

# Game theory 1

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Can rational choice explain  
suicide terrorism?

# Many criticisms against Rational choice

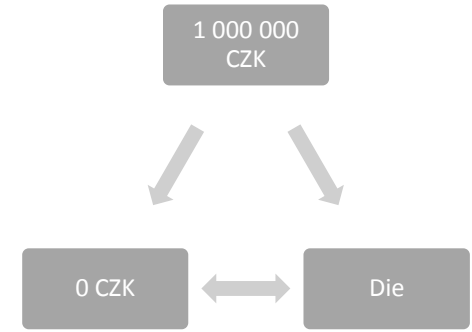
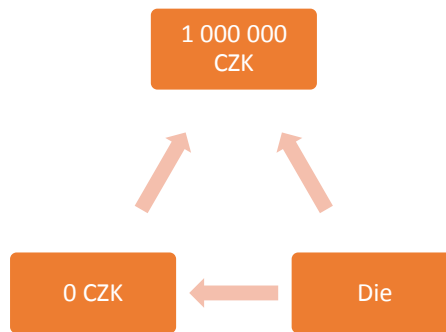
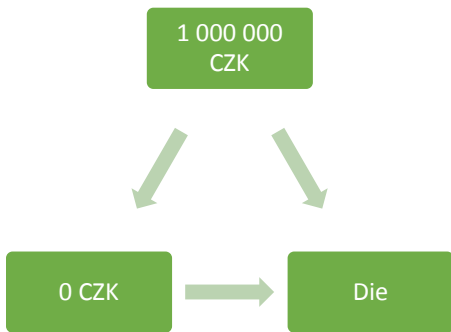
- Common criticism of rational choice – people behave irrationally
- Many times incorrect
- Rationality  $\neq$  Sensibility
- Ordering preferences
- I can mostly prefer taking over the world and least painful death, but equally prefer most painful death and least taking over the world

# Rationality

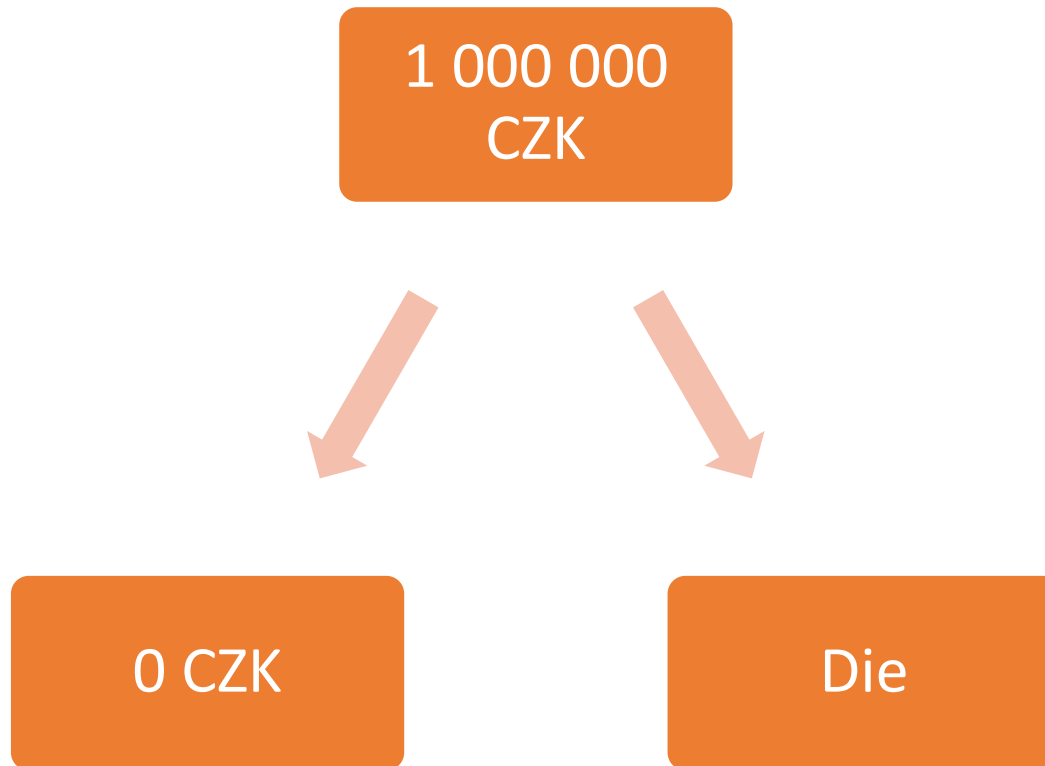
- Defined by two key premises
  - Completeness
  - Transitivity
- Indifferent to normative assessment of preferences and choices

