

Getting Employed in the Energy Sector

Aleš Zatloukal ~ senior project manager, ČEZ a. s. 4th of November 2022





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About me & dilemma what to do after university

2 Deloitte – what, why & examples from consulting

ČEZ – what, why & examples of project management





About me

Education:

- Masaryk University, ESF major in Business Administration (2010)
- Masaryk University, FSS major in International Relations (2012)
- Exchange: La Coruña (2007), Groningen (2009)

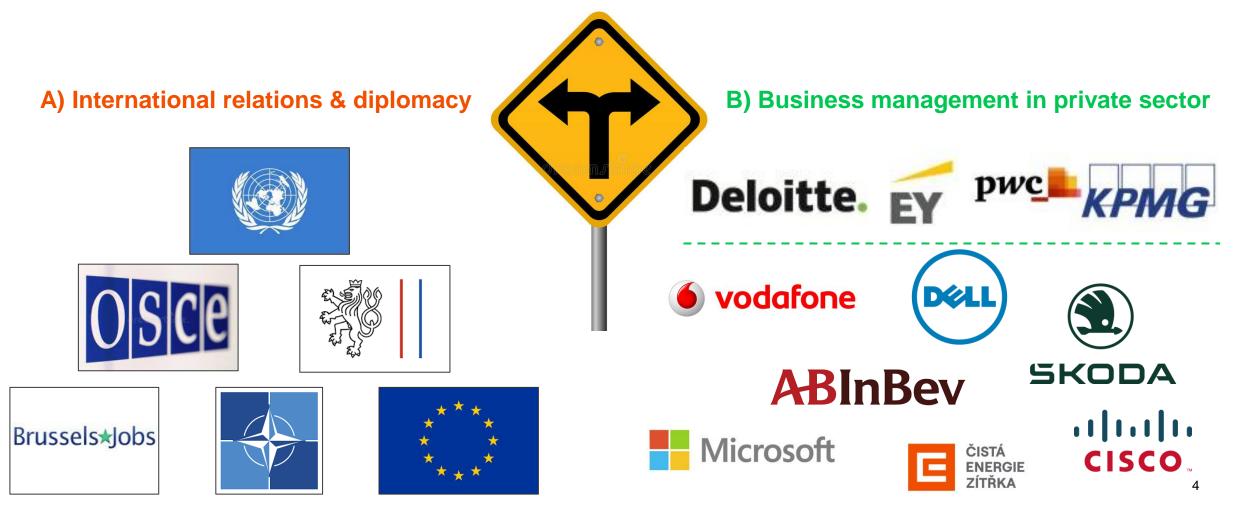
Work experience:

- ČEZ, Project Management Office, Group strategy unit, 2018 - present
- **Deloitte Advisory**, Advising the public sector (ministries, state funds, municipalities), 2012-2017
- ECONOMY RATING, Consultancy on obtaining European grants for small companies; 2008-2012

Dilemma after completing Uni studies – distinct career paths



Overall imperative: doing something of value, with positive impact, fast learning and growth opportunities, good base-team chemistry, innovation at play, diverse every day.





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Member of BIG4 in professional services – DELOITTE



STRATEGY ADVISORY

Strategy, Analytics and M&A, Customer and Marketing, Human Capital, Enterprise Technology, Performance, Core Business Operations Change management, Robot Process Automation

TAX & LEGAL

Transfer pricing and international tax activities of multinational companies, minimize tax liabilities, implement tax computer systems

AUDIT SERVICES

Organization's traditional accounting and audit services, as well as internal auditing, IT control assurance and Media & Advertising Assurance

FINANCIAL AND RISK

Dispute, personal and commercial bankruptcy, forensics, e-discovery, document review, capital projects consulting and valuation services

