

# LECTURE 7

## Introduction to Econometrics

### Omitted & Irrelevant Variables

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# SPECIFICATION OF A REGRESSION

- ▶ We discussed the specification of a regression equation
- ▶ **Specification** consists of choosing:
  1. correct independent variables
  2. correct functional form
  3. correct form of the stochastic error term
- ▶ A **specification error** occurs if any of these choices is wrong
- ▶ In lecture 6, we discussed the correct functional form. Now we will learn how to deal with the other two in today's and the following two lectures.

## ON TODAY'S LECTURE

- ▶ We will talk about the problem of **not adding relevant** independent variables or **adding irrelevant** independent variables
- ▶ We will learn that
  - Omitting a relevant variable brings bias to our estimates of the other coefficients
  - Including an irrelevant variable increase the variance of our estimates of the other coefficients
  - Since in real estimation, it is often hard to judge whether or not to include a variable, we need economic theory and statistical tools to decide

# OMITTING RELEVANT VARIABLES

- We omit a variable when we

forget to include it

do not have data for it

- This misspecification results in

not having the coefficient for this variable

biasing estimated coefficients of other variables in the equation → **omitted variable bias**

## OMITTED VARIABLES

- Where does the omitted variable bias come from?
- True model:

$$y_i = \beta x_i + \gamma z_i + u_i$$

- Model as it looks when we omit variable  $z$ :

$$y_i = \beta x_i + \tilde{u}_i$$

implying

$$\tilde{u}_i = \gamma z_i + u_i$$

- We assume that  $Cov(u_i, x_i) = 0$ . But it does not guarantee that  $Cov(\tilde{u}_i, x_i) = 0$  is also true. Because of correlation among independent variables, it can be

$$Cov(\tilde{u}_i, x_i) = Cov(\gamma z_i + u_i, x_i) = \gamma Cov(z_i, x_i) \neq 0$$

- The classical assumption is violated  $\Rightarrow$  biased (and inconsistent) estimate!!!

## OMITTED VARIABLES

- For the model with omitted variable:

$$E(\hat{\beta}^{\text{omitted model}}) = \beta + \text{bias}$$

- The bias is

$$\text{bias} = \gamma \times \alpha$$

- Coefficients  $\beta$  and  $\gamma$  are from the true model:

$$y_i = \beta x_i + \gamma z_i + u_i$$

- Coefficient  $\alpha$  is from a regression of  $z$  on  $x$ :

$$z_i = \alpha x_i + e_i$$

- The bias disappears only if either  $\gamma = 0$  or  $\alpha = 0$ .
  - If  $\gamma = 0$ , it is no more the problem of omitting relevant variable
  - Mostly  $\alpha \neq 0$  because non-perfect collinearity among independent variables.

## OMITTED VARIABLES

- **Intuitive explanation:**
  - **if we leave out an important variable from the regression ( $\gamma \neq 0$ ), coefficients of other variables are biased unless the omitted variable is uncorrelated with all included dependent variables ( $\alpha \neq 0$ ).**
  - **the included variables pick up some of the effect of the omitted variable (if they are correlated), and the coefficients of included variables thus change causing the bias.**
  - **Example: what would happen if you estimated a production function with capital only and omitted labour?**

## OMITTED VARIABLES

- Example: estimating the price of chicken meat in the US

$$\hat{Y}_t = 31.5 - \frac{0.73}{(0.08)} PC_t + \frac{0.11}{(0.05)} PB_t + \frac{0.23}{(0.02)} YD_t$$

$$R^2 = 0.986 \quad , \quad n = 44$$

- $Y_t$  ... per capita chicken consumption  
 $PC_t$  ... price of chicken  
 $PB_t$  ... price of beef  
 $YD_t$  ... per capita disposable income



## OMITTED VARIABLES

- When we omit price of beef:

$$\hat{Y}_t = 32.9 - \frac{0.70}{(0.08)} PC_t + \frac{0.27}{(0.01)} YD_t$$

$$R^2 = 0.895 \quad , \quad n = 44$$

- Compare to the true model:

$$\hat{Y}_t = 31.5 - \frac{0.73}{(0.08)} PC_t + \frac{0.11}{(0.05)} PB_t + \frac{0.23}{(0.02)} YD_t$$

$$R^2 = 0.986 \quad , \quad n = 44$$

- We observe positive bias in the coefficient of  $PC$  (was it expected?)

