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Information Management: Business Intelligence

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Some facts

- The data volumes are exploding, more data has been created in the **past two years** than in the entire previous history of the human race.
- About **1.7 megabytes** of new information is created every **second** for every human being on the planet, multiplied by 100!
- Internet users create **2.5 quintillion (10^{30}) bytes** of data each day.
- Today it would take a person approximately **181 million years** to download all the data from the internet (download speed of 46Mbps)

Some facts

- Less than **0.5%** of all data is ever analyzed and used.
- Using big data, Netflix saves **\$1 billion per year** on customer retention.

The Characteristics of Valuable Information

Characteristics	Definitions
Accessible	Information should be easily accessible by authorized users so they can obtain it in the right format and at the right time to meet their needs.
Accurate	Accurate information is error free. In some cases, inaccurate information is generated because inaccurate data is fed into the transformation process. [This is commonly called garbage in, garbage out [GIGO].]
Complete	Complete information contains all the important facts. For example, an investment report that does not include all important costs is not complete.
Economical	Information should also be relatively economical to produce. Decision makers must always balance the value of information with the cost of producing it.
Flexible	Flexible information can be used for a variety of purposes. For example, information on how much inventory is on hand for a particular part can be used by a sales representative in closing a sale, by a production manager to determine whether more inventory is needed, and by a financial executive to determine the total value the company has invested in inventory.

The Characteristics of Valuable Information (continued)

Relevant	Relevant information is important to the decision maker. Information showing that lumber prices might drop might not be relevant to a computer chip manufacturer.
Reliable	Reliable information can be depended on. In many cases, the reliability of the information depends on the reliability of the data-collection method. In other instances, reliability depends on the source of the information. A rumor from an unknown source that oil prices might go up might not be reliable.
Secure	Information should be secure from access by unauthorized users.
Simple	Information should be simple, not overly complex. Sophisticated and detailed information might not be needed. In fact, too much information can cause information overload, whereby a decision maker has too much information and is unable to determine what is really important.
Timely	Timely information is delivered when it is needed. Knowing last week's weather conditions will not help when trying to decide what coat to wear today.
Verifiable	Information should be verifiable. This means that you can check it to make sure it is correct, perhaps by checking many sources for the same information.

INFORMATION GROWTH: THE DATA MULTIPLIER EFFECT

HITACHI
Inspire the Next

ALL DATA TYPES

MACHINE DRIVEN

HUMAN DRIVEN

BUSINESS DRIVEN



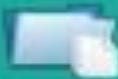
OLTP



EMAIL



DOCUMENTS



WEB LOGS



SOCIAL



SATELLITE
IMAGES



SENSORS



BIO-
INFORMATICS



M2M LOG
FILES



VIDEO



AUDIO

How Will
We Keep
Up?

