

**This concept described in this PWP presentation
was not used in the MPH_AOPR 2023-2024 course
DO NOT STUDY !**

Introduction to MS Dynamics 365 Business Central

Discounts new version in MS 365 BC

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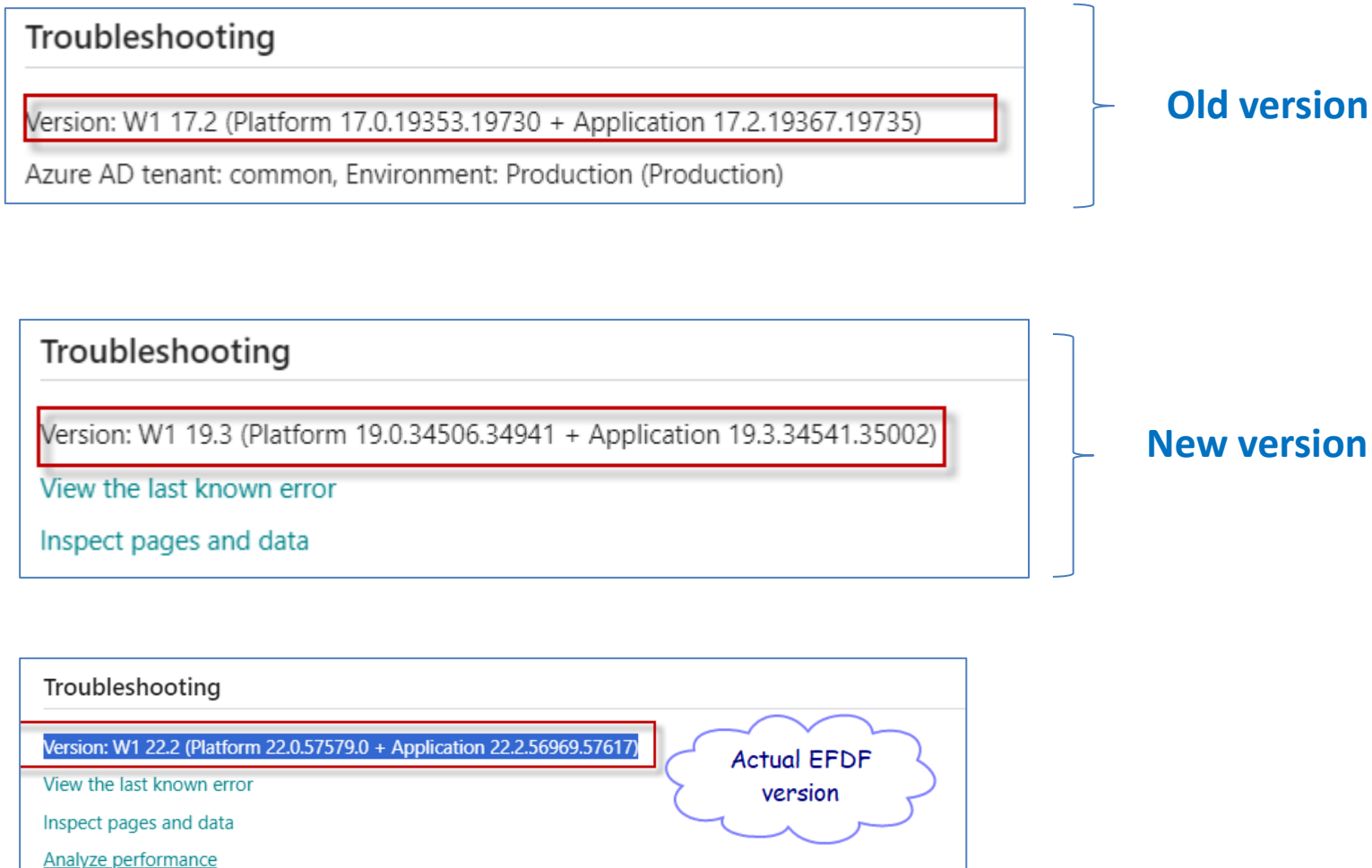
Statements

- Discount system configuration may be different according to the Business Central version (ESF actual version has a number 22)
- The discount system also includes the creation of **price lists** for various customers or groups of customers and various categories of traded items.

How to determine the Dynamics 365 Business Center version

1. Log into your Business Central software and click the '**Help**' icon – a small question mark in the top right-hand corner
2. Select the '**Help & Support**' option
3. In the window that opens, in the **Troubleshooting** section it should display your current version number with the build version, and the product release name in brackets.

Older and more recent versions of BC on which the PWP file with serial number VIII-I (old) and VIII-II (new) is based



Discounts -reasons for use

(already mentioned in the file BC – 8-1)

- **Use of discounts:**

- Support of „Sales“ actions->lower stock value and better liquidity
- Support of marketing ->new clients
- Basic incentives for any client
- To differentiate between clients (based on sales in the last period or other criteria)
- Types :
- Price ->modification of Unit Price
- Line ->change the final price in %
- Invoice Discount -> based on the level of invoiced amount

Discount calculations I

(already mentioned in the file BC – 8-1)

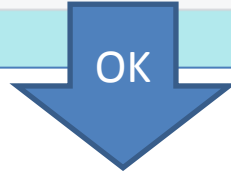
- Unit price=**100**
- We can manually reduce the Unit price to a lower level, for instance, **90**, so the new updated Unit price on the created document will be **90**
- We can assign to selling (purchasing) line discount in %, so let's use a **10 %** line discount
- The final Unit price will then be **90*0,9= 81**

Creation of the new customer I.

