Nástroje a možnosti internetu

Internet jako nástroj sledování 22. 10. 2021

Fu*kUp Night:

selhali jste někdy při ochraně své kyberbezpečnosti?





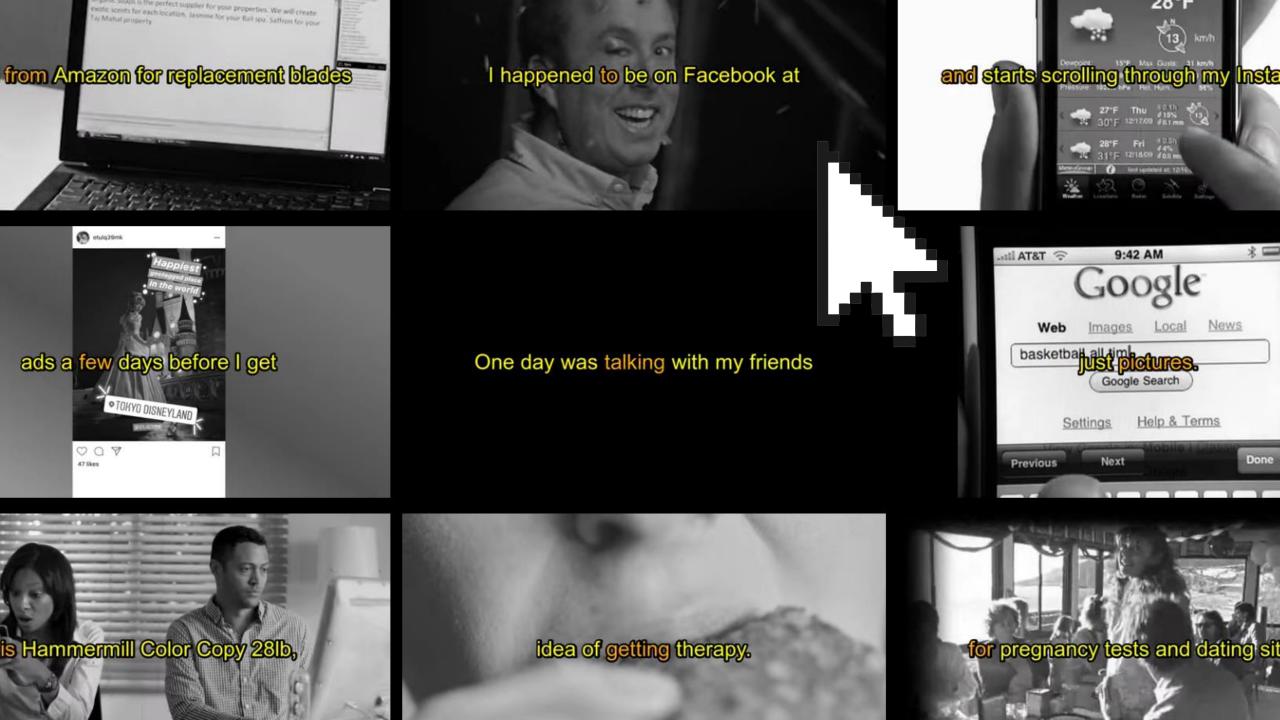
komercionalizace Internetu

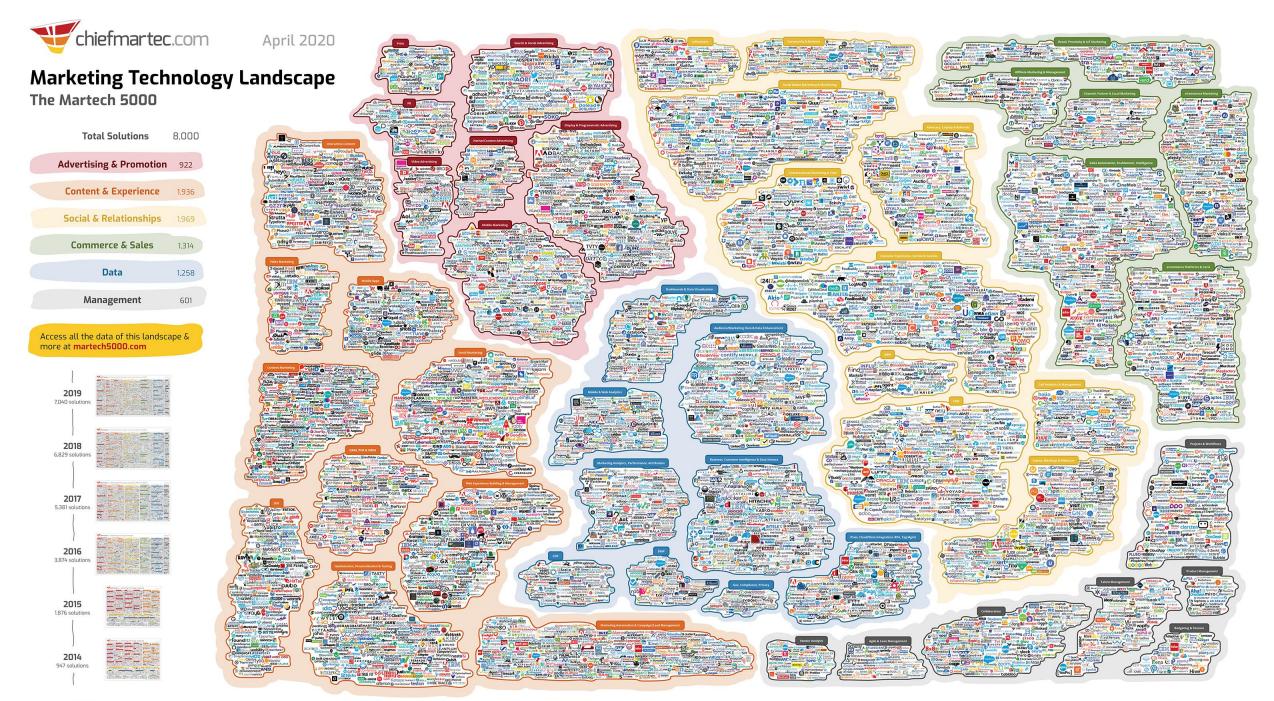
data-driven svět

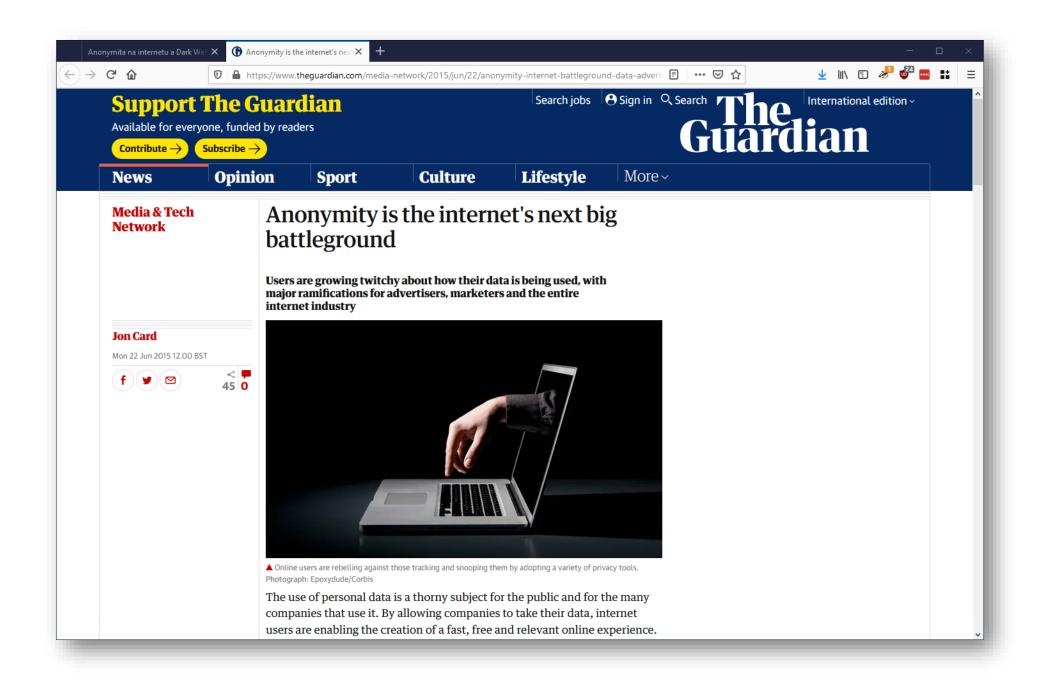
soukromí a anonymita

Měli jste někdy pocit, že jste na Internetu sledováni?









Kdo všechno může mít zájem nás sledovat on-line a proč?



Řešíte **aktivně** své soukromí na Internetu?



"Když nemáš co skrývat..."

"Když nemáš co skrývat..."

- Jeremy Bentham Panopticon
- vězení mysli
- disident či novinář = špatný člověk?
- společenské změny