1X

10X

100X

BI&A 1.0

BI&A 2.0

BI&A 3.0



BIG DATA



VOLUME

DATA SIZE



VELOCITY

SPEED OF CHANGE



VARIETY

DIFFERENT FORMS
OF DATA SOURCES



VERACITY

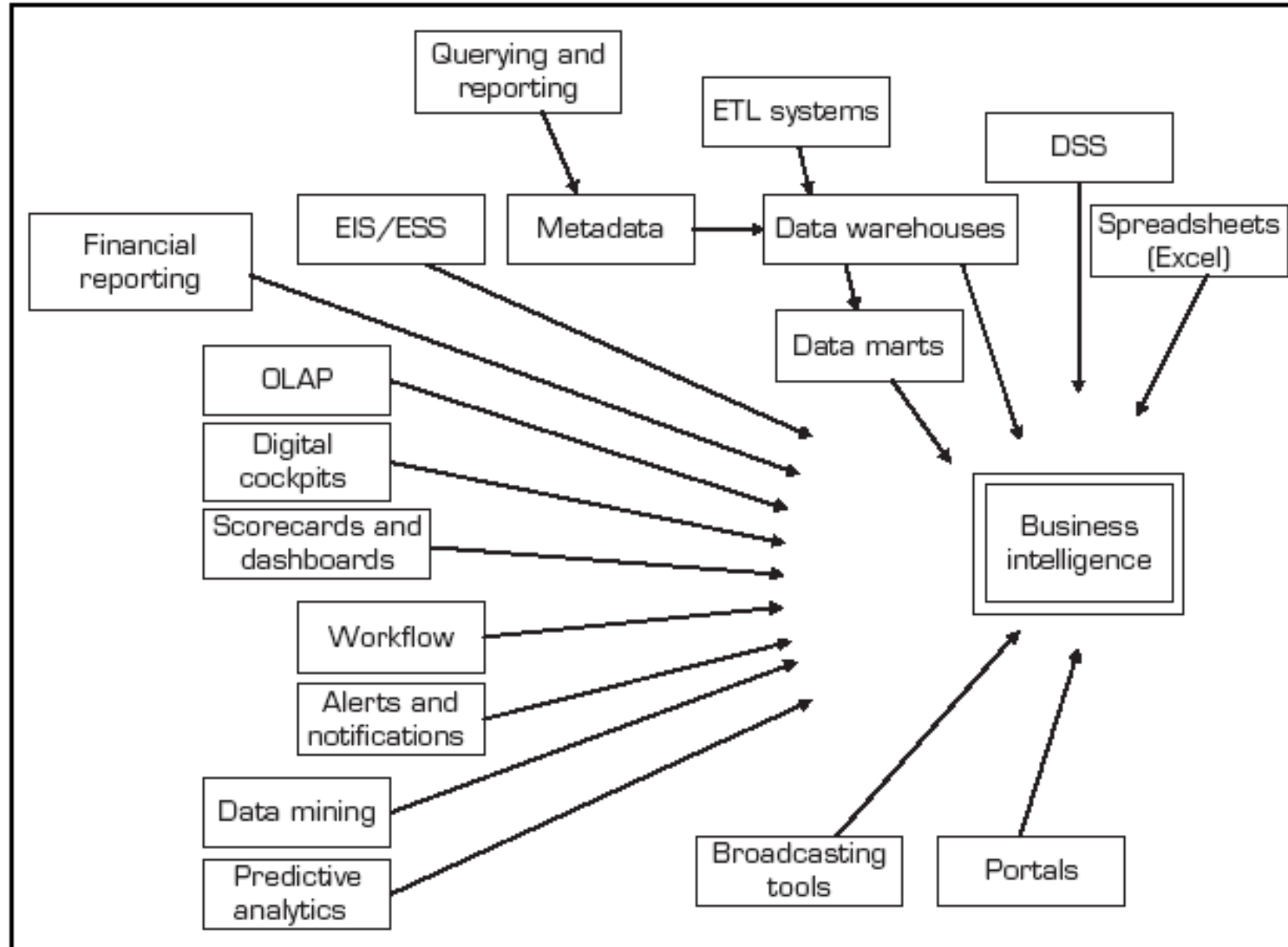
UNCERTAINTY OF
DATA

Business Intelligence & Analytics (BI&A)

BI&A is broadly described as an application of ‘various techniques, technologies, systems, applications, practices, and methodologies, that analyse critical business data’ (Chen, Chiang, & Storey, 2012; Ramanathan et al., 2017) to enable evidence-based problem-solving and recognition within the context of business situations (Holsapple et al., 2014).

What Is Business Intelligence?

