

# Strategy and Leadership PV237

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## Leadership



## In this lesson, we will:

- Discuss what qualities we value in leaders we know
- Discuss whether these are in-born traits or something that can be learned
- Think about our future career and what qualities we will need to succeed
- Plot these qualities on a spider net tool to visualize space for improvement in this highly abstract area
- Formulate SMART goals so we know where to start



# Leadership

Think about someone you consider a leader

What personal characteristics do they have?  
How do they behave/speak/act?

What makes a good leader?  
Can this be learned?

What other observations can you make about him/her?



# Leadership

Imagine yourself in a leadership situation where you are a great leader

How do people that you lead treat you/speak to you?  
Look at you?

What inner mood are you in? How do you feel?  
How will your day look like in this mood?

How do you treat people in this mood differently?  
How will people react to your different approach?



# Leadership Characteristics

## Brainstorming

**Traits**

**Behaviors**

**Which do you believe you possess yourself?**

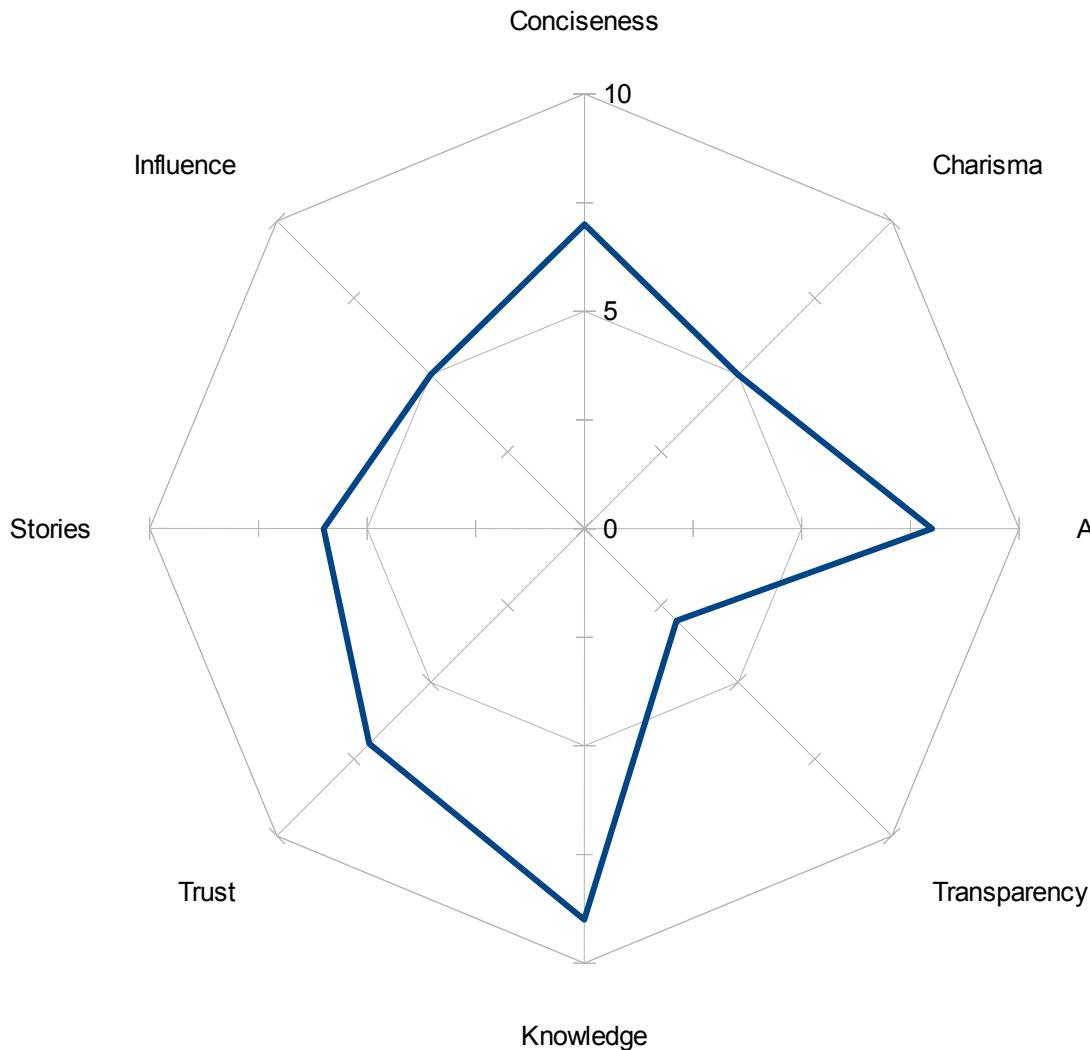
**Which do you need for your next career step?**

**Plot them on a spider net graph (aka coaching wheel)**

**Define SMART development goals**



# Development wheel



## Coaching questions:

- Imagine you've got a courage of a lion for a week. What would you like to do with it? If you use this courage for your goal, what will you achieve?
- Imagine you've changed one of your weaker areas – if big brother was watching you, what would be the first sign you've improved?
- How will others react to your improvements?
- Who will be the first person to notice you've progressed?



# Development objectives

## Setting SMART Goals

- **S**pecific What EXACTLY am I aiming at? What is the smallest step I can take?
- **M**easurable How will I know the goal was achieved?
- **A**chievable What can prevent me? What can help me?
- **R**ealistic On a scale 1-10, how realistically am I going to achieve my goal ...
- **T**ime bound ... by the deadline?

## LOOP & REFRAME

**What is the smallest step I can make now so I feel more confident that I will really achieve my goal?**





# Assignment 3

- **Those who did not attend: Submit your individual work summarized in slide 3 by April 20th**



# Assignment 4

- **Submit first real decision Glo-bus strategic simulation game round**
- **Submit your takeaway from today lesson within 24 hours**

