

# 3. TRANSPORT DEMAND ISSUES

# Readings for Lecture 3

- Buehler, R., & Pucher, J. (2012). Demand for public transport in Germany and the USA: an analysis of rider characteristics. *Transport Reviews*, 32(5), 541-567.

# Learning Outcomes

- To understand various aspects of transport demand
- To understand binary logit model

## 3.1 Issues

# 1. The Notion of Need

- There are some advocates of the idea that transport services, or at least some of them, should be allocated according to need rather than effective demand.
- The idea is that just as everyone in a civilized society is entitled to expect a certain standard of education, medical care, security and so on, so they are also entitled to enjoy a certain minimum standard of transport provision.

# The problem of rural demand

- The provision of public transport services to satisfy demand in rural areas has always been problematic.
- Such services have high costs, but low revenues due to low load factors. They are uneconomic.
- However, the demand for these services is very real, as rural populations require them to get to work, to do their shopping, to access schools and medical care and for social reasons.

# The problem of rural demand

This problem has worsened in recent times for four main reasons:

1. Greater car usage
2. Growth of urban conurbations
3. Public services co
4. ncentrated in urban centres
5. Population ageing

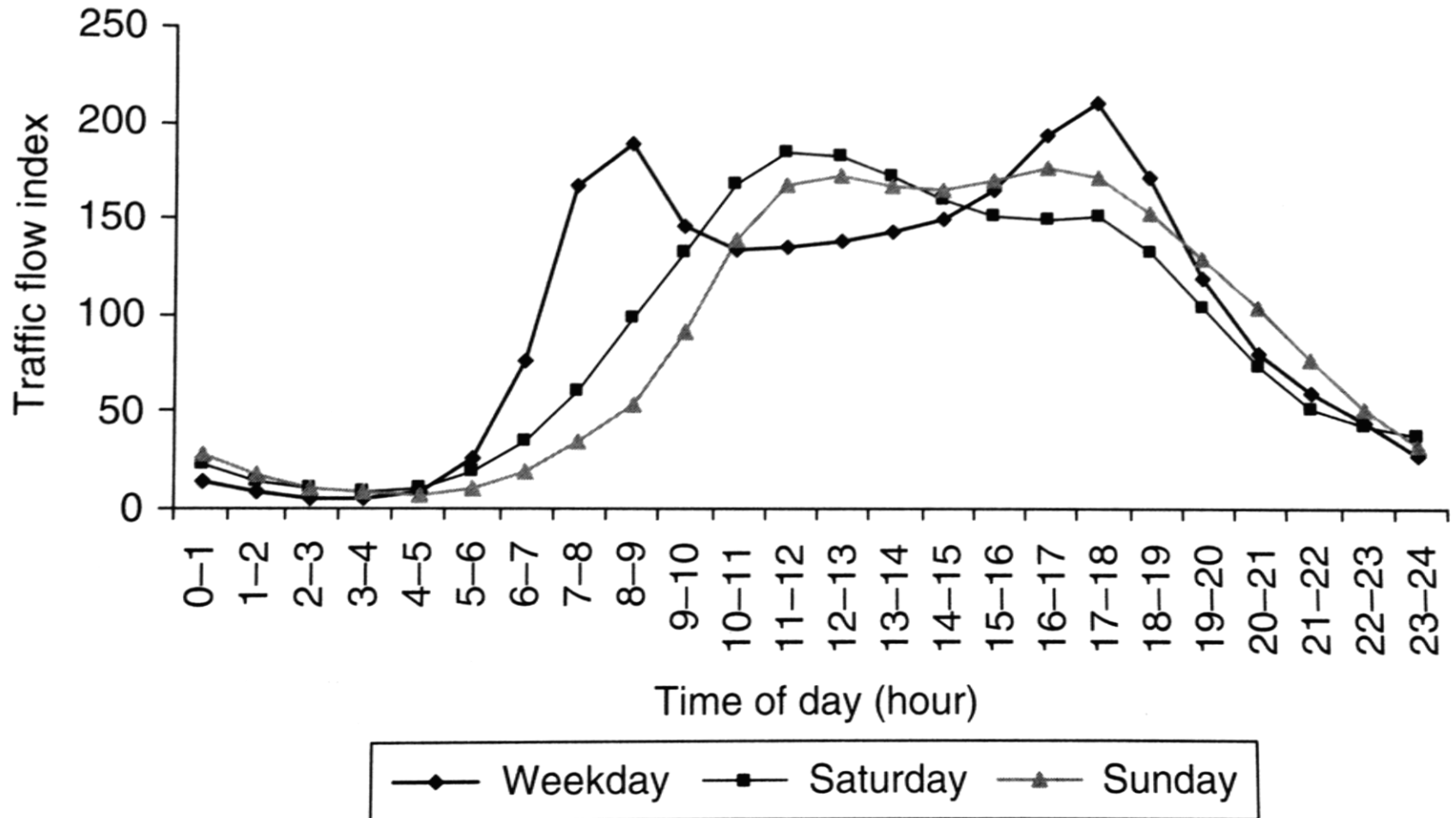
Suggested reading: *White, P. (2015). Report on public transport provision in rural and depopulated areas in the United Kingdom.*