FIGURE 1.6 Evolution of BI



A Framework for Business Intelligence

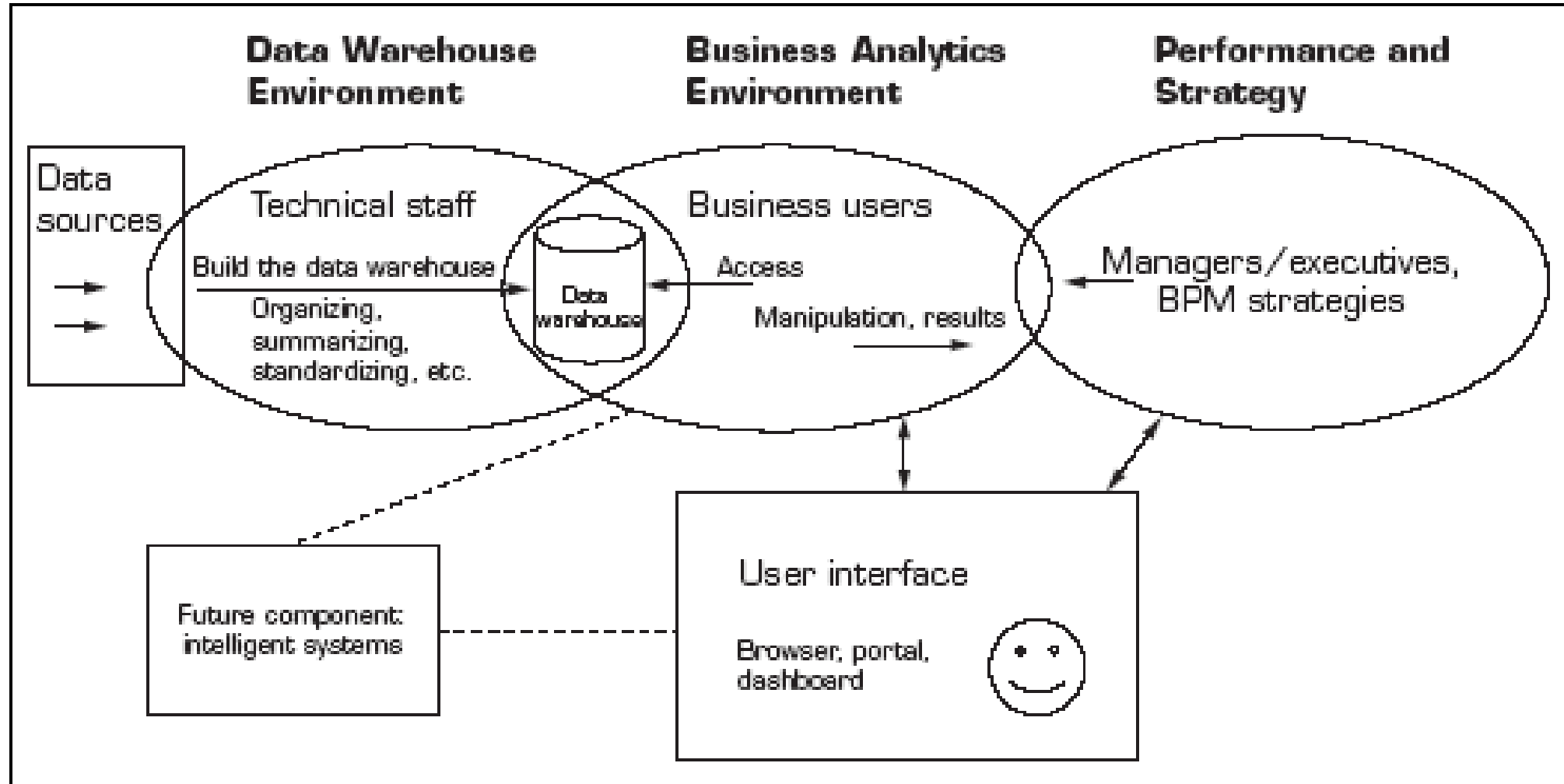
