

Game theory 1

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MEB421

Agent vs. structure

- On the **individualist extreme** of agent – structure spectrum
- Regards the social phenomena as interactions of individuals – **structure is a product** of individual behavior
- Individual behavior is **unconstrained**

Criticism against rational choice theory

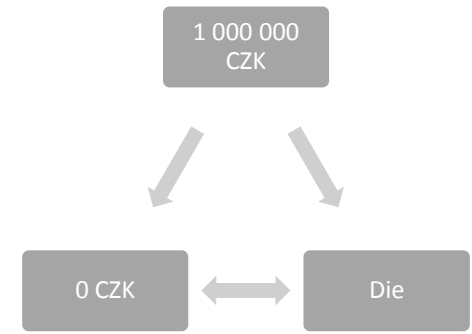
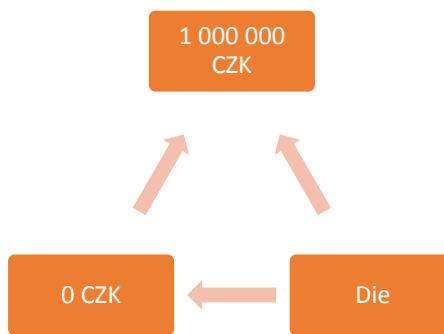
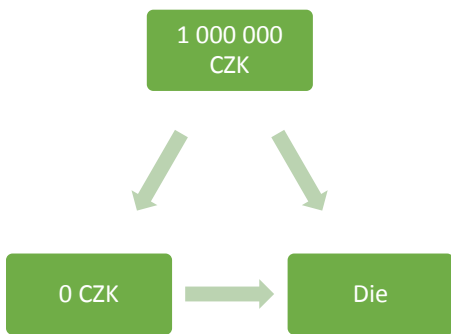
- Common criticism of rational choice – people behave irrationally
- Rationality \neq Sensibility
- Ordering preferences
- I can prefer taking over the world over painful death, but equally prefer painful death over taking over the world

Rationality

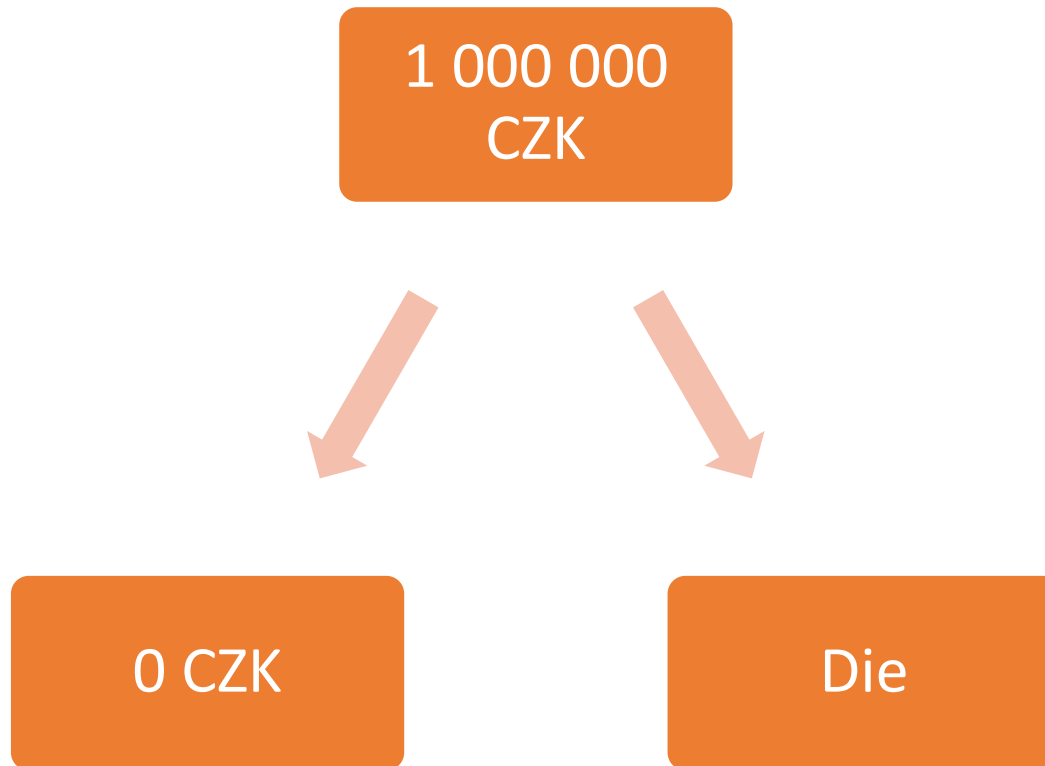
- Defined by two key premises
 - Completeness
 - Transitivity
- **Indifferent to normative assessment** of preferences and choices

