# The US-Chinese technological rivalry

China in the World Economy, 2022

• In which ways were Chinese economic reforms in in the 1990s distinct from the 1980s?

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- What happened with the renminbi's exchange rate in 1994?
- What does the phrase "triangular trade" mean?

## Today

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- The rise of Xi Jinping
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• End of neoliberal / Fukuyamist era of globalization?

## Picking up the story

• Circa 2005 – apex of export-driven growth, everything seems fine...

 Despite all the success, the CCP fears that China will fall into a "middle income trap"

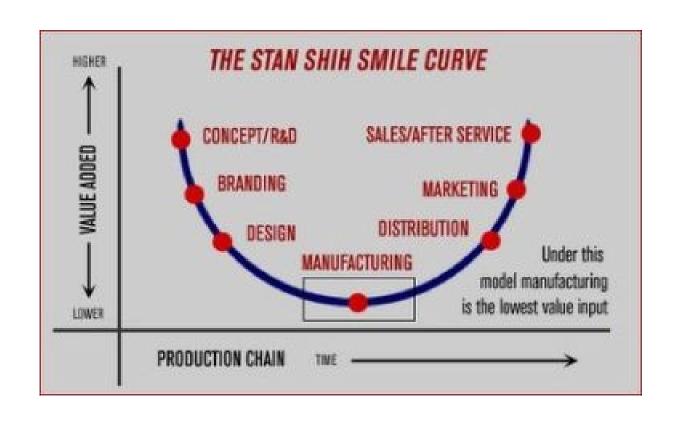
- Despite all the success, the CCP fears that China will fall into a "middle income trap"
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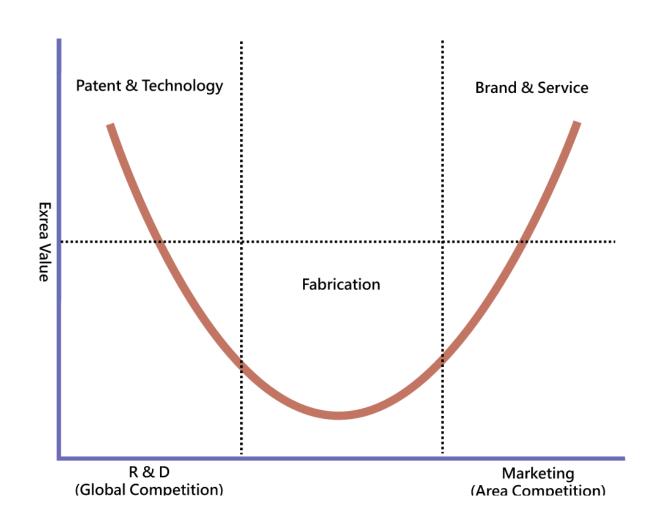
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- = it takes part in the production of sophisticated products organized by multinational companies, who keep the most lucrative work elsewhere
- For example, China makes electronics, but cannot produce top notch semiconductors

 Warning story – Japanese stagnation after 1990 – after wages grew, export moved to cheaper locations like China

- Theory the most value added processes are at the start of production (research and development, design) and at the end (marketing, retailing)
- The physical work in between can be done by anyone (= China)
- Smiley curve





## Triangular trade

Table 16.3 China's largest trading partners, 2015 (billions of US\$).

	Exports	Imports	Total trade	Surplus
United States	502.6	150.5	653.2	352.1
Japan	160.6	143.1	303.7	17.5
Hong Kong	261.1	12.8	273.9	248.3
Republic of Korea	90.2	174.6	264.8	-84.3
Germany	103.3	87.7	191.0	15.7
Taiwan	44.9	143.3	188.2	-98.4
Australia	46.3	73.9	120.2	-27.6
Malaysia	33.2	53.3	86.5	-20.0
United Kingdom	63.0	18.9	81.9	44.1
Thailand	40.9	37.2	78.1	3.7
Brazil	30.7	44.3	75.1	-13.6
India	61.6	13.4	75.0	48.2
Viet Nam	49.4	25.1	74.6	24.3
Singapore	42.1	27.6	69.7	14.6
Netherlands	38.4	8.8	47.2	29.6

Source: SYC (2016, table 11-6).

## Triangular trade

Table 16.2
Top import and export categories, 2016 (billions of US\$).

	Imports	% of total		Exports	% of total
Semiconductors	227.0	14.3	Computers, components,	163.2	7.8
Petroleum and products	144.1	9.1	LCDs		
Autos and auto parts	74.4	4.7	Clothing	157.8	7.5
Agricultural products	69.1	4.4	Telephone handsets	117.1	5.6
except grain			Textiles	105.0	5.0
Computer components, LCDs	59.2	3.7	Agricultural products	72.6	3.5
Iron ore	57.7	3.6	Semiconductors	61.0	2.9
Copper and copper ore	47.1	3.0	Finished steel	54.5	2.6
Grain	41.5	2.6	Furniture	47.8	2.3
Plastic raw materials	41.3	2.6	Shoes	47.2	2.3
Coal	24.5	1.5	Automobile parts	45.6	2.2

Source: General Administration of Customs.