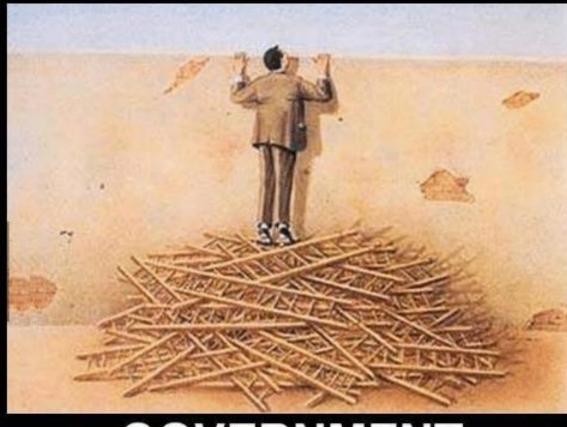


Deloitte – final summary





- Diverse. Fast. Challenging.
- Innovations for public good
- Smart people all around



- Usually pushing against the wall
- Difficult to attain work-life balance
- Projects rarely implemented



GOVERNMENT IT DOESN'T MATTER HOW MANY RESOURCES YOU HAVE. IF YOU DON'T KNOW HOW TO USE THEM, THEY WILL NEVER BE ENOUGH.



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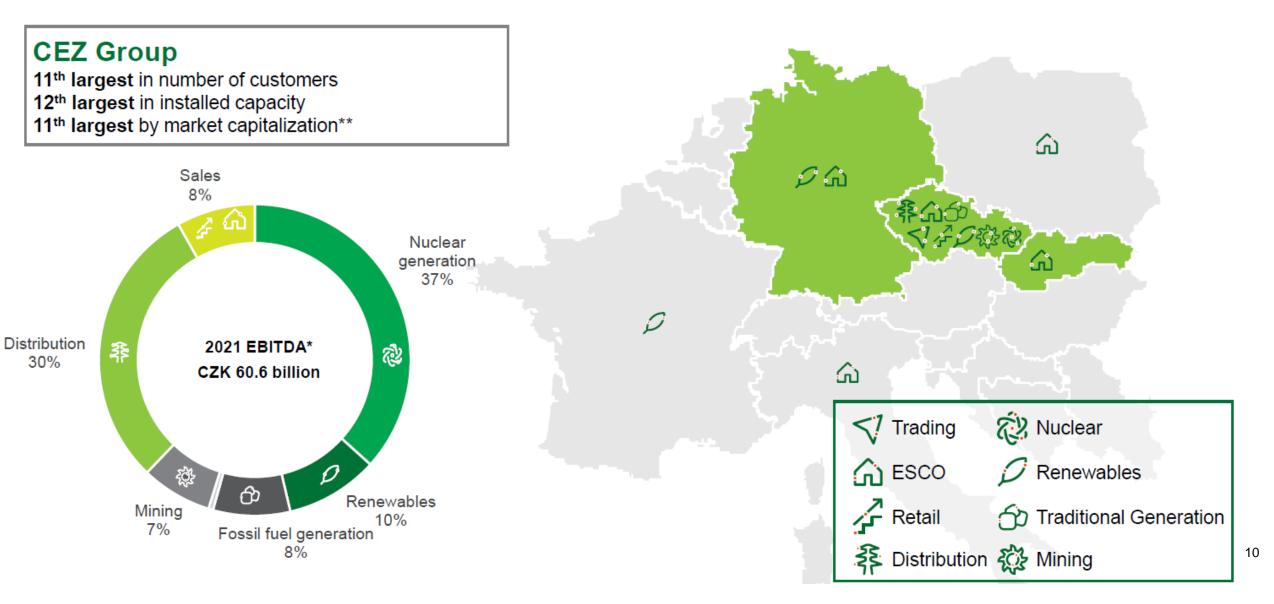
Deloitte – what, why & examples from consulting