"Soukromí už není sociální norma..."

"Nelze se tomu vyhnout, tak nemá cenu to řešit..."

Michal Kosinski:

- soukromí je mrtvé
- řešení je odstraňování tabu, ne návrat soukromí

"Facebook's "People You May Know" tool was outing sex workers' real identities to their clients, and vice versa. [...] A sex worker using the pseudonym Leila told me she had gone to great lengths to hide her identity from clients by using an alternate name, alternate email address, and burner phone number—contact information she didn't provide to Facebook—yet Facebook was still inextricably linking her with her clients, suggesting them to her real-name account as people she might want to friend. "

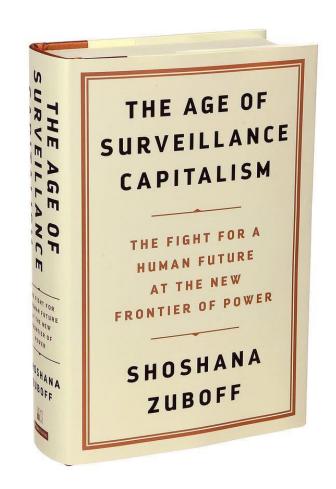


"Nepoužívám *to*, tak to nemusím řešit…" "Nepíšu nikam, co nechci, aby se vědělo."

- metadata jsou cenná
- stínové profily
- shadow contact
- děti na síti vývoj člověka

"Personalizovaná reklama je OK..." "Nějak se ty služby platit musí."

- kapitalismus dohledu
- Cambridge Analytica
- technologie není apolitická



"Když to pomůže zastavit špatné lidi..."

- soukromí vs. bezpečnost
- evaluace efektivity

Přístupy k ochraně dat

- 27 % dospělých uživatelů využívalo VPN
- 57 % lidí se bálo, že jejich data nejsou v bezpečí
- 14 % uživatelů bylo OK se sdílením dat společnostmi
- 1 ze 4 četl <u>ToS</u> před přihlášením do služby