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- Outsource cheap labor to poorer countries Southeast Asia

 Technology will compensate for growing wages — China will remain a competitive exporter

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- Kennedy and Lim the innovation imperative
- If a country wants to escape the middle-income trap, it must start to innovate (RaD)
- Three types of possible actions:
- 1) Domestic innovation and research > industrial policy
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## Return of industrial policy

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- There were provincial programs + support for some SOEs and large corporations, but no central coordinated plan

#### **MLP**

2006 – Medium-Long Range Plan For Science and Technology (MLP) –
 16 megaprojects

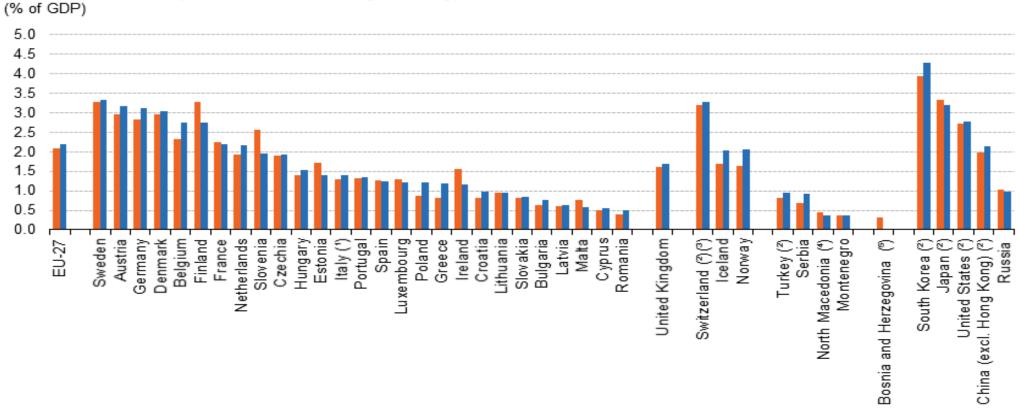
#### **MLP**

- 2006 Medium-Long Range Plan For Science and Technology (MLP) –
   16 megaprojects
- - aircraft, semiconductors, intelligent computers, GMOs, novel drugs

#### MLP

- Ambition to invest 2,5% of GDP into research and development by
   2020
- Almost achieved, RaD expenditures continue to grow quickly

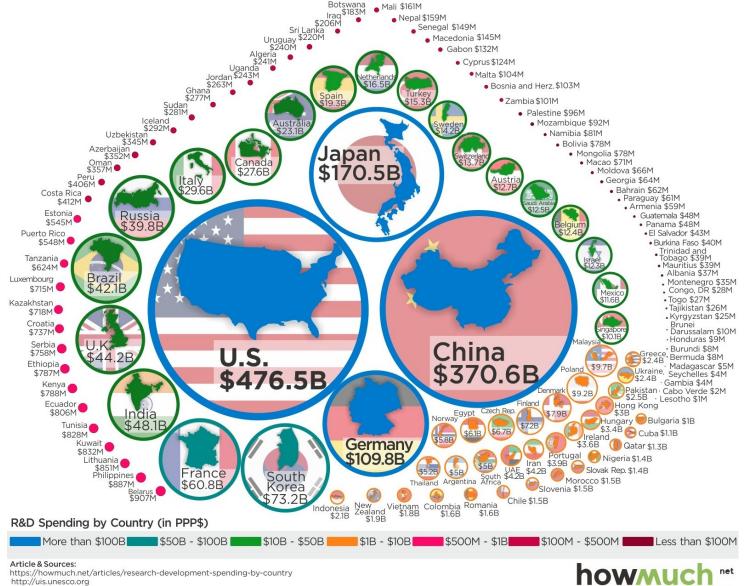
#### Gross domestic expenditure on R&D, by country, 2013 and 2018



**2013 2018** 

Source: Eurostat (online data codes: sdg\_09\_10 and rd\_e\_gerdtot)

- (1) Break(s) in time series between the two years shown.
- (2) 2017 data (instead of 2018).
- (3) 2012 data (instead of 2013).
- (4) 2015 data (instead of 2013).
- (\*) No data for 2018.