3 ČEZ – what, why & examples of project management



ČEZ Group – one of the largest utilities operating in Europe





ČEZ Group – Project management office team



Area		Project description	
-	Design to value methodology	Set up new rules how to compare alternatives of complex investment opportunities, standardization	
8	Security operations center	Improve security of critical infrastructure – people, incident management process, software	
Ê	New nuclear plant PMO	Implement selected improvements in governance of separate legal entity preparing EDU II.	
	New CEZ car policy	Redesign model how to handle cars (ownership to leasing, car allowance), big cost savings	
H	Foreign participations	Optimize segmentation control mechanisms in Poland, Romania and Turkey, divestment preparation:	

ČEZ Group – final summary



- Great people open to cooperation
- Energy industry in the redesign
- PMO well positioned, big impact

Sometimes slow movement

No use for English



Working hard for something we don't care about is called stress. Working hard for something we love is called passion.

Author Simon Sinek 

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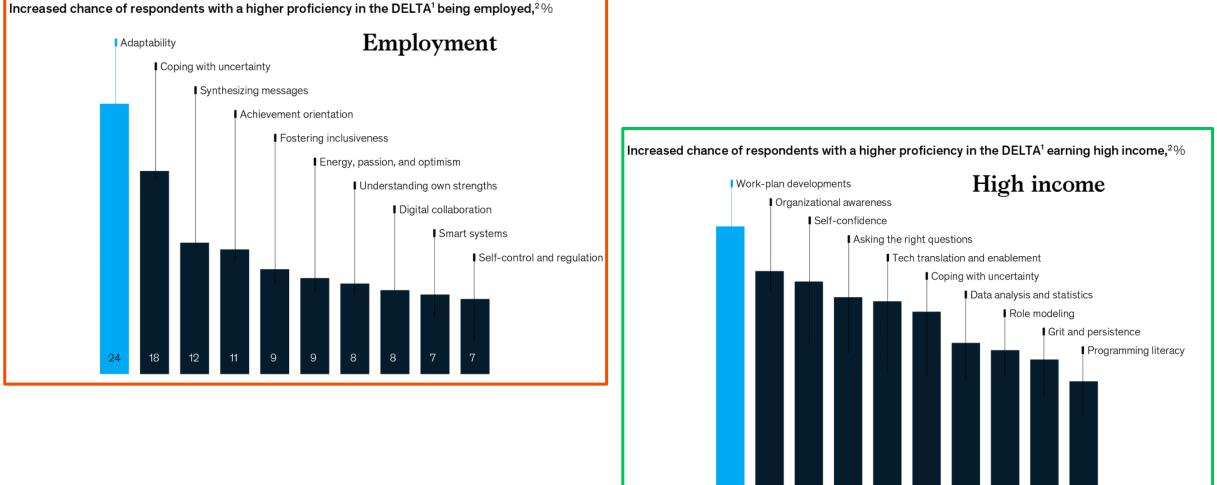
> ČEZ – what, why & examples of project management

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Closing remarks #1 – watch your DELTAs (McKinsey study)





Closing remarks #2 – be resilient and persistent



Chose field based on your strengths & interests

Focus – don't play "*Waterloo*" – many battle fields, mediocratic performance

Be prepared to face adversity, obstacles and setbacks. Be resilient

Don't forget – Instagram lies ;)



How to get IN? What to expect during hiring process?

CV screening

Coherent & to the point

"Objective" self-reflection

One pager

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Opening interview

- General overview "fitting-in"
- Critical review of advertised skills

Closing interview

General discussion with CEZ
 Strategy director (*"anything can happen"* format)

Assessment center (optional)

- Deeper dive into key PM skills
- Team chemistry and leadership skills, selling ideas, experiment-able
- Composite index score in comparison to other candidates

Case study & stress test

- Motivation to join, past own fails
- Basic modelling on our past projects
- Ambiguity test, stress reactions

Everybody has a bad day, week, month, or year. But a career lasts 16,425 days, 2,340 weeks, 540 months, or 45 years. *The only way to never get rejected from a job interview is to never apply.*









