

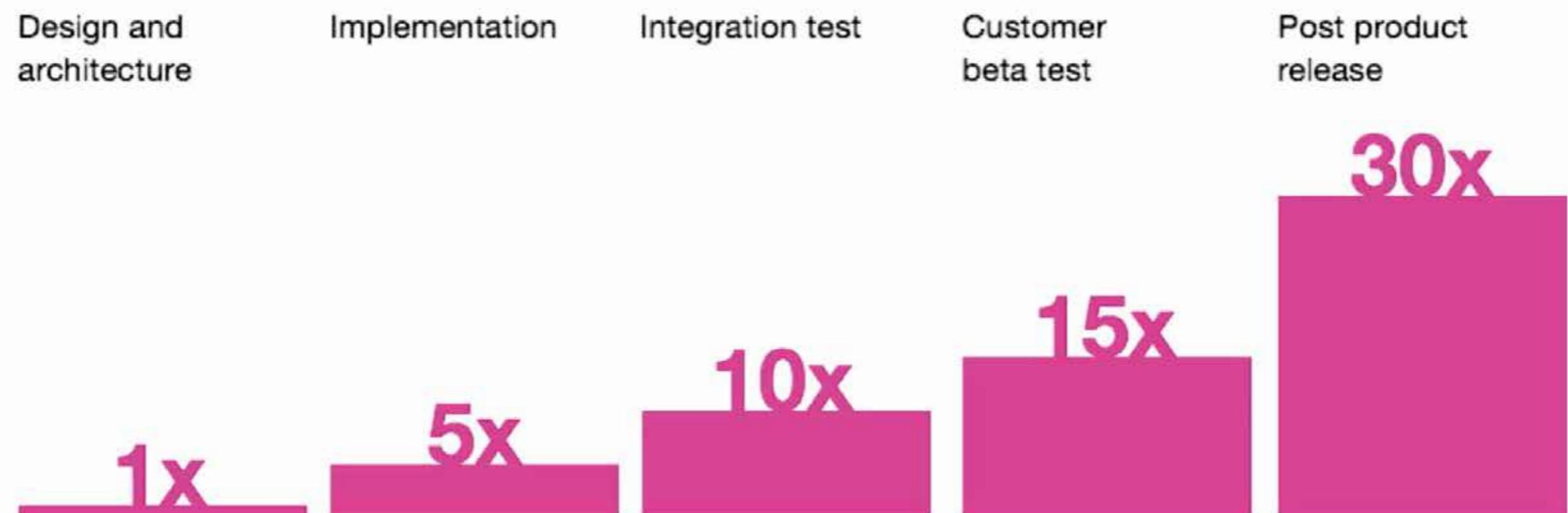
# HUMAN COMPUTER INTERACTION

# PART 5

# EVALUATION

# **WHY SHOULD WE TEST?**

## Estimates of relative cost per re-work



# **WHEN DO WE TEST?**

# **HOW DO WE TEST?**

**<https://100metod.cz/>**

# **NOT GUIDED**

# **EXPERT REVIEW**

**<https://blog.prototypr.io/10-usability-heuristics-with-examples-4a81adag20c>**

**<https://medium.com/@erangatl/10-usability-heuristics-explained-caa5903faba2>**

# A/B TESTING



50 % visitors  
see variation A



Variation A



**23%**  
conversion



50 % visitors  
see variation B



Variation B



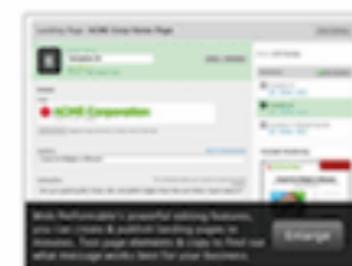
**11%**  
conversion

## ★ Performable

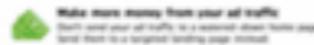
**Stop closing the door on potential customers. Get your message right with Performable.**

Create beautiful landing pages, measure your conversions, and continuously improve your message over time.