## OMITTED VARIABLES

- **Determining the direction of bias:  $\text{bias} = \gamma * \alpha$** 
  - **Where  $\gamma$  is a correlation between the omitted variable and the dependent variable (the price of beef and chicken consumption)**
  - **$\gamma$  is likely to be positive**
  - **Where  $\alpha$  is a correlation between the omitted variable and the included independent variable (the price of beef and the price of chicken)**
  - **$\alpha$  is likely to be positive**
- **Conclusion: Bias in the coefficient of the price of chicken is likely to be positive if we omit the price of beef from the equation.**

## OMITTED VARIABLES

- In reality, we usually do not have the true model to compare with
  - Because we do not know what the true model is
  - Because we do not have data for some important variable
- We can often recognize the bias if we obtain some unexpected results
- We can prevent omitting variables by relying on the theory
- If we cannot prevent omitting variables, we can at least determine in what way this biases our estimates

# IRRELEVANT VARIABLES

- A second type of specification error is including a variable that does not belong to the model
- This misspecification
  - does not cause bias
  - but it increases the variances of the estimated coefficients of the included variables

## IRRELEVANT VARIABLES

- True model:

$$y_i = \beta x_i + u_i \quad (1)$$

- **Model as it looks when we add irrelevant z:**

$$y_i = \beta x_i + \gamma z_i + \tilde{u}_i \quad (2)$$

- **We can represent the error term as  $\tilde{u}_i = u_i - \gamma z_i$**
- **but since from the true model  $\gamma = 0$ , we have  $\tilde{u}_i = u_i$  and there is no bias**
- **But the problem:**

$$\text{Var}(\beta^{(2)}) = \frac{\sigma^2}{(1-r_{XZ}^2) \sum_t x_t^2} > \frac{\sigma^2}{\sum_t x_t^2} = \text{Var}(\beta^{(1)})$$

## IRRELEVANT VARIABLES

- **True model:**

$$\hat{Y}_t = 31.5 - 0.73PC_t + 0.11PB_T + 0.23YD_t$$

(0.08)      (0.05)      (0.02)

$$R^2 = 0.986, \quad n = 44$$

- **If we include irrelevant variable interest rate  $R_t$**

$$\hat{Y}_t = 30.0 - 0.73PC_t + 0.12PB_T + 0.22YD_t + 0.17R_t$$

(0.10)      (0.06)      (0.03)      (0.21)

$$R^2 = 0.987, \quad n = 44$$

- **We observe that  $R_t$  is insignificant and standard errors of other variables increase**

## SUMMARY OF THE THEORY

- Bias - efficiency trade-off:

	Omitted variable	Irrelevant variable
Bias	Yes*	No
Variance	Decreases *	Increases*

\* As long as we have correlation between  $x$  and  $z$

## FOUR IMPORTANT SPECIFICATION CRITERIA

Does a variable belong to the equation?

1. *Theory*: Is the variable's place in the equation unambiguous and theoretically sound? Does intuition tell you it should be included?
2. *t-test*: Is the variable's estimated coefficient significant in the expected direction?
3.  $R^2$ : Does the overall fit of the equation improve (enough) when the variable is added to the equation?
4. *Bias*: Do other variables' coefficients change significantly when the variable is added to the equation?



## FOUR IMPORTANT SPECIFICATION CRITERIA

- If all conditions hold, the variable belongs in the equation
- If none of them holds, the variable is irrelevant and can be safely excluded
- If the criteria give contradictory answers, most importance should be attributed to theoretical justification
- Therefore, if theory (intuition) says that variable belongs to the equation, we include it (even though its coefficients might be insignificant!).