Chosen role = Sales Order Processor -> Customers -> New -> Template_

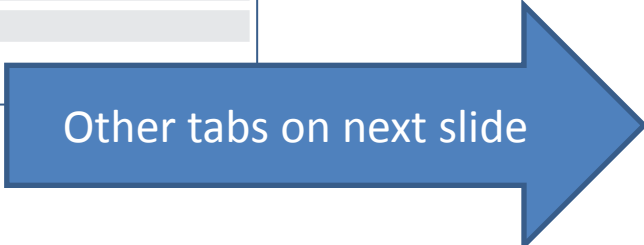
Select a template for a new customer | 🔍 ▾ ⋮

Code ↑	Description	Contact Type
→ <u>CUST000001</u>	Customer DOMESTIC	Company



General Show less

No.	C00200	...	Responsibility Center	LONDON	▾
Name	The Kingdom of Furniture		Service Zone Code	▾	
IC Partner Code	▾		Document Sending Profile	▾	
Balance (LCY)	0,00		Total Sales	0,00	
Balance Due (LCY)	0,00		Costs (LCY)	0,00	
Credit Limit (LCY)	0,00		Profit (LCY)	0,00	
Blocked	▾		Profit %	0,0	
Privacy Blocked	<input checked="" type="checkbox"/>		Last Date Modified	2023/02/22	
Salesperson Code	NVR		Disable Search by Name	<input type="checkbox"/>	



Creation of the new customer II.

Invoicing Show less

Bill-to Customer	<input type="text"/>	Prices and Discounts	
VAT Registration No.	<input type="text"/>	Currency Code	<input type="text"/>
EORI Number	<input type="text"/>	Price Calculation Method	<input type="text"/>
GLN	<input type="text"/>	Customer Price Group	<input type="text"/>
Use GLN in Electronic Documents	<input type="checkbox"/>	Customer Disc. Group	<input type="text"/>
Copy Sell-to Addr. to Qte From	<input type="text" value="Company"/>	Allow Line Disc.	<input checked="" type="checkbox"/>
Posting Details		Invoice Disc. Code	<input type="text" value="C00200"/>
Gen. Bus. Posting Group	<input type="text" value="DOMESTIC"/>	Prices Including VAT	<input type="checkbox"/>
VAT Bus. Posting Group	<input type="text" value="DOMESTIC"/>		
Customer Posting Group	<input type="text" value="DOMESTIC"/>		

Payments Show less

Prepayment %	<input type="text" value="0"/>	Fin. Charge Terms Code	<input type="text" value="1.5 DOM."/>
Application Method	<input type="text" value="Manual"/>	Cash Flow Payment Terms Code	<input type="text"/>
Partner Type	<input type="text"/>	Print Statements	<input type="checkbox"/>
Payment Terms Code	<input type="text" value="14 DAYS"/>	Last Statement No.	<input type="text" value="0"/>
Payment Method Code	<input type="text"/>	Block Payment Tolerance	<input type="checkbox"/>
Reminder Terms Code	<input type="text"/>	Preferred Bank Account Code	<input type="text"/>

Invoice discount setup on our new customer

Customer card

C00200 · The Kingdom of Furniture

New Document Request Approval Navigate Customer Actions **Related**

Customer History **Prices and Discounts** Sales Document

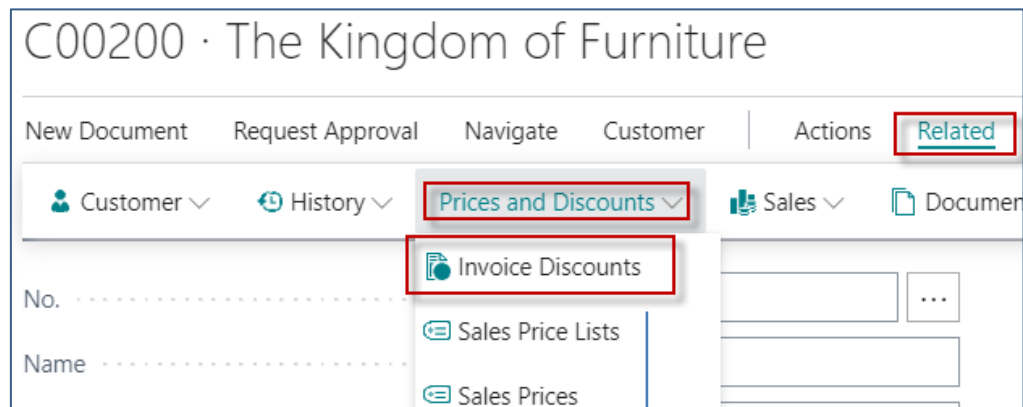
No.