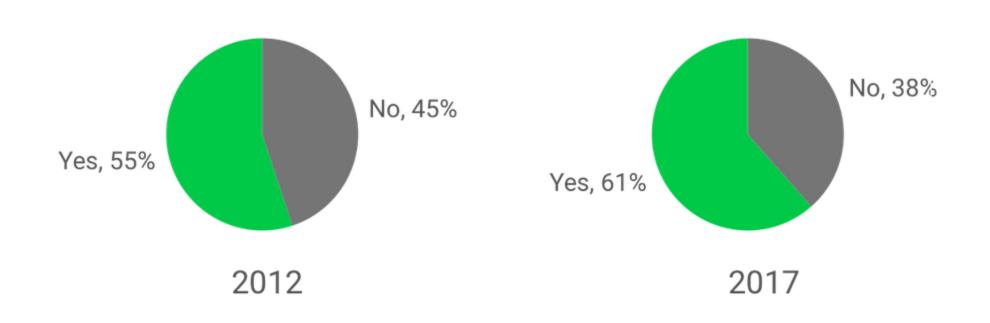
"Despite much concern about the security and privacy of data, many are unsure what to do to better protect their data [...] the behaviour of many Europeans is not reflected by their actions towards data protection."

bezpečnostní gramotnost

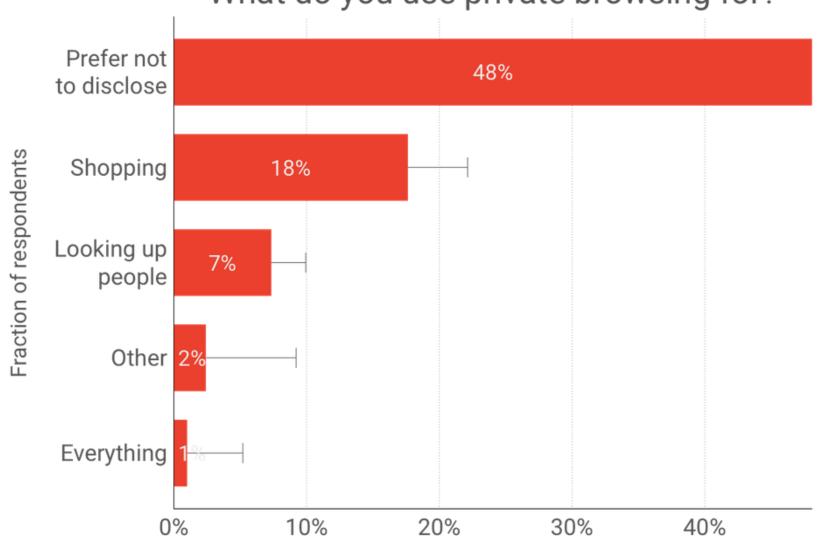


You've gone incognito

Do you know what private browsing is?



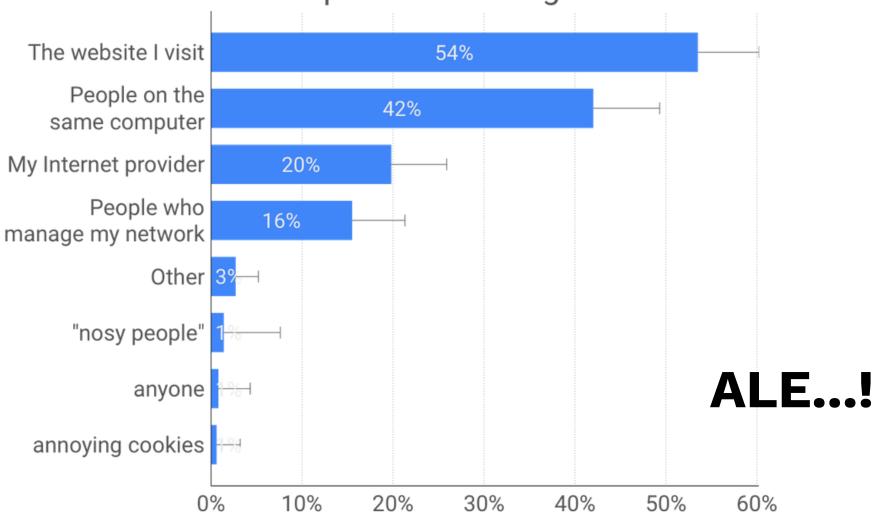
What do you use private browsing for?