#### **MLP**

 MLP – investments into science and research, not support for specifically chosen companies

#### **MLP**

Goal – to catch up with industry leaders

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- Goal to catch up with industry leaders
- = typical goal of industrial policy use governmental incentives to learn and adopt foreign technologies
- = similar to policies of other countries

- > huge injections of state capital into the economy
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- Use of state banks and SOEs!
- Successful return to growth as early as 2010
- = positive experience with a large state intervention

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- > China should use the advantages of its state capitalist model more often and more forcefully

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- "Seize the commanding heights of the new technological revolution"

- 2010 new and more ambitious policy
- Ambition to not just catch up with but to overtake leading countries and firms (=5G etc.)

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More direct – cooperation with specific firms

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- Ethnic nationalism, clampdown on minorities, upholding of traditional gender norms (ban on sissy boys etc.)

Economically – strengthening the role of the state/Party

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- In the preceding era the private sector grew faster than the public sector (in spite of policy!) and gradually overshadowed it

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- > the Party must lead to overcome this coordination problem

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• > even greater obfuscation of the already blurry line between the public and private sector!

#### "New Era"

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- 2012 -? New Era dialectical synthesis now China has the means to go back to a much more statist economy and to do so efficiently = correct principles with capacity to implement them

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- > "AI is the new groundbreaking technology we are looking for!"
- A new economic era is beginning, China must take the lead



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- 2) Quick transfer of data next generation Internet
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- > automatically operated factories or systems of transport
- "Digital central planning"?

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- 4th AI autonomous robots and machines, smart manufacturing etc.

- China should seize the opportunity and become the leader in the 4th industrial revolution
- > take a shortcut, bypass some stages of development and go to the top
- > leapfrog advanced countries

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- > the West is weak and decadent, and cannot possibly withstand China's ability to mobilize resources and make sacrifices for its common future

 China rediscovered its confidence after 40 years of basically uninterrupted growth and success

#### • traditional anti-liberal worldview:

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- "Americans let their best minds focus on creating addictive social media; advertisement; financial services…"
- > "We will focus on things that are actually valuable and useful" = high tech

• "techno-nationalism"

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- Smith would be useful in a war????

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Krpec – a kilogram of integrated circuits vs. a kilogram of Parma ham

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- Supported sectors advanced technology fields AI, machine learning, internet of things, new materials, aerospace, biotechnology...

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- > digitalization, smart cities, intelligent manufacturing

 China now has a whole system of programs to develop new technologies and support their adoption

- Biggest target of support **semiconductors**
- = **chips**
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- China continues to be surprisingly weak and aims to improve its position

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- Highly provocative Naughton breaking of unwritten international rules
- > backlash end of Western complacency about China US-China trade war

• "...in the IDDS, the opportunity to move directly to the technological frontier and surpass other economies is no longer a wished-for feature of a few random sectors, but rather a fundamental feature of the current global moment."

• "Increasingly, Chinese industrial policy is based on the idea that China has a **once-in-a-lifetime opportunity** to get in on the ground floor of a technological revolution and vault into the leading ranks of economic and technological powers."

## China's industrial policy programs

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- 2010 SEI "let's development these X sectors **AND become the global leader in them**"
- 2015 MiC, IDDS "let's development these X sectors AND become the global leader in them AND implement these technologies in the entire economy"

How does China do this?

- Key tool of industrial policy
- The previous (MiC25 etc.) were programs laying out **goals**; this is about the **means**

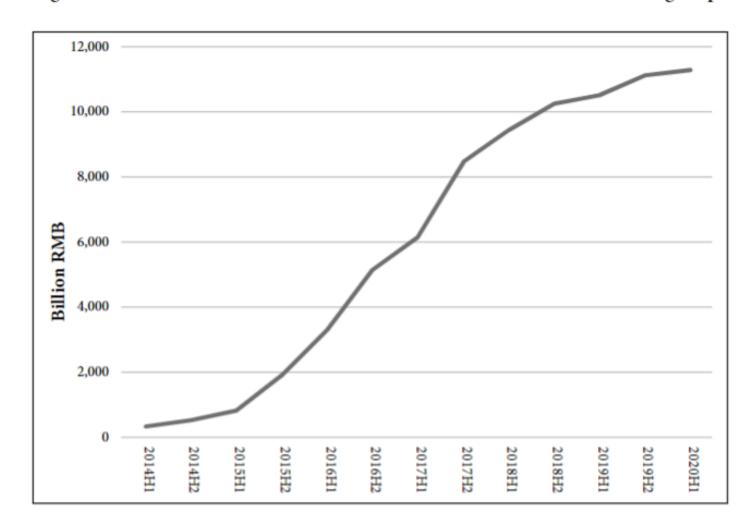
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- 2019 total commitment 1,6 trillion USD 11 % of Chinese GDP