Name

Invoice Discounts

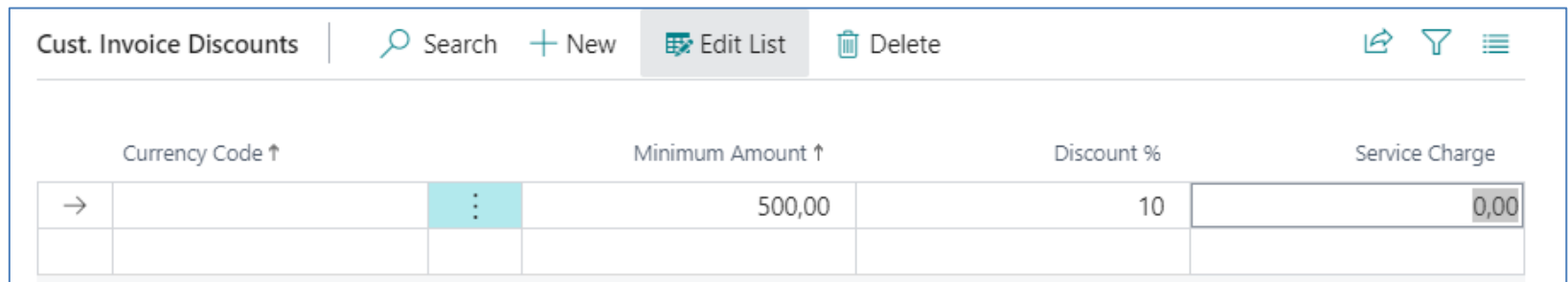
Sales Price Lists

Sales Prices



Cust. Invoice Discounts | Search + New Edit List Delete

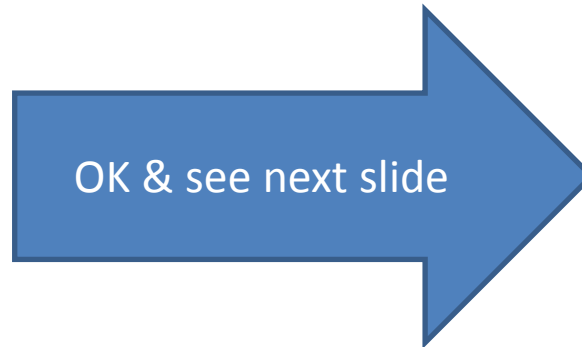
	Currency Code ↑		Minimum Amount ↑	Discount %	Service Charge
→		⋮	500,00	10	0,00



New item creation I

Items | Work Date: 2023/02/28

Search **+ New** Manage Process Report Item



Select a template for a new item | 🔍 ▾ ...

Code ↑	Description
CAT_ITEMS	Catalog items
DMG_009	DMG Goods
ITEM	
ITEM000001	
ITEM000002	
ITEM000003	
ITEM000004	
ITEM000005	
JAN	
→ MIKI	

Select a template for a new item | 🔍 ▾ ...

Use one of these item templates in your instance

Code ↑	Description
→ <u>ITEM</u>	Item
PIS2 ITEMS	PIS2 Item Template
PIS2_01	Training Items
PIS2_02	New items for training
SERVICE	Service

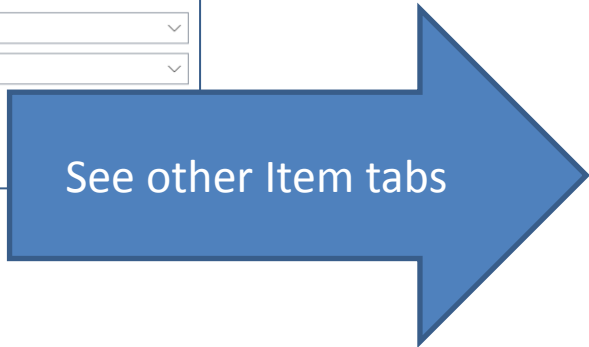
New item creation II

Item Show less

No.	<input type="text" value="MIKI_034"/>	...	GTIN	<input type="text"/>
Description	<input type="text" value="Cradle"/>		Item Category Code	<input type="text" value="FURNITURE"/>
Blocked	<input type="checkbox"/>		Service Item Group	<input type="text"/>
Type	<input type="text" value="Inventory"/>	▼	Automatic Ext. Texts	<input type="checkbox"/>
Base Unit of Measure	<input type="text" value="PCS"/>	▼	Common Item No.	<input type="text"/>
Last Date Modified	<input type="text" value="2023/02/22"/>		Purchasing Code	<input type="text"/>

Costs & Posting Show less

Cost Details		Posting Details	
Costing Method	<input type="text" value="FIFO"/>	Gen. Prod. Posting Group	<input type="text" value="RETAIL"/>
Standard Cost	<input type="text" value="0,00"/>	Inventory Posting Group	<input type="text" value="RESALE"/>
Unit Cost	<input type="text" value="0,00"/>	VAT Prod. Posting Group	<input type="text" value="VAT10"/>
Indirect Cost %	<input type="text" value="0"/>	Default Deferral Template	<input type="text"/>
Last Direct Cost	<input type="text" value="0,00"/>	Foreign Trade	
Net Invoiced Qty.	<input type="text" value="0"/>	Tariff No.	<input type="text"/>
Cost is Adjusted	<input type="checkbox"/>	Country/Region of Origin Code	<input type="text"/>
Cost is Posted to G/L	<input type="checkbox"/>		
Purchase Prices & Discounts	<input type="text" value="Create New..."/>		



New item creation III

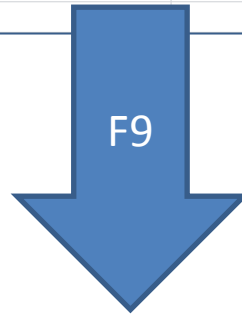
Values of some fields are entered manually on the card

Prices & Sales		Show less
Unit Price	<input type="text" value="100,00"/>	Sales Prices & Discounts Create New...
Unit Price Excl. VAT	100,00	Allow Invoice Disc. <input checked="" type="checkbox"/>
Price Includes VAT	<input type="checkbox"/>	Item Disc. Group <input type="text" value="RESALE"/>
Price/Profit Calculation	<input type="text" value="Profit=Price-Cost"/>	Sales Unit of Measure <input type="text" value="PCS"/>
Profit %	0,00	Sales Blocked <input type="checkbox"/>

