACC is:

$$WACC = \frac{MVD}{MVD + MVCE} r_d (1 - Tax\ rate) + \frac{MVCE}{MVD + MVCE} r_e$$

where *MVD* and *MVCE* are the current market values of debt and (common) equity. Multiplying the before-tax required return on debt r_d by 1 minus the marginal corporate tax rate adjusts the pretax rate r_d downward to reflect the tax deductibility of corporate interest payments that is being assumed.

Relative Valuation Techniques

Relative valuation is all about the judgment on how much a stock is worth by looking at what the market is paying for similar assets. If the market is correct, on average, in the way it prices assets, discounted cash flow and relative valuations converge.

Example 11. Graphical comparison of price multiples in Bloomberg

There are several ways to directly combine price multiples in Bloomberg (consider functions <RV>, <RVR>, <RVC> and <RVG>). The graphical comparison is probably the easiest way to valuation process. Figure 9 depicts comparison of IBM and its peers according to current Price-to-earnings ratio. Consider other price multiples for the comparison.

Figure 9. Bloomberg screen for Graphical Cross Sectional Comparison (<GX> function)

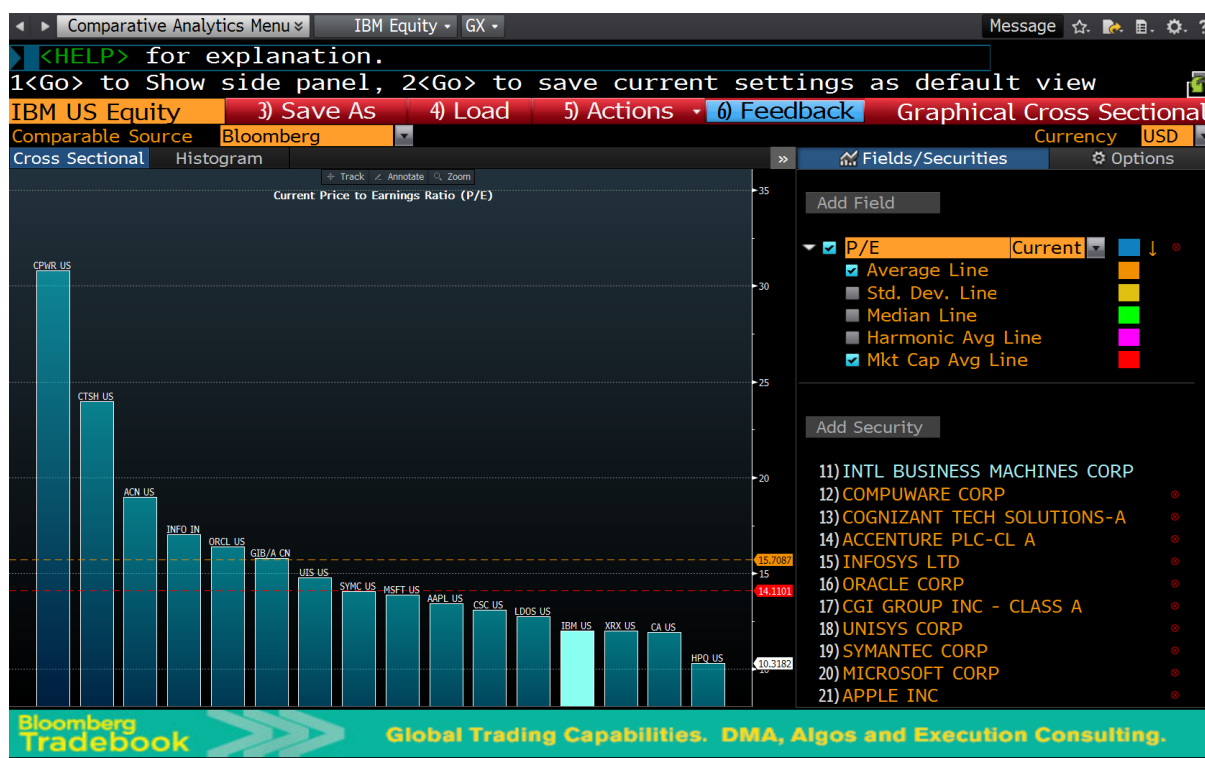


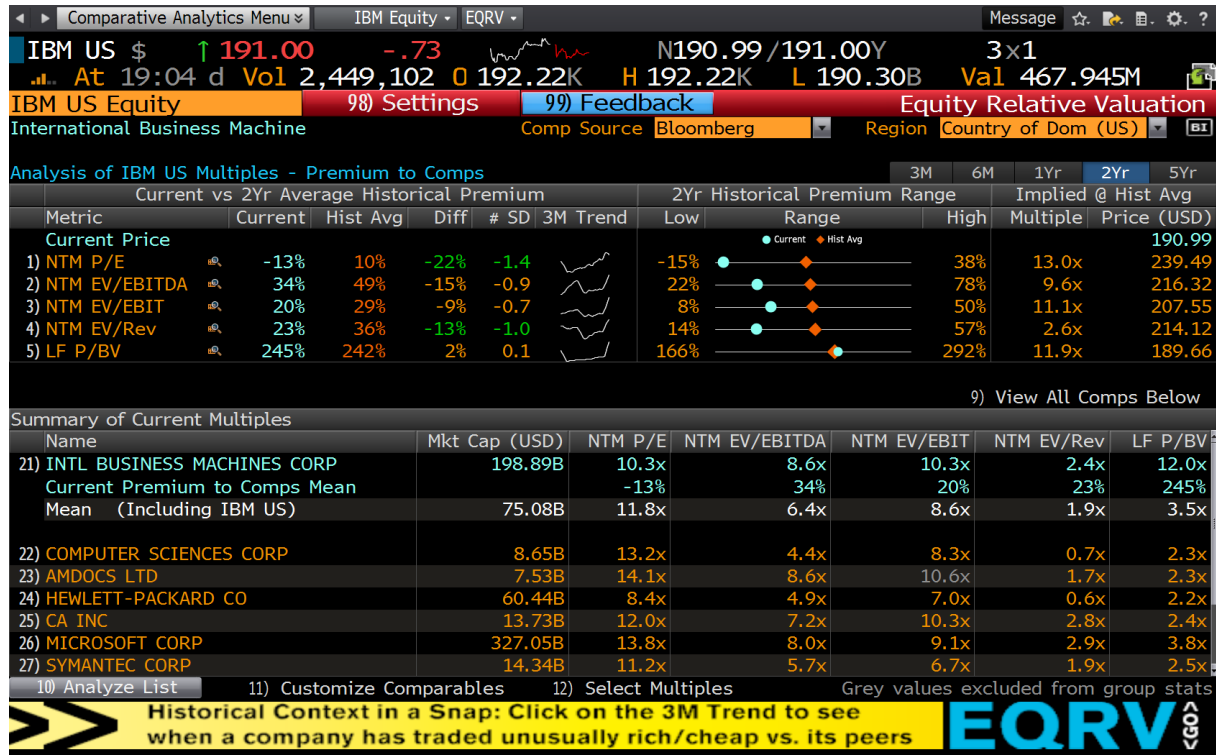
Table 1. Strengths and weaknesses of stock valuation approaches

Price Ratio	Inverse Price Ratio	Comments
Price-to-earnings (P/E)	Earnings yield (E/P)	
Price-to-book (P/B)	Book-to-market (B/P)	
Price-to-sales (P/S)	Sales-to-price (S/P)	
Price-to-cash flow (P/CF)	Cash flow yield (CF/P)	
Price-to-dividends (P/D)	Dividend yield (D/P)	

Example 12. Customized combined equity relative valuation in Bloomberg