# Completeness

- Preference ordering complete if and only if for any two outcomes X and Y individual:
  - A) Prefers X to Y – strong preference relation
  - B) Prefers Y to X – strong preference relation
  - C) Is indifferent – weak preference relation

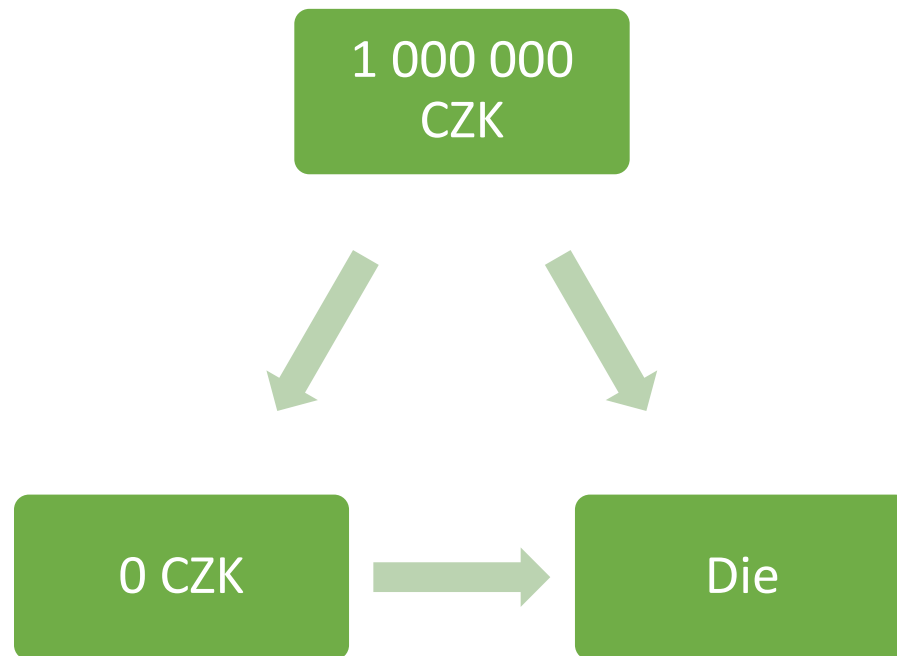