Completeness

- Preference ordering complete if and only if for any two outcomes X and Y individual:
 - A) Prefers X to Y – strong preference relation
 - B) Prefers Y to X – strong preference relation
 - C) Is indifferent – weak preference relation

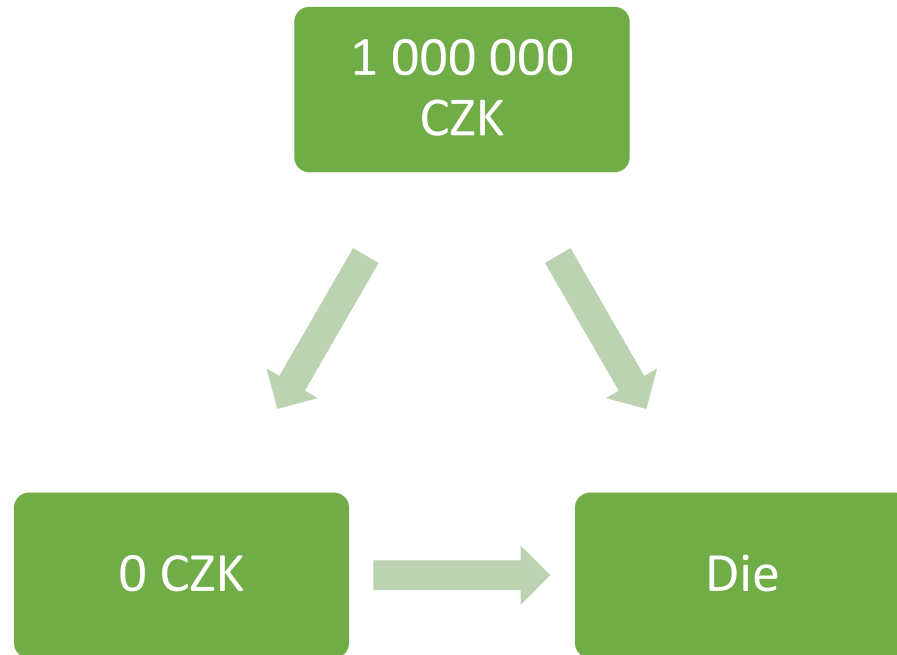


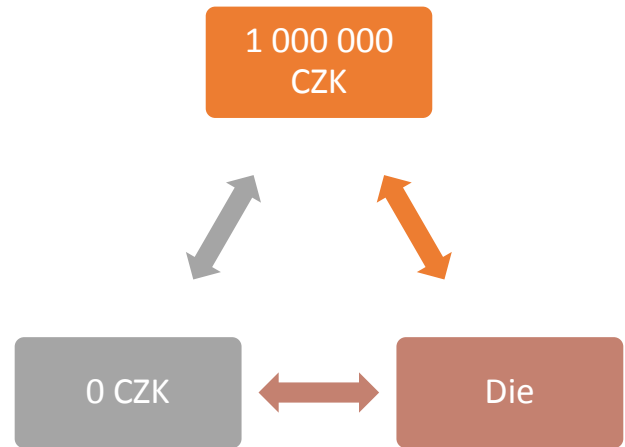
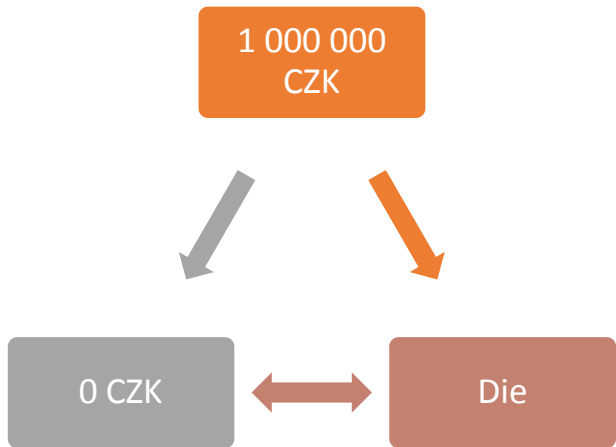
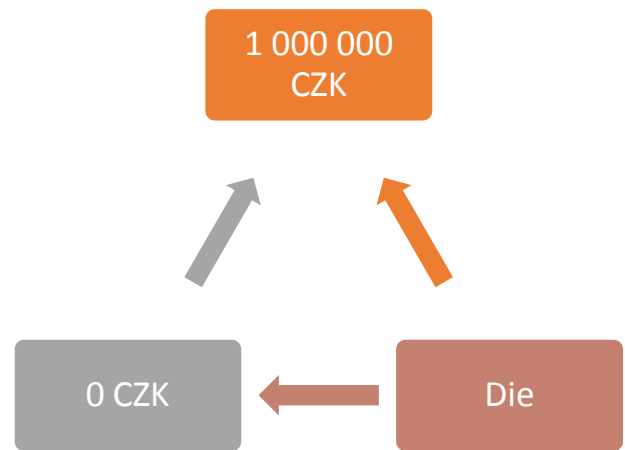
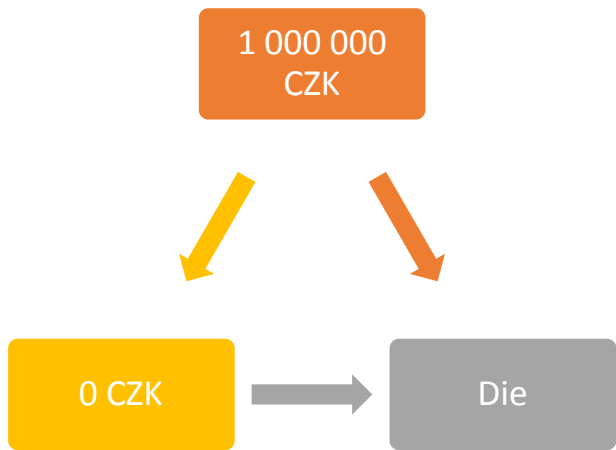
Incomplete preferences



Transitivity

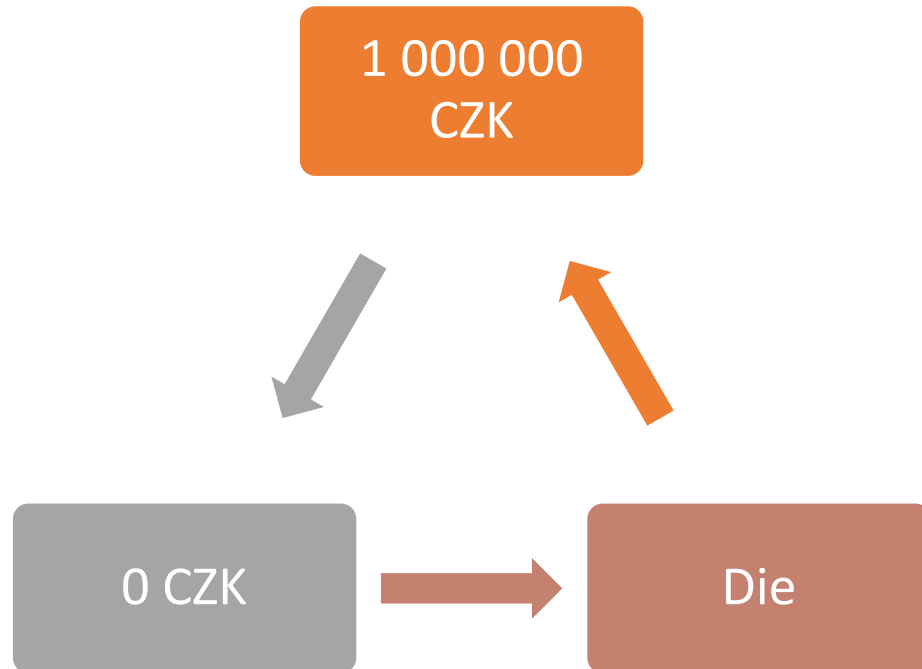
- For any three outcomes X, Y and Z, if X is preferred to Y and Y is preferred to Z, X must be preferred to Z





Intransitive preferences

- Prefer X to Y, Y to Z and Z to X
- Doesn't make sense



Other notions about preferences

- Preferences over outcomes are **stable** and do **not change in the time of making decision** – are fixed
- Preferences are **ordinal** – they order actions but the difference between the two values has **no meaning unless they state utility**
- Compare two situations
 - $u(C_1) = 1, u(C_2) = 2, u(C_3) = 0$
 - $u(C_1) = 1, u(C_2) = 200, u(C_3) = -50$
- Both situations have same preference ordering
 - $C_2 \succ C_1 \succ C_3$