Anonymní režim
prohlížeče používám,
abych se ochránil/a
před sledováním ze
strany...



You use private browsing to hide from...



profilování & targeting

Profilování

- Michal Kosinski
- modelování vlastností





Psychological targeting as an effective approach to digital mass persuasion

S. C. Matz^{a,1}, M. Kosinski^{b,2}, G. Nave^c, and D. J. Stillwell^{d,2}

*Columbia Business School, Columbia University, New York City, NY 10027; harduate School of Business, Stanford University, Stanford, CA 94305; Whaton School of Business, University of Pennsylvania, Philadelphia, PA 19104; and *Cambridge Judge Business School, University of Cambridge, Cambridge, CR2 3Rs. Initied Kingdom

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different contexts: Governments, companies, and political parties use persuasive appeals to encourage people to eat healthier, purchase a particular product, or vote for a specific candidate. Laboratory studies show that such persuasive appeals are more effective in influencing behavior when they are tailored to individuals' unique psychological characteristics. However, the investigation of large-scale psychological persuasion in the real world has been hindered by the questionnaire-based nature of psychological assessment. Recent research, however, shows that people's psychological characteristics can be accurately predicted from their digital footprints, such as their Facebook Likes or Tweets. Capitalizing on this form of psychological assessment from digital footprints, we test the effects of psychological persuasion on people's actual behavior in an ecologically valid setting. In three field experiments that reached over 3.5 million individuals with psychologically tailored advertising, we find that matching the content of persuasive appeals to individuals' psychological characteristics significantly altered their behavior as measured by clicks and purchases. Persuasive appeals that were matched to people's extraversion or openness-toexperience level resulted in up to 40% more clicks and up to 50% more purchases than their mismatching or unpersonalized counterparts. Our findings suggest that the application of psychological targeting makes it possible to influence the behavior of large groups of people by tailoring persuasive appeals to the psycholog ical needs of the target audiences. We discuss both the potential benefits of this method for helping individuals make better decisions and the potential pitfalls related to manipulation and privacy.

persuasion | digital mass communication | psychological targeting | personality | targeted marketing

Persuasive mass communication is aimed at encouraging large groups of people to believe and act on the communicator's viewpoint. It is used by governments to encourage healthy behaviors, by marketers to acquire and retain consumers, and by political parties to mobilize the voting population. Research suggests that persuasive communication is particularly effective when tailored to people's unique psychological characteristics and motivations (1–5), an approach that we refer to as psychological persuasion. The proposition of this research is simple vel powerful: What convinces one person to behave in a desired way might not do so for another. For example, machine computer-

People are exposed to persuasive communication across many different contexts: Governments, companies, and political parties questionable whether—and to what extent—these findings can be use persuasive appeals to encourage people to eat healthier, purchase a particular product, or vote for a specific candidate.

A likely explanation for the lack of ecologically valid research in the context of psychological persuasion is the questionnairebased nature of psychological assessment. Whereas researchers can ask participants to complete a psychological questionnaire in the laboratory, it is unrealistic to expect millions of people to do so before sending them persuasive messages online. Recent research in the field of computational social sciences (9), however, suggests that people's psychological profiles can be accurately predicted from the digital footprints they leave with every step they take online (10). For example, people's personality profiles have been predicted from personal websites (11), blogs (12), Twitter messages (13), Facebook profiles (10, 14-16), and Instagram pictures (17). This form of psychological assessment from digital footprints makes it paramount to establish the extent to which behaviors of large groups of people can be influenced through the application of psychological mass persuasion-both in their own interest (e.g., by persuading them to eat healthier) and against their best interest (e.g., by persuading them to gamble). We begin this endeavor in a domain that is relatively uncontroversial from an ethical point of view: consumer products.