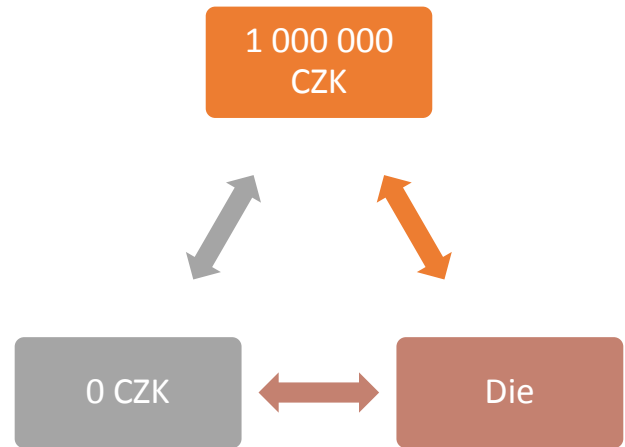
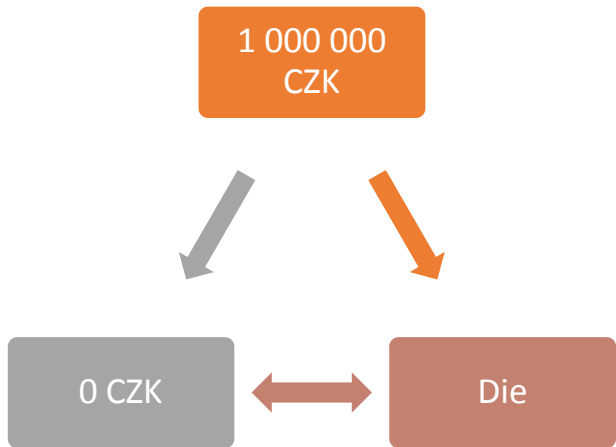
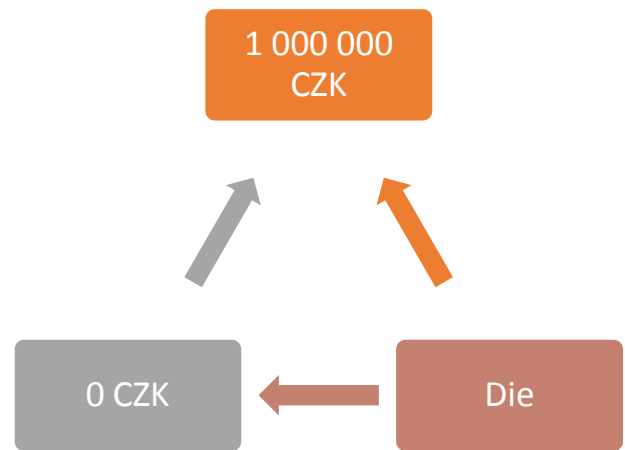
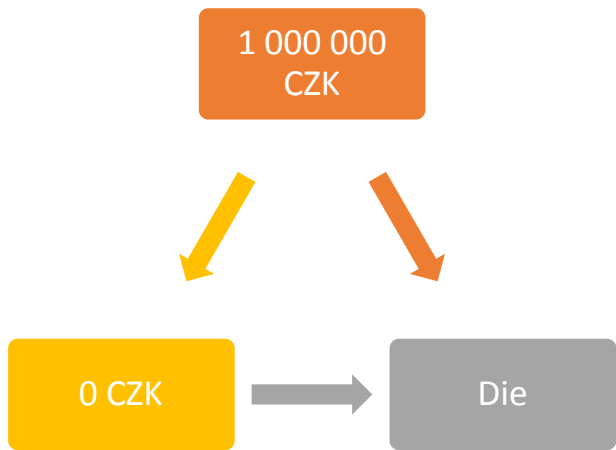
# Incomplete preferences



# Transitivity

- For any three outcomes X, Y and Z, if X is preferred to Y and Y is preferred to Z, X must be preferred to Z