Replenishment		Show less
Replenishment System	<input type="text" value="Purchase"/>	Production
Lead Time Calculation	<input type="text"/>	Manufacturing Policy <input type="text" value="Make-to-Stock"/>
Purchase		Routing No. <input type="text"/>
Vendor No.	<input type="text" value="10000"/>	Production BOM No. <input type="text"/>
Vendor Item No.	<input type="text"/>	Rounding Precision <input type="text" value="1"/>
Purch. Unit of Measure	<input type="text" value="PCS"/>	Flushing Method <input type="text" value="Manual"/>
Purchasing Blocked	<input type="checkbox"/>	Overhead Rate <input type="text" value="0,00"/>
		Scrap % <input type="text" value="0"/>
		Lot Size <input type="text" value="0"/>
		Assembly
		Assembly Policy <input type="text" value="Assemble-to-Stock"/>
		Assembly BOM <input type="text" value="No"/>

Purchasing item by use of Item journal

Manage	Process	Post/Print	Line	Item	Actions	Related	Fewer options						
Posting Date	Entry Type	Price Calculation Method	Document No.	Item No.	Description	Location Code	Quantity	Unit of Measure Code	Unit Amount	Amount	Discount Amount	Unit Cost	
2023/02/28	Purchase	Lowest Price	T00052	MIKI_034	Cradle	BLUE	20	PCS	70,00	1 400,00	0,00	70,00	



Item ledger entries

Item Ledger Entries	Search	Entry	Actions	Related	Fewer options							
Posting Date	Entry Type	Document Type	Document No.	Item No.	Location Code	Serial No.	Lot No.	Quantity	Invoiced Quantity	Remaining Quantity	Cost Amount (Actual)	Open
2023/02/28	Purchase		T00052	MIKI_034	BLUE	-	-	20	20	20	1 400,00	<input checked="" type="checkbox"/>

So far we have only used Purchase orders for replenishment. Now we will use this item journal. Everything is the same except that the vendor is not included in this type of replenishment.

Setup of discounts from Customer card

- Types of settings (combinations of discounts)

For whom	What for?	Unit price	Line discount
Customer	Item		
Customer Discount Group	Item		
Customer	Item Discount Group		
Customer Discount Group	Item Discount Group		
All Customers	Item		
All Customers	<u>Item Discount Group</u>		



Our 1st model

Customer (chosen Customer number C00200)

C00200 : The Kingdom of Furniture

Navigate

- Sales Price Lists
- Sales Prices**
- Sales Discounts

Or

No. ↑ Name

C00010 : KPS Brno

Prices & Discounts

- Prices**
- Line Discounts

View

Price List Lines | Work Date: 2023/02/28

Search Edit List Verify Lines... **Sales Price Lists** Sales Job Price Lists

Price List Code ↑	Price List Description	Status	Product Type	Product No.
(There is nothing to show in this view)				

In the newer version of BC, we have to access the Sales Price list through the search window

Sales Price List access (new BC)

Go to Pages and Tasks

> Sales Price Lists	Lists
> Sales Job Price Lists	Lists
> Sales Price Worksheet	Tasks



This page is used by a feature that is not enabled.
For more information, see Feature Management.

[Copy details](#)

See next slide

Feature Management

Tell me what you want to do ↗ ✕

feat

Go to Pages and Tasks Show all (45)

> Feature Management Administration

Feature Management | Work Date: 9/7/2025

✓ Saved 📄 🔗 🔍

🔍 Pric ✕ 🔧 Edit List 🔗 🔍 ☰ 🕒

Feature	Automatically enabled from	Enabled for	Get started	Current Company Status	Update Start Date/Time
→ Feature Update: New sales pricing experience ←	Update 24.0 (Q2 2024)	None	—	Disabled	

Use new sales pricing experience →

Use new sales pricing experience

- If you record special prices and line discounts for sales and purchases, Business Central can automatically calculate prices on sales and purchase documents, and on job and item journal lines. The price is the lowest permissible price with the highest permissible line discount on a given date. Price calculation in Business Central can fit many businesses, but there are also many that have industry or business-specific pricing needs. This improvement addresses such needs by making price calculation and its user experience easily extendable.
- By default, the status of new price lists is Draft. When you're done adding lines and want the price calculation engine to include it, you can change the status to Active.
- To review price lists and prices that apply for specific customers or vendors, on the Customer page, choose Sales Price Lists or, on the Vendor page, choose Purchase Price Lists. You can view price list lines set in various price lists by choosing Sales Prices or Purchase Prices from the Item and Resource pages.

Sales Price Lists

- The system opens previously created Sales Price Lists for other customers created before and other types of discounts for selected items. These Lists can have different states such as **Active** or **Draft** or **Inactive**

Code ↑	Description	Status	Allow Upd... Def...	Defines	Currency	Assign-to Type	Assign-to
S00001	⋮ Default price list.	Active	<input checked="" type="checkbox"/>	Price & Dis...		(All)	
S00002	TEST Ralph	Draft	<input type="checkbox"/>	Price & Dis...	ZAR	Customer	C00080
S00003	Training SP List_001	Active	<input type="checkbox"/>	Price & Dis...		All Custom...	