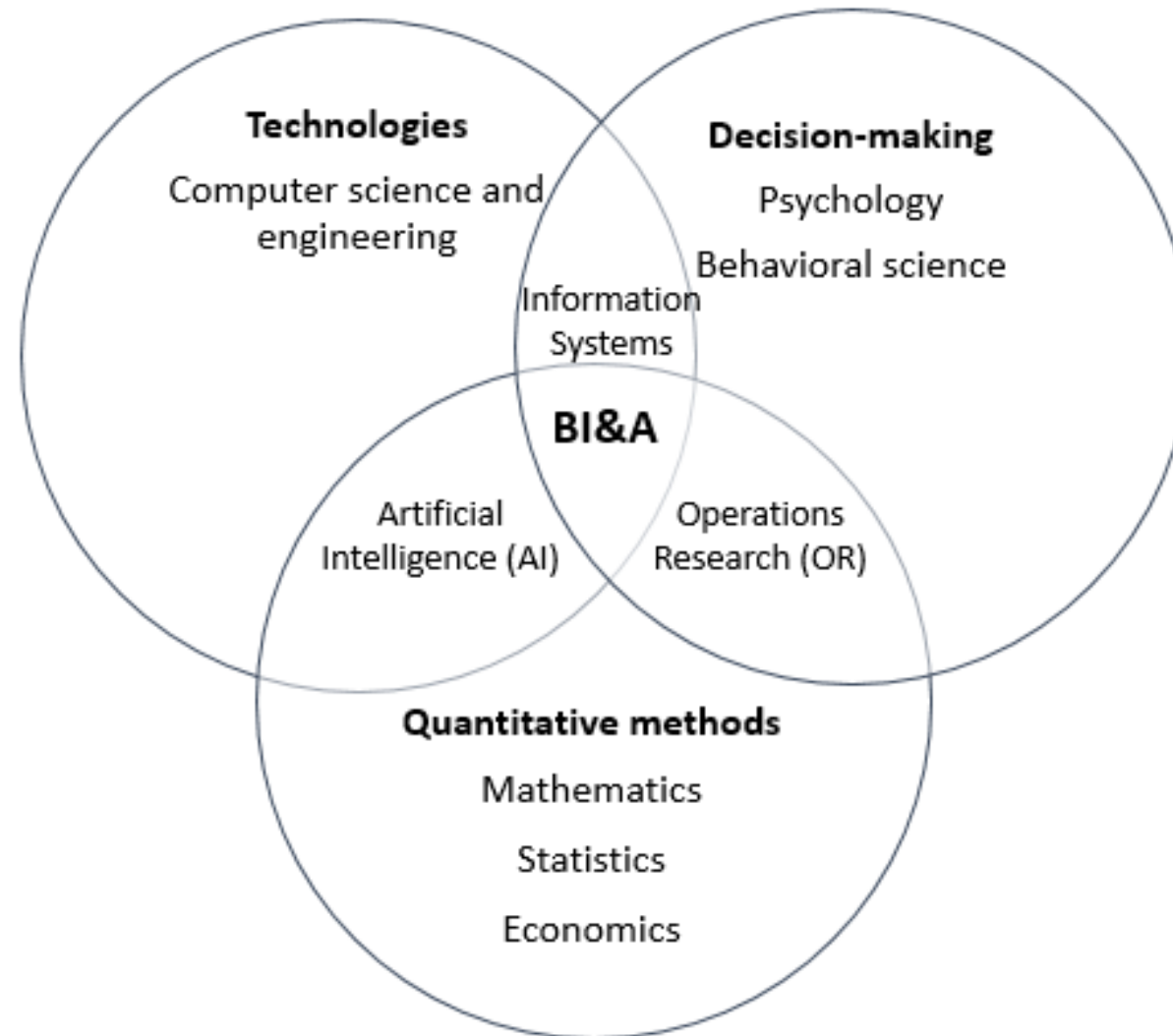
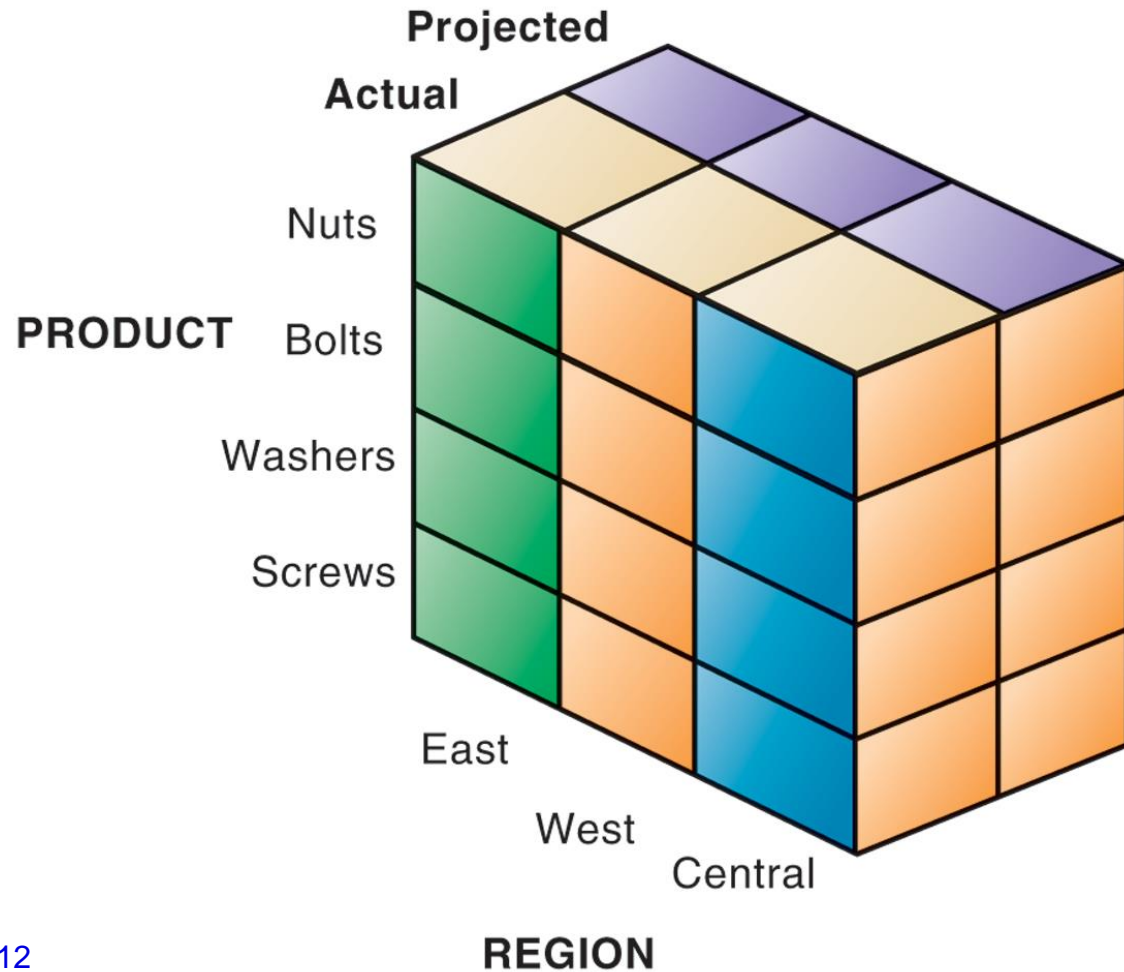