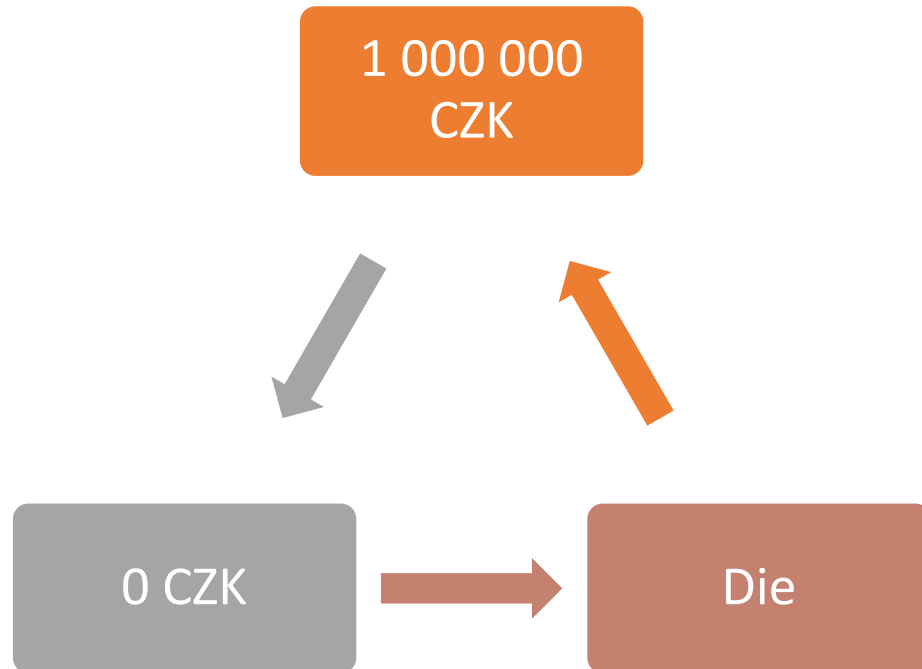






# Intransitive preferences

- Prefer X to Y, Y to Z and Z to X
- Doesn't make sense



# Other notions about preferences

- Preferences over outcomes are stable and do not change in the time of making decision – are fixed
- Preferences are **ordinal** – they order actions but the difference between the two values has no meaning unless they state utility
- Compare two situations
  - $u(C_1) = 1, u(C_2) = 2, u(C_3) = 0$
  - $u(C_1) = 1, u(C_2) = 200, u(C_3) = -50$
- Both situations have same preference ordering
  - $C_2 \succ C_1 \succ C_3$

# Other notions about rationality

- Rational choice theory is not attempting to explain cognitive processes happening in individuals
- Rationality tells nothing about preferences over outcomes
- Rational actors may differ in choices in same situation
- Rational actors can err

# Types of games

# Types of games

- Games of perfect information
- Games of imperfect information
  
- Cooperative games
- Non-cooperative games
  
- Constant-sum game
- Positive-sum game

# Games of perfect/imperfect information

## **Perfect information games**

- All players know other players' strategies available to them
- All players know payoffs over actions
- All players know other players know

## **Imperfect information games**

- Some information about other players' actions is not known to the player

# Cooperative/non-cooperative games

## **Cooperative games**

- Actors are allowed to make enforceable contracts
- Players do not need to cooperate, but cooperation is enforceable by an outside party

## **Non-cooperative games**

- Actors unable to make enforceable contracts outside of those specifically modeled in the game
- Players might cooperate, but any cooperation must be self-enforcing

# Constant-sum/Positive-sum games

## Constant sum games

- Sum of all players' payoffs is the same for any outcome
- Gain for one participant is always at the expense of another
- Special case of zero-sum game where all outcomes involve a sum of all player's payoffs of 0

## Positive-sum games

- Combined payoffs of all players are not the same in every outcome of the game
- Positive-sum game implies that players may have interests in common, to achieve an outcome that maximizes total payoffs.



Introducing a game

# What makes a game the game

- Players
- Actions
- Strategies
- Outcomes
- Payoffs of player

# Game of grades

- Each pair can choose 2 actions:  $\alpha$  or  $\beta$
- If both choose  $\alpha$ , both will receive C
- If both choose  $\beta$ , both will receive B
- If one chooses  $\alpha$  and other  $\beta$ , one will receive A and other D

# Game of grades – my grades

My opponent

		$\alpha$	$\beta$
Me	$\alpha$	C	<b>A</b>
	$\beta$	<b>D</b>	B

# Game of grades – my opponent's grades

My opponent

	$\alpha$	$\beta$
$\alpha$	C	D
$\beta$	A	B

Me

# Game of grades – normal form

My opponent

		My opponent	
		$\alpha$	$\beta$
Me	$\alpha$	C, C	A, D
	$\beta$	D, A	B, B

# Games in normal form

# Normal form representation of a game

- Called also “strategic form” or “matrix form”
- Visualized as a matrix
- Represents a game as if agents were acting simultaneously



# Utilities (Payoffs)

- Grades are not utilities
- Utilities for game:
  - $EU(A) = 3$
  - $EU(B) = 2$
  - $EU(C) = 1$
  - $EU(D) = 0$
- Preference over outcomes:  $A > B > C > D \rightarrow APBPCPD$