Other notions about rationality

- Rational choice theory is not attempting to explain cognitive processes happening in individuals
- Rationality tells **nothing about preferences over outcomes**
- Rational actors may **differ in choices in same situation**
- Rational actors can **err**

Types of games

Types of games

- Games of perfect information
- Games of imperfect information

- Cooperative games
- Non-cooperative games

- Constant-sum game
- Positive-sum game

Games of perfect/imperfect information

Perfect information games

- All players know other players' strategies available to them
- All players know payoffs over actions
- All players know what other players know

Imperfect information games

- Some information about other players' actions is not known to a player

Cooperative/non-cooperative games

Cooperative games

- Actors are allowed to make enforceable contracts
- Players do not need to cooperate, but cooperation is enforceable by an outside party

Non-cooperative games

- Actors unable to make enforceable contracts outside of those specifically modelled in the game
- Players might cooperate, but any cooperation must be self-enforcing

Constant-sum/Positive-sum games

Constant sum games

- Sum of all players' payoffs is the same for any outcome
- Gain for one participant is always at the expense of another
- Special case of zero-sum game where all outcomes involve a sum of all player's payoffs of 0

Positive-sum games

- Combined payoffs of all players are not the same in every outcome of the game
- Positive-sum game implies that players may have interests in common, to achieve an outcome that maximizes total payoffs.

Introducing a game

What makes a game the game

- Players
- Actions
- Strategies
- Outcomes
- Payoffs of player

Game of grades

- Each pair can choose 2 actions: α or β
- If both choose α , both will receive **C**
- If both choose β , both will receive **B**
- If one chooses α and other β , one will receive **A** and other **D**

Game of grades – my grades

My opponent

	α	β
α	C	A
β	D	B

Me

Game of grades – my opponent's grades

My opponent

	α	β
α	C	D
β	A	B

Me

Game of grades – normal form

My opponent

		My opponent	
		α	β
Me	α	C, C	A, D
	β	D, A	B, B

Games in normal form

Normal form representation of a game

- Called also “strategic form” or “matrix form”
- Visualized as a **matrix**
- Represents a game as if agents were acting **simultaneously**

Utilities (Payoffs)

- Grades are not **utilites**
- Utilities for game:
 - $EU(A) = 3$
 - $EU(B) = 2$
 - $EU(C) = 1$
 - $EU(D) = 0$
- Preference over outcomes: $A > B > C > D \rightarrow APBPCPD$

Game of grades with payoffs

My opponent

		My opponent	
		α	β
Me	α	1, 1	3, 0
	β	0, 3	2, 2

Solution concepts

- Nash Equilibrium
 - Dominant Strategy Equilibrium
 - Pure Strategy Equilibrium
 - Mixed Strategy Equilibrium
- Subgame Perfect Equilibrium
- Bayesian Equilibrium
- Weak Perfect Bayesian Equilibrium