Let's create a new Sales Price List

Let's create a new Sales Price List (header)

S00004

Suggest Lines... Copy Lines... | More options

General Show more

Code	<input type="text" value="S00004"/> ...	View	
Description	<input type="text" value="Discounts for cradle type furniture"/>	View Columns for	<input type="text" value="Price & Discount"/> ▾
Assign-to Type	<input type="text" value="Customer"/> ▾	Status	<input type="text" value="Draft"/> ▾
Assign-to	<input type="text" value="C00200"/> ...	Currency Code	<input type="text"/> ▾
		Starting Date	<input type="text"/>
		Ending Date	<input type="text"/>

Lines | Manage

Product Type	Product No.	Description	Variant Code	Work Type Code	Unit of Measure Code	M
→ Item						

Let's create a new Sales Price List (lines)

In the rows it is necessary to set both the quantity determining levels for activating the **quantity rebates** and then the modification of Sales Price and Line Discounts in %

Product Type	Product No.	Description	Variant Code	Work Type Code	Unit of Measure Code	Minimum Quantity	Defines	Unit Price	Allow Line Disc.	Line Discount %	Allow Invoice Disc.
Item	MIKI_034	Cradle			PCS	5	Price & Discou...	90,00	<input checked="" type="checkbox"/>	0,00	<input checked="" type="checkbox"/>
→ Item	MIKI_034	Cradle			PCS	8	Price & Discou...	90,00	<input checked="" type="checkbox"/>	5,00	<input checked="" type="checkbox"/>
Item	MIKI_034	Cradle			PCS	10	Price & Discou...	80,00	<input checked="" type="checkbox"/>	10,00	<input checked="" type="checkbox"/>

S00004

Suggest Lines... Copy Lines... Actions Fewer options

General Show less

Code: S00004 Status: Draft

Description: Discounts for cradle type furniture Currency Code: Manually

Assign-to Type: Customer Starting Date: [Calendar]

Assign-to: C00200 Ending Date: [Calendar]

VAT

VAT Bus. Posting Gr. (Price): DOMESTIC

Price Includes VAT:

View

View Columns for: Price & Discount

Line Defaults

Allow Updating Defaults: Manually

Allow Invoice Disc.:

Allow Line Disc.:

? Do you want to update status to Active?

Yes No

Sales Price List after editing

S00004

Suggest Lines... Copy Lines... Verify Lines... | Actions Fewer options

General Show le

Code S00004 ... Status Active

Description Discounts for cradle type furniture Currency Code

Assign-to Type Customer Starting Date

Assign-to C00200 ... Ending Date

VAT

VAT Bus. Posting Gr. (Price) DOMESTIC

Price Includes VAT

View

View Columns for Price & Discount

Line Defaults

Allow Updating Defaults

Allow Invoice Disc.

Allow Line Disc.

Lines | Manage Show le

Product Type	Product No.	Description	Variant Code	Work Type Code	Unit of Measure Code	Minimum Quantity	Defines	Unit Price	Allow Line Disc.	Line Discount %	Allow Invoice Disc.
Item	MIKI_034	Cradle			PCS	5	Price & Discou...	90,00	<input checked="" type="checkbox"/>	0,00	<input checked="" type="checkbox"/>
→ Item	⋮ MIKI_034	Cradle			PCS	8	Price & Discou...	90,00	<input checked="" type="checkbox"/>	5,00	<input checked="" type="checkbox"/>
Item	MIKI_034	Cradle			PCS	10	Price & Discou...	80,00	<input checked="" type="checkbox"/>	10,00	<input checked="" type="checkbox"/>

Type	No.	Item Reference No.	Catalog	Description	Line Discount Amount	Allow Invoice Disc.	Drop Ship...	Asse... Order No.	Pur... Code	Special Order	Location Code	Quantity
Item	MIKI_034		<input type="checkbox"/>	Cradle	0,00	<input checked="" type="checkbox"/>	<input type="checkbox"/>			<input type="checkbox"/>	BLUE	1
Item	MIKI_034		<input type="checkbox"/>	Cradle	0,00	<input checked="" type="checkbox"/>	<input type="checkbox"/>			<input type="checkbox"/>	BLUE	5
Item	MIKI_034		<input type="checkbox"/>	Cradle	36,00	<input checked="" type="checkbox"/>	<input type="checkbox"/>			<input type="checkbox"/>	BLUE	8
Item	⋮ MIKI_034		<input type="checkbox"/>	Cradle	80,00	<input checked="" type="checkbox"/>	<input type="checkbox"/>			<input type="checkbox"/>	BLUE	10

Sales Order lines (SO lines)

1st part of the line

Type	No.	Item Reference No.	Catalog	Description	Line Discount Amount	Allow Invoice Disc.	Drop Ship...	Asse... Order No.	Pur... Code	Special Order	Location Code	Quantity
Item	MIKI_034		<input type="checkbox"/>	Cradle	0,00	<input checked="" type="checkbox"/>	<input type="checkbox"/>			<input type="checkbox"/>	BLUE	1
Item	MIKI_034		<input type="checkbox"/>	Cradle	0,00	<input checked="" type="checkbox"/>	<input type="checkbox"/>			<input type="checkbox"/>	BLUE	5
Item	MIKI_034		<input type="checkbox"/>	Cradle	36,00	<input checked="" type="checkbox"/>	<input type="checkbox"/>			<input type="checkbox"/>	BLUE	8
Item	MIKI_034		<input type="checkbox"/>	Cradle	80,00	<input checked="" type="checkbox"/>	<input type="checkbox"/>			<input type="checkbox"/>	BLUE	10

Followed by the second part of the line

Quantity	Appl.-to Item Entry	Qty. to Assemble to Order	Reserved Quantity	Appl.-from Item Entry	Unit of Measure Code	Unit Price Excl. VAT	Line Discount %	Line Amount Excl. VAT
1	0	-	-	0	PCS	100,00		100,00
5	0	-	-	0	PCS	90,00		450,00
8	0	-	-	0	PCS	90,00	5	684,00
10	0	-	-	0	PCS	80,00	10	720,00