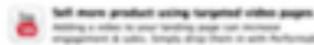
[Get Started Now!](#)



### What can you do with Performable?



**Make more money from your ad traffic**  
Send more ad traffic to a targeted landing page  
Send them to a targeted landing page instead



**Sell more product using targeted video pages**  
Adding a video to your landing page can increase engagement & sales. Simply drag them in with Performable.



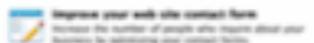
**Acquire more business leads**  
By creating and optimizing your lead acquisition forms, you'll gain more customers and sales.



**Optimize your Google Adwords campaigns**  
By probably optimizing your ad traffic, with Performable you can easily optimize your landing pages as well.



**Get more subscribers to your newsletter**  
Create a great newsletter sign-up page by testing out different variations to find out what works best.



**Improve your web site contact form**  
Increase the number of people who inquire about your business by optimizing your contact forms.

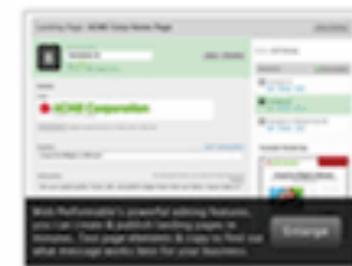
[Get Started Now!](#)

## ★ Performable

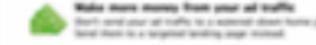
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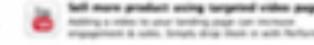
[Get Started Now!](#)



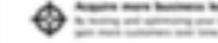
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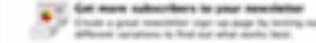
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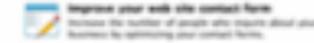
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HAPPY SALE.

All cakes now at 30% off in store and online.



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Free standard shipping.

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Like Page



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HAPPY SALE.

All cakes now at 30% off in store and online.



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Free standard shipping.