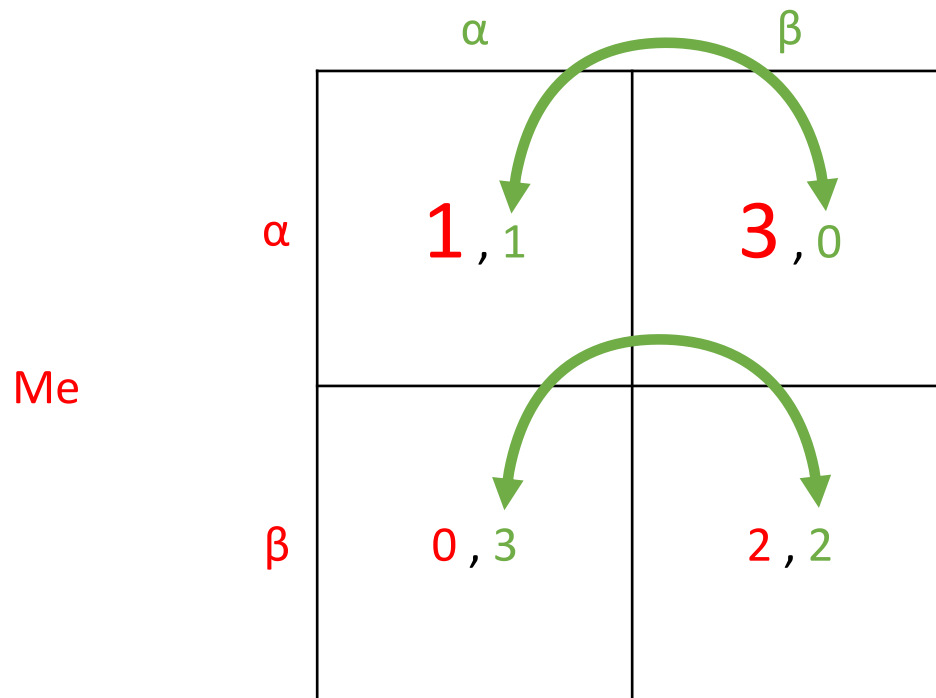
My opponent

		My opponent	
		α	β
Me	α	1, 1	3, 0
	β	0, 3	2, 2

My opponent

		α	β
Me	α	1, 1	3, 0
	β	0, 3	2, 2

My opponent



My opponent

		My opponent	
		α	β
Me	α	1, 1	3, 0
	β	0, 3	2, 2

My opponent

	α	β
α	C, C	A, D
β	D, A	B, B

Me

Prisoner's dilemma

- Both players are tempted to **defect**, since cooperate is **strictly dominated** by defect
- The outcome of the game is that both players **betray** the other one and end up choosing α
- Both will end up with **outcome that is less preferred** than the “optimal” outcome β , β by seeking **maximal gain from own action**

Dominance

Dominant Strategy Equilibrium

- Strategy might be dominant

Two types of dominance

- Strict (strong) dominance
- Weak dominance

Strict dominance

- Player i
 - Payoff u_i
 - Dominant strategy s_i
 - Dominated strategy s_i'
 - Strategy of all other players s_{-i}
-
- Player i 's strategy s_i' is strictly dominated by player i 's strategy s_i if and only if
 - $u_i(s_i, s_{-i}) > u_i(s_i', s_{-i})$ for **all** s_{-i}
-
- utility of playing s_i against others' strategies s_{-i} is **greater** than utility of playing s_i' against others's strategies s_{-i} for all others' strategies s_{-i}

Game of grades – strict dominance

My pair

		My pair	
		α	β
Me	α	1, 1	3, 0
	β	0, 3	2, 2

Weak dominance

- Player i
 - Payoff u_i
 - Dominant strategy s_i
 - Dominated strategy s_i'
 - Strategy of all other players s_{-i}
-
- Player i 's strategy s_i' is weakly dominated by player i 's strategy s_i if
 - $u_i(s_i, s_{-i}) \geq u_i(s_i', s_{-i})$ for **all** s_{-i} and
 - $u_i(s_i, s_{-i}) > u_i(s_i', s_{-i})$ for **some** s_{-i}
-
- utility of playing s_i against others' strategies s_{-i} is **greater or equal to** utility of playing s_i' against others's strategies s_{-i} for all others' strategies s_{-i} and **greater for some** others' strategies s_{-i}

Game of grades – weak dominance

My pair

		My pair	
		α	β
Me	α	1, 1	3, 0
	β	0, 3	3, 2

Never play dominated strategies

- Dominated strategy **brings lesser payoffs** than dominant strategy
- Dominated strategy brings lesser payoffs **no matter what strategy is selected by other player**
- Can't control minds of others to force them not to play dominant strategy
- Even if **could** control minds of others and be sure they'll play dominated strategy, than **rational to play dominant strategy anyway**

<http://bit.ly/game-id>

Choosing numbers

- Choose integer between 1 – 100 incl.
- All numbers will be averaged
- Winner is the one who will be closest to the $\frac{2}{3}$ of the group's average

Choosing numbers

- Average = 100
- $2/3$ of average = ~ 66.66
- $X > 67$ is strictly dominated strategy
 - Even if everyone else selected 100
 - One selected 67
 - I selected 68
 - Outcome – 68 is dominated by 67
- What is the rational choice for this game?

