MUNI ECON

## Cost classification and cost assignment Lecture 2\_2.10.2024





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## **Direct v. indirect costs**

#### direct costs

• can be traced easily and accurately to a cost object

#### indirect costs

- cannot be traced to cost objects
- estimate must be made of the
- resources consumed by cost objects using cost allocations (alokace n.)
- Cost allocation = the process of assigning costs when a direct measure does not exist for the quantity of resources consumed by a particular cost object

## **Direct v. indirect costs**

depends on what is identified as the **cost object** 

any activity for which a separate
 measurement of cost is required
 e.g. cost of making <u>1 piece of product</u>
 e.g. cost of providing <u>1 hour of a service</u>

Product	Smart phone, Tablet computer, SUV Car, Book etc.		
Service	An airline flight from Delhi to Mumbai, Concurrent audit assignment, Utility bill payment facility etc.		
Project	Metro Rail project, Road projects etc.		
Activity	Quality inspection of materials, Placing of orders etc.		
Process	Refinement of crudes in oil refineries, melting of billets or ingots in rolling mills etc.		
Department	Production department, Finance & Accounts, Safety etc.		

## What are the possible unit costs in following industries?

- Automobile?
- Construction of building?
- Chemicals?
- Transport?
- Restaurant?
- Education?
- Hospitals?

## Manufacturing vs. Nonmanufacturing costs

#### Manufacturing cost

#### Nonmanufacturing

- Direct materials
- Direct labour
- Manufacturing overhead
  - Indirect materials
  - Indirect labour
  - Manintenance and repairs on production equipment
  - Heat and light, property taxes, depreciation, insurance on manufacturing facilitites
- Also environmental costs can be differentiated:
  - Waste Disposal
  - Pollution Control
  - Environmental Compliance
  - Energy Costs

- Selling costs
- Administrative costs

#### **Prime cost v. Overheads**

- answer to question how are costs controlled?
- prime costs / per-unit costs
  - occur with each unit of product/hour of service
  - controlled per unit through technical and economic standards (calculations/standars)

 $F \cap N$ 

- **Overheads** opposite to prime cost
  - Manufacturing, administration and marketing
  - controlled through budgets
- Conversion costs
  - Costs of converting raw materials into finished goods

## Links of cost categories



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## **Cost collection system**

normally accounts for costs in two broad stages:

- Accumulates costs by classifying them into certain categories (e.g. labour, materials and overheads).
   Assigns costs to cost objects

#### Traditional cost systems accumulate

#### product costs as follows:

Direct materials	XXX
Direct labour	XXX
Prime cost	XXX
Manufacturing overhead	XXX
Total manufacturing cost	XXX
Non-manufacturing overheads	XXX
Total cost	

XXX

#### **Product and Period Cost**

### **Product costs**

 are attached to the products and included in the stock (inventory valuation).

## **Period costs**

 are <u>not</u> attached to the product and <u>not</u> included in the inventory valuation.

### Treatment of Product and Period Cost



## Treatment of Product and Period Cost

#### **Example**

- production 1000 units at manufacturing cost 10 CZK per unit
- 800 units sold at selling price 20 CZK
- admin expenses 3,000 CZK
- selling expenses 2,000 CZK
- What is the bottom-line?

#### Solution:



#### <u>Balance sheet</u>

2,000 CZK in a closing balance of inventory = products in warehouse/store(room)



## Do product cost always equal to all manafacturing cost?

#### • YES

Absorption costing (also known as full costing)

- traces all manufacturing costs to products
- non-manufacturing overheads as a period cost.

#### • NO

Variable costing (also known as direct or marginal costing)

- traces all variable costs to products
- fixed manufacturing overheads and non-manufacturing overheads as a period cost

## Absorption v. variable costing

#### Some arguments in support of variable costing

- Variable costing provides more useful information for decision-making.
- Variable costing removes from profit the effect of stock changes.
- Variable costing **avoids fixed overheads being capitalized** in unsaleable stocks.

#### Some arguments in support of absorption costing

- Absorption Costing does not understate the **importance of fixed costs**.
- Absorption costing **avoids fictitious losses being reported** (e.g. stocks accumulated for seasonal sales).

#### The debate just for internal reporting!

• External reporting (IFRS, US GAAP) insist on full costing!

### **Product costs**

### = all manufacturing costs

### Full costs (for inventory valuation)

- production 1000 units at manufacturing cost 10 CZK per unit involving variable cost 6 CZK per unit
- 800 units sold at selling price 20 CZK
- admin expenses 3,000 CZK
- selling expenses 2,000 CZK

#### Solution:

# Profit and loss account Sales 16,000 CZK Cost of goods sold (COGS) -8,000 CZK Period costs -5,000 CZK Profit / loss = 3,000 CZK

#### <u>Balance sheet</u>

2,000 CZK in a closing balance of inventory = products in warehouse/store(room)

## NOT all manufacturing costs are product costs

#### Variable costs (for inventory valuation)

- production 1000 units at manufacturing cost 10 CZK per unit involving variable cost 6 CZK per unit
- 800 units sold at selling price 20 CZK
- admin expenses 3,000 CZK
- selling expenses 2,000 CZK

#### Solution:

<u>Profit and loss account</u>	
Sales	16,000 CZK
Cost of goods sold (COGS)	-4,800 CZK
Period costs	-9,000 CZK (incl4.000 CZK fixed manufact.)
Profit / loss	= 2,200 CZK

#### Balance sheet

**1,200 CZK** in a closing balance of inventory = products in warehouse/store(room)

## Variable v. Fixed Cost

#### Variable costs:



## Variable v. Fixed Cost



## Classification by cost behaviour

- Important to predict costs and revenues at different activity levels for many decisions.
- Variable costs
- Fixed costs
- Semi-fixed costs are fixed within specified activity levels, but they
  eventually increase or decrease by some constant amount at critical activity
  levels.
- **Semi-variable** costs (=mixed cost) include both a fixed and a variable component (e.g. telephone charges).
- the classification of costs depends on the time period involved.