## EXAMPLE FOR SPECIFICATION CRITERIA

- Examining the price elasticity of Brazilian coffee

$$\widehat{COF} = 9.1 + 7.8 P_{BC} + 2.4 P_T + 0.0035 Y$$

(15.6)            (1.2)            (0.0010)

$$R^2 = 0.60, \quad n = 25$$

*COF* ... Brazilian coffee consumption

$P_{BC}$  ... price of Brazilian coffee

$P_T$  ... price of tea

$Y$  ... disposable income

## EXAMPLE FOR SPECIFICATION CRITERIA

- Compare the following two regressions:

$$\widehat{COF} = 9.3 + 2.4 P_T + 0.0036 Y$$

(1.0)            (0.0009)

$$R^2 = 0.58, \quad n = 25$$

$$\widehat{COF} = 9.1 + 7.8 P_{BC} + 2.4 P_T + 0.0035 Y$$

(15.6)            (1.2)            (0.0010)

$$R^2 = 0.60, \quad n = 25$$

- It seems almost all four criteria in this case does not hold (except theory),  $P_{BC}$  is irrelevant variable, and we will conclude that Brazilian coffee is price inelastic.

## EXAMPLE FOR SPECIFICATION CRITERIA

- But what if we add variable price of Colombian coffee ( $P_{CC}$ )?

$$\overline{COF} = 10.0 + 8.0 P_{CC} - 5.6 P_{BC} + 2.6 P_T + 0.0030 Y$$

(4.0)            (2.0)            (1.3)            (0.0009)

$$R^2 = 0.70, \quad n = 25$$

$$\overline{COF} = 9.1 + 7.8 P_{BC} + 2.4 P_T + 0.0035 Y$$

(15.6)            (1.2)            (0.0010)

$$R^2 = 0.60, \quad n = 25$$

- It seems almost all four criteria in this case hold,  $P_{CC}$  and  $P_{BC}$  are **relevant variables**, and we will conclude that Brazilian coffee is **price elastic**.

## THE DANGER OVERSPECIFICATION

- "If you just torture the data long enough, they will confess."
- If too many specifications are tried:
  - The final result may have the desired properties only by chance
  - The statistical significance of the result is overestimated because the estimations of the previous regressions are ignored.
- How to solve this issue:
  - Keep the number of try of regressions low
  - Focus on theory (very important)
  - Save all regression you tried

## SPECIFICATION TEST

- **Ramsey's Regression Specification Test (RESET)**
  - Allows to detect possible misspecification
  - But cannot detect the source of misspecification
  - Two types of test based on the same intuition:
    - If the equation is correctly specified, nothing is missing in the equation and the residuals are **white noise**.
- Assume we have:

$$y_t = \beta_0 + \beta_1 x_t + \beta_2 z_t + \varepsilon_t$$

## RESET TYPE I

1. Run the regression:  $y_i = \beta_0 + \beta_1 x_i + \beta_2 z_i + \varepsilon_i$
2. Save the predicted values:  $\hat{y}_i = \hat{\beta}_0 + \hat{\beta}_1 x_i + \hat{\beta}_2 z_i$
3. Run the augmented regression:

$$y_i = \beta_0 + \beta_1 x_i + \beta_2 z_i + \gamma_1 \hat{y}_i^2 + \gamma_2 \hat{y}_i^3 + \varepsilon_i$$

(more power can be included)

4. Test a standard F test with null hypothesis  $\gamma_1 = \gamma_2 = 0$ 
  - If we can reject the null hypothesis, there is a misspecification problem in the model
  - Intuition: if the model is correct,  $y$  is well explained by  $x_i$  and  $z_i$  and addition of the predicted values raised to higher powers should not be significant.

## RESET TYPE II

1. Run the regression:  $y_i = \beta_0 + \beta_1 x_i + \beta_2 z_i + \varepsilon_i$
2. Save the predicted values:  $\hat{y}_i = \hat{\beta}_0 + \hat{\beta}_1 x_i + \hat{\beta}_2 z_i$  and the residuals  $e_i = y_i - \hat{y}_i$
3. Run the regression:

$$e_i = \alpha_0 + \alpha_1 \hat{y}_i + \alpha_2 \hat{y}_i^2 + \varepsilon_i$$

(more power can be included)

4. Test the null hypothesis  $\alpha_1 = \alpha_2 = 0$  using F test
  - If we can reject the null hypothesis, there is a misspecification problem in the model
  - Intuition: if the model is correct, residuals should not display any pattern depending on the independent variables.



# SUMMARY

- Omitting a relevant variable brings bias to our estimates of the other coefficients
- Including an irrelevant variable increase the variance of our estimates of the other coefficients
- Since in real estimation, it is often hard to judge whether or not to include a variable, we need economic theory and statistical tools to decide