If all players were strictly rational,
result is 1

I know you know

- I know
 - Numbers above 67 are never rational
- You know that I know
 - You'll never select number above 67, therefore numbers above 46 are never rational either
- I know You know that I know
 - I know that You'll never select above 46, hence I should never select number higher than 30
- You know that I know that You know that I know
 - You know that I won't select above 30, therefore I should never select number above 20

Get into opponent's shoes

Real life results

- 2012 Game theory online course
- 10 000 + players
- Mean 34
- Mode 50
- Median 33
- Winner 23
- Spikes: 50, 33, 20, 1

Iterated deletion of dominated strategies

Iterated deletion of dominated strategies

- Can delete dominated strategies as if they were not present in the game
- Game becomes simpler than the original one
- Can find equilibriums quickly – games are dominance-solvable

Game of grades

My pair

		α	β
Me	α	1, 1	3 , 0
	β	0, 3	2 , 2

My pair

α

α

1, 1

Me

β

0, 3

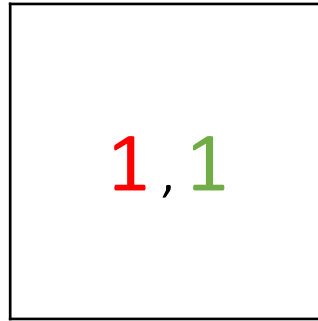
My pair

α

Me

α

1, 1



This game is dominance-solvable

Opponent

		Opponent		
		s_1	s_2	s_3
Me	S_1	0, 1	-2, 3	4, -1
	S_2	0, 3	3, 1	6, 4
	S_3	1, 5	4, 2	5, 2

S_1 VS S_2

Opponent

		S_1	S_2	S_3
Me	S_1	0 , 1	-2, 3	4, -1
	S_2	0 , 3	3 , 1	6 , 4
	S_3	1, 5	4, 2	5, 2

S_1 VS S_3

Opponent

		S_1	S_2	S_3
Me	S_1	0, 1	-2, 3	4, -1
	S_2	0, 3	3, 1	6, 4
	S_3	1, 5	4, 2	5, 2

S_2 VS S_3

Opponent

		S_1	S_2	S_3
Me	S_1	0, 1	-2, 3	4, -1
	S_2	0, 3	3, 1	6 , 4
	S_3	1 , 5	4 , 2	5 , 2

S_1 VS S_3

Opponent

		S_1	S_2	S_3
Me	S_1	0, 1	-2, 3	4, -1
	S_2	0, 3	3, 1	6, 4
	S_3	1, 5	4, 2	5, 2

S_1 VS S_2

Opponent

		S_1	S_2	S_3
Me	S_1	0, 1	-2, 3	4, -1
	S_2	0, 3	3, 1	6, 4
	S_3	1, 5	4, 2	5, 2

S_2 VS S_3

Opponent

		S_1	S_2	S_3
Me	S_1	0, 1	-2, 3	4, -1
	S_2	0, 3	3, 1	6, 4
	S_3	1, 5	4, 2	5, 2

Opponent

		s_1	s_2	s_3
Me	s_1	0, 1	-2, 3	4, -1
	s_2	0, 3	3, 1	6, 4
	s_3	1, 5	4, 2	5, 2

Opponent

		Opponent		
		s_1	s_2	s_3
Me	s_2	0, 3	3, 1	6, 4
	s_3	1, 5	4, 2	5, 2

s_1 vs s_3 after deletion

Opponent

		Opponent		
		s_1	s_2	s_3
Me	s_2	0, 3	3, 1	6, 4
	s_3	1, 5	4, 2	5, 2

s_1 vs s_2 after deletion

Opponent

		Opponent		
		s_1	s_2	s_3
Me	s_2	0, 3	3, 1	6, 4
	s_3	1, 5	4, 2	5, 2

s_2 vs s_3 after deletion

Opponent

		Opponent		
		s_1	s_2	s_3
Me	s_2	0, 3	3, 1	6, 4
	s_3	1, 5	4, 2	5, 2

Opponent

		s_1	s_2	s_3
Me	s_2	0, 3	3, 1	6, 4
	s_3	1, 5	4, 2	5, 2

Opponent

	s_1	s_3
s_2	0, 3	6, 4
s_3	1, 5	5, 2

Me

Opponent

		Opponent	
		s_1	s_3
Me	s_2	0, 3	6, 4
	s_3	1, 5	5, 2

Opponent

		Opponent	
		s_1	s_3
Me	s_2	0, 3	6, 4
	s_3	1, 5	5, 2

Games sometimes not
dominance solvable,
but simplified

Limits of iterated deletion of dominated strategies

- **Strictly** dominated strategies may be deleted in a **random** order
- Deleting **weakly** dominated strategies in some order **might delete** equilibriums
- This solution concept is not always applicable – **sometimes game simply don't have dominance**

How to solve the game without dominance?