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Like Page



Shop Now

# CONTROL

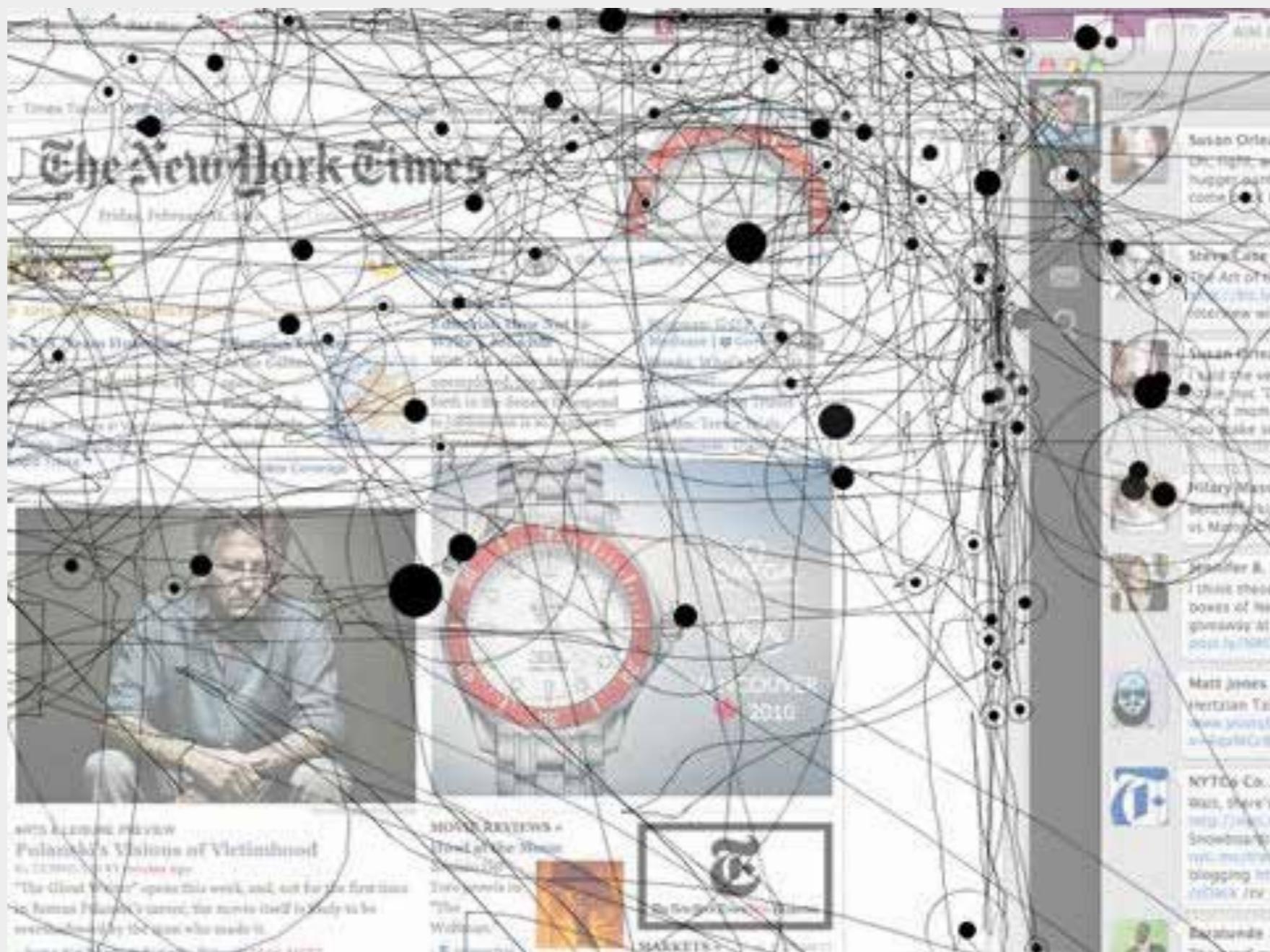
The screenshot shows the official website for the Romney-Ryan campaign. At the top, there's a navigation bar with links for "About", "Issues", "States", "Communities", "News", "Videos", "Get Involved", "Shop", and a prominent red "DONATE" button. Below the navigation is a blue banner with the text "Americans deserve more jobs and more take-home pay." and a link to "Read Mitt's Plan". The main visual is a dark background featuring a large crowd of people and a banner that reads "BE THERE IN TAMPA" with "GOP NATIONAL CONVENTION" underneath. Below the banner, the text "ENTER TODAY FOR YOUR CHANCE TO WIN." is displayed, followed by a red "LEARN MORE" button. At the bottom of the page, there are four call-to-action boxes: "Meet MITT" (with a photo of Mitt Romney and a "LEARN MORE" button), "LEARN the TRUTH" (with text about Mitt's record and a "GO" button), "ROMNEY-RYAN TAXES" (with a "GO" button), and "CAMPAIN UPDATES" (with a "GO" button). Each box has a small "SIGN UP" button at the bottom right.

# STATIC IMAGE WITH FORM

This screenshot shows the same Romney-Ryan campaign website as the first one, but with a key difference: a static image of a crowd and a banner is overlaid with a sign-up form. The form includes the text "ENTER TODAY FOR YOUR CHANCE TO WIN.", an email input field with "info@romneyryan.com", a name input field, and a red "ENTER" button. The rest of the page layout, including the navigation bar, main banner, and call-to-action boxes, remains identical to the first screenshot.

↑ +632%

# **MOUSE TRACKING**





trinity advise

Environ 1 800 000 résultats (0,24 secondes)

- [Tout](#)
- [Images](#)
- [Vidéos](#)
- [Actualités](#)
- [Shopping](#)
- [Plus](#)

Rechercher à proximité de ...