## 2. Problem of peak

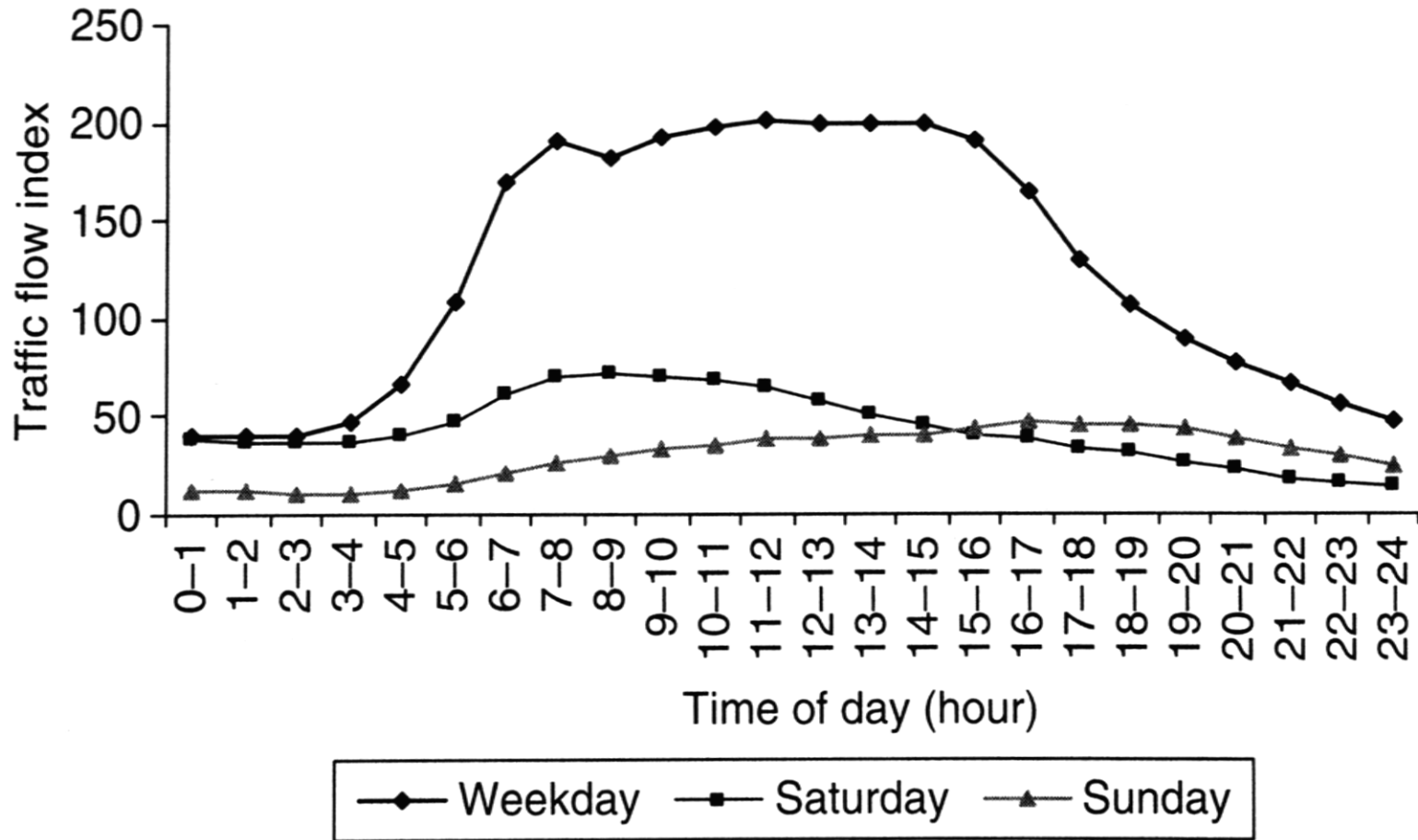
- In economics it is usually assumed that demand is constant per unit of time
- In transport economics this assumption cannot be made as there are peaks in demand that occur on a regular basis