Project management – stakeholder management issues





How the customer explained it



How the project leader understood it



How the analyst designed it



How the programmer wrote it



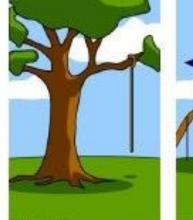
What the beta testers received



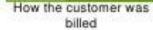
How the business consultant described it

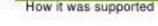


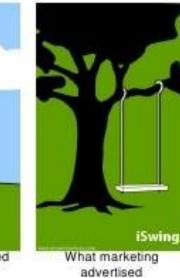
How the project was documented

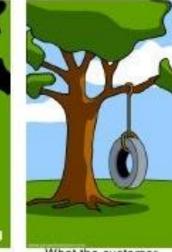


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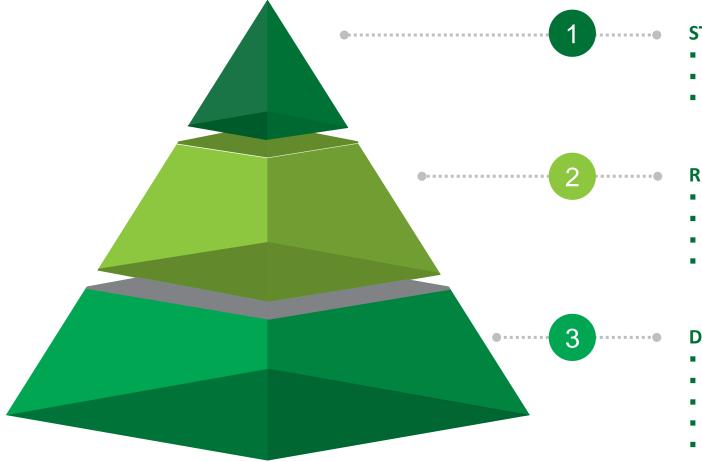




What the customer really needed

Project management typical components and tasks to steer





STATUS REPORTING & KEY DECISION MAKING

- Level of KPIs fulfilment (costs, time, quality), deliverables
- Present alternatives to decide next pathway (architecture)
- Phase gates evaluation & acceptance (analyze design realize)

REGULAR MEETINGS ON PROGRESS/RISKS/ISSUES

- Phase timetable & milestones in detail, critical path
- Tasks progress review, action plan for delayed delivery
- Scope creep management, change management
- Open issues solving & mitigation strategies for acute risks

DELIVERABLES TESTING & CREATION

- Set-up of partial teams, split of tasks, nomination of team leaders
- Organization of workshops, quality review, escalation meetings
- Suppliers' coordination (legal, tax and other experts/consultants)
- Stand-up review meetings, minutes & tasks, capacities mngmnt
- Deliverables testing & creation

Project manager / business consultant profile



	SUMMARY	 Responsible for the overall project progress, management and coordination of internal and eternal capacities. Manages primarily costs, quality and time. 	COOPERATES WITH
	PROFILE	 Must be advanced in handling well stress situations, prioritizing tasks. Good presenter and skilled negotiator with various stakeholders on all levels of hierarchy. Masters critical thinking & analysis of complex problems across domains. 	BOARD MEMBERS
		 Monitors and manages project scope, schedule and resources. Communicates important information to all project parties - project "customers", 	MIDDLE MANAGEMENT + COMPANIES CEOs
DES	JOB DESCRIPTION	 sponsors, and all project team members. Lack of content expertise is well compensated for by functional cooperation with well selected and skilled team members. Advanced ability to use specialized PM software (JIRA, Confluence, Miro etc.) 	SUPPLIERS + EXT. CONSULTANTS
		 Monitors project status and identifies and manages risks. Identifies potential changes that may have a significant impact on the project schedule, scope and resources. 	INTERNAL EXPERTS

If the project management in general & above shown profile interest you, apply for internship in ČEZ. **Just write me an email with CV.** There is nothing better like previous direct experience, to make a right choice how to follow-up after graduation.

Open discussion



Be yourself; everyone else is already taken.

Oscar Wilde

🕜 quotefancy



Thank you for your time and attention!

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