FIGURE 1.7 A High-Level Architecture of BI

Business Intelligence & Analytics (BI&A)



Three types of BI&A: Descriptive Analytics



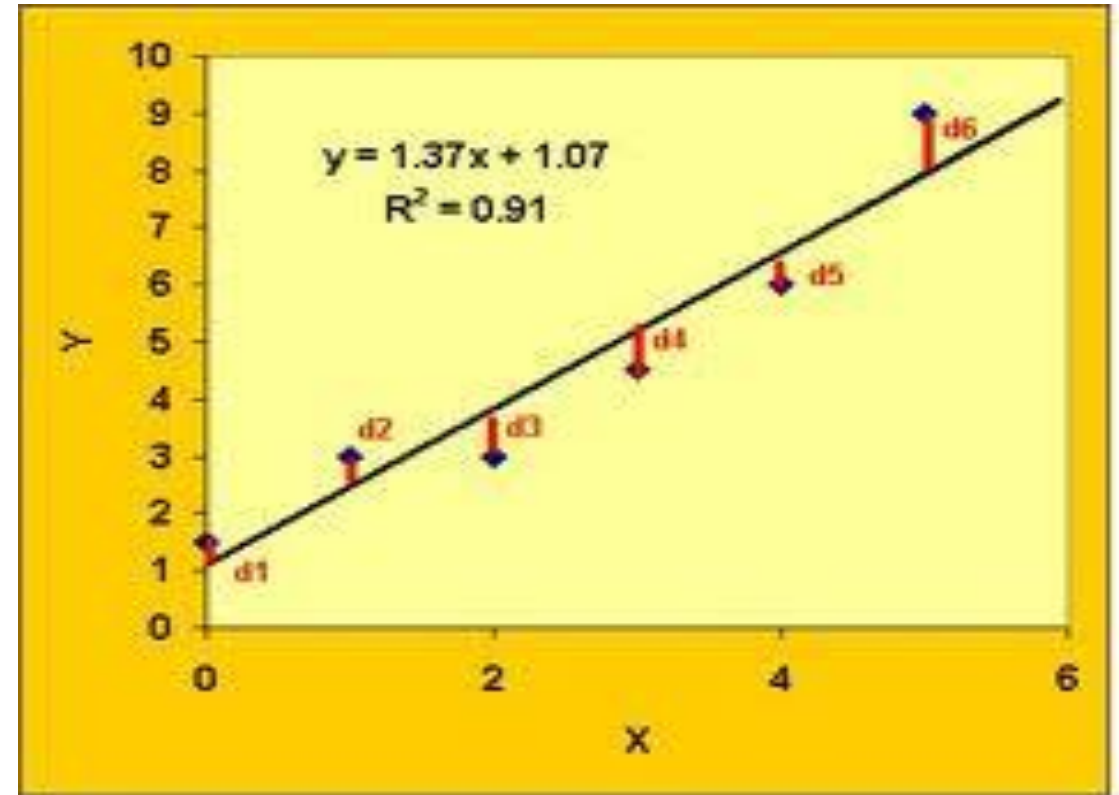
What has occurred?