# Distribution of traffic by time of the day, UK, 2004: Cars



# Distribution of traffic by time of the day, UK, 2004: Goods vehicles



# 3. Valuation of time

- The importance of travel time in transport economics should now be apparent.
- Transport time savings are normally considered to be a major component of any scheme designed to improve transport efficiency.

# Value of time

- A value of time can be inferred from logit model by looking at changes in the dependent variable that result from change in either time or costs difference.

# Value of time

- There are differences between values of working times and non-working times.
- Also there are differences in the values of walking/waiting times and in-vehicle times.
- This has important consequences for design for public transport.
- Suggested reading: *Small, K. A. (2012). Valuation of travel time. Economics of transportation, 1(1), 2-14.*

## 4. Demand for car

While demand for cars is not a strictly transport matter, the importance of the automobile in travel behaviour, land use patterns and the environment makes it a matter of considerable interest to transport economist.

Two approaches to modelling demand for car ownership:

- Hedonic approach
- Product life cycle

# Is demand for car already saturated?

## Suggested reading:

- Metz, D. (2013). Peak car and beyond: the fourth era of travel. *Transport Reviews*, 33(3), 255-270.
- Buehler, R., Pucher, J., Gerike, R., & Götschi, T. (2017). Reducing car dependence in the heart of Europe: lessons from Germany, Austria, and Switzerland. *Transport Reviews*, 37(1), 4-28.

# 5. Demand for public transport

- What is the research question?
- What is the paper form?
- What is the methodology?
- Do you agree with the results?

Buehler, R., & Pucher, J. (2012). Demand for public transport in Germany and the USA: an analysis of rider characteristics. *Transport Reviews*, 32(5), 541-567.



## 3.2 Exercises

# Monetary and time costs

In 1983, 87.4 % of household trips to work were by private motor vehicle, 4.6 % by public transit, and 8.0 % by other modes of travel (for example, bicycle or walk).

For private transportation, the average length of work trip (one way) was 8.5 miles, with an average commute time equal to 20 minutes. The operating cost per mile for private transportation was 8.36 cents.

For public transit, the average commute time was 46.1 minutes per one-way trip, with an average fare equal to 60 cents.

For other work-trip modes, the average one-way trip length was 5.6 miles, with an average trip time equal to 30 minutes.

- a) For each of the three modes, what is the monetary cost per trip?
- b) Assuming an average hourly wage rate equal to \$10.00, what is the total cost per work trip on each mode?
- c) Given the work-trip prices in (b) and the modal percentages, graph representative demand curves for each of the three modes.