		Opponent	
		s_1	s_3
Me	s_2	0, 3	6, 4
	s_3	1, 5	5, 2

Nash Equilibrium

Nash Blonde Game

- 2 or more lusty males
- Several interested females
- At least one more female than male
- Just one female blonde
- Every male prefers blonde to brunette and brunette to no companion

Nash Blonde Game – normal form

		M2	
		Bl	Br
M1	Bl	0, 0	2, 1
	Br	1, 2	1, 1

Nash Blonde Game – normal form

		M2	
		Bl	Br
M1	Bl	0, 0	2, 1
	Br	1, 2	1, 1

Nash Blonde Game – normal form

M2

		Bl	Br
M1	Bl	0, 0	2, 1
	Br	1, 2	1, 1

Nash Blonde Game – normal form

M2

		Bl	Br
M1	Bl	0, 0	2, 1
	Br	1, 2	1, 1

Nash Blonde Game – normal form

M2

		Bl	Br
M1	Bl	0, 0	2, 1
	Br	1, 2	1, 1

Nash Blonde Game – normal form

		M2	
		Bl	Br
M1	Bl	0, 0	2, 1
	Br	1, 2	1, 1

Nash Equilibrium

- Set of strategies, one for each player, such that **no player has incentive to unilaterally change** her action
- Players are in equilibrium if a change in strategies by any one of them would lead player to earn less (considering strategies of others') than if she remained with her current strategy
- **Mutual best response to others' choices**

		A		
		L	C	R
B	T	1, 1	0, 0	0, 0
	M	0, 2	1, 1	2, -1
	B	0, 0	1, 2	2, 1

		A		
		L	C	R
B	T	1, 1	0, 0	0, 0
	M	0, 2	1, 1	2, -1
	B	0, 0	1, 2	2, 1

		A		
		L	C	R
B	T	1, 1	0, 0	0, 0
	M	0, 2	1, 1	2, -1
	B	0, 0	1, 2	2, 1

		A		
		L	C	R
B	T	1, 1	0, 0	0, 0
	M	0, 2	1, 1	2, -1
	B	0, 0	1, 2	2, 1

Games might have more NE

Pure strategy equilibrium

- Two equilibriums in this game
- (T , L)
 - $u(A) = 1$
 - $u(B) = 1$
- (C , B)
 - $u(A) = 1$
 - $u(B) = 2$
- These are **pure strategy equilibriums**

Other basic games

Chicken

		B	
		s	h
A	S	5, 5	0, 10
	H	10, 0	-10, -10

Chicken NE

- Pure strategies NE

- (H, s)
 - $EU(A) = 10$
 - $EU(B) = 0$

- (S, h)
 - $EU(A) = 0$
 - $EU(B) = 10$

- Mixed strategies NE

- $(\frac{1}{2} S, \frac{1}{2} s)$
 - $EU(A) = 5/2$
 - $EU(B) = 5/2$

B

		s	h
A	S	5, 5	0, 10
	H	10, 0	-10, -10

Stag hunt

		B	
		s	r
A	S	5, 5	0, 3
	R	3, 0	3, 3

Stag hunt NE

- Pure strategies NE

- (S, s)

- $EU(A) = 5$

- $EU(B) = 5$

- (R, r)

- $EU(A) = 3$

- $EU(B) = 3$

- Mixed strategies NE

- $(\frac{3}{5} S, \frac{3}{5} s)$

- $EU(A) = 3$

- $EU(B) = 3$

B

		s	R
A	S	5, 5	0, 3
	R	3, 0	3, 3

B

s

r

A
S

5, 5

0, 7

R

R

7, 0

3, 3

	s	r
S	5, 5	0, 7
R	7, 0	3, 3

Stag hunt

		B	
		s	r
A	S	5, 5	0, 3
	R	3, 0	3, 3

Mixed-strategy
Nash equilibrium

Matching pennies

- Two players
- Players choose heads or tails
- If players match heads/tails, I (Player 1) win both coins
- If players don't match heads/tails, opponent (Player 2) wins both coins

Matching pennies

My pair

		My pair	
		Heads	Tails
Me	Heads	1, -1	-1, 1
	Tails	-1, 1	1, -1

Matching pennies – mixed strategy

My pair

		My pair	
		Heads (0.5)	Tails (0.5)
Me	Heads (0.5)	1, -1	-1, 1
	Tails (0.5)	-1, 1	1, -1