Significar

Building on recent advancements in the assessment of psychological traits from digital footprints, this paper demonstrates the effectiveness of psychological mass persuasion—that is, the adpatation of persuasive appeals to the psychological characteristics of large groups of individuals with the goal of influencing their behavior. On the one hand, this form of psychological mass persuasion could be used to help people make better decisions and lead healthier and happier lives. On the other hand, it could be used to overthy exploit weaknesses in their character and persuade them to take action against their own best interest, highlighting the potential need for policy interventions.

Author contributions: S.C.M. and M.K. designed research; S.C.M., M.K., and D.J.S. performed research; S.C.M. analyzed data; and S.C.M., M.K., G.N., and D.J.S. wrote the paper. Conflict of interest statement: D.J.S. received revenue as the owner of the myfersonality Facebook application until it was discontinued in 2012. Revenue was received from dis-

Datové zplodiny

- data exhaust
- NPI vs. PII
- digitální stopa
- · aktivní a pasivní digitální stopa
- nepřímá digitální stopa (skrze sociální propojení)

Jak můžeme na Internetu **jednoznačně** identifikovat uživatele?



Identifikace

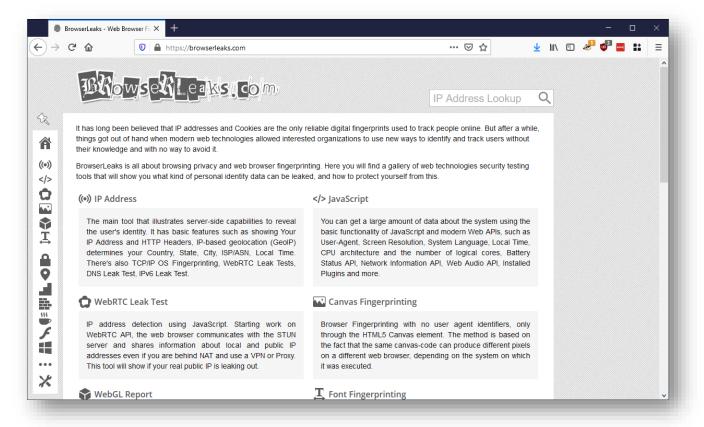
- datoví paraziti
- retargeting
- cookies
- sledovací skripty
- FB Pixel
- fingerprinting



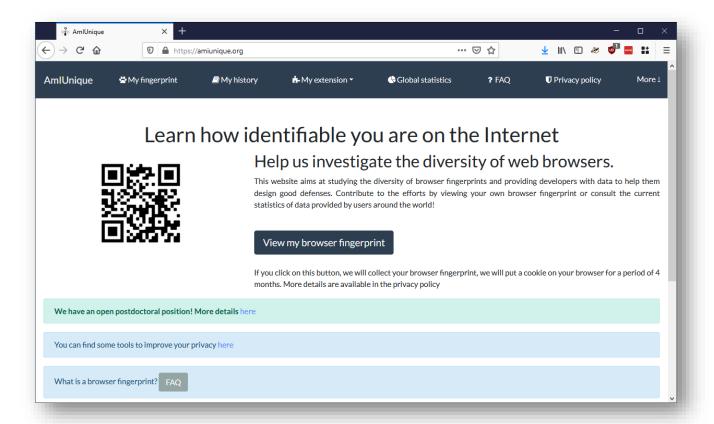
cookies

sledovací skripty

browser & canvas fingerprinting









"Anonymní" prohlížeče

- prohlížeče se striktním přístupem ke sledování
- většina blokací přímo zabudována
- **EPIC Browser**
- Brave



"Anonymní" vyhledávání

- vyhledávače s odlišným modelem monetizace
- nesbírají data o uživatelích
- neprodávají reklamní prostor
- za jakou cenu?

- <u>DuckDuckGo</u>
- Další anonymní vyhledávače



Jak to mám já?

- Firefox *implementované nástroje*
- blokování reklamy (*uBlock Origin*)
- blokování skriptů (Privacy Badger)
- Firefox Containers