Line Items	Audio Division		Video Division	
	Budget	Actual	Budget	Actual
Cost of Goods Sold	\$6,861,006.48	\$7,132,961.38	\$4,322,514.74	\$4,526,964.71
Marketing Expense	\$780,179.20	\$756,596.17	\$455,048.05	\$462,815.40
Research and Development Expense	\$538,243.39	\$538,014.73	\$329,890.95	\$336,808.13
Selling Expense	\$1,632,921.64	\$1,579,790.18	\$966,887.49	\$927,970.90
Taxes	\$314,658.05	\$319,390.19	\$202,636.67	\$200,205.01

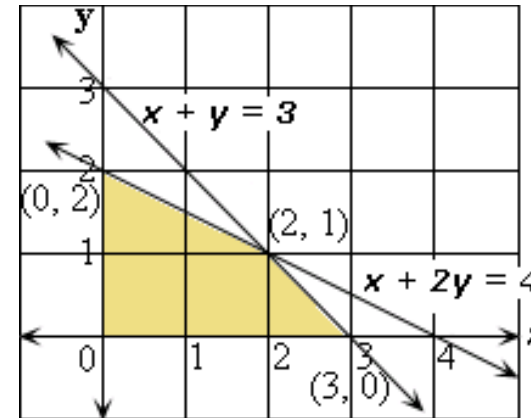
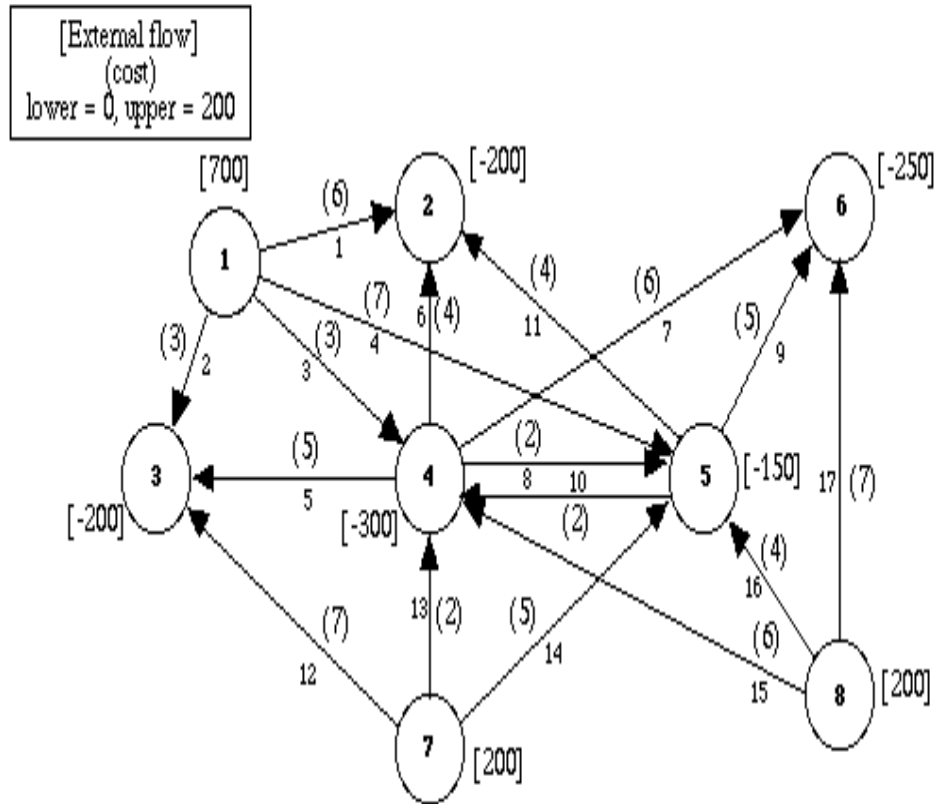
Line Items	Audio Division		Video Division	
	Budget	Actual	Budget	Actual
Cost of Goods Sold	\$2,554,556.31	\$2,700,773.16	\$1,726,031.16	\$1,773,448.08
Marketing Expense	\$294,766.22	\$290,696.70	\$187,757.29	\$176,778.55
Research and Development Expense	\$200,719.90	\$193,236.83	\$134,270.95	\$125,725.88
Selling Expense	\$620,427.30	\$611,649.47	\$405,092.93	\$400,181.91
Taxes	\$130,926.70	\$122,526.31	\$82,450.76	\$80,671.87