# Game of grades with payoffs

My opponent

		My opponent	
		$\alpha$	$\beta$
Me	$\alpha$	1, 1	3, 0
	$\beta$	0, 3	2, 2

# Solution concepts

- Nash Equilibrium
  - Dominant Strategy Equilibrium
  - Pure Strategy Equilibrium
  - Mixed Strategy Equilibrium
- Subgame Perfect Equilibrium
- Bayesian Equilibrium
- Weak Perfect Bayesian Equilibrium

My opponent

$\alpha$

$\beta$

$\alpha$

1, 1

3, 0

Me

$\beta$

0, 3

2, 2

	$\alpha$	$\beta$
$\alpha$	1, 1	3, 0
$\beta$	0, 3	2, 2

My opponent

		My opponent	
		$\alpha$	$\beta$
Me	$\alpha$	1, 1	3, 0
	$\beta$	0, 3	2, 2

My opponent

		My opponent	
		$\alpha$	$\beta$
Me	$\alpha$	1, 1	3, 0
	$\beta$	0, 3	2, 2

My opponent

	$\alpha$	$\beta$
$\alpha$	C, C	A, D
$\beta$	D, A	B, B

Me

# Prisoner's dilemma

- Both players are tempted to defect, since cooperate is strictly dominated by defect
- The outcome of the game is that both players betray the other one and end up choosing  $\alpha$
- Both will end up with outcome that is less preferred than the optimal outcome  $\beta, \beta$  by seeking maximal gain from own action
- $\beta, \beta$  is Pareto Efficient outcome – brings best outcomes for all players – no one could be better-off without making someone worse-off



Dominance

# Dominant Strategy Equilibrium

- Strategy might be dominant

Two types of dominance

- Strict (strong) dominance
- Weak dominance

# Strict dominance

- Player  $i$
  - Payoff  $u_i$
  - Dominant strategy  $s_i$
  - Dominated strategy  $s_i'$
  - Strategy of all other players  $s_{-i}$
- 
- Player  $i$ 's strategy  $s_i'$  is strictly dominated by player  $i$ 's strategy  $s_i$  if and only if
  - $u_i(s_i, s_{-i}) > u_i(s_i', s_{-i})$  for **all**  $s_{-i}$
- 
- utility of playing  $s_i$  against others' strategies  $s_{-i}$  is **greater** than utility of playing  $s_i'$  against others's strategies  $s_{-i}$  for all others' strategies  $s_{-i}$

# Game of grades – strict dominance

My pair

		My pair	
		$\alpha$	$\beta$
Me	$\alpha$	1, 1	3, 0
	$\beta$	0, 3	2, 2

# Weak dominance

- Player  $i$
  - Payoff  $u_i$
  - Dominant strategy  $s_i$
  - Dominated strategy  $s_i'$
  - Strategy of all other players  $s_{-i}$
- 
- Player  $i$ 's strategy  $s_i'$  is weakly dominated by player  $i$ 's strategy  $s_i$  if
  - $u_i(s_i, s_{-i}) \geq u_i(s_i', s_{-i})$  for **all**  $s_{-i}$  and
  - $u_i(s_i, s_{-i}) > u_i(s_i', s_{-i})$  for **some**  $s_{-i}$
- 
- utility of playing  $s_i$  against others' strategies  $s_{-i}$  is **greater or equal to** utility of playing  $s_i'$  against others's strategies  $s_{-i}$  for all others' strategies  $s_{-i}$  and **greater for some** others' strategies  $s_{-i}$

# Game of grades – weak dominance

My pair

		My pair	
		$\alpha$	$\beta$
Me	$\alpha$	1, 1	3, 0
	$\beta$	0, 3	3, 2

Never play dominated strategies

- Dominated strategy **brings lesser payoffs** than dominant strategy
- Dominated strategy brings lesser payoffs **no matter what strategy is selected by other player**
- Can't control minds of others to force them not to play dominant strategy
- Even if **could** control minds of others and be sure they'll play dominated strategy, than **rational to play dominant strategy anyway**



# Choosing numbers

- Choose integer between 1 – 100 incl.
- All numbers will be averaged
- Winner is the one who will be closest to the  $\frac{2}{3}$  of the group's average

# Choosing numbers

- Average = 100
- $2/3$  of average =  $\sim 66.66$
- $X > 67$  is strictly dominated strategy
  - Even if everyone else selected 100
  - One selected 67
  - I selected 68
  - Outcome – 68 is dominated by 67
- What is the rational choice for this game?