Figure 4.1: Government Industrial Guidance Funds: Cumulative Fund-Raising Scope



#### 5.1 Sectorial Orientation of Industrial Guidance Funds

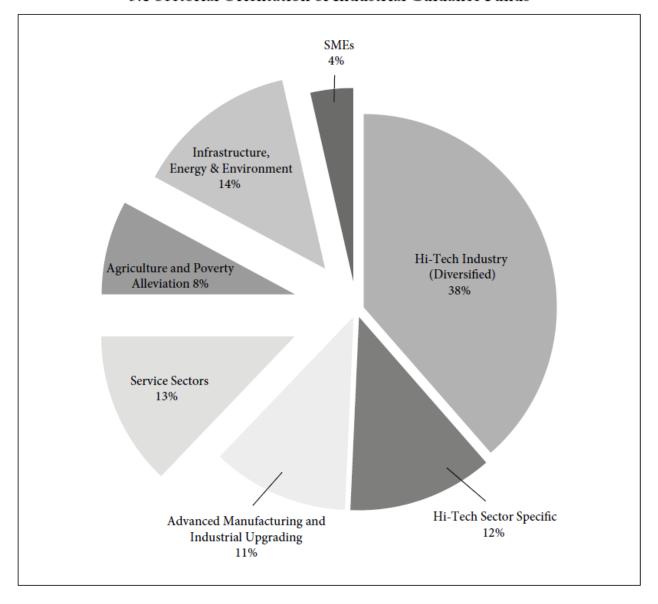


Table 5.1: Total Value of Industrial Guidance Funds (2020)

	Trillion RMB	Percent
National/Central	1.96	19%
Provincial	3.30	32%
Municipal	3.72	36%
County	1.34	13%
Total	10.32	100%

Sources: own elaboration compiled by the author from data supplied by Zero2IPO / Qingke Research Center (清科研究中心). Accessed at https://www.pedata.cn/. Some data may be behind paywalls.

Table 5.2: Largest Industrial Guidance Funds (2020)

Fund Name	Level	Scale (Billion RMB)
Integrated Circuit Fund (both rounds)	National	338.70
Optical Valley Fund (Wuhan)	Municipal	250.00
Government-Enterprise Cooperation Fund	National	180.00
Central so E Innovation Fund	National	150.00
Kunpeng Fund (Shenzhen)	Municipal	150.00
National SOE Adjusment Fund	National	130.00
Shanxi Taihang Fund	Provincial	105.00
Jiangxi Development and Upgrading Fund	Provincial	100.01
Beijing Investment Guidance Fund	Provincial	100.01

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- - by cheaper loans, access to public procurement contracts

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- A brimful of goals and targets but no plan of how to acquire them
- > "let the local Party leaders figure this out, we will reward the successful ones"
- = combination of **central plans with local initiative** typical for China since the Great Leap Forward

• "The central government isn't issuing detailed marching orders to local officials for carrying out a master plan. Instead, it's giving them hundreds of ideas for "gifts" that it would like to receive, and saying, "surprise me.""

#### Examples from Sheehan's article

- Are you in charge of transportation for the new megacity of Xiong'an? Partner with Baidu's self-driving project, Apollo, to demonstrate autonomous vehicles in the city.
- Head of the Changping branch of Beijing's Public Security Bureau? Spend 2.75 million yuan (\$437,000) procuring AI person-tracking software for security cameras.
- President of a mid-tier engineering university in Shandong? Open the province's first AI research center focusing on medical and marine AI.
- Party chief of a Nanjing economic development zone? Pour 8 billion yuan (\$1.3 billion) into an Al-focused venture capital fund and dole out 5 million yuan (\$794,000) in R&D subsidies to each firm that sets up shop there.

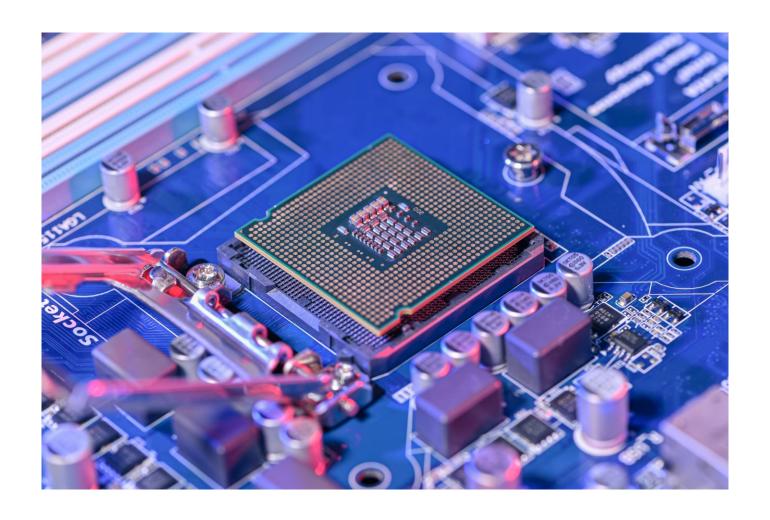
"government-steered market economy"