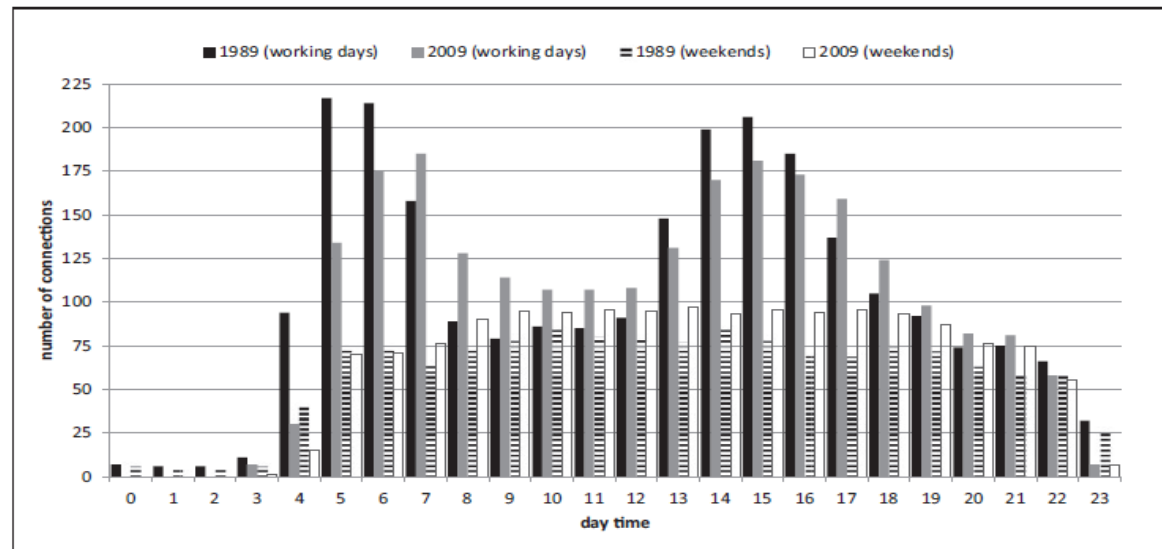
# Modal choice

Most studies of modal choice find that the value of in-vehicle travel time is less than the value that travellers place upon waiting time.

- a) What do these results tell us about the marginal disutility of in-vehicle travel time in comparison with the marginal disutility of out-of-vehicle travel time?
- b) Discuss why the value-of-time estimates derived from discrete choice models are oftentimes interpreted as marginal rates of substitution.
- c) Suppose that you're an economist for a commuter railroad system. The manager of the agency is considering either of two policies: adding additional stops, with the expected result of reducing on-line speeds but also reducing the headway (that is, the average time between trains); or removing some stops, which would increase on-line speeds but also entail longer headways. Overall, both policies are predicted to have the same effect on total travel time for the average consumer. Discuss how you would use information on riders' values of time in your police recommendation.

# Peak and off peak periods

Mulíček – Osman – Seidenglanz (2016) constructed frequency distribution of bus services in Brno during the day in 1989 and 2009. Discuss the reasons why the distribution has changed.



**Figure 1.** Changes of distribution of city bus connections in the course of the day in Brno between 1989 and 2009 (working days and weekends).

*Source:* Brno public transport bus service timetable valid from 1 September 1989 to 30 June 1990; Brno public transport bus service timetable valid on 30 September 2009.

# OLS regression revision

1. Explain how dummy variable can improve accuracy of a forecast model?
2. What is multicollinearity and autocorrelation in a regression model?
3. Explain the difference between seasonal and cyclical variations. Give an example how airlines respond to cyclical variations.
4. If a regression analysis had a  $R^2$  of .89, what does this mean?
5. In a regression analysis how would you incorporate seasonal variations and other important

# Population density (1)

One would expect that the demand for automobile ownership in metropolitan areas would be influenced by population density. Holding all else constant, the denser the area, the more public transit will be provided. Also, the denser the area, the more traffic congestion will be present.

1. Assuming that the public transit fare remains constant, explain why an increased supply of public transit in denser areas would reduce the opportunity cost of public transit.
2. Assuming no change in the per-mile monetary cost of automobile travel, explain why increased congestion will increase the opportunity cost of automobile travel.