Three types of BI&A: Predictive Analytics

What will occur?



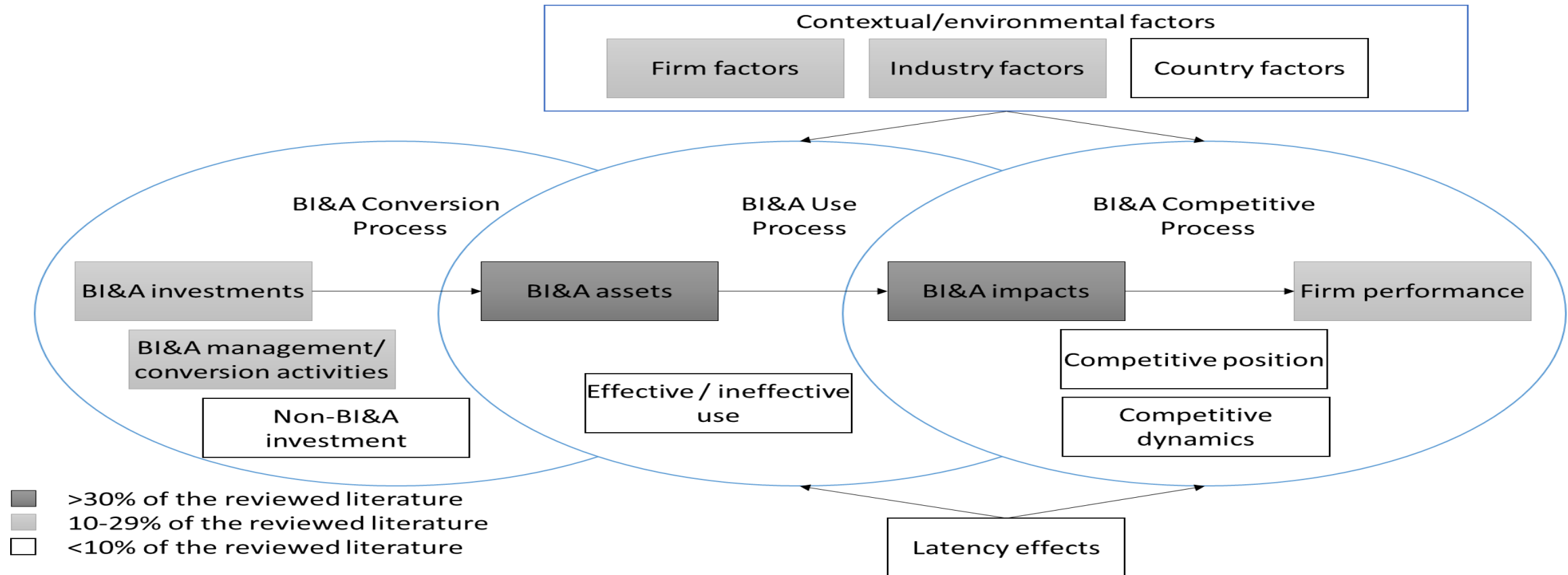
Three types of BI: Prescriptive Analytics