One of the most frequently used Bloomberg function helps determine how a stock is priced relative to its peers. Specifically, how a stock is cheap or expensive right now and in historical context. Figure 10 depicts current trading multiples of IBM stock and some of its peers.

Figure 10. Bloomberg screen for equity relative valuation (<EQRV> function)



Consider next twelve months blended P/E ratio (NTM P/E). At what premium to its peers is IBM stock currently traded? How different is the historical premium? Is the stock currently traded cheaper or more expensive compared to what it has historically traded? How different is the current price to its historical estimations?

Valuing bonds, bills and other cash instruments

The theoretical fair value of a bond is the present value of the stream of cash flows it is expected to generate. Hence, the value of a bond is obtained by discounting the bond's expected cash flows to the present using an appropriate discount rate. In practice, this discount rate is often determined by reference to similar instruments, provided that such instruments exist. Various related yield-measures are calculated for the given price.

Valuing stock options

Valuation models for derivative and fixed-income securities have changed risk management and investment practice in significant ways.

Black and Scholes (1973), Cox et al. (1979) binomial option-pricing model, the Vasicek (1977), the Brennan and Schwartz (1979), Cox et al. (1985), and Heath et al. (1992) bond ^{16/18}

valuation models.

Yield and Spread Analysis <YAS> function

The focus of this section is on the fundamentals of derivatives' valuation. The most illustrative example would be plain vanilla European options.

Equity option valuation (<OVME> function)

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