• Basic unit – a transistor – either allows electric current to pass through, or it does not

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- Invented Bell labs, late 1950s

• Since 1970s – Moore's Law

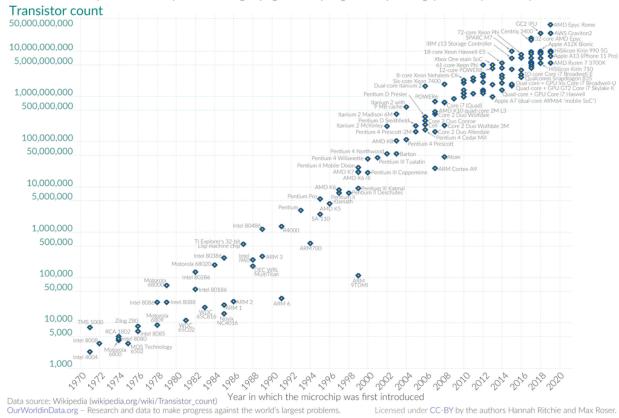
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#### Moore's Law: The number of transistors on microchips doubles every two years Our World

in Data

Moore's law describes the empirical regularity that the number of transistors on integrated circuits doubles approximately every two years. This advancement is important for other aspects of technological progress in computing – such as processing speed or the price of computers.



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- Or focus on specific types of rudimentary, trailing edge chips –
   Europe!

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- Extremely high support 50% of its revenue comes from state subsidies
- But it is still far behind industry leaders and only has a small global market share

- SMIC's smallest transistors are 14 nm in size
- The smallest produced on a large scale globally are 7nm, the cutting edge is moving to 5nm

- SMIC's smallest transistors are 14 nm in size
- The smallest produced on a large scale globally are 7nm, the cutting edge is moving to 5nm
- Most of their production is even further from the frontier!

### MOSFET scaling (process nodes)

- 10 μm 1971
- 6 µm 1974
- $3 \mu m 1977$
- 1.5 µm 1981
- 1 µm 1984
- 800 nm 1987
- 600 nm 1990
- 350 nm 1993
- 250 nm 1996
- 180 nm 1999
- 130 nm 2001
- 90 nm 2003
- 65 nm 2005
- 45 nm 2007
- 32 nm 2009
- 22 nm 2012
- 14 nm 2014
- 10 nm 2016
- 7 nm 2018
- **5 nm** 2020

#### Future

- 3 nm ~ 2022
- 2 nm ~ 2024

- China imports some 70 % of chips produced worldwide, half is then re-exported
- It only produces 16 % of world production, only 6 % comes from domestically owned firms

Perhaps the most sophisticated value chain in the world

 No country or company in the world is able to produce cutting edge chips on its own

• Dominated by **USA + Taiwan, Korea, Japan**; Netherlands

• EDA – software (US firms)

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- Non-monetary inputs need for engineers with experience, which is extremely rare



Most important producer of chips in the world – TSMC – Taiwan
 Semiconductor Manufacturing Company

- Most important producer of chips in the world TSMC Taiwan
   Semiconductor Manufacturing Company
- - 50% of global production or so, even stronger on the cutting edge



• China – no **EDA or SME**, few experiences engineers

• China's Achilles' heel!

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• > US pressure is concentrated in this area

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- This embargo must include US allies (Korea, Japan, Taiwan, Netherlands)

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# US – Chinese technological rivalry

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Biden's strategy - in line with this approach – last week's restrictions!

#### Biden's sanctions on China

 Wide ban on SME exports to China – mostly ASML – achieved because ASML uses US technologies

Ban on US engineers working for Chinese semiconductor companies

Ban on exporting specific advanced chips to China – Al chips

Deeper bans on specific companies

• Trump only targeted Huawei and SMIC

### Export controls

 Cold War-era legislation – it is possible for the US government to ban the export of products which can be used for military purposes

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- Exterritorial falls on foreign companies using US inputs or IP

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- > a screening mechanism, which allows US authorities to stop the sale
- If the owner still wants to sell, he must find a different buyer, if he can't one, the government will temporarily purchase it

- A tighter regime of export controls and investment screenings is being created in the EU as well!
- two new EU regulations in 2021!