Calculation method Line discount amount presented on 3rd Sales Order line :

$$8 * 90 = 720$$

720 * 0,95 = 684, where 0,95 represents 5 % of discount

Unit Discount Amount is calculated : 720 - 684 = 36

Customer card one possibility to access discount

No. ↑	Name	Center	Location Code	Phone No.	Contact
01121212	Spotsmeyer's Furnishings		YELLOW		Mr. Mike Nash
01445544	Progressive Home Furnishings		YELLOW		Mr. Scott Mitchell
01454545	New Concepts Furniture		YELLOW		Ms. Tammy L. McDonald
01905893	Candoxy Canada Inc.		YELLOW		Mr. Rob Young
01905899	Elkhorn Airport		YELLOW		Mr. Ryan Danner
01905902	London Candoxy Storage Cam...		YELLOW		Mr. John Kane
<u>10000</u>	The Cannon Group PLC	BIRMINGHAM	BLUE		Mr. Andy Teal
	Selangorian Ltd.				Mr. Mark McArthur
	Metatorad Malaysia Sdn Bhd		YELLOW		Mrs. Azleen Samat
	Highlights Electronics Sdn Bhd		GREEN		Mr. Mark Darrell Boland
	TraxTonic Sdn Bhd		YELLOW		Mrs. Rubina Usman
	Somadis		YELLOW		M. Syed ABBAS

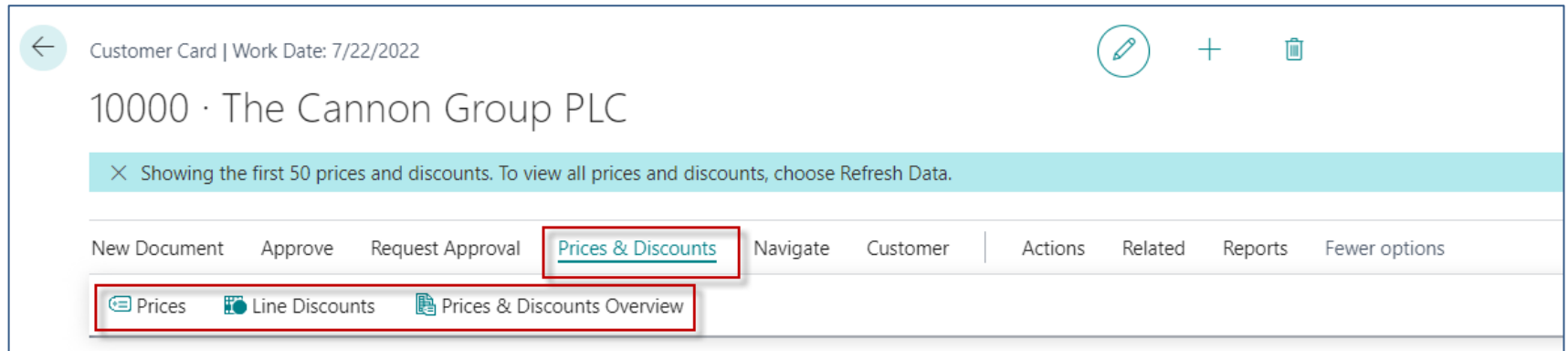
Prices & Discounts

- Prices
- Line Discounts

Manage

- View

Customer card -> 2nd possibility to access discount



Here you can set the different unit prices in absolute values as well as the % discount depending on the quantity of items.

Customer card-3rd possibility to setup discounts

Customer Card | Work Date: 7/20/2022

10000 · The Cannon Group PLC

New Document Approve Request Approval Prices & Discounts Navigate Customer Actions **Related** Reports

Customer History **Prices and Discounts** Sales Documents Service

- Invoice Discounts
- Prices
- Line Discounts
- Prices & Discounts Overview

No.			Credit Limit (LCY)
Name			Blocked
Balance (LCY)		168,364.41	Total Sales
Balance Due (LCY)		168,364.41	Costs (LCY)

Invoice discount activation

1312 · The Kingdom of Furniture

Process Release Posting Prepare Order Request Approval Print/Send Navigate **Actions** Re

Service **Functions** Plan Request Approval Warehouse Posting Print

Customer No. **Create Purchase Document** C00200

Customer Name **Calculate Invoice Discount** The Kingdom of Furniture

? Do you want to calculate the invoice discount?

Yes No

Lines	Manage	Line	Order	NVR CBL Service	Fewer options								
Type	No.	Item Reference No.	Catalog	Description	Line Discount Amount	Allow Invoice Disc.	Drop Ship...	Asse... Order No.	Pur... Code	Special Order	Location Code	Quantity	
→ Item	MIKI_034		<input type="checkbox"/>	Cradle	0,00	<input checked="" type="checkbox"/>	<input type="checkbox"/>			<input type="checkbox"/>	BLUE	1	
Item	MIKI_034		<input type="checkbox"/>	Cradle	0,00	<input checked="" type="checkbox"/>	<input type="checkbox"/>			<input type="checkbox"/>	BLUE	5	
Item	MIKI_034		<input type="checkbox"/>	Cradle	36,00	<input checked="" type="checkbox"/>	<input type="checkbox"/>			<input type="checkbox"/>	BLUE	8	
Item	MIKI_034		<input type="checkbox"/>	Cradle	80,00	<input checked="" type="checkbox"/>	<input type="checkbox"/>			<input type="checkbox"/>	BLUE	10	
Subtotal Excl. VAT (GBP)					1 954,00	Total Excl. VAT (GBP)							
Inv. Discount Amount Excl. VAT (GBP)					195,40	Total VAT (GBP)							
Invoice Discount %					10	Total Incl. VAT (GBP)							

Sales Invoice

Invoice

103229

The Kingdom of Furniture

CRONUS, London RC.