If all players were strictly rational,  
result is 1

# I know you know

- I know
  - Numbers above 67 are never rational
- You know that I know
  - You'll never select number above 67, therefore numbers above 46 are never rational either
- I know You know that I know
  - I know that You'll never select above 46, hence I should never select number higher than 30
- You know that I know that You know that I know
  - You know that I won't select above 30, therefore I should never select number above 20

Get into opponent's shoes

# Real life results

- 2012 Game theory online course
- 10 000 + players
- Mean 34
- Mode 50
- Median 33
- Winner 23
- Spikes: 50, 33, 20, 1

Iterated deletion of  
dominated strategies

# Iterated deletion of dominated strategies

- Can delete dominated strategies as if they were not present in the game
- Game becomes simpler than the original one
- Can find equilibriums quickly – games are dominance-solvable



# Game of grades

My pair

		$\alpha$	$\beta$
Me	$\alpha$	1, 1	<del>3</del> , 0
	$\beta$	0, 3	<del>2</del> , 2

My pair

$\alpha$

$\alpha$

1, 1

Me

$\beta$

0, 3

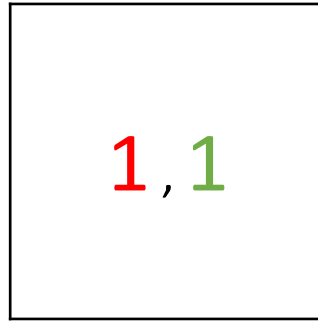
My pair

$\alpha$

Me

$\alpha$

1, 1



This game is dominance-solvable

# Opponent

		Opponent		
		$s_1$	$s_2$	$s_3$
Me	$S_1$	0, 1	-2, 3	4, -1
	$S_2$	0, 3	3, 1	6, 4
	$S_3$	1, 5	4, 2	5, 2

$S_1$  VS  $S_2$

Opponent

		$S_1$	$S_2$	$S_3$
Me	$S_1$	<b>0</b> , 1	-2, 3	4, -1
	$S_2$	<b>0</b> , 3	<b>3</b> , 1	<b>6</b> , 4
	$S_3$	1, 5	4, 2	5, 2

$S_1$  VS  $S_3$

Opponent

		$S_1$	$S_2$	$S_3$
Me	$S_1$	0, 1	-2, 3	4, -1
	$S_2$	0, 3	3, 1	6, 4
	$S_3$	1, 5	4, 2	5, 2

$S_2$  VS  $S_3$

Opponent

		$S_1$	$S_2$	$S_3$
Me	$S_1$	0, 1	-2, 3	4, -1
	$S_2$	0, 3	3, 1	<b>6</b> , 4
	$S_3$	<b>1</b> , 5	<b>4</b> , 2	<b>5</b> , 2



$S_1$  VS  $S_3$

Opponent

		$S_1$	$S_2$	$S_3$
Me	$S_1$	0, <b>1</b>	-2, 3	4, -1
	$S_2$	0, 3	3, 1	6, <b>4</b>
	$S_3$	1, <b>5</b>	4, 2	5, 2

$S_1$  VS  $S_2$

Opponent

		$S_1$	$S_2$	$S_3$
Me	$S_1$	0, 1	-2, 3	4, -1
	$S_2$	0, 3	3, 1	6, 4
	$S_3$	1, 5	4, 2	5, 2

$S_2$  VS  $S_3$

Opponent

		$S_1$	$S_2$	$S_3$
Me	$S_1$	0, 1	-2, <b>3</b>	4, -1
	$S_2$	0, 3	3, 1	6, <b>4</b>
	$S_3$	1, 5	4, <b>2</b>	5, <b>2</b>