 "China shock" – contrary to expectations of economists, the post-2000 surge of imports had negative impacts on many parts of US society

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- > de-industrialization, followed by permanently decreased wages and employment

• Political conflict – winners vs. losers of globalization

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- > Donald Trump

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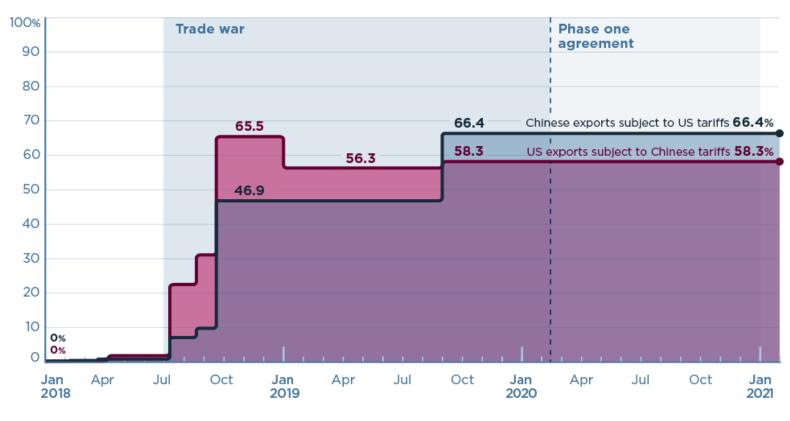
- 2018-2019 4 waves of tariffs on Chinese goods
- Tariffs on Chinese products increased from circa 3 % to circa 20 %
- Usually, tariffs were increased by **25 percentage points**, some goods were given exceptions
- Chinese retaliation

#### **US-China trade war tariffs: An up-to-date chart**

a. US-China tariff rates toward each other and rest of world (ROW)



#### b. Percent of US-China trade subject to tariffs



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- Popular in the US Biden continues the same policy

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- = decoupling?

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- Returns on investment in China are higher than anywhere else in the world
- Sometimes **feigned moves abroad** products are completed in another country, so they avoid US tariffs etc.

• How has China's role changed from the perspective of a multinational corporation between 2000 to 2020?

#### The US-China trade war

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#### The US-China trade war

- How has China's role changed from the perspective of a multinational corporation between 2000 to 2020?
- From a source of cheap labor to a market the Chinese are rich enough to consume

- This goes hand in hand with China's drive to decrease its dependence on exports – promotion of domestic consumption
- Trade war = another incentive to make China less dependent on exports

- 1) Backlash from industrialized countries
- Even EU, CANZ, Japan etc. are starting to turn against China

• 2) An uncertain wager on digital technologies

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- Normally, industrial policy is about catching-up
- There are existing technologies to be copied it is faster to copy something than to develop it
- Even if you decide for domestic innovations, it is still clear that the technology is viable and can work

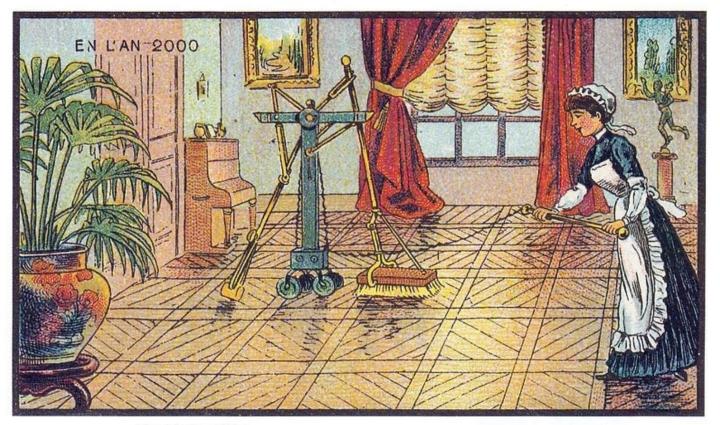
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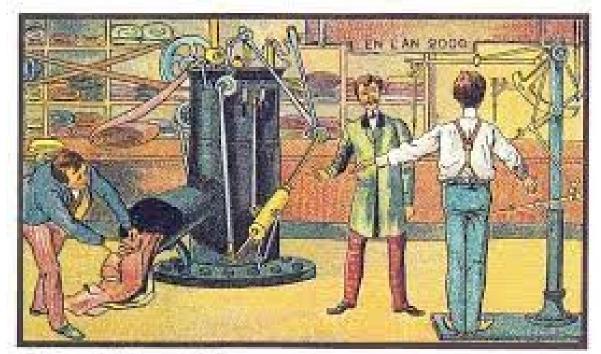
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- Most countries (J, K, T) liberalize at this point > so that markets can experiment and find the way
- China has decided to bet huge resources on a technological revolution that is yet to emerge
- > What if the future doesn't work the way Beijing imagines?