Jack S. Richins
Kensington Street, 22
London, N12 5XY
Great Britain

+44-999 154642

Document Date	Due Date	Payment Terms
28 February 2023	14 March 2023	Net 14 days

No.	Description	Quantity	Unit	Unit Price Excl. VAT	VAT %	Line Amount Excl. VAT
MIKI_034	Cradle	1	Piece	100,00	10	100,00
MIKI_034	Cradle	5	Piece	90,00	10	450,00
MIKI_034	Cradle	8	Piece	90,00	-5%	684,00
MIKI_034	Cradle	10	Piece	80,00	-10%	720,00
Subtotal						1 954,00
Invoice Discount						-195,40
Total £ Excl. VAT						1 758,60
10% VAT						175,86
Total £						1 934,46



Pay with PayPal (NOTE: This is a test invoice. Therefore, no actual money transfer will be made.)

G/L Entries from Customer Ledger entries

Customer Card->Ctrl-F7->Entry->Find entries

Show Related Entries		Find	Print...	Actions	Fewer options		
Related Entries							No. of Entries
→	Posted Sales Invoice	:					1
	G/L Entry	:					5
	VAT Entry	:					2
	Cust. Ledger Entry	:					1
	Detailed Cust. Ledg. Entry	:					1
	Value Entry	:					4

Discount Granted G/L Account

Posting Date ↓	Source Code	G/L Account No. ↓	Description	Department Code	Project Code	Additional-Currency Amount	Gen. Posting Type	Gen. Bus. Posting Group	Prod. Post... Gro...	Amount
2023/02/28	SALES	6910	Order 1312			0,00	Sale	DOMESTIC	RETAIL	116,00
→ 2023/02/28	:	6110	Order 1312			0,00	Sale	DOMESTIC	RETAIL	-1 874,60
2023/02/28	SALES	5611	Order 1312			0,00				-187,46
2023/02/28	SALES	5611	Order 1312			0,00				11,60
2023/02/28	SALES	2310	Order 1312			0,00				1 934,46

Value entries after sales

Show Related Entries	Find	Print...	Actions
Related Entries			
Posted Sales Invoice			
G/L Entry			
VAT Entry			
Cust. Ledger Entry			
Detailed Cust. Ledg. Entry			
→	Value Entry		

Posting Date ▼	Valuation Date	Variance Type	Item Ledger Entry Type	Entry Type	Adj...	Document Type	Document No. ↑ ▼	Order No.	Item Charge No.	Description	Sales Amount (Actual)	Cost Posted to G/L (ACY)
<u>2023/02/28</u>	∴ 2023/02/28		Sale	Direct Cost	<input type="checkbox"/>	Sales Invoice	103229				90,00	0,00
2023/02/28	2023/02/28		Sale	Direct Cost	<input type="checkbox"/>	Sales Invoice	103229				405,00	0,00
2023/02/28	2023/02/28		Sale	Direct Cost	<input type="checkbox"/>	Sales Invoice	103229				615,60	0,00
2023/02/28	∴ 2023/02/28		Sale	Direct Cost	<input type="checkbox"/>	Sales Invoice	103229				648,00	0,00

**Original Unit price = 684 , VAT 10% = 68,4 and
Selling price without VAT = 615,60 = 684-68,4**

Next new item type cradle

Prices & Sales		Show less	
Unit Price	<input type="text" value="0,00"/>	Sales Prices & Discounts	Create New...
Unit Price Excl. VAT	<input type="text" value="0,00"/>	Allow Invoice Disc.	<input checked="" type="checkbox"/>
Price Includes VAT	<input type="checkbox"/>	Item Disc. Group	RESALE ▾
Price/Profit Calculation	<input type="text" value="Profit=Price-Cost"/> ▾	Sales Unit of Measure	PCS ▾
Profit %	<input type="text" value="0,00"/>	Sales Blocked	<input type="checkbox"/>

So after buying with Item journal we will have two cradles with the same Item Discount Group = Resale. Both cradles have also dimension Furniture with Dimension Value =Cradle

Setup of discounts from item

- Types of settings (combinations)

For whom	What for?	Unit price	Line discount
Customer	Item		
Customer Discount Group	Item		
Customer	Item Discount group	not allowed	
Customer Discount Group	Item Discount Group		
All Customers	Item		
All Customers	<u>Item Discount Group</u>		

Setup of discounts from item I

← Item Card | Work Date: 2023/02/28

MIKI_035 · Cradle for famous babies

Process Item Prices & Discounts Request Approval **Actions**


Item ▾ **Sales Prices & Discounts** ▾ Purchase Prices & Discounts ▾









Sales Prices

No. 035

Description Cradle for famous babies

Sales Discounts

← Price List Lines | Work Date: 2023/02/28 ✓ Saved 

 Search  Edit List  Verify Lines... ** Sales Price Lists**  Sales Job Price Lists   

Price List Code ↑	Price List Description	Status	Assign-to Type	Assign-to	Product Type	Product No
(There is nothing to show in this view)						