# Population density (2)

Based upon 65 large US central cities in 1970, Kain (1983) assumed that the demand for automobiles depended upon median household income and population density. He obtained the following linear regression results:

$$\text{Autos per Household} = 0.224 + 0.069 (\text{Median Income})^{***} - 0,013 (\text{Population Density})^{***}$$

where Median Income is in thousands of dollars and Population is in thousands of persons per square mile.

1. Are these results consistent with expectations?
2. What effect will a \$1,000 increase in median family income have upon automobile ownership? From these results, what difference in automobile ownership would you expect to see between a household earning \$50,000 per year and one earning \$20,000 per year?

# Population density (3)

1. Assume that Median Income is \$25,000. According to Kain's model, how many automobiles will a typical household own if it resides in a low-density area characterized by 50 persons per square mile? Compare this with a high-density city that has 100 persons per square mile.
2. Throughout the 20<sup>th</sup> century, we saw population movements away from rural areas and into urban areas. At the same time, household median income rose steadily. Using Kain's empirical model, what can you say about the net effect of these changes on automobile ownership? From the above results, which has the greater effect – a \$1,000 increase in median income or a 1,000-person increase in population density?



# Bus travel (data exercise)

This application relates the number of people who travel by bus to various factors that affect it. Bus\_travel contains cross-section data for 40 cities across the United States. The variables are as follows:

- *BUSTRAVL = Demand for urban transportation by bus in thousands of passenger hours (range 18.1 – 13103)*
- *FARE = Bus fare in dollars (range 0.5-1.5)*
- *GASPRICE = Price of gallon of gasoline in dollars (range 0.79–1.03)*
- *INCOME = Average income per capita (range 12349-21886)*
- *POP = Population of city in thousands (range 167-7323)*
- *DENSITY = Density of city in persons per square mile (range 1551-24288)*
- *LANDAREA = Land area of the city in square miles (range 18.9 – 556.4)*

Identify determinants of bus travel and interpret the results.

## 3.3 Urban transportation mode choice

Binary logit model

# Introduction

- Some transportation choices are inherently discrete (either – or choice)
- In this case we extend the theory of consumption to explicitly consider goods which have an either – or character

# Domenich – McFadden (1975)

- Binary logit model for automobile and public transit based upon a sample of 115 commuter trips.
- The analysis focused upon a suburban and downtown corridor in the Pittsburgh metropolitan area.
- Of the 115 trip-makers, 54% commuted by automobile and 46% by public transport.
- For each of the commuters, the observable indirect utilities for automobile and public transport respectively were:

# Observable indirect utilities

$$V_a = \beta_0 + \kappa_1(\text{Time}_a) + \beta_1(\text{Cost}_a) + \beta_2(\text{Autos/Worker}) \\ + \beta_3(\text{Race}) + \beta_4(\text{White Collar})$$

$$V_b = \kappa_1(\text{Time}_{pt}) + \kappa_2(\text{Walk Time}) + \beta_1(\text{Cost}_{pt})$$

# Specification

- (1) Time and cost are generic variables, since the marginal effect of travel time and travel costs on indirect utility is assumed to be the same for the automobile and public transit modes, respectively.
- (2) Observed indirect utility for the automobile includes three alternative specific variables: Automobile/Worker, Race and White Collar. They are called alternative specific variable, because each is associated with a specific alternative, automobile choice.
- (3)  $\beta_0$  is difference between the indirect utility of automobile choice and bus choice.

# Hypotheses

1) By the law of demand we expect:

$$\kappa_1 < 0, \beta_1 < 0, \kappa_2 < 0$$

2) Income plays role in consumption + household use of automobile is constrained by the numbers of automobile available. Therefore:  $\beta_2 > 0$

3) Socioeconomic characteristics such as Race and White Collar are included to reflect differences in preferences among consumers in automobile travel. A priori, however, we have no basis for expecting these variables to have a positive or negative sign.