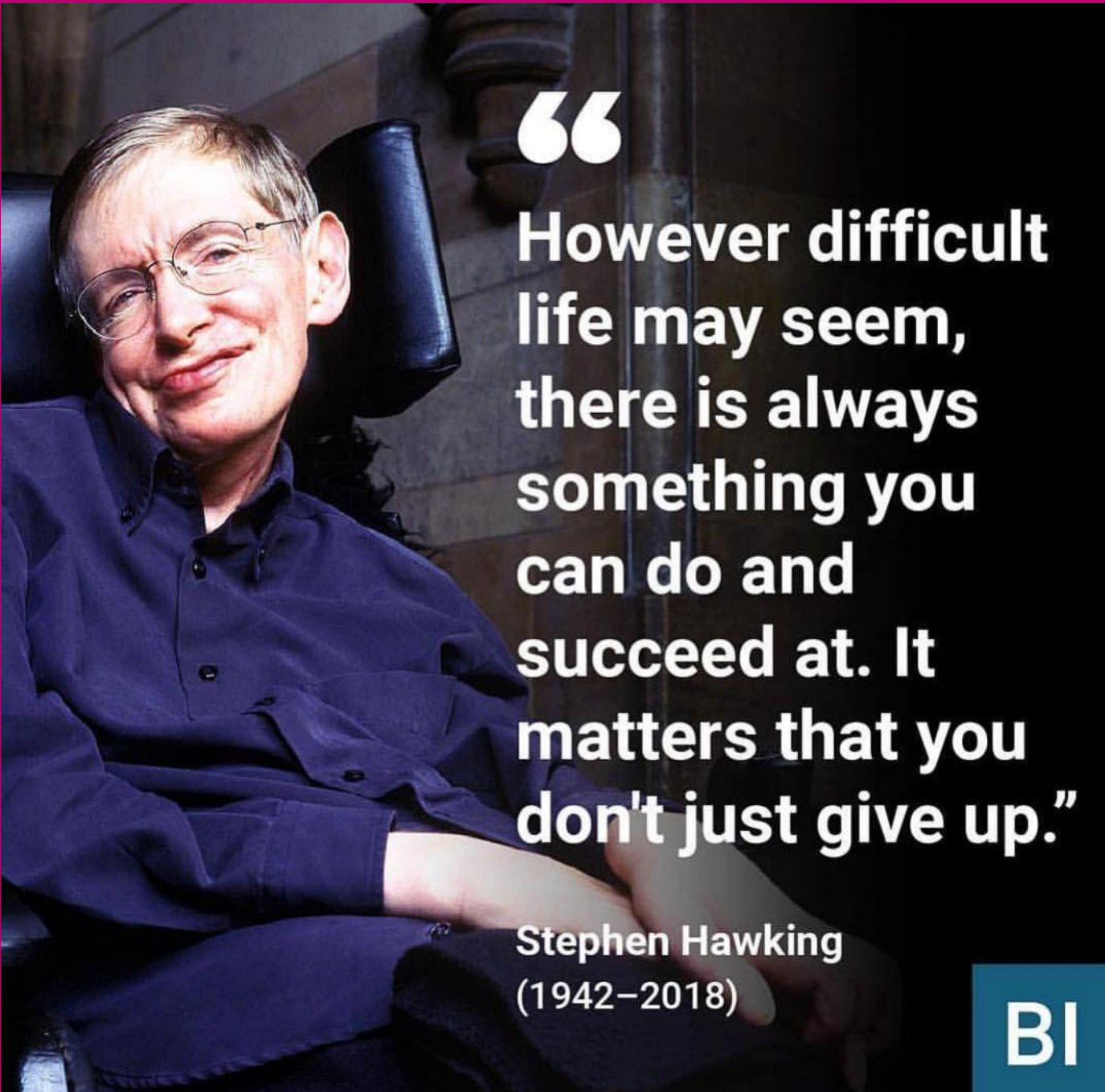


What should occur?

Online shops, Uber, Airlines, Hotels

A framework of how BI creates business value





**“
However difficult
life may seem,
there is always
something you
can do and
succeed at. It
matters that you
don't just give up.”**

**Stephen Hawking
(1942–2018)**

BI

**Thank you for your
attention!**

Questions, comments or remarks?

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