## Semi-variable (=mixed) costs

Semi-variable costs



## Semi-variable cost How to separate var. and fix.c.?

## high-low method regression analysis

(ordinary least square method)

inspection of accounts

## **Fixed Costs**

#### more detailed classification:

- sunk fixed costs (=unavoidable)
  - costs of resources already acquired
  - (e.g. depreciation)
  - connected with establishing the production capacity

avoidable fixed costs

incured when the produciton **capacity is running** (e.g. wages of supervisors, servicemen, heating, lighting) fixed, but can be avoided if production stops completely

## **Semi-fixed Costs**



Activity level

#### wicroeconomic toundations



Shape of the total cost function (initial Curvilinear variable cost function steep rise, levels off, followed by a further 1. Output levels between 0 and Q1 steep rise) = Increasing returns to scale

#### The total revenue

(line initially rises steeply, then levels off and declines)

Curvilinear graph results in

two break-even points.

- 2.Output levels between Q1 and Q2
- = Constant returns to scale

3.Output levels beyond Q2 = **Decreasing returns to scale** 

## **Relevant v. irrelevant costs and revenues**

**relevant** = future costs and revenues that will be

changed by a decision

#### irrelevant costs and revenues will not be changed

Example

Materials previously purchased for £100 have no alternative use other than being converted for sale at a cost of £200. The sale proceeds after conversion would be £250.

Convert or not convert?

## Avoidable vs. Unavoidable/sunk costs

#### more detailed classification:

```
sunk costs (=unavoidable)
```

costs of resources already acquired

(e.g. depreciation)

connected with establishing the production capacity

avoidable costs

incured when the produciton **capacity is running** (e.g. wages of supervisors, servicemen, heating, lighting) fixed, but can be avoided if production stops completely

## **Opportunity costs**

#### **Opportunity costs**

measures the opportunity that is lost or sacrificed when the choice of one course of action requires that an alternative course of action is given up.

#### **Incremental** v. Marginal

#### costs/revenues

Incremental (přírůstkové)

= additional costs/revenues from the production of a <u>group</u> of additional units.

Marginal (marginální/mezní)

= additional costs/revenues from the production of <u>one</u> additional unit of output

2.28 Intermediate: Sunk and opportunity costs for decisionmaking. Mrs Johnston has taken out a lease on a shop for a down payment of £5000. Additionally, the rent under the lease amounts to £5000 per annum. If the lease is cancelled, the initial payment of £5000 is forfeit. Mrs Johnston plans to use the shop for the sale of clothing, and has estimated operations for the next 12 months as follows:

	(£)	(£)
Sales	115000	
Less Value-added tax (VAT)	15000	
Sales less VAT		100000
Cost of goods sold	50000	
Wages and wage related costs	12000	
Rent including down payment	10000	
Rates, heating, lighting and insurance	13000	
Audit, legal and general expenses	2000	
		87000

Net profit before tax

In the figures, no provision has been made for the cost of Mrs Johnston but it is estimated that one half of her time will be devoted to the business. She is undecided whether to continue with her plans, because she knows that she can sublet the shop to a friend for a monthly rent of £550 if she does not use the shop herself.

## Case to solve in pairs

- Explain and identify sunk and opportunity costs
- State the decision ?rs Johnson should make according the information given, supporting your conclusion with a financial statement

#### **Opportunity cost**

• 550 £ \*12-5.000 £ (rent) =1.600 £

#### Sunk cost

• 5.000 £

Costs

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13000

#### **Potential profit calculation**

- Net sales 100.000 £
  - 82.000 £
- Opportunity costs -<u>16.000 £</u>
- Net profit 16.400 £

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## Mutual relations between cost categories

## **Prime v. direct cost**



**Can you provide me some direct overhead example?** 

## Prime v. variable



## Can you provide me some variable

## **Direct v. variable**



## What about some indirect variable

## **Cost assignment methods**





## Indirect cost assignment

## **Cost assignment methods**



## **Example** Furniture Inc.

#### **3 types of products**

- wardrobes
- tables
- drawers

#### annual costs

\$ 2,791,160

How to assign cost to 1 unit of each product?



## per unit: ? USD

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## **Direct Costs**



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## **Indirect Costs**



## Indirect cost allocation Plant-wide overhead rate (1/6)

## Allocation base



 $\sum 7,750$  hours i.e.  $\sum 100\%$ 

## Indirect cost allocation Plant-wide overhead rate (2/6)

## Allocation base



 $\sum$  7,000 hours i.e.  $\sum$  100%

## Indirect cost allocation (3/6)

### Allocation base



## **Plant-wide overhead rate (4/6)**

### Alternative method of computation Allocation base



 $\sum$  7,750 hours

## **Plant-wide overhead rate (6/6)**

#### **Alternative method of computation**

Allocation base = direct labor hoursOutput



## In practice: Multidimensional cost information systems

**Cost accounting system** of a real large firm generates usually **more cost dimensions simultaneously**,

at least for:

1.inventory valuation for internal and external profit measurement
2.managers' decision-making based on relevant information
3.planning, control and performance measurement

# Thank you for your Attention!