Indiquer lieu

#### Le Web

[Pages en français](#)

Pays : France

[Pages en langue étrangère traduites](#)

[Plus d'outils](#)

- [Trinity Advise | Conseil Internet, Formation Web Marketing, Stages ...](#)  
Conseil e-business et e-marketing, Formations Internet et web marketing, E-commerce et E-communication, Améliorez la visibilité et la performance de votre site ...  
*trinity-advise.com/* - En cache
- [Le cabinet - Trinity Advise](#)  
Trinity Advise est un cabinet d'audit et conseil e-business spécialisé dans ...  
*trinity-advise.com/about/* - En cache
- [Propriétaire de stage, Trinity Advise](#)  
Format de fichier: PDF/Acobe Acrobat  
Trinity Advise conseille ses clients sur le pilotage de la performance ...  
*trinity-advise.com/documents/offre\_stage.pdf*
- [+ Plus de résultats de \*trinity-advise.com\*](#)
- [TRINITY ADVISE - Company Profile | LinkedIn](#)  
TRINITY ADVISE : audit et conseil en e-business et e-marketing, technology management et systèmes d'information. Nos consultants sont aussi formateurs  
*www.linkedin.com/companies/trinity-advise* - En cache
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Réalisation : Pour développer votre chiffre d'affaires et optimiser votre retour sur investissement sur internet, Trinity Advise réalise un diagnostic ...  
*www.trinity-advise.com/* - En cache
- [Trinity Advise - Corporate page | Facebook](#)  
TRINITY ADVISE - Page Facebook - ISEIL E-BUSINESS, E-MARKETING ... Trinity Advise - Corporate page à moins de 1 mois. Informations suivantes : Téléphone, Site web et Adresse ...  
*www.facebook.com/trinityadvise.17116442921038/* - En cache
- [TRINITY ADVISE SI - Conseil - SERVICES - Annuaire entreprises sur ...](#)  
Annuaire des entreprises sur toute la France, TRINITY ADVISE SI dans l'annuaire de l'origine des entreprises sur ...  
*www.annuaire-si.info/*, conseils et services internet, marketing internet, ...  
*www.annuaire-si.info/?accélé=17493* - En cache

# EYE TRACKING

Media: Diapers-01.jpg  
Time: 00:00:00.000 - 00:00:06.033  
Participant Filter: All



## Ex-<sup>®</sup> gentle for the most sensitive skin.

Skin reacts to moisture, add the chemicals and moisture and you have diaper rash.

Baby's unique high-absorbency natural-blend cotton provides cotton-soft, extra thick, gel-free protection for your baby's sensitive skin. The chlorine-free materials and absorbent polymers is non-toxic and non-irritating. Clinically tested and pediatrician recommended for babies with allergies and sensitive skin.



If you are not satisfied with the baby leakage protection, you will get your money back. Read more about our leakfree guarantee at [www.baby.com](http://www.baby.com)

Participant Filter: All  
10.43 secs



## Ex-<sup>®</sup> gentle for the most sensitive skin.

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If you are not satisfied with the baby leakage protection, you will get your money back. Read more about our leakfree guarantee at [www.baby.com](http://www.baby.com)



Less attention

More attention

# ONLINE

# GUIDED

# **USER TESTING**

# **WHAT DO I NEED?**

**hypothesis — think hard!**

**respondents — screening, varied  
prototype**

**place and equipment — think about guerilla**

# **HOW DO WE RECORD THE PROCESS?**

**tables**

**video**

**text**

**mouse/eye tracking**

**know – participant, time, what happened, severity of the problem, ideas to solve the problem**

**it's good to work in pair**

**severity of the problem – blocker, serious, other**

# **NOW!**

**<https://youtu.be/kXuWXw-rbFU?t=51m18s>**

**find two websites that you think you are the only one  
in this rooms who knows it**

**think of two tasks that respondents will have to solve  
speeddate!**

# **HOMEWORK**

**improve your prototypes**

**in two weeks you'll present prototypes to classmates  
and you'll get points**