# Opponent

		$s_1$	$s_2$	$s_3$
Me	$s_1$	<del>0, 1</del>	<del>-2, 3</del>	<del>4, -1</del>
	$s_2$	0, 3	3, 1	6, 4
	$s_3$	1, 5	4, 2	5, 2

Opponent

		Opponent		
		$s_1$	$s_2$	$s_3$
Me	$s_2$	0, 3	3, 1	6, 4
	$s_3$	1, 5	4, 2	5, 2

$s_1$  vs  $s_3$  after deletion

Opponent

		Opponent		
		$s_1$	$s_2$	$s_3$
Me	$s_2$	0, 3	3, 1	6, 4
	$s_3$	1, 5	4, 2	5, 2

$s_1$  vs  $s_2$  after deletion

Opponent

		Opponent		
		$s_1$	$s_2$	$s_3$
Me	$s_2$	0, 3	3, 1	6, 4
	$s_3$	1, 5	4, 2	5, 2

# $s_2$ vs $s_3$ after deletion

Opponent

		$s_1$	$s_2$	$s_3$
Me	$s_2$	0, 3	3, 1	6, 4
	$s_3$	1, 5	4, 2	5, 2



Opponent

		$s_1$	$s_2$	$s_3$
Me	$s_2$	0, 3	<del>3, 1</del>	6, 4
	$s_3$	1, 5	<del>4, 2</del>	5, 2

# Opponent

		Opponent	
		$s_1$	$s_3$
Me	$s_2$	0, 3	6, 4
	$s_3$	1, 5	5, 2

Opponent

	$s_1$	$s_3$
$s_2$	0, 3	6, 4
$s_3$	1, 5	5, 2

Me

Opponent

		Opponent	
		$s_1$	$s_3$
Me	$s_2$	0, 3	6, 4
	$s_3$	1, 5	5, 2

Sometimes not solvable,  
but simplified

# Limits of iterated deletion of dominated strategies

- Strictly dominated strategies may be deleted in a random order
- Deleting weakly dominated strategies in some order might delete equilibriums
- This solution concept is not always applicable – sometimes game simply don't have dominance

How to solve the game without dominance?

Opponent

		Opponent	
		$s_1$	$s_3$
Me	$s_2$	0 , 3	6 , 4
	$s_3$	1 , 5	5 , 2

How to solve the game without dominance?

Opponent

		Opponent	
		$s_1$	$s_3$
Me	$s_2$	0 , 3	6 , 4
	$s_3$	1 , 5	5 , 2



# Nash Equilibrium

# Nash Blonde Game

- 2 or more lusty males
- Several interested females
- At least one more female than male
- Just one female blonde
- Every male prefers blonde to brunette and brunette to no companion

# Nash Blonde Game – normal form

		M2	
		Bl	Br
M1	Bl	0, 0	2, 1
	Br	1, 2	1, 1

# Nash Equilibrium

- Set of strategies, one for each player, such that **no player has incentive to unilaterally change** her action
- Players are in equilibrium if a change in strategies by any one of them would lead player to earn less (considering strategies of others') than if she remained with her current strategy
- **Mutual best response** to others' choices

		A		
		L	C	R
B	T	1, 1	0, 0	0, 0
	M	0, 2	1, 1	2, -1
	B	0, 0	1, 2	2, 1

		A		
		L	C	R
B	T	1, 1	0, 0	0, 0
	M	0, 2	1, 1	2, -1
	B	0, 0	1, 2	2, 1

		A		
		L	C	R
B	T	1, 1	0, 0	0, 0
	M	0, 2	1, 1	2, -1
	B	0, 0	1, 2	2, 1

		A		
		L	C	R
B	T	1, 1	0, 0	0, 0
	M	0, 2	1, 1	2, -1
	B	0, 0	1, 2	2, 1



Games might have more NE

# Pure strategy equilibrium

- Two equilibriums in this game
- ( T , L )
  - $u(A) = 1$
  - $u(B) = 1$
- ( C , B )
  - $u(A) = 1$
  - $u(B) = 2$
- These are **pure strategy equilibriums**