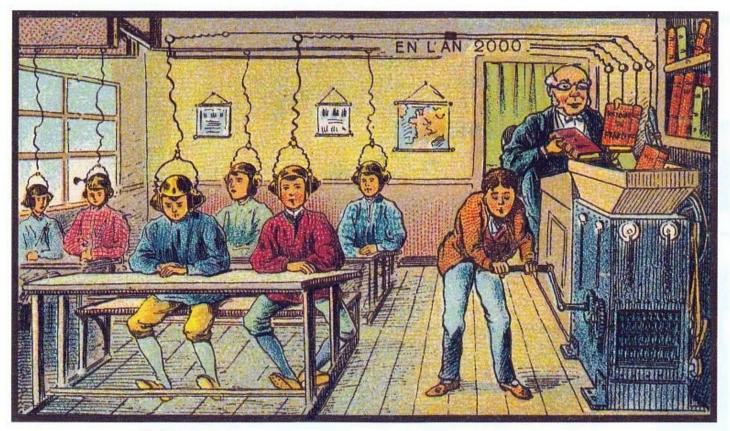




Electric Scrubbing



A Tailor of the Latest Fashion



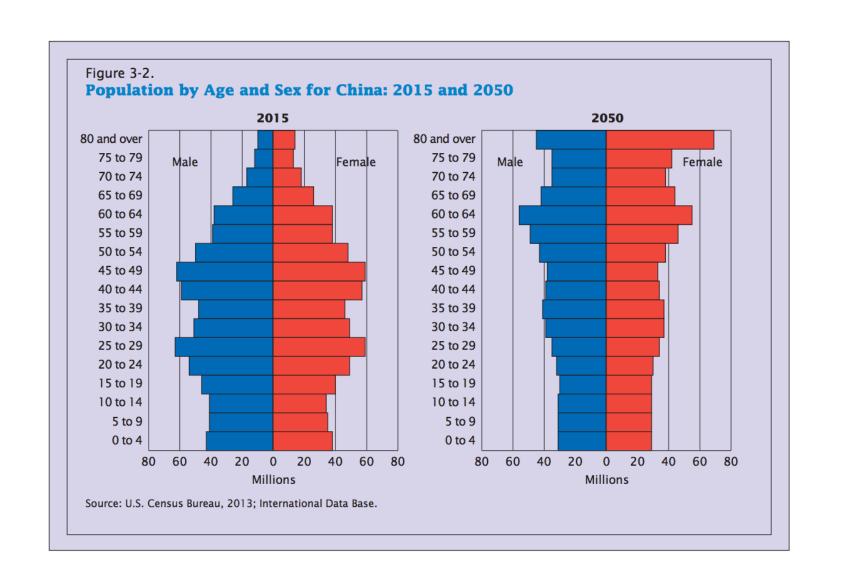
At School

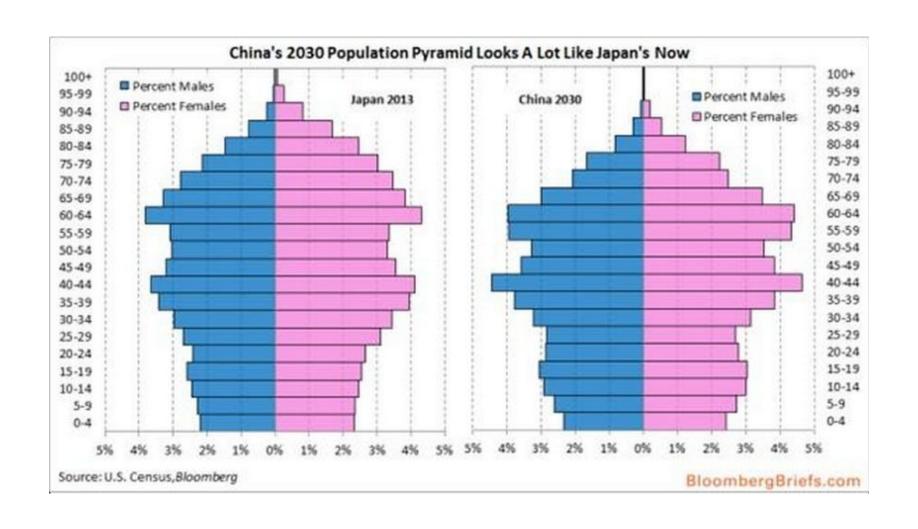
• "The future will be just like the present, only more so"

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- Huge resources might be wasted creating unproductive industries
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- Bursting of a bubble x permanent support for an entrenched interest