# Estimation results (1)

	$\beta_0$	$k_1$	$\beta_1$	$\beta_2$	$\beta_3$	$\beta_4$	$k_2$
Automobile utility price	1	Time <sub>a</sub>	Cost <sub>a</sub>	Autos per Worker	1 if nonwhite	1 if white-collar job	0
Public Transit Utility	0	Time <sub>pt</sub>	Cost <sub>pt</sub>	0	0	0	Walk time
Coefficient Estimate ( <i>t</i> -statistic)	-3.82 (-7.48)	-0.0382 (-1.51)	-0.0256 (-4.45)	4.94 (4.62)	-2.91 (-2.12)	-2.36 (-2.02)	-0.158 (-3.30)

Source: Domenich and McFadden (1975), p. 159



# Estimation results (2)

Modes: auto, public transit

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Variable	Coefficient Estimate	<i>t</i> -statistic
Constant (auto)	-3.82	-7.48
Time (all modes)	-0.0382	-1.51
Cost (all modes)	-0.0256	-4.45
Autos/Worker (auto)	4.94	4.62
Race (auto)	-2.91	-2.12
White-collar (auto)	-2.36	-2.02
Walk Time (public transit)	-0.158	-3.30

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*Source:* Domenich and McFadden (1975), p. 159

# Demand

- 1) All else constant, an increase in the cost of automobile trip to work reduces  $P_a$ , the probability of taking an automobile to work.
- 2) The coefficient estimate of Time is negative, which implies that higher automobile and bus travel times, respectively, decrease the probability of taking an automobile or bus in the journey to work.
- 3) An increase in Walk Time means that the bus stop is further away and, all else constant, is expected to reduce the probability of taking a bus in the work trip.

# Change in the demand

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Policy Change*	Percentage Point Change in	
	$P_a$	$P_b$
1 cent increase in auto cost	-0.64	+0.64
1 cent increase in bus cost	+0.64	-0.64
1 minute increase in auto time	-0.95	+0.95
1 minute increase in bus time	+0.95	-0.95
1 minute increase in walk time	+3.9	-3.9

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\* Each policy is based on the assumption that  $P_a = 54\%$  and  $P_b = 46\%$ .

# Automobile choice elasticities

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Elasticity with Respect to	Automobile Choice	Bus Choice
Automobile Cost*	-0.59	+0.69
Bus Cost	+0.59	-0.69
Automobile Time**	-0.53	-0.62
Bus Time ***	+0.53	+0.62
Walk Time ****	+1.09	-1.28

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\* Elasticity evaluated for a current travel cost equal to \$0.50,  $P_a = 0.54$ , and  $P_b = 0.46$ .

\*\* Elasticity evaluated for a current travel time equal to 30 minutes,  $P_a = 0.54$ , and  $P_b = 0.46$ .

\*\*\* Elasticity evaluated for a current walk access time equal to 15 minutes,  $P_a = 0.54$ , and  $P_b = 0.46$ .

# Modal demands and the value of time

- The coefficient Walk Time is more than four times as large as coefficient estimate for Time.
- Value of Travel Time  $-0.0382/-0.0256 = 1.49$  cents/minute = 0.89 USD/hour.
- Value of Walk Time  $-0.158/-0.0256 = 6.17$  cents/minute = 3.70 USD/hour.
- Important implications for the design of transport facilities.

## 3.5 Summary

# Summary (1)

- The demand for transport  $\times$  the right for transport
- There important fluctuations of demand between peak and off peak periods
- Value of time is an important input in transport investment CBA.
- There are two approaches to car demand modelling – hedonic and life cycle
- The public transport is much widely used in Europe than in the US. Why?

# Summary (2)

- Consistent with other studies, an analysis of transportation mode choice in the trip to work indicates that workers are sensitive to a mode's travel time and travel cost.
- In addition, workers' mode choices are more sensitive to out-of-vehicle time than in-vehicle time. Workers' choices were twice as sensitive to an increase in walk time relative to travel time.
- Also consistent with other studies, workers in this analysis valued out-of-vehicle time much more highly than in-vehicle travel time.



# Readings for Lecture 4

- Button, K. (2005). The economics of cost recovery in transport: introduction. *Journal of Transport Economics and Policy*, 39(3), 241-257.
- Glaeser, E. L., & Kohlhase, J. E. (2004). Cities, regions and the decline of transport costs. *Papers in regional Science*, 83(1), 197-228.