Calculation of mixed-strategy NE

Modified Matching pennies

		B	
		L (q)	R ($1 - q$)
A	U (p)	3, -3	-2, 2
	D ($1 - p$)	-1, 1	0, 0

Mixed strategy game – Player A

- Player A plans to mix Up and Down strategy at a certain ratio
- Player B might play Left or Right
- Player A must find such a probability of playing U and D that makes **Player B indifferent to selecting L or R**
- Player B **has to gain same utility** from B's choice Left and Right
 - $EU_L = EU_R$
- Expected utility of Player B choosing Left:
 - $EU_L = f(p)$
- Expected utility of Player B choosing Right:
 - $EU_R = f(p)$

MS game - Player A's strategy

- $EU_L = f(p)$
- Some % of time (p) gets B utility -3
- Rest of the time ($1 - p$) gets B utility 1

- $EU_L = (p) * (-3) + (1 - p) * (1)$
- $EU_L = -3p + 1 - p$
- $EU_L = 1 - 4p$

		B	
		L (q)	R ($1 - q$)
A	U (p)	3, -3	-2, 2
	D ($1 - p$)	-1, 1	0, 0

MS game - Player A's strategy

- $EU_R = f(p)$
- Some % of time (p) gets B utility 2
- Rest of the time ($1 - p$) gets B utility 0

- $EU_R = (p) * (2) + (1 - p) * (0)$
- $EU_R = 2p + 0 - 0p$
- $EU_R = 2p$

B

		B	
		L (q)	R ($1 - q$)
A	U (p)	3, -3	-2, 2
	D ($1 - p$)	-1, 1	0, 0

Comparison of EU_L with EU_R

- $EU_L = 1 - 4p$

- $EU_R = 2p$

- $EU_L = EU_R$

- $1 - 4p = 2p$ $+4p$

- $1 = 6p$ $/6$

- $p = 1/6$

- $1 - p = 1 - 1/6 = 5/6$

- We've found the ideal mixed strategy for Player A

- If Player A plays Up $1/6$ of time and Down $5/6$ of time, Player B is indifferent to choosing Left or Right

- We need to do the same for player B

MS game - Player B's strategy

- $EU_U = f(q)$
- Some % of time (q) gets A utility 3
- Rest of the time ($1 - q$) gets A utility -2

- $EU_U = (q) * (3) + (1 - q) * (-2)$
- $EU_U = 3q - 2 + 2q$
- $EU_U = 5q - 2$

B

		L (q)	R ($1 - q$)
A	U (p)	3, -3	-2, 2
	D ($1 - p$)	-1, 1	0, 0

MS game - Player B's strategy

- $EU_D = f(q)$
- Some % of time (q) gets A utility -1
- Rest of the time ($1 - q$) gets A utility 0

- $EU_D = (q)*(-1) + (1 - q)*(0)$
- $EU_D = -1q + 0 - 0q$
- $EU_D = -q$

		B	
		L (q)	R ($1 - q$)
A	U (p)	3, -3	-2, 2
	D ($1 - p$)	-1, 1	0, 0

Comparison of EU_U with EU_D

- $EU_U = 5q - 2$

- $EU_D = -q$

- $EU_U = EU_D$

- $5q - 2 = -q$ $-5q$

- $-2 = -6q$ $/-6$

- $q = 1/3$

- $1 - q = 1 - 1/3 = 2/3$

- We've found the ideal mixed strategy for Player B

- If Player B plays Left 1/3 of time and Down 2/3 of time, Player A is indifferent to choosing Up or Down

Mixed strategy NE

($\frac{1}{6}$ U , $\frac{1}{3}$ L)

Battle of sexes

- Want to go out together but have no means of communication
 - Have 2 choices – ballet or box fight
 - Player A prefers box fight
 - Player B prefers ballet
 - Both prefer being together than being alone
-
- Preferences for player A: $F > B > A$
 - Preferences for player B: $B > F > A$

Battle of sexes

Battle of sexes

B

b

f

B

1, 2

0, 0

A

F

0, 0

2, 1

	b	f
B	1, 2	0, 0
F	0, 0	2, 1

Battle of sexes – PS equilibriums

Battle of sexes

B

b f

B	1, 2	0, 0
F	0, 0	2, 1

A

Equilibriums

- 2 pure-strategies equilibriums
- How would they coordinate?
- Apart from pure strategies equilibriums there is one mixed strategy equilibrium for this game
- ($\frac{1}{3} B$, $\frac{2}{3} b$)