Setup of discounts from item card II

Sales Price Lists | Work Date: 2023/02/28

Search **New** Manage

Code ↑	Description	Status	Allow Upd... Def...	Defines	Currency	Assign-to Type	Assign-to
S00001	⋮ Default price list.	Active	<input checked="" type="checkbox"/>	Price & Dis...		(All)	
S00002	TEST Ralph	Draft	<input type="checkbox"/>	Price & Dis...	ZAR	Customer	C00080
S00003	Training SP List_001	Active	<input type="checkbox"/>	Price & Dis...		All Custom...	
S00004	Discounts for cradle type furnit...	Active	<input type="checkbox"/>	Price & Dis...		Customer	C00200



Setup of discounts from item II

General Sho

Code S00005 ... Status **Active**

Description Cradles Currency Code

Assign-to Type Customer Starting Date

Assign-to **C00200** ... Ending Date

VAT

VAT Bus. Posting Gr. (Price) DOMESTIC **Line Defaults**

Price Includes VAT Allow Updating Defaults

View Allow Invoice Disc.

View Columns for Price & Discount Allow Line Disc.

Lines | **Manage** ↻

Product Type	Product No.	Description	Variant Code	Work Type Code	Unit of Measure Code	Minimum Quantity	Defines	Unit Price	Allow Line Disc.	Line Discount %	Allow Invoice Disc.
→ Item Discount ...	RESALE	Resale				3	Discount	0,00	<input type="checkbox"/>	10,00	<input type="checkbox"/>

Sales Order Line (applied Item Discount Group)

1st part of the line

Lines	Manage	Line	Order	NVR CBL Service	Fewer options									
Type	No.	Item Reference No.	Catalog	Description	Line Discount Amount	Allow Invoice Disc.	Drop Ship...	Asse... Order No.	Pur... Code	Special Order	Location Code	Quantity		
Item	:	MIKI_034	<input type="checkbox"/>	Cradle for very small babi...	30,00	<input checked="" type="checkbox"/>	<input type="checkbox"/>			<input type="checkbox"/>		3		
→ Item	:	MIKI_035	<input type="checkbox"/>	Cradle for famous babies	30,00	<input checked="" type="checkbox"/>	<input type="checkbox"/>			<input type="checkbox"/>		3		

2nd part of the line

Quantity	Appl.-to Item Entry	Qty. to Assemble to Order	Reserved Quantity	Appl.-from Item Entry	Unit of Measure Code	Unit Price Excl. VAT	Line Discount %	Line Amount Excl. VAT
3	0	–	–	0	PCS	100,00	10	270,00
3	0	–	–	0	PCS	100,00	10	270,00

Best Price Calculation -> home study


After you record Special prices and line discounts for sales and purchases, **Business Central** calculates the best price on sales and purchase documents, and on job and item journal lines.

The best price is the **lowest price** with the **highest line discount** allowed on a given date. Business Central calculates best prices when it adds unit prices and the line discount percentages on document and journal lines.

Item Price List

price list




On current page (Sales Order Processor)

 [Price List](#)
View a list of your items and their prices, for example, to send to customers. You can create the list for specific customers, campaigns, currencies, or other criteria.

Go to Pages and Tasks

- > [Sales Price Lists](#) Lists
- > [Purchase Price Lists](#) Lists
- > [Sales Job Price Lists](#) Lists

Go to Reports and Analysis

-  [Price List](#) Reports and Analysis
-  [Item Price List](#) Reports and Analysis
-  [Resource Price List](#) Reports and Analysis

Item Price list

Item Price List 🔖 ↗ ✕

Printer (Handled by the browser) ▾

Options

Date 2023/02/28 📅

Price Calculation Method Lowest Price ▾

Price Calculation Handler Business Central (Version 16.0) ⋮

Assign-to Type Customer ▾

Assign-to C00200 ⋮

Currency Code ▾

Filter: Item

× Item Disc. Group RESALE ▾

+ Filter...

Filter totals by:

+ Filter...

Send to... Print Preview Cancel

Price List

Price List		Wednesday, 22 February 2023				
As of 28 February 2023		Page 2 / 2 NAVERTICA				
Customer C00200 The Kingdom of Furniture						
Item No.	Description	Unit of Measure	Minimum Quantity	Unit Price	Line Discount %	VAT
1988-S	SEOUL Guest Chair, red	PCS		125,10		Excl.
		PCS	3		10,00	
1996-S	ATLANTA Whiteboard, base	PCS		906,70		Excl.
		PCS	3		10,00	
2000-S	SYDNEY Swivel Chair, green	PCS		123,30		Excl.
		PCS	3		10,00	
80100	Printing Paper	BOX		5,70		Excl.
		BOX	3		10,00	
80102-T	17" M780 Monitor	PCS		11,20		Excl.
		PCS	3		10,00	
80103-T	19" M009 Monitor	PCS		22,90		Excl.
		PCS	3		10,00	
80208-T	Microsoft Intellimouse	PCS		2,90		Excl.
		PCS	3		10,00	
80216-T	Ethernet Cable	PCS		0,80		Excl.
		PCS	3		10,00	
80218-T	Hard disk Drive	PCS		22,90		Excl.
		PCS	3		10,00	
MIKI_034	Cradle for very small babies	PCS	5	90,00		Excl.
		PCS	8	90,00		Excl.
		PCS	10	80,00		Excl.
		PCS	5			
		PCS	8		5,00	
		PCS	10		10,00	
		PCS	3		10,00	
MIKI_035	Cradle for famous babies	PCS		0,00		Excl.
		PCS	3		10,00	

Our model

1980



2010



End of the section

(Discounts new version)



This is the end
Beautiful friend
This is the end
My only friend, the end...

So why worry now