• 3) Ageing population





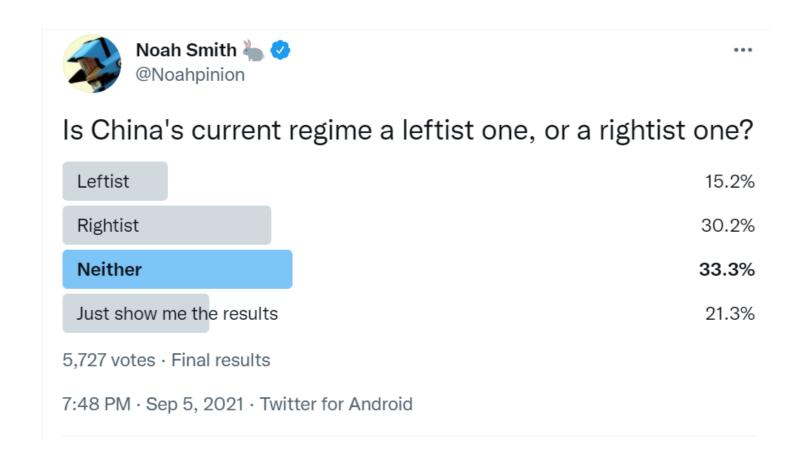
- 3) Ageing population
- > need for far greater spending on **pensions**, healthcare spending

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- > need for far greater spending on **pensions**, **healthcare spending**
- China currently only has a tiny welfare state
- Because "it promotes laziness"

#### Poll

• Is China right-wing or left-wing?

#### Poll



• 4) A real-estate bubble

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- Huge build up of real estate since 1990



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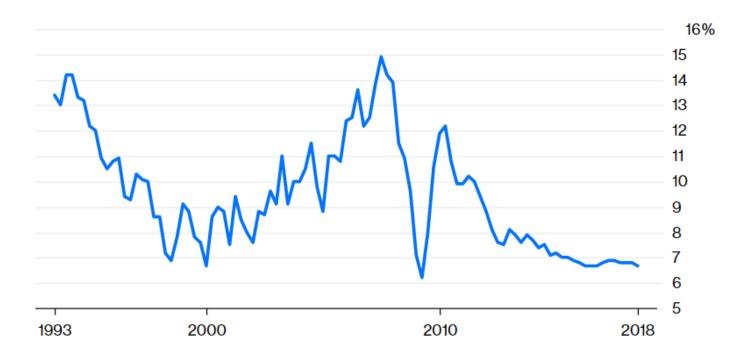
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- Also infrastructure
- Financed by state banks, built by SOEs

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- During every crisis > financial injection > even more build up

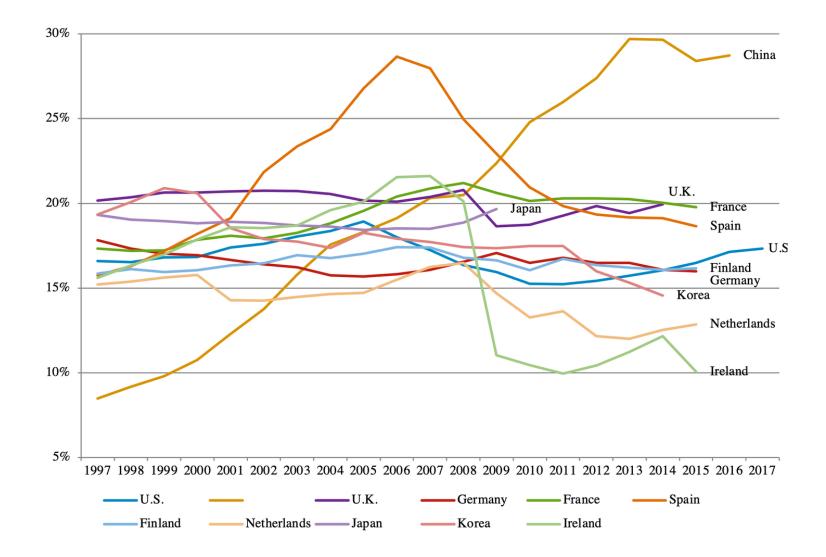
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- During every crisis > financial injection > even more build up
- "Keynesianism with Chinese characteristics" was based around realestate
- > near miraculous ability to escape recessions

**No Recession Here** China real quarterly annualized gross domestic product growth



Source: Bloomberg



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- Also since finance is controlled by the party-state, real estate is the one asset into which households can invest
- Empty suburbs of investment flats



- 4) A real-estate bubble
- The Xi leadership lets switch resources to manufacturing!

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- But:
- What if the manufacturing strategy fails?

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- But:
- What if the manufacturing strategy fails?
- If the move is permanent and the construction industry becomes obsolete, how will China react to a future crisis?
- Local governments get income from selling land > will they have to switch to higher taxes?
- What about the middle class and their savings?

• Do we still have time?

- Do we still have time?
- Probably not...

### Next time

• China in the World Trade Organization